## (D) Bank Financial Group

## SUPPLEMENTAL FI NANCI AL I NFORMATI ON

For the $4^{\text {th }}$ Quarter Ended October 31, 2008


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## For the 4th Quarter ended October 31, 2008


 Statements for the year ended October 31, 2008.

## How the Bank Reports

 "reported" results. The Bank also utilizes non-GAAP financial measures referred to as "adjusted" results to assess each of its businesses and to measure overall Bank performance. To arrive at adjusted results, the Bank removes "items of note", net of income taxes, from reported results. The items of note relate to items which management does not believe are indicative of underlying
 Bank's performance.

 of the Bank's Q4 2008 Press Release and page 19 of the 2008 MD\&A.

## Segmented I nformation

For management reporting purposes, the Bank's operations and activities are organized into the following four operating business segments: Canadian Personal and Commercial Banking, Wealth
 and Wholesale Banking. The Bank's other activities are grouped into the Corporate segment.
 business segment reflect revenue, expenses, assets and liabilities generated by the businesses in that segment. Due to the complexity of the Bank, its management reporting model uses various estimates, assumptions, allocations and risk-based methodologies for funds transfer pricing, inter-segment revenue, income tax rates, capital, indirect expenses and cost transfers to measure
 the distributing segment. Income tax expense or benefit is generally applied to each segment based on a statutory tax rate and may be adjusted for items and activities unique to each segment.
 is adjusted net income available to common shareholders, less a charge for average invested capital. Each segment's invested capital represents the capital required for economic risks, including credit, market and operational risks, plus the purchased amounts of goodwill and intangible assets, net of impairment write downs. Return on invested capital is adjusted net income available to

 of the 2008 MD\&A.


 a more meaningful comparison of net interest income with similar institutions. The TEB adjustment, reflected in the Wholesale Banking segment, is eliminated in the Corporate segment.
 are accounted for as sales. For the purpose of segmented reporting, Canadian Personal and Commercial Banking accounts for the transactions as though they are financing arrangements. Accordingly, the interest income earned on the assets sold net of the funding costs incurred by the purchaser trusts is recorded in net interest income and the provision for credit losses related to these assets is charged to provision for (reversal of) credit losses. This accounting is reversed in the Corporate segment and the gain recognized on sale which is in compliance with appropriate accounting standards together with income earned on the retained interests net of credit losses incurred are included in other income.

For more information, see the "Business Focus" section of the 2008 MD\&A and Note 30 to the 2008 audited Consolidated Financial Statements.

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[^0]
## OR THE PERIOD ENDED

Income Statement (\$ millions)
Net interest income
Other income
Total revenue
Dilution gain (loss) on investments, net of costs
Provision for credit losse
Non-interest expenses
Net income before provision for income taxes
no
Income before non-controlling interests in subsidiaries
Equity in net income of an subsidiaries
Equity in net income of an associated company, net of income taxes
Net income - reported
Adjustment for items of note, net of income taxes
Net income - adjusted
Net income available to common shareholders - adjusted
Per Common Share ${ }^{1}$ and Average Number of Shares
Basic net income
reported
Diluted net income $\quad-$ adjusted
-adjusted
Average number of common shares outstanding - basic (millions) diluted

## Balance Sheet (\$ billions)

Total assets
Total shareholders' equity
Unrealized gain (loss) on banking book equities ${ }^{2}$ ( $\$$ millions)
Capital and Risk Metrics (\$ billions)
Risk-weighted assets (RWA) ${ }^{3,4}$
Tier 1 capital ${ }^{3,4}$
Tier 1 capital ratio ${ }^{3,}$
Total capital ratio ${ }^{3,4}$
After-tax impact of $1 \%$ increase in interest rates on:
Common shareholders' equity (\$ millions)
Annual net income (\$ millions)
Impaired loans net of specific provisions (\$ millions)
Impaired loans net of specific allowance as a $\%$ of net loans
Provision for credit losses as a \% of net average loans
Rating of senior debt: Moody's
Standard and Poor's
$\underset{\#}{\text { LINE }}$

| $\begin{array}{\|ll} \hline \$ & 2,449 \\ & 1,191 \end{array}$ | $\begin{array}{\|ll\|} \hline \$ & 2,437 \\ & 1,600 \\ \hline \end{array}$ | \$ | $\begin{aligned} & 1,858 \\ & 1,530 \end{aligned}$ | \$ | $\begin{aligned} & \hline 1,788 \\ & 1,816 \end{aligned}$ | \$ | $\begin{aligned} & \hline 1,808 \\ & 1,742 \end{aligned}$ | \$ | $\begin{aligned} & \hline 1,783 \\ & 1,899 \end{aligned}$ | \$ | $\begin{aligned} & \hline 1,662 \\ & 1,882 \end{aligned}$ | \$ | $\begin{aligned} & \hline 1,671 \\ & 1,834 \end{aligned}$ | \$ | $\begin{aligned} & \hline 1,714 \\ & 1,604 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3,640 | 4,037 |  | 3,388 |  | 3,604 |  | 3,550 |  | 3,682 |  | 3,544 |  | 3,505 |  | 3,318 |
| 288 | 288 |  | 232 |  | 255 |  | 139 |  | 171 |  | 172 |  | 163 |  | 170 |
| 2,367 | 2,701 |  | 2,206 |  | 2,228 |  | 2,241 |  | 2,216 |  | 2,297 |  | 2,221 |  | 2,211 |
| 98 | 1,048 |  | 950 |  | 1,121 |  | 1,170 |  | 1,295 |  | 1,075 |  | 1,121 |  | 937 |
| 20 | 122 |  | 160 |  | 235 |  | 153 |  | 248 |  | 234 |  | 218 |  | 175 |
| 965 | 926 |  | 790 |  | 886 |  | 1,017 |  | 1,047 |  | 841 |  | 903 |  | 762 |
| 18 | 8 |  | 9 |  | 8 |  | 8 |  | 13 |  | 27 |  | 47 |  | 48 |
| 67 | 79 |  | 71 |  | 92 |  | 85 |  | 69 |  | 65 |  | 65 |  | 48 |
| 1,014 | 997 |  | 852 |  | 970 |  | 1,094 |  | 1,103 |  | 879 |  | 921 |  | 762 |
| (349) | 118 |  | 121 |  | 90 |  | (73) |  | 61 |  | 116 |  | 88 |  | 113 |
| 665 | 1,115 |  | 973 |  | 1,060 |  | 1,021 |  | 1,164 |  | 995 |  | 1,009 |  | 875 |
| 23 | 17 |  | 11 |  | 8 |  | 5 |  | 2 |  | 7 |  | 6 |  | 5 |
| \$ 642 | \$ 1,098 | \$ | 962 | \$ | 1,052 | \$ | 1,016 | \$ | 1,162 | \$ | 988 | \$ | 1,003 | \$ | 870 |


| $\$$ | $\mathbf{8 , 5 3 2}$ | $\$$ | 6,924 | $\$$ | 6,371 |
| ---: | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{6 , 1 3 7}$ |  | 7,357 |  | 6,821 |
| $\mathbf{1 4 , 6 6 9}$ |  | 14,281 |  | 13,192 |  |
|  | - |  | - |  | 1,559 |
|  | $\mathbf{1 , 0 6 3}$ |  | 645 |  | 409 |
| $\mathbf{9 , 5 0 2}$ |  | 8,975 |  | 8,815 |  |
|  | $\mathbf{4 , 1 0 4}$ |  | 4,661 |  | 5,527 |
|  | $\mathbf{5 3 7}$ |  | 853 |  | 874 |
|  | $\mathbf{3 , 5 6 7}$ |  | 3,808 |  | 4,653 |
|  | $\mathbf{4 3}$ |  | 95 |  | 184 |
|  | $\mathbf{3 0 9}$ |  | 284 |  | 134 |
|  | $\mathbf{3 , 8 3 3}$ |  | 3,997 |  | 4,603 |
|  | $\mathbf{2 0}$ |  | 192 |  | $(1,227)$ |
|  | $\mathbf{3 , 8 1 3}$ |  | 4,189 |  | 3,376 |
|  | $\mathbf{5 9}$ |  | 20 |  | 22 |
| $\mathbf{\$}$ | $\mathbf{3 , 7 5 4}$ | $\$$ | 4,169 | $\$$ | 3,354 |


| \$ 1.23 | \$ | 1.22 | \$ | 1.12 | \$ | 1.34 | \$ | 1.52 | \$ | 1.53 | \$ | 1.21 | \$ | 1.27 | \$ | 1.05 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| . 79 |  | 1.37 |  | 1.33 |  | 1.46 |  | 1.42 |  | 1.61 |  | 1.37 |  | 1.40 |  | 1.21 |
| 1.22 |  | 1.21 |  | 1.12 |  | 1.33 |  | 1.50 |  | 1.51 |  | 1.20 |  | 1.26 |  | 1.04 |
| . 79 |  | 1.35 |  | 1.32 |  | 1.45 |  | 1.40 |  | 1.60 |  | 1.36 |  | 1.38 |  | 1.20 |
| 808.0 |  | 804.0 |  | 747.7 |  | 718.3 |  | 717.3 |  | 719.5 |  | 719.1 |  | 718.3 |  | 719.7 |
| 812.8 |  | 811.0 |  | 753.7 |  | 724.6 |  | 724.4 |  | 726.9 |  | 725.9 |  | 724.9 |  | 726.0 |


| $\$$ | 4.90 | $\$$ | 5.53 | $\$$ | 6.39 |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{4 . 9 2}$ |  | 5.80 |  | 4.70 |
|  | $\mathbf{4 . 8 7}$ |  | 5.48 |  | 6.34 |
|  | $\mathbf{4 . 8 8}$ |  | 5.75 |  | 4.66 |
|  | $\mathbf{7 6 9 . 6}$ |  | 718.6 |  | 716.8 |
|  | $\mathbf{7 7 5 . 7}$ |  | 725.5 |  | 723.0 |


| $\$$ | 563.2 | $\$$ | 508.8 | $\$$ | 503.6 | $\$$ | 435.2 | $\$$ | 422.1 | $\$$ | 403.9 | $\$$ | 396.7 | $\$$ | 408.2 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 31.7 |  | 31.3 |  | 30.6 |  | 22.9 |  | 21.4 |  | 21.0 |  | 21.8 |  | 21.0 |
|  | $\mathbf{3 1 0}$ |  | 698 |  | 746 |  | 901 |  | 1,236 |  | 1,010 |  | 1,027 |  | 990 |


| $\$$ | 563.2 | $\$$ | 422.1 | $\$$ |
| ---: | ---: | ---: | ---: | ---: |
|  | 31.7 |  | 21.4 |  |
|  | 310 |  | 1,236 |  |

(pages 31 and 33 )

| 26 | \$ | 211.8 | \$ | 184.7 | \$ | 178.6 | \$ | 145.9 | \$ | 152.5 | \$ | 150.8 | \$ | 149.4 | \$ | 149.1 | \$ | 141.9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 27 |  | 20.7 |  | 17.5 |  | 16.3 |  | 15.9 |  | 15.6 |  | 15.4 |  | 14.7 |  | 17.7 |  | 17.1 |
| 28 |  | 9.8 \% |  | 9.5 \% |  | 9.1 \% |  | 10.9 \% |  | 10.3 \% |  | 10.2 \% |  | 9.8 \% |  | 11.9 \% |  | 12.0 \% |
| 9 |  | 12.0 |  | 13.4 |  | 12.7 |  | 15.1 |  | 13.0 |  | 13.3 |  | 12.3 |  | 14.1 |  | 13.1 |
| 30 | \$ | (123) | \$ | (66) | \$ | 51 | \$ | - | \$ | (10) | \$ | (20) | \$ | (33) | \$ | 5 | \$ | (20) |
| 31 |  | 4 |  | 9 |  | (18) |  | (16) |  | (4) |  | (12) |  | (6) |  | 1 |  | (3) |
| 32 |  | 805 |  | 709 |  | 654 |  | 554 |  | 366 |  | 379 |  | 372 |  | 314 |  | 270 |
| 33 |  | . 3 \% |  | . 3 \% |  | . 3 \% |  | . 3 \% |  | . 2 \% |  | . 2 \% |  | . 2 \% |  | . 2 \% |  | . 2 \% |
| 34 |  | . 52 |  | . 54 |  | . 49 |  | . 57 |  | . 30 |  | . 39 |  | . 41 |  | . 38 |  | . 40 |
| 35 |  | Aaa |  | Aaa |  | Aaa |  | Aaa |  | Aaa |  | Aaa |  | Aaa |  | Aa3 |  | Aa3 |
| 36 |  | AA- |  | AA- |  | AA- |  | AA- |  | AA- |  | AA- |  | AA- |  | A+ |  | A+ |


| \$ | 211.8 | \$ | 152.5 | \$ | 141.9 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 20.7 |  | 15.6 |  | 17.1 |
|  | 9.8 \% |  | 10.3 \% |  | 12.0 \% |
|  | 12.0 |  | 13.0 |  | 13.1 |
| \$ | (123) | \$ | (10) | \$ | (20) |
|  | 4 |  | (4) |  | (3) |
|  | 805 |  | 366 |  | 270 |
|  | . 3 \% |  | . 2 \% |  | . 2 \% |
|  | . 54 |  | . 37 |  | . 25 |
|  | Aas |  | Aaa |  | Aa3 |
|  | AA- |  | AA- |  | A+ |

${ }^{1}$ Earnings per share (EPS) is computed by dividing net income available to common shareholders by the weighted average number of shares outstanding during the period. As a result, the sum of the quarterly EPS figures may not equal the year-to-date EPS.
${ }^{2}$ Includes unrealized gains (losses) on publicly traded available-for-sale securities which are included in other comprehensive income
 issued by the Basel Committee on Banking Supervision. Accordingly, the numbers for 2008 are based on Basel II, while all prior period numbers are based on Basel I Capital Accord (Basel I),
 foreign exchange rate of the Bank.

## FOR THE PERIOD ENDED

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2008 |  |  |  | 2007 |  |  |  | 2006 | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2008 | 2007 | 2006 |

## Business Performance (\$ millions)

Net income available to common shareholders - reported Economic profit ${ }^{1}$
Average common equity
Average invested capital ${ }^{2}$
Return on common equity
Adjusted return on common equity ${ }^{3}$
Return on invested capital ${ }^{4}$
Return on risk-weighted assets ${ }^{5,6}$
Efficiency ratio - reported
Effective tax rate
Net interest margin
Average number of full-time equivalent staff

| $\mathbf{\$ 9 9 1}$ | $\$ 980$ | $\$ 841$ | $\$ 962$ | $\$$ | 1,089 | $\$$ | 1,101 | $\$$ | 872 | $\$$ | 915 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{( 1 5 0 )}$ | 321 | 283 | 462 |  | 430 | 578 | 421 | 442 | 326 |  |  |
| $\mathbf{2 9 , 6 1 5}$ | 29,065 | 25,593 | 21,221 | 20,808 | 20,771 | 20,940 | 19,969 | 19,069 |  |  |  |
| $\mathbf{3 3 , 8 8 4}$ | 33,236 | 29,675 | 25,236 | 24,749 | 24,628 | 24,724 | 23,684 | 22,710 |  |  |  |
| $\mathbf{1 3 . 3} \%$ | $13.4 \%$ | $13.4 \%$ | $18.0 \%$ | $20.8 \%$ | $21.0 \%$ | $17.1 \%$ | $18.2 \%$ | $15.7 \%$ |  |  |  |
| $\mathbf{8 . 6}$ | 15.0 | 15.3 | 19.7 | 19.4 | 22.2 | 19.4 | 19.9 | 18.1 |  |  |  |
| $\mathbf{7 . 5}$ | 13.1 | 13.2 | 16.6 | 16.3 | 18.7 | 16.4 | 16.8 | 15.2 |  |  |  |
| $\mathbf{1 . 2 9}$ | 2.41 | 2.41 | 2.92 | 2.66 | 3.07 | 2.72 | 2.74 | 2.46 |  |  |  |
| $\mathbf{6 5 . 0}$ | 66.9 | 65.1 | 61.8 | 63.1 | 60.2 | 64.8 | 63.4 | 66.6 |  |  |  |
| $\mathbf{2 . 0}$ | 11.6 | 16.8 | 21.0 | 13.1 | 19.2 | 21.8 | 19.4 | 18.7 |  |  |  |
| $\mathbf{2 . 3 4}$ | 2.36 | 2.11 | 2.01 | 2.10 | 2.15 | 2.03 | 1.97 | 2.12 |  |  |  |
| $\mathbf{6 5 , 4 4 2}$ | 65,296 | 52,126 | 52,160 | 51,341 | 51,085 | 51,037 | 51,185 | 51,282 |  |  |  |

## Common Share Performance

Closing market price
Book value per common share
Closing market price to book value
Price-earnings ratio - reported
adjusted
Total market return on common shareholders' investment ${ }^{8}$ Number of common shares outstanding (millions)
Total market capitalization (\$ billions)

## Dividend Performance

Dividend per common share
Dividend yield ${ }^{9}$
Common dividend payout ratio ${ }^{10}$ - reported

- adjusted

| \$ 56.92 | \$ 62.29 | \$ 66.11 | \$ 68.01 | \$ | 71.35 | \$ | 68.26 | \$ | 67.80 | \$ | 69.88 | \$ | 65.10 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 36.78 | 36.75 | 36.70 | 30.69 |  | 29.23 |  | 28.65 |  | 29.66 |  | 28.64 |  | 26.77 |
| 1.55 | 1.69 | 1.80 | 2.22 |  | 2.44 |  | 2.38 |  | 2.29 |  | 2.44 |  | 2.43 |
| 11.7 | 12.1 | 12.1 | 12.3 |  | 13.0 |  | 13.6 |  | 14.8 |  | 15.9 |  | 10.3 |
| 11.6 | 11.3 | 11.5 | 11.7 |  | 12.4 |  | 12.3 |  | 13.2 |  | 14.3 |  | 14.0 |
| (17.1)\% | (5.5)\% | . 8 \% | . 5 |  | 13.0 \% |  | 21.7 \% |  | 11.8 \% |  | 18.6 \% |  | 20.3 \% |
| 810.1 | 807.3 | 802.9 | 719.0 |  | 717.8 |  | 718.3 |  | 719.9 |  | 719.0 |  | 717.4 |
| \$ 46.1 | \$ 50.3 | \$ 53.1 | \$ 48.9 | \$ | 51.2 | \$ | 49.0 | \$ | 48.8 | \$ | 50.2 | \$ | 46.7 |


| $\$ \mathbf{5 6 . 9 2}$ | $\$$ | 71.35 | $\$ 65.10$ |
| :---: | :---: | :---: | :---: |
| $\mathbf{3 6 . 7 8}$ |  | 29.23 | 26.77 |
| 1.55 |  | 2.44 | 2.43 |
| $\mathbf{1 1 . 7}$ |  | 13.0 | 10.3 |
| $\mathbf{1 1 . 6}$ |  | 12.4 | 14.0 |
| (17.1)\% |  | $13.0 \%$ | $20.3 \%$ |
| $\mathbf{8 1 0 . 1}$ |  | 717.8 | 717.4 |
| $\mathbf{\$} 46.1$ | $\$$ | 51.2 | $\$ 46.7$ |



Economic profit is adjusted net income available to common shareholders less a charge for average invested capital. The rate charged for invested capital is $9.3 \%$ in $2008,9.4 \%$ in 2007 and $9.5 \%$ in 2006 .
${ }^{2}$ Invested capital is common shareholders' equity plus the cumulative after-tax amount of purchased intangible assets amortized as of the reporting date
${ }^{3}$ Adjusted return on common equity is adjusted net income available to common shareholders divided by average common equity.
${ }^{4}$ Return on invested capital is adjusted net income available to common shareholders divided by average invested capital.
${ }^{5}$ Return on risk-weighted assets is adjusted net income available to common shareholders divided by average RWA.
 calculated based on Basel I.
${ }^{7}$ Closing common share price divided by diluted net income per common share for trailing 4 quarters.
${ }^{8}$ Total shareholder return includes the year-over-year change in share price and assumes that dividends received were invested in additional common shares.
${ }^{9}$ Dividends per common share for trailing 4 quarters divided by average of high and low common share prices for the period.
 the dividend on those shares, the common dividend payout ratio would have been $50.4 \%$ reported and $44.1 \%$ adjusted for Q2 2008 and $47.7 \%$ reported and $48.0 \%$ adjusted for the full year 2008 .

## FOR THE PERIOD ENDED

| LINE | 2008 |  |  |  | 2007 |  |  |  | 2006 |  | Full Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \# | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2008 | 2007 | 2006 |

Items of Note Affecting Net Income (\$ millions)
Amortization of intangibles
Reversal of Enron litigation reserve ${ }^{2}$
Change in fair value of derivatives hedging the reclassified available-for-sale debt securities portfolio ${ }^{3}$
Gain relating to restructuring of Visa ${ }^{4}$
Dilution gain on Ameritrade transaction, net of costs
Dilution loss on the acquisition of Hudson by TD Banknorth
Wholesale Banking restructuring charge
Balance sheet restructuring charge in TD Banknorth
TD Banknorth restructuring, privatization and merger-related charges ${ }^{5}$
Restructuring and integration charges relating to the Commerce acquisition ${ }^{6}$
Change in fair value of credit default swaps hedging the
corporate loan book, net of provision for credit losses
Other tax items ${ }^{8}$
Provision for insurance claims
nitial set up of specific allowance for credit card and overdraft loans
General allowance release
Total
Items of Note Affecting Diluted Earnings per Share (\$) ${ }^{10}$
Amortization of intangibles
Reversal of Enron litigation reserve ${ }^{2}$
Change in fair value of derivatives hedging the reclassified available for sale debt securities portfolio ${ }^{3}$
Gain relating to restructuring of Visa
Dilution gain on Ameritrade transaction, net of costs
Dilution loss on the acquisition of Hudson by TD Banknorth
Wholesale Banking restructuring charge
Balance sheet restructuring charge in TD Banknorth
TD Banknorth restructuring, privatization and merger-related charges 5
Restructuring and integration charges relating to the Commerce acquisition Change in fair value of credit default swaps hedging the
corporate loan book, net of provision for credit losses ${ }^{7}$
Other tax items ${ }^{8}$
Provision for insurance claims ${ }^{9}$
nitial set up of specific allowance for credit card and overdraft loans
General allowance release
TD Ameritrade timing impact
Commerce timing impact ${ }^{11}$
Total

| \$ 126 | \$ 111 | \$ 92 | \$ | 75 | \$ | 99 | \$ | 91 | \$ | 80 | \$ | 83 | \$ | 87 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (323) | - | - |  | - |  | - |  | - |  | - |  | - |  | - |
| (118) | - | - |  | - |  | - |  | - |  | - |  | - |  | - |
| - | - | - |  | - |  | (135) |  | - |  | - |  | - |  | - |
| - | - | - |  | - |  | - |  | - |  | - |  | - |  | - |
| - | - | - |  | - |  | - |  | - |  | - |  | - |  | - |
| - | - | - |  | - |  | - |  | - |  | - |  | - |  | - |
| - | - | - |  | - |  | - |  | - |  | - |  | - |  | - |
| - | - | - |  | - |  | - |  | - |  | 43 |  | - |  | - |
| 25 | 15 | 30 |  | - |  | - |  | - |  | - |  | - |  | - |
| (59) | (22) | (1) |  | (25) |  | 2 |  | (30) |  | (7) |  | 5 |  | 8 |
| - | 14 | - |  | 20 |  | - |  | - |  | - |  | - |  | - |
| - | - | - |  | 20 |  | - |  | - |  | - |  | - |  | - |
| - | - | - |  |  |  | - |  | - |  | - |  | - |  | 18 |
| - | - | - |  | - |  | (39) |  | - |  | - |  | - |  | - |
| \$(349) | \$ 118 | \$ 121 | \$ | 90 | \$ | (73) | \$ | 61 | \$ | 116 | \$ | 88 | \$ | 113 |


| \$ | 404 | \$ | 353 | \$ | 316 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (323) |  | - |  | - |
|  | (118) |  | - |  | - |
|  | - |  | (135) |  | - |
|  | - |  |  |  | $(1,665)$ |
|  | - |  |  |  | 72 |
|  | - |  |  |  | 35 |
|  | - |  | - |  | 19 |
|  | - |  | 43 |  | - |
|  | 70 |  | - |  | - |
|  | (107) |  | (30) |  | (7) |
|  | 34 |  | - |  | 24 |
|  | 20 |  | - |  | - |
|  | - |  | - |  | 18 |
|  | - |  | (39) |  | (39) |
| \$ | (20) | \$ | 192 | \$ | $(1,227)$ |


${ }^{1}$ The adjustment for items of note, net of income taxes, is removed from reported results to compute adjusted results. For detailed footnotes to the items of note, see page 35 .
(\$ millions)
FOR THE PERIOD ENDED
Net Income-Adjusted (where applicable)
Canadian Personal and Commercial Banking Wealth Management
U.S. Personal and Commercial Banking

Total retail
Wholesale Banking
Corporate
Total Bank
Return on Invested Capital
Canadian Personal and Commercial Banking Wealth Management
U.S. Personal and Commercial Banking

Wholesale Banking
Total Bank

| 1 | \$ | 600 | \$ | 644 | \$ | 582 | \$ | 598 | \$ | 572 | \$ | 597 | \$ | 540 | \$ | 544 | \$ | 501 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | 170 |  | 201 |  | 182 |  | 216 |  | 194 |  | 185 |  | 197 |  | 186 |  | 148 |
| 3 |  | 276 |  | 273 |  | 130 |  | 127 |  | 124 |  | 109 |  | 62 |  | 64 |  | 63 |
| 4 |  | 1,046 |  | 1,118 |  | 894 |  | 941 |  | 890 |  | 891 |  | 799 |  | 794 |  | 712 |
| 5 |  | (228) |  | 37 |  | 93 |  | 163 |  | 157 |  | 253 |  | 217 |  | 197 |  | 146 |
| 6 |  | (153) |  | (40) |  | (14) |  | (44) |  | (26) |  | 20 |  | (21) |  | 18 |  | 17 |
| 7 | \$ | 665 | \$ | 1,115 | \$ | 973 | \$ | 1,060 | \$ | 1,021 | \$ | 1,164 | \$ | 995 | \$ | 1,009 | \$ | 875 |


| Full Year |  |  |
| :---: | :---: | :---: |
| 2008 | 2007 | 2006 |


| $\mathbf{\$}$ | $\mathbf{2 , 4 2 4}$ | $\mathbf{\$}$ | 2,253 | $\$$ | 1,966 |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{7 6 9}$ |  | 762 |  | 590 |
|  | $\mathbf{8 0 6}$ |  | 359 |  | 255 |
|  | $\mathbf{3 , 9 9 9}$ |  | 3,374 |  | 2,811 |
|  | $\mathbf{6 5}$ |  | 824 |  | 664 |
|  | $\mathbf{( 2 5 1 )}$ |  | $(9)$ |  | $(99)$ |
| $\mathbf{\$}$ | $\mathbf{3 , 8 1 3}$ | $\$$ | 4,189 | $\$$ | 3,376 |

## Percentage of Net Income Mix ${ }^{1}$

Total retail
Wholesale Banking
Total Bank

| 8 | $\mathbf{2 8 . 8} \%$ | $30.9 \%$ | $28.7 \%$ | $29.0 \%$ | $26.8 \%$ | $28.3 \%$ | $26.9 \%$ | $26.4 \%$ | $24.7 \%$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9 | $\mathbf{1 6 . 0}$ | 19.4 | 19.4 | 23.0 | 19.8 | 18.6 | 21.7 | 20.1 | 15.8 |
| 10 | $\mathbf{6 . 2}$ | 6.2 | 5.8 | 5.7 | 5.1 | 4.7 | 3.8 | 4.3 | 4.2 |
| 11 | $\mathbf{( 2 0 . 9}$ | 4.4 | 10.7 | 20.9 | 20.6 | 37.3 | 33.6 | 30.2 | 23.5 |
| 12 | $\mathbf{7 . 5} \%$ | $13.1 \%$ | $13.2 \%$ | $16.6 \%$ | $16.3 \%$ | $18.7 \%$ | $16.4 \%$ | $16.8 \%$ | $15.2 \%$ |
|  |  |  |  |  |  |  |  |  |  |


| $\mathbf{2 9 . 3} \%$ | $27.1 \%$ | $25.2 \%$ |
| :---: | :---: | :---: |
| $\mathbf{1 9 . 4}$ | 20.0 | 19.5 |
| $\mathbf{6 . 1}$ | 4.6 | 4.6 |
| $\mathbf{1 . 8}$ | 30.1 | 27.9 |
| $\mathbf{1 2 . 4} \%$ | $17.1 \%$ | $15.6 \%$ |

Geographic Contribution to Total Revenue ${ }^{2}$
Canada
United States
Other
Total Bank
1 Percentages exclude Corporate segment results.
${ }^{2}$ TEB amounts and dilution gains on net investments are not included.

## RESULTS OF OPERATIONS

(\$ millions)

## FOR THE PERIOD ENDED

## Net interest income

Other income
Total revenue
Provision for credit losses
Non-interest expenses
Net income before income taxes
Income taxes
Net income - reported
Adjustment for items of note, net of income taxes
Net income - adjusted
Average invested capital (\$ billions)
Economic profit ${ }^{2}$
Return on invested capital
Key Performance Indicators (\$ billions)
Risk-weighted assets ${ }^{3,4}$
Average loans - personal
Average loans and acceptances - busines
Average securitized loans
Average deposits - personal
Average deposits - business
Margin on avg. earning assets inc. securitized assets Efficiency ratio
Number of Canadian retail branches at period end
Average number of full-time equivalent staff

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2008 |  |  |  |  |  |  |  | 2007 |  |  |  |  |  |  |  | $\begin{gathered} 2006 \\ \text { Q4 } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  |
| 1 | \$ | 1,489 | \$ | 1,485 | \$ | 1,402 | \$ | 1,414 | \$ | 1,408 | \$ | 1,388 | \$ | 1,298 | \$ | 1,307 | \$ | 1,295 |
| 2 |  | 794 |  | 777 |  | 732 |  | 733 |  | 744 |  | 713 |  | 688 |  | 703 |  | 653 |
| 3 |  | 2,283 |  | 2,262 |  | 2,134 |  | 2,147 |  | 2,152 |  | 2,101 |  | 1,986 |  | 2,010 |  | 1,948 |
| 4 |  | 209 |  | 194 |  | 191 |  | 172 |  | 176 |  | 151 |  | 143 |  | 138 |  | 132 |
| 5 |  | 1,202 |  | 1,129 |  | 1,095 |  | 1,096 |  | 1,114 |  | 1,050 |  | 1,033 |  | 1,059 |  | 1,068 |
| 6 |  | 872 |  | 939 |  | 848 |  | 879 |  | 862 |  | 900 |  | 810 |  | 813 |  | 748 |
| 7 |  | 272 |  | 295 |  | 266 |  | 281 |  | 290 |  | 303 |  | 270 |  | 269 |  | 247 |
| 8 |  | 600 |  | 644 |  | 582 |  | 598 |  | 572 |  | 597 |  | 540 |  | 544 |  | 501 |
| 9 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 10 | \$ | 600 | \$ | 644 | \$ | 582 | \$ | 598 | \$ | 572 | \$ | 597 | \$ | 540 | \$ | 544 | \$ | 501 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 11 | \$ | 8.3 | \$ | 8.3 | \$ | 8.3 | \$ | 8.2 | \$ | 8.5 | \$ | 8.4 | \$ | 8.2 | \$ | 8.2 | \$ | 8.0 |
| 12 |  | 423 |  | 467 |  | 410 |  | 422 |  | 391 |  | 418 |  | 369 |  | 369 |  | 328 |
| 13 |  | 28.8 \% |  | 30.9 \% |  | 28.7 \% |  | 29.0\% |  | 26.8 \% |  | 28.3 \% |  | 26.9 \% |  | 26.4 \% |  | 24.7 \% |


${ }^{1}$ Effective Q3 2008, the U.S. insurance and credit card businesses are included in the Canadian Personal and Commercial Banking segment, net of distribution commissions to the U.S. Personal and Commercial Banking segment.
Prior periods have not been reclassified as the impact was not material to segment results.
${ }^{2}$ The rate charged for invested capital is $8.5 \%$ in $2008,8.5 \%$ in 2007, and $8.5 \%$ in 2006
${ }^{3}$ Balances prior to Q 42006 have been reclassified from Corporate segment.
${ }^{4}$ Effective November 1, 2007, the Bank implemented OSFI's guidelines based on Basel II. Accordingly, the numbers for 2008 are based on Basel II, while all prior period numbers are based on Basel I.
Canadian Personal and Commercial Banking comprises our Canadian Banking and Global Insurance businesses. Under the TD Canada Trust brand, the retail operations provide a full range of financial products and services to approximately 11 million personal and small business customers. As a leading customer services provider, TD Canada Trust offers anywhere, anytime banking solutions through telephone and internet banking, more than 2,600 automated banking machines and a network of 1,098 branches located across Canada. TD Commercial Banking serves the needs of medium-sized Canadian businesses, customizing a broad range of products and services to meet their financing, investment, cash management, international trade and day-to-day banking needs. Under the TD Insurance brand, the Bank offers a broad range of insurance products, including home and automobile coverage, life and health insurance in Canada and U.S., as well as business property and casualty business in the U.S., in addition to credit protection coverage on TD Canada Trust lending products.

## RESULTS OF OPERATIONS

(\$ millions)

## FOR THE PERIOD ENDED

Net interest income
Brokerage commissions and other income
Total revenue
est expenses
Net income before income taxes
ncome taxes
Global Wealth net income
Equity in net income of associated company, net of income taxes ${ }^{3}$ Net income - reported
dans of note, net of income taxes

Average invested capital (\$ billions)
Economic profit ${ }^{4}$
Return on invested capital

## Key Performance Indicators (\$ billions)

Risk-weighted assets ${ }^{5}$
Assets under administration
Assets under management
Efficiency ratio
Number of retail brokerage offices at period end ${ }^{6}$
Number of private client centre branches, and estates and trusts
branches at period end
Average number of full-time equivalent staff


On January 24, 2006, the Bank completed the sale of TD Waterhouse U.S.A. brokerage operations to Ameritrade Holding Corporation (Ameritrade), and acquired $100 \%$ of Ameritrade's Canadian brokerage operations. reclassified as the impact was not material to segment results.
${ }^{3}$ The equity in net income of an associated company includes net impact of internal management adjustments which are reclassified to other reporting lines in the Corporate segment
${ }^{4}$ The rates charged for invested capital for North American and international businesses are, respectively, $9.5 \%$ and $12.0 \%$ in $2008 ; 9.5 \%$ and $12.0 \%$ in 2007 ; and $9.5 \%$ and $13 \%$ in 2006 . The rate charge for invested capital for the TD Ameritrade business line is $11.0 \%$ in 2008, 11.0\% in 2007 and $12.0 \%$ for 2006.
Effective November 1, 2007, the Bank implemented OSFI's guidelines based on Basel II. Accordingly, the numbers for 2008 are based on Basel II, while all prior period numbers are based on Basel I.
${ }^{6}$ Effective O3 2008, the number of retail brokerage offices include U.S. offices as a result of transfer of U.S. wealth management businesses to the Wealth Management segment.
Wealth Management provides a wealth of experience through a wide array of investment products and services to a large and diverse retail and institutional global client base. Wealth Management is one of the largest in
Canada, based on market share of assets, and comprises a number of advisory, distribution and asset management businesses, including TD Waterhouse, TD Mutual Funds and TD Asset Management Inc. (TDAM). In Canada, online brokerage, financial planning, private investment advice and private client services cater to the needs of different retail customer segments through all stages of their investing life cycle. U.S. Wealth Management als Kingdom and the U S. (through TD Ameritrade). Online Brokerage has industry leadership in both price and service.

## RESULTS OF OPERATIONS

(\$ millions)

## FOR THE PERIOD ENDED

Net interest income
Other income
Total revenue
Provision for credit losses
Non-interest expenses
Net income before income taxes
Income taxes
Non-controlling interests in subsidiaries
Net income - reported
Adjustment for items of note, net of income taxes
and non-controlling interests ${ }^{3}$
Net income - adjusted
Average invested capital (\$ billions)
Economic profit (loss)
Return on invested capital ${ }^{4}$
Key Performance Indicators (\$ billions)
Risk-weighted assets ${ }^{5,6,7}$
Average loans - personal Average loans and acceptances - business
Average deposits - personal
Average deposits - business
Margin on average earning assets ${ }^{8}$
Efficiency ratio
Number of U.S. retail stores ${ }^{9}$
Average number of full-time equivalent staff

| $\underset{\#}{\text { LINE }}$ | 2008 |  |  |  |  |  |  | 2007 |  |  |  |  |  |  |  | $\begin{gathered} 2006 \\ \text { Q4 } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  |
| 1 | \$ 764 | \$ | 759 | \$ | 309 | \$ | 312 | \$ | 335 | \$ | 338 | \$ | 351 | \$ | 341 | \$ | 337 |
| 2 | 280 |  | 267 |  | 166 |  | 140 |  | 140 |  | 145 |  | 153 |  | 145 |  | 141 |
| 3 | 1,044 |  | 1,026 |  | 475 |  | 452 |  | 475 |  | 483 |  | 504 |  | 486 |  | 478 |
| 4 | 78 |  | 76 |  | 46 |  | 26 |  | 35 |  | 33 |  | 35 |  | 17 |  | 15 |
| 5 | 649 |  | 610 |  | 294 |  | 238 |  | 263 |  | 275 |  | 384 |  | 299 |  | 294 |
| 6 | 317 |  | 340 |  | 135 |  | 188 |  | 177 |  | 175 |  | 85 |  | 170 |  | 169 |
| 7 | 66 |  | 96 |  | 35 |  | 61 |  | 53 |  | 57 |  | 31 |  | 55 |  | 55 |
| 8 | - |  | - |  | - |  | - |  | - |  | 9 |  | 31 |  | 51 |  | 51 |
| 9 | \$ 251 | \$ | 244 | \$ | 100 | \$ | 127 | \$ | 124 | \$ | 109 | \$ | 23 | \$ | 64 | \$ | 63 |
| 10 | 25 |  | 29 |  | 30 |  | - |  | - |  | - |  | 39 |  | - |  | - |
| 11 | \$ 276 | \$ | 273 | \$ | 130 | \$ | 127 | \$ | 124 | \$ | 109 | \$ | 62 | \$ | 64 | \$ | 63 |


| Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2008 |  |  | 2007 | 2006 |  |
|  | 2,144 | \$ | 1,365 | \$ | 1,290 |
|  | 853 |  | 583 |  | 490 |
|  | 2,997 |  | 1,948 |  | 1,780 |
|  | 226 |  | 120 |  | 40 |
| 1,791 |  |  | 1,221 |  | 1,087 |
| 980 |  |  | 607 |  | 653 |
| 258 |  | 196 |  |  | 222 |
|  | - | 91 |  |  | 195 |
| \$ | 722 | \$ | 320 | \$ | 236 |
|  | 84 |  | 39 |  | 19 |
|  | 806 | \$ | 359 | \$ | 255 |



| $\$$ | $\mathbf{1 3 . 2}$ | $\$$ | 7.9 | $\$$ |
| :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{5} 5.5$ |  |  |  |
|  | $\mathbf{( 3 8 9 )}$ | $(349)$ | $(239)$ |  |
|  | $\mathbf{6 . 1} \%$ | $4.6 \%$ | $4.6 \%$ |  |

${ }^{1}$ On January 31, 2006, TD Banknorth completed the acquisition of Hudson. On January 1, 2007, TD Banknorth completed the acquisition of Interchange. On April 20, 2007, the Bank completed the privatization of TD Banknorth. Effective Q3 2007, results of TD Bank USA (previously reported in Corporate segment) are included in the U.S. Personal and Commercial Banking segment prospectively. On March 31, 2008, the Bank completed the acquisition of Commerce. Effective Q 3 2008, the results of TD Bank USA (previously reported in Corporate segment) are included in the U.S. Personal and Commercial Banking segment prospectively. On March 31, 2008, the Bank completed the acquisition of Commerce. Effective Q3 2008, the to the U.S. Personal and Commercial Banking segment; prior periods have not been reclassified as the impact was not material to segment results.
${ }^{2}$ TD Bank's financial results are reflected in the U.S. Personal and Commercial Banking segment on a one month lag. Reported non-interest expenses for Q2 2007 and Q2 2008 include restructuring charges incurred in April 2007 and restructuring and integration charges incurred in April 2008, respectively.
${ }^{3}$ Includes the following before-tax items of note: Q2 2007: $\$ 78$ million ( $\$ 39$ million after tax) TD Banknorth restructuring, privatization and merger-related charges. These charges include the following: $\$ 31$ million restructuring charge, primarily consisted of employee severance costs, the costs of amending certain executive employment and award agreements and write-down of long-lived assets due to impairment; $\$ 5$ million privatization charges, which primarily consisted of legal and investment banking fees; and $\$ 3$ million merger-related charges related to conversion and customer notices in connection with the integration of Hudson and Interchange with TD Banknorth. In the Consolidated Statement of Income, the restructuring charges are included in the restructuring costs while the privatization and merger-related charges are included in other non-interest expenses; Q2 2008: $\$ 48$ million ( $\$ 30$ million after tax) restructuring and integration charges relating to the Commerce acquisition; Q3 2008: \$23 million (\$15 million after tax) integration charges relating to the Commerce acquisition; and as a result of the Commerce acquisition, the combined overall tax rate for U.S. Personal and Commercial Banking declined, resulting in a negative impact on the future income tax assets of $\$ 14$ million related to non-intangible future tax assets; Q4 2008: $\$ 40$ million ( $\$ 25$ million after tax) integration charges relating to the Commerce acquisition.
${ }^{4}$ The rate charged for invested capital is $9.0 \%$ in 2008, $9.0 \%$ in 2007, and $9.0 \%$ in 2006.
This represents RWA as at the end of the Bank's fiscal period.
Effective November 1, 2007, the Bank implemented OSFl's guidelines based on Basel II. Accordingly, the numbers for 2008 are based on Basel II, while all prior period numbers are based on Basel I.
For regulatory purposes only, effective Q4 2008, the one month lag in reporting TD Banknorth and Commerce assets is eliminated by using the same period end as the rest of the Bank, and the Bank's investment in TD Ameritrade is translated using the period end foreign exchange rate of the Bank.

Includes full service retail banking stores.
U.S. Personal and Commercial Banking comprises the Bank's U.S.-based retail and commercial banking. Distribution commissions are paid to the U.S. Personal and Commercial Banking segment for US activities reported in Canadian Personal \& Commercial segment and Canadian Wealth segment. The Bank's operations provide a full range of financial products and services through multiple delivery channels, including a network of over 1,000 branches located primarily in the Northeast and Mid-Atlantic regions of the U.S. and Florida, telephone and internet banking and automated banking machines, allowing customers to have banking access virtually anywhere and anytime. U.S. Personal and Commercial Banking also serves the needs of businesses, customizing a broad range of products and services to meet their financing, investment, cash management, international trade and day-to-day banking needs.

## RESULTS OF OPERATIONS

(\$ millions)

## FOR THE PERIOD ENDED

Net interest income
Other income
Total revenue (TEB)
Provision for credit losses ${ }^{1}$
Restructuring costs
Other non-interest expenses
Total non-interest expenses
Net income before income taxes
Income taxes (TEB)
Net income (loss) - reported
Adjustment for items of note, net of income taxes ${ }^{2}$
Net income (loss) - adjusted
Average invested capital (\$ billions)
Economic profit (loss) ${ }^{3}$
Return on invested capital

## Key Performance Indicators (\$ billions)

Risk-weighted assets ${ }^{4}$
Gross drawn ${ }^{5}$
Efficiency ratio
Average number of full-time equivalent staff

## Trading-related income (TEB) ${ }^{6}$

Interest rate and credit
Foreign exchange
Equity and other
Total trading-related income

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2008 |  |  |  |  |  |  | 2007 |  |  |  |  |  |  |  | $\begin{gathered} 2006 \\ \text { Q4 } \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |
| 1 | \$ 464 | \$ | 348 | \$ | 314 | \$ | 192 | \$ | 310 | \$ | 218 | \$ | 144 | \$ | 203 | \$ | 138 |
| 2 | (578) |  | (20) |  | 114 |  | 416 |  | 215 |  | 474 |  | 498 |  | 432 |  | 355 |
| 3 | (114) |  | 328 |  | 428 |  | 608 |  | 525 |  | 692 |  | 642 |  | 635 |  | 493 |
| 4 | 10 |  | 30 |  | 10 |  | 56 |  | 4 |  | 8 |  | 12 |  | 24 |  | 13 |
| 5 | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 6 | 306 |  | 281 |  | 291 |  | 321 |  | 274 |  | 326 |  | 329 |  | 332 |  | 293 |
| 7 | 306 |  | 281 |  | 291 |  | 321 |  | 274 |  | 326 |  | 329 |  | 332 |  | 293 |
| 8 | (430) |  | 17 |  | 127 |  | 231 |  | 247 |  | 358 |  | 301 |  | 279 |  | 187 |
| 9 | (202) |  | (20) |  | 34 |  | 68 |  | 90 |  | 105 |  | 84 |  | 82 |  | 41 |
| 10 | (228) |  | 37 |  | 93 |  | 163 |  | 157 |  | 253 |  | 217 |  | 197 |  | 146 |
| 11 | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 12 | \$ (228) | \$ | 37 | \$ | 93 | \$ | 163 | \$ | 157 | \$ | 253 | \$ | 217 | \$ | 197 | \$ | 146 |


| $\$$ | $\mathbf{4 . 3}$ | $\$$ | 3.4 | $\$$ | 3.5 | $\$$ | 3.1 | $\$$ | 3.0 | $\$$ | 2.7 | $\$$ | 2.7 | $\$$ | 2.6 | $\$$ | 2.5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{( 3 5 3 )}$ |  | $(62)$ |  | $(7)$ |  | 73 |  | 69 |  | 175 |  | 143 |  | 122 |  | 74 |
|  | $\mathbf{( 2 0 . 9 )} \%$ |  | $4.4 \%$ | $10.7 \%$ | $20.9 \%$ |  | $20.6 \%$ | $37.3 \%$ | $33.6 \%$ | $30.2 \%$ | $23.5 \%$ |  |  |  |  |  |  |


| \$ 56 | \$ | 48 | \$ | 47 | \$ | 45 | \$ | 44 | \$ | 40 | \$ | 40 | \$ | 38 | \$ | 34 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 16 |  | 12 |  | 13 |  | 12 |  | 10 |  | 9 |  | 9 |  | 9 |  | 9 |
| (268.4)\% |  | 85.7 \% |  | 68.0 \% |  | 52.8 \% |  | 52.2 \% |  | 47.1 \% |  | 51.2 \% |  | 52.3 \% |  | 59.4 \% |
| 3,041 |  | 3,029 |  | 2,911 |  | 2,864 |  | 2,877 |  | 2,911 |  | 2,834 |  | 2,858 |  | 2,853 |


| \$ (565) | \$ | (102) | \$ | (93) | \$ | (37) | \$ | (69) | \$ | 77 | \$ | 115 | \$ | 105 | \$ | 45 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 146 |  | 77 |  | 95 |  | 163 |  | 101 |  | 87 |  | 51 |  | 73 |  | 54 |
| 1 |  | 68 |  | 99 |  | 71 |  | 187 |  | 144 |  | 123 |  | 152 |  | 75 |
| \$ (418) | \$ | 43 | \$ | 101 | \$ | 197 | \$ | 219 | \$ | 308 | \$ | 289 | \$ | 330 | \$ | 174 |


| $\mathbf{\$}$ | $\mathbf{5 6}$ | \$ | 44 | $\$$ | 34 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{1 6}$ | 10 |  | 9 |  |
|  | $\mathbf{9 5 . 9} \%$ | $50.6 \%$ |  | $57.8 \%$ |  |
|  | $\mathbf{2 , 9 6 1}$ | 2,870 |  | 2,897 |  |


| Full Year |  |  |  |
| :---: | :---: | :---: | :---: |
| 2008 | 2007 | 2006 |  |


| $\mathbf{\$}$ | $\mathbf{1 , 3 1 8}$ | $\$$ | 875 | $\$$ |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{( 6 8 )}$ | 1,619 |  | 1,799 |  |
| $\mathbf{1 , 2 5 0}$ | 2,494 |  | 2,271 |  |
|  | $\mathbf{1 0 6}$ | 48 |  | 68 |
|  | - | - |  | 50 |
|  | $\mathbf{1 , 1 9 9}$ | 1,261 |  | 1,262 |
| $\mathbf{1 , 1 9 9}$ | 1,261 |  | 1,312 |  |
|  | $\mathbf{( 5 5 )}$ | 1,185 |  | 891 |
|  | $\mathbf{( 1 2 0 )}$ | 361 |  | 262 |
|  | $\mathbf{6 5}$ | 824 |  | 629 |
|  | - | - |  | 35 |
| $\$$ | $\mathbf{6 5}$ | $\$$ | 824 | $\$$ |


| $\$$ | $\mathbf{3 . 6}$ | $\$$ | 2.8 | $\$$ | 2.4 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{( 3 4 9 )}$ | 509 |  | 390 |  |
|  | $\mathbf{1 . 8} \%$ | $30.1 \%$ |  | $27.9 \%$ |  |


| $\$$ | $\mathbf{( 7 9 7 )}$ | $\$$ | 228 | $\$$ | 362 |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{4 8 1}$ |  | 312 |  | 306 |
|  | $\mathbf{2 3 9}$ |  | 606 |  | 374 |
| $\$$ | $\mathbf{( 7 7 )}$ | $\$$ | 1,146 | $\$$ | 1,042 |

${ }^{1}$ Provision for credit losses includes the cost of credit protection incurred in hedging the lending portfolio.
${ }^{2}$ Includes the following before-tax item of note: Q1 2006: $\$ 50$ million restructuring charge.
${ }^{3}$ The rate charged for invested capital is $11.5 \%$.
${ }^{4}$ Effective November 1, 2007, the Bank implemented OSFI's guidelines based on Basel II. Accordingly, the numbers for 2008 are based on Basel II, while all prior period numbers are based on Basel I.
${ }^{5}$ Defined as gross loans and bankers' acceptances, excluding letters of credit and before any cash collateral, credit default swap, reserves, etc.
${ }^{6}$ Includes trading-related income reported in net interest income (line 1) and other income (line 2).
Wholesale Banking serves a diverse base of corporate, government and institutional clients in key financial markets around the world. Under the TD Securities brand, Wholesale Banking provides a wide range of capital markets and investment banking products and services that include: underwriting and distribution of new debt and equity issues, providing advice on strategic acquisitions and divestitures, and executing daily trading and investment needs.

## RESULTS OF OPERATIONS

(\$ millions)

## FOR THE PERIOD ENDED

Net interest income ${ }^{2,3}$
Other income ${ }^{3}$
Total revenue
General allowance release
Other provision for credit losses ${ }^{3}$
Total provision for credit losses
Non-interest expenses
Dilution gain, net
Net income before income taxe
Income taxes ${ }^{2}$
Non-controlling interests in subsidiaries
Equity in net income of an associated company, net of income taxes
Net (loss) income - reported
Adjustment for items of note, net of income taxes ${ }^{4}$
Net (loss) income - adjusted
Decomposition of Items of Note (Net of Tax, Non-controlling Interests in Subsidiaries, and Equity in Net Income of Associated Company
Amortization of intangibles
Reversal of Enron litigation reserve ${ }^{5}$
Change in fair value of derivatives hedging the reclassified available-for-sale debt securities portfolio ${ }^{6}$
Gain relating to restructuring of Visa ${ }^{7}$
Dilution gain on Ameritrade transaction, net of costs
Dilution loss on the acquisition of Hudson by TD Banknorth
TD Banknorth restructuring, privatization and merger-related charges ${ }^{8}$
Change in fair value of credit default swaps hedging the corporate loan book,
net of provision for credit losses
Other tax items
Provision for insurance claims ${ }^{10}$
Initial set up of specific allowance for credit card and overdraft loans
General allowance release
Total items of note
Decomposition of Material Items included in Net Income (Loss) - Adjusted
Interest on income tax refunds
Securitization gain (loss)
Unallocated Corporate expenses
Other
Net (loss) income - adjusted

| $\underset{\#}{\text { LINE }} \underset{ }{2}$ | 2008 |  |  |  |  | 2007 |  |  |  |  |  |  |  | $\begin{gathered} 2006 \\ \text { Q4 } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 |  | Q2 Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  |
| 1 | \$ (356) | \$ | (244) | \$(249) | \$(218) | \$ | (328) | \$ | (241) | \$ | (209) | \$ | (257) | \$ | (125) |
| 2 | 192 |  | 56 | 42 | 45 |  | 145 |  | 60 |  | 27 |  | 80 |  | 20 |
| 3 | (164) |  | (188) | (207) | (173) |  | (183) |  | (181) |  | (182) |  | (177) |  | (105) |
| 4 |  |  |  |  |  |  | (60) |  | - |  |  |  | - |  | - |
| 5 | (9) |  | (12) | (15) | 1 |  | (16) |  | (21) |  | (18) |  | (16) |  | 10 |
| 6 | (9) |  | (12) | (15) | 1 |  | (76) |  | (21) |  | (18) |  | (16) |  | 10 |
| 7 | (218) |  | 260 | 139 | 194 |  | 191 |  | 170 |  | 158 |  | 167 |  | 199 |
| 8 | - |  | - | - | - |  | - |  | - |  | - |  | - |  | - |
| 9 | 63 |  | (436) | (331) | (368) |  | (298) |  | (330) |  | (322) |  | (328) |  | (314) |
| 10 | (169) |  | (310) | (231) | (238) |  | (343) |  | (283) |  | (218) |  | (253) |  | (220) |
| 11 | 18 |  | 8 | 9 | 8 |  | 8 |  | 4 |  | (4) |  | (4) |  | (3) |
| 12 | 7 |  | 5 | 4 | 4 |  | 10 |  | 10 |  | 2 |  | 1 |  | (5) |
| 13 | 221 |  | (129) | (105) | (134) |  | 47 |  | (41) |  | (98) |  | (70) |  | (96) |
| 14 | (374) |  | 89 | 91 | 90 |  | (73) |  | 61 |  | 77 |  | 88 |  | 113 |
| 15 | \$ (153) | \$ | (40) | \$ (14) | \$ (44) | \$ | (26) | \$ | 20 | \$ | (21) | \$ | 18 | \$ | 17 |


| Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2008 |  |  | 2007 | 2006 |  |
| \$ | $(1,067)$ | \$ | $(1,035)$ | \$ | (654) |
|  | 335 |  | 312 |  | 83 |
|  | (732) |  | (723) |  | (571) |
|  |  |  | (60) |  | (60) |
|  | (35) |  | (71) |  | (52) |
|  | (35) |  | (131) |  | (112) |
|  | 375 |  | 686 |  | 755 |
|  | - |  | - |  | 1,559 |
|  | $(1,072)$ |  | $(1,278)$ |  | 345 |
|  | (948) |  | $(1,097)$ |  | (839) |
|  | 43 |  | 4 |  | (11) |
|  | 20 |  | 23 |  | (13) |
|  | (147) |  | (162) |  | 1,182 |
|  | (104) |  | 153 |  | $(1,281)$ |
| \$ | (251) | \$ | (9) | \$ | (99) |


| 16 | \$ | 126 | \$ | 111 | \$ | 92 | \$ | 75 | \$ | 99 | \$ | 91 | \$ | 80 | \$ | 83 | \$ | 87 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 17 |  | (323) |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 18 |  | (118) |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 19 |  | - |  | - |  | - |  | - |  | (135) |  | - |  | - |  | - |  | - |
| 20 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 21 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 22 |  | - |  | - |  | - |  | - |  | - |  | - |  | 4 |  | - |  | - |
| 23 |  | (59) |  | (22) |  | (1) |  | (25) |  | 2 |  | (30) |  | (7) |  | 5 |  | 8 |
| 24 |  | - |  | - |  | - |  | 20 |  | - |  | - |  | - |  | - |  | - |
| 25 |  | - |  | - |  | - |  | 20 |  | - |  | - |  | - |  | - |  | - |
| 26 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 18 |
| 27 |  | - |  | - |  | - |  | - |  | (39) |  | - |  | - |  | - |  | - |
| 28 | \$ | (374) | \$ | 89 | \$ | 91 | \$ | 90 | \$ | (73) | \$ | 61 | \$ | 77 | \$ | 88 | \$ | 113 |


| $\$$ | 404 | $\$$ | 353 | $\$$ | 316 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $(323)$ |  | - |  | - |
|  | $(118)$ |  | - |  | - |
|  | - | $(135)$ |  | - |  |
|  | - | - |  | $(1,665)$ |  |
|  | - | - |  | 72 |  |
|  |  | 4 |  | - |  |
|  | $(107)$ |  | $(30)$ |  | $(7)$ |
|  | 20 |  | - |  | 24 |
|  | $\mathbf{2 0}$ | - |  | - |  |
|  | - |  | - |  | 18 |
|  | - |  | $(39)$ |  | $(39)$ |
| $\$$ | $(104)$ | $\$$ | 153 | $\$$ | $(1,281)$ |



| $\$$ | $\mathbf{2 3}$ | $\$$ | 11 | $\$$ | 18 |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{( 2 8 )}$ |  | 5 |  | $(4)$ |
|  | $\mathbf{( 2 6 8 )}$ |  | $(189)$ |  | $(234)$ |
|  | $\mathbf{2 2}$ |  | 164 |  | 121 |
| $\$$ | $(251)$ | $\$$ | $(9)$ | $\$$ | $(99)$ |

 segment prospectively.
${ }^{2}$ Includes the elimination of TEB adjustments reported in Wholesale Banking results.
${ }^{3}$ Operating segment results are presented excluding the impact of asset securitization programs, which are reclassified in the Corporate segment. Results for Q4 2006 included an initial set up of specific allowance for credit card and overdraft loans.
${ }^{4} \mathrm{Net}$ (gain) or charge for items of note is removed from reported results to compute the adjusted results.
${ }^{5}$ See footnote 2 on page 35
${ }^{6}$ See footnote 3 on page 35
${ }^{7}$ See footnote 4 on page 35.
${ }_{9}^{8}$ See footnote 5 on page 35
${ }^{9}$ See footnote 7 on page 35
See footnote 9 on page 35
The Corporate segment includes the effects of asset securitization programs in Canadian Personal and Commercial Banking, treasury management, general provisions for credit losses, the elimination of taxable equivalent adjustments,
corporate level tax benefits, and residual unallocated revenues, expenses and taxes.
(\$ millions)
FOR THE PERIOD ENDED

## nterest income

Loans
Securities
Deposits with banks
Total interest income
nterest expense
Deposits
Subordinated notes and debentures
Preferred shares and Capital Trust Securities
Other
Total interest expense
Net interest income (NII)
TEB adjustment
Net interest income (TEB)
Average total assets (\$ billions)
Average earning assets (\$ billions)
Net interest margin as a \% of average earning assets
mpact on NII from Impaired Loans
Reduction/(increase) in NII from impaired loans Gross
Recoveries
Net reduction/(increase)


## (\$ millions)

## FOR THE PERIOD ENDED

TD Waterhouse fees and commissions
Full-service brokerage and other securities services
Underwriting and advisory
Investment management fees
Mutual fund management
Credit fees
Net securities gains ${ }^{1}$
Trading income
Income from financial instruments designated as trading under the fair value option - Trading-related income ${ }^{2}$

- Related to insurance subsidiaries ${ }^{3}$

Total income from financial instruments designated as trading under the fair value option

Service charges
Loan securitizations
Card services
Insurance revenue (net of claims)
Trust fees
Foreign exchange - non-trading
Other
Total other income

| LINE | 2008 |  |  |  | 2007 |  |  |  | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \# | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 |


| Full Year |  |  |
| :---: | :---: | :---: |
| 2008 | 2007 | 2006 |


|  | 117 | \$ | 100 | \$ | 89 | \$ | 99 | \$ | 103 | \$ | 108 | \$ | 115 | \$ | 112 | \$ | 91 | \$ | 405 | \$ | 438 | \$ | 561 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 121 |  | 153 |  | 148 |  | 143 |  | 134 |  | 141 |  | 146 |  | 138 |  | 125 |  | 565 |  | 559 |  | 509 |
|  | 38 |  | 62 |  | 45 |  | 69 |  | 63 |  | 99 |  | 96 |  | 80 |  | 76 |  | 214 |  | 338 |  | 292 |
|  | 50 |  | 50 |  | 50 |  | 48 |  | 49 |  | 50 |  | 48 |  | 50 |  | 49 |  | 198 |  | 197 |  | 193 |
|  | 205 |  | 226 |  | 212 |  | 220 |  | 225 |  | 229 |  | 214 |  | 200 |  | 180 |  | 863 |  | 868 |  | 704 |
|  | 129 |  | 121 |  | 108 |  | 101 |  | 112 |  | 109 |  | 103 |  | 96 |  | 110 |  | 459 |  | 420 |  | 371 |
|  | 55 |  | 14 |  | 110 |  | 152 |  | 60 |  | 94 |  | 102 |  | 70 |  | 87 |  | 331 |  | 326 |  | 305 |
|  | (654) |  | (196) |  | (104) |  | 160 |  | (52) |  | 235 |  | 192 |  | 216 |  | 98 |  | (794) |  | 591 |  | 797 |
|  | (98) |  | (6) |  | 3 |  | (55) |  | 22 |  | (67) |  | 7 |  | - |  | - |  | (156) |  | (38) |  | - |
|  | 15 |  | (4) |  | 2 |  | 6 |  | 14 |  | (20) |  | (2) |  | (9) |  | - |  | 19 |  | (17) |  | - |
|  | (83) |  | (10) |  | 5 |  | (49) |  | 36 |  | (87) |  | 5 |  | (9) |  | - |  | (137) |  | (55) |  | - |
|  | 363 |  | 356 |  | 258 |  | 260 |  | 263 |  | 263 |  | 244 |  | 249 |  | 246 |  | 1,237 |  | 1,019 |  | 937 |
|  | (13) |  | 77 |  | 91 |  | 76 |  | 80 |  | 86 |  | 97 |  | 134 |  | 97 |  | 231 |  | 397 |  | 346 |
|  | 179 |  | 175 |  | 116 |  | 119 |  | 118 |  | 117 |  | 107 |  | 109 |  | 110 |  | 589 |  | 451 |  | 374 |
|  | 248 |  | 243 |  | 250 |  | 186 |  | 243 |  | 257 |  | 251 |  | 254 |  | 214 |  | 927 |  | 1,005 |  | 896 |
|  | 34 |  | 36 |  | 36 |  | 34 |  | 31 |  | 33 |  | 38 |  | 31 |  | 31 |  | 140 |  | 133 |  | 130 |
|  | 47 |  | 43 |  | 52 |  | 64 |  | 47 |  | 46 |  | 40 |  | 39 |  | 40 |  | 206 |  | 172 |  | 147 |
|  | 355 |  | 150 |  | 64 |  | 134 |  | 230 |  | 119 |  | 84 |  | 65 |  | 50 |  | 703 |  | 498 |  | 259 |
| \$ | 1,191 | \$ | 1,600 | \$ | 1,530 | \$ | 1,816 | \$ | 1,742 | \$ | 1,899 | \$ | 1,882 | \$ | 1,834 | \$ | 1,604 | \$ | 6,137 | \$ | 7,357 | \$ | 6,821 |

[^1](\$ millions)
FOR THE PERIOD ENDED
Salaries and Employee Benefits
Salaries
Incentive compensation
Pension and other employee benefits

## Occupancy

Rent
Depreciation
Other

## Equipment

Rent
Depreciation
Other

## General

Amortization of other intangibles
Marketing and business development Brokerage-related fees

Professional and advisory services
Communications
Capital and business taxes
Postage
Travel and relocation
Restructuring costs
Other

Total non-interest expenses

| LINE \# | 2008 |  |  |  |  |  | 2007 |  |  |  |  |  |  |  | $\begin{gathered} 2006 \\ \text { Q4 } \\ \hline \end{gathered}$ |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  | 2008 |  | 2007 |  | 2006 |  |
| 1 | \$ 877 | \$ 845 | \$ | 682 | \$ | 685 | \$ | 715 | \$ | 677 | \$ | 665 | \$ | 680 | \$ | 706 | \$ | 3,089 | \$ | 2,737 | \$ | 2,700 |
| 2 | 286 | 316 |  | 297 |  | 336 |  | 278 |  | 341 |  | 347 |  | 320 |  | 284 |  | 1,235 |  | 1,286 |  | 1,207 |
| 3 | 171 | 181 |  | 158 |  | 150 |  | 126 |  | 143 |  | 157 |  | 157 |  | 126 |  | 660 |  | 583 |  | 578 |
| 4 | 1,334 | 1,342 |  | 1,137 |  | 1,171 |  | 1,119 |  | 1,161 |  | 1,169 |  | 1,157 |  | 1,116 |  | 4,984 |  | 4,606 |  | 4,485 |
| 5 | 134 | 128 |  | 103 |  | 98 |  | 99 |  | 98 |  | 99 |  | 94 |  | 97 |  | 463 |  | 390 |  | 371 |
| 6 | 77 | 73 |  | 37 |  | 38 |  | 43 |  | 40 |  | 42 |  | 38 |  | 47 |  | 225 |  | 163 |  | 160 |
| 7 | 76 | 78 |  | 48 |  | 45 |  | 46 |  | 50 |  | 44 |  | 43 |  | 43 |  | 247 |  | 183 |  | 170 |
| 8 | 287 | 279 |  | 188 |  | 181 |  | 188 |  | 188 |  | 185 |  | 175 |  | 187 |  | 935 |  | 736 |  | 701 |
| 9 | 62 | 58 |  | 49 |  | 47 |  | 48 |  | 48 |  | 50 |  | 46 |  | 52 |  | 216 |  | 192 |  | 200 |
| 10 | 59 | 62 |  | 48 |  | 44 |  | 57 |  | 47 |  | 51 |  | 44 |  | 51 |  | 213 |  | 199 |  | 183 |
| 11 | 82 | 68 |  | 51 |  | 53 |  | 62 |  | 55 |  | 52 |  | 54 |  | 61 |  | 254 |  | 223 |  | 216 |
| 12 | 203 | 188 |  | 148 |  | 144 |  | 167 |  | 150 |  | 153 |  | 144 |  | 164 |  | 683 |  | 614 |  | 599 |
| 13 | 172 | 166 |  | 117 |  | 122 |  | 138 |  | 131 |  | 112 |  | 118 |  | 126 |  | 577 |  | 499 |  | 505 |
| 14 | 148 | 131 |  | 102 |  | 110 |  | 115 |  | 106 |  | 111 |  | 113 |  | 114 |  | 491 |  | 445 |  | 470 |
| 15 | 66 | 64 |  | 63 |  | 59 |  | 61 |  | 61 |  | 57 |  | 54 |  | 51 |  | 252 |  | 233 |  | 222 |
| 16 | 205 | 135 |  | 118 |  | 111 |  | 135 |  | 119 |  | 108 |  | 126 |  | 149 |  | 569 |  | 488 |  | 540 |
| 17 | 61 | 54 |  | 48 |  | 47 |  | 49 |  | 46 |  | 49 |  | 49 |  | 54 |  | 210 |  | 193 |  | 201 |
| 18 | 70 | 82 |  | 48 |  | 34 |  | 45 |  | 54 |  | 42 |  | 55 |  | 53 |  | 234 |  | 196 |  | 205 |
| 19 | 36 | 35 |  | 37 |  | 30 |  | 29 |  | 29 |  | 35 |  | 29 |  | 32 |  | 138 |  | 122 |  | 121 |
| 20 | 34 | 32 |  | 20 |  | 20 |  | 22 |  | 20 |  | 20 |  | 22 |  | 22 |  | 106 |  | 84 |  | 87 |
| 21 |  |  |  | 48 |  | - |  | - |  | - |  | 67 |  | - |  | - |  | 48 |  | 67 |  | 50 |
| 22 | (249) | 193 |  | 132 |  | 199 |  | 173 |  | 151 |  | 189 |  | 179 |  | 143 |  | 275 |  | 692 |  | 629 |
| 23 | 543 | 892 |  | 733 |  | 732 |  | 767 |  | 717 |  | 790 |  | 745 |  | 744 |  | 2,900 |  | 3,019 |  | 3,030 |
| 24 | \$ 2,367 | \$ 2,701 | \$ | 2,206 | \$ | 2,228 | \$ | 2,241 | \$ | 2,216 | \$ | 2,297 | \$ | 2,221 | \$ | 2,211 | \$ | 9,502 | \$ | 8,975 | \$ | 8,815 |

## (\$ millions) <br> AS AT

ASSETS
Cash and due from bank
Interest-bearing deposits with other banks

## Securities

Trading
Designated as trading under the fair value option
Available-for-sal
Held-to-maturity
Investmen
ecurities purchased under reverse repurchase agreements
Loans
Residential mortgages
Consumer instalment and other personal
Credit cards
Business and government
Business and government designated as trading under the fair value option Total
Allowance for credit losses
Loans, net of allowance for credit losses
Othe
Customers' liabilities under acceptances
Derivatives
Goodwill
other intangibles
Land, buildings and equipment
Other assets
Total
Total assets
LIABILITIES
Deposits
Personal - Non-term
Banks
Business and governmen
Trading
Total
Other
Obligations related to securities sold shor
Obligations related to securities sold under repurchase agreements
Derivatives
Other liabilities
Total
Subordinated notes and debentures
Liability for preferred shares
Liability for capital trust securities
Non-controlling interests in subsidiaries
Shareholders' equity
Capital stock
Common
Common
Preferred
Preferred
Contributed surplus
Retained earnings
other comprehensive income
Total
Total liabilities and shareholders' equity

| $\underset{\#}{\mathrm{LINE}}$ | 2008 |  |  |  | 2007 |  |  |  |  |  |  | $\begin{gathered} 2206 \\ \text { Q4 } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |
| 1 | \$ 2,517 | 2,719 | \$ 2,520 | \$ 2,036 | 1,790 | \$ | 1,986 | \$ | 1,994 | \$ | 2,113 | \$ | 2,019 |
| 2 | 15,429 | 12,445 | 15,599 | 13,099 | 14,746 |  | 11,343 |  | 9,796 |  | 8,724 |  | 8,763 |
| 3 | 53,095 | 73,670 | 83,084 | 73,651 | 77,637 |  | 72,756 |  | 69,093 |  | 78,071 | 77,482 |  |
| 4 | 6,402 | 2,037 | 2,043 | 1,984 | 2,012 |  | 1,935 |  | 1,862 |  | 1,916 |  |  |
| 5 | 75,121 | 60,155 | 53,929 | 35,674 | 35,650 |  | 36,209 |  | 35,668 |  | 38,394 |  |  |
| 6 | 9,507 | 9,311 | 8,781 | 8,405 | 7,737 |  | 8,528 |  | 11,887 |  | 11,810 |  |  |
| 7 |  |  |  |  |  |  | - |  |  |  |  |  | 46,976 |
| 8 | 144,125 | 145,173 | 147,837 | 119,714 | 123,036 |  | 119,428 |  | 118,510 |  | 130,191 |  | 124,458 |
| 9 | 42,425 | 34,138 | 33,067 | 34,234 | 27,648 |  | 25,905 |  | 25,434 |  | 32,357 |  | 30,961 |
| 10 | 63,003 | 73,229 | 67,137 | 61,662 | 58,485 |  | 56,096 |  | 53,997 |  | 51,794 |  | 53,425 |
| 11 | 79,610 | 77,206 | 75,114 | 68,405 | 67,532 |  | 66,574 |  | 65,370 |  | 63,520 |  | 63,130 |
| 12 | 7,387 | 7,227 | 6,166 | 5,898 | 5,700 |  | 5,574 |  | 5,369 |  | 5,175 |  | 4,856 |
| 13 | 70,650 | 62,964 | 60,661 | 45,803 | 44,258 |  | 43,447 |  | 45,081 |  | 43,748 |  | 40,514 |
| 14 | 510 | 617 | 718 | 1,425 | 1,235 |  | 1,619 |  | 1,465 |  |  |  |  |
| 15 | 221,160 | 221,243 | 209,796 | 183,193 | 177,210 |  | 173,310 |  | 171,282 |  | 164,237 |  | 161,925 |
| 16 | $(1,536)$ | $(1,447)$ | $(1,369)$ | $(1,362)$ | $(1,295)$ |  | $(1,357)$ |  | $(1,378)$ |  | $(1,366)$ |  | $(1,317)$ |
| 17 | 219,624 | 219,796 | 208,427 | 181,831 | 175,915 |  | 171,953 |  | 169,904 |  | 162,871 |  | 160,608 |
| 18 | 11,040 | 10,844 | 10,848 | 10,633 | 9,279 |  | 9,192 |  | 9,233 |  | 8,425 |  | 8,676 |
| 19 | 5,159 | 4,877 | 4,829 | 4,593 | 4,515 |  | 4,749 |  | 5,131 |  | 5,113 |  | 4,379 |
| 20 | 83,548 | 41,173 | 40,321 | 38,346 | 38,918 |  | 32,500 |  | 30,098 |  | 28,975 |  | 28,690 |
| 21 | 14,842 | 14,317 | 14,213 | 7,875 | 7,918 |  | 8,407 |  | 8,940 |  | 8,176 |  | 7,396 |
| 22 | 3,141 | 3,213 | 3,773 | 1,974 | 2,104 |  | 2,264 |  | 2,368 |  | 1,896 |  | 1,946 |
| 23 | 3,833 | 3,687 | 3,715 | 1,817 | 1,822 |  | 1,824 |  | 1,905 |  | 1,877 |  | 1,862 |
| 24 | 17,531 | 16,457 | 18,472 | 19,001 | 14,433 |  | 14,339 |  | 13,421 |  | 17,498 |  | 13,156 |
| 25 | 139,094 | 94,568 | 96,171 | 84,239 | 78,989 |  | 73,275 |  | 71,096 |  | 71,960 |  | 66,105 |
| 26 | \$563,214 | \$508,839 | \$503,621 | \$435,153 | \$ 422,124 | \$ | 403,890 | \$ | 396,734 | \$ | 408,216 | \$ | 392,914 |


| 27 | \$112,285 | \$107,749 | \$110,453 | \$ 83,934 | \$ | 80,256 | \$ | 82,203 | \$ | 83,487 | \$ | 82,986 | \$ | 79,624 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 28 | 79,949 | 76,894 | 75,037 | 67,875 |  | 67,305 |  | 67,319 |  | 67,785 |  | 67,652 |  | 67,012 |
| 29 | 9,680 | 10,169 | 8,773 | 8,966 |  | 10,162 |  | 12,214 |  | 12,681 |  | 9,033 |  | 14,186 |
| 30 | 129,086 | 111,964 | 102,704 | 78,267 |  | 73,322 |  | 70,579 |  | 70,655 |  | 73,780 |  | 100,085 |
| 31 | 44,694 | 47,442 | 52,556 | 46,641 |  | 45,348 |  | 35,421 |  | 35,554 |  | 36,237 |  |  |
| 32 | 375,694 | 354,218 | 349,523 | 285,683 |  | 276,393 |  | 267,736 |  | 270,162 |  | 269,688 |  | 260,907 |
| 33 | 11,040 | 10,844 | 10,848 | 10,633 |  | 9,279 |  | 9,192 |  | 9,233 |  | 8,425 |  | 8,676 |
| 34 | 18,518 | 24,493 | 23,546 | 25,797 |  | 24,195 |  | 26,624 |  | 25,143 |  | 26,230 |  | 27,113 |
| 35 | 18,654 | 15,058 | 14,850 | 17,517 |  | 16,574 |  | 16,158 |  | 11,322 |  | 20,597 |  | 18,655 |
| 36 | 74,473 | 39,872 | 40,538 | 38,579 |  | 41,621 |  | 32,344 |  | 30,582 |  | 29,340 |  | 29,337 |
| 37 | 17,721 | 17,599 | 19,293 | 20,095 |  | 21,236 |  | 18,492 |  | 17,497 |  | 19,303 |  | 17,461 |
| 38 | 140,406 | 107,866 | 109,075 | 112,621 |  | 112,905 |  | 102,810 |  | 93,777 |  | 103,895 |  | 101,242 |
| 39 | 12,436 | 13,478 | 12,466 | 11,939 |  | 9,449 |  | 10,005 |  | 9,210 |  | 9,209 |  | 6,900 |
| 40 | 550 | 550 | 550 | 550 |  | 550 |  | 899 |  | 897 |  | 900 |  | 894 |
| 41 | 894 | 898 | 878 | 899 |  | 899 |  | 899 |  | 900 |  | 900 |  | 900 |
| 42 | 1,560 | 536 | 534 | 521 |  | 524 |  | 538 |  | 13 |  | 2,607 |  | 2,439 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 43 | 13,241 | 13,090 | 12,818 | 6,632 |  | 6,577 |  | 6,525 |  | 6,455 |  | 6,417 |  | 6,334 |
| 44 | 1,875 | 1,625 | 1,125 | 875 |  | 425 |  | 425 |  | 425 |  | 425 |  | 425 |
| 45 | 350 | 355 | 383 | 121 |  | 119 |  | 118 |  | 124 |  | 68 |  | 66 |
| 46 | 17,857 | 17,362 | 16,864 | 16,499 |  | 15,954 |  | 15,378 |  | 14,865 |  | 14,375 |  | 13,725 |
| 47 | $(1,649)$ | $(1,139)$ | (595) | $(1,187)$ |  | $(1,671)$ |  | $(1,443)$ |  | (94) |  | (268) |  | (918) |
| 48 | 31,674 | 31,293 | 30,595 | 22,940 |  | 21,404 |  | 21,003 |  | 21,775 |  | 21,017 |  | 19,632 |
| 49 | \$563,214 | \$508,839 | \$503,621 | \$435,153 | \$ | 422,124 | \$ | 403,890 | \$ | 396,734 | \$ | 408,216 | \$ | 392,914 |

## (\$ millions)

AS AT

## Banking Book Equities ${ }^{1}$

Publicly traded
Balance sheet and fair value
Unrealized gain (loss) ${ }^{2}$
Privately held
Balance sheet value
Fair value
Unrealized gain (loss) ${ }^{3}$
Total banking book equities
Balance sheet value
Fair value
Unrealized gain (loss)
Assets under administration
Canadian Personal and Commercial Banking
U.S. Personal and Commercial Banking ${ }^{4}$

Wealth Management ${ }^{4}$
Total

## Assets under management

U.S. Personal and Commercial Banking ${ }^{4}$

Wealth Management ${ }^{4}$
Total

| LINE | 2008 |  |  |  | 2007 |  |  |  | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \# | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 |



| 9 | \$ | 47,68 | \$ 44,549 | \$ 45,718 | \$ | 47,612 | \$ | 48,090 | \$ | 47,522 | \$ | 50,673 | \$ | 48,774 | \$ | 45,843 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 10 |  | 15,615 | 10,129 | 21,532 |  | 7,377 |  | 7,328 |  | 7,770 |  | 8,142 |  | 8,659 |  | 8,316 |
| 11 |  | 173,040 | 196,991 | 187,259 |  | 178,192 |  | 185,392 |  | 176,951 |  | 175,213 |  | 169,058 |  | 160,799 |
| 12 | \$ | 236,336 | \$251,669 | \$254,509 | \$ | 233,181 | \$ | 240,810 | \$ | 232,243 | \$ | 234,028 | \$ | 226,491 | \$ | 214,958 |


| 13 | \$ | - | \$ | \$ 8,043 | \$ | 5,592 | \$ | 5,761 | \$ | 6,061 | \$ | 6,487 | \$ | 6,537 | \$ | 6,137 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 14 |  | 169,713 | 180,276 | 174,231 |  | 169,679 |  | 159,580 |  | 160,065 |  | 162,869 |  | 156,777 |  | 151,243 |
| 15 | \$ | 169,713 | \$180,276 | \$182,274 | \$ | 175,271 | \$ | 165,341 | \$ | 166,126 | \$ | 169,356 | \$ | 163,314 | \$ | 157,380 |

${ }^{1}$ Effective Q1 2008, the Bank implemented OSFI's guidelines based on Basel II. Lines 1 to 7 represent new disclosure under Basel II. Comparative numbers for unrealized gain (loss)
on total banking book equities are provided on line 8.
${ }^{2}$ Unrealized gain (loss) on publicly traded available-for-sale securities (AFS) are included in other comprehensive income.
${ }^{3}$ Unrealized gain (loss) for privately held equities are neither recognized in the balance sheet through other comprehensive income nor through the income statement.
 segment. Prior periods have not been reclassified.

## (\$ millions)

AS AT
Identifiable intangible assets
Opening balance
Arising during the period - TD Banknorth

- Commerce

Other
Amortized in the period
Sale of subsidiaries and businesses
Foreign exchange and other adjustments
Closing balance
Future tax liability on intangible assets
Opening balance
Arising during the period - TD Banknorth

- Commerce
- Other
- Changes in income tax rates

Recognized in the period
Sale of subsidiaries and businesses
Foreign exchange and other adjustments
Closing balance
Net intangibles closing balance

## Goodwill

Opening balance
Arising during the period - TD Banknorth

- Commerce
- Other

Sale of subsidiaries and businesses
Foreign exchange and other adjustments
Closing balance

Total Net Intangibles and Goodwill Closing Balance

## Restructuring Costs

Opening balance
Expensed during the period
Amount utilized during the period:
Wholesale Banking
U.S. Personal and Commercial Banking

Closing balance


| $\$ 2,032$ | $\$$ | 2,083 | $\$$ | 2,387 | $\$ 1,298$ | $\$$ | 1,366 | $\$$ | 1,476 | $\$$ | 1,524 | $\$ 1,241$ | $\$$ | 1,268 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


|  |  |  | Il Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | 2006 |
| \$ | 2,104 | \$ | 1,946 | \$ | 2,124 |
|  | (4) |  | 674 |  | 356 |
|  | 1,514 |  |  |  |  |
|  | - |  | 11 |  | - |
|  | (577) |  | (499) |  | (505) |
|  | (5) |  | - |  | (6) |
|  | 109 |  | (28) |  | (23) |
| \$ | 3,141 | \$ | 2,104 | \$ | 1,946 |



| $\$$ | $\mathbf{2 , 0 3 2}$ | $\$$ | 1,366 | $\$$ | 1,268 |
| :--- | :--- | :--- | :--- | :--- | :--- |

$$
\begin{array}{|r|rrrr|rrrrrr|rr|}
\hline \$ 14,317 & \$ 14,213 & \$ 7,875 & \$ 7,918 & \$ 8,407 & \$ & 8,940 & \$ & 8,176 & \$ 7,396 & \$ 7411 \\
- & - & - & (21) & (36) & - & 881 & 528 & (29) \\
\mathbf{( 2 9 )} & 244 & 6,115 & - & - & - & - & - & - \\
& - & - & - & 2 & - & (27) & - & - \\
- & (56) & - & - & - & - & - & - & - \\
554 & (84) & 223 & (22) & (455) & (533) & (90) & 252 & 14 \\
\hline \$ 14,842 & \$ 14,317 & \$ 14,213 & \$ 7,875 & \$ & 7,918 & \$ & 8,407 & \$ & 8,940 & \$ 8,176 & \$ & 7,396 \\
\hline
\end{array}
$$



| $\$ 16,874$ | $\$ 16,400$ | $\$ 16,600$ | $\$ 9,173$ | $\$$ | 9,284 | $\$$ | 9,883 | $\$ 10,464$ | $\$ 9,417$ | $\$$ | 8,664 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| $\$ \mathbf{1 6 , 8 7 4}$ | $\$$ | 9,284 | $\$$ | 8,664 |
| :--- | :--- | :--- | :--- | :--- |


(\$ millions)
FOR THE PERIOD ENDED

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2008 |  |  |  | 2007 |  |  |  | 2006 | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2008 | 2007 | 2006 |

Loans Securitized and Sold to Third Parties
Securitized during the period ${ }^{1}$

| Mortgage | MBS Pool <br> Commercial |
| :--- | :--- |
|  | HELOC |
| Personal |  |


| \$ | 5,993 | \$ | 2,216 | \$ | 2,024 | \$ | 1,896 | \$ | 1,553 | \$ | 2,246 | \$ | 3,141 | \$ | 2,358 | \$ | 1,700 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 205 |
|  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 1,000 |  | 3,000 |
| \$ | 5,993 | \$ | 2,216 | \$ | 2,024 | \$ | 1,896 | \$ | 1,553 | \$ | 2,246 | \$ | 3,141 | \$ | 3,358 | \$ | 4,905 |


| $\$$ | $\mathbf{1 2 , 1 2 9}$ | $\$$ | 9,298 | $\$$ | 6,424 |
| :--- | ---: | :--- | ---: | :--- | ---: |
|  | - |  | - |  | 624 |
|  | - |  | 1,000 |  | 3,500 |
| $\$$ | $\mathbf{1 2 , 1 2 9}$ | $\$$ | 10,298 | $\$$ | 10,548 |

Outstanding at period end

| Mortgage | MBS Pool $^{2}$ |
| :--- | :--- |
|  | Commercial $^{\text {Personal }}$ |
|  | HELOC $^{3}$ |
|  | Credit Card |

Total outstanding at period end

| 5 | \$ | 24,332 | \$ | 20,262 | \$ | 20,497 | \$ | 20,238 | \$ | 18,353 | \$ | 18,822 | \$ | 18,864 | \$ | 17,494 | \$ | 16,344 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6 |  | 148 |  | 151 |  | 155 |  | 159 |  | 163 |  | 171 |  | 254 |  | 181 |  | 2,773 |
| 7 |  | 8,100 |  | 8,500 |  | 8,500 |  | 9,000 |  | 9,000 |  | 9,000 |  | 9,000 |  | 9,000 |  | 8,000 |
| 8 |  |  |  | - |  | 800 |  | 800 |  | 800 |  | 800 |  | 800 |  | 800 |  | 800 |
| 9 | \$ | 32,580 | \$ | 28,913 | \$ | 29,952 | \$ | 30,197 | \$ | 28,316 | \$ | 28,793 | \$ | 28,918 | \$ | 27,475 | \$ | 27,917 |


| $\$$ | $\mathbf{2 4 , 3 3 2}$ | $\$$ | 18,353 | $\$$ | 16,344 |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{1 4 8}$ |  | 163 |  | 2,773 |
|  | $\mathbf{8 , 1 0 0}$ |  | 9,000 |  | 8,000 |
|  |  |  | 800 |  | 800 |
| $\$$ | $\mathbf{3 2 , 5 8 0}$ | $\$$ | 28,316 | $\$$ | 27,917 |

Economic impact - before-tax
Net interest income
Other income
Provision for credit losses
Total impact

| 10 | \$ | (44) | \$ | (69) | \$ | (77) | \$ | (76) | \$ | (80) | \$ | (94) | \$ | (106) | \$ | (125) | \$ | (76) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 11 |  | (13) |  | 77 |  | 91 |  | 76 |  | 80 |  | 86 |  | 97 |  | 134 |  | 97 |
| 12 |  | - |  | 4 |  | 5 |  | 5 |  | 4 |  | 4 |  | 5 |  | 4 |  | 4 |
| 13 | \$ | (57) | \$ | 12 | \$ | 19 | \$ | 5 | \$ | 4 | \$ | (4) | \$ | (4) | \$ | 13 | \$ | 25 |


| $\$$ | $\mathbf{( 2 6 6 )}$ | $\$$ | $(405)$ | $\$$ | $(368)$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{2 3 1}$ |  | 397 |  | 346 |
|  | $\mathbf{1 4}$ |  | 17 |  | 24 |
| $\$$ | $\mathbf{( 2 1 )}$ | $\$$ | 9 | $\$$ | 2 |

## Mortgage-backed Securities Retained ${ }^{4}$ <br> Outstanding at end of period

14

| $\$$ | $\mathbf{2 8}, \mathbf{7 9 2}$ | $\$$ | 18,953 | $\$$ | 20,170 | $\$$ | 20,919 | $\$$ | 21,147 | $\$$ | 21,643 | $\$$ | 21,433 | $\$$ | 23,186 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| $\$$ | $\mathbf{2 8 , 7 9 2}$ | $\$$ | 21,147 | $\$$ | 20,914 |
| :--- | :--- | :--- | :--- | :--- | :--- |

${ }^{1}$ Excludes principal repayments during the period.
${ }^{2}$ Reflects securitization where no credit exposure is retained.
${ }^{3}$ Includes securitization of $\$ 500$ million in Q4 2006 and $\$ 1,100$ million in periods beginning Q1 2007, where no credit exposure is retained.
${ }^{4}$ Reported as available-for-sale securities under government and government-insured securities in Note 2 to the Bank's 2008 audited Consolidated Financial Statements.

## Type of Loan

Residential mortgages
Consumer installment and other personal Credit card
Business and government and other loans
Total loans reported and securitized
Less: Loans securitized
Residential mortgage loans
Personal loans
Credit card loans
Commercial mortgage loans ${ }^{2}$
Total loans securitized
Total loans reported on the
Consolidated Balance Sheet

|  | $\begin{gathered} 2008 \\ \text { Q4 } \end{gathered}$ |  |  | $\begin{gathered} 2008 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  | $\begin{gathered} 2008 \\ \text { Q2 } \end{gathered}$ |  |  | $\begin{gathered} 2008 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans ${ }^{1}$ | Gross impaired loans | Year-to-date write-offs, net of recoveries | Loans ${ }^{1}$ | Gross impaired loans | Year-to-date write-offs, net of recoveries | Loans ${ }^{1}$ | Gross impaired loans | Year-to-date write-offs, net of recoveries | Loans ${ }^{1}$ | Gross impaired loans | Year-to-date write-offs, net of recoveries |


| \$ | 87,293 | \$ | 266 | \$ | 8 | \$ | 93,460 | \$ | 211 | \$ | 5 | \$ | 87,606 | \$ | 183 | \$ | 3 | \$ | 81,877 | \$ | 159 | \$ | 1 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 87,324 |  | 221 |  | 384 |  | 85,361 |  | 200 |  | 280 |  | 83,275 |  | 195 |  | 178 |  | 77,073 |  | 176 |  | 86 |
|  | 7,115 |  | 82 |  | 300 |  | 6,994 |  | 67 |  | 225 |  | 6,733 |  | 68 |  | 153 |  | 6,461 |  | 71 |  | 75 |
|  | 70,472 |  | 600 |  | 145 |  | 62,894 |  | 537 |  | 108 |  | 60,765 |  | 475 |  | 81 |  | 46,617 |  | 424 |  | 23 |
|  | 252,204 |  | 1,169 |  | 837 |  | 248,709 |  | 1,015 |  | 618 |  | 238,379 |  | 921 |  | 415 |  | 212,028 |  | 830 |  | 185 |
|  | 24,332 |  | - |  | - |  | 20,262 |  | - |  | - |  | 20,497 |  | - |  | - |  | 20,238 |  | - |  | - |
|  | 8,100 |  | 12 |  | 1 |  | 8,500 |  | 14 |  | - |  | 8,500 |  | 12 |  | - |  | 9,000 |  | 12 |  |  |
|  |  |  | - |  | 14 |  | - |  | - |  | 14 |  | 800 |  | - |  | 10 |  | 800 |  | - |  | 5 |
|  | 148 |  | - |  | - |  | 151 |  | - |  | - |  | 155 |  | - |  | - |  | 159 |  | - |  | - |
|  | 32,580 |  | 12 |  | 15 |  | 28,913 |  | 14 |  | 14 |  | 29,952 |  | 12 |  | 10 |  | 30,197 |  | 12 |  | 5 |
| \$ | 219,624 | \$ | 1,157 | \$ | 822 | \$ | 219,796 | \$ | 1,001 | \$ | 604 | \$ | 208,427 | \$ | 909 | \$ | 405 | \$ | 181,831 | \$ | 818 | \$ | 180 |

${ }^{1}$ Net of allowance for credit losses.
${ }^{2}$ Commercial mortgage loans are Included in business and government loans.

## (\$ millions)

## AS AT

## CHANGE IN GROSS IMPAIRED LOANS BY SEGMEN

## Balance at be Additions

Canadian Personal and Commercial Banking - retail ${ }^{1,2}$
U.S. Personal and Commercial Banking ${ }^{3}$

Wholesale Banking
Other
Total additions to impaired loans and acceptances
Return to performing status, repaid or sold
Net new additions (reductions)
Write-offs
Foreign exchange and other adjustments
Change during the period
Balance at end of period
GROSS IMPAIRED LOANS BY COUNTRY OF RISK
Canada
United States ${ }^{3}$
Other internationa
Europe
Other
To other international
Total gross impaired loans
GROSS IMPAIRED LOANS BY SEGMENT
Canadian Personal and Commercial Banking
Personal
Commercial
Total Canadian Personal and Commercial Banking
U.S. Personal and Commercial Banking ${ }^{3}$

Wholesale Banking
Other
Total gross impaired loans
NET IMPAIRED LOANS BY SEGMENT
Canadian Personal and Commercial Banking
Personal
Commercial
otal Canadian Personal and Commercial Banking
U.S. Personal and Commercial Banking ${ }^{3}$

Wholesale Banking
Other
mpaired loans net of specific provisions
Specific allowance as a $\%$ of gross impaired loans
Total loans and acceptances (page 13, lines 17+18)
Impaired loans net of specific allowance as a $\%$ of net loans ${ }^{5}$

| $\begin{gathered} \text { LINE } \\ \text { \# } \end{gathered}$ | 2008 |  |  |  |  |  |  |  | 2007 |  |  |  |  |  |  |  | $\begin{gathered} 2006 \\ \text { Q4 } \end{gathered}$ |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  | 2008 |  | 2007 |  | 2006 |  |
| 1 | \$ | 1,001 | \$ | 909 | \$ | 818 | \$ | 569 | \$ | 590 | \$ | 603 | \$ | 511 | \$ | 446 | \$ | 390 | \$ | 569 | \$ | 446 | \$ | 372 |
| 2 |  | 394 |  | 348 |  | 338 |  | 405 |  | 263 |  | 246 |  | 235 |  | 228 |  | 219 |  | 1,485 |  | 972 |  | 695 |
| 3 |  | 28 |  | 32 |  | 33 |  | 33 |  | 8 |  | 10 |  | 14 |  | 8 |  | 39 |  | 126 |  | 40 |  | 126 |
| 4 |  | 194 |  | 171 |  | 199 |  | 87 |  | 115 |  | 105 |  | 212 |  | 121 |  | 68 |  | 651 |  | 553 |  | 227 |
| 5 |  | - |  | 3 |  | 5 |  | 134 |  | - |  | 14 |  | - |  | 12 |  | - |  | 142 |  | 26 |  | 34 |
| 6 |  | - |  | - |  | - |  | - |  | 1 |  | - |  | - |  | - |  | - |  | - |  | 1 |  | - |
| 7 |  | 616 |  | 554 |  | 575 |  | 659 |  | 387 |  | 375 |  | 461 |  | 369 |  | 326 |  | 2,404 |  | 1,592 |  | 1,082 |
| 8 |  | (243) |  | (231) |  | (234) |  | (197) |  | (188) |  | (166) |  | (158) |  | (126) |  | (93) |  | (905) |  | (638) |  | (372) |
| 9 |  | 373 |  | 323 |  | 341 |  | 462 |  | 199 |  | 209 |  | 303 |  | 243 |  | 233 |  | 1,499 |  | 954 |  | 710 |
| 10 |  | (247) |  | (229) |  | (258) |  | (212) |  | (202) |  | (200) |  | (207) |  | (184) |  | (177) |  | (946) |  | (793) |  | (629) |
| 11 |  | 30 |  | (2) |  | 8 |  | (1) |  | (18) |  | (22) |  | (4) |  | , |  | - |  | 35 |  | (38) |  | (7) |
| 12 |  | 156 |  | 92 |  | 91 |  | 249 |  | (21) |  | (13) |  | 92 |  | 65 |  | 56 |  | 588 |  | 123 |  | 74 |
| 13 | \$ | 1,157 | \$ | 1,001 | \$ | 909 | \$ | 818 | \$ | 569 | \$ | 590 | \$ | 603 | \$ | 511 | \$ | 446 | \$ | 1,157 | \$ | 569 | \$ | 446 |


| 14 | \$ | 628 | \$ | 562 | \$ | 517 | \$ | 513 | \$ | 325 | \$ | 316 | \$ | 307 | \$ | 317 | \$ | 316 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 15 |  | 526 |  | 437 |  | 389 |  | 302 |  | 244 |  | 274 |  | 296 |  | 194 |  | 130 |
| 16 |  | - |  | - |  | 1 |  | 1 |  | - |  | - |  | - |  | - |  | - |
| 17 |  | 3 |  | 2 |  | 2 |  | 2 |  | - |  | - |  | - |  | - |  | - |
| 18 |  | 3 |  | 2 |  | 3 |  | 3 |  | - |  | - |  | - |  | - |  | - |
| 19 | \$ | 1,157 | \$ | 1,001 | \$ | 909 | \$ | 818 | \$ | 569 | \$ | 590 | \$ | 603 | \$ | 511 | \$ | 446 |


| $\$$ | $\mathbf{6 2 8}$ | $\$$ | 325 | $\$$ | 316 |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | $\mathbf{5 2 6}$ |  | 244 |  | 130 |
|  | - |  | - |  | - |
|  | $\mathbf{3}$ |  | - |  | - |
|  | $\mathbf{3}$ |  | - |  | - |
| $\$$ | $\mathbf{1 , 1 5 7}$ | $\$$ | 569 | $\$$ | 446 |



| $\$$ | $\mathbf{4 9 0}$ | $\$$ | 244 | $\$$ | 191 |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{1 0 7}$ |  | 66 |  | 113 |
|  | $\mathbf{5 9 7}$ |  | 310 |  | 304 |
|  | $\mathbf{4 4 2}$ |  | 237 |  | 121 |
|  | $\mathbf{1 0 7}$ |  | 13 |  | 12 |
|  | $\mathbf{1 1}$ |  | 9 |  | 9 |
| $\$$ | $\mathbf{1 , 1 5 7}$ | $\$$ | 569 | $\$$ | 446 |



| $\$$ | $\mathbf{3 5 7}$ | $\$$ | 126 | $\$$ | 87 |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{6 8}$ |  | 29 |  | 73 |
|  | $\mathbf{4 2 5}$ |  | 155 |  | 160 |
|  | $\mathbf{3 4 8}$ |  | 200 |  | 101 |
|  | $\mathbf{3 1}$ |  | 10 |  | 9 |
|  | $\mathbf{1}$ | 1 | - |  |  |
|  | $\mathbf{8 0 5}$ | 366 | 270 |  |  |
|  | $\mathbf{3 0 . 4} \%$ | $35.7 \%$ | $39.5 \%$ |  |  |
| $\mathbf{2 3 0 , 6 6 4}$ | $\$$ | 185,194 | $\$$ | 169,284 |  |
|  | $\mathbf{0 . 3 \%}$ | $0.2 \%$ | $0.2 \%$ |  |  |

${ }^{1}$ Including Small Business Banking.
${ }^{2}$ The quarter-over-quarter increase in Q1 2008 was largely a result of a change in the definition of gross impaired loans for insured residential mortgages from 360 days to 90 days past the contractual due date. There was an insignificant impact on specific
allowances as a majority of the net increase in gross impaired balances related to residential mortgages that are insured.
${ }^{3}$ Q2 2008 include $\$ 97$ million of impaired loans due to the Commerce acquisition. All loans acquired from Commerce have been measured at fair value. Fair value takes into consideration the credit quality of the loans and as a result,
no allowance was recognized upon acquisition.
${ }^{4}$ Effective Q1 2008, the Bank implemented OSFl's guidelines based on Basel II. This represents a new disclosure under Basel II. Prior to Q1 2008, the geographic location was based on the unit responsible for recording revenue.
${ }^{5}$ Includes customers' liability under acceptances.

## (\$ millions)

AS AT
LINE 2008
ALLOWANCE FOR CREDIT LOSSES
Specific Allowance

## Balance at beginning of period

Write-offs
Recoveries
Provision for credit losses
Foreign exchange and other adjustments
Balance at end of period

## General Allowance

Balance at beginning of period
Provision for credit losses - U.S. Personal and Commercial Banking VFC

Arising on acquisitions ${ }^{1}$
Arising on acquisitions
Foreign exchange and other adjustments
Balance at end of period
Total allowance for credit losses at end of period

## SPECIFIC ALLOWANCE BY COUNTRY OF RISK

Canada
United States
Other international
Europe
Other
Total other international
Total specific allowance

| 1 | \$ | 292 | \$ | 255 | \$ | 264 | \$ | 203 | \$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | (247) |  | (229) |  | (258) |  | (212) |  |
| 3 |  | 29 |  | 30 |  | 33 |  | 32 |  |
| 4 |  | 258 |  | 230 |  | 211 |  | 235 |  |
| 5 |  | 20 |  | 6 |  | 5 |  | 6 |  |
| 6 |  | 352 |  | 292 |  | 255 |  | 264 |  |
| 7 |  | 1,155 |  | 1,114 |  | 1,098 |  | 1,092 |  |
| 8 |  | 12 |  | 42 |  | 5 |  | 4 |  |
| 9 |  | 18 |  | 16 |  | 16 |  | 15 |  |
| 10 |  | - |  | - |  | - |  | 1 |  |
| 11 |  | - |  | - |  | - |  | - |  |
| 12 |  | (1) |  | (17) |  | (5) |  | (14) |  |
| 13 |  | 1,184 |  | 1,155 |  | 1,114 |  | 1,098 |  |
| 14 | \$ | 1,536 | \$ | 1,447 | \$ | 1,369 | \$ | 1,362 | \$ |
|  |  |  |  |  |  |  |  |  |  |
| 15 | \$ | 180 | \$ | 177 | \$ | 170 | \$ | 178 |  |
| 16 |  | 169 |  | 113 |  | 83 |  | 84 |  |
| 17 |  | - |  | - |  | - |  | - |  |
| 18 |  | 3 |  | 2 |  | 2 |  | 2 |  |
| 19 |  | 3 |  | 2 |  | 2 |  | 2 |  |
| 20 | \$ | 352 | \$ | 292 | \$ | 255 | \$ | 264 |  |

${ }^{1}$ All loans acquired from Commerce have been measured at fair value. Fair value takes into consideration the credit quality of the loans and as a result, no allowance was recognized upon acquisition ${ }^{2}$ Effective Q1 2008, the Bank implemented OSFl's guidelines based on Basel II. This represents a new disclosure under Basel II.
LINE

Q4 Q3


| 2 | \$ | $\begin{aligned} & 287 \\ & (29) \end{aligned}$ | \$ | $\begin{gathered} \hline 260 \\ (30) \end{gathered}$ | \$ | $\begin{gathered} \hline 244 \\ (33) \end{gathered}$ | \$ | $\begin{gathered} \hline 267 \\ (32) \end{gathered}$ | \$ | $\begin{gathered} \hline 192 \\ (27) \\ \hline \end{gathered}$ | \$ | $\begin{gathered} 181 \\ (40) \end{gathered}$ | \$ | $\begin{gathered} 221 \\ (37) \end{gathered}$ | \$ | $\begin{gathered} \hline 184 \\ (31) \\ \hline \end{gathered}$ | \$ | $\begin{gathered} \hline 189 \\ (33) \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3 |  | 258 |  | 230 |  | 211 |  | 235 |  | 165 |  | 141 |  | 184 |  | 153 |  | 156 |
| 4 |  | 12 |  | 42 |  | 5 |  | 4 |  | 21 |  | 18 |  | (23) |  | (1) |  | 5 |
| 5 |  | 18 |  | 16 |  | 16 |  | 15 |  | 13 |  | 12 |  | 11 |  | 11 |  | 9 |
| 6 |  | - |  |  |  |  |  | 1 |  | (60) |  | - |  | - |  | - |  | - |
| 7 | \$ | 288 | \$ | 288 | \$ | 232 | \$ | 255 | \$ | 139 | \$ | 171 | \$ | 172 | \$ | 163 | \$ | 170 |


| \$ | $\begin{gathered} 1,058 \\ (124) \end{gathered}$ | \$ | $\begin{gathered} 778 \\ (135) \end{gathered}$ | \$ | $\begin{gathered} 586 \\ (129) \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 934 |  | 643 |  | 457 |
|  | 63 |  | 15 |  | (6) |
|  | 65 |  | 47 |  | 18 |
|  | 1 |  | (60) |  | (60) |
| \$ | 1,063 | \$ | 645 | \$ | 409 |

## PROVISION FOR (REVERSAL OF) CREDIT LOSSES BY SEGMENT

Canadian Personal and Commercial Banking
U.S. Personal and Commercial Banking

Wholesale Banking ${ }^{1}$
Corporate
Initial set up of specific allowance for credit card
and overdraft loans
Securitization
Wholesale Banking - CDS ${ }^{1}$
General allowance release
Other
Total Corporate
Provision for credit losses

| 8 | \$ | 209 | \$ | 194 | \$ | 191 | \$ | 172 | \$ | 176 | \$ | 151 | \$ | 143 | \$ | 138 | \$ | 132 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9 |  | 78 |  | 76 |  | 46 |  | 26 |  | 35 |  | 33 |  | 35 |  | 17 |  | 15 |
| 10 |  | 10 |  | 30 |  | 10 |  | 56 |  | 4 |  | 8 |  | 12 |  | 24 |  | 13 |
| 11 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 28 |
| 12 |  | - |  | (4) |  | (5) |  | (5) |  | (4) |  | (4) |  | (5) |  | (4) |  | (4) |
| 13 |  | (10) |  | (12) |  | (10) |  | 6 |  | (11) |  | (11) |  | (12) |  | (12) |  | (11) |
| 14 |  | (10) |  | - |  | - |  | - |  | (60) |  | - |  | - |  | - |  | - |
| 15 |  | 1 |  | 4 |  | - |  | - |  | (1) |  | (6) |  | (1) |  | - |  | (3) |
| 16 |  | (9) |  | (12) |  | (15) |  | 1 |  | (76) |  | (21) |  | (18) |  | (16) |  | 10 |
| 17 | \$ | 288 | \$ | 288 | \$ | 232 | \$ | 255 | \$ | 139 | \$ | 171 | \$ | 172 | \$ | 163 | \$ | 170 |


| \$ | 766 | \$ | 608 | \$ | 413 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 226 |  | 120 |  | 40 |
|  | 106 |  | 48 |  | 68 |
|  | - |  | - |  | 28 |
|  | (14) |  | (17) |  | (24) |
|  | (26) |  | (46) |  | (47) |
|  | - |  | (60) |  | (60) |
|  | 5 |  | (8) |  | (9) |
|  | (35) |  | (131) |  | (112) |
| \$ | 1,063 | \$ | 645 | \$ | 409 |

[^2]
## Smilions)

FOR THE PERIOD ENDED

## Common shares

Opening balance
Issued - options

## dividend reinvestment plan <br> acquisition of VFC

- acquisition of Commerce

Impact of shares (acquired) sold for trading purposes ${ }^{1}$
Repurchase of common shares
Closing balance
Preferred shares
Opening balance
Issued
Closing balance
Contributed surplus
Opening balance
Stock option expense
Stock option exercised
Conversion of TD Banknorth options on privatization Conversion of Commerce options on acquisition
Closing balance

## Retained earnings

Opening balance
Transition adjustment on adoption of Financial Instruments standards
Net income
Dividends - common
Dividends - preferred
Premium paid on common shares repurchased
Other
Closing balance
Accumulated other comprehensive Income
Opening balance
Transition adjustment on adoption of Financial Instruments standards
Net change in unrealized gains and (losses) on available-for-sale securities
Net change in unrealized foreign currency translation gains and (losses) on
investment in subsidiaries, net of hedging activities
Net change in gains and (losses) on derivatives designated as cash flow hedges Closing balance

## Total shareholders' equity

## NUMBER OF COMMON SHARES (thousands)

## Opening balance

Issued - options

> dividend reinvestment plan
> acquisition of VFC
acquisition of Commerce
Impact of shares (acquired) sold for trading purposes ${ }^{1}$
Repurchase of common shares
Closing balance

| LINE | 2008 |  |  |  | 2007 |  |  |  | 2006 |  | Full Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \# | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2008 | 2007 | 2006 |


| 1 | \$ 13,090 | \$ | 12,818 | \$ | 6,632 | \$ | 6,577 | \$ | 6,525 | \$ | 6,455 | \$ | 6,417 | \$ | 6,334 | \$ | 6,353 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 | 55 |  | 129 |  | 29 |  | 42 |  | 41 |  | 79 |  | 19 |  | 34 |  | 26 |
| 3 | 89 |  | 142 |  | 22 |  | 21 |  | 23 |  | 22 |  | 21 |  | 19 |  | 26 |
| 4 |  |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 5 | - |  | - |  | 6,147 |  | - |  | - |  | - |  | - |  | - |  | - |
| 6 | 7 |  | 1 |  | (12) |  | (8) |  | 4 |  | (2) |  | (2) |  | 30 |  | (36) |
| 7 | - |  | - |  | - |  | - |  | (16) |  | (29) |  | - |  | - |  | (35) |


| \$ | 6,577 | \$ | 6,334 | \$ | 5,872 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 255 |  | 173 |  | 119 |
|  | 274 |  | 85 |  | 328 |
|  |  |  | - |  | 70 |
|  | 6,147 |  | - |  |  |
|  | (12) |  | 30 |  | (20) |
|  |  |  | (45) |  | (35) |


| $\mathbf{-}$ | $(45)$ | 6,334 |
| ---: | ---: | ---: |
| $\mathbf{1 3 , 2 4 1}$ | 6,577 | 6 |
|  |  |  |
| $\mathbf{4 2 5}$ | 425 | - |
| $\mathbf{1 , 4 5 0}$ | - | 425 |
| 1,875 | 425 | 425 |


| $\mathbf{1 , 8 7 5}$ | 425 | 425 |
| ---: | ---: | ---: |
|  |  |  |
| $\mathbf{1 1 9}$ | 66 | 40 |
| $\mathbf{2 2}$ | 20 | 31 |
| $\mathbf{( 5 4 )}$ | $(19)$ | $(5)$ |
| - | 52 | - |
| $\mathbf{2 6 3}$ | - | - |
| $\mathbf{3 5 0}$ | 119 | 66 |
|  |  |  |
| $\mathbf{1 5 , 9 5 4}$ | 13,725 | 10,650 |
| - | 80 | - |
| $\mathbf{3 , 8 3 3}$ | 3,997 | 4,603 |
| $(\mathbf{1 , 8 5 1 )}$ | $(1,517)$ | $(1,278)$ |
| $\mathbf{( 5 9 )}$ | $(20)$ | $(22)$ |
| - | $(311)$ | $(229)$ |
| $\mathbf{( 2 0 )}$ | - | 1 |
| $\mathbf{1 7}$ |  |  |


| 17,857 | 15,954 | 13,725 |  |
| :---: | :---: | :---: | ---: |
|  |  |  |  |
|  | $(1,671)$ | $(918)$ | $(696)$ |
|  | - | 426 | - |
|  | $(1,778)$ | 82 | - |
|  |  |  |  |
|  | 440 | $(1,155)$ | $(222)$ |
|  | $\mathbf{1 , 3 6 0}$ | $(106)$ | - |
|  | $(1,649)$ | $(1,671)$ | $(918)$ |
| $\$$ | $\mathbf{3 1 , 6 7 4}$ | $\$$ | 21,404 |


| 33 | $\mathbf{8 0 7 , 3 2 5}$ | 802,928 | 719,039 | 717,814 | 718,348 | 719,875 | 719,040 | 717,416 | 720,792 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 34 | $\mathbf{1 , 0 5 5}$ | 2,052 | 484 | 965 | 866 | 1,455 | 579 | 931 | 744 |
| 35 | $\mathbf{1 , 6 3 7}$ | 2,360 | 329 | 320 | 330 | 317 | 308 | 268 | 392 |
| 36 | - | - | - | - | - | - | - | - | - |
| 37 | - | - | 83,270 | - | - | - | - | - | - |
| 38 | $\mathbf{1 0 4}$ | $(15)$ | $(194)$ | $(60)$ | 32 | $(61)$ | $(52)$ | 425 | $(512)$ |
| 39 | - | - | - | - | $(1,762)$ | $(3,238)$ | - | - | $(4,000)$ |
| 40 | $\mathbf{8 1 0 , 1 2 1}$ | 807,325 | 802,928 | 719,039 | 717,814 | 718,348 | 719,875 | 719,040 | 717,416 |
|  |  |  |  |  |  |  |  |  |  |


| $\mathbf{7 1 7 , 8 1 4}$ | 717,416 | 711,812 |
| ---: | ---: | ---: |
| $\mathbf{4 , 5 5 6}$ | 3,831 | 3,388 |
| $\mathbf{4 , 6 4 6}$ | 1,223 | 5,397 |
| - | - | 1,103 |
| $\mathbf{8 3 , 2 7 0}$ | - | - |
| $\mathbf{( 1 6 5 )}$ | 344 | $(284)$ |
| - | $(5,000)$ | $(4,000)$ |
| $\mathbf{8 1 0 , 1 2 1}$ | 717,814 | 717,416 |

${ }^{1}$ Purchased by subsidiaries of the Bank, which are regulated securities entities in accordance with Regulation 92-313 under the Bank Act.

## (\$ millions)

FOR THE PERIOD ENDED
Unrealized gains (losses) on available-for-sale securities

## Opening balance

Transition adjustment on adoption of financial instrument standards
Change in unrealized gains and losses, net of hedging activities
Reclassification to earnings, net of income taxes
Net change for the period
Closing balance
Unrealized foreign currency translation gains and losses on investments in subsidiaries, net of hedging activities
Opening balance
Investment in subsidiaries
Hedging activities
Impact of change in investment in subsidiaries
Provision for/ benefit of income taxes
Closing balance ${ }^{2}$
Gains (losses) on derivatives designated as cash flow hedges
Opening balance
Transition adjustment on adoption of financial instrument standards
Change in gains and losses, net of income taxes Reclassification to earnings, net of income taxes
Net change for the period
Closing balance
Accumulated other comprehensive income closing balance

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2008 |  |  |  |  |  | 2007 |  |  |  |  |  |  |  | $\begin{gathered} 2006 \\ \text { Q4 } \\ \hline \end{gathered}$ |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  | 2008 |  | 2007 |  | 2006 |  |
| 1 | \$ 231 | \$ 520 |  | 594 |  | 369 | \$ | 175 | \$ | 372 | \$ | 311 | \$ | - | \$ | - | \$ | 369 | \$ | - | \$ | - |
| 2 |  | - |  |  |  | - |  | - |  | - |  | - |  | 287 |  | - |  | - |  | 287 |  | - |
| 3 | $(1,645)$ | (272) |  | (61) |  | 253 |  | 211 |  | (188) |  | 63 |  | 49 |  | - |  | $(1,725)$ |  | 135 |  | - |
| 4 | 5 | (17) |  | (13) |  | (28) |  | (17) |  | (9) |  | (2) |  | (25) |  | - |  | (53) |  | (53) |  | - |
| 5 | $(1,640)$ | (289) |  | (74) |  | 225 |  | 194 |  | (197) |  | 61 |  | 24 |  | - |  | $(1,778)$ |  | 82 |  | - |
| 6 | $(1,409)$ | 231 |  | 520 |  | 594 |  | 369 |  | 175 |  | 372 |  | 311 |  | - |  | $(1,409)$ |  | 369 |  | - |
| 7 | $(2,065)$ | $(1,834)$ |  | $(2,304)$ |  | $(2,073)$ |  | $(1,469)$ |  | (498) |  | (595) |  | (918) |  | (951) |  | $(2,073)$ |  | (918) |  | (696) |
| 8 | 2,419 | (16) |  | 512 |  | 401 |  | $(1,908)$ |  | $(1,419)$ |  | (584) |  | 892 |  | (29) |  | 3,316 |  | $(3,019)$ |  | (720) |
| 9 | $(2,968)$ | (312) |  | (56) |  | (913) |  | 1,944 |  | 665 |  | 1,012 |  | (848) |  | 97 |  | $(4,249)$ |  | 2,773 |  | 641 |
| 10 |  |  |  |  |  |  |  | - |  | - |  | - |  | - |  | - |  | 5 |  | - |  | 66 |
| 11 | 976 | 97 |  | 14 |  | 281 |  | (640) |  | (217) |  | (331) |  | 279 |  | (35) |  | 1,368 |  | (909) |  | (209) |
| 12 | $(1,633)$ | $(2,065)$ |  | $(1,834)$ |  | $(2,304)$ |  | $(2,073)$ |  | $(1,469)$ |  | (498) |  | (595) |  | (918) |  | $(1,633)$ |  | $(2,073)$ |  | (918) |
| 13 | 695 | 719 |  | 523 |  | 33 |  | (149) |  | 32 |  | 16 |  | - |  | - |  | 33 |  | - |  | - |
| 14 | - | - |  | - |  | - |  | - |  | - |  | - |  | 139 |  | - |  | - |  | 139 |  | - |
| 15 | 758 | 41 |  | 227 |  | 496 |  | 164 |  | (196) |  | 13 |  | (127) |  | - |  | 1,522 |  | (146) |  | - |
| 16 | (60) | (65) |  | (31) |  | (6) |  | 18 |  | 15 |  | 3 |  | 4 |  | - |  | (162) |  | 40 |  | - |
| 17 | 698 | (24) |  | 196 |  | 490 |  | 182 |  | (181) |  | 16 |  | (123) |  | - |  | 1,360 |  | (106) |  | - |
| 18 | 1,393 | 695 |  | 719 |  | 523 |  | 33 |  | (149) |  | 32 |  | 16 |  | - |  | 1,393 |  | 33 |  | - |
| 19 | \$ (1,649) | \$ (1,139) | \$ | (595) | \$ | $(1,187)$ | \$ | $(1,671)$ | \$ | $(1,443)$ | \$ | (94) | \$ | (268) | \$ | (918) | \$ | $(1,649)$ | \$ | $(1,671)$ | \$ | (918) |




 the Bank reclassified these debt securities into the available-for-sale category effect
see Notes 1 and 2 to the Bank's 2008 audited Consolidated Financial Statements.
${ }^{2}$ The Bank consolidated TD Bank, N.A. and reported the investment in TD Ameritrade using the foreign exchange rate as at September 30, 2008 as the results of these operations are included on a one month lag basis. If the October 31, 2008 foreign exchange rate had been used, there would have been an increase in the accumulated other comprehensive income of $\$ 3.347$ billion, with a corresponding increase in the Bank's net assets.

## (\$ millions)

## FOR THE PERIOD ENDED

## NON-CONTROLLING INTERESTS IN SUBSIDIARIES

Opening balance
On acquisition / (privatization)
Shares repurchase / shares purchased by TD
Shares issued by TD Banknorth
Issuance of REIT preferred shares of subsidiary
Issuance of TD Capital Trust III Securities - Series 2008 Dilution loss

On account of income
Dividends paid by TD Banknorth to minority shareholders Foreign exchange and other adjustments
Closing balance


| Full Year |  |  |
| :---: | :---: | :---: |
| 2008 | 2007 | 2006 |


| 1 | \$ | 536 | \$ | 534 | \$ | 521 | \$ | 524 | \$ | 538 | \$ | 13 | \$ 2 | 2,607 | \$ | 2,439 | \$ | 2,429 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  |  |  | - |  | - |  |  |  | - |  | - |  | (2,482) |  | - |  | - |
| 3 |  | - |  | - |  | - |  | - |  | - |  | - |  | (25) |  | (23) |  | (23) |
| 4 |  | - |  | - |  | - |  | - |  | - |  | - |  | 22 |  | 85 |  | 5 |
| 5 |  | - |  | - |  | - |  | - |  | - |  | 524 |  | - |  | - |  | - |
| 6 |  | 990 |  |  |  | - |  | - |  | - |  | - |  | - |  | - |  |  |
| 7 |  |  |  |  |  | - |  | - |  | - |  | - |  | - |  | - |  |  |
| 8 |  | 18 |  | 8 |  | 9 |  | 8 |  | 8 |  | 13 |  | 27 |  | 47 |  | 48 |
| 9 |  |  |  |  |  | - |  | - |  | - |  | - |  | (27) |  | (24) |  | (24) |
| 10 |  | 16 |  | (6) |  | 4 |  | (11) |  | (22) |  | (12) |  | (109) |  | 83 |  | 4 |
| 11 | \$ | 1,560 | \$ | 536 | \$ | 534 | \$ | 521 | \$ | 524 | \$ | 538 | \$ | 13 | \$ | 2,607 | \$ | 2,439 |


| $\$$ | 524 | $\$ 2,439$ | $\$$ | 1,708 |
| :--- | ---: | :---: | ---: | ---: |
|  | - | $(2,482)$ | - |  |
|  | - | $(48)$ | $(363)$ |  |
|  | - | 107 | 1,130 |  |
|  | - | 524 | - |  |
|  | 990 | - | - |  |
|  | - | - | 66 |  |
|  | $\mathbf{4 3}$ | 95 | 184 |  |
|  | - | $(51)$ | $(96)$ |  |
|  | $\mathbf{3}$ | $(60)$ | $(190)$ |  |
| $\$$ | 1,560 | $\$$ | 524 | $\$$ |

## INVESTMENT IN TD AMERITRADE

Opening balance
On acquisition
Purchase (sale) of shares
Increase in reported investment through Lillooet Limited ${ }^{1}$
Equity in net income, net of income taxes
Foreign exchange and other adjustments
Closing balance

| 12 | \$ | 4,877 | \$ | 4,829 | \$ | 4,593 | \$ | 4,515 |  | 4,749 |  | 5,131 | \$ | 5,113 |  | 4,379 | \$ | 4,284 | \$ | 4,515 | \$4,379 | \$ | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 13 |  |  |  | - |  |  |  |  |  | - |  |  |  |  |  |  |  | - |  | - | - |  | 3,372 |
| 14 |  |  |  |  |  | - |  | - |  |  |  | (54) |  | - |  |  |  | - |  | - | (54) |  | 933 |
| 15 |  |  |  |  |  | - |  | - |  |  |  |  |  |  |  | 464 |  | 42 |  | - | 464 |  | 42 |
| 16 |  | 67 |  | 79 |  | 71 |  | 92 |  | 85 |  | 69 |  | 65 |  | 65 |  | 48 |  | 309 | 284 |  | 134 |
| 17 |  | 215 |  | (31) |  | 165 |  | (14) |  | (319) |  | (397) |  | (47) |  | 205 |  | 5 |  | 335 | (558) |  | (102) |
| 18 | \$ | 5,159 | \$ | 4,877 | \$ | 4,829 | \$ | 4,593 | \$ | 4,515 | \$ | 4,749 | \$ | 5,131 | \$ | 5,113 | \$ | 4,379 | \$ | 5,159 | \$4,515 | \$ | 4,379 |

${ }^{1}$ This represents increase in the Bank's reported investment in TD Ameritrade through the consolidation of a variable interest entity, Lillooet Limited.
Non-retail
Non-retai
Corporate
Sovereign
Bank
Gross credit risk exposures
By Country of Risk
Canada
United States
Other international
Europe
Other
Total other international
Gross credit risk exposures
By Residual Contractual Maturity ${ }^{3}$
Within 1 year
Within 1 year
Over 1 year to 5 years
Over 5 years
Gross credit risk exposures
By Counterparty Type
Retail
Residential secured
Qualifying revolving retai
Other retai
Total retail
Non-retail
Corporate
Sovereign
Bank
Batal non-retail
Gross credit risk exposures
By Country of Risk
Canada
United States
Other internationa
Europe
Total other international
Gross credit risk exposures
By Residual Contractual Maturity ${ }^{3}$
Within 1 year
Over 1 year to 5 years
Over 5 years
Gross credit risk exposures

.netive Q1 2000, he Bank implemented OSF''s guidelines based on Basel II. This represents a new disclosure under Basel II.
Gross credit risk exposures are classified by Basel counterparty type and are pre-credit risk mitigants. This table excludes securitization and equity exposures
Residual contractual maturity is the remaining term to maturity of an exposure.
${ }^{4}$ A significant portion of the $\$ 43.2$ billion increase in credit risk exposures in Q2 2008 was due to the Commerce acquisition, which represented $\$ 30.3$ billion of this increase

Basel II $^{1}$ - Exposures Covered By Credit Risk Mitigation
(1D) Bank Financial Group
(\$ millions)

|  | $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2008 \\ \mathrm{Q} 4 \\ \hline \end{gathered}$ |  |  |  |  | $\begin{gathered} 2008 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Counterparty Type |  | Standardized |  |  | AIRB $^{3}$ |  | Standardized |  |  |  | $\mathrm{AlRB}^{3}$ |  |
|  |  | Eligible financial collateral ${ }^{2}$ | Guarantees/ credit <br> derivatives |  | Guarantees/ credit derivatives |  | Eligible financial collateral ${ }^{2}$ |  | Guarantees/ credit derivatives |  | Guarantees/ credit derivatives |  |
| Retail |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential secured | 1 | \$ | \$ | 17 | \$ | 88,095 | \$ | - | \$ | 14 | \$ | 91,458 |
| Qualifying revolving retail | 2 | - |  | - |  | - |  | - |  | - |  | - |
| Other retail | 3 | 31 |  | 46 |  | - |  | 29 |  | 46 |  | - |
| Total retail | 4 | 31 |  | 63 |  | 88,095 |  | 29 |  | 60 |  | 91,458 |
| Non-retail |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate | 5 | 220 |  | 170 |  | 12,958 |  | 219 |  | 1,111 |  | 7,491 |
| Sovereign | 6 | - |  | - |  | 744 |  | - |  | - |  | 880 |
| Bank | 7 | 4,801 |  | - |  | 558 |  | 105 |  | - |  | 196 |
| Total non-retail | 8 | 5,021 |  | 170 |  | 14,260 |  | 324 |  | 1,111 |  | 8,567 |
| Total | 9 | \$ 5,052 | \$ | 233 | \$ | 102,355 | \$ | 353 | \$ | 1,171 | \$ | 100,025 |


${ }^{1}$ Effective Q1 2008, the Bank implemented OSFI's guidelines based on the Basel II. This represents a new disclosure under this framework.
${ }^{2}$ For exposures under the Standardized Approach, eligible financial collateral can include cash, gold, highly rated debt securities and equities listed on the main index.
${ }^{3}$ For exposures under the AIRB approach, eligible financial collateral is taken into account in the Bank's Loss Given Default (LGD) models. Separate disclosure of eligible
financial collateral is, therefore, not required.
(\$ millions)

By Counterparty Type
Retail
Residential secured
Other retail ${ }^{3}$
Total retail
Non-retail
Corporate
Sovereign
Bank
Total non-retail
Total


By Counterparty Type
Retail
Residential secured
Other retail ${ }^{3}$
Total retail
Non-retail
Corporate
Sovereign
Bank
Total non-retail
,

${ }^{1}$ Effective Q1 2008, the Bank implemented OSFl's guidelines based on Basel II. This represents a new disclosure under this framework.
Credit risk exposures are after credit risk mitigation and net of specific allowance. For Q2 to Q4 2008, Commerce exposures are included and follow the Interim Approach to Reporting.
Under the Standardized Approach, other retail includes qualifying revolving retail exposures.

| (\$ millions except as otherwise noted) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retail Risk Categories | LINE$\#$ | $\begin{gathered} 2008 \\ \text { Q4 } \\ \hline \end{gathered}$ |  |  |  |  | $\begin{gathered} 2008 \\ \text { Q3 } \end{gathered}$ |  |  |  |  |
|  |  | EAD ${ }^{2}$ |  | Exposure- Exposure <br> weighted <br> average <br> weighted <br> average PD <br> LGD  |  | Exposure weighted average risk-weight | $E A D^{2}$ |  | Exposure weighted average PD | $\begin{gathered} \text { Exposure } \\ \text { weighted } \\ \text { average LGD } \end{gathered}$ | Exposure weighted average risk-weight |
| Residential Secured |  |  |  |  |  |  |  |  |  |  |  |
| Low risk | 1 | \$ | 14,705 | 0.1\% | 12.3\% | 2.4\% | \$ | 15,985 | 0.1\% | 12.6\% | 2.0\% |
| Normal | 2 |  | 23,562 | 0.5\% | 14.1\% | 11.1\% |  | 19,877 | 0.5\% | 12.9\% | 9.7\% |
| Medium | 3 |  | 6,893 | 1.9\% | 14.4\% | 27.0\% |  | 5,190 | 2.0\% | 11.8\% | 23.0\% |
| High risk | 4 |  | 1,561 | 12.2\% | 15.8\% | 67.3\% |  | 1,875 | 13.1\% | 15.0\% | 66.1\% |
| Default | 5 |  | 114 | 100.0\% | 18.1\% | 0.0\% |  | 134 | 100.0\% | 17.5\% | 0.0\% |
| Total residential secured | 6 | \$ | 46,835 | 1.2\% | 13.6\% | 12.5\% | \$ | 43,061 | 1.4\% | 12.8\% | 10.9\% |
| Qualifying Revolving Retail |  |  |  |  |  |  |  |  |  |  |  |
| Low risk | 7 | \$ | 14,753 | 0.1\% | 86.2\% | 3.4\% | \$ | 14,914 | 0.1\% | 86.2\% | 3.4\% |
| Normal | 8 |  | 14,112 | 0.5\% | 84.7\% | 17.7\% |  | 14,307 | 0.5\% | 84.8\% | 17.7\% |
| Medium | 9 |  | 8,517 | 2.4\% | 85.3\% | 61.9\% |  | 8,624 | 2.4\% | 84.9\% | 61.2\% |
| High risk | 10 |  | 3,957 | 12.5\% | 84.8\% | 152.7\% |  | 4,019 | 12.6\% | 84.4\% | 151.5\% |
| Default | 11 |  | 122 | 100.0\% | 72.8\% | 0.0\% |  | 115 | 100.0\% | 71.4\% | 0.0\% |
| Total qualifiying revolving retail | 12 | \$ | 41,461 | 2.2\% | 85.3\% | 34.5\% | \$ | 41,979 | 2.2\% | 85.2\% | 34.3\% |
| Other Retail |  |  |  |  |  |  |  |  |  |  |  |
| Low risk | 13 | \$ | 2,696 | 0.1\% | 41.4\% | 8.7\% | \$ | 2,643 | 0.1\% | 41.2\% | 8.6\% |
| Normal | 14 |  | 7,963 | 0.6\% | 50.1\% | 37.4\% |  | 7,760 | 0.6\% | 49.8\% | 37.4\% |
| Medium | 15 |  | 6,836 | 2.4\% | 56.5\% | 73.7\% |  | 6,486 | 2.4\% | 56.8\% | 74.2\% |
| High risk | 16 |  | 2,792 | 11.1\% | 56.4\% | 96.2\% |  | 2,713 | 10.9\% | 54.0\% | 91.3\% |
| Default | 17 |  | 128 | 100.0\% | 58.6\% | 0.0\% |  | 114 | 100.0\% | 52.3\% | 0.0\% |
| Total other retail | 18 | \$ | 20,415 | 3.2\% | 52.0\% | 53.6\% | \$ | 19,716 | 3.1\% | 51.5\% | 52.8\% |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | 20 |  |  |  |  | 20 |  |  |
|  |  |  |  | Q |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | EAD ${ }^{2}$ | Exposure weighted average PD | Exposure weighted average LGD | Exposure weighted <br> average <br> risk-weight |  | $\mathrm{D}^{2}$ | $\begin{aligned} & \text { Exposure } \\ & \text { weighted } \\ & \text { average PD } \end{aligned}$ | Exposure weighted average LGD | Exposure weighted average risk-weight |
| Retail Risk Categories <br> Residential Secured |  |  |  |  |  |  |  |  |  |  |  |
| Low risk | 19 | \$ | 12,278 | 0.1\% | 11.5\% | 2.2\% | \$ | 12,183 | 0.1\% | 13.3\% | 2.7\% |
| Normal | 20 |  | 16,276 | 0.5\% | 12.6\% | 9.4\% |  | 21,010 | 0.4\% | 14.3\% | 9.4\% |
| Medium | 21 |  | 4,705 | 1.9\% | 11.9\% | 22.3\% |  | 7,376 | 2.2\% | 13.2\% | 27.3\% |
| High risk | 22 |  | 1,125 | 13.1\% | 13.0\% | 56.9\% |  | 1,855 | 12.0\% | 15.6\% | 65.5\% |
| Default | 23 |  | 105 | 100.0\% | 17.7\% | 0.0\% |  | 109 | 100.0\% | 17.3\% | 0.0\% |
| Total residential secured | 24 | \$ | 34,489 | 1.3\% | 12.1\% | 10.1\% | \$ | 42,533 | 1.4\% | 13.9\% | 13.0\% |
| Qualifying Revolving Retail |  |  |  |  |  |  |  |  |  |  |  |
| Low risk | 25 | \$ | 14,590 | 0.1\% | 86.2\% | 3.4\% | \$ | 14,455 | 0.1\% | 86.6\% | 3.4\% |
| Normal | 26 |  | 14,218 | 0.5\% | 84.8\% | 17.7\% |  | 13,879 | 0.5\% | 85.5\% | 17.8\% |
| Medium | 27 |  | 8,338 | 2.4\% | 84.7\% | 60.6\% |  | 8,221 | 2.4\% | 85.2\% | 60.7\% |
| High risk | 28 |  | 3,746 | 12.2\% | 83.4\% | 149.3\% |  | 3,680 | 12.3\% | 83.6\% | 149.3\% |
| Default | 29 |  | 127 | 100.0\% | 72.1\% | 0.0\% |  | 117 | 100.0\% | 73.0\% | 0.0\% |
| Total qualifiying revolving retail | 30 | \$ | 41,019 | 2.1\% | 85.1\% | 33.3\% | \$ | 40,352 | 2.1\% | 85.6\% | 33.3\% |
| Other Retail |  |  |  |  |  |  |  |  |  |  |  |
| Low risk | 31 | \$ | 3,190 | 0.1\% | 28.5\% | 6.1\% | \$ | 2,346 | 0.1\% | 22.6\% | 4.7\% |
| Normal | 32 |  | 8,305 | 0.6\% | 42.5\% | 31.9\% |  | 8,783 | 0.5\% | 42.0\% | 30.2\% |
| Medium | 33 |  | 6,274 | 2.3\% | 53.7\% | 70.1\% |  | 6,188 | 2.3\% | 53.4\% | 69.7\% |
| High risk | 34 |  | 2,151 | 10.2\% | 55.2\% | 92.7\% |  | 2,157 | 10.3\% | 55.8\% | 94.0\% |
| Default | 35 |  | 120 | 100.0\% | 47.6\% | 0.0\% |  | 115 | 100.0\% | 47.4\% | 0.0\% |
| Total other retail | 36 | \$ | 20,040 | 2.7\% | 45.2\% | 46.1\% | \$ | 19,589 | 2.7\% | 44.8\% | 46.5\% |

[^3]

[^4]Basel $I^{1}$ - AIRB Credit Risk Exposures - Undrawn Commitments ${ }^{2}$ and
Exposure at Default (EAD) on Undrawn Commitments ${ }^{3}$
Other retail
Total retai
Non-retail
Corporate
Sovereign
Bank
Tot
Tota

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2008 \\ \text { Q4 } \end{gathered}$ |  |  |  | $\begin{gathered} 2008 \\ \text { Q3 } \end{gathered}$ |  |  |  | $\begin{gathered} 2008 \\ \text { Q2 } \end{gathered}$ |  |  |  | $\begin{gathered} 2008 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Notionalundrawncommitments |  | EAD onundrawncommitments |  | Notionalundrawncommitments |  | EAD onundrawncommitments |  | Notional undrawn commitments |  | EAD onundrawncommitments |  | Notionalundrawncommitments |  | EAD onundrawncommitments |  |
| 1 | \$ | 53,900 | \$ | 20,705 | \$ | 53,652 | \$ | 21,427 | \$ | 51,324 | \$ | 20,395 | \$ | 51,081 | \$ | 18,010 |
| 2 |  | 44,268 |  | 27,386 |  | 45,151 |  | 28,098 |  | 44,848 |  | 28,133 |  | 44,458 |  | 27,659 |
| 3 |  | 6,575 |  | 5,010 |  | 6,361 |  | 4,830 |  | 6,216 |  | 5,640 |  | 7,043 |  | 5,530 |
| 4 |  | 104,743 |  | 53,101 |  | 105,164 |  | 54,355 |  | 102,388 |  | 54,168 |  | 102,582 |  | 51,199 |
| 5 |  | 29,942 |  | 21,494 |  | 29,176 |  | 21,427 |  | 25,774 |  | 18,760 |  | 25,652 |  | 18,735 |
| 6 |  | 1,015 |  | 893 |  | 878 |  | 768 |  | 815 |  | 711 |  | 757 |  | 662 |
| 7 |  | 569 |  | 485 |  | 607 |  | 512 |  | 541 |  | 450 |  | 517 |  | 439 |
| 8 |  | 31,526 |  | 22,872 |  | 30,661 |  | 22,707 |  | 27,130 |  | 19,921 |  | 26,926 |  | 19,836 |
| 9 | \$ | 136,269 | \$ | 75,973 | \$ | 135,825 | \$ | 77,062 | \$ | 129,518 | \$ | 74,089 | \$ | 129,508 | \$ | 71,035 |

${ }^{1}$ Effective Q1 2008, the Bank implemented OSFl's guidelines based on Basel II. This represents a new disclosure under this framework.
Notional undrawn commitments are equal to the contractually available amounts provided via committed loan agreements less amounts currently outstanding under those committed loan agreements.
${ }^{3}$ Exposure at default (EAD) on undrawn commitments is the amount currently undrawn but expected to be drawn assuming a default on the underlying committed loan agreement.

| (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2008 \\ \text { Q4 } \end{gathered}$ |  |  |  | $\begin{gathered} 2008 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  | $\begin{gathered} 2008 \\ \text { Q2 } \\ \hline \end{gathered}$ |  |  |  | $\begin{gathered} 2008 \\ \text { Q1 } \end{gathered}$ |  |  |  |
| SECURITIZATION EXPOSURES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Rating |  | Gross exposures |  | $\begin{gathered} \text { Risk- } \\ \text { weighted } \\ \text { assets } \\ \hline \end{gathered}$ |  | Gross exposures |  | Risk-weightedassets |  | Gross exposures |  | Risk-weightedassets |  | Gross exposures |  | Riskweighted assets |  |
| AA- and above | 1 | \$ | 37,892 | \$ | 5,388 | \$ | 36,346 | \$ | 4,942 | \$ | 36,944 | \$ | 4,988 | \$ | 18,517 | \$ | 1,302 |
| A+ to A- | 2 |  | 455 |  | 199 |  | 103 |  | 21 |  | 211 |  | 42 |  | 330 |  | 66 |
| $\mathrm{BBB}+$ to BBB - | 3 |  | 571 |  | 557 |  | 56 |  | 42 |  | 56 |  | 42 |  | 39 |  | 30 |
| BB+ and below | 4 |  | 62 |  | 216 |  | - |  | - |  | - |  | - |  | - |  | - |
| Total | 5 | \$ | 38,980 | \$ | 6,360 | \$ | 36,505 | \$ | 5,005 | \$ | 37,211 | \$ | 5,072 | \$ | 18,886 | \$ | 1,398 |

${ }^{1}$ Effective Q1 2008, the Bank implemented OSFI's guidelines based on Basel II. This represents a new disclosure under Basel II.
${ }^{2}$ Securitization exposures include the Bank's exposures as originator and investor under both the Internal Ratings Based approach and the Standardized approach.


Effective Q1 2008, the Bank implemented OSFI's guidelines based on Basel II. Accordingly, the numbers for 2008 are based on Basel II. For comparative numbers based on Basel I, see page 28 .
${ }^{2}$ For regulatory purposes only, effective Q4 2008, the one month lag in reporting TD Banknorth and Commerce asseets is eliminated by using the same period end as the rest of the Bank, and the Bank's investment in TD Ameritrade is translated using the period end
foreign exchange rate of the Bank
A significant portion of the $\$ 72.3$ billion increase in exposures and $\$ 32.7$ billion increase in RWA in Q2 2008 was due to the Commerce acquisition which represented $\$ 59.2$ billion and $\$ 29.3$ billion, respectively, of this increase.

## (\$ millions)

## RISK-WEIGHTED ASSETS (RWA)

CAPITAL
Tier 1 capital
Common shares
Contributed surplus
Retained earnings
Net unrealized foreign currency translation gains (losses) on investment in
subsidiaries, net of hedging activities
Accumulated net after-tax unrealized loss on AFS equity securities in OCl
Preferred shares
Qualifying non-controlling interests in subsidiaries
Gross Tier 1 capital
Goodwill and intangibles in excess of $5 \%$ limit
Net Tier 1 capital
RB securitization (gain on sales of mortgages)
$50 \%$ shorffall in allowance ${ }^{3}$
ther deduction
Net impact of eliminating one month reporting lag on U.S. entities ${ }^{9}$
Adjusted net Tier 1 capital
Tier 2 capital
Subordinated notes and debentures (net of amortization and ineligible) General allowance - standardized portfolios
Allowance in excess of expected loss ${ }^{4}$
Accumulated net after-tax unrealized gain on AFS equity securities in OCI
$50 \%$ shortfall in allowance ${ }^{3}$
Investments in insurance subsidiaries ${ }^{5}$
Substantial investments - other ${ }^{5}$
Other deductions
Net impact of eliminating one month reporting lag on U.S. entities
Total Tier 2 capital
Total regulatory capital ${ }^{9}$
CAPItAL RATIOS (\%) ${ }^{9}$
Tier 1 capital ratio
Total capital ratio ${ }^{6}$
CAPITAL RATIOS FOR SIGNIFICANT BANK SUBSIDIARIES(\%)
TD Bank, N.A. ${ }^{7,8}$
Tier 1 capital ratio
Total capital ratio
TD Banknorth, N.A. ${ }^{7,8}$
Tier 1 capital ratio
Total capital ratio
Commerce Bank, N.A. ${ }^{7,8}$
Tier 1 capital ratio
Total capital ratio
D Mortgage Corporation
Ther 1 capial ratio
Total capital ratio

(page 31)

| $\$ 211,750$ | $\$ 184,674$ | $\$$ | 178,635 | $\$$ | 145,900 |
| :--- | :--- | :--- | :--- | :--- | :--- |


| (page 21) | 2 | 13,241 | \$ | 13,090 | \$ | 12,818 | \$ | 6,632 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (page 21) | 3 | 350 |  | 355 |  | 383 |  | 121 |
| (page 21) | 4 | 17,857 |  | 17,362 |  | 16,864 |  | 16,499 |
| (page 22) | 5 | $(1,633)$ |  | $(2,065)$ |  | $(1,834)$ |  | $(2,304)$ |
|  | 6 | - |  | - |  | - |  | - |
|  | 7 | 2,425 |  | 2,175 |  | 1,675 |  | 1,425 |
|  | 8 | 2,765 |  | 1,753 |  | 1,736 |  | 1,739 |
|  | 9 | 20 |  | 20 |  | 20 |  | 20 |
|  | 10 | 35,025 |  | 32,690 |  | 31,662 |  | 24,132 |
|  | 11 | (15,148) |  | $(14,765)$ |  | $(15,016)$ |  | $(7,967)$ |
|  | 12 | 19,877 |  | 17,925 |  | 16,646 |  | 16,165 |
|  | 13 | (57) |  | (64) |  | (65) |  | (51) |
|  | 14 | (309) |  | (289) |  | (239) |  | (162) |
|  | 15 | (75) |  | (81) |  | (80) |  | (64) |
|  | 16 | 1,243 |  | - |  | - |  | - |
|  | 17 | 20,679 |  | 17,491 |  | 16,262 |  | 15,888 |
|  | 18 | 12,186 |  | 13,233 |  | 12,301 |  | 11,777 |
|  | 19 | 490 |  | 487 |  | 467 |  | 311 |
|  | 20 | - |  | - |  | - |  | - |
|  | 21 | 53 |  | 245 |  | 280 |  | 312 |
|  | 22 | (309) |  | (289) |  | (239) |  | (162) |
|  | 23 | $(1,198)$ |  | $(1,185)$ |  | $(1,134)$ |  | $(1,091)$ |
|  | 24 | $(5,476)$ |  | $(5,199)$ |  | $(5,161)$ |  | $(4,957)$ |
|  | 25 | (75) |  | (81) |  | (80) |  | (64) |
|  | 26 | $(1,002)$ |  | - |  | - |  | - |
|  | 27 | 4,669 |  | 7,211 |  | 6,434 |  | 6,126 |
|  | 28 | 25,348 | \$ | 24,702 | \$ | 22,696 | \$ | 22,014 |
|  | 2930 | 9.8\% |  | 9.5\% |  | 9.1\% |  | 10.9\% |
|  |  | 12.0\% |  | 13.4\% |  | 12.7\% |  | 15.1\% |
|  | 3132 | 9.3\% |  | 9.7\% |  | n/a |  | n/a |
|  |  | 11.0\% |  | 11.4\% |  | n/a |  | n/a |
|  | 3334 | $n /{ }^{\text {a }}$ |  | $\mathrm{n} / \mathrm{a}^{8}$ |  | 9.4\% |  | 9.5\% |
|  |  | $n / \mathrm{a}^{8}$ |  | $\mathrm{n} / \mathrm{a}^{8}$ |  | 12.2\% |  | 12.3\% |
|  | 3536 |  |  | n/a ${ }^{8}$ |  | 9.8\% |  | n/a |
|  |  | $\mathrm{n} / \mathrm{a}^{8}$ |  | $\mathrm{n} / \mathrm{a}^{8}$ |  | 10.6\% |  | n/a |
|  | 37 | 38.3\% |  | 48.2\% |  | 48.4\% |  | 42.4\% |
|  | 38 | 41.7\% |  | 52.6\% |  | 53.0\% |  | 46.4\% |


| (page 21) | 2 | 13,241 | \$ | 13,090 | \$ | 12,818 | \$ | 6,632 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (page 21) | 3 | 350 |  | 355 |  | 383 |  | 121 |
| (page 21) | 4 | 17,857 |  | 17,362 |  | 16,864 |  | 16,499 |
| (page 22) | 5 | $(1,633)$ |  | $(2,065)$ |  | $(1,834)$ |  | $(2,304)$ |
|  | 6 | - |  | - |  | - |  | - |
|  | 7 | 2,425 |  | 2,175 |  | 1,675 |  | 1,425 |
|  | 8 | 2,765 |  | 1,753 |  | 1,736 |  | 1,739 |
|  | 9 | 20 |  | 20 |  | 20 |  | 20 |
|  | 10 | 35,025 |  | 32,690 |  | 31,662 |  | 24,132 |
|  | 11 | (15,148) |  | $(14,765)$ |  | $(15,016)$ |  | $(7,967)$ |
|  | 12 | 19,877 |  | 17,925 |  | 16,646 |  | 16,165 |
|  | 13 | (57) |  | (64) |  | (65) |  | (51) |
|  | 14 | (309) |  | (289) |  | (239) |  | (162) |
|  | 15 | (75) |  | (81) |  | (80) |  | (64) |
|  | 16 | 1,243 |  | - |  | - |  | - |
|  | 17 | 20,679 |  | 17,491 |  | 16,262 |  | 15,888 |
|  | 18 | 12,186 |  | 13,233 |  | 12,301 |  | 11,777 |
|  | 19 | 490 |  | 487 |  | 467 |  | 311 |
|  | 20 | - |  | - |  | - |  | - |
|  | 21 | 53 |  | 245 |  | 280 |  | 312 |
|  | 22 | (309) |  | (289) |  | (239) |  | (162) |
|  | 23 | $(1,198)$ |  | $(1,185)$ |  | $(1,134)$ |  | $(1,091)$ |
|  | 24 | $(5,476)$ |  | $(5,199)$ |  | $(5,161)$ |  | $(4,957)$ |
|  | 25 | (75) |  | (81) |  | (80) |  | (64) |
|  | 26 | $(1,002)$ |  | - |  | - |  | - |
|  | 27 | 4,669 |  | 7,211 |  | 6,434 |  | 6,126 |
|  | 28 | 25,348 | \$ | 24,702 | \$ | 22,696 | \$ | 22,014 |
|  | 2930 | 9.8\% |  | 9.5\% |  | 9.1\% |  | 10.9\% |
|  |  | 12.0\% |  | 13.4\% |  | 12.7\% |  | 15.1\% |
|  | 3132 | 9.3\% |  | 9.7\% |  | n/a |  | n/a |
|  |  | 11.0\% |  | 11.4\% |  | n/a |  | n/a |
|  | 3334 | $n /{ }^{\text {a }}$ |  | $\mathrm{n} / \mathrm{a}^{8}$ |  | 9.4\% |  | 9.5\% |
|  |  | $n / \mathrm{a}^{8}$ |  | $\mathrm{n} / \mathrm{a}^{8}$ |  | 12.2\% |  | 12.3\% |
|  | 3536 |  |  | n/a ${ }^{8}$ |  | 9.8\% |  | n/a |
|  |  | $\mathrm{n} / \mathrm{a}^{8}$ |  | $\mathrm{n} / \mathrm{a}^{8}$ |  | 10.6\% |  | n/a |
|  | 37 | 38.3\% |  | 48.2\% |  | 48.4\% |  | 42.4\% |
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| (page 21) | 2 | 13,241 | \$ | 13,090 | \$ | 12,818 | \$ | 6,632 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
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|  | 14 | (309) |  | (289) |  | (239) |  | (162) |
|  | 15 | (75) |  | (81) |  | (80) |  | (64) |
|  | 16 | 1,243 |  | - |  | - |  | - |
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|  | 18 | 12,186 |  | 13,233 |  | 12,301 |  | 11,777 |
|  | 19 | 490 |  | 487 |  | 467 |  | 311 |
|  | 20 | - |  | - |  | - |  | - |
|  | 21 | 53 |  | 245 |  | 280 |  | 312 |
|  | 22 | (309) |  | (289) |  | (239) |  | (162) |
|  | 23 | $(1,198)$ |  | $(1,185)$ |  | $(1,134)$ |  | $(1,091)$ |
|  | 24 | $(5,476)$ |  | $(5,199)$ |  | $(5,161)$ |  | $(4,957)$ |
|  | 25 | (75) |  | (81) |  | (80) |  | (64) |
|  | 26 | $(1,002)$ |  | - |  | - |  | - |
|  | 27 | 4,669 |  | 7,211 |  | 6,434 |  | 6,126 |
|  | 28 | 25,348 | \$ | 24,702 | \$ | 22,696 | \$ | 22,014 |
|  | 2930 | 9.8\% |  | 9.5\% |  | 9.1\% |  | 10.9\% |
|  |  | 12.0\% |  | 13.4\% |  | 12.7\% |  | 15.1\% |
|  | 3132 | 9.3\% |  | 9.7\% |  | n/a |  | n/a |
|  |  | 11.0\% |  | 11.4\% |  | n/a |  | n/a |
|  | 3334 | $n /{ }^{\text {a }}$ |  | $\mathrm{n} / \mathrm{a}^{8}$ |  | 9.4\% |  | 9.5\% |
|  |  | $n / \mathrm{a}^{8}$ |  | $\mathrm{n} / \mathrm{a}^{8}$ |  | 12.2\% |  | 12.3\% |
|  | 3536 |  |  | n/a ${ }^{8}$ |  | 9.8\% |  | n/a |
|  |  | $\mathrm{n} / \mathrm{a}^{8}$ |  | $\mathrm{n} / \mathrm{a}^{8}$ |  | 10.6\% |  | n/a |
|  | 37 | 38.3\% |  | 48.2\% |  | 48.4\% |  | 42.4\% |
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| (page 21) | 2 | 13,241 | \$ | 13,090 | \$ | 12,818 | \$ | 6,632 |
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|  | 16 | 1,243 |  | - |  | - |  | - |
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|  | 19 | 490 |  | 487 |  | 467 |  | 311 |
|  | 20 | - |  | - |  | - |  | - |
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|  | 22 | (309) |  | (289) |  | (239) |  | (162) |
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|  | 28 | 25,348 | \$ | 24,702 | \$ | 22,696 | \$ | 22,014 |
|  | 2930 | 9.8\% |  | 9.5\% |  | 9.1\% |  | 10.9\% |
|  |  | 12.0\% |  | 13.4\% |  | 12.7\% |  | 15.1\% |
|  | 3132 | 9.3\% |  | 9.7\% |  | n/a |  | n/a |
|  |  | 11.0\% |  | 11.4\% |  | n/a |  | n/a |
|  | 3334 | $n /{ }^{\text {a }}$ |  | $\mathrm{n} / \mathrm{a}^{8}$ |  | 9.4\% |  | 9.5\% |
|  |  | $n / \mathrm{a}^{8}$ |  | $\mathrm{n} / \mathrm{a}^{8}$ |  | 12.2\% |  | 12.3\% |
|  | 3536 |  |  | n/a ${ }^{8}$ |  | 9.8\% |  | n/a |
|  |  | $\mathrm{n} / \mathrm{a}^{8}$ |  | $\mathrm{n} / \mathrm{a}^{8}$ |  | 10.6\% |  | n/a |
|  | 37 | 38.3\% |  | 48.2\% |  | 48.4\% |  | 42.4\% |
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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
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|  | 27 | 4,669 |  | 7,211 |  | 6,434 |  | 6,126 |
|  | 28 | 25,348 | \$ | 24,702 | \$ | 22,696 | \$ | 22,014 |
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|  |  | 12.0\% |  | 13.4\% |  | 12.7\% |  | 15.1\% |
|  | 3132 | 9.3\% |  | 9.7\% |  | n/a |  | n/a |
|  |  | 11.0\% |  | 11.4\% |  | n/a |  | n/a |
|  | 3334 | $n /{ }^{\text {a }}$ |  | $\mathrm{n} / \mathrm{a}^{8}$ |  | 9.4\% |  | 9.5\% |
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|  |  | $\mathrm{n} / \mathrm{a}^{8}$ |  | $\mathrm{n} / \mathrm{a}^{8}$ |  | 10.6\% |  | n/a |
|  | 37 | 38.3\% |  | 48.2\% |  | 48.4\% |  | 42.4\% |
|  | 38 | 41.7\% |  | 52.6\% |  | 53.0\% |  | 46.4\% |

基
In accordance with CICA Handbook s. 3860, the Bank is required to classify certain classes of preferred shares and innovative Tier 1 capital investments as liabilities
grandfathered by OSFI and continue to be included in Tier 1 capital.
When expected loss as calculated within the IRB approach exceeds total provisions, the difference is deducted $50 \%$ from Tier 1 capita and $50 \%$ from Tier 2 capital.
${ }^{4}$ When expected loss as calculated within the IRB approach is less than the total provisions, the difference is added to Tier 2 capital.
Based on OSFI advisory letter dated February 20, 2007, 100\% of substantial investments and investments in insurance subsidiaries held prior to January 1,2007 (excluding goodwill / intangibles) is deducted from Tier 2 capital. The $50 \%$ from Tier 1 capital and the $50 \%$ from Tier 1 capital and has been deferred until 5009 and 2012 tor substantial investments and insurance, respectively. Increases in the investment value of insurance subsidiaries and / or substantial investments on or after January 1,2007 are subject
OSF''s target total capital ratio for Canadian banks is $10 \%$.
7 On a stand-alone basis, TD Bank, N.A., TD Banknorth, N.A. and Commerce Bank, N.A. report regulatory capital to the Office of the Comptroller of the Currency (OCC) under Basel I. The disclosed capital ratios are based on this framework.
${ }^{8}$ Commerce Bank, N.A. and Commerce Bank/North merged into TD Banknorth, N.A. on May 31, 2008. On the same date, TD Banknorth, N.A. changed its legal name to TD Bank, N.A.
For regulatory purposes only, effective Q4 2008, the one month lag in reporting TD Banknorth and Commerce assets is eliminated by using the same period end as the rest of the Bank, and the Bank's investment in
TD Ameritrade is translated using the period end foreign exchange rate of the Bank.
$\begin{array}{lc}\text { (\$ millions) } & \text { LINE } \\ A S \text { AT } & \#\end{array}$
AS AT
Balance sheet assets
Cash resources
Securities
Loans
Customers' liability under acceptances
Other assets
Net impact of eliminating one month reporting lag of U.S. entities ${ }^{3}$
Total balance sheet assets

## Off-balance sheet exposures

Credit instruments
Derivative financial instruments
Total off-balance sheet exposures
Total RWA equivalent - Credit risk
Total RWA equivalent - Market risk
Total RWA

| 2008 |  |  |  |  |  |  | 2007 |  |  |  |  |  |  |  | $\begin{gathered} 2006 \\ \mathrm{Q} 4 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Q4 |  | Q3 | Q2 |  | Q1 |  | Q4 Q3 |  |  |  | Q2 |  | Q1 |  |  |  |
| \$ 3,179 | \$ | 2,641 | \$ | 3,244 | \$ | 2,768 | \$ | 3,053 | \$ | 2,408 | \$ | 2,092 | \$ | 1,894 | \$ | 1,905 |
| 11,546 |  | 9,930 |  | 10,048 |  | 5,179 |  | 4,984 |  | 5,027 |  | 5,655 |  | 5,978 |  | 4,792 |
| 131,556 |  | 120,175 |  | 114,837 |  | 98,805 |  | 95,951 |  | 96,348 |  | 96,545 |  | 96,009 |  | 92,998 |
| 11,040 |  | 10,844 |  | 10,848 |  | 10,633 |  | 9,279 |  | 9,192 |  | 9,233 |  | 8,425 |  | 8,676 |
| 14,114 |  | 11,963 |  | 12,165 |  | 8,716 |  | 8,589 |  | 9,006 |  | 8,803 |  | 9,436 |  | 8,881 |
| 9,688 |  | - |  | - |  | - |  | - |  |  |  | - |  | - |  | - |
| 181,123 |  | 155,553 |  | 151,142 |  | 126,101 |  | 121,856 |  | 121,981 |  | 122,328 |  | 121,742 |  | 117,252 |
| 29,594 |  | 29,049 |  | 26,193 |  | 23,633 |  | 20,015 |  | 18,835 |  | 16,660 |  | 16,971 |  | 14,818 |
| 9,665 |  | 7,489 |  | 7,551 |  | 9,408 |  | 7,573 |  | 6,948 |  | 6,661 |  | 6,805 |  | 6,647 |
| 39,259 |  | 36,538 |  | 33,744 |  | 33,041 |  | 27,588 |  | 25,783 |  | 23,321 |  | 23,776 |  | 21,465 |
| 220,382 |  | 192,091 |  | 184,886 |  | 159,142 |  | 149,444 |  | 147,764 |  | 145,649 |  | 145,518 |  | 138,717 |
| 9,644 |  | 8,179 |  | 7,140 |  | 4,088 |  | 3,075 |  | 3,019 |  | 3,742 |  | 3,572 |  | 3,162 |
| \$ 230,026 | \$ | 200,270 | \$ | 192,026 | \$ | 163,230 | \$ | 152,519 | \$ | 150,783 | \$ | 149,391 | \$ | 149,090 | \$ | 141,879 |

## CAPITAL

TIER 1
Common shares
Common shares of the Bank held by subsidiaries
Contributed surplus
Retained earnings
Net unrealized foreign currency translation gains (losses) on
investment in subsidiaries, net of hedging activities
Accumulated net after tax unrealized loss on AFS securities in OCI
Qualifying preferred shares - grandfathered ${ }^{2}$
Innovative instruments ${ }^{2}$
Qualifying non-controlling interests in subsidiaries
Goodwill and intangible assets in excess of $5 \%$ limit
Net impact of eliminating one month reporting lag of U.S. entities ${ }^{3}$ Total Tier 1 capital
(page 21) 14
(page 21) 15
(page 21) 16
(page 22) 18
19

TIER 2
Subordinated notes and debentures
Amortization of subordinated notes and debentures and other
General allowance for credit losses
Accumulated net after tax unrealized gain on AFS securities in OCI Total Tier 2 capital
Investment in unconsolidated subsidiaries / substantial investments First loss protection
Net impact of eliminating one month reporting lag of U.S. entities ${ }^{3}$
Total capital
CAPITAL RATIOS
Tier 1 capital
Total capital
${ }^{1}$ Effective Q1 2008, the Bank implemented OSFI's guidelines based on Basel II. Accordingly, the numbers for 2008 are presented for comparative purposes only.
${ }^{2}$ In accordance with CICA Handbook s. 3860, the Bank is required to classify certain classes of preferred shares and innovative Tier 1 capital investments as liabilities on the balance sheet. For regulatory capital purposes, these capital instruments have been grandfathered by OSFI and continue to be included in Tier 1 capital.
${ }^{3}$ For regulatory purposes only, effective Q4 2008, the one month lag in reporting TD Banknorth and Commerce assets is eliminated by using the same period end as the rest of the Bank, and the Bank's investment in TD Ameritrade is translated using the period end foreign exchange rate of the Bank.

## Risk-weighted Assets

Risk-weighted assets (RWA)

- Used in the calculation of risk-based capital ratios. Risk-weighted assets (RWA) are calculated by applying a risk-weight factor ("risk-weight") to the notional amount of each asset. Off-balance sheet amounts are converted to balance sheet (or credit) equivalent amounts using credit conversion factors, before the appropriate risk-weight is applied. The risk-weight is determined by the regulatory approach used.


## Approaches used by the Bank to calculate RWA:

## For Credit Risk

Standardized Approach

Advanced Internal Ratings Based (AIRB) Approach
For Operational Risk
Basic Indicator Approach
Standardized Approach

## For Market Risk

Internal Models Approach

## Credit Risk Terminology

Gross credit risk exposure

## Counterparty Type / Exposure Classes:

## Retail

Residential secured
Qualifying revolving retail (QRR)

Other retail
Non-retail
Corporate
Sovereign
Bank

Exposure Types:
Drawn
Undrawn (commitment)
Repo-style transactions
OTC derivatives
Other off-balance sheet

## AIRB Credit Risk Parameters

Probability of Default (PD)
Exposure at Default (EAD)
Loss Given Default (LGD)

Under this approach, banks use a standardized set of risk-weights as prescribed by the regulator to calculate credit risk capital requirements. Standardized risk-weights are based on external credit assessments, where available, and other risk-related factors, including exposure asset class, collateral, etc

- Under this approach, banks use their own internal historical experience of PD, LGD, EAD and other key risk assumptions to calculate credit risk capital requirements. Use of the AIRB approach is subject to supervisory approval.
- Under this approach, banks calculate operational risk capital requirements by applying a prescribed factor of $15 \%$ to a three-year average of positive annual gross income.
- Under this approach, banks apply prescribed risk-weight factors to a three-year average of annual gross income for each of eight different business lines, representing the different activities of the institution (e.g. Corporate Finance, Retail Banking, Asset Management, etc.).
- Under this approach, banks use their own internal risk management models to calculate specific risk and general market risk charges

The total amount we are exposed to at the time of default measured before specific provisions or write-offs. Includes exposures under both the Standardized and AIRB approach to credit risk.

- Includes residential mortgages and home equity lines of credit extended to individuals.
- Includes credit cards, unsecured lines of credit and overdraft protection products extended to individuals (in the case of the Standardized Approach to credit risk, credit card exposures are included in the 'Other retail' category).
- Includes all other loans (e.g. personal loans, student lines of credit and small business loans) extended to individuals and small businesses.
- Includes exposures to corporations, partnerships or proprietorships.

Includes exposures to central governments, central banks, multilateral development banks and certain public sector entities.

- Includes exposures to deposit-taking institutions, securities firms and certain public sector entities.
- The amount of funds advanced to a borrower
- The difference between the authorized and drawn amounts (e.g. the unused portion of a line of credit / committed credit facility).
- Repurchase and reverse repurchase agreements, securities borrowing and lending.
- Privately negotiated derivative contracts that are not exchange-traded.
- All off-balance sheet arrangements other than derivatives and undrawn commitments (e.g. letters of credit, letters of guarantee).
- The likelihood that the borrower will not be able to meet its scheduled repayments within a one year time horizon
- The total amount we are exposed to at the time of default.
- The amount of the loss when a borrower defaults on a loan, which is expressed as a percentage of exposure at default (EAD)
${ }^{1}$ The adjustment for items of note, net of income taxes, is removed from reported results to compute adjusted results.
${ }^{2}$ The Enron contingent liability for which the Bank established a reserve was re-evaluated in light of the favourable evolution of case law in similar securities class actions following the U.S. Supreme Court's ruling in Stoneridge Partners, LLC v. Scientific-Atlanta, Inc. Effective October 31, 2008, the Bank recorded an after-tax positive adjustment of $\$ 323$ million ( $\$ 477$ million before tax), reflecting the substantial reversal of the reserve. For details, see Note 26 to the 2008 audited Consolidated Financial Statements.
${ }^{3}$ Effective August 1, 2008, as a result of recent deterioration in markets and severe dislocation in the credit market, the Bank changed its trading strategy with respect to certain trading debt securities. The Bank no longer intends to actively trade in these debt securities. Accordingly, the Bank reclassified certain debt securities from trading to available-for-sale category in accordance with the Amendments to CICA Section 3855, Financial Instruments - Recognition and Measurement. As part of the Bank's trading strategy, these debt securities are economically hedged, primarily with credit default swaps (CDS) and interest rate swap contracts. These derivatives are not eligible for reclassification and are recorded on a fair value basis with changes in fair value recorded in the period's earnings. Management believes that this asymmetry in the accounting treatment between derivatives and the reclassified debt securities results in volatility in earnings from period to period that is not indicative of the economics of the underlying business performance in the Wholesale Banking segment. As a result, the derivatives are accounted for on an accrual basis in Wholesale Banking segment and the gains and losses related to the derivatives in excess of the accrued amounts are reported in the Corporate segment and disclosed as an item of note. Adjusted results of the Bank exclude the gains and losses of the derivatives in excess of the accrued amount.
${ }^{4}$ As part of the global restructuring of Visa USA Inc., Visa Canada Association and Visa International Service Association, which closed on October 3, 2007 (restructuring date), the Bank received shares of the new global entity (Visa Inc.) in exchange for the Bank's membership interest in Visa Canada Association. As required by the accounting standards, the shares the Bank received in Visa Inc. were measured at fair value and an estimated gain of $\$ 135$ million after tax was recognized in the Corporate segment, based on results of an independent valuation of the shares.
${ }^{5}$ The TD Banknorth restructuring, privatization and merger-related charges include the following: $\$ 39$ million TD Banknorth restructuring, privatization and merger-related charges included in U.S. Personal and Commercial Banking (for details, see footnote 3 on page 7 and the reconciliation of non-GAAP financial measures table in the Q2 2007 Report to Shareholders); and $\$ 4$ million restructuring charge related to the transfer of functions from TD Bank USA, N.A. (TD Bank USA) to TD Banknorth, included in the Corporate segment.
${ }^{6}$ As a result of the acquisition of Commerce Bancorp, Inc. (Commerce) and related restructuring and integration initiatives undertaken, the Bank incurred restructuring and integration charges. Restructuring charges consisted of employee severance costs, the costs of amending certain executive employment and award agreements and the write-down of long-lived assets due to impairment. Integration charges consisted of costs related to employee retention, external professional consulting charges and marketing (including customer communication and rebranding). In the Interim Consolidated Statement of Income, the restructuring and integration charges are included in non-interest expenses.
${ }^{7}$ The Bank purchases CDS to hedge the credit risk in Wholesale Banking's corporate lending portfolio. These CDS do not qualify for hedge accounting treatment and, therefore, they are measured at fair value with changes in fair value recognized in current period's earnings. The related loans are accounted for at amortized cost. Management believes that this asymmetry in the accounting treatment between CDS and loans would result in periodic profit and loss volatility which is not indicative of the economics of the corporate loan portfolio or the underlying business performance in Wholesale Banking. As a result, the CDS are accounted for on an accrual basis in the Wholesale Banking segment and the gains and losses on the CDS, in excess of the accrued cost, are reported in the Corporate segment. Adjusted earnings excludes the gains and losses on the CDS in excess of the accrued cost. When a credit event occurs in the corporate loan book that has an associated CDS hedge, the provision for credit losses (PCL) related to the portion that was hedged via the CDS is netted against this item of note. During Q1 2008, the change in the fair value of CDS, net of PCL, resulted in a net gain of $\$ 38$ million before tax ( $\$ 25$ million after tax). The item of note included a change in fair value of CDS of $\$ 55$ million before tax ( $\$ 36$ million after tax), net of PCL of approximately $\$ 17$ million before tax ( $\$ 11$ million after tax). Prior to Q1 2007 , this item was described as "Hedging impact due to AcG-13". As part of the adoption of the new financial instruments standards, the guidance under Accounting Guideline 13:Hedging Relationships (AcG-13) was replaced by Canadian Institute of Chartered Accountants (CICA) Handbook Section 3865, Hedges.
${ }^{8}$ The negative impact of future tax reduction on adjusted earnings is included in "Other tax items".
${ }^{9}$ The provision for insurance claims relates to a court decision in Alberta. The Alberta government's legislation effectively capping minor injury insurance claims was challenged and held to be unconstitutional in Q1 2008. While the Government of Alberta has appealed the decision, the ultimate outcome remains uncertain. As a result, the Bank accrued an additional actuarial liability for potential claims in Q1 2008.
${ }^{10}$ EPS impact is computed by dividing items of note by the weighted-average number of shares outstanding during the period. As a result, the sum of the quarterly EPS impact may not equal the year-to-date EPS impact.
${ }^{11}$ The diluted earnings per share figures do not include Commerce earnings for the month of April 2008 because there is a one month lag between fiscal quarter ends, while share issuance on close resulted in a one-time negative earnings impact of 4 cents per share.


[^0]:    Certain comparative amounts have been reclassified to conform with current period presentation

[^1]:    ${ }^{1}$ Net of balance sheet restructuring charge of \$52 million in TD Banknorth in Q1 2006.
    ${ }^{2}$ These gains (losses) are on instruments managed within Wholesale Banking's trading portfolios.
    
     did not exist prior to Q4 2007. Due to the immaterial nature of the mark-to-market income in prior quarters, no retroactive reclassification was made.

[^2]:    Premiums on credit default swaps (CDS) recorded in provision for credit losses for Wholesale Banking are reclassified to trading income in the Corporate segment.

[^3]:    ${ }_{2}^{1}$ Effective Q1 2008, the Bank implemented OSFl's guidelines based on Basel II. This represents a new disclosure under this framework
    ${ }^{2}$ Exposure at Default after the effects of credit risk mitigation.

[^4]:    ${ }^{1}$ Effective Q1 2008, the bank implemented OSFI's guidelines based on Basel II. This represents a new disclosure under this framework.
    ${ }^{2}$ Exposure at Default after the effects of credit risk mitigation.

