

TD is consistently growing earnings through a focus on retail businesses and a transparent risk-reward oriented wholesale bank.



## Snapshot: TD Bank Financial Group



- A Top 10 Bank in North America by Market Capitalization
- Over 4.5 million Online Banking Customers
- CDN \$422.1 billion in Assets (October 31, 2007)
- 14 million Customers Worldwide Served by Over 58,000 Employees

## FINANCIAL HIGHLIGHTS<sup>1</sup>

## **NET INCOME**

available to common shareholders (millions of Canadian dollars)



## EARNINGS PER SHARE

(Canadian dollars)



(millions of Canadian dollars, except as noted)	2	2007		2006		2005		inc./(dec.) 2007/2006	
Results of operations							20	0772006	
Total revenues – reported	\$ 14.	201	¢	13,192	¢	11,959	\$	1,089	
Net income loss available to common		,201 ,977	Þ	4.581	Φ	2,229	₽	(604)	
shareholders – reported	Э,	,577		4,501		2,229		(004)	
Net income available to common shareholders – adjusted	4,	,169		3,354		2,861		815	
Financial position at year end									
Total assets	\$422,	,124	\$3	92,914	\$.	365,210	\$	29,210	
Total shareholders' equity	21,	21,404		19,632		15,866		1,722	
Market capitalization	51,	<b>51,216</b> 46,		46,704	39,648			4,512	
Per common share (Canadian dollars)									
Diluted earnings – reported	\$	5.48	\$	6.34	\$	3.20	\$	(0.86)	
Diluted earnings – adjusted	1	5.75		4.66		4.14		1.09	
Dividends	:	2.11		1.78		1.58		0.33	
Book value	29	9.23		26.77		22.29		2.46	
Closing market price	7	1.35		65.10		55.70		6.25	
Total shareholder return		13.0%		20.3%	)	17.29	6	(730)bps	
Financial ratios (percent)									
Return on total common equity – reported		19.3%		25.5%	)	15.3%	6	(620)bps	
Return on total common equity – adjusted	:	20.3		18.7		19.6		160	
Return on total assets		1.0		1.2		0.6		(20)	
Tier 1 capital to risk-weighted assets		10.3		12.0		10.1		(170)	
Common equity to total assets		5.0		4.9		4.3		10	
Efficiency ratio – reported	(	62.8		59.8		74.0		300	
Efficiency ratio – adjusted	1	59.6		62.4		65.2		(280)	

<sup>1</sup> Results prepared in accordance with GAAP are referred to as "reported". Adjusted results (excluding "items of note", net of tax, from reported results) and related terms are not defined terms under GAAP and therefore, may not be comparable to similar terms used by other issuers. See "How the Bank Reports" in the accompanying Management's Discussion and Analysis for further explanation and a reconciliation with reported results. Adjusted results shown for 2005 reflect adjustments for amortization of intangibles and certain identified items as previously disclosed by the Bank for the applicable period.