## SUPPLEMENTAL FI NANCI AL I NFORMATI ON

For the 3rd Quarter Ended July 31, 2008


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## For the 3rd Quarter ended July 31, 2008

 be used in conjunction with the Bank's Q3 2008 Report to Shareholders, and Investor Presentation, as well as the 2007 audited Consolidated Financial Statements for the year ended October 31, 2007.

## How the Bank Reports






 net income of TD Ameritrade. The Bank believes that adjusted results provide the reader with a better understanding of how management views the Bank's performance.

 of the Bank's Q3 2008 Report to Shareholders.

## Segmented Information

For management reporting purposes, the Bank's operations and activities are organized into the following four operating business segments: Canadian Personal and Commercial Banking, Wealth
 activities are grouped into the Corporate segment.
 business segment reflect revenue, expenses, assets and liabilities generated by the businesses in that segment. Due to the complexity of the Bank, its management reporting model uses various estimates, assumptions, allocations and risk-based methodologies for funds transfer pricing, inter-segment revenue, income tax rates, capital, indirect expenses and cost transfers to measure
 the distributing segment. Income tax expense or benefit is generally applied to each segment based on a statutory tax rate and may be adjusted for items and activities unique to each segment.
 is adjusted net income available to common shareholders, less a charge for average invested capital. Each segment's invested capital represents the capital required for economic risks, including credit, market and operational risks, plus the purchased amounts of goodwill and intangible assets, net of impairment write downs. Return on invested capital is adjusted net income available to




 a more meaningful comparison of net interest income with similar institutions. The TEB adjustment, reflected in the Wholesale Banking segment, is eliminated in the Corporate segment.
 are accounted for as sales. For the purpose of segmented reporting, Canadian Personal and Commercial Banking accounts for the transactions as though they are financing arrangements. Accordingly, the interest income earned on the assets sold net of the funding costs incurred by the purchaser trusts is recorded in net interest income and the provision for credit losses related to these assets is charged to provision for (reversal of) credit losses. This accounting is reversed in the Corporate segment and the gain recognized on sale which is in compliance with appropriate accounting standards together with income earned on the retained interests net of credit losses incurred are included in other income.

For more information, see the "Business Focus" section of the 2007 Annual Report and Note 27 to the 2007 audited Consolidated Financial Statements.

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[^0]
## FOR THE PERIOD ENDED

Income statement (\$ millions)
Net interest income
Other income
Total revenue
Dilution gain (loss) on investments, net of costs
Provision for (reversal of) credit losses
Non-interest expenses
Net income before provision for income taxes Provision for income taxes
Income before non-controlling interests in subsidiaries
Non-controlling interests in subsidiaries
Equity in net income of an associated company, net of income taxes
Net income - reported
Adjustment for items of note, net of income taxes
Net income - adjusted
Preferred dividends
Net income available to common shareholders - adjusted
Per common share ${ }^{1}$ and average number of shares
Basic net income

## eported

| Diluted net income | $\begin{array}{c}- \text { adjusted } \\ - \text { reported }\end{array}$ |
| :--- | :--- |

Average number of common shares outstanding - basic (millions)

## Balance sheet (\$ billions)

Total assets
Total shareholders' equity
Unrealized gain (loss) on banking book equities ${ }^{2}$ (\$ millions)

## Capital and risk metrics (\$ billions)

Risk-weighted assets (RWA) ${ }^{3}$
Tier 1 capital ${ }^{3}$
Tier 1 capital ratio
After-tax impact of $1 \%$ increase in interest rates on
Common shareholders' equity (\$ millions)
Annual net income (\$ millions)
mpaired loans net of specific provisions (\$ millions)
Impaired loans net of specific allowance as a $\%$ of net loans
Provision for credit losses as a $\%$ of net average loan
Rating of senior debt: Moody's
Standard and Poor's
$\square$



| $\$$ | 6,924 | $\$$ |
| ---: | ---: | ---: |
| 7,357 | 6,371 |  |
|  | 6,821 |  |
| 14,281 | 13,192 |  |
|  | - | 1,559 |
|  | 645 | 409 |
| 8,975 | 8,815 |  |
| 4,661 | 5,527 |  |
| 853 | 874 |  |
| 3,808 | 4,653 |  |
| 95 | 184 |  |
|  | 284 | 134 |
| 3,997 | 4,603 |  |
|  | 192 | $(1,227)$ |
|  | 4,189 | 3,376 |
|  | 20 | 22 |
| $\$$ | 4,169 | $\$$ |


| $\$$ | 5.53 | $\$$ | 6.39 |
| ---: | ---: | ---: | ---: |
|  | 5.80 |  | 4.70 |
|  | 5.48 |  | 6.34 |
|  | 5.75 |  | 4.66 |
|  | 718.6 |  | 716.8 |
|  | 725.5 |  | 723.0 |


| $\$$ | 422.1 | $\$$ | 392.9 |
| ---: | ---: | ---: | ---: |
|  | 21.4 |  | 19.6 |
|  | 1,236 |  | 774 |

(pages 26 and 28)
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| \$ | $\begin{array}{c\|} \hline 184.7 \\ 17.5 \\ 9.5 \% \\ 13.4 \end{array}$ | \$ | $\begin{gathered} \hline 178.6 \\ 16.3 \\ 9.1 \% \\ 12.7 \end{gathered}$ | \$ | $\begin{array}{l\|} \hline 145.9 \\ 15.9 \\ 10.9 \% \\ 15.1 \end{array}$ | \$ | $\begin{aligned} & \hline 152.5 \\ & 15.6 \\ & 10.3 \% \\ & 13.0 \end{aligned}$ | \$ | $\begin{gathered} \hline 150.8 \\ 15.4 \\ 10.2 \% \\ 13.3 \end{gathered}$ | \$ | $\begin{gathered} \hline 149.4 \\ 14.7 \\ 9.8 \% \\ 12.3 \end{gathered}$ | \$ | $\begin{aligned} & \hline 149.1 \\ & 17.7 \\ & 11.9 \% \\ & 14.1 \end{aligned}$ | \$ | $\begin{aligned} & \hline 141.9 \\ & 17.1 \\ & 12.0 \% \\ & 13.1 \end{aligned}$ | \$ | $\begin{array}{l\|} \hline 139.1 \\ 16.8 \\ 12.1 \% \\ 13.2 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | (66) | \$ | 51 | \$ | - | \$ | (10) | \$ | (20) | \$ | (33) | \$ | 5 | \$ | (20) | \$ | (14) |
|  | 13 |  | (26) |  | (24) |  | (6) |  | (18) |  | (10) |  | 2 |  | (4) |  | - |
|  | 709 |  | 654 |  | 554 |  | 366 |  | 379 |  | 372 |  | 314 |  | 270 |  | 245 |
|  | . 3 \% |  | 3\% |  | $3 \%$ |  | . 2 \% |  | . 2 \% |  | . 2 \% |  | . 2 \% |  | . 2 \% |  | . 1 \% |
|  | . 54 |  | . 49 |  | . 57 |  | . 30 |  | . 39 |  | . 41 |  | . 38 |  | . 40 |  | . 26 |
|  | Aaa |  | Aaa AA- |  | Aaa AA- |  |  |  | Aaa AA- |  | Aaa AA- |  | Aa3 |  | Aa3 A |  | Aa3 $\mathrm{A}^{+}$ |


| \$ | $\begin{aligned} & \hline 6,083 \\ & 4,946 \end{aligned}$ | $\begin{array}{ll} \hline \$ & 5,116 \\ & 5,615 \end{array}$ |
| :---: | :---: | :---: |
|  | 11,029 | 10,731 |
|  | 775 | 506 |
|  | 7,135 | 6,734 |
|  | 3,119 | 3,491 |
|  | 517 | 700 |
|  | 2,602 | 2,791 |
|  | 25 | 87 |
|  | 242 | 199 |
|  | 2,819 | 2,903 |
|  | 329 | 265 |
|  | 3,148 | 3,168 |
|  | 36 | 15 |
|  | 3,112 | 3,153 |


| $\$$ |  | $\mathbf{3 . 6 8}$ | $\$$ |
| :---: | :---: | :---: | :---: |
|  | 4.02 |  |  |
|  | $\mathbf{4 . 1 5}$ |  | 4.39 |
|  | $\mathbf{3 . 6 5}$ |  | 3.98 |
|  | 4.12 |  | 4.34 |
|  | 756.8 |  | 719.0 |
|  | $\mathbf{7 6 3 . 2}$ |  | 725.9 |


| $\$$ | 508.8 | $\$$ |
| ---: | ---: | ---: |
| 31.3 |  | 403.9 |
|  | 21.0 |  |
|  | 698 |  |


| \$ | 184.7 | \$ | 150.8 |
| :---: | :---: | :---: | :---: |
|  | 17.5 |  | 15.4 |
|  | 9.5 \% |  | 10.2 \% |
|  | 13.4 |  | 13.3 |
| \$ | (66) | \$ | (20) |
|  | 13 |  | (18) |
|  | 709 |  | 379 |
|  | . 3 \% |  | . $\%$ |
|  | . 54 |  | . 39 |
|  | Aaa |  | Aaa |
|  | AA- |  | AA- |


| $\$$ | 152.5 | $\$$ | 141.9 |
| :---: | :---: | :---: | :---: |
|  | 15.6 |  | 17.1 |
|  | $10.3 \%$ |  | $12.0 \%$ |
|  | 13.0 |  | 13.1 |
|  |  |  |  |
|  | $(10)$ | $\$$ | $(20)$ |
|  | (6) |  | $(4)$ |
|  | 366 | 270 |  |
|  | $.2 \%$ | $.2 \%$ |  |
|  | .37 | .25 |  |
|  | Aaa |  | Aa3 |
|  | AA- |  | A+ |

${ }^{1}$ Earnings per share (EPS) is computed by dividing net income available to common shareholders by the weighted average number of shares outstanding during the period. As a result, the sum of the quarterly EPS figures may not equal the year-to-date EPS
${ }^{2}$ Includes unrealized gains (losses) on publicly traded available-for-sale securities which are included in other comprehensive income.
 Basel Committee on Banking Supervision. Accordingly, the numbers for 2008 are based on Basel II, while all prior period numbers are based on Basel I Capital Accord (Basel I).

## FOR THE PERIOD ENDED

Business performance (\$ millions)
Net income available to common shareholders - reported Economic profit ${ }^{1}$
Average common equity
Average invested capital ${ }^{2}$
Return on common equity
Adjusted return on common equity ${ }^{3}$
Return on invested capital ${ }^{4}$
Return on risk-weighted assets ${ }^{5,6}$
Efficiency ratio - reported
Effective tax rate
Net interest margin
Average number of full-time equivalent staff

## Common share performance

Closing market price
Book value per common share
Closing market price to book value
Price earnings ratio - reported - adjusted
otal market return on common shareholders' investment ${ }^{\circledR}$ Number of common shares outstanding (millions)
Total market capitalization (\$ billions)

## Dividend performance

Dividend per common share
Dividend yield ${ }^{9}$
Common dividend payout ratio ${ }^{10}$ - reported - adjusted

| $\underset{\#}{\text { LINE }}$ | 2008 |  |  | 2007 |  |  |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 |
| 1 | \$ 980 | \$ 841 | \$ 962 | \$ 1,089 | \$ 1,101 | 872 | \$ 915 | \$ 757 | 790 |
| 2 | 321 | 283 | 462 | 430 | 578 | 421 | 442 | 326 | 347 |
| 3 | 29,065 | 25,593 | 21,221 | 20,808 | 20,771 | 20,940 | 19,969 | 19,069 | 18,692 |
| 4 | 33,236 | 29,675 | 25,236 | 24,749 | 24,628 | 24,724 | 23,684 | 22,710 | 22,270 |
| 5 | 13.4 \% | 13.4 \% | 18.0 \% | 20.8 \% | 21.0 \% | 17.1 \% | 18.2 \% | 15.7 \% | 16.8 \% |
| 6 | 15.0 | 15.3 | 19.7 | 19.4 | 22.2 | 19.4 | 19.9 | 18.1 | 18.7 |
| 7 | 13.1 | 13.2 | 16.6 | 16.3 | 18.7 | 16.4 | 16.8 | 15.2 | 15.7 |
| 8 | 2.40 | 2.41 | 2.92 | 2.66 | 3.07 | 2.72 | 2.74 | 2.46 | 2.54 |
| 9 | 66.9 | 65.1 | 61.8 | 63.1 | 60.2 | 64.8 | 63.4 | 66.6 | 65.5 |
| 10 | 11.6 | 16.8 | 21.0 | 13.1 | 19.2 | 21.8 | 19.4 | 18.7 | 22.8 |
| 11 | 2.36 | 2.11 | 2.01 | 2.10 | 2.15 | 2.03 | 1.97 | 2.12 | 2.05 |
| 12 | 65,296 | 52,126 | 52,160 | 51,341 | 51,085 | 51,037 | 51,185 | 51,282 | 51,400 |


| 13 | \$62.29 | \$ 66.11 | \$ 68.01 | \$ | 71.35 | \$ | 68.26 | \$ | 67.80 | \$ | 69.88 | \$ | 65.10 | \$ | 57.75 | \$ 62.29 | \$ 68.26 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 14 | 36.75 | 36.70 | 30.69 |  | 29.23 |  | 28.65 |  | 29.66 |  | 28.64 |  | 26.77 |  | 26.36 | 36.75 | 28.65 |
| 15 | 1.69 | 1.80 | 2.22 |  | 2.44 |  | 2.38 |  | 2.29 |  | 2.44 |  | 2.43 |  | 2.19 | 1.69 | 2.38 |
| 16 | 12.1 | 12.1 | 12.3 |  | 13.0 |  | 13.6 |  | 14.8 |  | 15.9 |  | 10.3 |  | 9.4 | 12.1 | 13.6 |
| 17 | 11.3 | 11.5 | 11.7 |  | 12.4 |  | 12.3 |  | 13.2 |  | 14.3 |  | 14.0 |  | 12.8 | 11.3 | 12.3 |
| 18 | (5.5)\% | . 8 \% | . 5 \% |  | 13.0 \% |  | 21.7 \% |  | 11.8 \% |  | 18.6 \% |  | 20.3 \% |  | 6.4 \% | (5.5)\% | 21.7 \% |
| 19 | 807.3 | 802.9 | 719.0 |  | 717.8 |  | 718.3 |  | 719.9 |  | 719.0 |  | 717.4 |  | 720.8 | 807.3 | 718.3 |
| 20 | \$ 50.3 | \$ 53.1 | \$ 48.9 | \$ | 51.2 | \$ | 49.0 | \$ | 48.8 | \$ | 50.2 | \$ | 46.7 | \$ | 41.6 | \$ 50.3 | \$ 49.0 |


| 21 | \$ 0.59 | \$ | 0.59 | \$ | 0.57 | \$ | 0.57 | \$ | 0.53 | \$ | 0.53 | \$ | 0.48 | \$ | 0.48 | \$ | 0.44 | \$ | 1.75 |  | 1.54 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 22 | 3.7 \% |  | 3.5 \% |  | 3.2 \% |  | 3.0 \% |  | 2.9 \% |  | 2.8 \% |  | 2.7 \% |  | 2.8 \% |  | 2.9 \% |  | 3.6 \% |  | 2.9 \% |
| 23 | 48.5 |  | 56.2 |  | 42.6 |  | 37.6 |  | 34.6 |  | 43.8 |  | 37.7 |  | 45.8 |  | 40.0 |  | . 8 |  | 38 |
| 4 | 43.3 |  | 49.2 |  | 39.0 |  | 40.3 |  | 32.8 |  | 38.7 |  | 34.4 |  | 39.9 |  | 35.9 |  | 43.6 |  | 35.1 |


| $\$ 2,783$ | $\$ 2,888$ |
| :---: | :---: |
| $\mathbf{1 , 0 7 3}$ | 1,447 |
| $\mathbf{2 5 , 1 9 8}$ | 20,478 |
| $\mathbf{2 9 , 2 8 9}$ | 24,263 |
| $\mathbf{1 4 . 8} \%$ | $18.9 \%$ |
| $\mathbf{1 6 . 5}$ | 20.6 |
| $\mathbf{1 4 . 2}$ | 17.4 |
| 2.55 | 2.85 |
| 64.7 | 62.8 |
| 16.6 | 20.1 |
| $\mathbf{2 . 1 7}$ | 2.05 |
| $\mathbf{5 6 , 5 5 9}$ | 51,103 |


| $\$$$\$, 977$ $\$ 4,581$ <br> 1,876 1,309 <br> 20,572 17,983 <br> 24,397 21,523 <br>  $19.3 \%$ | $25.5 \%$ |
| :---: | ---: |
| 20.3 | 18.7 |
| 17.1 | 15.6 |
| 2.80 | 2.46 |
| 62.8 | 59.8 |
| 18.3 | 15.8 |
| 2.06 | 2.02 |
| 51,163 | 51,147 |


| $\$$ | 71.35 | $\$ 65.10$ |
| :---: | :---: | :---: |
|  | 29.23 | 26.77 |
|  | 2.44 | 2.43 |
|  | 13.0 | 10.3 |
|  | 12.4 | 14.0 |
|  | $13.0 \%$ | $20.3 \%$ |
|  | 717.8 | 717.4 |
| $\$$ | 51.2 | $\$ 46.7$ |


| $\$$ | 2.11 | $\$ 1.78$ |
| :---: | :---: | :---: |
|  | $3.0 \%$ | $2.9 \%$ |
|  | 38.1 | 27.9 |
| 36.4 | 38.1 |  |

${ }^{1}$ Economic profit is adjusted net income available to common shareholders less a charge for average invested capital. The rate charged for invested capital is $9.3 \%$ in $2008,9.4 \%$ in 2007 and $9.5 \%$ in 2006 .
${ }^{2}$ Invested capital is common shareholders' equity plus the cumulative after-tax amount of purchased intangible assets amortized as of the reporting date.
${ }^{3}$ Adjusted return on common equity is adjusted net income available to common shareholders divided by average common equity.
Return on invested capital is adjusted net income available to common shareholders divided by average invested capital.
${ }^{5}$ Return on risk-weighted assets is adjusted net income available to common shareholders divided by average RWA.
${ }^{6}$ Effective November 1, 2007, the Bank implemented OSFI's guidelines under Basel II. Accordingly, the average RWA, on which the return is based, for 2008 is calculated based on Basel II, while all prior period returns are calculated based on Basel I.
${ }^{7}$ Closing common share price divided by diluted net income per common share for trailing 4 quarters.
${ }^{8}$ Total shareholder return includes the year-over-year change in share price and assumes that dividends received were invested in additional common shares.
${ }^{9}$ Dividends per common share for trailing 4 quarters divided by average of high and low common share prices for the period.
${ }^{10}$ The calculations for common dividend payout ratio for Q2 2008 and year to date 2008 took into account the shares issued on the acquisition of Commerce and the dividend paid on those shares. Excluding those shares and the dividend on those shares, the common dividend payout ratio would have been $50.4 \%$ reported and $44.1 \%$ adjusted for Q2 2008 and $46.3 \%$ reported and $41.4 \%$ adjusted for year to date 2008 .

## FOR THE PERIOD ENDED

| LINE | 2008 |  |  | 2007 |  |  |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 |

Items of note affecting net income (\$ millions)
Amortization of intangibles
Gain relating to restructuring of Visa ${ }^{2}$
Dilution gain on Ameritrade transaction, net of costs
Dilution loss on the acquisition of Hudson by TD Banknorth
Wholesale Banking restructuring charge
Balance sheet restructuring charge in TD Banknorth
TD Banknorth restructuring, privatization and merger-related charges ${ }^{3}$
Restructuring and integration charges relating to the Commerce acquisition ${ }^{4}$ Change in fair value of credit default swaps hedging the
corporate loan book, net of provision for credit losses ${ }^{5}$
Other tax items ${ }^{6}$
Provision for insurance claims ${ }^{7}$
Initial set up of specific allowance for credit card and overdraft loans General allowance release
Total

tems of note affecting diluted earnings per share (\$) ${ }^{\text {8 }}$

## Amortization of intangibles

Gain relating to restructuring of Visa ${ }^{2}$
Dilution gain on Ameritrade transaction, net of costs
Dilution loss on the acquisition of Hudson by TD Banknorth
Wholesale Banking restructuring charge
Balance sheet restructuring charge in TD Banknorth
TD Banknorth restructuring, privatization and merger-related charges ${ }^{3}$ Restructuring and integration charges relating to the Commerce acquisition ${ }^{4}$
Change in fair value of credit default swaps hedging the
corporate loan book, net of provision for credit losses
Other tax items ${ }^{6}$
Provision for insurance claims ${ }^{7}$
Initial set up of specific allowance for credit card and overdraft loans
General allowance release
TD Ameritrade timing impact
Commerce timing impact
Total

| $\$ 0.13$ | $\$ 0.12$ | $\$$ | 0.09 | 0.14 | $\$$ | 0.13 | $\$$ | 0.11 | $\$$ | 0.11 | $\$$ | 0.12 | $\$$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - | $(0.19)$ | - | - | 0.08 |  |  |  |  |  |  |  |
| - | - | - | - | - | - | - | - | - | - |  |  |  |  |
| - | - | - | - | - | - | - | - | - |  |  |  |  |  |
| - | - | - | - | - | - | - | - | - |  |  |  |  |  |
| - | - | - | - | - | - | - | - | - |  |  |  |  |  |
| - | - | - | - | - | 0.06 | - | - | - |  |  |  |  |  |
| $\mathbf{0 . 0 2}$ | 0.04 | - | - | - | - | - | - | - |  |  |  |  |  |
| $0.03)$ | - | $(0.03)$ | - | $(0.04)$ | $(0.01)$ | 0.01 | 0.01 | 0.01 |  |  |  |  |  |
| $\mathbf{0 . 0 2}$ | - | 0.03 | - | - | - | - | - | 0.03 |  |  |  |  |  |
| - | - | 0.03 | - | - | - | - | - | - |  |  |  |  |  |
| - | - | - | - | - | - | - | 0.03 | - |  |  |  |  |  |
| - | - | - | $(0.05)$ | - | - | - | - | - |  |  |  |  |  |
| - | - | - | - | - | - | - | - | - |  |  |  |  |  |
| - | 0.04 | - | - | - | - | - | - | - |  |  |  |  |  |
| $\$ 0.14$ | $\$ 0.20$ | $\$$ | 0.12 | $\$$ | $(0.10)$ | $\$$ | 0.09 | $\$ 0.16$ | $\$$ | 0.12 | $\$$ | 0.16 | $\$$ |


| $\$$ | $\mathbf{0 . 3 6}$ | $\$$ | 0.34 |
| :--- | :--- | :--- | :--- |
|  | - |  | - |
|  | - |  | - |
|  | - |  | - |
|  | - | - |  |
|  | - | 0.06 |  |
|  | 0.06 |  | - |
|  |  |  |  |
|  | $0.06)$ | $(0.04)$ |  |
|  | $\mathbf{0 . 0 4}$ | - |  |
|  | $\mathbf{0 . 0 3}$ | - |  |
|  | - | - |  |
|  | - | - |  |
|  | - | - |  |
| $\mathbf{0 . 0 4}$ | $\mathbf{0 . 4 7}$ | $\$$ | - |


| $\$$ | 0.49 | $\$$ | 0.42 |
| :---: | :---: | :---: | :---: |
|  | $(0.19)$ | - |  |
|  | - | $(2.30)$ |  |
|  | - | 0.10 |  |
|  | - | 0.05 |  |
|  | - | 0.03 |  |
|  | - | - |  |
|  |  | - |  |
|  | $(0.04)$ | $(0.01)$ |  |
|  | - | 0.03 |  |
|  | - | - |  |
|  | - | 0.03 |  |
|  | $(0.05)$ | $(0.05)$ |  |
|  | - | 0.02 |  |
|  | - | - |  |
| $\$$ | 0.27 | $\$$ | $(1.68)$ |

${ }^{1}$ The adjustment for items of note, net of income taxes, is removed from reported earnings to compute adjusted earnings
${ }^{2}$ As part of the global restructuring of Visa USA Inc., Visa Canada Association and Visa International Service Association, which closed on October 3, 2007 (restructuring date), the Bank received shares of the new global entity (Visa Inc.) in exchange for the Bank's membership interest in Visa Canada Association. As required by the accounting standards, the shares the Bank received in Visa Inc. were measured at fair value and an estimated gain of $\$ 135$ million after tax was recognized in the Corporate segment, based on results of an independent valuation of the shares. The gain may be subject to further adjustment based on the finalization of the Bank's ownership percentage in Visa Inc.

 USA) to TD Banknorth, included in the Corporate segment.
${ }^{4}$ As a result of the acquisition of Commerce Bancorp, Inc. (Commerce) and related restructuring and integration initiatives undertaken, the Bank incurred restructuring and integration charges. Restructuring charges consisted of employee severance costs, the costs of amending certain executive employment and award agreements and the write-down of long-lived assets due to impairment. Integration charges consisted of costs related to employee retention, external professional consulting charges and marketing (including customer communication and rebranding). In the Interim Consolidated Statement of Income, the restructuring and integration charges are included in non-interest expenses.
 fair value recognized in current period's earnings. The related loans are accounted for at amortized cost. Management believes that this asymmetry in the accounting treatment between CDS and loans would result in periodic profit and loss




 Institute of Chartered Accountants (CICA) Handbook Section 3865, Hedges.
The negative impact of future tax reduction on adjusted earnings is included in "Other tax items".
The provision for insurance claims relates to a court decision in Alberta. The Alberta government's legislation effectively capping minor injury insurance claims was challenged and held to be unconstitutional earlier this calendar year. While the Government of Alberta has appealed the decision, the ultimate outcome remains uncertain. As a result, the Bank accrued an additional actuarial liability for potential claims in Q1 2008
EPS impact is computed by dividing items of note by the weighted-average number of shares outstanding during the period. As a result, the sum of the quarterly EPS impact may not equal the year-to-date EPS impact.
${ }^{9}$ The diluted earnings per share figures do not include Commerce earnings for the month of April 2008 because there is a one month lag between fiscal quarter ends, while share issuance on close
resulted in a one-time negative earnings impact of 4 cents per share.

## (\$ millions)

## FOR THE PERIOD ENDED

Net income - adjusted (where applicable) Canadian Personal and Commercial Banking Wealth Management
U.S. Personal and Commercial Banking

Total retail
Wholesale Banking
Corporate
Total Bank
Return on invested capital
Canadian Personal and Commercial Banking Wealth Management
U.S. Personal and Commercial Banking Wholesale Banking
Total Bank
Percentage of net income mix ${ }^{\mathbf{1}}$
Total retail
Wholesale Banking
Total Bank
Geographic contribution to total revenue ${ }^{2}$
Canada
United States
Other
Total Bank

| LINE | 2008 |  |  | 2007 |  |  |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \# | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 |


| 1 | \$ | 644 | \$ | 582 | \$ | 598 | \$ | 572 | \$ | 597 | \$ | 540 | \$ | 544 | \$ | 501 | \$ | 524 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | 201 |  | 182 |  | 216 |  | 194 |  | 185 |  | 197 |  | 186 |  | 148 |  | 152 |
| 3 |  | 273 |  | 130 |  | 127 |  | 124 |  | 109 |  | 62 |  | 64 |  | 63 |  | 68 |
| 4 |  | 1,118 |  | 894 |  | 941 |  | 890 |  | 891 |  | 799 |  | 794 |  | 712 |  | 744 |
| 5 |  | 37 |  | 93 |  | 163 |  | 157 |  | 253 |  | 217 |  | 197 |  | 146 |  | 179 |
| 6 |  | (40) |  | (14) |  | (44) |  | (26) |  | 20 |  | (21) |  | 18 |  | 17 |  | (37) |
| 7 | \$ | 1,115 | \$ | 973 | \$ | 1,060 | \$ | 1,021 | \$ | 1,164 | \$ | 995 | \$ | 1,009 | \$ | 875 | \$ | 886 |


| Year to Date |  |
| :---: | :---: |
| 2008 | 2007 |


| Full Year |  |
| :---: | :---: |
| 2007 | 2006 |


${ }^{1}$ Percentages exclude Corporate segment results.
${ }^{2}$ TEB amounts and dilution gains on net investments are not included.

## RESULTS OF OPERATIONS

(\$ millions)

## FOR THE PERIOD ENDED

Net interest income
Other income
Total revenue
Provision for credit losses
Non-interest expenses
Net income before income taxes
Income taxes
Net income - reported
Adjustment for items of note, net of income taxes Net income - adjusted

Average invested capital (\$ billions)
Economic profit ${ }^{2}$
Return on invested capital

## Key performance indicators (\$ billions)

Risk-weighted assets ${ }^{3,4}$
Average loans - personal
Average loans and acceptances - business
Average securitized loans
Average deposits - personal
Average deposits - business
Margin on avg. earning assets inc. securitized assets Efficiency ratio
Number of Canadian retail branches at period end Average number of full-time equivalent staff

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2008 |  |  |  |  |  | 2007 |  |  |  |  |  |  |  | 2006 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  |
| 1 | \$ | 1,485 | \$ | 1,402 | \$ | 1,414 | \$ | 1,408 | \$ | 1,388 | \$ | 1,298 | \$ | 1,307 | \$ | 1,295 |  | 1,260 |
| 2 |  | 777 |  | 732 |  | 733 |  | 744 |  | 713 |  | 688 |  | 703 |  | 653 |  | 669 |
| 3 |  | 2,262 |  | 2,134 |  | 2,147 |  | 2,152 |  | 2,101 |  | 1,986 |  | 2,010 |  | 1,948 |  | 1,929 |
| 4 |  | 194 |  | 191 |  | 172 |  | 176 |  | 151 |  | 143 |  | 138 |  | 132 |  | 104 |
| 5 |  | 1,129 |  | 1,095 |  | 1,096 |  | 1,114 |  | 1,050 |  | 1,033 |  | 1,059 |  | 1,068 |  | 1,039 |
| 6 |  | 939 |  | 848 |  | 879 |  | 862 |  | 900 |  | 810 |  | 813 |  | 748 |  | 786 |
| 7 |  | 295 |  | 266 |  | 281 |  | 290 |  | 303 |  | 270 |  | 269 |  | 247 |  | 262 |
| 8 |  | 644 |  | 582 |  | 598 |  | 572 |  | 597 |  | 540 |  | 544 |  | 501 |  | 524 |
| 9 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 10 | \$ | 644 | \$ | 582 | \$ | 598 | \$ | 572 | \$ | 597 | \$ | 540 | \$ | 544 | \$ | 501 | \$ | 524 |
| 11 | \$ | 8.3 | \$ | 8.3 | \$ | 8.2 | \$ | 8.5 | \$ | 8.4 | \$ | 8.2 | \$ | 8.2 | \$ | 8.0 | \$ | 7.9 |
| 12 |  | 467 |  | 410 |  | 422 |  | 391 |  | 418 |  | 369 |  | 369 |  | 328 |  | 354 |
| 13 |  | 30.9 \% |  | 28.7 \% |  | 29.0 \% |  | 26.8 \% |  | 28.3 \% |  | 26.9 \% |  | 26.4 \% |  | 24.7 \% |  | 26.2 \% |


| Year to Date |  |  | Full Year |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 | 2007 |  | 2007 |  | 2006 |
|  | 4,301 | \$ 3,993 | \$ | 5,401 | \$ | 4,879 |
|  | 2,242 | 2,104 |  | 2,848 |  | 2,573 |
|  | 6,543 | 6,097 |  | 8,249 |  | 7,452 |
|  | 557 | 432 |  | 608 |  | 413 |
|  | 3,320 | 3,142 |  | 4,256 |  | 4,086 |
|  | 2,666 | 2,523 |  | 3,385 |  | 2,953 |
|  | 842 | 842 |  | 1,132 |  | 987 |
|  | 1,824 | 1,681 |  | 2,253 |  | 1,966 |
|  | - | - |  |  |  | - |
| \$ | 1,824 | \$ 1,681 | \$ | 2,253 | \$ | 1,966 |
| \$ | 8.3 | 8.3 | \$ | 8.3 | \$ | 7.8 |
|  | 1,299 | 1,156 |  | 1,547 |  | 1,303 |
|  | 29.5 \% | 27.2 \% |  | 27.1 \% |  | 25.2 \% |

${ }^{1}$ Effective Q3 2008, the U.S. insurance and credit card businesses are included in the Canadian Personal and Commercial Banking segment, net of distribution commissions to the U.S. Personal and Commercial Banking segment.
Prior periods have not been reclassified as the impact was not material to segment results
${ }^{2}$ The rate charged for invested capital is $8.5 \%$ in $2008,8.5 \%$ in 2007 , and $8.5 \%$ in 2006.
${ }^{3}$ Balances prior to Q4 2006 have been reclassified from Corporate segment.
${ }^{4}$ Effective November 1, 2007, the Bank implemented OSFI's guidelines under Basel II. Accordingly, the numbers for 2008 are based on Basel II, while all prior period numbers are based on Basel I.
Canadian Personal and Commercial Banking comprises our Canadian Banking and Global Insurance businesses. Under the TD Canada Trust brand, the retail operations provide a full range of financial products and services to approximately 11 million personal and small business customers. As a leading customer services provider, TD Canada Trust offers anywhere, anytime banking solutions through telephone and internet banking, more than 2,600 automated banking machines and a network of 1,088 branches located across Canada. TD Commercial Banking serves the needs of medium-sized Canadian businesses, customizing a broad range of products and services to meet their financing, investment, cash management, international trade and day-to-day banking needs. Under the TD Insurance and TD Meloche Monnex brands, the Bank offers a broad range of insurance products, including home and automobile coverage, life and health insurance, as well as credit protection coverage on TD Canada Trust lending products.

## RESULTS OF OPERATIONS

(\$ millions)

## FOR THE PERIOD ENDED

Net interest income
Brokerage commissions and other income
Total revenue
Non-interest expenses
Net income before income taxes
Income taxes
Global Wealth net income
Equity in net income of associated company, net of income taxes ${ }^{3}$ Net income - reported
Adjustment for items of note, net of income taxes
Net income - adjusted
Average invested capital (\$ billions)
Economic profit ${ }^{4}$
Return on invested capital

| LINE <br> \# | 2008 |  |  |  |  | 2007 |  |  |  |  |  |  |  | 2006 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |
| 1 | \$ 89 | \$ | 82 | \$ | 88 | \$ | 83 | \$ | 80 | \$ | 78 | \$ | 77 | \$ | 69 | \$ | 68 |
| 2 | 520 |  | 476 |  | 482 |  | 498 |  | 507 |  | 516 |  | 474 |  | 435 |  | 424 |
| 3 | 609 |  | 558 |  | 570 |  | 581 |  | 587 |  | 594 |  | 551 |  | 504 |  | 492 |
| 4 | 421 |  | 387 |  | 379 |  | 399 |  | 395 |  | 393 |  | 364 |  | 357 |  | 344 |
| 5 | 188 |  | 171 |  | 191 |  | 182 |  | 192 |  | 201 |  | 187 |  | 147 |  | 148 |
| 6 | 61 |  | 56 |  | 63 |  | 63 |  | 66 |  | 67 |  | 65 |  | 52 |  | 51 |
| 7 | 127 |  | 115 |  | 128 |  | 119 |  | 126 |  | 134 |  | 122 |  | 95 |  | 97 |
| 8 | 74 |  | 67 |  | 88 |  | 75 |  | 59 |  | 63 |  | 64 |  | 53 |  | 55 |
| 9 | 201 |  | 182 |  | 216 |  | 194 |  | 185 |  | 197 |  | 186 |  | 148 |  | 152 |
| 10 | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 11 | \$ 201 | \$ | 182 | \$ | 216 | \$ | 194 | \$ | 185 | \$ | 197 | \$ | 186 | \$ | 148 | \$ | 152 |


| Year to Date |
| :---: |
| 2008 |


| Full Year |  |
| :---: | :---: |
| 2007 | 2006 |

## Key performance indicators (\$ billions)

Risk-weighted assets ${ }^{5}$
Assets under administration
Assets under management
Efficiency ratio
Number of retail brokerage offices at period end ${ }^{6}$
Number of private client centre branches, and estates and trusts branches at period end
Average number of full-time equivalent staff

| $\$$ | $\mathbf{2 5 9}$ | $\$ 235$ |
| ---: | ---: | ---: |
| $\mathbf{1 , 4 7 8}$ | 1,497 |  |
| $\mathbf{1 , 7 3 7}$ | 1,732 |  |
| $\mathbf{1 , 1 8 7}$ | 1,152 |  |
| $\mathbf{5 5 0}$ | 580 |  |
| $\mathbf{1 8 0}$ | 198 |  |
| $\mathbf{3 7 0}$ | 382 |  |
| $\mathbf{2 2 9}$ | 186 |  |
| $\mathbf{5 9 9}$ | 568 |  |
| $\mathbf{-}$ | $\mathbf{5 9 9}$ | $\mathbf{\$ 5 6 8}$ |



| $\$$ | 318 | $\$$ |
| ---: | ---: | ---: |
| 1,995 | 1,883 |  |
| 2,313 | 2,260 |  |
| 1,551 | 1,575 |  |
| 762 |  | 685 |
| 261 | 242 |  |
| 501 | 443 |  |
| 261 | 147 |  |
| 762 | 590 |  |
|  | - | - |
| $\$$ | 762 | $\$$ |


| $\$$ | 3.8 | $\$$ | 3.0 |
| :---: | :---: | :---: | :---: |
|  | 362 |  | 257 |
|  | $20.0 \%$ | $19.5 \%$ |  |


| \$ | 5 | \$ |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 185 |  |  |  |
|  | 160 |  |  |  |
|  | 67.1 \% |  |  |  |
|  | 111 |  |  |  |
|  | 19 |  |  |  |
|  | 5,951 |  | ,26 |  |

${ }^{1}$ On January 24, 2006, the Bank completed the sale of TD Waterhouse U.S.A. brokerage operations to Ameritrade Holding Corporation (Ameritrade), and acquired $100 \%$ of Ameritrade's Canadian brokerage operations.
 reclassified as the impact was not material to segment results.
${ }^{3}$ The equity in net income of an associated company includes net impact of internal management adjustments which are reclassified to other reporting lines in the Corporate segment.

TD Ameritrade business line is $11.0 \%$ in 2008, 11.0\% in 2007 and $12.0 \%$ for 2006.
${ }^{5}$ Effective November 1, 2007, the Bank implemented OSFI's guidelines under Basel II. Accordingly, the numbers for 2008 are based on Basel II, while all prior period numbers are based on Basel I.
${ }^{6}$ Effective Q3 2008, the number of retail brokerage offices include U.S. offices as a result of transfer of U.S. wealth management businesses to the Wealth Management segment.
Wealth Management provides a wide array of investment products and services through different brands to a large and diverse retail and institutional global client base. Wealth Management is one of the largest in Canada, based on market share of assets, and comprises a number of advisory, distribution and asset management businesses, including TD Waterhouse, TD Mutual Funds and TD Asset Management Inc. (TDAM). In Canada, discount brokerage, financial planning, private investment advice and private client services cater to the needs of different retail customer segments through all stages of their investing life cycle. U.S. wealth management also provides a wide range of financial advisory, private banking, trust and investment management services to U.S. clients. Through Wealth Management's discount brokerage channels, it serves customers in Canada, the United Kingdom and the U.S. (through TD Ameritrade). Discount Brokerage has industry leadership in both price and service.

RESULTS OF OPERATIONS

## FOR THE PERIOD ENDED

Net interest income
Other income
Total revenue
Provision for credit losses
Non-interest expenses
Net income before income taxes Income taxes
Non-controlling interests in subsidiaries
Net income - reported
Adjustment for items of note, net of income taxes and non-controlling interests ${ }^{3}$
Net income - adjusted

Average invested capital (\$ billions)
Economic profit / (loss) ${ }^{4}$
Return on invested capital ${ }^{4}$

## Key performance indicators (\$ billions)

Risk-weighted assets ${ }^{5,6}$
Average loans - personal
Average loans and acceptances - business
Average deposits - personal ${ }^{7}$
Average deposits - business
Margin on average earning assets ${ }^{7}$
Efficiency ratio
Number of U.S. retail stores ${ }^{8}$
Average number of full-time equivalent staff

| LINE \# | 2008 |  |  |  |  | 2007 |  |  |  |  |  |  |  | 2006 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | 3 |  | 2 |  |  |  | 24 |  | 3 |
| 1 | \$ 759 | \$ | 309 | \$ | 312 | \$ | 335 | \$ | 338 | \$ | 351 | \$ | 341 | \$ | 337 | \$ | 342 |
| 2 | 267 |  | 166 |  | 140 |  | 140 |  | 145 |  | 153 |  | 145 |  | 141 |  | 142 |
| 3 | 1,026 |  | 475 |  | 452 |  | 475 |  | 483 |  | 504 |  | 486 |  | 478 |  | 484 |
| 4 | 76 |  | 46 |  | 26 |  | 35 |  | 33 |  | 35 |  | 17 |  | 15 |  | 10 |
| 5 | 610 |  | 294 |  | 238 |  | 263 |  | 275 |  | 384 |  | 299 |  | 294 |  | 284 |
| 6 | 340 |  | 135 |  | 188 |  | 177 |  | 175 |  | 85 |  | 170 |  | 169 |  | 190 |
| 7 | 96 |  | 35 |  | 61 |  | 53 |  | 57 |  | 31 |  | 55 |  | 55 |  | 65 |
| 8 | - |  | - |  | - |  | - |  | 9 |  | 31 |  | 51 |  | 51 |  | 57 |
| 9 | \$ 244 | \$ | 100 | \$ | 127 | \$ | 124 | \$ | 109 | \$ | 23 | \$ | 64 | \$ | 63 | \$ | 68 |
| 10 | 29 |  | 30 |  | - |  | - |  | - |  | 39 |  | - |  | - |  | - |
| 11 | \$ 273 | \$ | 130 | \$ | 127 | \$ | 124 | \$ | 109 | \$ | 62 | \$ | 64 | \$ | 63 | \$ | 68 |


| $\$$ 17.5 <br>  $(122)$ <br>  $6.2 \%$ | \$ | 9.0 <br> (70) <br> 5.8 \% | \$ | 8.8 <br> (74) <br> $5.7 \%$ | \$ | 9.6 (95) $5.1 \%$ | \$ | $\begin{gathered} \hline 9.2 \\ (100) \\ 4.7 \% \end{gathered}$ | \$ | 6.7 <br> (84) <br> $3.8 \%$ | \$ | $\begin{aligned} & \hline 5.9 \\ & (70) \\ & 4.3 \% \end{aligned}$ | \$ | $\begin{aligned} & \hline 5.8 \\ & (70) \\ & 4.2 \% \end{aligned}$ | \$ | (65) <br> 4.6 \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |



| Year to Date |  |
| :---: | :---: |
| 2008 | 2007 |


| $\$ \mathbf{1 , 3 8 0}$ | $\$ 1,030$ |  |
| ---: | ---: | ---: |
| 573 | 443 |  |
| $\mathbf{1 , 9 5 3}$ | 1,473 |  |
| 148 | 85 |  |
| $\mathbf{1 , 1 4 2}$ | 958 |  |
|  | $\mathbf{6 6 3}$ | 430 |
|  | 192 | 143 |
|  | - | 91 |
| $\$$ | $\mathbf{4 7 1}$ | $\$$ |
|  |  | 196 |
|  | $\mathbf{5 9}$ |  |
| $\$$ | $\mathbf{5 3 0}$ | $\mathbf{\$}$ |


| $\$$ | 11.8 | $\$ 7.3$ |
| :---: | :---: | :---: |
|  | $(266)$ | $(254)$ |
|  | $6.0 \%$ | $4.3 \%$ |


| $\mathbf{\$}$ | $\mathbf{6 8}$ | $\$$ | 33 |
| :---: | :---: | :---: | :---: |
|  | $\mathbf{1 1}$ |  | 12 |
|  | $\mathbf{2 2}$ |  | 18 |
|  | $\mathbf{2 6}$ |  | 21 |
|  | $\mathbf{1 8}$ | 11 |  |
| $\mathbf{3 . 8 4} \%$ | $3.90 \%$ |  |  |
| $\mathbf{5 8 . 5 \%}$ | $65.0 \%$ |  |  |
| $\mathbf{1 , 0 6 4}$ | 599 |  |  |
| $\mathbf{1 1 , 9 8 8}$ | 8,551 |  |  |

Full Year
$2007{ }_{2}{ }^{2006}$

| $\$$ | 1,365 | $\$$ | 1,290 |
| ---: | ---: | ---: | ---: |
|  | 583 |  | 490 |
|  | 1,948 |  | 1,780 |
|  | 120 |  | 40 |
| 1,221 |  | 1,087 |  |
|  | 607 |  | 653 |
|  | 196 |  | 222 |
|  | 91 |  | 195 |
| $\$$ | 320 | $\$$ | 236 |
|  | 39 |  | 19 |
| $\$$ | 359 | $\$$ | 255 |


| $\$$ | 7.9 | $\$$ | 5.5 |
| :---: | :---: | :---: | :---: |
|  | $(349)$ | $(239)$ |  |
|  | $4.6 \%$ | $4.6 \%$ |  |


| $\$$ | 31 | $\$$ | 32 |
| :---: | :---: | :---: | :---: |
|  | 11 |  | 11 |
|  | 18 |  | 16 |
|  | 20 |  | 20 |
|  | 11 |  | 10 |
|  | $3.93 \%$ | $3.97 \%$ |  |
|  | $62.7 \%$ | $61.1 \%$ |  |
|  | 586 | 583 |  |
|  | 8,422 |  | 8,483 |



 to the U.S. Personal and Commercial Banking segment, prior periods have not been reclassified as the impact was not material to segment results.
 and integration charges incurred in April 2008, respectively.


 charges are included in the restructuring costs while the privatization and merger-related charges are included in other non-interest expenses; Q2 2008: $\$ 48$ million ( $\$ 30$ million after tax) restructuring and integration charges relating to the
 declined, resulting in a negative impact on the future income tax assets of $\$ 14$ million related to non-intangible future tax assets.
${ }^{4}$ The rate charged for invested capital is $9.0 \%$ in 2008, $9.0 \%$ in 2007, and $9.0 \%$ in 2006.
${ }^{5}$ This represents RWA as at the end of the Bank's fiscal period.
${ }^{6}$ Effective November 1, 2007, the Bank implemented OSFI's guidelines under Basel II. Accordingly, the numbers for 2008 are based on Basel II, while all prior period numbers are based on Basel I.
${ }^{7}$ Average deposits and margin on average earning assets exclude the impact related to the money market deposit account (MMDA) agreement with TD Ameritrade. The MMDA is described on page 121 of our 2007 Annual Report.
${ }^{8}$ Includes full service retail banking stores.
U.S. Personal and Commercial Banking comprises the Bank's U.S.-based retail and commercial banking. Distribution commissions are paid to the U.S. Personal and Commercial Banking segment. Under the TD Bank brand, which primarily includes TD Banknorth and Commerce, the retail operations provide a full range of financial products and services through multiple delivery channels, including a network of over 1,000 branches located primarily in the Northeast, Mid-Atlantic and Florida regions of the U.S., telephone and internet banking and automated banking machines, allowing customers to have banking access virtually anywhere and anytime. U.S. Personal and Commercial Banking also serves the needs of businesses, customizing a broad range of products and services to meet their financing, investment, cash management, insurance, international trade and day-to-day banking needs.

## RESULTS OF OPERATIONS

## (\$ millions)

## FOR THE PERIOD ENDED

Net interest income
Other income
Total revenue (TEB)
Provision for credit losses ${ }^{1}$
Restructuring costs
Other non-interest expenses
Total non-interest expenses
Net income before income taxes
ncome taxes (TEB)
Net income / (loss) - reported
Adjustment for items of note, net of income taxes ${ }^{2}$ Net income / (loss) - adjusted

Average invested capital (\$ billions)
Economic profit / (loss) ${ }^{3}$
Return on invested capital

## Key performance indicators (\$ billions)

Risk-weighted assets
Gross drawn ${ }^{5}$
Efficiency ratio
Average number of full-time equivalent staff

## Trading-related income (TEB) ${ }^{6}$

interest rate and credit
Foreign exchange
Equity and other
otal trading-related income

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2008 |  |  |  |  |  | 2007 |  |  |  |  |  |  |  | 2006 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |
| 1 | \$ | 348 | \$ | 314 | \$ | 192 | \$ | 310 | \$ | 218 | \$ | 144 | \$ | 203 | \$ | 138 | \$ | 127 |
| 2 |  | (20) |  | 114 |  | 416 |  | 215 |  | 474 |  | 498 |  | 432 |  | 355 |  | 456 |
| 3 |  | 328 |  | 428 |  | 608 |  | 525 |  | 692 |  | 642 |  | 635 |  | 493 |  | 583 |
| 4 |  | 30 |  | 10 |  | 56 |  | 4 |  | 8 |  | 12 |  | 24 |  | 13 |  | 15 |
| 5 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 6 |  | 281 |  | 291 |  | 321 |  | 274 |  | 326 |  | 329 |  | 332 |  | 293 |  | 303 |
| 7 |  | 281 |  | 291 |  | 321 |  | 274 |  | 326 |  | 329 |  | 332 |  | 293 |  | 303 |
| 8 |  | 17 |  | 127 |  | 231 |  | 247 |  | 358 |  | 301 |  | 279 |  | 187 |  | 265 |
| 9 |  | (20) |  | 34 |  | 68 |  | 90 |  | 105 |  | 84 |  | 82 |  | 41 |  | 86 |
| 10 |  | 37 |  | 93 |  | 163 |  | 157 |  | 253 |  | 217 |  | 197 |  | 146 |  | 179 |
| 11 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 12 | \$ | 37 | \$ | 93 | \$ | 163 | \$ | 157 | \$ | 253 | \$ | 217 | \$ | 197 | \$ | 146 | \$ | 179 |
| 13 | \$ | 3.4 | \$ | 3.5 | \$ | 3.1 | \$ | 3.0 | \$ | 2.7 | \$ | 2.7 | \$ | 2.6 | \$ | 2.5 | \$ | 2.4 |
| 14 |  | (62) |  | (7) |  | 73 |  | 69 |  | 175 |  | 143 |  | 122 |  | 74 |  | 109 |
| 15 |  | 4.4 \% |  | 10.7 \% |  | 20.9 \% |  | 20.6 \% |  | 37.3 \% |  | 33.6 \% |  | 30.2 \% |  | 23.5 \% |  | 29.4 \% |


| Year to Date |  |
| :---: | :---: |
| 2008 | 2007 |


| Full Year |  |
| :---: | :---: |
| 2007 | 2006 |

Provision for credit losses includes the cost of credit protection incurred in hedging the lending portfolio.
${ }^{2}$ Includes the following before-tax item of note: Q1 2006: $\$ 50$ million restructuring charge
${ }^{3}$ The rate charged for invested capital is $11.5 \%$.
${ }^{4}$ Effective November 1, 2007, the Bank implemented OSFI's guidelines under Basel II. Accordingly, the numbers for 2008 are based on Basel II, while all prior period numbers are based on Basel I.
${ }^{5}$ Defined as gross loans plus bankers' acceptances, excluding letters of credit and before any cash collateral, credit default swap, reserves, etc.
${ }^{6}$ Includes trading-related income reported in net interest income (line 1) and other income (line 2).
Wholesale Banking serves a diverse base of corporate, government and institutional clients in key financial markets around the world. Under the TD Securities brand, Wholesale Banking provides a wide range of capital markets and investment banking products and services that include: underwriting and distribution of new debt and equity issues, providing advice on strategic acquisitions and divestitures, and executing daily trading and investment needs.

## For the period ended

Net interest income ${ }^{2,3}$
Other income ${ }^{3}$
Total revenue
General allowance release
Other provision for credit losses ${ }^{3}$
Total provision for credit losses
Non-interest expenses
Dilution gain, net
Net income before income taxes
Income taxes ${ }^{2}$
Non-controlling interests in subsidiaries
Equity in net income of an associated company, net of income taxes
Net (loss) income - reported
Adjustment for items of note, net of income taxes
Net (loss) income - adjusted
Net (loss) income - adjusted
Decomposition of items of note (net of tax, non-controlling interests in subsidiaries, and equity in net income of associated company)
Amortization of intangibles
Gain relating to restructuring of Visa
Dilution gain on Ameritrade transaction, net of costs
Dilution loss on the acquisition of Hudson by TD Banknorth
TD Banknorth restructuring, privatization and merger-related charges ${ }^{6}$
Change in fair value of credit default swaps hedging the corporate loan book,
net of provision for credit losses ${ }^{7}$
Other tax items
Provision for insurance claims ${ }^{8}$
Initial set up of specific allowance for credit card and overdraft loans
General allowance release
Total items of note
Decomposition of material items included in net income (loss) - adjusted Interest on income tax refunds
Securitization gain (loss)
Unallocated Corporate expenses
Other
Net (los
Net (loss) income - adjusted

| $\underset{\#}{\text { LINE }}$ | 2008 |  |  | 2007 |  |  |  |  |  |  | 2006 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 | Q2 | Q1 | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |
| 1 | \$ (244) | \$(249) | \$(218) | \$ (328) | \$ | (241) | \$ | (209) | \$ | (257) | \$ | (125) |  | (174) |
| 2 | 56 | 42 | 45 | 145 |  | 60 |  | 27 |  | 80 |  | 20 |  | (3) |
| 3 | (188) | (207) | (173) | (183) |  | (181) |  | (182) |  | (177) |  | (105) |  | (177) |
| 4 | - | - | - | (60) |  | - |  | - |  | - |  | - |  | - |
| 5 | (12) | (15) | 1 | (16) |  | (21) |  | (18) |  | (16) |  | 10 |  | (20) |
| 6 | (12) | (15) | 1 | (76) |  | (21) |  | (18) |  | (16) |  | 10 |  | (20) |
| 7 | 260 | 139 | 194 | 191 |  | 170 |  | 158 |  | 167 |  | 199 |  | 200 |
| 8 | - |  |  |  |  |  |  | - |  |  |  | - |  | - |
| 9 | (436) | (331) | (368) | (298) |  | (330) |  | (322) |  | (328) |  | (314) |  | (357) |
| 10 | (310) | (231) | (238) | (343) |  | (283) |  | (218) |  | (253) |  | (220) |  | (229) |
| 11 | 8 | - |  | 8 |  | 4 |  | (4) |  | (4) |  | (3) |  | (5) |
| 12 | 5 | 4 | 4 | 10 |  | 10 |  | 2 |  | 1 |  | (5) |  | (4) |
| 13 | (129) | (105) | (134) | 47 |  | (41) |  | (98) |  | (70) |  | (96) |  | (127) |
| 14 | 89 | 91 | 90 | (73) |  | 61 |  | 77 |  | 88 |  | 113 |  | 90 |
| 15 | \$ (40) | \$ (14) | \$ (44) | \$ (26) | \$ | 20 | \$ | (21) | \$ | 18 | \$ | 17 | \$ | (37) |


| Year |
| :--- |
| 2008 |


| $\$$ | $(711)$ | $\$(707)$ |
| :---: | :---: | :---: |
|  | 143 | 167 |
|  | $\mathbf{( 5 6 8 )}$ | $(540)$ |
|  | - | - |
|  | $(26)$ | $(55)$ |
|  | $(26)$ | $(55)$ |
|  | 593 | 495 |
|  | - | - |
|  | $(1,135)$ | $(980)$ |
|  | $(779)$ | $(754)$ |
|  | 25 | $(4)$ |
|  | 13 | 13 |
|  | $(368)$ | $(209)$ |
|  | 270 | 226 |
| $\$$ | $\mathbf{( 9 8 )}$ | $\$$ |


| $\$$ | $\mathbf{2 7 8}$ | $\$ 254$ |
| ---: | ---: | ---: |
|  | - | - |
|  | - | - |
|  | - | - |
|  |  |  |
|  | $(48)$ | $(32)$ |
| 20 | - |  |
|  | 20 | - |
|  | - | - |
| $\$$ | 270 | $\$ 226$ |


| \$ | 21 | \$ | \$ 1 | \$ |  | \$ | 5 | + | 2 | \$ | 4 | \$ | 13 | \$ | 2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4 | 9 | 3 |  | 2 |  | (2) |  | (4) |  | 9 |  | 15 |  | (11) |
|  | (77) | (43) | (65) |  | (51) |  | (45) |  | (39) |  | (54) |  | (58) |  | (66) |
|  | 12 | 20 | 17 |  | 23 |  | 62 |  | 20 |  | 59 |  | 47 |  | 38 |
| \$ | (40) | \$ (14) | \$ (44) | \$ | (26) | \$ | 20 | \$ | (21) | \$ | 18 | \$ | 17 | \$ | (37) |



| $\$$ | 353 | $\$$ | 316 |
| :---: | :---: | :---: | :---: |
|  | $(135)$ |  | - |
|  | - |  | $(1,665)$ |
|  | - |  | 72 |
|  | 4 |  | - |
|  | $(30)$ |  | $(7)$ |
|  | - |  | 24 |
|  | - |  | - |
|  | - |  | 18 |
|  | $(39)$ |  | $(39)$ |
| $\$$ | 153 | $\$$ | $(1,281)$ |

$2007{ }^{\text {Full Year }} 2006$

| $\$(1,035)$ | $\$$ | $(654)$ |
| ---: | ---: | ---: |
| 312 |  | 83 |
| $(723)$ | $(571)$ |  |
| $(60)$ | $(60)$ |  |
| $(71)$ | $(52)$ |  |
| $(131)$ | $(112)$ |  |
| 686 | 755 |  |
| - | 1,559 |  |
| $(1,278)$ | 345 |  |
| $(1,097)$ | $(839)$ |  |
| 4 | $(11)$ |  |
| 23 | $(13)$ |  |
|  | $(162)$ | 1,182 |
|  | 153 | $(1,281)$ |
| $\$$ | $(9)$ | $\$$ |
| $(99)$ |  |  |


| $\$$ | 11 | $\$$ | 18 |
| :---: | :---: | :---: | :---: |
|  | 5 |  | $(4)$ |
|  | $(189)$ |  | $(234)$ |
|  | 164 |  | 121 |
| $\$$ | $(9)$ | $\$$ | $(99)$ |

${ }^{1}$ Commencing Q3 2007, the results of TD Bank USA (previously reported in the Corporate segment for the period Q2 2006 to Q2 2007 and in Wealth Management segment prior to Q2 2006) are included in the U.S. Personal and Commercial Banking segment prospectively.
${ }^{2}$ Includes the elimination of TEB adjustments reported in Wholesale Banking results.
${ }^{3}$ Operating segment results are presented excluding the impact of asset securitization programs, which are reclassified in the Corporate segment. Results for Q4 2006 included an initial set up of specific allowance for credit card and overdraft loans.
${ }_{5}^{4} \mathrm{Net}$ (gain) or charge for items of note is removed from reported results to compute the adjusted results.
${ }^{5}$ As part of the global restructuring of Visa USA Inc., Visa Canada Association and Visa International Service Association, which closed on October 3, 2007 (restructuring date), the Bank received shares of the new global entity (Visa Inc.) in exchange for the Bank's membership interest in Visa Canada Association. As required by the accounting standards, the shares the Bank received in Visa Inc. were measured at fair value and an estimated gain of $\$ 135$ million after tax was recognized in the Corporate ${ }_{6}$ segment, based on results of an independent valuation of the shares. The gain may be subject to further adjustment based on the finalization of the Bank's ownership percentage in Visa Inc.
${ }^{6}$ Restructuring charges related to the transfer of functions from TD Bank USA to TD Banknorth, being part of TD Banknorth restructuring, privatization and merger-related charges, as explained in footnote 3 on page 3 .
${ }^{7}$ The Bank purchases credit default swaps (CDS) to hedge the credit risk in Wholesale Banking's corporate lending porffolio. These CDS do not qualify for hedge accounting treatment and, therefore, they are measured at fair value with changes in fair value recognized in current period's earnings. The related loans are accounted for at amortized cost. Management believes that this asymmetry in the accounting treatment between CDS and loans would result in periodic profit and loss volatility which is not indicative of the economics of the corporate loan portfolio or the underlying business performance in Wholesale Banking. As a result, the CDS are accounted for on an accrual basis in the Wholesale Banking segment and the gains and losses on the CDS, in excess of the accrued cost, are reported in the Corporate segment. Adjusted earnings excludes the gains and losses on the CDS in excess of the accrued cost. When a credit event occurs in the corporate loan book that has an associated CDS hedge, the provision for credit losses (PCL) related to the portion that was hedged via the CDS is netted against this item of note. During Q1 2008, the change in the fair value of CDS, net of PCL, resulted in a net gain of $\$ 38$ million before tax ( $\$ 25$ million after tax). The item of note included a change in fair value of CDS of $\$ 55$ million before tax ( $\$ 36$ million after tax), net of PCL of approximately $\$ 17$ million before tax ( $\$ 11$ million after tax). Prior to Q1 2007, this item was described as "Hedging impact due to AcG-13". As part of the adoption of the new financial instruments standards, the guidance under Accounting Guideline 13: Hedging Relationships (AcG-13) was replaced by Canadian Institute of Chartered Accountants (CICA) Handbook Section 3865, Hedges.
${ }^{\beta}$ The provision for insurance claims relates to a court decision in Alberta. The Alberta government's legislation effectively capping minor injury insurance claims was challenged and held to be unconstitutional earlier this calendar year. While the Government of Alberta has appealed the decision, the ultimate outcome remains uncertain. As a result, the Bank accrued an additional actuarial liability for potential claims in Q1 2008.
The Corporate segment includes the effects of asset securitization programs in Canadian Personal and Commercial Banking, treasury management, general provisions for credit losses, the elimination of taxable equivalent adjustments, corporate level tax benefits, and residual unallocated revenues, expenses and taxes.

## (\$ millions)

FOR THE PERIOD ENDED
Interest income
Loans
Securities
Deposits with banks
Total interest income
Interest expense
Deposits
Subordinated notes and debentures
Preferred shares and Capital Trust Securities
Other
Total interest expense
Net interest income (NII)
TEB adjustment
Net interest income (TEB)
Average total assets (\$ billions)
Average earning assets (\$ billions)
Net interest margin as a \% of average earning assets
Impact on NII from impaired loans
Reduction/(increase) in NII from impaired loans Gross
Recoveries
Net reduction/(increase)

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2008 |  |  | 2007 |  |  |  | 2006 |  | Year to Date |  | Full Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | 2008 | 2007 | 2007 | 2006 |


| 1 | \$ | 3,410 | \$ | 3,240 | \$ | 3,396 | \$ | 3,310 | \$ | 3,228 | \$ | 3,117 | \$ | 3,074 | \$ | 3,004 | \$ 2,862 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | 1,526 |  | 1,171 |  | 1,235 |  | 1,239 |  | 1,160 |  | 1,108 |  | 1,259 |  | 1,152 | 1,058 |
| 3 |  | 194 |  | 159 |  | 114 |  | 152 |  | 47 |  | 111 |  | 47 |  | 74 | 70 |
| 4 |  | 5,130 |  | 4,570 |  | 4,745 |  | 4,701 |  | 4,435 |  | 4,336 |  | 4,380 |  | 4,230 | 3,990 |
| 5 |  | 2,068 |  | 2,056 |  | 2,254 |  | 2,223 |  | 1,987 |  | 1,989 |  | 2,048 |  | 1,957 | 1,836 |
| 6 |  | 165 |  | 159 |  | 158 |  | 127 |  | 125 |  | 124 |  | 108 |  | 96 | 107 |
| 7 |  | 24 |  | 23 |  | 23 |  | 28 |  | 19 |  | 32 |  | 30 |  | 31 | 28 |
| 8 |  | 436 |  | 474 |  | 522 |  | 515 |  | 521 |  | 529 |  | 523 |  | 432 | 396 |
| 9 |  | 2,693 |  | 2,712 |  | 2,957 |  | 2,893 |  | 2,652 |  | 2,674 |  | 2,709 |  | 2,516 | 2,367 |
| 10 |  | 2,437 |  | 1,858 |  | 1,788 |  | 1,808 |  | 1,783 |  | 1,662 |  | 1,671 |  | 1,714 | 1,623 |
| 11 |  | 129 |  | 107 |  | 135 |  | 247 |  | 161 |  | 99 |  | 157 |  | 92 | 89 |
| 12 | \$ | 2,566 | \$ | 1,965 | \$ | 1,923 | \$ | 2,055 | \$ | 1,944 | \$ | 1,761 | \$ | 1,828 | \$ | 1,806 | \$ 1,712 |


| \$ | 10,046 | \$ 9,419 | \$ | 12,729 | \$ | 10,832 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3,932 | 3,527 |  | 4,766 |  | 4,435 |
|  | 467 | 205 |  | 357 |  | 302 |
|  | 14,445 | 13,151 |  | 17,852 |  | 15,569 |
|  | 6,378 | 6,024 |  | 8,247 |  | 7,081 |
|  | 482 | 357 |  | 484 |  | 388 |
|  | 70 | 81 |  | 109 |  | 126 |
|  | 1,432 | 1,573 |  | 2,088 |  | 1,603 |
|  | 8,362 | 8,035 |  | 10,928 |  | 9,198 |
|  | 6,083 | 5,116 |  | 6,924 |  | 6,371 |
|  | 371 | 417 |  | 664 |  | 343 |
| \$ | 6,454 | \$ 5,533 | \$ | 7,588 | \$ | 6,714 |




## (\$ millions)

## FOR THE PERIOD ENDED

TD Waterhouse fees and commissions
Full-service brokerage and other securities services
Underwriting and advisory
Investment management fees
Mutual fund management
Credit fees
Net securities gains ${ }^{1}$
Trading income
Income from financial instruments designated as trading under the fair value option - Trading-related income ${ }^{2}$

- Related to insurance subsidiaries ${ }^{3}$ Total income from financial instruments designated as trading under the fair value option

Service charges
Loan securitizations
Card services
Insurance revenue (net of claims)
Trust fees
Foreign exchange - non-trading
Other
Total other income

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2008 |  |  |  | 2007 |  |  |  |  |  |  | 2006 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 | Q2 |  | Q1 | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |
| 1 | \$ 100 | \$ 89 | \$ | 99 | \$ 103 | \$ | 108 | \$ | 115 | \$ | 112 | \$ | 91 | \$ | 106 |
| 2 | 153 | 148 |  | 143 | 134 |  | 141 |  | 146 |  | 138 |  | 125 |  | 126 |
| 3 | 62 | 45 |  | 69 | 63 |  | 99 |  | 96 |  | 80 |  | 76 |  | 70 |
| 4 | 50 | 50 |  | 48 | 49 |  | 50 |  | 48 |  | 50 |  | 49 |  | 47 |
| 5 | 226 | 212 |  | 220 | 225 |  | 229 |  | 214 |  | 200 |  | 180 |  | 174 |
| 6 | 121 | 108 |  | 101 | 112 |  | 109 |  | 103 |  | 96 |  | 110 |  | 93 |
| 7 | 14 | 110 |  | 152 | 60 |  | 94 |  | 102 |  | 70 |  | 87 |  | 113 |
| 8 | (196) | (104) |  | 160 | (52) |  | 235 |  | 192 |  | 216 |  | 98 |  | 160 |
| 9 | (6) | 3 |  | (55) | 22 |  | (67) |  | 7 |  | - |  | - |  | - |
| 10 | (4) | 2 |  | 6 | 14 |  | (20) |  | (2) |  | (9) |  | - |  | - |
| 11 | (10) | 5 |  | (49) | 36 |  | (87) |  | 5 |  | (9) |  | - |  | - |
| 12 | 356 | 258 |  | 260 | 263 |  | 263 |  | 244 |  | 249 |  | 246 |  | 250 |
| 13 | 77 | 91 |  | 76 | 80 |  | 86 |  | 97 |  | 134 |  | 97 |  | 85 |
| 14 | 175 | 116 |  | 119 | 118 |  | 117 |  | 107 |  | 109 |  | 110 |  | 101 |
| 15 | 243 | 250 |  | 186 | 243 |  | 257 |  | 251 |  | 254 |  | 214 |  | 230 |
| 16 | 36 | 36 |  | 34 | 31 |  | 33 |  | 38 |  | 31 |  | 31 |  | 33 |
| 17 | 43 | 52 |  | 64 | 47 |  | 46 |  | 40 |  | 39 |  | 40 |  | 45 |
| 18 | 150 | 64 |  | 134 | 230 |  | 119 |  | 84 |  | 65 |  | 50 |  | 55 |
| 19 | \$ 1,600 | \$ 1,530 | \$ | 1,816 | \$ 1,742 | \$ | 1,899 | \$ | 1,882 | \$ | 1,834 | \$ | 1,604 | \$ | 1,688 |


| Year to Date |  |
| :---: | :---: |
| 2008 | 2007 |


| Full Year |  |
| :---: | :---: |
| 2007 | 2006 |


| \$ 288 | \$ 335 | \$ | 438 | \$ | 561 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 444 | 425 |  | 559 |  | 509 |
| 176 | 275 |  | 338 |  | 292 |
| 148 | 148 |  | 197 |  | 193 |
| 658 | 643 |  | 868 |  | 704 |
| 330 | 308 |  | 420 |  | 371 |
| 276 | 266 |  | 326 |  | 305 |
| (140) | 643 |  | 591 |  | 797 |
| (58) | (60) |  | (38) |  | - |
| 4 | (31) |  | (17) |  | - |
| (54) | (91) |  | (55) |  | - |
| 874 | 756 |  | 1,019 |  | 937 |
| 244 | 317 |  | 397 |  | 346 |
| 410 | 333 |  | 451 |  | 374 |
| 679 | 762 |  | 1,005 |  | 896 |
| 106 | 102 |  | 133 |  | 130 |
| 159 | 125 |  | 172 |  | 147 |
| 348 | 268 |  | 498 |  | 259 |
| \$4,946 | \$5,615 | \$ | 7,357 | \$ | 6,821 |

[^1]${ }^{2}$ These gains (losses) are on instruments managed within Wholesale Banking's trading portfolios.
${ }^{3}$ Within the Bank's property and casualty insurance subsidiaries, investments that fund policy liabilities are designated as trading under the fair value option. Effective Q2 2008, mark-to-market income from interest rate swaps associated with certain investments funding policy liabilities is also reflected on line 10. For Q1 2008 and Q4 2007, this mark-to-market income amounting to $\$ 18$ million and $\$(1)$ million, respectively, was reflected in net interest income. The swaps did not exist prior to Q4 2007. Due to the immaterial nature of the mark-to-market income in prior quarters, no retroactive reclassification was made.

## (\$ millions)

FOR THE PERIOD ENDED
Salaries and employee benefits
Salaries
Incentive compensation
Pension and other employee benefits

## Occupancy

Rent
Depreciation
Other

## Equipment

Rent
Depreciation
Other

## General

Amortization of other intangibles
Marketing and business development
Brokerage-related fees
Professional and advisory services
Communications
Capital and business taxes
Postage
Travel and relocation
Restructuring costs
Other

Total non-interest expenses

| LINE <br> \# | 2008 |  |  |  | 2007 |  |  |  |  |  |  |  | 2006 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |
| 1 | \$ 845 | \$ 682 | \$ | 685 | \$ | 715 | \$ | 677 | \$ | 665 | \$ | 680 | \$ | 706 | \$ | 673 |
| 2 | 316 | 297 |  | 336 |  | 278 |  | 341 |  | 347 |  | 320 |  | 284 |  | 288 |
| 3 | 181 | 158 |  | 150 |  | 126 |  | 143 |  | 157 |  | 157 |  | 126 |  | 141 |
| 4 | 1,342 | 1,137 |  | 1,171 |  | 1,119 |  | 1,161 |  | 1,169 |  | 1,157 |  | 1,116 |  | 1,102 |
| 5 | 128 | 103 |  | 98 |  | 99 |  | 98 |  | 99 |  | 94 |  | 97 |  | 94 |
| 6 | 73 | 37 |  | 38 |  | 43 |  | 40 |  | 42 |  | 38 |  | 47 |  | 39 |
| 7 | 78 | 48 |  | 45 |  | 46 |  | 50 |  | 44 |  | 43 |  | 43 |  | 43 |
| 8 | 279 | 188 |  | 181 |  | 188 |  | 188 |  | 185 |  | 175 |  | 187 |  | 176 |
| 9 | 58 | 49 |  | 47 |  | 48 |  | 48 |  | 50 |  | 46 |  | 52 |  | 51 |
| 10 | 62 | 48 |  | 44 |  | 57 |  | 47 |  | 51 |  | 44 |  | 51 |  | 44 |
| 11 | 68 | 51 |  | 53 |  | 62 |  | 55 |  | 52 |  | 54 |  | 61 |  | 55 |
| 12 | 188 | 148 |  | 144 |  | 167 |  | 150 |  | 153 |  | 144 |  | 164 |  | 150 |
| 13 | 166 | 117 |  | 122 |  | 138 |  | 131 |  | 112 |  | 118 |  | 126 |  | 126 |
| 14 | 131 | 102 |  | 110 |  | 115 |  | 106 |  | 111 |  | 113 |  | 114 |  | 127 |
| 15 | 64 | 63 |  | 59 |  | 61 |  | 61 |  | 57 |  | 54 |  | 51 |  | 52 |
| 16 | 135 | 118 |  | 111 |  | 135 |  | 119 |  | 108 |  | 126 |  | 149 |  | 146 |
| 17 | 54 | 48 |  | 47 |  | 49 |  | 46 |  | 49 |  | 49 |  | 54 |  | 50 |
| 18 | 82 | 48 |  | 34 |  | 45 |  | 54 |  | 42 |  | 55 |  | 53 |  | 56 |
| 19 | 35 | 37 |  | 30 |  | 29 |  | 29 |  | 35 |  | 29 |  | 32 |  | 29 |
| 20 | 32 | 20 |  | 20 |  | 22 |  | 20 |  | 20 |  | 22 |  | 22 |  | 22 |
| 21 | - | 48 |  | - |  | - |  | - |  | 67 |  | - |  | - |  | - |
| 22 | 193 | 132 |  | 199 |  | 173 |  | 151 |  | 189 |  | 179 |  | 143 |  | 134 |
| 23 | 892 | 733 |  | 732 |  | 767 |  | 717 |  | 790 |  | 745 |  | 744 |  | 742 |
| 24 | \$ 2,701 | \$ 2,206 | \$ | 2,228 | \$ | 2,241 | \$ | 2,216 | \$ | 2,297 | \$ | 2,221 | \$ | 2,211 | \$ | 2,170 |


| Year to Date |  |
| :---: | :---: |
| 2008 | 2007 |


| Full Year |  |
| :---: | :---: |
| 2007 | 2006 |


| \$ | 2,212 | \$2,022 |
| :---: | :---: | :---: |
|  | 949 | 1,008 |
|  | 489 | 457 |
|  | 3,650 | 3,487 |
|  | 329 | 291 |
|  | 148 | 120 |
|  | 171 | 137 |
|  | 648 | 548 |
|  | 154 | 144 |
|  | 154 | 142 |
|  | 172 | 161 |
|  | 480 | 447 |
|  | 405 | 361 |
|  | 343 | 330 |
|  | 186 | 172 |
|  | 364 | 353 |
|  | 149 | 144 |
|  | 164 | 151 |
|  | 102 | 93 |
|  | 72 | 62 |
|  | 48 | 67 |
|  | 524 | 519 |
|  | 2,357 | 2,252 |
| \$ | 7,135 | \$6,734 |


| $\$ 2,737$ | $\$$ | 2,700 |
| ---: | ---: | ---: |
| 1,286 | 1,207 |  |
| 583 | 578 |  |
| 4,606 | 4,485 |  |
|  |  |  |
| 390 | 371 |  |
| 163 | 160 |  |
| 183 | 170 |  |
| 736 | 701 |  |
|  |  |  |
|  | 192 | 200 |
| 199 | 183 |  |
| 223 | 216 |  |
| 614 | 599 |  |
|  |  |  |
|  | 499 | 505 |
|  | 445 | 470 |
| 233 | 222 |  |
| 488 | 540 |  |
|  | 193 | 201 |
| 196 | 205 |  |
| 122 | 121 |  |
| 84 | 87 |  |
| 67 | 50 |  |
| 8,975 | $\$$ | 8,815 |
|  |  |  |

## AS AT

## ASSETS

## Cash and due from banks

Interest-bearing deposits with other banks
curities
Designated as trading under the fair value option
Available-for-sale
Held-to-maturity
investment
Total
Securities purchased under reverse repurchase agreements
Loans
Residential mortgages
Consumer instalment and other personal
Credit cards
Business and government
Business and government designated as trading under the fair value option Total
Allowance for credit losses
Loans, net of allowance for credit losses

## Other

Customers' liabilities under acceptances
Investment in TD Ameritrade
Trading derivatives
Goodwill
Other intangibles
Land, buildings and equipmen
Other assets
Total

## tal assets

LIABILITIES
Deposits
Personal Non-term
Personal Term
Banks
Business and government
Trading
ther
Acceptances
Obligations related to securities sold short
Obligations related to securities sold under repurchase agreements
Trading derivative
Total

## ubordinated notes and debenture

Liability for preferred shares and capital trust securities
Non-controlling interests in subsidiaries
Shareholders' equity
Capital stock
Common
Preferred
Retained earnings
Accumulated other comprehensive income
Total liabilities and shareholders' equity

| $\underset{\#}{\text { LINE }}$ | 2008 |  |  | 2007 |  |  |  |  |  |  | 2006 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 | Q2 | Q1 | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |
| 1 | \$ 2,719 | \$ 2,520 | \$ 2,036 | 1,790 | \$ | 1,986 | \$ | 1,994 | \$ | 2,113 | \$ | 2,019 | \$ | 1,958 |
|  | 12,445 | 15,599 | 13,099 | 14,746 |  | 11,343 |  | 9,796 |  | 8,724 |  | 8,763 |  | 10,236 |
| 3 | 73,670 | 83,084 | 73,651 | 77,637 |  | 72,756 |  | 69,093 |  | 78,071 |  | 77,482 |  | 73,733 |
| 4 | 2,037 | 2,043 | 1,984 | 2,012 |  | 1,935 |  | 1,862 |  | 1,916 |  |  |  |  |
| 5 | 60,155 | 53,929 | 35,674 | 35,650 |  | 36,209 |  | 35,668 |  | 38,394 |  |  |  |  |
| 6 | 9,311 | 8,781 | 8,405 | 7,737 |  | 8,528 |  | 11,887 |  | 11,810 |  | - |  |  |
| 7 |  |  |  | - |  |  |  |  |  | - |  | 46,976 |  | 43,542 |
| 8 | 145,173 | 147,837 | 119,714 | 123,036 |  | 119,428 |  | 118,510 |  | 130,191 |  | 124,458 |  | 117,275 |
|  | 34,138 | 33,067 | 34,234 | 27,648 |  | 25,905 |  | 25,434 |  | 32,357 |  | 30,961 |  | 27,854 |
| 10 | 73,229 | 67,137 | 61,662 | 58,485 |  | 56,096 |  | 53,997 |  | 51,794 |  | 53,425 |  | 51,767 |
| 11 | 77,206 | 75,114 | 68,405 | 67,532 |  | 66,574 |  | 65,370 |  | 63,520 |  | 63,130 |  | 63,995 |
| 12 | 7,227 | 6,166 | 5,898 | 5,700 |  | 5,574 |  | 5,369 |  | 5,175 |  | 4,856 |  | 4,419 |
| 13 | 62,964 | 60,661 | 45,803 | 44,258 |  | 43,447 |  | 45,081 |  | 43,748 |  | 40,514 |  | 39,844 |
| 14 | 617 | 718 | 1,425 | 1,235 |  | 1,619 |  | 1,465 |  |  |  |  |  |  |
| 15 | 221,243 | 209,796 | 183,193 | 177,210 |  | 173,310 |  | 171,282 |  | 164,237 |  | 161,925 |  | 160,025 |
| 16 | $(1,447)$ | $(1,369)$ | $(1,362)$ | $(1,295)$ |  | $(1,357)$ |  | $(1,378)$ |  | $(1,366)$ |  | $(1,317)$ |  | $(1,279)$ |
|  | 219,796 | 208,427 | 181,831 | 175,915 |  | 171,953 |  | 169,904 |  | 162,871 |  | 160,608 |  | 158,746 |
| 18 | 10,844 | 10,848 | 10,633 | 9,279 |  | 9,192 |  | 9,233 |  | 8,425 |  | 8,676 |  | 7,244 |
| 19 | 4,877 | 4,829 | 4,593 | 4,515 |  | 4,749 |  | 5,131 |  | 5,113 |  | 4,379 |  | 4,284 |
| 20 | 38,385 | 37,602 | 35,920 | 36,052 |  | 29,520 |  | 27,569 |  | 26,871 |  | 27,845 |  | 32,308 |
| 21 | 14,317 | 14,213 | 7,875 | 7,918 |  | 8,407 |  | 8,940 |  | 8,176 |  | 7,396 |  | 7,411 |
| 22 | 3,213 | 3,773 | 1,974 | 2,104 |  | 2,264 |  | 2,368 |  | 1,896 |  | 1,946 |  | 2,007 |
| 23 | 3,687 | 3,715 | 1,817 | 1,822 |  | 1,824 |  | 1,905 |  | 1,877 |  | 1,862 |  | 1,865 |
| 24 | 19,245 | 21,191 | 21,427 | 17,299 |  | 17,319 |  | 15,950 |  | 19,602 |  | 14,001 |  | 14,657 |
| 25 | 94,568 | 96,171 | 84,239 | 78,989 |  | 73,275 |  | 71,096 |  | 71,960 |  | 66,105 |  | 69,776 |
| 26 | \$508,839 | \$503,621 | \$435,153 | \$ 422,124 | \$ | 403,890 | \$ | 396,734 | \$ | 408,216 | \$ | 392,914 | \$ | 385,845 |


| \$107,749 | \$110,453 | \$ 83,934 | \$ | 80,256 | \$ | 82,203 | \$ | 83,487 | \$ | 82,986 | \$ | 79,624 | \$ | 72,376 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 76,894 | 75,037 | 67,875 |  | 67,305 |  | 67,319 |  | 67,785 |  | 67,652 |  | 67,012 |  | 65,116 |
| 10,169 | 8,773 | 8,966 |  | 10,162 |  | 12,214 |  | 12,681 |  | 9,033 |  | 14,186 |  | 17,855 |
| 111,964 | 102,704 | 78,267 |  | 73,322 |  | 70,579 |  | 70,655 |  | 73,780 |  | 100,085 |  | 100,440 |
| 47,442 | 52,556 | 46,641 |  | 45,348 |  | 35,421 |  | 35,554 |  | 36,237 |  |  |  |  |
| 354,218 | 349,523 | 285,683 |  | 276,393 |  | 267,736 |  | 270,162 |  | 269,688 |  | 260,907 |  | 255,787 |
| 10,844 | 10,848 | 10,633 |  | 9,279 |  | 9,192 |  | 9,233 |  | 8,425 |  | 8,676 |  | 7,244 |
| 24,493 | 23,546 | 25,797 |  | 24,195 |  | 26,624 |  | 25,143 |  | 26,230 |  | 27,113 |  | 24,153 |
| 15,058 | 14,850 | 17,517 |  | 16,574 |  | 16,158 |  | 11,322 |  | 20,597 |  | 18,655 |  | 19,431 |
| 37,244 | 37,730 | 36,309 |  | 39,028 |  | 29,059 |  | 29,143 |  | 28,322 |  | 29,337 |  | 33,380 |
| 20,227 | 22,101 | 22,365 |  | 23,829 |  | 21,777 |  | 18,936 |  | 20,321 |  | 17,461 |  | 15,285 |
| 107,866 | 109,075 | 112,621 |  | 112,905 |  | 102,810 |  | 93,777 |  | 103,895 |  | 101,242 |  | 99,493 |
| 13,478 | 12,466 | 11,939 |  | 9,449 |  | 10,005 |  | 9,210 |  | 9,209 |  | 6,900 |  | 6,915 |
| 1,448 | 1,428 | 1,449 |  | 1,449 |  | 1,798 |  | 1,797 |  | 1,800 |  | 1,794 |  | 1,794 |
| 536 | 534 | 521 |  | 524 |  | 538 |  | 13 |  | 2,607 |  | 2,439 |  | 2,429 |
| 13,090 | 12,818 | 6,632 |  | 6,577 |  | 6,525 |  | 6,455 |  | 6,417 |  | 6,334 |  | 6,353 |
| 1,625 | 1,125 | 875 |  | 425 |  | 425 |  | 425 |  | 425 |  | 425 |  | 425 |
| 355 | 383 | 121 |  | 119 |  | 118 |  | 124 |  | 68 |  | 66 |  | 56 |
| 17,362 | 16,864 | 16,499 |  | 15,954 |  | 15,378 |  | 14,865 |  | 14,375 |  | 13,725 |  | 13,544 |
| $(1,139)$ | (595) | $(1,187)$ |  | $(1,671)$ |  | $(1,443)$ |  | (94) |  | (268) |  | (918) |  | (951) |
| 31,293 | 30,595 | 22,940 |  | 21,404 |  | 21,003 |  | 21,775 |  | 21,017 |  | 19,632 |  | 19,427 |
| \$508,839 | \$503,621 | \$435,153 | \$ | 422,124 | \$ | 403,890 | \$ | 396,734 | \$ | 408,216 | \$ | 392,914 | \$ | 385,845 |

## (\$ millions)

AS AT

| LINE | 2008 |  |  | 2007 |  |  |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 |

## Banking Book Equities ${ }^{1}$

Publicly traded
Balance sheet and fair value
Unrealized gain (loss) ${ }^{2}$
Privately held
Balance sheet value
Fair value
Unrealized gain (loss) ${ }^{3}$
Total banking book equities

| Balance sheet value | (lines 1 + 3) |
| :--- | ---: |
| Fair value | (lines 1 + 4) |
| Unrealized gain (loss) | (lines 2 + 5) |

## Assets under administration

Canadian Personal and Commercial Banking
U.S. Personal and Commercial Banking

Wealth Management ${ }^{4}$
Total

## Assets under management

U.S. Personal and Commercial Banking ${ }^{4}$

Wealth Management ${ }^{4}$
Total

| 1 | \$ | 2,719 | \$ | 3,221 | \$ | 3,219 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 | \$ | 341 | \$ | 396 | \$ | 448 |
| 3 | \$ | 637 | \$ | 604 | \$ | 771 |
| 4 | \$ | 994 | \$ | 954 | \$ | 1,224 |
| 5 | \$ | 357 | \$ | 350 | \$ | 453 |
| 6 | \$ | 3,356 | \$ | 3,825 | \$ | 3,990 |
| 7 | \$ | 3,713 | \$ | 4,175 | \$ | 4,443 |
| 8 | \$ | 698 | \$ | 746 | \$ | 901 |


| $\$ 44,549$ | $\$ 45,718$ | $\$$ | 47,612 | $\$$ | 48,090 | $\$$ | 47,522 | $\$$ | 50,673 | $\$$ | 48,774 | $\$$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $, 35,843$ | $\$$ | 41,395 |  |  |  |  |  |  |  |  |  |  |
| $\mathbf{1 0 , 1 2 9}$ | 21,532 |  | 7,377 |  | 7,328 |  | 7,770 |  | 8,142 |  | 8,659 |  |
| $\mathbf{1 9 6 , 9 9 1}$ | 187,259 |  | 178,192 |  | 185,392 |  | 176,951 |  | 175,213 | 169,058 |  | 160,799 |
| $\$ 251,669$ | $\$ 254,509$ | $\$$ | 233,181 | $\$$ | 240,810 | $\$$ | 232,243 | $\$$ | 234,028 | $\$$ | 226,491 | $\$$ |


| $\$$ | - | 8,043 | $\$$ | 5,592 | $\$$ | 5,761 | $\$$ | 6,061 | $\$$ | 6,487 | $\$$ | 6,537 | $\$$ | 6,137 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 8 0 , 2 7 6}$ | 174,231 |  | 169,679 |  | 159,580 |  | 160,065 |  | 162,869 |  | 156,777 | 6,054 |  |  |
| $\mathbf{1 8 0}, \mathbf{2 7 6}$ | $\$ 182,274$ | $\$$ | 175,271 | $\$$ | 165,341 | $\$$ | 166,126 | $\$$ | 169,356 | $\$$ | 163,314 | $\$$ | 157,380 | $\$$ |

${ }^{1}$ Effective Q1 2008, the Bank implemented OSFI's guidelines under Basel II. Lines 1 to 7 represent new disclosure under Basel II. Comparative numbers for unrealized gain (loss) on total banking book equities are provided on line 8.
${ }^{2}$ Unrealized gain (loss) on publicly traded available-for-sale securities are included in other comprehensive income.
${ }^{3}$ Unrealized gain (loss) for privately held equities are neither recognized in the balance sheet through other comprehensive income nor through the income statement.
Effective Q3 2008, the U.S. wealth management businesses are included in the Wealth Management segment, net of distribution commissions to the U.S. Personal and Commercial Banking segment. Prior periods have not been reclassified.

## (\$ millions)

AS AT
dentifiable intangible assets
Opening balance
Arising during the period - TD Banknorth
Commerce

- Other

Amortized in the period
Sale of subsidiaries and businesses
Foreign exchange and other adjustments
Closing balance
Future tax liability on intangible assets
Opening balance
Arising during the period - TD Banknorth

- Commerce

Other

- Changes in income tax rates

Recognized in the period
Sale of subsidiaries and businesses
Foreign exchange and other adjustments
Closing balance

## Net intangibles closing balance

## Goodwill

Opening balance
Arising during the period - TD Banknorth
Commerce
Other
Sale of subsidiaries and businesses
Foreign exchange and other adjustments Closing balance

Total net intangibles and goodwill closing balance

## Restructuring costs accrual

Opening balance
Expensed during the period
Amount utilized during the period:
Wholesale Banking
U.S. Personal and Commercial Banking

Closing balance

| LINE | 2008 |  |  |  |  | 2007 |  |  |  |  |  |  |  | 2006 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \# | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |
| 1 | \$ 3,773 | \$ | 1,974 |  | 2,104 | \$ | 2,264 | \$ | 2,368 | \$ | 1,896 | \$ | 1,946 | \$ | 2,007 | \$ | 2,185 |
| 2 |  |  | - |  | (4) |  | 52 |  |  |  | 580 |  | 42 |  | 64 |  | (22) |
| 3 | (368) |  | 1,882 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 4 |  |  | - |  |  |  | - |  | - |  | 11 |  | - |  | - |  |  |
| 5 | (166) |  | (117) |  | (122) |  | (138) |  | (131) |  | (112) |  | (118) |  | (126) |  | (126) |
| 6 | (5) |  | - |  |  |  | - |  | - |  | - |  | - |  | - |  | - |
| 7 | (21) |  | 34 |  | (4) |  | (74) |  | 27 |  | (7) |  | 26 |  | 1 |  | (30) |
| 8 | \$ 3,213 | \$ | 3,773 | \$ 1 | 1,974 | \$ | 2,104 | \$ | 2,264 | \$ | 2,368 | \$ | 1,896 | \$ | 1,946 | \$ | 2,007 |



| $\$ 2,083$ | $\$$ | 2,387 | $\$ 1,298$ | $\$$ | 1,366 | $\$$ | 1,476 | $\$$ | 1,524 | $\$ 1,241$ | $\$$ | 1,268 | $\$$ | 1,317 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| $\$ 14,213$ | $\$ 7,875$ | $\$ 7,918$ | $\$$ | 8,407 | $\$$ | 8,940 | $\$$ | 8,176 | $\$ 7,396$ | $\$$ | 7,411 | $\$$ | 7,652 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| - | - | $(21)$ | $(36)$ | - | 881 | 528 | $(29)$ | 27 |  |  |  |  |  |
| $\mathbf{2 4 4}$ | 6,115 | - | - | - | - | - | - | - |  |  |  |  |  |
| - | - | - | 2 | - | $(27)$ | - | - | - |  |  |  |  |  |
| $(56)$ | - | - | - | - | - | - | - | - |  |  |  |  |  |
| $(84)$ | 223 | $(22)$ | $(455)$ | $(533)$ | $(90)$ | 252 | 14 | $(268)$ |  |  |  |  |  |
| $\$ 14,317$ | $\$ 14,213$ | $\$ 7,875$ | $\$$ | 7,918 | $\$$ | 8,407 | $\$$ | 8,940 | $\$ 8,176$ | $\$$ | 7,396 | $\$$ | 7,411 |


| $\$ 16,400$ | $\$ 16,600$ | $\$ 9,173$ | $\$$ | 9,284 | $\$$ | 9,883 | $\$ 10,464$ | $\$ 9,417$ | $\$$ | 8,664 | $\$$ | 8,728 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Year to Date |  |  |
| :---: | :---: | :---: |
|  | 2008 | 2007 |
| \$ | 2,104 | \$ 1,946 |
|  | (4) | 622 |
|  | 1,514 | - |
|  | - | 11 |
|  | (405) | (361) |
|  | (5) | - |
|  | 9 | 46 |
|  | 3,213 | \$ 2,264 |



| $\$$ | 2,083 | $\$ 1,476$ |
| :--- | :--- | :--- |



| $\$ 16,400$ | $\$ 9,883$ |
| :--- | :--- |


| Full Year |  |  |  |
| :---: | :---: | :---: | :---: |
| 2007 |  | 2006 |  |
| \$ | 1,946 | \$ | 2,124 |
|  | 674 |  | 356 |
|  | - |  |  |
|  | 11 |  |  |
|  | (499) |  | (505) |
|  | - |  | (6) |
|  | (28) |  | (23) |
| \$ | 2,104 | \$ | 1,946 |


| $\$$ | $(678)$ |  |
| :--- | :---: | ---: |
|  | $(260)$ | $(711)$ |
|  | - | - |
|  | $(15)$ | - |
|  | 4 | 25 |
|  | 174 | 165 |
|  | - | - |
|  | 37 | 7 |
| $\$$ | $(738) \$$ | $(678)$ |


| $\$$ | 1,366 | $\$$ | 1,268 |
| :--- | :--- | :--- | :--- |


| $\$$ | 7,396 | $\$$ | 6,518 |
| :---: | ---: | ---: | ---: |
|  | 1,373 |  | 2,036 |
|  | - | - |  |
|  | $(25)$ | - |  |
|  | - | $(827)$ |  |
|  | $(826)$ | $(331)$ |  |
| $\$$ | 7,918 | $\$$ | 7,396 |


| $\$$ | 9,284 | $\$$ | 8,664 |
| :--- | :--- | :--- | :--- |



## FOR THE PERIOD ENDED

LINE

$\#$ |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |


| Year to Date |  |
| :---: | :---: |
| 2008 | 2007 |


| Full Year 2006 |  |
| :---: | :---: |
| 2007 |  |

## Loans securitized and sold to third parties

Securitized during the period ${ }^{1}$

| Mortgage | MBS Pool |
| :--- | :--- |
|  | Commercial |
| Personal | HELOC |
| Total |  |


| 1 | \$ | 2,216 | \$ | 2,024 | \$ | 1,896 | \$ | 1,553 | \$ | 2,246 | \$ | 3,141 | \$ | 2,358 | \$ | 1,700 | \$ | 1,613 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 205 |  | 132 |
| 3 |  | - |  | - |  | - |  | - |  | - |  | - |  | 1,000 |  | 3,000 |  | 500 |
| 4 | \$ | 2,216 | \$ | 2,024 | \$ | 1,896 | \$ | 1,553 | \$ | 2,246 | \$ | 3,141 | \$ | 3,358 | \$ | 4,905 | \$ | 2,245 |


| $\$$ | $\mathbf{6 , 1 3 6}$ | $\$ 7,745$ |
| :--- | ---: | ---: |
|  | - | - |
|  | - | 1,000 |
| $\$$ | $\mathbf{6 , 1 3 6}$ | $\$ 8,745$ |


| $\$$ | 9,298 | $\$$ | 6,424 |
| :--- | ---: | ---: | ---: |
|  | - |  | 624 |
|  | 1,000 |  | 3,500 |
| $\$$ | 10,298 | $\$$ | 10,548 |

Outstanding at period end

| Mortgage | MBS Pool $^{2}$ |
| :---: | :--- |
| Cersonal | HELOC $^{3}$ |
|  | Credit Card |
| tal outstanding at period end |  |

otal outstanding at period end
Economic impact - before-tax Net interest income
Other income
Provision for credit losses
Total impact

Mortgage-backed Securities retained ${ }^{4}$
Outstanding at end of period

| 5 | $\$$ | $\mathbf{2 0 , 2 6 2}$ | $\$$ | 20,497 | $\$$ | 20,238 | $\$$ | 18,353 | $\$$ | 18,822 | $\$$ | 18,864 | $\$$ | 17,494 | $\$$ | 16,344 | $\$ 16,099$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 6 |  | $\mathbf{1 5 1}$ |  | 155 |  | 159 |  | 163 |  | 171 |  | 254 |  | 181 | 2,773 | 2,583 |  |
| 7 |  | $\mathbf{8 , 5 0 0}$ | 8,500 |  | 9,000 |  | 9,000 |  | 9,000 |  | 9,000 |  | 9,000 | 8,000 | 5,000 |  |  |
| 8 |  | - | 800 |  | 800 | 800 |  | 800 |  | 800 |  | 800 | 800 | 800 |  |  |  |
|  | $\$$ | $\mathbf{2 8 , 9 1 3}$ | $\$$ | 29,952 | $\$$ | 30,197 | $\$$ | 28,316 | $\$$ | 28,793 | $\$$ | 28,918 | $\$$ | 27,475 | $\$$ | 27,917 | $\$ 24,482$ |



${ }^{1}$ Excludes principal repayments during the period
${ }^{2}$ Reflects securitization where no credit exposure is retained.
${ }^{3}$ Includes securitization of $\$ 500$ million in Q4 2006 and $\$ 1,100$ million in periods beginning Q1 2007, where no credit exposure is retained.
${ }^{4}$ Reported as available-for-sale securities under government and government-insured securities.

## (\$ millions)

## Type of loan

Residential mortgages
Consumer installment and other personal
Credit card
Business and government and other loans
Total loans reported and securitized
Less: loans securitized
Residential mortgage loans
Personal loans
Credit card loans
Commercial mortgage loans ${ }^{2}$
Total loans securitized
Total loans reported on the Consolidated Balance Sheet

| $\begin{gathered} 2008 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  | $\begin{gathered} 2008 \\ \text { Q2 } \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2008 \\ \text { Q1 } \end{gathered}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans ${ }^{1}$ | Gross impaired loans |  | Year-to-date write-offs, net of recoveries |  | Loans ${ }^{1}$ |  | Gross impaired loans |  | Year-to-date write-offs, net of recoveries |  | Loans ${ }^{1}$ |  | Gross impaired loans |  | Year-to-date write-offs, net of recoveries |  |
| \$ 93,460 | \$ | 211 | \$ | 5 | \$ | 87,606 | \$ | 183 | \$ | 3 | \$ | 81,877 | \$ | 159 | \$ | 1 |
| 85,361 |  | 200 |  | 280 |  | 83,275 |  | 195 |  | 178 |  | 77,073 |  | 176 |  | 86 |
| 6,994 |  | 67 |  | 215 |  | 6,733 |  | 68 |  | 153 |  | 6,461 |  | 71 |  | 75 |
| 62,894 |  | 537 |  | 108 |  | 60,765 |  | 475 |  | 81 |  | 46,617 |  | 424 |  | 23 |
| 248,709 |  | 1,015 |  | 608 |  | 238,379 |  | 921 |  | 415 |  | 212,028 |  | 830 |  | 185 |
| 20,262 |  | - |  | - |  | 20,497 |  | - |  | - |  | 20,238 |  | - |  | - |
| 8,500 |  | 14 |  | - |  | 8,500 |  | 12 |  | - |  | 9,000 |  | 12 |  | - |
|  |  | - |  | 4 |  | 800 |  | - |  | 10 |  | 800 |  | - |  | 5 |
| 151 |  | - |  | - |  | 155 |  | - |  | - |  | 159 |  | - |  | - |
| 28,913 |  | 14 |  | 4 |  | 29,952 |  | 12 |  | 10 |  | 30,197 |  | 12 |  | 5 |
| \$ 219,796 | \$ | 1,001 | \$ | 604 | \$ | 208,427 | \$ | 909 | \$ | 405 | \$ | 181,831 | \$ | 818 | \$ | 180 |

[^2]
## (\$ millions)

AS AT
Change in gross impaired loans by segment
Balance at beginning of period
Additions
Canadian Personal and Commercial Banking - retail ${ }^{12}$
U.S. Personal and Commercial - commercial mid-market Wholesale Banking
Other
Total additions to impaired loans and acceptances
Return to performing status, repaid or sold
Net new additions (reductions)
Write-offs
Foreign exchange and other adjustments
Change during the period
Ealance at end of period
GROSS IMPAIRED LOANS BY COUNTRY OF ULTIMATE RISK ${ }^{4}$ Canada
United States ${ }^{3}$
Other international
United Kingdom / Europe
Other
Total other international
Total gross impaired loans
GROSS IMPAIRED LOANS BY SEGMENT
Canadian Personal and Commercial Banking
Personal
Commercial
Total Canadian Personal and Commercial Banking
U.s. Personal and Commercial Banking ${ }^{3}$

Wholesale Banking
Other
Total gross impaired loan
NET IMPAIRED LOANS BY SEGMENT
Canadian Personal and Commercial Banking
Personal
Total Canadian Personal and Commercial Bankin
S. Personal and Commercial Bark

Wholesale Banking
Other
Impaired loans net of specific provisions
Specific allowance as a $\%$ of gross impaired loans
Total loans and acceptances (page 13, lines 17+18)
Impaired loans net of specific allowance as a \% of net loans ${ }^{5}$
$\underset{\#}{\text { LINE }}$ $\qquad$ 2008
Q2

| s | 909 | \$ | 818 | \$ | 569 | \$ | 590 | \$ | 603 | \$ | 511 | \$ | 446 | \$ | 390 | \$ | 382 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 348 |  | 338 |  | 405 |  | 263 |  | 246 |  | 235 |  | 228 |  | 219 |  | 157 |
|  | 32 |  | 33 |  | 33 |  | 8 |  | 10 |  | 14 |  | 8 |  | 39 |  | 12 |
|  | 171 |  | 199 |  | 87 |  | 115 |  | 105 |  | 212 |  | 121 |  | 68 |  | 51 |
|  | 3 |  | 5 |  | 134 |  | - |  | 14 |  | - |  | 12 |  |  |  | 14 |
|  | - |  | . |  | - |  | 1 |  | - |  | - |  |  |  | - |  | - |
|  | 554 |  | 575 |  | 659 |  | 387 |  | 375 |  | 461 |  | 369 |  | 326 |  | 234 |
|  | (231) |  | (234) |  | (197) |  | (188) |  | (166) |  | (158) |  | (126) |  | (93) |  | (74) |
|  | 323 |  | 341 |  | 462 |  | 199 |  | 209 |  | 303 |  | 243 |  | 233 |  | 160 |
|  | (229) |  | (258) |  | (212) |  | (202) |  | (200) |  | (207) |  | (184) |  | (177) |  | (148) |
|  | (2) |  | 8 |  | (1) |  | (18) |  | (22) |  | (4) |  | 6 |  | - |  | (4) |
|  | 92 |  | 91 |  | 249 |  | (21) |  | (13) |  | 92 |  | 65 |  | 56 |  | 8 |
| s | 1,001 | \$ | 909 | \$ | 818 | \$ | 569 | \$ | 590 | \$ | 603 | \$ | 511 | \$ | 446 | \$ | 390 |

Y
2008 $\qquad$ 2007
2007
${ }_{007}$ Full Year ${ }_{20}$

| $\$$ | $\mathbf{5 6 9}$ | $\$$ | 446 |
| :---: | ---: | :---: | :---: |
|  |  |  |  |
|  | $\mathbf{1 , 0 9 1}$ |  | 709 |
|  | 98 |  | 32 |
|  | 457 |  | 438 |
|  | $\mathbf{1 4 2}$ |  | 26 |
|  | - | - |  |
|  | $\mathbf{1 , 7 8 8}$ | 1,205 |  |
|  | $(662)$ | $(450)$ |  |
|  | $\mathbf{1 , 1 2 6}$ | 755 |  |
|  | $(699)$ | $(591)$ |  |
|  | $\mathbf{5}$ | $(20)$ |  |
|  | 432 | 144 |  |
| $\$$ | $\mathbf{1 , 0 0 1}$ | $\$$ | 590 |


| $\$$ | 446 | $\$$ | 372 |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
|  | 972 |  | 695 |
|  | 40 |  | 126 |
|  | 553 |  | 227 |
|  | 26 |  | 34 |
|  | 1 | - |  |
|  | 1,592 | 1,082 |  |
|  | $(638)$ | $(372)$ |  |
|  | 954 | 710 |  |
|  | $(793)$ | $(629)$ |  |
|  | $(38)$ | $(7)$ |  |
|  | 123 |  | 74 |
| $\$$ | 569 | $\$$ | 446 |



| \$ | 423 | \$ | 403 | \$ | 399 | \$ | 244 | \$ | 225 | \$ | 217 | \$ | 211 | \$ | 191 | \$ | 153 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 106 |  | 91 |  | 82 |  | 66 |  | 77 |  | 79 |  | 93 |  | 113 |  | 100 |
|  | 529 |  | 494 |  | 481 |  | 310 |  | 302 |  | 296 |  | 304 |  | 304 |  | 253 |
|  | 368 |  | 315 |  | 228 |  | 237 |  | 256 |  | 276 |  | 174 |  | 121 |  | 114 |
|  | 94 |  | 91 |  | 100 |  | 13 |  | 24 |  | 23 |  | 24 |  | 12 |  | 14 |
|  | 10 |  | 9 |  | 9 |  | 9 |  | 8 |  | 8 |  | 9 |  | 9 |  | 9 |
| \$ | 1,001 | \$ | 909 | \$ | 818 | \$ | 569 | \$ | 590 | \$ | 603 | \$ | 511 | \$ | 446 | \$ | 390 |


| $\$$ | $\mathbf{4 2 3}$ | $\$$ | 225 |
| :--- | ---: | ---: | ---: |
|  | $\mathbf{1 0 6}$ |  | 77 |
|  | $\mathbf{5 2 9}$ |  | 302 |
|  | $\mathbf{3 6 8}$ |  | 256 |
|  | 94 |  | 24 |
|  | $\mathbf{1 0}$ |  | 8 |
| $\$$ | $\mathbf{1 , 0 0 1}$ | $\$$ | 590 |


| $\$$ | 244 | $\$$ | 191 |
| :---: | ---: | ---: | ---: |
|  | 66 |  | 113 |
|  | 310 |  | 304 |
|  | 237 |  | 121 |
|  | 13 |  | 12 |
|  | 9 |  | 9 |
| $\$$ | 569 | $\$$ | 446 |


| \$ | 300 | \$ | 279 | \$ | 276 | \$ | 126 | \$ | 115 | \$ | 103 | \$ | 103 | \$ | 87 | \$ | 8360 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 60 |  | 49 |  | 49 |  | 29 |  | 36 |  | 40 |  | 52 |  | 73 60 |  |  |
|  | 360 | 328 |  |  | 325 |  | 155 |  | 151 |  | 143 |  | 155 |  |  |  |  | 143 |
|  | 319 | 281 |  |  | 192 |  | 200 |  | 215 |  | 221 |  | 150 |  | 101 |  | 92 |
|  | 29 | 44 |  |  | 36 |  | 10 |  | 13 |  | 8 |  | 9 |  | 9 |  | 10 |
|  | 1 | 1 |  |  | 1 |  | 1 |  | - |  | - |  | - |  | . |  | - |
|  | 709 | 654 |  |  | 554 |  | 366 |  | 379 |  | 372 |  | 314 |  | 270 |  | 245 |
|  | 29.2 \% | 28.1\% |  |  | $32.3 \%$ | 35.7 \% |  |  | 35.8 \% |  | 38.3\% |  | 38.6 \% | 39.5 \% |  |  | 37.2\% |
| s | 230,640 | \$ | 219,275 | \$ | 192,464 | \$ | 185,194 | \$ | 181,145 | \$ | 179,137 | \$ | 171,296 | \$ | 169,284 | \$ | 165,990 |
|  | 0.3\% |  | 0.3\% |  | 0.3\% |  | 0.2\% |  | 0.2\% |  | 0.2\% |  | 0.2\% |  | 0.2\% |  | 0.1\% |


| \$ | 300 | \$ | 115 |
| :---: | :---: | :---: | :---: |
|  | 60 |  | 36 |
|  | 360 |  | 151 |
|  | 319 |  | 215 |
|  | 29 |  | 13 |
|  | 1 |  | - |
|  | 709 |  | 379 |
|  | 29.2 \% |  | 35.8 \% |
| \$ | 230,640 | \$ | 181,145 |


| $\$$ | 126 | $\$$ | 87 |
| :--- | ---: | ---: | ---: |
|  | 29 |  | 73 |
|  | 155 |  | 160 |
|  | 200 |  | 101 |
|  | 10 |  | 9 |
|  | 1 | -1 |  |
|  | 366 | 270 |  |
|  | $35.7 \%$ | $39.5 \%$ |  |
|  | 185,194 | $\$$ | 169,284 |
|  | $0.2 \%$ | $0.2 \%$ |  |

The quarter-over-quarter increase in Q1 2008 was largely a result of a change in the definition of gross impaired loans for insured residential mortgages from 360 days to 90 days past the contractual due date. There was an insignificant impact on specific
allowances as a majority of the net increase in gross impaired balances related to residential mortgages that are insured
Q2 2008 includes $\$ 97$ million of impaired loans due to the Commerce acquisition. All loans acquired from Commerce have been measured at fair value. Fair value takes into consideration the credit quality of the loans and as a result,
Effective Q1 2008, the Bank implemented OSFI's guidelines under Basel II. This represents a new disclosure under Basel II. Prior to Q1 2008, the geographic location was based on the unit responsible for recording revenue.
Includes customers' liability under acceptances and net of specific allowances.
 Q4 ${ }^{20}$ 2006


2008
$\begin{array}{ll}\text { Year to Date } \\ 2008 & 2007\end{array}$
Full Yea
ALLOWANCE FOR CREDIT LOSSES
Specific allowance

## Balance at beginning of period

Write-offs
Recoveries
Provision for credit losses
Foreign exchange and other adjustments
Balance at end of period

## General allowance

Balance at beginning of period
Provision for credit losses - U.S. Personal and Commercial Banking - VFC

Arising on acquisitions ${ }^{1}$
Arising on acquisitions
Foreign exchange and other adjustments

## Balance at end of period

Total allowance for credit losses at end of period
SPECIFIC ALLOWANCE BY COUNTRY OF ULTIMATE RISK ${ }^{2}$
Canada
United States
Other international
United Kingdom / Europe
Other
Total other international
Total specific allowance
${ }^{1}$ All loans acquired from Commerce have been measured at fair value. Fair value takes into consideration the credit quality of the loans and as a result, there is no allowance recognized upon acquisition. ${ }^{2}$ Effective Q1 2008, the Bank implemented OSFl's guidelines under Basel II. This represents a new disclosure under Basel II.


| $\$$ | $\mathbf{2 0 3}$ | $\$$ | 176 |
| :---: | ---: | :---: | :---: |
|  | $(699)$ | $(561)$ |  |
|  | 95 | 108 |  |
|  | $\mathbf{6 7 6}$ | 478 |  |
|  | 17 | 10 |  |
|  | 292 | 211 |  |
|  |  |  |  |
|  | $\mathbf{1 , 0 9 2}$ | 1,141 |  |
|  | 51 | $(6)$ |  |
|  | 47 | 34 |  |
|  | $\mathbf{1}$ | - |  |
|  | - | 14 |  |
|  | $(36)$ | $(37)$ |  |
|  | $\mathbf{1 , 1 5 5}$ | 1,146 |  |
| $\$$ | $\mathbf{1 , 4 4 7}$ | $\$ 1,357$ |  |


| $\$$ | 176 | $\$$ | 155 |
| :---: | :---: | :---: | :---: |
|  | $(763)$ |  | $(583)$ |
|  | 135 |  | 129 |
|  | 643 |  | 457 |
|  | 12 | 18 |  |
|  | 203 | 176 |  |
|  |  |  |  |
|  | 1,141 |  | 1,138 |
|  | 15 | $(6)$ |  |
|  | 47 |  | 18 |
|  | $(60)$ | $(60)$ |  |
|  | 14 | 87 |  |
|  | $(65)$ | $(36)$ |  |
|  | 1,092 | 1,141 |  |
| $\$$ | 1,295 | $\$ 1,317$ |  |

## (\$ millions)

AS AT

| LINE | 2008 |  |  | 2007 |  |  |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 |



| $\$$ | 771 | $\$ 586$ |
| :---: | :---: | :---: |
|  | $(95)$ | $(108)$ |
|  | $\mathbf{6 7 6}$ | 478 |
|  | $\mathbf{5 1}$ | $(6)$ |
|  | $\mathbf{4 7}$ | 34 |
|  | $\mathbf{1}$ | - |
| $\$$ | 775 | $\$ 506$ |


| $\$$ | 778 | $\$$ | 586 |
| :---: | :---: | :---: | :---: |
|  | $(135)$ |  | $(129)$ |
|  | 643 |  | 457 |
|  | 15 |  | $(6)$ |
|  | 47 |  | 18 |
|  | $(60)$ |  | $(60)$ |
| $\$$ | 645 | $\$$ | 409 |

PROVISION FOR (REVERSAL OF) CREDIT LOSSES BY SEGMENT
Canadian Personal and Commercial Banking
U.S. Personal and Commercial Banking

Wholesale Banking ${ }^{1}$
Corporate
Initial set up of specific allowance for credit card and overdraft loans
Securitization
Wholesale Banking - CDS ${ }^{1}$
General allowance release
Other
Total Corporate
Provision for (reversal of) credit losses

| 8 | \$ | 194 | \$ | 191 | \$ | 172 | \$ | 176 | \$ | 151 | \$ | 143 | \$ | 138 | \$ | 132 | \$ | 104 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9 |  | 76 |  | 46 |  | 26 |  | 35 |  | 33 |  | 35 |  | 17 |  | 15 |  | 10 |
| 10 |  | 30 |  | 10 |  | 56 |  | 4 |  | 8 |  | 12 |  | 24 |  | 13 |  | 15 |
| 11 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 28 |  |  |
| 12 |  | (4) |  | (5) |  | (5) |  | (4) |  | (4) |  | (5) |  | (4) |  | (4) |  | (4) |
| 13 |  | (12) |  | (10) |  | 6 |  | (11) |  | (11) |  | (12) |  | (12) |  | (11) |  | (12) |
| 14 |  | - |  | - |  | - |  | (60) |  | - |  | - |  | - |  | - |  | - |
| 15 |  | 4 |  | - |  | - |  | (1) |  | (6) |  | (1) |  | - |  | (3) |  | (4) |
| 16 |  | (12) |  | (15) |  | 1 |  | (76) |  | (21) |  | (18) |  | (16) |  | 10 |  | (20) |
| 17 | \$ | 288 | \$ | 232 | \$ | 255 | \$ | 139 | \$ | 171 | \$ | 172 | \$ | 163 | \$ | 170 | \$ | 109 |


| $\$$ | 557 | $\$ 432$ |
| :---: | ---: | ---: |
|  | 148 | 85 |
|  | 96 | 44 |
|  |  |  |
|  | - | - |
|  | $(14)$ | $(13)$ |
|  | $(16)$ | $(35)$ |
|  | - | - |
|  | $\mathbf{4}$ | $(7)$ |
|  | $(26)$ | $(55)$ |
| $\$$ | 775 | $\$ 506$ |


| $\$$ | 608 | $\$$ |
| :---: | :---: | :---: |
|  | 120 | 413 |
|  | 48 |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  | - | 28 |
|  | $(17)$ |  |
|  | $(46)$ | $(24)$ |
|  | $(60)$ | $(47)$ |
|  | $(8)$ | $(90)$ |
|  | $(131)$ |  |
|  |  | $(112)$ |
|  | 645 | $\$$ |

[^3]
## (\$ millions)

FOR THE PERIOD ENDED

## Common shares

Opening balance
Issued - options

- dividend reinvestment plan
- acquisition of VFC
- acquisition of Commerce

Impact of shares (acquired) sold for trading purposes ${ }^{1}$
Repurchase of common shares
Closing balance
Preferred shares
Opening balance
Issued
Closing balance
Contributed surplus
Opening balance
Stock option expense
Stock option exercised
Conversion of TD Banknorth options on privatization Conversion of Commerce options on acquisition
Closing balance

## Retained earnings

Opening balance
Transition adjustment on adoption of Financial Instruments standards
Net income
Dividends - common
Dividends - preferred
Premium paid on common shares repurchased Other

## Closing balance

Accumulated other comprehensive Income
Opening balance
Transition adjustment on adoption of Financial Instruments standards Net change in unrealized gains and (losses) on available-for-sale securities Net change in unrealized foreign currency translation gains and (losses) on investment in subsidiaries, net of hedging activities
Net change in gains and (losses) on derivatives designated as cash flow hedges Closing balance (page 22)
Total shareholders' equity

## NUMBER OF COMMON SHARES (thousands)

Opening balance
Issued - options
dividend reinvestment plan
acquisition of VFC

- acquisition of Commerce

Impact of shares (acquired) sold for trading purposes ${ }^{1}$
Repurchase of common shares
Closing balance

$\stackrel{\text { LINE }}{\#}$| 2008 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Q3 | Q2 <br> Q2 | Q1 | Q4 | Q3 $^{2007}$ |  | Q2 | Q1 | Q4 |


| Year to Date |  |
| :---: | :---: |
| 2008 | 2007 |

$\underset{2007}{\stackrel{\text { Full Year }}{2006}}$


| \$ | 6,577 | \$ | 334 |
| :---: | :---: | :---: | :---: |
|  | 200 |  | 132 |
|  | 185 |  | 62 |
|  | 6,147 |  | - |
|  | (19) |  | 26 |
|  | - |  | (29) |



| 33 | $\mathbf{8 0 2 , 9 2 8}$ | 719,039 | 717,814 | 718,348 | 719,875 | 719,040 | 717,416 | 720,792 | 718,786 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 34 | $\mathbf{2 , 0 5 2}$ | 484 | 965 | 866 | 1,455 | 579 | 931 | 744 | 372 |
| 35 | $\mathbf{2 , 3 6 0}$ | 329 | 320 | 330 | 317 | 308 | 268 | 392 | 1,631 |
| 36 | - | - | - | - | - | - | - | - | 2 |
| 37 | - | 83,270 | - | - | - | - | - | - | - |
| 38 | $\mathbf{( 1 5 )}$ | $(194)$ | $(60)$ | 32 | $(61)$ | $(52)$ | 425 | $(512)$ | 1 |
| 39 | - | - | $(1,762)$ | $(3,238)$ | - | - | $(4,000)$ | - |  |
|  | $\mathbf{8 0 7 , 3 2 5}$ | 802,928 | 719,039 | 717,814 | 718,348 | 719,875 | 719,040 | 717,416 | 720,792 |


| $\mathbf{7 1 7 , 8 1 4}$ | 717,416 |
| ---: | ---: |
| $\mathbf{3 , 5 0 1}$ | 2,965 |
| $\mathbf{3 , 0 0 9}$ | 893 |
| - | - |
| $\mathbf{8 3 , 2 7 0}$ | - |
| $\mathbf{( 2 6 9 )}$ | 312 |
| - | $(3,238)$ |
| $\mathbf{8 0 7 , 3 2 5}$ | 718,348 |


| 717,416 | 711,812 |
| ---: | ---: |
| 3,831 | 3,388 |
| 1,223 | 5,397 |
| - | 1,103 |
| - | - |
| 344 | $(284)$ |
| $(5,000)$ | $(4,000)$ |
| 717,814 | 717,416 |

${ }^{1}$ Purchased by subsidiaries of the Bank, which are regulated securities entities in accordance with Regulation 92-313 under the Bank Act .

## (\$ millions)

## FOR THE PERIOD ENDED

Unrealized gains (losses) on available-for-sale securities Opening balance
Transition adjustment on adoption of financial instrument standards
Change in unrealized gains and losses, net of hedging activities Reclassification to earnings, net of income taxes Net change for the period
Closing balance
Unrealized foreign currency translation gains and losses on investments in subsidiaries, net of hedging activities
Opening balance
Investment in subsidiaries
Hedging activities
Impact of change in investment in subsidiaries
Provision for/ benefit of income taxes
Closing balance
Gains (losses) on derivatives designated as cash flow hedges
Opening balance
Transition adjustment on adoption of financial instrument standards
Change in gains and losses, net of income taxes Reclassification to earnings, net of income taxes
Net change for the period
Closing balance
Accumulated other comprehensive income closing balance

| LINE |  | 2008 |  |  |  |  |  | 20 |  |  |  |  |  |  |  |  |  | Year to | Date |  | Full | Ye |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \# | Q3 | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  | 3 |  | 2008 | 2007 |  | 2007 |  | 06 |
| 1 | \$ 520 | \$ 594 | \$ | 369 | \$ | 175 | \$ | 372 | \$ | 311 | \$ |  | \$ |  | \$ |  | \$ | 369 | \$ - | \$ | - | \$ |  |
| 2 |  | - |  | - |  | - |  | - |  | - |  | 287 |  | - |  | - |  | - | 287 |  | 287 |  | - |
| 3 | (272) | (61) |  | 253 |  | 211 |  | (188) |  | 63 |  | 49 |  |  |  |  |  | (80) | (76) |  | 135 |  |  |
| 4 | (17) | (13) |  | (28) |  | (17) |  | (9) |  | (2) |  | (25) |  | - |  | - |  | (58) | (36) |  | (53) |  | - |
| 5 | (289) | (74) |  | 225 |  | 194 |  | (197) |  | 61 |  | 24 |  | - |  | - |  | (138) | (112) |  | 82 |  | - |
| 6 | 231 | 520 |  | 594 |  | 369 |  | 175 |  | 372 |  | 311 |  | - |  | - |  | 231 | 175 |  | 369 |  | - |
| 7 | $(1,834)$ | $(2,304)$ |  | $(2,073)$ |  | $(1,469)$ |  | (498) |  | (595) |  | (918) |  | (951) |  | (507) |  | $(2,073)$ | (918) |  | (918) |  | (696) |
| 8 | (16) | 512 |  | 401 |  | $(1,908)$ |  | $(1,419)$ |  | (584) |  | 892 |  | (29) |  | (292) |  | 897 | $(1,111)$ |  | $(3,019)$ |  | (720) |
| 9 | (312) | (56) |  | (913) |  | 1,944 |  | 665 |  | 1,012 |  | (848) |  | 97 |  | (230) |  | $(1,281)$ | 829 |  | 2,773 |  | 641 |
| 10 |  |  |  |  |  | - |  | - |  | - |  | - |  | - |  | - |  |  |  |  | - |  | 66 |
| 11 | 97 | 14 |  | 281 |  | (640) |  | (217) |  | (331) |  | 279 |  | (35) |  | 78 |  | 392 | (269) |  | (909) |  | (209) |
| 12 | $(2,065)$ | $(1,834)$ |  | $(2,304)$ |  | $(2,073)$ |  | $(1,469)$ |  | (498) |  | (595) |  | (918) |  | (951) |  | $(2,065)$ | $(1,469)$ |  | $(2,073)$ |  | (918) |
| 13 | 719 | 523 |  | 33 |  | (149) |  | 32 |  | 16 |  | - |  | - |  | - |  | 33 | - |  | - |  | - |
| 14 | - | - |  | - |  | - |  | - |  | - |  | 139 |  | - |  | - |  | - | 139 |  | 139 |  | - |
| 15 | 41 | 227 |  | 496 |  | 164 |  | (196) |  | 13 |  | (127) |  | - |  | - |  | 764 | (310) |  | (146) |  |  |
| 16 | (65) | (31) |  | (6) |  | 18 |  | 15 |  | 3 |  | 4 |  | - |  | - |  | (102) | 22 |  | 40 |  | - |
| 17 | (24) | 196 |  | 490 |  | 182 |  | (181) |  | 16 |  | (123) |  | - |  | - |  | 662 | (288) |  | (106) |  | - |
| 18 | 695 | 719 |  | 523 |  | 33 |  | (149) |  | 32 |  | 16 |  | - |  |  |  | 695 | (149) |  | 33 |  |  |
| 19 | \$ (1,139) | \$ (595) | \$ | $(1,187)$ | \$ | $(1,671)$ | \$ | $(1,443)$ | \$ | (94) | \$ | (268) | \$ | (918) | \$ | (951) | \$ | $(1,139)$ | \$(1,443) | \$ | $(1,671)$ | \$ | (918) |

## (\$ millions) <br> FOR THE PERIOD ENDED

## NON-CONTROLLING INTERESTS IN SUBSIDIARIES

Opening balance
On acquisition / (privatization)
Shares repurchase / shares purchased by TD
Shares issued by TD Banknorth
Issuance of REIT preferred shares of subsidiary
Dilution loss
On account of income
Dividends paid by TD Banknorth to minority shareholders
Foreign exchange and other adjustments
Closing balance

| LINE | 2008 |  |  | 2007 |  |  |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 |

Year to Date 200

## INVESTMENT IN TD AMERITRADE

Opening balance
On acquisition
Purchase (sale) of shares
Increase in reported investment through Lillooet Limited ${ }^{1}$ Equity in net income, net of income taxes
Foreign exchange and other adjustments
Closing balance

| 1 | \$ | 534 | \$ | 521 | \$ | 524 | \$ | 538 | \$ | 13 |  | 2,607 | \$ | 2,439 | \$ | 2,429 | \$ | 2,530 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  |  |  | - |  |  |  | - |  | - |  | $(2,482)$ |  | - |  | - |  |  |
| 3 |  | - |  | - |  | - |  | - |  | - |  | (25) |  | (23) |  | (23) |  | (22) |
| 4 |  | - |  | - |  | - |  | - |  | - |  | 22 |  | 85 |  | 5 |  | 3 |
| 5 |  | - |  | - |  | - |  | - |  | 524 |  | - |  | - |  | - |  | - |
| 6 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 7 |  | 8 |  | 9 |  | 8 |  | 8 |  | 13 |  | 27 |  | 47 |  | 48 |  | 52 |
| 8 |  |  |  | - |  | - |  | - |  | - |  | (27) |  | (24) |  | (24) |  | (24) |
| 9 |  | (6) |  | 4 |  | (11) |  | (22) |  | (12) |  | (109) |  | 83 |  | 4 |  | (110) |
| 10 | \$ | 536 | \$ | 534 | \$ | 521 | \$ | 524 | \$ | 538 | \$ | 13 | \$ | 2,607 | \$ | 2,439 | \$ | 2,429 |


| $\$$ | 524 | $\$ 2,439$ |
| :--- | ---: | ---: |
|  | - | $(2,482)$ |
|  | - | $(48)$ |
|  | - | 107 |
|  | - | 524 |
|  | - | - |
|  | 25 | 87 |
|  | - | $(51)$ |
|  | $(13)$ | $(38)$ |
| $\$$ | 536 | $\$$ |


| $\$ 2,439$ | $\$$ | 1,708 |
| ---: | ---: | ---: |
| $(2,482)$ | - |  |
| $(48)$ | $(363)$ |  |
| 107 | 1,130 |  |
| 524 | - |  |
| - | 66 |  |
| 95 | 184 |  |
| $(51)$ | $(96)$ |  |
|  | $60)$ | $(190)$ |
| $\$$ | 524 | $\$$ |

${ }^{1}$ This represents increase in the Bank's reported investment in TD Ameritrade through the consolidation of a variable interest entity, Lillooet Limited.


Gross credit risk exposures


Gross credit risk exposures are classified by Basel counterparty type and are pre-credit risk mitigants. This table excludes securitization and equity exposures.
${ }_{3}^{2}$ Gross credit risk exposures are classified by Basel counterparty type and are p
Residual contractual maturity is the remaining term to maturity of an exposure.
A significant portion of the $\$ 43.2$ billion increase in credit risk exposures in Q2 2008 was due to the Commerce acquisition, which represented $\$ 30.3$ billion of this increase

| (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2008 \\ \text { Q3 } \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2008 \\ \text { Q2 } \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2008 \\ \text { Q1 } \end{gathered}$ |  |  |  |  |  |
|  |  | Standardized |  |  |  | AIRB $^{3}$ |  | Standardized |  |  |  | $\mathrm{AIRB}^{3}$ |  | Standardized |  |  |  | $\mathrm{AlRB}^{3}$ |  |
| Counterparty Type |  | Eligible financial collateral ${ }^{2}$ |  | Guarantees/ credit derivatives |  | Guarantees/ credit derivatives |  | Eligible financial collateral ${ }^{2}$ |  | Guarantees/ credit derivatives |  | Guarantees/creditderivatives |  | Eligible financial collateral ${ }^{2}$ |  | Guarantees/ credit derivatives |  | Guarantees/ credit derivatives |  |
| Retail |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential secured | 1 | \$ | - | \$ | 14 | \$ | 91,458 | \$ | - | \$ | 11 | \$ | 90,437 | \$ | - | \$ | 10 | \$ | 75,323 |
| Qualifying revolving retail | 2 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| Other retail | 3 |  | 29 |  | 46 |  | - |  | 27 |  | 47 |  | - |  | 27 |  | 46 |  | - |
| Total retail | 4 |  | 29 |  | 60 |  | 91,458 |  | 27 |  | 58 |  | 90,437 |  | 27 |  | 56 |  | 75,323 |
| Non-retail |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate | 5 |  | 219 |  | 1,111 |  | 7,491 |  | 2,122 |  | 160 |  | 7,705 |  | 2,242 |  | 77 |  | 7,813 |
| Sovereign | 6 |  | - |  | - |  | 880 |  | - |  | - |  | 629 |  | - |  | - |  | - |
| Bank | 7 |  | 105 |  | - |  | 196 |  | - |  | - |  | 71 |  | - |  | - |  | 123 |
| Total non-retail | 8 |  | 324 |  | 1,111 |  | 8,567 |  | 2,122 |  | 160 |  | 8,405 |  | 2,242 |  | 77 |  | 7,936 |
| Total | 9 | \$ | 353 | \$ | 1,171 | \$ | 100,025 | \$ | 2,149 | \$ | 218 | \$ | 98,842 | \$ | 2,269 | \$ | 133 | \$ | 83,259 |

[^4](\$ millions)
redit risk
Retail
Residential secured
Qualifying revolving retail
Other retai
Corporate
Sovereign
Securitization exposu
Equity Exposures
Equity exposures subject to simple risk weight method Equities in the banking book under the internal models approach Equity exposures subject to PD/LGD approaches

Exposures subject to standardized or IRB approaches
Adjustment to IRB RWA for scaling factor
Other assets not included in standardized or IRB approaches

## Market risk

Internal models approach - Trading book
perational risk
Basic indicator approach

Total

Credit ris
Retail
Residential secured
Qualifying revolving retail
Other retai
Non-retail
Corporate
Sovereign
Bank
Securitization exposures
Equity Exposures
quity exposures that are grandfathered
quity exposures subject to simple risk weight method
quities in the banking book under the internal models approach
Other
Exposures subject to standardized or IRB approaches
Adjustment to IRB RWA for scaling factor
Other assets not included in standardized or IRB approaches

## Market risk

Internal models approach - Trading book
Operational risk
Basic indicator approach
Total


[^5]A significant portion of the $\$ 72.3$ billion increase in exposures and $\$ 32.7$ billion increase in RWA in Q2 2008 was due to the Commerce acquisition which represented $\$ 59.2$ billion and $\$ 29.3$ billion, respectively, of this increase.

## ( millions)

## ISK-WEIGHTED ASSETS (RWA)

Tier 1 capital
Common shares
Contributed surplus
Retained earnings
Net unrealized foreign currency translation gains (losses) on investment in
subsidiaries, net of hedging activities
Accumulated net after-tax unrealized loss on AFS equity securities in OCI
Preferred shares
Innovative instruments ${ }^{2}$
Qualifying non-controlling interests in subsidiaries
Gross Tier 1 capital
Goodwill and intangibles in excess of $5 \%$ limit
et Tier 1 capital
RB securitization (gain on sales of mortgages)
$50 \%$ shortfall in allowance
Other deductions
Adjusted net Tier 1 capital
Tier 2 capital
Subordinated notes and debentures (net of amortization and ineligible)
General allowance - standardized portfolios
Allowance in excess of expected loss
Accumulated net after-tax unrealized gain on AFS equity securities in OCI
$50 \%$ shortfall in allowance
Investments in insurance subsidiaries ${ }^{5}$
Substantial investments - other
otal Tier 2 capital
Total regulatory capital
CAPITAL RATIOS (\%)
Tier 1 capital ratio
Total capital ratio

D Bank, N.A. ${ }^{7}$
Tier 1 capital ratio
Total capital ratio
TD Banknorth, N.A. ${ }^{7,8}$
Tier 1 capital ratio
Total capital ratio
Commerce Bank, N.A. ${ }^{7,8}$
Tier 1 capital ratio
Total capital ratio
D Mortgage Corporatio
Tier 1 capital ratio
Total capital ratio
(page 26)

| (page 21) | 2 | \$ | 13,090 | \$ | 12,818 | \$ | 6,632 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (page 21) | 3 |  | 355 |  | 383 |  | 121 |
| (page 21) | 4 |  | 17,362 |  | 16,864 |  | 16,499 |
| (page 22) | 5 |  | $(2,065)$ |  | $(1,834)$ |  | $(2,304)$ |
|  | 6 |  | - |  |  |  | - |
|  | 7 |  | 2,175 |  | 1,675 |  | 1,425 |
|  | 8 |  | 1,753 |  | 1,736 |  | 1,739 |
|  | 9 |  | 20 |  | 20 |  | 20 |
|  | 10 |  | 32,690 |  | 31,662 |  | 24,132 |
|  | 11 |  | $(14,765)$ |  | $(15,016)$ |  | $(7,967)$ |
|  | 12 |  | 17,925 |  | 16,646 |  | 16,165 |
|  | 13 |  | (64) |  | (65) |  | (51) |
|  | 14 |  | (289) |  | (239) |  | (162) |
|  | 15 |  | (81) |  | (80) |  | (64) |
|  | 16 |  | 17,491 |  | 16,262 |  | 15,888 |
|  | 17 |  | 13,233 |  | 12,301 |  | 11,777 |
|  | 18 |  | 487 |  | 467 |  | 311 |
|  | 19 |  | - |  | - |  | - |
|  | 20 |  | 245 |  | 280 |  | 312 |
|  | 21 |  | (289) |  | (239) |  | (162) |
|  | 22 |  | $(1,185)$ |  | $(1,134)$ |  | $(1,091)$ |
|  | 23 |  | $(5,199)$ |  | $(5,161)$ |  | $(4,957)$ |
|  | 24 |  | (81) |  | (80) |  | (64) |
|  | 25 |  | 7,211 |  | 6,434 |  | 6,126 |
|  | 26 | \$ | 24,702 | \$ | 22,696 | \$ | 22,014 |
|  | 27 |  | 9.5\% |  | 9.1\% |  | 10.9\% |
|  | 28 |  | 13.4\% |  | 12.7\% |  | 15.1\% |
|  | 2930 |  | 9.7\% |  | n/a |  | n/a |
|  |  |  | 11.4\% |  | n/a |  | n/a |
|  | 31 |  | $\mathrm{n} / \mathrm{a}^{8}$ |  | 9.4\% |  | 9.5\% |
|  | 32 |  | $n /{ }^{\text {b }}$ |  | 12.2\% |  | 12.3\% |
|  | 33 |  | $\mathrm{n} / \mathrm{a}^{8}$ |  | 9.8\% |  | n/a |
|  | 34 |  | $\mathrm{n} / \mathrm{a}^{8}$ |  | 10.6\% |  | n/a |
|  | 35 |  | 48.2\% |  | 48.4\% |  | 42.4\% |
|  | 36 |  | 52.6\% |  | 53.0\% |  | 46.4\% |



| 18 | 184,674 | $\$$ | 178,635 | $\$$ | 145,900 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |

${ }^{1}$ Effective Q1 2008, the Bank implemented OSFI's guidelines under Basel II. Accordingly, the numbers for 2008 are based on Basel II. For comparative numbers based on Basel I, see page 28 .
In accordance with CICA Handbook s. 3860 , the Bank is required to classify certain classes of preferred shares and innovative Tier 1 capital investments as liabilities on the balance sheet. For regulatory capital purposes, these capital instruments have been grandfathered by OSFI and continue to be included in Tier 1 capital.
. expected loss as calculated within the IRB approach exceeds total provisions, the difference is deducted $50 \%$ from Tier 1 capaland $50 \%$ from Tier 2 capital.
When expected loss as calculated within the IRB approach is less than the total provisions, the difference is added to Tier 2 capital.
Based on OSFI advisory letter dated February 20, 2007, $100 \%$ of substantial investments and investments in insurance subsidiaries held prior to January 1,2007 (excluding goodwill / intangibles) is deducted from Tier 2 capital. The $50 \%$ from Tier 1 capital and $50 \%$ from Tier 2 capital deduction has been deferred until 2009 and 2012 for substantial investments and insurance respectively. Increases in the investment value of insurance subsidiaries and / or substantial investments on or after January 1,2007 are subject to the OSF''s targe totap capial 5 atio from tier 2 capital deduction
On a stand-alone basis, TD Bank, N.A., TD Banknorth, N.A. and Commerce Bank, N.A. report regulatory capital to the Office of the Comptroller of the Currency (OCC) under Basel I. The disclosed capital ratios are based on this framework
Commerce Bank, N.A. and Commerce Bank/North merged into TD Banknorth, N.A. on May 31, 2008. On the same date, TD Banknorth, N.A. changed its legal name to TD Bank, N.A.

## (\$ millions)

## AS AT

## Balance sheet assets

Cash resources
Securities
Loans
Customers' liability under acceptances
Other assets
Total balance sheet assets

## Off-balance sheet exposures

Credit instruments
Derivative financial instruments

## Total off-balance sheet exposures

## Total RWA equivalent - Credit risk

Total RWA equivalent - Market risk
Total RWA


## CAPITAL

TIER 1
Common shares (page 21) 13
Common shares of the Bank held by subsidiaries
Contributed surplus
Retained earnings
Net unrealized foreign currency translation gains (losses) on
investment in subsidiaries, net of hedging activities
Accumulated net after tax unrealized loss on AFS securities in OCI
Qualifying preferred shares - grandfathered ${ }^{2}$
Innovative instruments ${ }^{2}$
Qualifying non-controlling interests in subsidiaries
Goodwill and intangible assets in excess of $5 \%$ limit
Total Tier 1 capital
TIER 2
Subordinated notes and debentures
Amortization of subordinated notes and debentures and other
General allowance for credit losses
Accumulated net after tax unrealized gain on AFS securities in OCI
Total Tier 2 capital
Investment in unconsolidated subsidiaries / substantial investments
First loss protection
Total capital

## Capital ratios

Tier 1 capital
Total capital
${ }^{1}$ Effective Q1 2008, the Bank implemented OSFI's guidelines under Basel II. Accordingly, the numbers for 2008 are presented for comparative purposes only.
${ }^{2}$ In accordance with CICA Handbook s. 3860, the Bank is required to classify certain classes of preferred shares and innovative Tier 1 capital investments as liabilities on the balance sheet. For regulatory capital purposes, these capital instruments have been grandfathered by OSFI and continue to be included in Tier 1 capital.

## Risk-weighted Assets

Risk-weighted assets (RWA)

- Used in the calculation of risk-based capital ratios. Risk-weighted assets (RWA) are calculated by applying a risk-weight factor ("risk-weight") to the notional amount of each asset. Off-balance sheet amounts are converted to balance sheet (or credit) equivalent amounts using credit conversion factors, before the appropriate risk-weight is applied. The risk-weight is determined by the regulatory approach used.


## Approaches used by the Bank to calculate RWA:

## For Credit Risk

Standardized Approach

Advanced Internal Ratings Based (AIRB) Approach
For Operational Risk
Basic Indicator Approach
Standardized Approach

For Market Risk
Internal Models Approach

## Credit Risk Terminology

Gross credit risk exposure

## Counterparty Type / Exposure Classes:

## Retail

Residential secured
Qualifying revolving retail (QRR)
Other retail

## Non-retail

Corporate
Sovereign
Bank

## Exposure Types:

Drawn
Undrawn (commitment)
Repo-style transactions
OTC derivatives
Other off-balance sheet

## Credit Risk Parameters

Probability of Default (PD)
Exposure at Default (EAD)
Loss Given Default (LGD)

Under this approach, banks use a standardized set of risk-weights as prescribed by the regulator to calculate credit risk capital requirements. Standardized risk-weights are based on external credit assessments, where available, and other risk-related factors, including exposure asset class, collateral, etc

- Under this approach, banks use their own internal historical experience of PD, LGD, EAD and other key risk assumptions to calculate credit risk capital requirements. Use of the AIRB approach is subject to supervisory approval.
- Under this approach, banks calculate operational risk capital requirements by applying a prescribed factor of $15 \%$ to a three-year average of positive annual gross income.
- Under this approach, banks apply prescribed risk-weight factors to a three-year average of annual gross income for each of eight different business lines, representing the different activities of the institution (e.g. Corporate Finance, Retail Banking, Asset Management, etc.).
- Under this approach, banks use their own internal risk management models to calculate specific risk and general market risk charges
- The estimated value of the expected gross exposure of a facility upon default of the borrower before specific provisions or partial write-offs.
- Includes residential mortgages and home equity lines of credit extended to individuals
- Includes credit cards, unsecured lines of credit and overdraft protection products extended to individuals (in the case of the Standardized Approach to credit risk, credit card exposures are included in the 'Other retail' category).
- Includes all other loans (e.g. personal loans, student lines of credit and small business loans) extended to individuals and small businesses.
- Includes exposures to corporations, partnerships or proprietorships.
- Includes exposures to central governments, central banks, multilateral development banks and certain public sector entities.
- Includes exposures to deposit-taking institutions, securities firms and certain public sector entities.

The amount of funds advanced to a borrower

- The difference between the authorized and drawn amounts (e.g. the unused portion of a line of credit / committed credit facility).
- Repurchase and reverse repurchase agreements, securities borrowing and lending
- Privately negotiated derivative contracts that are not exchange-traded.
- All off-balance sheet arrangements other than derivatives and undrawn commitments (e.g. letters of credit, letters of guarantee).
- The likelihood the borrower will default within a one-year time horizon.
- The estimated value of the expected exposure at the time of default.
- The expected loss when a borrower defaults, expressed as a percentage of EAD.


[^0]:    Certain comparative amounts have been reclassified to conform with current period presentation

[^1]:    ${ }^{1}$ Net of balance sheet restructuring charge of \$52 million in TD Banknorth in Q1 2006.

[^2]:    ${ }^{1}$ Net of allowance for credit losses.
    ${ }^{2}$ Commercial mortgage loans are Included in business and government loans.

[^3]:    ${ }^{1}$ Premiums on credit default swaps (CDS) recorded in provision for credit losses for Wholesale Banking are reclassified to trading income in the Corporate segment.

[^4]:    ${ }^{1}$ Effective Q1 2008, the Bank implemented OSFl's guidelines under the Basel II. This represents a new disclosure under this framework.
    For exposures under the Standardized Approach, eligible financial collateral can include cash, gold, highly rated debt securities and equities listed on the main index.
    ${ }^{3}$ For exposures under the AIRB approach, eligible financial collateral is taken into account in the Bank's Loss Given Default (LGD) models. Separate disclosure of eligible financial collateral is, therefore, not required.

[^5]:    Effective Q1 2008, the Bank implemented OSFI's guidelines under Basel II. Accordingly, the numbers for 2008 are based on Basel II. For comparative numbers based on Basel II, see page 28 .

