## Ten-year Statistical Review'

Condensed Consolidated Balance Sheet

| (millions of Canadian dollars) | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| Cash resources and other | \$ 21,710 | \$ 21,517 | \$ 17,946 |
| Securities | 171,612 | 148,823 | 144,125 |
| Securities purchased under reverse repurchase agreements | 50,658 | 32,948 | 42,425 |
| Loans (net of allowance for loan losses) | 270,020 | 253,128 | 219,624 |
| Other | 105,545 | 100,803 | 139,094 |
| Total Assets | 619,545 | 557,219 | 563,214 |
| Liabilities |  |  |  |
| Deposits | \$ 429,971 | \$ 391,034 | \$ 375,694 |
| Other | 132,691 | 112,078 | 140,406 |
| Subordinated notes and debentures | 12,506 | 12,383 | 12,436 |
| Liabilities for preferred shares and capital trust securities | 582 | 1,445 | 1,444 |
| Non-controlling interest in subsidiaries | 1,493 | 1,559 | 1,560 |
|  | 577,243 | 518,499 | 531,540 |
| Shareholders' equity |  |  |  |
| Common shares | 16,730 | 15,357 | 13,278 |
| Preferred shares | 3,395 | 3,395 | 1,875 |
| Treasury shares ${ }^{2}$ | (92) | (15) | (79) |
| Contributed surplus | 305 | 336 | 392 |
| Retained earnings | 20,959 | 18,632 | 17,857 |
| Accumulated other comprehensive income (loss) | 1,005 | 1,015 | $(1,649)$ |
|  | 42,302 | 38,720 | 31,674 |
| Total Liabilities and Shareholders' equity | \$ 619,545 | \$ 557,219 | \$ 563,214 |
| Condensed Consolidated Statement of Income - Reported |  |  |  |
| (millions of Canadian dollars) | 2010 | 2009 | 2008 |
| Net interest income | \$ 11,543 | \$ 11,326 | \$ 8,532 |
| Non-interest income | 8,022 | 6,534 | 6,137 |
| Total revenue | 19,565 | 17,860 | 14,669 |
| Dilution gain on investment, net of cost | - | - | - |
| Provision for (reversal of) credit losses | 1,625 | 2,480 | 1,063 |
| Non-interest expenses | 12,163 | 12,211 | 9,502 |
| Income (loss) before income taxes, non-controlling interests in subsidiaries and equity in net income of an associated company | 5,777 | 3,169 | 4,104 |
| Provision for (recovery of) income taxes | 1,262 | 241 | 537 |
| Non-controlling interests in subsidiaries, net of income taxes | 106 | 111 | 43 |
| Equity in net income of an associated company, net of income taxes | 235 | 303 | 309 |
| Net income (loss) | 4,644 | 3,120 | 3,833 |
| Preferred dividends | 194 | 167 | 59 |
| Net income (loss) available to common shareholders | \$ 4,450 | \$ 2,953 | \$ 3,774 |
| Condensed Consolidated Statement of Income - Adjusted |  |  |  |
| (millions of Canadian dollars) | 2010 | 2009 | 2008 |
| Net interest income | \$ 11,543 | \$ 11,326 | \$ 8,532 |
| Non-interest income | 8,020 | 7,294 | 5,840 |
| Total revenue | 19,563 | 18,620 | 14,372 |
| Dilution gain on investment, net of cost | - | - | - |
| Provision for credit losses | 1,685 | 2,225 | 1,046 |
| Non-interest expenses | 11,464 | 11,016 | 9,291 |
| Income before income taxes, non-controlling interests in subsidiaries and equity in net income of an associated company | 6,414 | 5,379 | 4,035 |
| Provision for income taxes | 1,387 | 923 | 554 |
| Non-controlling interests in subsidiaries, net of income taxes | 106 | 111 | 43 |
| Equity in net income of an associated company, net of income taxes | 307 | 371 | 375 |
| Net income | 5,228 | 4,716 | 3,813 |
| Preferred dividends | 194 | 167 | 59 |
| Net income available to common shareholders | \$ 5,034 | \$ 4,549 | \$ 3,754 |


| 2007 | 2006 | 2005 | 2004 | 2003 | 2002 | 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\$ 16,536$ <br> 123,036 <br> 27,648 <br> 175,915 <br> 78,989 | $\begin{array}{r} \$ 10,782 \\ 124,458 \\ 30,961 \\ 10,608 \\ 66,105 \end{array}$ | $\begin{array}{r} \$ 13,418 \\ 108,096 \\ 26,375 \\ 152,243 \\ 65,078 \\ \hline \end{array}$ | $\begin{array}{r} \$ 9,038 \\ 98,280 \\ 21,888 \\ 13,924 \\ 57,897 \end{array}$ | $\begin{array}{r} 7,719 \\ 79,665 \\ 17,475 \\ 118,058 \\ 50,615 \end{array}$ | $\begin{array}{r} 6,538 \\ 82,197 \\ 13,060 \\ 122,627 \\ 53,618 \end{array}$ | $\begin{array}{r} 5,945 \\ 97,194 \\ 20,205 \\ 119,673 \\ 44,821 \end{array}$ |
| 422,124 | 392,914 | 365,210 | 311,027 | 273,532 | 278,040 | 287,838 |
| $\$ 276,393$ 112,905 9,449 1,449 524 | $\$ 260,907$ 101,242 6,900 1,794 2,439 | $\$ 246,981$ <br> 93,722 <br> 5,138 <br> 1,795 <br> 1,708 | $\begin{array}{r} \$ 206,893 \\ 83,262 \\ 5,644 \\ 2,560 \\ \hline \end{array}$ | $\begin{array}{r} \$ 182,880 \\ 70,404 \\ 5,887 \\ 2,785 \\ \hline \end{array}$ | $\begin{array}{r} \$ 189,190 \\ 70,216 \\ 4,343 \\ 2,735 \\ \hline \end{array}$ | $\$ 193,914$ <br> 74,356 <br> 4,892 <br> 2,392 <br> 372 |
| 400,720 | 373,282 | 349,344 | 298,359 | 261,956 | 266,484 | 275,926 |
|  | $\begin{array}{r} 6,334 \\ 425 \\ - \\ 66 \\ 13,725 \\ (918) \\ \hline \end{array}$ | $\begin{array}{r} 5,872 \\ - \\ 40 \\ 10,650 \\ (696) \\ \hline \end{array}$ | $\begin{array}{r} 3,373 \\ - \\ - \\ 20 \\ 9,540 \\ (265) \end{array}$ | $\begin{array}{r} 3,179 \\ - \\ - \\ 9 \\ 8,518 \\ (130) \\ \hline \end{array}$ | $\begin{array}{r} 2,846 \\ - \\ - \\ 8,292 \\ 418 \end{array}$ | $\begin{array}{r} 2,259 \\ - \\ - \\ 9,203 \\ 450 \end{array}$ |
| 21,404 | 19,632 | 15,866 | 12,668 | 11,576 | 11,556 | 11,912 |
| \$ 422,124 | \$ 392,914 | \$ 365,210 | \$ 311,027 | \$ 273,532 | \$ 278,040 | \$ 287,838 |
| 2007 | 2006 | 2005 | 2004 | 2003 | 2002 | 2001 |
| $\begin{array}{ll} \hline \$ & 6,924 \\ 7,357 \end{array}$ | $\begin{array}{rr} \hline \$, 371 \\ & 6,821 \end{array}$ | $\begin{array}{ll} \hline \$ & 6,008 \\ 5,951 \end{array}$ | $\begin{aligned} & \hline \$, 773 \\ & \\ & \\ & 4,928 \end{aligned}$ | $\begin{array}{rr} \hline \$, 437 \\ & 4,455 \\ \hline \end{array}$ | $\begin{array}{ll} \hline \$, 143 \\ & 4,959 \end{array}$ | $\begin{array}{ll} \hline \$ & 4,224 \\ & 6,477 \end{array}$ |
| $\begin{array}{r} 14,281 \\ 645 \\ 8,975 \end{array}$ | $\begin{array}{r} 13,192 \\ 1,559 \\ 409 \\ 8,815 \end{array}$ | $\begin{array}{r} 11,959 \\ 55 \\ 8,844 \end{array}$ | $\begin{array}{r} 10,701 \\ - \\ (386) \\ 8,052 \end{array}$ | $\begin{array}{r} 9,892 \\ 186 \\ 8,395 \end{array}$ | $\begin{array}{r} 10,102 \\ 2,925 \\ 7,782 \end{array}$ | $\begin{array}{r} 10,701 \\ 920 \\ 8,684 \end{array}$ |
| $\begin{array}{r} 4,661 \\ 853 \\ 95 \\ 284 \end{array}$ | $\begin{array}{r} 5,527 \\ 874 \\ 184 \\ 134 \\ \hline \end{array}$ | $\begin{array}{r} 3,060 \\ 699 \\ 132 \\ \hline \end{array}$ | $\begin{array}{r} 3,035 \\ 803 \\ - \\ - \end{array}$ | $\begin{array}{r} 1,311 \\ 322 \\ - \\ - \end{array}$ | (605) <br> (445) <br> - | $\begin{gathered} 1,097 \\ (206) \\ 3 \\ - \end{gathered}$ |
| $\begin{array}{r} 3,997 \\ 20 \end{array}$ | $\begin{array}{r} 4,603 \\ \hline 22 \\ \hline \end{array}$ | 2,229 - | 2,232 - | 989 - | $(160)$ - | $\begin{array}{r}1,300 \\ - \\ \hline\end{array}$ |
| \$ 3,977 | \$ 4,581 | \$ 2,229 | \$ 2,232 | \$ 989 | \$ (160) | \$ 1,300 |
| 2007 | 2006 | 2005 | 2004 | 2003 | 2002 | 2001 |
| $\begin{array}{rr} \hline \$, 924 \\ & 7,148 \\ \hline \end{array}$ | $\begin{array}{lr} \hline \$ 8,371 \\ & 6,862 \\ \hline \end{array}$ | $\begin{array}{ll} \hline \$ \quad 6,021 \\ & 6,077 \\ \hline \end{array}$ | $\begin{array}{ll} \hline \$, 773 \\ & 5,006 \\ \hline \end{array}$ | $\begin{array}{rr} \hline \$ 5,437 \\ & 4,500 \\ \hline \end{array}$ | $\begin{array}{ll} \hline \$ 8,143 \\ & 4,919 \\ \hline \end{array}$ | $\begin{array}{ll} \hline \$ & 4,224 \\ & 6,127 \\ \hline \end{array}$ |
| $\begin{array}{r} 14,072 \\ 705 \\ 8,390 \end{array}$ | $\begin{array}{r} 13,233 \\ 441 \\ 8,260 \end{array}$ | $\begin{array}{r} 12,098 \\ 319 \\ 7,887 \end{array}$ | $\begin{array}{r} \hline 10,779 \\ 336 \\ 7,126 \end{array}$ | $\begin{array}{r} 9,937 \\ 423 \\ 6,912 \end{array}$ | $\begin{array}{r} 10,062 \\ 1,475 \\ 6,784 \end{array}$ | $\begin{array}{r} 10,351 \\ 620 \\ 6,955 \end{array}$ |
| $\begin{array}{r} 4,977 \\ 1,000 \\ 119 \\ 331 \end{array}$ | $\begin{array}{r} 4,532 \\ 1,107 \\ 211 \\ 162 \end{array}$ | $\begin{array}{r} 3,892 \\ 899 \\ 132 \\ \hline \end{array}$ | $\begin{array}{r} 3,317 \\ 832 \\ - \\ - \end{array}$ | 2,602 657 - - | $\begin{array}{r} 1,803 \\ 389 \\ - \\ - \end{array}$ | $\begin{array}{r}2,776 \\ 698 \\ 3 \\ - \\ \hline\end{array}$ |
| $\begin{array}{r} 4,189 \\ \hline 20 \\ \hline \end{array}$ | $\begin{array}{r} 3,376 \\ 22 \\ \hline \end{array}$ | 2,861 - | 2,485 - | 1,945 - | $1,414$ | $\begin{array}{r}2,075 \\ - \\ \hline\end{array}$ |
| \$ 4,169 | \$ 3,354 | \$ 2,861 | \$ 2,485 | \$ 1,945 | \$ 1,414 | \$ 2,075 |

${ }^{1}$ Results prepared in accordance with GAAP are referred to as "reported" Adjusted results (excluding "items of note", net of income taxes, from reported results) and related terms are not defined terms under GAAP and therefore, may not be comparable to similar terms used by other issuers. For further explanation, see "How the Bank Reports" in the accompanying Management's Discussion and Analysis. Adjusted results are presented from 2001 to allow for sufficient years for historical comparison. Adjusted results shown for years prior to 2006 reflect adjustments for amortization of intangibles and certain identified items as previously disclosed by the Bank for the applicable period, except as noted. See the following page for a reconciliation with reported results.
${ }^{2}$ Effective 2008, treasury shares have been reclassified from common and preferred shares and shown separately. Prior to 2008, the amounts for treasury shares are not reasonably determinable

## Ten-year Statistical Review

Reconciliation of Non-GAAP Financial Measures ${ }^{1}$


Condensed Consolidated Statement of Changes in Shareholders' Equity

| (millions of Canadian dollars) |  | 2010 |  | 2009 |  | 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common shares | \$ | 16,730 | \$ | 15,357 | \$ | 13,278 |
| Preferred shares |  | 3,395 |  | 3,395 |  | 1,875 |
| Treasury shares ${ }^{3}$ |  | (92) |  | (15) |  | (79) |
| Contributed surplus |  | 305 |  | 336 |  | 392 |
| Retained earnings |  | 20,959 |  | 18,632 |  | 17,857 |
| Accumulated other comprehensive income (loss) |  | 1,005 |  | 1,015 |  | $(1,649)$ |
| Total shareholders' equity | \$ | 42,302 | \$ | 38,720 | \$ | 31,674 |

## Other Statistics - Reported

|  |  |  |  | 2010 |  | 2009 |  | 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Per common share | 1 | Basic earnings | \$ | 5.13 | \$ | 3.49 | \$ | 4.90 |
|  | 2 | Diluted earnings |  | 5.10 |  | 3.47 |  | 4.87 |
|  | 3 | Dividends |  | 2.44 |  | 2.44 |  | 2.36 |
|  | 4 | Book value |  | 44.29 |  | 41.13 |  | 36.78 |
|  | 5 | Closing market price |  | 73.45 |  | 61.68 |  | 56.92 |
|  | 6 | Closing market price to book value |  | 1.66 |  | 1.50 |  | 1.55 |
|  | 7 | Closing market price appreciation |  | 19.1\% |  | 8.4\% |  | (20.2)\% |
|  | 8 | Total shareholder return |  | 23.4 |  | 13.6 |  | (17.1) |
| Performance ratios | 9 | Return on total common equity |  | 12.1\% |  | 8.4\% |  | 14.4\% |
|  | 10 | Return on risk-weighted assets |  | 2.43 |  | 1.56 |  | 2.22 |
|  | 11 | Efficiency ratio |  | 62.2 |  | 68.4 |  | 64.8 |
|  | 12 | Net interest rate margin |  | 2.35 |  | 2.54 |  | 2.22 |
|  | 13 | Common dividend payout ratio |  | 47.6 |  | 70.3 |  | 49.0 |
|  | 14 | Dividend yield ${ }^{4}$ |  | 3.5 |  | 4.8 |  | 3.8 |
|  | 15 | Price earnings ratio ${ }^{5}$ |  | 14.4 |  | 17.8 |  | 11.7 |
| Asset quality | 16 | Impaired loans net of specific allowance as a \% of net loans ${ }^{6}$ |  | 1.00\% |  | 0.67\% |  | 0.35\% |
|  | 17 | Net impaired loans as a \% of common equity |  | 7.14 |  | 4.96 |  | 2.70 |
|  | 18 | Provision for credit losses as a \% of net average loans ${ }^{6}$ |  | 0.62 |  | 0.97 |  | 0.50 |
| Capital ratios | 19 | Tier 1 capital ratio |  | 12.2\% |  | 11.3\% |  | 9.8\% |
|  | 20 | Total capital ratio |  | 15.5 |  | 14.9 |  | 12.0 |
| Other | 21 | Common equity to total assets | $\begin{array}{r} 6.3 \\ 878,497 \end{array}$ |  | $\begin{array}{r} 6.3 \\ 858,822 \end{array}$ |  | 5.3 |  |
|  | 22 | Number of common shares outstanding (thousands) ${ }^{7}$ |  |  |  | 10,121 |
|  | 23 | Market capitalization (millions of Canadian dollars) | \$ | 64,526 |  |  |  | 52,972 |  | \$ 46,112 |
|  | 24 | Average number of employees ${ }^{8}$ |  | 68,725 | 65,930 | $\begin{array}{r} 58,792 \\ 2,238 \end{array}$ |  |  |
|  | 25 | Number of retail outlets ${ }^{9}$ |  | 2,449 | 2,205 |  |  |  |  |
|  | 26 | Number of retail brokerage offices |  | $\begin{array}{r} 105 \\ 4,550 \end{array}$ |  |  |  | 2,238249 |  |
|  | 27 Number of Automated Banking Machines |  |  |  |  |  |  | 1904,197 |  | 4,147 |  |
| Other Statistics - Adjusted |  |  |  |  |  |  |  |  |  |
|  |  |  | 2010 |  | 2009 |  | 2008 |  |  |
| Per common share | 1 | Basic earnings | \$ | 5.81 | \$ | 5.37 | \$ | $\begin{array}{ll} \hline \$ & 4.92 \\ & 4.88 \\ \hline \end{array}$ |  |
|  | 2 | Diluted earnings |  | 5.77 |  | 5.35 |  |  |  |
| Performance ratios | 34567 | Return on total common equity | 13.7\% |  | 12.9\% |  | 14.3\% |  |  |
|  |  | Return on risk-weighted assets |  |  | 2.9759.2 |  | 2.18 |  |  |
|  |  | Efficiency ratio | 58.6 |  |  |  | 64.6 |  |  |
|  |  | Common dividend payout ratio | 42.1 |  | 45.6 |  | 49.3 |  |  |
|  |  | Price earnings ratio ${ }^{5}$ | 12.7 |  | 11.6 |  | 11.6 |  |  |


${ }^{1}$ Certain comparative amounts have been restated to conform to the presentation adopted in the current period.
${ }^{2}$ For 2004, does not include the impact of future tax increase of $\$ 17$ million reported in the report to shareholders for the quarter ended January 31, 2004 For 2006, the impact of future tax decreases of $\$ 24$ million on adjusted earnings is included in other tax items.
${ }^{3}$ Effective 2008, treasury shares have been reclassified from common and preferred shares and shown separately. Prior to 2008, the amounts for treasury shares are not reasonably determinable. ${ }^{4}$ Dividends paid during the year divided by average of high and low common share prices for the year.
${ }^{5}$ Beginning in 1999, the price earnings ratio is computed using diluted net income per common share. Prior to 1999, the price earnings ratio is computed using basic net income per common share
${ }^{6}$ Includes customers' liability under acceptances.
Adjusted to reflect the one-for-one stock dividend paid on July 31, 1999. ${ }^{8}$ Reflects the number of employees on an average full-time equivalent basis. Prior to 2002, the number of employees is on an "as at" full-time equivalent basis. ${ }^{9}$ Includes retail bank outlets, private client centre branches, and estates and trusts branches.

