

## SUPPLEMENTAL FINANCIAL INFORMATION

For the Fourth Quarter Ended October 31, 2013

## I nvestor Relations Department

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## For the 4th Quarter Ended October 31, 2013




 presentation.

## How the Bank Reports



 page 3 of this package. The Bank believes that adjusted results provide the reader with a better understanding of how management views the Bank's performance.

 MD\&A and Q4 2013 ENR.

## Segmented Information



 Chrysler Financial acquisition are reported in the Corporate segment. Effective December 1, 2011, the results of the credit card portfolio of MBNA Canada (MBNA) are reported primarily in the CAD P\&C and Wealth and

 reported in Wealth and Insurance.
 conform with the current period presentation.



 not defined terms under IFRS and, therefore, may not be comparable to similar terms used by other issuers.
 revenue, expenses, and assets generated by the businesses in that segment. Due to the complexity of the Bank, its management reporting model uses various estimates, assumptions, allocations, and risk-based

 statutory tax rate and may be adjusted for items and activities unique to each segment.


 Corporate segment.

## Basel III


 based on the Basel II regulatory framework.

The Capital Adequacy Requirements (CAR) Guideline contains two methodologies for capital ratio calculation: (i) the "transitional" method; and (ii) the "all-in" method. Under the "transitional" method, changes in capital

 the CET1 minimum requirement to $7.0 \%$. With the capital conservation buffer, Canadian banks are required to maintain a minimum Tier 1 capital ratio of $8.5 \%$ and Total capital ratio of $10.5 \%$, starting in Q1 2014 .

The final CAR Guideline postponed the Credit Valuation Adjustment (CVA) capital add-on charge until January 1, 2014.

## For the 4th Quarter Ended October 31, 2013

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## For the period ended

Income Statement (\$ millions, except as noted)
Net interest income
Non-interest in
Total revenue
Provision for (reversal of) credit losses
Loans
Debt securities classified as loans
Acquired credit-impaired loans
Total provision for (reversal of) credit losse
Insurance clai ms and
Income (loss) before provision for income taxes
Provision for (recovery of) income taxes
Income before equity in net income of an investment in associate Equity in net income of an investment in associate, net of income taxes
Net income - reported
Adjustment for items of note, net of income taxes
Net income - adjusted
Preferred dividends
Net income available to common shareholders and non-controlling interests in subsidiaries - adjusted
Attributable to:
Non-controlling interests - adjusted
Common shareholders - adjusted
Earnings per Share (EPS) (\$) and Weighted-Average Number of Common Shares Outstanding (millions) ${ }^{2}$
Basic earnings: $\begin{gathered}\text { Reported } \\ \text { Adjusted }\end{gathered}$
Diluted earnings: Reported
Weighted-average number of common shares outstanding Basic
Diluted

Balance Sheet (\$ billions)
Total assets
Risk Metrics (\$ billions, except as noted)
Risk-weighted assets ${ }^{3,4,5}$
Common Equity Tier $1^{6}$
Common Equity Tier 1 capital ratio ${ }^{5,6}$
Tier 1 capitat ${ }^{3,4}$
Tier 1 capital ratio ${ }^{3,4,5}$
Total capital ratio
er-tax impact of $1 \%$ increase in interest rates on
Common shareholders'
Annual net income ( $\$$ millions)
Net impaired loans - personal, business, and government (\$ millions) ${ }^{\text {) }}$
Net impaired loans - personal, business, and government
as a \% of net loans and acceptances,8
as a \% of net loans and acceptances
aceptance $^{8}{ }^{8}$.
Rating of senior debt:
Moody's
Standard and Poor's

| LINE <br> * | 2013 |  |  |  | 2012 |  |  |  | 2011 | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2013 | 2012 | 2011 |



| \$ | $\begin{aligned} & 3,532 \\ & 2,710 \\ & \hline \end{aligned}$ |
| :---: | :---: |
| 6,242 |  |
| $\begin{gathered} 350 \\ 3 \\ (13) \end{gathered}$ |  |
| $\begin{aligned} & 340 \\ & 579 \end{aligned}$ |  |
|  |  |
|  |  |
| 1,835 |  |
| 310 |  |
| 1,525 |  |
| 64 |  |
| $\begin{array}{r} 1,589 \\ 67 \end{array}$ |  |
|  |  |
| $\begin{array}{r} 1,656 \\ 48 \\ \hline \end{array}$ |  |
|  |  |
|  | 1,608 |


| $\$ \mathbf{1 6 , 0 7 8}$ | $\$ 15,026$ | $\$ 13,661$ |  |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 1 , 1 8 4}$ | 10,520 | 10,179 |  |
| $\mathbf{2 7 , 2 6 2}$ | 25,546 | 23,840 |  |
|  |  |  |  |
| $\mathbf{1 , 6 1 4}$ |  | 1,669 |  |
|  | 1,334 |  |  |
| $\mathbf{( 3 2 )}$ |  | 12 |  |
| $\mathbf{4 9}$ | 114 | 75 |  |
| $\mathbf{1 , 6 3 1}$ | 1,795 | 1,490 |  |
| $\mathbf{3 , 0 5 6}$ | 2,424 | 2,178 |  |
| $\mathbf{1 5 , 0 4 2}$ | 13,998 | 13,047 |  |
| $\mathbf{7 , 5 3 3}$ | 7,329 | 7,125 |  |
| $\mathbf{1 , 1 4 3}$ | 1,092 | 1,326 |  |
| $\mathbf{6 , 3 9 0}$ | 6,237 | 5,799 |  |
|  |  |  |  |
| $\mathbf{2 7 2}$ | 234 | 246 |  |
| $\mathbf{6 , 6 6 2}$ | 6,471 | 6,045 |  |
| $\mathbf{4 9 6}$ | 604 | 387 |  |
| $\mathbf{7 , 1 5 8}$ | 7,075 | 6,432 |  |
| $\mathbf{1 8 5}$ | 196 | 180 |  |
| $\mathbf{\$}$ | $\mathbf{6 , 9 7 3}$ | $\$$ | 6,879 |
|  |  |  |  |


| $\$$ | 27 | 26 | $\$$ | 26 | $\$$ | 26 | $\$$ | 26 | $\$$ | 26 | $\$$ | 26 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{1 , 7 4 5}$ |  | 1,524 |  | 1,758 |  | 1,841 |  | 1,682 |  | 1,745 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  | | $\$$ | 26 |
| :--- | ---: |
|  | 1,582 |


| $\$$ | 105 | $\$$ | 104 | $\$$ | 104 |
| ---: | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{6 , 8 6 8}$ |  | 6,775 |  | 6,148 |



Effective Q4 2013, Insurance revenue and Insurance claims and related expenses are presented on a gross basis on the Consolidated Statement of Income. Comparative amounts have been reclassified to conform with the current period presentation.
 common shareholders to include the effect of dilutive securities. As a result, the sum of the quarterly basic and diluted EPS figures may not equal the year-to-date EPS.
Effective Q1 2013, amounts are calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology. Prior to Q1 2013, amounts were calculated in accordance with the Basel II regulatory framework.
Prior to Q1 2012, amounts were calculated based on Canadian GAAP.
 are not applicable ( $\mathrm{n} / \mathrm{a}$ ).

- Excludes acquired credit-impaired (ACI) loans and debt securities classified as loans. For additional information on ACl loans, see pages 34 to 35 .

Shareholder Value
(\$ millions, except as noted)
For the period ended


Closing market price (\$)
Book value per common share (\$)
Closing market price to book value
Price-earnings ratio
Reported
Adjusted
Total shareholder return on common shareholders' investment Number of common shares outstanding (millions)
Total market capitalization (\$ billions)

## Dividend Performance

Dividend per common share (\$)
Dividend yield
Common dividend payout ratio
Reported
Adjusted
$\square-$
the Bank Q1 2012, economic profit is calculated based on average common equity on a prospective basis. Prior to Q1 2012, economic profit
, Bank, calculated based on average common equity, would have been $\$ 717$ million for Q4 2011 and $\$ 2,947$ million for the full year 2011.
The rate charged for common equity is $9.0 \%$ in both 2013 and 2012. The rate charged for invested capital was $9.0 \%$ in 2011.
Effective Q1 2013, amounts are calculated in accordance with the Ba
Prior to Q1 2012, amounts were calculated based on Canadian GAAP.
 presentation.
Return is calculated based on share price movement and reinvested dividends over the trailing twelve month period.

## Adjustments for Items of Note, Net of Income Taxes

## For the period ended

## Increase (Decrease) in Net Income Due to Items of Note (\$ millions)

Amortization of intangibles (Footnote 2)
Fair value of derivatives hedging the reclassified available-for-sale securities portfolio (Footnote 3)
Integration charges and direct transaction costs relating to U.S. P\&C Banking acquisitions (Footnote 4)
Fair value of credit default swaps (CDS) hedging the corporate loan book, net of provision for credit losses (Footnote 5)
Integration charges, direct transaction costs, and changes in fair value of contingent consideration relating to the Chrysler Financial acquisition (Footnote 6)
Integration charges and direct transaction costs relating to the acquisition of
the credit card portfolio of MBNA Canada (Footnote 7)
Litigation and litigation-related charge/reserve (Footnote 8)
Reduction of allowance for incurred but not identified credit losses (Footnote 9)
Positive impact due to changes in statutory income tax rates (Footnote 10) Impact of Superstorm Sandy (Footnote 11)
Impact of Alberta flood on the loan portfolio (Footnote 12)
Restructuring charges (Footnote 13)
Set-up costs in preparation for the previously announced affinity relationship with Aimia with respect to Aeroplan Visa credit cards and the related acquisition of accounts (Footnote 14) Total

## Increase (Decrease) in Earnings per Share Due to Items of Note (\$) (Footnote 15)

 Amortization of intangibles (Footnote 2)Fair value of derivatives hedging the reclassified available-for-sale securities portfolio (Footnote 3)
Integration charges and direct transaction costs relating to U.S. P\&C Banking acquisitions (Footnote 4)
Fair value of credit default swaps (CDS) hedging the corporate loan book, net of provision for credit losses (Footnote 5)
Integration charges, direct transaction costs, and changes in fair value of contingent consideration relating to the Chrysler Financial acquisition (Footnote 6)
Integration charges and direct transaction costs relating to the acquisition of
the credit card portfolio of MBNA Canada (Footnote 7)
Litigation and litigation-related charge/reserve (Footnote 8)
Reduction of allowance for incurred but not identified credit losses (Footnote 9)
Positive impact due to changes in statutory income tax rates (Footnote 10)
Impact of Superstorm Sandy (Footnote 11)
Impact of Alberta flood on the loan portfolio (Footnote 12)
Restructuring charges (Footnote 13)
Set-up costs in preparation for the previously announced affinity relationship with Aimia with
respect to Aeroplan Visa credit cards and the related acquisition of accounts (Footnote 14) Total

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2013 |  |  |  |  |  |  |  | 2012 |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q4 } \end{gathered}$ |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  | 2013 |  | 2012 |  | 2011 |  |
| 1 | \$ | 59 | \$ | 59 | \$ | 58 | \$ | 56 | \$ | 60 | \$ | 59 | \$ | 59 | \$ | 60 | \$ | 95 | \$ | 232 | \$ | 238 | \$ | 391 |
| 2 |  | 15 |  | (70) |  | 22 |  | (24) |  | 35 |  | - |  | 9 |  | 45 |  | (37) |  | (57) |  | 89 |  | (128) |
| 3 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 9 |  | (1) |  | - |  | 9 |  | 82 |
| 4 |  | - |  | - |  | - |  | - |  | - |  | (2) |  | 1 |  | 1 |  | (9) |  | - |  | - |  | (13) |
| 5 |  | - |  | - |  | - |  | - |  | 3 |  | 6 |  | 3 |  | 5 |  | 19 |  | - |  | 17 |  | 55 |
| 6 |  | 14 |  | 24 |  | 30 |  | 24 |  | 25 |  | 25 |  | 30 |  | 24 |  | - |  | 92 |  | 104 |  | - |
| 7 |  | 30 |  | - |  | - |  | 70 |  | - |  | 77 |  | - |  | 171 |  | - |  | 100 |  | 248 |  | - |
| 8 |  | - |  | - |  | - |  | - |  | - |  | (30) |  | (59) |  | (31) |  | - |  | - |  | (120) |  | - |
| 9 |  | - |  | - |  | - |  | - |  | - |  | (18) |  | ) |  | ) |  | - |  | - |  | (18) |  | - |
| 10 |  | - |  | - |  | - |  | - |  | 37 |  | - |  | - |  | - |  | - |  | - |  | 37 |  | - |
| 11 |  | (29) |  | 48 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 19 |  | - |  | - |
| 12 |  | 90 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 90 |  | - |  | - |
| 13 |  | 20 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 20 |  | - |  | - |
| 14 | \$ | 199 | \$ | 61 | \$ | 110 | \$ | 126 | \$ | 160 | \$ | 117 | \$ | 43 | \$ | 284 | \$ | 67 | \$ | 496 | \$ | 604 | \$ | 387 |
| 15 | \$ | 0.06 | \$ | 0.06 | \$ | 0.06 | \$ | 0.06 | \$ | 0.06 | \$ | 0.06 | \$ | 0.06 | \$ | 0.07 | \$ | 0.10 | \$ | 0.25 | \$ | 0.26 | \$ | 0.43 |
| 16 |  | 0.02 |  | (0.07) |  | 0.03 |  | (0.03) |  | 0.04 |  | - |  | 0.01 |  | 0.05 |  | (0.04) |  | (0.06) |  | 0.10 |  | (0.14) |
| 17 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 0.01 |  | - |  | - |  | 0.01 |  | 0.09 |
| 18 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | (0.01) |  | - |  | - |  | (0.01) |
| 19 |  | - |  | - |  | - |  | - |  | - |  | 0.01 |  | - |  | - |  | 0.02 |  | - |  | 0.02 |  | 0.06 |
| 20 |  | 0.02 |  | 0.03 |  | 0.03 |  | 0.03 |  | 0.03 |  | 0.03 |  | 0.03 |  | 0.02 |  | - |  | 0.10 |  | 0.11 |  | - |
| 21 |  | 0.03 |  | - |  | - |  | 0.08 |  | - |  | 0.08 |  | - |  | 0.19 |  | - |  | 0.11 |  | 0.27 |  | - |
| 22 |  | - |  | - |  | - |  | - |  | - |  | (0.03) |  | (0.06) |  | (0.03) |  | - |  | - |  | (0.13) |  | - |
| 23 |  | - |  | - |  | - |  | - |  | - |  | (0.02) |  | - |  | - |  | - |  | - |  | (0.02) |  | - |
| 24 |  | - |  | - |  | - |  | - |  | 0.04 |  | - |  | - |  | - |  | - |  | - |  | 0.04 |  | - |
| 25 |  | (0.03) |  | 0.05 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 0.02 |  | - |  | - |
| 26 |  | 0.10 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 0.10 |  | - |  | - |
| 27 |  | 0.02 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 0.02 |  | - |  | - |
| 28 | \$ | 0.22 | \$ | 0.07 | \$ | 0.12 | \$ | 0.14 | \$ | 0.17 | \$ | 0.13 | \$ | 0.04 | \$ | 0.31 | \$ | 0.07 | \$ | 0.54 | \$ | 0.66 | \$ | 0.43 |

For detailed footnotes to the items of note, see page 59.

## Segmented Results Summary

(\$ millions, except as noted)
For the period ended

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2013 |  |  |  |  |  |  |  | 2012 |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q4 } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  |
| 1 | \$ | 948 | \$ | 997 | \$ | 877 | \$ | 944 | \$ | 831 | \$ | 889 | \$ | 838 | \$ | 850 | \$ | 754 |
| 2 |  | 405 |  | 7 |  | 364 |  | 377 |  | 293 |  | 360 |  | 365 |  | 349 |  | 343 |
| 3 |  | 399 |  | 445 |  | 398 |  | 385 |  | 353 |  | 361 |  | 356 |  | 352 |  | 294 |
| 4 |  | 1,752 |  | 1,449 |  | 1,639 |  | 1,706 |  | 1,477 |  | 1,610 |  | 1,559 |  | 1,551 |  | 1,391 |
| 5 |  | 122 |  | 147 |  | 220 |  | 159 |  | 309 |  | 180 |  | 197 |  | 194 |  | 280 |
| 6 |  | (53) |  | (8) |  | (26) |  | 51 |  | (29) |  | 30 |  | (20) |  | 17 |  | (15) |
| 7 | \$ | 1,821 | \$ | 1,588 | \$ | 1,833 | \$ | 1,916 | \$ | 1,757 | \$ | 1,820 | \$ | 1,736 | \$ | 1,762 | \$ | 1,656 |


| Full Year |  |  |  |
| :---: | :---: | :---: | :---: |
| 2013 | 2012 | 2011 |  |

Net Income (loss) - Adjusted
Canadian Personal and Commercial Banking Wealth and Insurance
U.S. Personal and Commercial Banking

Total Retail
Wholesale Banking
Corporate
Total Bank
Return on Common Equity - Adjusted ${ }^{1}$
Canadian Personal and Commercial Banking
Wealth and Insurance
U.S. Personal and Commercial Banking

Wholesale Banking ${ }^{2}$
Total Bank ${ }^{2}$

| 47.5 \% | 50.6 | \% | 46.3 | \% | 48.7 | \% | 43.1 | \% | 45.4 | \% | 43.4 | \% | 44.9 | \% | 36.0 | \% | 48.3 | \% | 44.2 | \% | 36.9 | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 25.3 | 0.4 |  | 25.2 |  | 25.3 |  | 17.9 |  | 20.9 |  | 22.5 |  | 21.4 |  | 25.9 |  | 18.9 |  | 20.7 |  | 25.3 |  |
| 8.1 | 9.1 |  | 8.6 |  | 8.6 |  | 8.1 |  | 8.1 |  | 8.2 |  | 7.9 |  | 7.2 |  | 8.6 |  | 8.1 |  | 7.8 |  |
| 12.0 | 14.3 |  | 20.9 |  | 15.0 |  | 30.3 |  | 16.7 |  | 19.5 |  | 18.7 |  | 31.5 |  | 15.6 |  | 21.2 |  | 24.3 |  |
| 15.0 \% | 13.0 | \% | 15.8 | \% | 16.4 | \% | 15.5 | \% | 16.4 | \% | 16.6 | \% | 16.8 | \% | 14.4 | \% | 15.0 | \% | 16.3 | \% | 15.0 |  |

Percentage of Adjusted Net Income Mix ${ }^{3}$
Total Retail
Wholesale Banking
Total Bank
Geographic Contribution to Total Revenue ${ }^{4,5}$
Canada
United States
Other International
Total Bank


| 91 | $\%$ | 88 | $\%$ | 87 |
| ---: | ---: | ---: | ---: | ---: |
| 9 | 12 | 13 |  |  |
| 100 | $\%$ | 100 | $\%$ | 100 |


equity rather than return on invested capital. These changes have been applied prospectively. Return on invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity.
OSFI guidance issued in November 2012 permits banks to defer capital relating to CVA capital until January 1,2014. The Bank has chosen to continue to allocate capital to Wholesale Banking, for fiscal 2013 inclusive of CVA capital. However, total Bank results exclude CVA capital to align with the revised OSFI guidance issued in November 2012.
Percentages exclude the Corporate segment results.
TEB amounts are not included.
Effective Q4 2013, Insurance revenue and Insurance claims and related expenses are presented on a gross basis on the Consolidated Statement of Income. Comparative amounts have been reclassified to conform with the current period presentation.

Canadian Personal and Commercial Banking Segment

## RESULTS OF OPERATIONS

## (\$ millions, except as noted)

For the period ended
Net interest income
Non-interest income
Total revenue
Provision for (reversal of) credit losses
Non-interest expenses
Income (loss) before income taxes
Income taxes
ported
Adjustments for items of note, net of income taxes
Net income - adjusted
Average common equity (\$ billions) ${ }^{2}$
Economic profit ${ }^{2}$
mmon equity - reported ${ }^{2}$
Return on common equity - adjusted ${ }^{2}$

## Prformance Indi

Risk-weighted assets ${ }^{4,5}$
Average loans - personal
Residential mortgages
Consumer instalment and other persona
Home Equity Line of Credit (HELOC)
Indirect Auto
Credit card
Total average loans - personal
Average loans and acceptances - business
Average deposits
Personal
Margin on average earning assets including
securitized assets - reported
Margin on average earning assets including
securitized assets - adjusted
Efficiency ratio - reported
Non-interest expenses - adjusted (\$ millions)
Efficiency ratio - adjusted
Number of Canadian retail branches at period end
Average number of full-time equivalent staff ${ }^{6}$

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2013 |  |  |  |  |  |  |  | 2012 |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q4 } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  |
| 1 | \$ | 2,151 | \$ | 2,126 | \$ | 2,010 | \$ | 2,058 | \$ | 2,071 | \$ | 2,055 | \$ | 1,967 | \$ | 1,930 | \$ | 1,840 |
| 2 |  | 680 |  | 695 |  | 655 |  | 665 |  | 678 |  | 675 |  | 636 |  | 640 |  | 621 |
| 3 |  | 2,831 |  | 2,821 |  | 2,665 |  | 2,723 |  | 2,749 |  | 2,730 |  | 2,603 |  | 2,570 |  | 2,461 |
| 4 |  | 224 |  | 216 |  | 245 |  | 244 |  | 306 |  | 288 |  | 274 |  | 283 |  | 212 |
| 5 |  | 1,362 |  | 1,281 |  | 1,267 |  | 1,226 |  | 1,343 |  | 1,259 |  | 1,226 |  | 1,160 |  | 1,193 |
| 6 |  | 1,245 |  | 1,324 |  | 1,153 |  | 1,253 |  | 1,100 |  | 1,183 |  | 1,103 |  | 1,127 |  | 1,056 |
| 7 |  | 331 |  | 351 |  | 306 |  | 333 |  | 294 |  | 319 |  | 295 |  | 301 |  | 302 |
| 8 |  | 914 |  | 973 |  | 847 |  | 920 |  | 806 |  | 864 |  | 808 |  | 826 |  | 754 |
| 9 |  | 34 |  | 24 |  | 30 |  | 24 |  | 25 |  | 25 |  | 30 |  | 24 |  | - |
| 10 | \$ | 948 | \$ | 997 | \$ | 877 | \$ | 944 | \$ | 831 | \$ | 889 | \$ | 838 | \$ | 850 | \$ | 754 |


| Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 |  |  | 2012 | 2011 |  |
| \$ | 8,345 | \$ | 8,023 | \$ | 7,190 |
|  | 2,695 |  | 2,629 |  | 2,342 |
| 11,040 |  |  | 10,652 |  | 9,532 |
| $\begin{array}{r} 929 \\ 5,136 \\ \hline \end{array}$ |  |  | 1,151 |  | 824 |
|  |  |  | 4,988 |  | 4,433 |
| 4,975 |  |  | 4,513 |  | 4,275 |
| 1,321 |  |  | 1,209 |  | 1,224 |
| 3,654 |  |  | 3,304 |  | 3,051 |
| 112 |  |  | 104 |  | - |
| \$ | 3,766 | \$ | 3,408 | \$ | 3,051 |



| $\$$ | 7.8 | $\$$ | 7.7 | $\$$ | 8.3 |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{3 , 1 4 2}$ |  | 2,792 |  | 2,388 |  |
|  | $\mathbf{4 6 . 8}$ | $\%$ | 42.9 | $\%$ | 36.9 | $\%$ |
|  | $\mathbf{4 8 . 3}$ | $\%$ | 44.2 | $\%$ | 36.9 | $\%$ |


| \$ 82 |  | \$ | 83 |  | \$ 81 | \$ | 79 |  | \$ | 78 |  | 77 |  | 79 | \$ | 79 |  | \$ 73 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 162.6 |  |  | 158.4 |  | 155.4 |  | 154.7 |  |  | 152.8 |  | 148.8 |  | 145.3 |  | 144.0 |  | 141.0 |  |
| 61.4 |  |  | 62.2 |  | 62.5 |  | 63.1 |  |  | 63.4 |  | 63.5 |  | 63.6 |  | 63.4 |  | 63.8 |  |
| 14.3 |  |  | 14.0 |  | 13.7 |  | 13.8 |  |  | 13.9 |  | 13.8 |  | 13.5 |  | 13.4 |  | 13.5 |  |
| 12.3 |  |  | 12.3 |  | 12.5 |  | 12.6 |  |  | 12.7 |  | 12.8 |  | 13.0 |  | 13.1 |  | 13.2 |  |
| 15.9 |  |  | 15.3 |  | 15.1 |  | 15.2 |  |  | 15.1 |  | 15.2 |  | 15.4 |  | 13.8 |  | 8.5 |  |
| 266.5 |  |  | 262.2 |  | 259.2 |  | 259.4 |  |  | 257.9 |  | 254.1 |  | 250.8 |  | 247.7 |  | 240.0 |  |
| 47.2 |  |  | 46.1 |  | 44.8 |  | 42.9 |  |  | 42.1 |  | 40.7 |  | 39.4 |  | 37.8 |  | 36.6 |  |
| 152.7 |  |  | 150.3 |  | 149.9 |  | 150.4 |  |  | 149.1 |  | 146.3 |  | 142.8 |  | 139.9 |  | 135.9 |  |
| 75.6 |  |  | 73.9 |  | 71.0 |  | 71.3 |  |  | 70.3 |  | 68.5 |  | 66.0 |  | 66.3 |  | 63.9 |  |
| 2.81 | \% |  | 2.83 | \% | 2.80 | \% | 2.79 | \% |  | 2.83 | \% | 2.86 | \% | 2.84 | \% | 2.77 | \% | 2.71 | \% |
| 2.81 | \% |  | 2.83 | \% | 2.80 | \% | 2.79 | \% |  | 2.83 | \% | 2.86 | \% | 2.87 | \% | 2.79 | \% | 2.71 | \% |
| 48.1 | \% |  | 45.4 | \% | 47.5 | \% | 45.0 | \% |  | 48.9 | \% | 46.1 | \% | 47.1 | \% | 45.1 | \% | 48.4 | \% |
| 1,316 |  |  | 1,248 |  | 1,226 |  | 1,194 |  |  | 1,310 |  | 1,224 |  | 1,208 |  | 1,142 |  | 1,193 |  |
| 46.5 | \% |  | 44.2 | \% | 46.0 | \% | 43.8 | \% |  | 47.7 | \% | 44.8 | \% | 46.0 | \% | 44.2 | \% | 48.4 | \% |
| 1,179 |  |  | 1,169 |  | 1,165 |  | 1,166 |  |  | 1,168 |  | 1,160 |  | 1,153 |  | 1,150 |  | 1,150 |  |
| 28,418 |  |  | 28,345 |  | 28,048 |  | 28,385 |  |  | 28,449 |  | 31,270 |  | 31,017 |  | 30,696 |  | 30,065 |  |


| $\$$ | $\mathbf{8 2}$ | $\$$ | 78 | $\$$ | 73 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | :--- |
|  | $\mathbf{1 5 7 . 8}$ |  | 147.7 |  | 134.5 |  |
|  | $\mathbf{6 2 . 3}$ |  | 63.5 |  | 64.2 |  |
| $\mathbf{1 4 . 0}$ |  | 13.7 |  | 12.5 |  |  |
| $\mathbf{1 2 . 4}$ |  | 12.9 |  | 13.2 |  |  |
| $\mathbf{1 5 . 4}$ | 14.9 |  | 8.3 |  |  |  |
| $\mathbf{2 6 1 . 9}$ |  | 252.7 |  | 232.7 |  |  |
| $\mathbf{4 5 . 2}$ |  | 40.0 |  | 35.0 |  |  |
|  | $\mathbf{1 5 0 . 8}$ |  | 144.5 |  | 135.1 |  |
| $\mathbf{7 3 . 0}$ |  | 67.8 |  | 61.5 |  |  |
|  |  |  |  |  |  |  |
| $\mathbf{2 . 8 1}$ | $\%$ | 2.82 | $\%$ | 2.76 | $\%$ |  |
|  |  |  |  |  |  |  |
| $\mathbf{2 . 8 1}$ | $\%$ | 2.84 | $\%$ | 2.76 | $\%$ |  |
| $\mathbf{4 6 . 5}$ | $\%$ | 46.8 | $\%$ | 46.5 | $\%$ |  |
| $\mathbf{4 , 9 8 4}$ |  | 4,884 |  | 4,433 |  |  |
| $\mathbf{4 5 . 1}$ | $\%$ | 45.7 | $\%$ | 46.5 | $\%$ |  |
| $\mathbf{1 , 1 7 9}$ |  | 1,168 |  | 1,150 |  |  |
| $\mathbf{2 8 , 3 0 1}$ | 30,354 |  | 29,815 |  |  |  |

 Aeroplan Visa credit cards and the related acquisition of accounts. See footnotes 7 and 14, respectively, on page 59.
Effective Q1 2012, the Bank revised its methodology for allocating capital to its business segments to align with the common equity capital requirements under Basel III at a $7 \%$ CET1 ratio. The return measures for business segments will now be return on common equity rather than return on invested capital. These changes have been applied prospectively. Return on invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity

Effective Q1 2013, amounts are calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology. Prior to Q1 2013, amounts were calculated in accordance with the Basel II regulatory framework.
Prior to Q1 2012, amounts were calculated based on Canadian GAAP
${ }^{6}$ Effective Q4 2012, 2,683 full-time equivalent (FTE) staff related to the electronic distribution channels were transferred to the Corporate segment. The expenses related to these FTE have been allocated to CAD P\&C.

Wealth and Insurance Segment

## RESULTS OF OPERATIONS

## (\$ millions, except as noted)

For the period ended
Net interest income
Insurance revenue
Income (loss) from financial instruments designated at fair value through profit or loss
Other non-interest income
Total revenue ${ }^{1}$
Insurance claims and related expenses ${ }^{1}$
Non-interest expenses
Income (loss) before income taxe
Provision for (recovery of) income taxes
Wealth and Insurance net income (loss), before TD Ameritrad
Equity in net income of an investment in associate,
net of income taxes ${ }^{2}$
Total Wealth and Insurance net income - reported
Total Wealth and Insurance net income - adjusted

| $\underset{\#}{\text { ZINE }}$ | 2013 |  |  |  |  |  |  | 2012 |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q4 } \\ \hline \end{gathered}$ |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  | 2013 |  | 2012 |  | 2011 |  |
| 1 | \$ 147 | \$ | 144 | \$ | 140 | \$ | 148 | \$ | 147 | \$ | 148 | \$ | 144 | \$ | 144 | \$ | 136 | \$ | 579 | \$ | 583 | \$ | 542 |
| 2 | 968 |  | 942 |  | 903 |  | 921 |  | 920 |  | 915 |  | 842 |  | 860 |  | 887 |  | 3,734 |  | 3,537 |  | 3,345 |
| 3 | 17 |  | (40) |  | 10 |  | (5) |  | (6) |  | 18 |  | (17) |  | 10 |  | 9 |  | (18) |  | 5 |  | (2) |
| 4 | 702 |  | 684 |  | 647 |  | 609 |  | 590 |  | 573 |  | 591 |  | 564 |  | 586 |  | 2,642 |  | 2,318 |  | 2,333 |
| 5 | 1,834 |  | 1,730 |  | 1,700 |  | 1,673 |  | 1,651 |  | 1,654 |  | 1,560 |  | 1,578 |  | 1,618 |  | 6,937 |  | 6,443 |  | 6,218 |
| 6 | 711 |  | 1,140 |  | 609 |  | 596 |  | 688 |  | 645 |  | 512 |  | 579 |  | 579 |  | 3,056 |  | 2,424 |  | 2,178 |
| 7 | 730 |  | 711 |  | 710 |  | 670 |  | 676 |  | 632 |  | 653 |  | 639 |  | 669 |  | 2,821 |  | 2,600 |  | 2,616 |
| 8 | 393 |  | (121) |  | 381 |  | 407 |  | 287 |  | 377 |  | 395 |  | 360 |  | 370 |  | 1,060 |  | 1,419 |  | 1,424 |
| 9 | 65 |  | (59) |  | 70 |  | 77 |  | 45 |  | 73 |  | 77 |  | 66 |  | 81 |  | 153 |  | 261 |  | 317 |
| 10 | 328 |  | (62) |  | 311 |  | 330 |  | 242 |  | 304 |  | 318 |  | 294 |  | 289 |  | 907 |  | 1,158 |  | 1,107 |
| 11 | 77 |  | 69 |  | 53 |  | 47 |  | 51 |  | 56 |  | 47 |  | 55 |  | 54 |  | 246 |  | 209 |  | 207 |
| 12 | 405 |  | 7 |  | 364 |  | 377 |  | 293 |  | 360 |  | 365 |  | 349 |  | 343 |  | 1,153 |  | 1,367 |  | 1,314 |
| 13 | \$ 405 | \$ | 7 | \$ | 364 | \$ | 377 | \$ | 293 | \$ | 360 | \$ | 365 | \$ | 349 | \$ | 343 | \$ | 1,153 | \$ | 1,367 | \$ | 1,314 |

## Breakdown of Total Net Income (loss)

Wealth
Insurance
TD Ameritrade
Total Wealth and Insurance
Average common equity (\$ billions) ${ }^{3}$
Economic profit (loss) ${ }^{3,4}$
Return on common equity ${ }^{3}$


## Key Performance Indicators (\$ billions, except as noted)

## Wealth

Risk-weighted assets ${ }^{6,7}$
Assets under administration
Assets under management ${ }^{8}$
Insurance
Gross originated insurance premiums (\$ millions)
Total Wealth and Insurance
Efficiency ratio ${ }^{1,5}$
Average number of full-time equivalent staff


| $\$$ | $\mathbf{1 7}$ | $\$$ | 9 | $\$$ | 9 |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 293 |  | 258 |  | 237 |  |  |
|  | $\mathbf{2 5 7}$ |  | 207 |  | 189 |  |
|  |  |  |  |  |  |  |
|  | 3,772 |  | 3,572 |  | 3,326 |  |
|  |  |  |  |  |  |  |
|  | $\mathbf{4 0 . 7}$ | $\%$ | 40.4 | $\%$ | 42.1 | $\%$ |
| $\mathbf{1 1 , 6 1 0}$ |  | 11,930 |  | 11,984 |  |  |

 presentation.
2 The equity in net income of an investment in associate includes the net impact of internal management adjustments which are reclassified to other reporting lines in the Corporate segment.
 equity rather than return on invested capital. These changes have been applied prospectively. Return on invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity

 lines were $8.0 \%$ and $11.0 \%$, respectively, in 2011
Excludes TD Ameritrade
Effective Q1 2013, amounts are calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology. Prior to Q1 2013, amounts were calculated in accordance with the Basel II regulatory framework.
Prior to Q1 2012, amounts were calculated based on Canadian GAAP.
Includes assets under management of $\$ 38$ billion in Q4 2013 (Q3 2013-\$29 billion; Q2 2013 - $\$ 28$ billion) related to Epoch.

## U.S. Personal and Commercial Banking Segment - Canadian Dollars

RESULTS OF OPERATIONS

## (\$ millions, except as noted)

For the period ended
Net interest income
Non-interest income
Total revenue
Provision for (reversal of) credit losses Loans
Debt securities classified as loans
Acquired credit-impaired loans ${ }^{1}$
Total provision for (reversal of) credit losses
Non-interest expenses
Income (loss) before income taxes
Provision for (recovery of) income taxes
Net income - reported
Adjustments for items of note, net of income taxes ${ }^{2}$
Net income - adjusted
Average common equity (\$ billions) ${ }^{3}$
Economic profit (loss) ${ }^{3,4}$
Return on common equity - reported ${ }^{3}$
Return on common equity - adjusted ${ }^{3}$

## Key Performance Indicators (\$ billions, except as noted)

Risk-weighted assets ${ }^{5,6}$
Average loans - persona
Residential mortgage
Consumer instalment and other persona
HELOC
Indirect Auto
Other
Other
Total average loans - personal
Average loans and acceptances - business Average debt securities classified as loans Average deposits

Personal
Business
TD Ameritrade insured deposit account Margin on average earning assets (TEB)
Efficiency ratio - reported
Non-interest expenses - adjusted (\$ millions)
Efficiency ratio - adjusted
Number of U.S. retail stores as at period end ${ }^{\circ}$
Average number of full-time equivalent staff
\#
\#

Q3 ${ }^{20}$

| $\begin{array}{\|rr} \hline \$ & 1,428 \\ & 468 \end{array}$ | \$ | $\begin{array}{r} \hline 1,374 \\ 593 \end{array}$ | \$ | $\begin{array}{r} \hline \text { 1,268 } \\ 470 \end{array}$ | \$ | $\begin{array}{r} \hline 1,102 \\ 426 \end{array}$ | \$ | $\begin{array}{r} 1,148 \\ 375 \end{array}$ | \$ | $\begin{array}{r} \hline 1,180 \\ 346 \end{array}$ | \$ | $\begin{array}{r} 1,178 \\ 409 \end{array}$ | \$ | $\begin{array}{r} 1,157 \\ 338 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 1,124 \\ 339 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,896 |  | 1,967 |  | 1,738 |  | 1,528 |  | 1,523 |  | 1,526 |  | 1,587 |  | 1,495 |  | 1,463 |
| 211 |  | 218 |  | 182 |  | 151 |  | 231 |  | 150 |  | 157 |  | 114 |  | 143 |
| (27) |  | (11) |  | 3 |  | 3 |  | 3 |  | 3 |  | 3 |  | 3 |  | 3 |
| (1) |  | 16 |  | 12 |  | 22 |  | 20 |  | 22 |  | 32 |  | 41 |  | (16) |
| 183 |  | 223 |  | 197 |  | 176 |  | 254 |  | 175 |  | 192 |  | 158 |  | 130 |
| 1,279 |  | 1,206 |  | 1,072 |  | 993 |  | 929 |  | 1,058 |  | 953 |  | 1,185 |  | 980 |
| 434 |  | 538 |  | 469 |  | 359 |  | 340 |  | 293 |  | 442 |  | 152 |  | 353 |
| 65 |  | 93 |  | 71 |  | 44 |  | 24 |  | 9 |  | 86 |  | (20) |  | 58 |
| 369 |  | 445 |  | 398 |  | 315 |  | 316 |  | 284 |  | 356 |  | 172 |  | 295 |
| 30 |  | - |  | - |  | 70 |  | 37 |  | 77 |  | - |  | 180 |  | (1) |
| \$ 399 | \$ | 445 | \$ | 398 | \$ | 385 | \$ | 353 | \$ | 361 | \$ | 356 | \$ | 352 | \$ | 294 |


| \$ | $\begin{aligned} & 5,172 \\ & 1,957 \\ & \hline \end{aligned}$ | \$ | $\begin{aligned} & \hline 4,663 \\ & 1,468 \\ & \hline \end{aligned}$ |  | \$ | $\begin{aligned} & 4,392 \\ & 1,342 \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 7,129 |  | 6,131 |  |  | 5,734 |
|  | 762 |  | 652 |  |  | 534 |
|  | (32) |  | 12 |  |  | 75 |
|  | 49 |  | 115 |  |  | 78 |
|  | 779 |  | 779 |  |  | 687 |
|  | 4,550 |  | 4,125 |  |  | 3,593 |
|  | 1,800 |  | 1,227 |  |  | 1,454 |
|  | 273 |  | 99 |  |  | 266 |
|  | 1,527 |  | 1,128 |  |  | 1,188 |
|  | 100 |  | 294 |  |  | 82 |
| \$ | 1,627 | \$ | 1,422 |  | \$ | 1,270 |
| \$ | 18.9 | \$ | 17.6 |  | \$ | 16.2 |
|  | (78) |  | (163) |  |  | (188) |
|  | 8.1 |  | 6.4 | \% |  | 7.3 |
|  | 8.6 |  | 8.1 | \% |  | 7.8 |


| 18 | \$ 132 |  | \$ 130 |  | 128 |  | 121 |  | \$ 111 |  | 108 |  | \$ | 101 |  |  | 100 |  | \$ 98 |  | \$ | 132 |  | 111 |  | 98 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 19 | 21.4 |  | 20.6 |  | 19.7 |  | 18.3 |  | 17.1 |  | 16.4 |  |  | 14.9 |  |  | 14.0 |  | 12.7 |  |  | 20.0 |  | 15.6 |  | 11.5 |  |
| 20 | 10.7 |  | 10.6 |  | 10.5 |  | 10.3 |  | 10.1 |  | 10.3 |  |  | 9.9 |  |  | 10.2 |  | 9.6 |  |  | 10.5 |  | 10.1 |  | 9.1 |  |
| 21 | 16.2 |  | 15.8 |  | 14.9 |  | 14.0 |  | 13.2 |  | 12.7 |  |  | 11.4 |  |  | 11.1 |  | 10.2 |  |  | 15.2 |  | 12.1 |  | 7.3 |  |
| 22 | 7.7 |  | 7.6 |  | 4.7 |  | 1.6 |  | 1.7 |  | 1.7 |  |  | 1.6 |  |  | 1.7 |  | 1.8 |  |  | 5.4 |  | 1.7 |  | 2.0 |  |
| 23 | 56.0 |  | 54.6 |  | 49.8 |  | 44.2 |  | 42.1 |  | 41.1 |  |  | 37.8 |  |  | 37.0 |  | 34.3 |  |  | 51.1 |  | 39.5 |  | 29.9 |  |
| 24 | 52.8 |  | 51.1 |  | 49.9 |  | 48.0 |  | 46.8 |  | 47.1 |  |  | 44.8 |  |  | 44.9 |  | 43.2 |  |  | 50.4 |  | 45.9 |  | 41.8 |  |
| 25 | 2.6 |  | 2.9 |  | 3.2 |  | 2.8 |  | 3.1 |  | 3.4 |  |  | 3.5 |  |  | 3.8 |  | 4.0 |  |  | 2.9 |  | 3.4 |  | 4.3 |  |
| 26 | 66.3 |  | 65.6 |  | 64.2 |  | 60.0 |  | 58.2 |  | 59.6 |  |  | 57.1 |  |  | 56.0 |  | 53.7 |  |  | 64.0 |  | 57.7 |  | 52.3 |  |
| 27 | 56.8 |  | 54.4 |  | 52.9 |  | 50.9 |  | 50.5 |  | 51.0 |  |  | 49.4 |  |  | 50.4 |  | 49.9 |  |  | 53.7 |  | 50.4 |  | 47.0 |  |
| 28 | 75.3 |  | 72.8 |  | 68.2 |  | 65.4 |  | 61.4 |  | 61.0 |  |  | 58.0 |  |  | 60.8 |  | 56.7 |  |  | 70.4 |  | 60.3 |  | 49.3 |  |
| 29 | 3.89 | \% | 3.80 | \% | 3.67 | \% | 3.28 | \% | 3.48 | \% | 3.59 | \% |  | 3.74 | \% |  | 3.61 | \% | 3.60 | \% |  | 3.66 | \% | 3.60 | \% | 3.73 | \% |
| 30 | 67.5 | \% | 61.3 | \% | 61.7 | \% | 65.0 | \% | 61.0 | \% | 69.3 | \% |  | 60.1 | \% |  | 79.3 | \% | 67.0 | \% |  | 63.8 | \% | 67.3 | \% | 62.7 | \% |
| 31 | 1,250 |  | 1,206 |  | 1,072 |  | 896 |  | 922 |  | 930 |  |  | 953 |  |  | 889 |  | 970 |  |  | 4,424 |  | 3,694 |  | 3,451 |  |
| 32 | 65.9 | \% | 61.3 | \% | 61.7 | \% | 58.6 | \% | 60.5 | \% | 60.9 | \% |  | 60.1 | \% |  | 59.5 | \% | 66.3 | \% |  | 62.1 | \% | 60.2 | \% | 60.2 | \% |
| 33 | 1,317 |  | 1,312 |  | 1,310 |  | 1,325 |  | 1,315 |  | 1,299 |  |  | 1,288 |  |  | 1,284 |  | 1,281 |  |  | 1,317 |  | 1,315 |  | 1,281 |  |
| 34 | 24,797 |  | 24,811 |  | 24,668 |  | 25,202 |  | 25,304 |  | 24,972 |  |  | 24,733 |  |  | 25,092 |  | 25,387 |  |  | 24,871 |  | 25,027 |  | 24,193 |  |

Includes all Federal Deposit Insurance Corporation (FDIC) covered loans and other ACI loans.

 equity rather than return on invested capital. These changes have been applied prospectively. Return on invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity.
The rate charged for common equity is $9.0 \%$ in both 2013 and 2012. The rate charged for invested capital was $9.0 \%$ in 2011 .
${ }^{5}$ Effective Q1 2013, amounts are calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology. Prior to Q1 2013, amounts were calculated in accordance with the Basel II regulatory framework.
${ }^{6}$ Prior to Q1 2012, the amounts were calculated based on Canadian GAAP.
${ }^{7}$ For calculating margin on average earning assets, TEB is included. The impact of TEB is not material and is not included in the separate disclosure for total revenue and income taxes
${ }^{8}$ Includes full service retail banking stores.

## U.S. Personal and Commercial Banking Segment - U.S. Dollars

RESULTS OF OPERATIONS
(US\$ millions, except as noted)
For the period ended
Net interest income
Non-interest incom
Total revenue
Provision for (reversal of) credit losses Loans
ebt securities classified as loan
Acquired credit-impaired loans ${ }^{1}$
Total provision for (reversal of) credit losses
Non-interest expenses
Income (loss) before income taxes
Provision for (recovery of) income taxes
Net income - reported
Adjustments for items of note, net of income taxes ${ }^{2}$
Net income - adjusted


Average common equity (US\$ billions) ${ }^{3}$
Economic profit (loss) ${ }^{3,4}$

## Key Performance Indicators (US\$ billions, except as noted)

Risk-weighted assets ${ }^{5,6}$
Average loans - personal
Consumer instalment and other persona
HELOC
Indirect Auto
Other
Total average loans - personal
Average loans and acceptances - business
Average debt securities classified as loans
Average deposit
Pusiness
TD Ameritrade insured deposit accounts
Non-interest expenses - adjusted (US\$ millions)
Includes all FDIC covered loans and other ACI loans.


common equity rather than return on invested capital. These changes have been applied prospectively. Return on invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity
The rate charged for common equity is $9.0 \%$ in both 2013 and 2012. The rate charged for invested capital was $9.0 \%$ in 2011
Effective Q1 2013, amounts are calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology. Prior to Q1 2013, amounts were calculated in accordance with the Basel II regulatory framework.
Prior to Q1 2012, the amounts were calculated based on Canadian GAAP.

## Wholesale Banking Segment

## RESULTS OF OPERATIONS

## (\$ milions, except as noted)

For the period ended
Net interest income (TEB)
Non-interest income
Total revenue
Provision for (reversal of) credit losses ${ }^{1}$
Non-interest expenses
Income (loss) before income taxe
Income taxes (TEB)
Net income (loss) - reported
Net income (loss) - adjusted
Average common equity (\$ billions)
Economic profit (loss)
Return on common equity ${ }^{2}$

Key Performance Indicators (\$ billions, except as noted)
Risk-weighted assets ${ }^{4,5}$
Gross drawn
Efficiency ratio

## Trading-Related Income (Loss) (TEB) ${ }^{7}$

Interest rate and credit
Foreign exchange
Equity and other
Total trading-related income (loss)

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2013 |  |  |  |  |  |  |  | 2012 |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q4 } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  |
| 1 | \$ | 509 | \$ | 505 | \$ | 485 | \$ | 483 | \$ | 481 | \$ | 447 | \$ | 434 | \$ | 443 | \$ | 444 |
| 2 |  | 93 |  | 58 |  | 158 |  | 116 |  | 244 |  | 191 |  | 174 |  | 240 |  | 282 |
| 3 |  | 602 |  | 563 |  | 643 |  | 599 |  | 725 |  | 638 |  | 608 |  | 683 |  | 726 |
| 4 |  | 5 |  | 23 |  | 3 |  | (5) |  | 8 |  | 21 |  | 6 |  | 12 |  | 3 |
| 5 |  | 422 |  | 351 |  | 375 |  | 393 |  | 374 |  | 406 |  | 384 |  | 406 |  | 395 |
| 6 |  | 175 |  | 189 |  | 265 |  | 211 |  | 343 |  | 211 |  | 218 |  | 265 |  | 328 |
| 7 |  | 53 |  | 42 |  | 45 |  | 52 |  | 34 |  | 31 |  | 21 |  | 71 |  | 48 |
| 8 |  | 122 |  | 147 |  | 220 |  | 159 |  | 309 |  | 180 |  | 197 |  | 194 |  | 280 |
| 9 | \$ | 122 | \$ | 147 | \$ | 220 | \$ | 159 | \$ | 309 | \$ | 180 | \$ | 197 | \$ | 194 | \$ | 280 |


| Full Year <br> 2012 |  |  |
| :--- | :--- | :--- |


$\left.\begin{array}{|llllllll|}\hline \$ & 4.2 & \$ & 4.1 & \$ & 3.4 & \\ & 190 & & & 426 & & 414 & \\ & \mathbf{1 5 . 6} & \% & & 21.2 & \% & & 24.3\end{array}\right)$

$\left.\begin{array}{|rrrrrrr|}\hline \$ & \mathbf{4 7} & \$ & 43 & & \$ & 35 \\ \mathbf{9} & & 8 & & 8 & \\ & \mathbf{6 4 . 0} & \% & & 59.2 & \% & 58.8\end{array}\right)$

| $\$$ | $\mathbf{1 6 4}$ | $\$$ | 101 | $\$$ | 166 | $\$$ | 119 | $\$$ | 107 | $\$$ | 127 | $\$$ | 96 | $\$$ | 201 | $\$$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 93 |  | 92 |  | 93 |  | 91 |  | 96 |  | 78 |  | 105 |  | 95 |  |
|  | $\mathbf{8 5}$ |  | 91 |  | 94 |  | 81 |  | 113 |  | 155 |  | 77 |  | 84 | 121 |
| $\$$ | 342 | $\$$ | 284 | $\$$ | 353 | $\$$ | 291 | $\$$ | 316 | $\$$ | 360 | $\$$ | 278 | $\$$ | 380 | $\$$ |


| $\$$ | $\mathbf{5 5 0}$ | $\$$ | 531 | $\$$ | 281 |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{3 6 9}$ |  | 374 |  | 428 |
|  | $\mathbf{3 5 1}$ |  | 429 |  | 360 |
| $\$$ | $\mathbf{1 , 2 7 0}$ | $\$$ | 1,334 | $\$$ | 1,069 |

${ }^{1}$ Includes the cost of credit protection incurred in hedging the lending portfolio.

be return on common equity rather than return on invested capital. These changes have been applied prospectively. Return on invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity.
The rate charged for common equity is $11 \%$ in both 2013 and 2012. The rate charged for invested capital was $12.0 \%$ in 2011.

the Basel II regulatory framework inclusive of Market Risk Amendments. Prior to 2012, amounts were calculated in accordance with the Basel II regulatory framework.
Prior to Q1 2012, the amounts were calculated based on Canadian GAAP.
Includes gross loans and bankers' acceptances, excluding letters of credit and before any cash collateral, CDS, reserves, etc., for the corporate lending business.
Includes trading-related income reported in net interest income and non-interest income.

## Corporate Segment

## RESULTS OF OPERATIONS

(\$ millions)
For the period ended
Net interest income (loss) ${ }^{1,2}$
Non-interest income (loss) ${ }^{2}$
Total revenue
Provision for (reversal of) credit losses ${ }^{2}$
Non-interest expenses
Income (loss) before income taxes and equity in net income of an investment in associate
Provision for (recovery of) income taxes
Equity in net income of an investment in associate, net of income taxes
Net income (loss) - reported
Adjustments for items of note, net of income taxes
Net income (loss) - adjusted
Decomposition of Adjustments for Items of Note, Net of Income Taxes ${ }^{3}$ Amortization of intangibles (Footnote 2)
Fair value of derivatives hedging the reclassified available-for-sale securities portfolio (Footnote 3)
Fair value of credit default swaps hedging the corporate loan book, net of provision for credit losses (Footnote 5)
Integration charges, direct transaction costs, and changes in fair value
of contingent consideration relating to the Chrysler Financial
acquisition (Footnote 6)
Reduction of allowance for incurred but not identified credit losses (Footnote 9) Positive impact due to changes in statutory income tax rates (Footnote 10)
Impact of Alberta flood on the loan portfolio (Footnote 12)
Restructuring charges (Footnote 13)
Total adjustments for items of note

## Decomposition of Items included in Net Income (Loss) - Adjusted

Net corporate expenses
Other
Non-controlling interests
Net income (loss) - adjusted

| LINE | 2013 |  |  |  | 2012 |  |  |  | 2011 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 |


| 1 | \$ | $\begin{array}{r} \text { (51) } \\ \hline 1111 \end{array}$ | \$ | (3) | \$ | (1) (136) | \$ | $\begin{gathered} 55 \\ (11) \end{gathered}$ | \$ | $\begin{array}{r} \hline(5) \\ (66) \\ \hline \end{array}$ | \$ | $\begin{aligned} & \hline(13) \\ & (49) \end{aligned}$ | \$ | $\begin{aligned} & \hline(43) \\ & (53) \\ & \hline \end{aligned}$ | \$ | $\begin{array}{r} 13 \\ (118) \end{array}$ | \$ | $\begin{aligned} & \hline(12) \\ & (14) \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3 |  | (162) |  | 4 |  | (137) |  | 44 |  | (71) |  | (62) |  | (96) |  | (105) |  | (26) |
| 4 |  | (60) |  | 15 |  | (28) |  | (30) |  | (3) |  | (46) |  | (84) |  | (49) |  | (5) |
| 5 |  | 364 |  | 215 |  | 202 |  | 213 |  | 284 |  | 116 |  | 156 |  | 159 |  | 251 |
| 6 |  | (466) |  | (226) |  | (311) |  | (139) |  | (352) |  | (132) |  | (168) |  | (215) |  | (272) |
| 7 |  | (274) |  | (175) |  | (201) |  | (146) |  | (219) |  | (141) |  | (128) |  | (146) |  | (179) |
| 8 |  | 4 |  | 6 |  | 4 |  | 12 |  | 6 |  | 6 |  | 7 |  | 6 |  | 10 |
| 9 |  | (188) |  | (45) |  | (106) |  | 19 |  | (127) |  | 15 |  | (33) |  | (63) |  | (83) |
| 10 |  | 135 |  | 37 |  | 80 |  | 32 |  | 98 |  | 15 |  | 13 |  | 80 |  | 68 |
| 11 | \$ | (53) | \$ | (8) | \$ | (26) | \$ | 51 | \$ | (29) | \$ | 30 | \$ | (20) | \$ | 17 | \$ | (15) |


|  | Full Year |  |
| :--- | :--- | :--- |
| 2013 | 2012 | 2011 |

$\left.\begin{array}{|lccc|}\hline \$ & - \\ (\mathbf{2 5 1 )}\end{array} \quad \begin{array}{c}(48) \\ (286)\end{array} \begin{array}{r}(122) \\ (18)\end{array}\right]$

| 12 | \$ | 59 | \$ | 59 | \$ | 58 | \$ | 56 | \$ | 60 | \$ | 59 | \$ | 59 | \$ | 60 | \$ | 95 | \$ | 232 | \$ | 238 | \$ | 391 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 13 |  | 15 |  | (70) |  | 22 |  | (24) |  | 35 |  | - |  | 9 |  | 45 |  | (37) |  | (57) |  | 89 |  | (128) |
| 14 |  | - |  | - |  | - |  | - |  | - |  | (2) |  | 1 |  | 1 |  | (9) |  | - |  | - |  | (13) |
| 15 |  | - |  | - |  | - |  | - |  | 3 |  | 6 |  | 3 |  | 5 |  | 19 |  | - |  | 17 |  | 55 |
| 16 |  | - |  | - |  | - |  | - |  | - |  | (30) |  | (59) |  | (31) |  | - |  | - |  | (120) |  | - |
| 17 |  | - |  | - |  | - |  | - |  | - |  | (18) |  | - |  | - |  | - |  | - |  | (18) |  | - |
| 18 |  | (29) |  | 48 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 19 |  | - |  | - |
| 19 |  | 90 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 90 |  | - |  | - |
| 20 | \$ | 135 | \$ | 37 | \$ | 80 | \$ | 32 | \$ | 98 | \$ | 15 | \$ | 13 | \$ | 80 | \$ | 68 | \$ | 284 | \$ | 206 | \$ | 305 |


| $\$$ | $(\mathbf{1 4 0})$ | $\$$ | $(118)$ | $\$$ | $(116)$ | $\$$ | $(134)$ | $\$$ | $(191)$ | $\$$ | $(55)$ | $\$$ | $(95)$ | $\$$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{6 0}$ |  | 84 |  | 64 |  | 159 |  | 136 | 59 | 49 | 83 | $\$$ | $(97)$ |
|  | $\mathbf{2 7}$ |  | 26 |  | 26 |  | 26 |  | 26 | 26 | 26 | 26 | 26 |  |
| $\$$ | $(\mathbf{5 3})$ | $\$$ | $(8)$ | $\$$ | $(26)$ | $\$$ | 51 | $\$$ | $(29)$ | $\$$ | 30 | $\$$ | $(20)$ | $\$$ |


| $\$$ | $(508)$ |  |  |
| :--- | :---: | :---: | :---: |
|  | 367 | $(433)$ |  |
|  | 105 | 327 | $(367)$ |
|  | 104 | 104 |  |
| $\$$ | $(36)$ | $\$$ | $(2) \$$ |

ncludes the eimination
Operating segment results are presented excluding the impact of asset securitization programs, which are reclassified in the Corporate segment.
For detailed footnotes to the items of note, see page 59.

## Net Interest Income and Margin

(\$ millions, except as noted)
For the period ended

| $\underset{\#}{\text { LINE }}$ | 2013 |  |  |  |  |  |  |  |  |  | 2012 |  |  |  |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q4 } \end{gathered}$ |  |  | Full Year |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  | Q4 |  |  |  | Q3 |  | Q2 |  |  | Q1 |  |  |  |  |  | 2013 |  | 2012 |  |  | 2011 |  |  |  |
| 1 | \$ | 4,793 | \$ | 4,769 | \$ | 4,476 |  | \$ | 4,476 |  |  | 4,558 |  | \$ | 4,562 | \$ | 4,419 |  | \$ | 4,412 |  | \$ | 4,336 |  | \$ | 18,514 |  | \$ | 17,951 |  | \$ | 17,010 |  |
| 2 |  | 1,016 |  | 995 |  | 966 |  |  | 1,036 |  |  | 1,042 |  |  | 1,068 |  | 1,046 |  |  | 1,043 |  |  | 907 |  |  | 4,013 |  |  | 4,199 |  |  | 3,530 |  |
| 3 |  | 22 |  | 21 |  | 26 |  |  | 20 |  |  | 22 |  |  | 19 |  | 18 |  |  | 29 |  |  | 80 |  |  | 89 |  |  | 88 |  |  | 369 |  |
| 4 |  | 5,831 |  | 5,785 |  | 5,468 |  |  | 5,532 |  |  | 5,622 |  |  | 5,649 |  | 5,483 |  |  | 5,484 |  |  | 5,323 |  |  | 22,616 |  |  | 22,238 |  |  | 20,909 |  |
| 5 |  | 1,088 |  | 1,078 |  | 1,025 |  |  | 1,119 |  |  | 1,163 |  |  | 1,182 |  | 1,152 |  |  | 1,173 |  |  | 1,135 |  |  | 4,310 |  |  | 4,670 |  |  | 4,466 |  |
| 6 |  | 230 |  | 233 |  | 225 |  |  | 239 |  |  | 243 |  |  | 260 |  | 261 |  |  | 262 |  |  | 284 |  |  | 927 |  |  | 1,026 |  |  | 1,235 |  |
| 7 |  | 105 |  | 110 |  | 115 |  |  | 117 |  |  | 152 |  |  | 153 |  | 153 |  |  | 154 |  |  | 160 |  |  | 447 |  |  | 612 |  |  | 663 |  |
| 8 |  | 38 |  | 38 |  | 37 |  |  | 41 |  |  | 44 |  |  | 44 |  | 43 |  |  | 43 |  |  | 61 |  |  | 154 |  |  | 174 |  |  | 208 |  |
| 9 |  | 186 |  | 180 |  | 164 |  |  | 170 |  |  | 178 |  |  | 193 |  | 194 |  |  | 165 |  |  | 151 |  |  | 700 |  |  | 730 |  |  | 676 |  |
| 10 |  | 1,647 |  | 1,639 |  | 1,566 |  |  | 1,686 |  |  | 1,780 |  |  | 1,832 |  | 1,803 |  |  | 1,797 |  |  | 1,791 |  |  | 6,538 |  |  | 7,212 |  |  | 7,248 |  |
| 11 |  | 4,184 |  | 4,146 |  | 3,902 |  |  | 3,846 |  |  | 3,842 |  |  | 3,817 |  | 3,680 |  |  | 3,687 |  |  | 3,532 |  |  | 16,078 |  |  | 15,026 |  |  | 13,661 |  |
| 12 |  | 100 |  | 80 |  | 77 |  |  | 75 |  |  | 112 |  |  | 71 |  | 74 |  |  | 70 |  |  | 94 |  |  | 332 |  |  | 327 |  |  | 311 |  |
| 13 | \$ | 4,284 | \$ | 4,226 | \$ | 3,979 |  | \$ | 3,921 |  | \$ | 3,954 |  | \$ | 3,888 | \$ | 3,754 |  | \$ | 3,757 |  | \$ | 3,626 |  | \$ | 16,410 |  | \$ | 15,353 |  | \$ | 13,972 |  |
| 14 | \$ | 854 | \$ | 855 | \$ | 846 |  | \$ | 828 |  | \$ | 807 |  | \$ | 805 | \$ | 783 |  | \$ | 779 |  | \$ | 748 |  | \$ | 846 |  | \$ | 793 |  | \$ | 697 |  |
| 15 |  | 748 |  | 742 |  | 723 |  |  | 710 |  |  | 689 |  |  | 681 |  | 667 |  |  | 660 |  |  | 625 |  |  | 731 |  |  | 674 |  |  | 593 |  |
| 16 |  | 2.22 |  | 2.22 | \% | 2.21 | \% |  | 2.15 |  |  | 2.22 | \% |  | 2.23 | \% | 2.25 | \% |  | 2.22 | \% |  | 2.24 | \% |  | 2.20 | \% |  | 2.23 | \% |  | 2.30 | \% |

Impact on Net Interest Income due to Impaired Loans
Net interest income recognized on impaired debt securities classified as loans
Net interest income foregone on impaired loans
Recoveries
Total


Non-Interest Income

## (\$ millions)

For the period ended

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2013 |  |  |  |  |  |  | 2012 |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q4 } \end{gathered}$ |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  | 2013 |  | 2012 |  | 2011 |  |
| 1 | \$ 117 | \$ | 96 | \$ | 93 | \$ | 97 | \$ | 93 | \$ | 89 | \$ | 103 | \$ | 99 | \$ | 119 | \$ | 403 | \$ | 384 | \$ | 459 |
| 2 | 139 |  | 156 |  | 153 |  | 148 |  | 136 |  | 143 |  | 142 |  | 141 |  | 148 |  | 596 |  | 562 |  | 631 |
| 3 | 84 |  | 89 |  | 93 |  | 99 |  | 108 |  | 107 |  | 123 |  | 99 |  | 70 |  | 365 |  | 437 |  | 378 |
| 4 | 90 |  | 87 |  | 93 |  | 56 |  | 63 |  | 58 |  | 66 |  | 54 |  | 65 |  | 326 |  | 241 |  | 215 |
| 5 | 301 |  | 295 |  | 277 |  | 268 |  | 260 |  | 251 |  | 247 |  | 239 |  | 233 |  | 1,141 |  | 997 |  | 941 |
| 6 | 731 |  | 723 |  | 709 |  | 668 |  | 660 |  | 648 |  | 681 |  | 632 |  | 635 |  | 2,831 |  | 2,621 |  | 2,624 |
| 7 | 191 |  | 202 |  | 189 |  | 203 |  | 185 |  | 188 |  | 191 |  | 181 |  | 176 |  | 785 |  | 745 |  | 671 |
| 8 | 35 |  | 32 |  | 107 |  | 130 |  | 178 |  | 36 |  | 120 |  | 39 |  | 201 |  | 304 |  | 373 |  | 393 |
| 9 | (58) |  | (107) |  | (36) |  | (80) |  | (66) |  | 27 |  | (45) |  | 43 |  | (55) |  | (281) |  | (41) |  | (127) |
| 10 | 484 |  | 485 |  | 440 |  | 454 |  | 453 |  | 456 |  | 425 |  | 441 |  | 437 |  | 1,863 |  | 1,775 |  | 1,602 |
| 11 | 386 |  | 368 |  | 320 |  | 271 |  | 274 |  | 270 |  | 249 |  | 246 |  | 257 |  | 1,345 |  | 1,039 |  | 959 |
| 12 | 968 |  | 942 |  | 903 |  | 921 |  | 920 |  | 915 |  | 842 |  | 860 |  | 887 |  | 3,734 |  | 3,537 |  | 3,345 |
| 13 | 36 |  | 37 |  | 40 |  | 35 |  | 34 |  | 39 |  | 40 |  | 36 |  | 36 |  | 148 |  | 149 |  | 154 |
| 14 | 50 |  | 61 |  | 62 |  | 49 |  | 53 |  | 67 |  | 36 |  | 31 |  | 43 |  | 222 |  | 187 |  | 166 |
| 15 | 11 |  | (13) |  | 11 |  | (7) |  | 7 |  | 24 |  | (33) |  | 16 |  | 2 |  | 2 |  | 14 |  | 12 |
| 16 | 17 |  | (40) |  | 10 |  | (5) |  | (6) |  | 18 |  | (17) |  | 10 |  | 9 |  | (18) |  | 5 |  | (2) |
| 17 | 17 |  | 40 |  | 6 |  | 36 |  | 15 |  | (59) |  | 135 |  | (23) |  | (139) |  | 99 |  | 68 |  | (222) |
| 18 | (17) |  | (163) |  | (6) |  | (26) |  | (11) |  | 2 |  | (71) |  | (12) |  | (17) |  | (212) |  | (92) |  | (94) |
| 19 | (34) |  | 372 |  | (48) |  | 72 |  | 39 |  | 38 |  | 29 |  | 34 |  | 238 |  | 362 |  | 140 |  | 698 |
| 20 | 44 |  | 257 |  | 35 |  | 119 |  | 97 |  | 90 |  | 79 |  | 56 |  | 136 |  | 455 |  | 322 |  | 558 |
| 21 | \$ 2,817 | \$ | 2,939 | \$ | 2,707 | \$ | 2,721 | \$ | 2,735 | \$ | 2,669 | \$ | 2,582 | \$ | 2,534 | \$ | 2,710 | \$ | 11,184 | \$ | 10,520 | \$ | 10,179 |

## Investment and Securities Services

TD Waterhouse fees and commissions Full-service brokerage and other securities services Underwriting and advisory
Investment management fee
Mutual fund management
Total investment and securities services
Credit fees
Net securities gains (losses)
Trading income (loss)
Service charge
Card senvices
Mrurance

## Trust

Other income
Foreign exchange - non-trading
Income (loss) from financial instruments designated at fair value
through profit or loss
Trading-related income (loss) ${ }^{3}$
Related to insurance subsidiaries
Securitization liabilities
Loan commitments
Other ${ }^{4}$
Total other income (loss)
Total non-interest income
 insurance subsidiaries.
Effective Q4 2013, Insurance revenue and Insurance claims and related expenses are presented on a gross basis on the Consolidated Statement of Income. Comparative amounts have been restated to conform with the current period presentation
 value through profit or loss which have been combined with derivatives to form economic hedging relationships.
Includes changes in fair value of CDS hedging the corporate loan book and a substantial portion of change in fair value of derivatives hedging the reclassified available-for-sale (AFS) securities portfolio.

## Non-Interest Expenses

## (\$ millions) <br> For the period ended

Salaries and Employee Benefits
Salaries
Incentive compensation
Pension and other employee benefits
Total salaries and employee benefits

## Occupancy

Rent
Depreciation
Other
Total occupancy

## Equipment

Rent
Depreciation
Other
Total equipment
Amortization of Other Intangibles Software
Other
Total amortization of other intangibles Restructuring costs
Brokerage-Related Fees
Professional and Advisory Service Communications
Oommunication
Capital and business taxe
Postage
Travel and relocation
Other
Total other expenses
Total non-interest expenses

| LINE \# | 2013 |  |  |  |  |  |  | 2012 |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q4 } \end{gathered}$ |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  | 2013 |  | 2012 |  | 2011 |  |
| 1 | \$ 1,230 | \$ | 1,223 | \$ | 1,145 | \$ | 1,154 | \$ | 1,218 | \$ | 1,167 | \$ | 1,150 | \$ | 1,112 | \$ | 1,163 | \$ | 4,752 | \$ | 4,647 | \$ | 4,319 |
| 2 | 412 |  | 397 |  | 417 |  | 408 |  | 375 |  | 372 |  | 405 |  | 409 |  | 357 |  | 1,634 |  | 1,561 |  | 1,448 |
| 3 | 286 |  | 296 |  | 322 |  | 332 |  | 244 |  | 252 |  | 274 |  | 263 |  | 222 |  | 1,236 |  | 1,033 |  | 962 |
| 4 | 1,928 |  | 1,916 |  | 1,884 |  | 1,894 |  | 1,837 |  | 1,791 |  | 1,829 |  | 1,784 |  | 1,742 |  | 7,622 |  | 7,241 |  | 6,729 |
| 5 | 193 |  | 193 |  | 189 |  | 180 |  | 181 |  | 179 |  | 174 |  | 170 |  | 170 |  | 755 |  | 704 |  | 659 |
| 6 | 84 |  | 82 |  | 82 |  | 82 |  | 86 |  | 81 |  | 79 |  | 78 |  | 80 |  | 330 |  | 324 |  | 306 |
| 7 | 107 |  | 82 |  | 93 |  | 89 |  | 88 |  | 88 |  | 89 |  | 81 |  | 91 |  | 371 |  | 346 |  | 320 |
| 8 | 384 |  | 357 |  | 364 |  | 351 |  | 355 |  | 348 |  | 342 |  | 329 |  | 341 |  | 1,456 |  | 1,374 |  | 1,285 |
| 9 | 53 |  | 55 |  | 54 |  | 54 |  | 57 |  | 53 |  | 50 |  | 50 |  | 54 |  | 216 |  | 210 |  | 218 |
| 10 | 46 |  | 49 |  | 47 |  | 46 |  | 44 |  | 42 |  | 42 |  | 56 |  | 46 |  | 188 |  | 184 |  | 161 |
| 11 | 126 |  | 108 |  | 104 |  | 105 |  | 127 |  | 99 |  | 103 |  | 102 |  | 113 |  | 443 |  | 431 |  | 422 |
| 12 | 225 |  | 212 |  | 205 |  | 205 |  | 228 |  | 194 |  | 195 |  | 208 |  | 213 |  | 847 |  | 825 |  | 801 |
| 13 | 83 |  | 57 |  | 57 |  | 52 |  | 64 |  | 45 |  | 51 |  | 40 |  | 54 |  | 249 |  | 200 |  | 161 |
| 14 | 70 |  | 69 |  | 67 |  | 66 |  | 69 |  | 68 |  | 70 |  | 70 |  | 123 |  | 272 |  | 277 |  | 496 |
| 15 | 153 |  | 126 |  | 124 |  | 118 |  | 133 |  | 113 |  | 121 |  | 110 |  | 177 |  | 521 |  | 477 |  | 657 |
| 16 | 194 |  | 171 |  | 171 |  | 149 |  | 221 |  | 157 |  | 164 |  | 126 |  | 203 |  | 685 |  | 668 |  | 593 |
| 17 | 129 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 129 |  | - |  | - |
| 18 | 79 |  | 79 |  | 83 |  | 76 |  | 71 |  | 72 |  | 77 |  | 76 |  | 77 |  | 317 |  | 296 |  | 320 |
| 19 | 301 |  | 247 |  | 254 |  | 208 |  | 311 |  | 215 |  | 177 |  | 222 |  | 267 |  | 1,010 |  | 925 |  | 944 |
| 20 | 70 |  | 73 |  | 68 |  | 70 |  | 71 |  | 70 |  | 69 |  | 72 |  | 73 |  | 281 |  | 282 |  | 271 |
| 21 | 28 |  | 43 |  | 40 |  | 36 |  | 41 |  | 41 |  | 36 |  | 31 |  | 34 |  | 147 |  | 149 |  | 154 |
| 22 | 51 |  | 50 |  | 54 |  | 46 |  | 49 |  | 46 |  | 54 |  | 47 |  | 45 |  | 201 |  | 196 |  | 177 |
| 23 | 50 |  | 46 |  | 47 |  | 43 |  | 45 |  | 46 |  | 42 |  | 42 |  | 45 |  | 186 |  | 175 |  | 172 |
| 24 | 565 |  | 444 |  | 332 |  | 299 |  | 244 |  | 378 |  | 266 |  | 502 |  | 271 |  | 1,640 |  | 1,390 |  | 944 |
| 25 | 694 |  | 583 |  | 473 |  | 424 |  | 379 |  | 511 |  | 398 |  | 622 |  | 395 |  | 2,174 |  | 1,910 |  | 1,447 |
| 26 | \$ 4,157 | \$ | 3,764 | \$ | 3,626 | \$ | 3,495 | \$ | 3,606 | \$ | 3,471 | \$ | 3,372 | \$ | 3,549 | \$ | 3,488 | \$ | 15,042 | \$ | 13,998 | \$ | 13,047 |

## ( $\$$ millions As at

ASSET
Cash and due from banks
Interest-bearing deposits with banks
Trading loans, securities, and other
Derivatives
Financial assets designated at fair value through profit or los Available-for-sale securities

Held-to-maturity securitie
Loans
Residential mortgages
Consumer instalment and other personal: HELOC
Indirect Auto
Other
Credit card
Business and government

Allowance for loan losses
Loans, net of allowance for loan losses
Other
Custom
Customers' liability under acceptance
Investment in TD Ameritrade
Goodwill
Land, buildings, equipment, and other depreciable assets
Current income tax receivable
Deferred tax assets
Other assets

## Total assets

LIABILITIES
Trading deposits
Derivatives
Securitization liabilities at fair value
Other financial liabilities designated at fair value through profit or loss
Deposits
Personal: Non-term
Banks Term
Business and government
Other
Acceptances
Obligations
Obligations related to securities sold short
Securitizatio related to securities sold under repurchase agreements Securitization liabilities at amortized cost
Current income tax payable
Deferred tax liabilities
Other liabilities

## Subordinated notes and debenture <br> Liability for preferred shares

Liability for capital trust securities
Total liabilities
EQUITY
Common shares
Preferred shares
Treasury shares: Common
Contributed surplus
Retained earnings
Accumulated other comprehensive income (loss)

## Non-controling interests in subsidiaries

Total equity
Total liabilities and equity
Includes trading loans, trading securities and commodities.

| $\underset{\#}{\text { LINE }}$ | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | 2012 | Q2 | Q1 |  | Q4 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | \$ | 3,581 | \$ | 3,067 | \$ | 3,042 | \$ | 3,136 | \$ | 3,436 | \$ | 2,989 | \$ | 3,087 | \$ | 2,870 | \$ | 3,096 |
| 2 |  | 28,855 |  | 21,754 |  | 19,751 |  | 30,337 |  | 21,692 |  | 17,260 |  | 18,276 |  | 13,006 |  | 21,016 |
| 3 |  | 101,928 |  | 96,794 |  | 94,614 |  | 97,835 |  | 94,531 |  | 89,851 |  | 85,001 |  | 84,586 |  | 73,353 |
| 4 |  | 49,461 |  | 49,846 |  | 60,402 |  | 59,640 |  | 60,919 |  | 66,786 |  | 55,772 |  | 66,166 |  | 59,845 |
| 5 |  | 6,532 |  | 6,153 |  | 6,113 |  | 6,283 |  | 6,173 |  | 5,871 |  | 5,511 |  | 5,512 |  | 4,236 |
| 6 |  | 79,541 |  | 90,315 |  | 81,077 |  | 88,715 |  | 98,576 |  | 96,294 |  | 89,996 |  | 97,435 |  | 93,520 |
| 7 |  | 237,462 |  | 243,108 |  | 242,206 |  | 252,473 |  | 260,199 |  | 258,802 |  | 236,280 |  | 253,699 |  | 230,954 |
| 8 |  | 29,961 |  | 16,434 |  | 12,851 |  |  |  | - |  | - |  |  |  | - |  |  |
| 9 |  | 64,283 |  | 64,030 |  | 68,546 |  | 66,052 |  | 69,198 |  | 70,376 |  | 71,592 |  | 69,619 |  | 56,981 |
| 10 |  | 185,820 |  | 181,510 |  | 176,564 |  | 174,069 |  | 172,172 |  | 167,668 |  | 161,698 |  | 158,408 |  | 155,471 |
| 11 |  | 72,347 |  | 73,027 |  | 73,526 |  | 74,302 |  | 75,065 |  | 75,149 |  | 75,231 |  | 75,130 |  | 75,396 |
| 12 |  | 31,037 |  | 30,568 |  | 29,051 |  | 28,228 |  | 27,667 |  | 26,938 |  | 25,298 |  | 24,676 |  | 24,032 |
| 13 |  | 15,808 |  | 15,665 |  | 15,716 |  | 15,324 |  | 15,195 |  | 15,485 |  | 15,886 |  | 16,105 |  | 15,961 |
| 14 |  | 22,222 |  | 21,503 |  | 20,837 |  | 15,442 |  | 15,358 |  | 15,361 |  | 15,430 |  | 15,750 |  | 8,986 |
| 15 |  | 116,799 |  | 110,244 |  | 110,624 |  | 104,865 |  | 101,041 |  | 101,787 |  | 97,369 |  | 97,726 |  | 93,144 |
| 16 |  | 3,744 |  | 4,114 |  | 5,099 |  | 4,936 |  | 4,994 |  | 5,334 |  | 5,818 |  | 6,237 |  | 6,511 |
| 17 |  | 447,777 |  | 436,631 |  | 431,417 |  | 417,166 |  | 411,492 |  | 407,722 |  | 396,730 |  | 394,032 |  | 379,501 |
| 18 |  | $(2,855)$ |  | $(2,863)$ |  | $(2,737)$ |  | $(2,686)$ |  | $(2,644)$ |  | $(2,518)$ |  | $(2,394)$ |  | $(2,282)$ |  | $(2,314)$ |
| 19 |  | 444,922 |  | 433,768 |  | 428,680 |  | 414,480 |  | 408,848 |  | 405,204 |  | 394,336 |  | 391,750 |  | 377,187 |
| 20 |  | 6,399 |  | 7,936 |  | 8,829 |  | 8,352 |  | 7,223 |  | 9,437 |  | 9,421 |  | 7,606 |  | 7,815 |
| 21 |  | 5,300 |  | 5,163 |  | 5,337 |  | 5,248 |  | 5,344 |  | 5,322 |  | 5,196 |  | 5,235 |  | 5,159 |
| 22 |  | 13,297 |  | 13,121 |  | 12,897 |  | 12,292 |  | 12,311 |  | 12,463 |  | 12,283 |  | 12,438 |  | 12,257 |
| 23 |  | 2,493 |  | 2,490 |  | 2,472 |  | 2,212 |  | 2,217 |  | 2,174 |  | 2,189 |  | 2,274 |  | 1,844 |
| 24 |  | 4,635 |  | 4,523 |  | 4,421 |  | 4,353 |  | 4,402 |  | 4,267 |  | 4,174 |  | 4,186 |  | 4,083 |
| 25 |  | 583 |  | 831 |  | 854 |  | 515 |  | 439 |  | 468 |  | 413 |  | 386 |  | 288 |
| 26 |  | 1,588 |  | 1,392 |  | 663 |  | 972 |  | 883 |  | 934 |  | 1,092 |  | 1,041 |  | 1,196 |
| 27 |  | 19,173 |  | 17,484 |  | 15,858 |  | 18,060 |  | 14,914 |  | 16,587 |  | 14,847 |  | 15,034 |  | 13,617 |
| 2829 |  | 53,468 |  | 52,940 |  | 51,331 |  | 52,004 |  | 47,733 |  | 51,652 |  | 49,615 |  | 48,200 |  | 46,259 |
|  | \$ | 862,532 | \$ | 835,101 | \$ | 826,407 | \$ | 818,482 | \$ | 811,106 | \$ | 806,283 | \$ | 773,186 | \$ | 779,144 | \$ | 735,493 |
| 30 | \$ | 47,593 | \$ | 53,750 | \$ | 43,104 | \$ | 44,894 | \$ | 38,774 | \$ | 32,563 | \$ | 25,131 | \$ | 26,630 | \$ | 29,613 |
| 31 |  | 49,471 |  | 51,751 |  | 62,636 |  | 62,580 |  | 64,997 |  | 69,784 |  | 59,772 |  | 68,269 |  | 61,715 |
| 32 |  | 21,960 |  | 24,649 |  | 25,995 |  | 25,122 |  | 25,324 |  | 24,689 |  | 28,420 |  | 27,800 |  | 27,725 |
| 33 |  | 12 |  | 57 |  | 15 |  | 25 |  | 17 |  | 33 |  | 48 |  | 25 |  | 32 |
| 34 |  | 119,036 |  | 130,207 |  | 131,750 |  | 132,621 |  | 129,112 |  | 127,069 |  | 113,371 |  | 122,724 |  | 119,085 |
| 35 |  | 261,744 |  | 253,729 |  | 242,713 |  | 236,166 |  | 224,457 |  | 218,195 |  | 209,854 |  | 206,552 |  | 199,493 |
| 36 |  | 58,005 |  | 59,237 |  | 61,059 |  | 64,183 |  | 67,302 |  | 69,190 |  | 68,392 |  | 70,000 |  | 69,210 |
| 37 |  | 20,523 |  | 10,467 |  | 13,705 |  | 12,169 |  | 14,957 |  | 14,656 |  | 15,390 |  | 16,061 |  | 11,659 |
| 38 |  | 203,204 |  | 184,973 |  | 183,634 |  | 180,937 |  | 181,038 |  | 183,196 |  | 176,366 |  | 177,121 |  | 169,066 |
| 39 |  | 543,476 |  | 508,406 |  | 501,111 |  | 493,455 |  | 487,754 |  | 485,237 |  | 470,002 |  | 469,734 |  | 449,428 |
| 40 |  | 6,399 |  | 7,936 |  | 8,829 |  | 8,352 |  | 7,223 |  | 9,437 |  | 9,421 |  | 7,606 |  | 7,815 |
| 41 |  | 41,829 |  | 39,865 |  | 40,023 |  | 34,209 |  | 33,435 |  | 32,070 |  | 29,763 |  | 29,835 |  | 23,617 |
| 42 |  | 34,414 |  | 31,786 |  | 30,011 |  | 37,344 |  | 38,816 |  | 34,493 |  | 37,530 |  | 34,876 |  | 25,991 |
| 43 |  | 25,592 |  | 25,645 |  | 25,623 |  | 25,288 |  | 26,190 |  | 25,951 |  | 26,601 |  | 25,171 |  | 26,054 |
| 44 |  | 696 |  | 564 |  | 731 |  | 739 |  | 656 |  | 736 |  | 595 |  | 799 |  | 536 |
| 45 |  | 134 |  | 51 |  | 65 |  | 124 |  | 167 |  | 250 |  | 82 |  | 97 |  | 167 |
| 46 |  | 321 |  | 305 |  | 355 |  | 326 |  | 327 |  | 518 |  | 459 |  | 510 |  | 574 |
| 47 |  | 28,913 |  | 29,661 |  | 26,111 |  | 25,516 |  | 24,858 |  | 28,870 |  | 25,609 |  | 28,406 |  | 24,418 |
| 48 |  | 138,298 |  | 135,813 |  | 131,748 |  | 131,898 |  | 131,672 |  | 132,325 |  | 130,060 |  | 127,300 |  | 109,172 |
| 49 |  | 7,982 |  | 7,984 |  | 8,864 |  | 8,834 |  | 11,318 |  | 11,341 |  | 11,575 |  | 11,589 |  | 11,543 |
| 50 |  | 27 |  | 27 |  | 26 |  | 26 |  | 26 |  | 26 |  | 31 |  | 32 |  | 32 |
| 51 |  | 1,740 |  | 1,746 |  | 1,749 |  | 1,868 |  | 2,224 |  | 2,218 |  | 2,228 |  | 2,217 |  | 2,229 |
| 52 |  | 810,559 |  | 784,183 |  | 775,248 |  | 768,702 |  | 762,106 |  | 758,216 |  | 727,267 |  | 733,596 |  | 691,489 |
| 53 |  | 19,316 |  | 19,218 |  | 19,133 |  | 19,023 |  | 18,691 |  | 18,351 |  | 18,074 |  | 17,727 |  | 17,491 |
| 54 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |
| 55 |  | (145) |  | (144) |  | (126) |  | (135) |  | (166) |  | (178) |  | (163) |  | (157) |  | (116) |
| 56 |  |  |  | (3) |  |  |  | (3) |  | (1) |  | (1) |  | (1) |  | - |  | - |
| 57 |  | 170 |  | 181 |  | 190 |  | 185 |  | 196 |  | 203 |  | 200 |  | 214 |  | 212 |
| 58 |  | 24,565 |  | 24,122 |  | 23,674 |  | 22,772 |  | 21,763 |  | 20,943 |  | 19,970 |  | 19,003 |  | 18,213 |
| 59 |  | 3,166 |  | 2,650 |  | 3,401 |  | 3,058 |  | 3,645 |  | 3,872 |  | 2,959 |  | 3,877 |  | 3,326 |
| 60 |  | 50,465 |  | 49,419 |  | 49,667 |  | 48,295 |  | 47,523 |  | 46,585 |  | 44,434 |  | 44,059 |  | 42,521 |
|  |  | 1,508 |  | 1,499 |  | 1,492 |  | 1,485 |  | 1,477 |  | 1,482 |  | 1,485 |  | 1,489 |  | 1,483 |
| 62 |  | 51,973 |  | 50,918 |  | 51,159 |  | 49,780 |  | 49,000 |  | 48,067 |  | 45,919 |  | 45,548 |  | 44,004 |
| 63 | \$ | 862,532 | \$ | 835,101 | \$ | 826,407 | \$ | 818,482 | \$ | 811,106 | \$ | 806,283 | \$ | 773,186 | \$ | 779,144 | \$ | 735,493 |

Unrealized Gain (Loss) on Banking Book Equities and Assets Under Administration and Management

## (\$ millions)

As at


Banking Book Equities
Publicly traded
Balance sheet and fair value Unrealized gain (loss) ${ }^{1}$
Privately held
Balance sheet and fair value Unrealized gain (loss) ${ }^{1}$
Total banking book equities
Balance sheet and fair value Unrealized gain (loss) ${ }^{1}$

## Assets Under Administration ${ }^{2}$

U.S. Personal and Commercial Banking Wealth and Insurance
Total


Assets Under Managemen
Wealth and Insurance


Unrealized gain (loss) on publicly traded and privately held AFS securities are included in other comprehensive income (OCI). Unrealized gain (loss) on securities designated at fair value through profit or loss are included in the income statement.
Excludes mortgage-backed securities (MBS) under CAD P\&C, coming back on balance sheet as mortgages due to IFRS implementation, as they no longer meet OSFl's definition of assets under administration.

## Goodwill, Other Intangibles, and Restructuring Costs

| (\$ millions) <br> As at | $\underset{\#}{\text { LINE }}$ | 2013 |  |  |  |  |  |  |  | 2012 |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q4 } \end{gathered}$ |  | Full Year |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  | 2013 |  |  | 2012 |  | 2011 |  |
| Goodwill |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 1 |  | 13,121 | \$ | 12,897 | \$ | 12,292 | \$ | 12,311 | \$ | 12,463 | \$ | 12,283 | \$ | 12,438 | \$ | 12,257 |  | 11,805 |  |  | 12,311 | \$ | 12,257 | \$ | 12,313 |
| Arising during the period |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. P\&C-related acquisitions | 2 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 6 |  |  | - |  | - |  | 175 |
| MBNA acquisition | 3 |  | - |  | - |  | - |  | - |  | (29) |  | 1 |  | 1 |  | 120 |  | - |  |  | - |  | 93 |  | - |
| Epoch acquisition | 4 |  | (1) |  | - |  | 501 |  | - |  | - |  | - |  | - |  | - |  | - |  |  | 500 |  | - |  | - |
| Other | 5 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | (1) |  | 1 |  |  | - |  | (1) |  | 5 |
| Foreign exchange and other adjustments | 6 |  | 177 |  | 224 |  | 104 |  | (19) |  | (123) |  | 179 |  | (156) |  | 62 |  | 445 |  |  | 486 |  | (38) |  | (236) |
| Balance at end of period | 7 |  | 13,297 | \$ | 13,121 | \$ | 12,897 | \$ | 12,292 | \$ | 12,311 | \$ | 12,463 | \$ | 12,283 | \$ | 12,438 | \$ | 12,257 |  | \$ | 13,297 | \$ | 12,311 | \$ | 12,257 |
| Other Intangibles ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 8 | \$ | 1,531 | \$ | 1,569 | \$ | 1,382 | \$ | 1,449 | \$ | 1,493 | \$ | 1,545 | \$ | 1,633 | \$ | 1,274 | \$ | 1,346 |  | \$ | 1,449 | \$ | 1,274 | \$ | 1,804 |
| Arising during the period |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| MBNA acquisition | 9 |  | - |  | - |  | - |  | - |  | 39 |  | - |  | (3) |  | 422 |  | - |  |  | - |  | 458 |  | - |
| Target acquisition | 10 |  | - |  | - |  | 98 |  | - |  | - |  | - |  | - |  | - |  | - |  |  | 98 |  | - |  | - |
| Epoch acquisition | 11 |  | - |  | - |  | 149 |  | - |  | - |  | - |  | - |  | - |  | - |  |  | 149 |  | - |  | - |
| Amortized in the period | 12 |  | (70) |  | (69) |  | (67) |  | (66) |  | (69) |  | (68) |  | (70) |  | (70) |  | (123) |  |  | (272) |  | (277) |  | (496) |
| Foreign exchange and other adjustments | 13 |  | 17 |  | 31 |  | 7 |  | (1) |  | (14) |  | 16 |  | (15) |  | 7 |  | 51 |  |  | 54 |  | (6) |  | (34) |
| Balance at end of period | 14 | \$ | 1,478 | \$ | 1,531 | \$ | 1,569 | \$ | 1,382 | \$ | 1,449 | \$ | 1,493 | \$ | 1,545 | \$ | 1,633 | \$ | 1,274 |  | \$ | 1,478 | \$ | 1,449 | \$ | 1,274 |
| Deferred Tax Liability on Other Intangibles |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 15 | \$ | (386) | \$ | (399) | \$ | (356) | \$ | (377) | \$ | (400) | \$ | (414) | \$ | (441) | \$ | (461) | \$ | (481) |  | \$ | (377) | \$ | (461) | \$ | (585) |
| Arising during the period | 16 |  | 3 |  | _ |  | (60) |  | - |  | - |  | - |  | _ |  | - |  | - |  |  | (57) |  | - |  | - |
| Recognized in the period | 17 |  | 20 |  | 21 |  | 20 |  | 20 |  | 19 |  | 20 |  | 21 |  | 23 |  | 39 |  |  | 81 |  | 83 |  | 157 |
| Foreign exchange and other adjustments | 18 |  | (5) |  | (8) |  | (3) |  | 1 |  | 4 |  | (6) |  | 6 |  | (3) |  | (19) |  |  | (15) |  | 1 |  | (33) |
| Balance at end of period | 19 | \$ | (368) | \$ | (386) | \$ | (399) | \$ | (356) | \$ | (377) | \$ | (400) | \$ | (414) | \$ | (441) | \$ | (461) |  | \$ | (368) | \$ | (377) | \$ | (461) |
| Net Other Intangibles Closing Balance | 20 | \$ | 1,110 | \$ | 1,145 | \$ | 1,170 | \$ | 1,026 | \$ | 1,072 | \$ | 1,093 | \$ | 1,131 | \$ | 1,192 | \$ | 813 |  | \$ | 1,110 | \$ | 1,072 | \$ | 813 |
| Total Goodwill and Net Other Intangibles Closing Balance | 21 | \$ | 14,407 | \$ | 14,266 | \$ | 14,067 | \$ | 13,318 | \$ | 13,383 | \$ | 13,556 | \$ | 13,414 | \$ | 13,630 | \$ | 13,070 |  | \$ | 14,407 | \$ | 13,383 | \$ | 13,070 |
| Restructuring Costs |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 22 | \$ | 3 | \$ | 3 | \$ | 4 | \$ | 4 | \$ | 3 | \$ | 3 | \$ | 4 | \$ | 5 | \$ | 5 |  | \$ | 4 | \$ | 5 | \$ | 11 |
| Arising during the period | 23 |  | 129 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  |  | 129 |  | - |  | - |
| Amount utilized during the period: | 24 |  | (27) |  | - |  | (1) |  | - |  | - |  | - |  | (1) |  | (1) |  | - |  |  | (28) |  | (2) |  | (6) |
| Foreign exchange and other adjustments | 25 |  | - |  | - |  | - |  | - |  | 1 |  | - |  | - |  | - |  | - |  |  | - |  | 1 |  | - |
| Balance at end of period | 26 | \$ | 105 | \$ | 3 | \$ | 3 | \$ | 4 | \$ | 4 | \$ | 3 | \$ | 3 | \$ | 4 | \$ | 5 |  | \$ | 105 | \$ | 4 | \$ | 5 |

${ }^{1}$ Excludes the balance and amortization of software, which is otherwise included in other intangibles.

## On- and Off-Balance Sheet Loan Securitizations

## (\$ millions)

As at

| $\underset{\#}{\text { LINE }}$ | 2013 |  |  |  |  |  |  |  | 2012 |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q4 } \\ \hline \end{gathered}$ |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 Q3 |  |  |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  | 2013 |  | 2012 |  | 2011 |  |
| 1 | \$ | 40,693 | \$ | 42,344 | \$ | 44,305 | \$ | 44,622 | \$ | 45,082 | \$ | 46,058 | \$ | 44,813 | \$ | 44,870 | \$ | 44,985 | \$ | 44,622 | \$ | 44,870 | \$ | 43,794 |
| 2 |  | 3,323 |  | 4,881 |  | 3,863 |  | 4,080 |  | 4,343 |  | 3,501 |  | 7,594 |  | 4,367 |  | 3,477 |  | 16,147 |  | 19,805 |  | 13,762 |
| 3 |  | $(4,630)$ |  | $(6,532)$ |  | $(5,824)$ |  | $(4,397)$ |  | $(4,803)$ |  | $(4,477)$ |  | $(6,349)$ |  | $(4,424)$ |  | $(3,592)$ |  | $(21,383)$ |  | $(20,053)$ |  | $(12,686)$ |
| 4 |  | 39,386 |  | 40,693 |  | 42,344 |  | 44,305 |  | 44,622 |  | 45,082 |  | 46,058 |  | 44,813 |  | 44,870 |  | 39,386 |  | 44,622 |  | 44,870 |
| 5 |  | 5,100 |  | 5,284 |  | 5,365 |  | 5,461 |  | 5,752 |  | 6,085 |  | 6,756 |  | 7,175 |  | 8,018 |  | 5,461 |  | 7,175 |  | 6,555 |
| 6 |  | 678 |  | 734 |  | 689 |  | 610 |  | 655 |  | 781 |  | 817 |  | 751 |  | 805 |  | 2,711 |  | 3,004 |  | 3,148 |
| 7 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 6,652 |
| 8 |  | 1,041 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 1,041 |  | - |  | - |
| 9 |  | (678) |  | (918) |  | (770) |  | (706) |  | (946) |  | $(1,114)$ |  | $(1,488)$ |  | $(1,170)$ |  | $(1,325)$ |  | $(3,072)$ |  | $(4,718)$ |  | $(7,725)$ |
| 10 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | (323) |  | - |  | - |  | $(1,455)$ |
| 11 |  | 6,141 |  | 5,100 |  | 5,284 |  | 5,365 |  | 5,461 |  | 5,752 |  | 6,085 |  | 6,756 |  | 7,175 |  | 6,141 |  | 5,461 |  | 7,175 |
| 12 |  | 26 |  | 19 |  | 24 |  | 25 |  | 19 |  | 18 |  | 19 |  | 21 |  | 16 |  | 26 |  | 19 |  | 16 |
| 13 |  | 1 |  | - |  | - |  | 1 |  | 1 |  | 3 |  | 3 |  | 6 |  | 7 |  | 2 |  | 13 |  | 11 |
| 14 |  | 2,464 |  | 2,495 |  | 2,532 |  | 2,466 |  | 2,443 |  | 2,394 |  | 2,375 |  | 2,406 |  | 2,408 |  | 2,466 |  | 2,406 |  | 2,406 |
| 15 |  |  |  | 44 |  | 58 |  | 274 |  | 116 |  | 71 |  | 76 |  | 86 |  | 3 |  | 376 |  | 349 |  | 296 |
| 16 |  | (107) |  | (75) |  | (95) |  | (208) |  | (93) |  | (22) |  | (57) |  | (117) |  | (5) |  | (485) |  | (289) |  | (296) |
| 17 |  | 2,357 |  | 2,464 |  | 2,495 |  | 2,532 |  | 2,466 |  | 2,443 |  | 2,394 |  | 2,375 |  | 2,406 |  | 2,357 |  | 2,466 |  | 2,406 |
| 18 |  | 541 |  | 649 |  | 1,251 |  | 1,251 |  | 1,251 |  | 1,251 |  | 1,251 |  | - |  | - |  | 1,251 |  | - |  | - |
| 19 |  | 133 |  | 269 |  | 80 |  | 775 |  | 728 |  | 730 |  | 722 |  | 439 |  | - |  | 1,257 |  | 2,619 |  | - |
| 20 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 1,251 |  | - |  | - |  | 1,251 |  | - |
| 21 |  | (374) |  | (377) |  | (682) |  | (775) |  | (728) |  | (730) |  | (722) |  | (439) |  | - |  | $(2,208)$ |  | $(2,619)$ |  | - |
| 22 | \$ | 300 | \$ | 541 | \$ | 649 | \$ | 1,251 | \$ | 1,251 | \$ | 1,251 | \$ | 1,251 | \$ | 1,251 | \$ | - | \$ | 300 | \$ | 1,251 | \$ | - |
| 23 | \$ | 5 | \$ | 2 | \$ | 10 | \$ | 10 | \$ | 14 | \$ | 13 | \$ | 8 | \$ | 9 | \$ | - | \$ | 27 | \$ | 44 | \$ | - |
| 24 | \$ | 48,184 | \$ | 48,798 | \$ | 50,772 | \$ | 53,453 | \$ | 53,800 | \$ | 54,528 | \$ | 55,788 | \$ | 55,195 | \$ | 54,451 | \$ | 48,184 | \$ | 53,800 | \$ | 54,451 |
| 25 | \$ | 41,620 | \$ | 45,137 | \$ | 41,165 | \$ | 33,946 | \$ | 32,132 | \$ | 31,287 | \$ | 31,505 | \$ | 28,104 | \$ | 29,151 | \$ | 41,620 | \$ | 32,132 | \$ | 29,151 |
| 26 |  | - |  | - |  | - |  | 1 |  | 29 |  | 14 |  | 2 |  | 28 |  | 40 |  | - |  | 29 |  | 40 |
| 27 | \$ | 41,620 | \$ | 45,137 | \$ | 41,165 | \$ | 33,947 | \$ | 32,161 | \$ | 31,301 | \$ | 31,507 | \$ | 28,132 | \$ | 29,191 | \$ | 41,620 | \$ | 32,161 | \$ | 29,191 |

Residential mortgages securitized and sold to third parties ${ }^{2,}$
Balance at beginning of period
Securitized
Amortization
Balance at end of period
Consumer instalment and other personal loans - HELOC and automobile loans ${ }^{6,7,8}$
Balance at beginning of period
Proceeds reinvested in securitization
Additions due to acquisition
Securitized
Amortization
Accumulation
Balance at end of period
Gross impaired loans ${ }^{10}$
Write-offs net of recoveries ${ }^{10}$
Business and government loans ${ }^{2,11}$
Balance at beginning of period
Securitized
Amortization
Balance at end of period
Credit card ${ }^{12}$
Balance at beginning of period
Proceeds reinvested in securitizations
Additions due to acquisitions
Amortization
Balance at end of period
Write-offs net of recoveries ${ }^{10}$

## Total loan securitizations

## Mortgages securitized and retained

Residential mortgages securitized and retained
Business and government loans securitized and retained
Closing balance
Disclosure relates to securitization activity undertaken by the Bank from a capital perspective and does not contemplate accounting treatment under IFRS.
Balances are comprised of National Housing Act (NHA) MBS which do not qualify as securitization exposures as defined by the Basel III regulatory framework.
All securitized residential mortgages are insured by CMHC or third-party insurance providers.
Exposures are considered sold where legal sale has occurred. Classification is not based on accounting treatment under IFRS.
Mark-to-market adjustments recorded during the period are included in amortization.
Credit exposure is not retained on $\$ 1.1$ billion of HELOC securitizations which are government insured.
Certain HELOC and credit card structures are subject to early amortization provisions which, if triggered, would result in the repayment of the related asset backed securities from the collections of the securitized HELOC or credit card portfolio prior to the expected principal payment dates
Since inception, no capital has been assessed for the Bank's early amortization provisions associated with the sellers' interest of the Bank's sponsored HELOC securitization vehicles because the early amortization triggers have not been breached
Includes automobile loans acquired as part of the Bank's acquisition of Chrysler Financial on April 1, 2011, which are recognized as securitization exposures under the Basel III regulatory framework.
Disclosure relates to loans qualifying as exposures securitized under the Basel III regulatory framework. The amount disclosed here is a subset of total loans included on the "Loans Managed" page. For additional information see page 22.
Business and government loans have been revised to include loans previously not presented as securitized
Includes credit card receivables acquired as part of the Bank's acquisition of the credit card portfolio of MBNA Canada on December 1, 2011, which are recognized as securitization exposures under the Basel III regulatory framework.

Standardized Charges for Securitization Exposures in the Trading Book

## (\$ millions)

As at

## Market Risk Capital Approach and Risk Weighting

Internal Ratings Based
AA- and above
A+ to
BBB+ to $B B^{2}$
Ber ${ }^{3}$
Unrate

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2013 \\ \text { Q4 } \end{gathered}$ |  |  |  | $\begin{gathered} 2013 \\ \text { Q3 } \end{gathered}$ |  |  |  | $\begin{gathered} 2013 \\ \text { Q2 } \end{gathered}$ |  |  |  | $\begin{gathered} 2013 \\ \text { Q1 } \end{gathered}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Gross |  | Riskweighted assets |  | Gross zation sures |  | Risk- weighted assets |  | Gross zation sures |  | Risk- weighted assets |  | Gross zation sures |  | Riskweighted assets |
| 1 | \$ | 432 | \$ | 2 | \$ | 254 | \$ | 2 | \$ | 263 | \$ | 2 | \$ | 296 | \$ | 21 |
| 2 |  | 7 |  | - |  | 3 |  | - |  | 3 |  | - |  | 8 |  | 1 |
| 3 |  | 12 |  | 1 |  | 3 |  | - |  | 3 |  | - |  | 1 |  | 1 |
| 4 |  | 1 |  | 1 |  | - |  | - |  | - |  | - |  | - |  | - |
| 5 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 6 | \$ | 452 | \$ | 4 | \$ | 260 | \$ | 2 | \$ | 269 | \$ | 2 | \$ | 305 | \$ | 23 |

Market Risk Capital Approach and Risk Weighting
Internal Ratings Based ${ }^{1}$
AA- and above
A + to A -
BBB + to BBB-
Below $\mathrm{BB}^{2}{ }^{2}$
Below BB-
Total
${ }^{1}$ Securitization exposures subject to the market risk capital approach are comprised of securities held in the Bank's trading book with no resecuritization exposures.

Prior to Q1 2013, securitization exposures were deducted from capital, in accordance with the Basel II regulatory framework.
Unrated gross securitization exposures include the notional value of collateralized debt obligations held by the Bank.

## Securitization Exposures in the Trading Book

## (\$ millions)

As at

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} \hline 2013 \\ \text { Q4 } \end{gathered}$ |  |  |  | $\begin{gathered} 2013 \\ \text { Q3 } \end{gathered}$ |  |  |  | $\begin{gathered} 2013 \\ 02 \end{gathered}$ |  |  |  | $\begin{gathered} \hline 2013 \\ \text { Q1 } \end{gathered}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Aggregate On-balance sheet exposures ${ }^{1}$ |  | Aggregate Off-balance sheet exposures ${ }^{2}$ |  | Aggregate On-balance sheet exposures ${ }^{1}$ |  | Aggregate Off-balance sheet exposures ${ }^{2}$ |  | Aggregate On-balance sheet exposures ${ }^{1}$ |  | Aggregate Off-balance sheet exposures ${ }^{2}$ |  | Aggregate On-balance sheet exposures ${ }^{1}$ |  | Aggregate Off-balance sheet exposures ${ }^{2}$ |  |
| 1 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 2 |  | 2 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 3 |  | 238 |  | - |  | 56 |  | - |  | 66 |  | - |  | 80 |  | - |
| 4 |  | 88 |  | - |  | 98 |  | - |  | 150 |  | - |  | 170 |  | - |
| 5 |  | 24 |  | - |  | 29 |  | - |  | 19 |  | - |  | 18 |  | - |
| 6 |  | 100 |  | - |  | 77 |  | - |  | 34 |  | - |  | 37 |  | - |
| 7 | \$ | 452 | \$ | - | \$ | 260 | \$ | - | \$ | 269 | \$ | - | \$ | 305 | \$ | - |

Exposure Type
Collateralized debt obligations Asset backed securities

Residential mortgage loans
Commercial mortgage loan
Credit card loan
Automobile loans and leases Other
Total


Primarily comprised of trading securities held by the Bank.
${ }^{2}$ Primarily comprised of the notional value of collateralized debt obligations held by the Bank.

Securitization Exposures in the Banking Book
(\$ millions)
As at

## Exposure Type

Collateralized mortgage obligations
Asset backed securities
Residential mortgage loans
Personal loans
Credit card loans
Automobile loans and leases
Equipment loans and leases
Trade receivables
Other Exposures ${ }^{3}$
Automobile loans and leases
Equipment loans and leases Total

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2013 \\ \text { Q4 } \\ \hline \end{gathered}$ |  |  |  | $\begin{gathered} 2013 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  | $\begin{gathered} 2013 \\ \text { Q2 } \\ \hline \end{gathered}$ |  |  |  | $\begin{gathered} 2013 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { gregate } \\ & \text { e sheet } \\ & \text { osures }{ }^{1} \end{aligned}$ |  | $\begin{aligned} & \text { gregate } \\ & \text { e sheet } \\ & \text { osures }^{2} \end{aligned}$ |  | gregate <br> e sheet osures ${ }^{1}$ |  | Aggregate Off-balance sheet exposures ${ }^{2}$ |  | gregate <br> e sheet <br> osures ${ }^{1}$ |  | Aggregate Off-balance sheet exposures ${ }^{2}$ |  | $\begin{aligned} & \text { gregate } \\ & \text { e sheet } \\ & \text { osures }{ }^{1} \end{aligned}$ |  | Aggregate Off-balance sheet exposures ${ }^{2}$ |
| 1 | \$ | 2,809 | \$ | - | \$ | 2,889 | \$ | - | \$ | 3,531 | \$ | - | \$ | 3,632 | \$ | - |
| 2 |  | - |  | 5,701 |  | - |  | 5,074 |  | - |  | 4,956 |  | - |  | 4,979 |
| 3 |  | 10,656 |  | 5,202 |  | 10,272 |  | 5,202 |  | 9,176 |  | 5,202 |  | 8,213 |  | 5,202 |
| 4 |  | 14,539 |  | - |  | 13,281 |  | - |  | 11,881 |  | 153 |  | 11,447 |  | 153 |
| 5 |  | 3,736 |  | 2,729 |  | 3,603 |  | 2,392 |  | 2,751 |  | 2,075 |  | 3,059 |  | 2,145 |
| 6 |  | 1,271 |  | - |  | 1,094 |  | - |  | 1,131 |  | - |  | 855 |  | - |
| 7 |  | 312 |  | 1,887 |  | 315 |  | 1,887 |  | 299 |  | 1,632 |  | - |  | 1,632 |
| 8 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 9 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 10 | \$ | 33,323 | \$ | 15,519 | \$ | 31,454 | \$ | 14,555 | \$ | 28,769 | \$ | 14,018 | \$ | 27,206 | \$ | 14,111 |



## Exposure Type

Collateralized mortgage obligations

## Asset backed securities

Residential mortgage loans
Personal loans
redit card loans
Automobile loans and leases
Equipment loans and leases
Trade receivables
Other Exposures ${ }^{3}$
Automobile loans and leases
Equipment loans and leases
Total
2 On-balance sheet for capital purposes, in accordance with the Basel III regulatory framework.
${ }_{3}^{2}$ Off-balance sheet exposures are primarily comprised of liquidity facilities, credit enhancements, and letters of credit provided to the Bank's sponsored trusts, as well as Bank-funded cash collateral accounts.
The Bank consolidates one significant SPE, which is funded by the Bank and purchases senior tranches of securitized assets from the Bank's existing customers. These exposures are included on-balance sheet from a consolidated Bank perspective.

## (\$ millions)

As at

## Exposure Type

Residential mortgage loans Credit card loans
Automobile loans and lease Equipment loans and leases
Trade receivables
Total


## Exposure Type

Residential mortgage loans Credit card loans
Automobile loans and lease Equipment loans and leases Trade receivables
Total

| $\begin{gathered} 2012 \\ \text { Q4 } \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { Beginning } \\ \text { balance } \end{array}$ |  | Outstanding exposures |  |  | Gross assets past due, but not impaired ${ }^{1,2}$ |  | $\begin{array}{r} \text { Beginning } \\ \text { balance } \end{array}$ |  |  | Outstanding exposures |  |  | Gross assets past due, but not impaired ${ }^{1,2}$ |  |
|  |  |  | Activity |  | Ending balance |  |  |  | Activity |  | Ending balance |  |  |
| \$ | 4,504 | \$ | 202 | \$ | 4,706 | \$ | 10 |  |  | \$ | 3,562 | \$ | 942 | \$ | 4,504 | \$ | 9 |
|  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
|  | 2,151 |  | 65 |  | 2,216 |  | 5 |  | 2,206 |  | (55) |  | 2,151 |  | 1 |
|  | 15 |  | - |  | 15 |  | 1 |  | 15 |  | - |  | 15 |  | 1 |
|  | 1,276 |  | (11) |  | 1,265 |  | 117 |  | 1,290 |  | (14) |  | 1,276 |  | 113 |
| \$ | 7,946 | \$ | 256 | \$ | 8,202 | \$ | 133 | \$ | 7,073 | \$ | 873 | \$ | 7,946 | \$ | 124 |
|  |  |  |  | 2012 |  |  |  |  |  |  |  | 201 |  |  |  |
|  |  |  |  | Q2 |  |  |  |  |  |  |  | Q1 |  |  |  |

Residential mortgage loans Credit card loans
Automobile loans and leases Equipment loans and leases rand lease Total

## Exposure Type

Residential mortgage loans Credit card loans Automobile loans and leases Equipment loans and leases Trade receivables
Total


 credit enhancements which reduce the Bank's exposure to loss due to impaired assets held by the sponsored trusts.
Gross assets past due, but not impaired, are reported to the Bank by its service providers on a one-month lag.

Loans Managed ${ }^{1,2,3,4}$
(\$ millions)

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2013 \\ \mathrm{Q} 4 \\ \hline \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2013 \\ \text { Q3 } \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2013 \\ \text { Q2 } \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2013 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross Loans |  | Gross Impaired Loans |  | Year-to-date write-offs, net of recoveries |  | Gross Loans |  |  | Gross Impaired Loans | Year-to-date write-offs, net of recoveries |  | Gross Loans |  | GrossImpaired Loans |  | Year-to-date write-offs, net of recoveries |  | Gross Loans |  | GrossImpaired Loans |  | Year-to-date write-offs, net of recoveries |  |
| 1 | \$ | 187,664 | \$ | 706 | \$ | 33 | \$ | 182,688 | + | 684 | \$ | 27 | \$ | 177,049 | \$ | 704 | \$ | 18 | \$ | 174,191 | \$ | 705 | \$ | 8 |
| 2 |  | 118,913 |  | 737 |  | 640 |  | 118,937 |  | 705 |  | 477 |  | 117,915 |  | 702 |  | 336 |  | 117,402 |  | 701 |  | 179 |
| 3 |  | 22,188 |  | 269 |  | 639 |  | 21,446 |  | 238 |  | 442 |  | 20,744 |  | 175 |  | 289 |  | 15,421 |  | 189 |  | 140 |
| 4 |  | 117,449 |  | 980 |  | 218 |  | 110,757 |  | 1,001 |  | 162 |  | 110,917 |  | 950 |  | 119 |  | 104,948 |  | 899 |  | 64 |
| 5 |  | 446,214 |  | 2,692 |  | 1,530 |  | 433,828 |  | 2,628 |  | 1,108 |  | 426,625 |  | 2,531 |  | 762 |  | 411,962 |  | 2,494 |  | 391 |
| 6 |  | 2,330 |  | - |  | - |  | 1,684 |  | - |  | - |  | 1,008 |  | - |  | - |  | 657 |  | - |  | - |
| 7 |  | 2,336 |  | - |  | - |  | 2,433 |  | - |  | - |  | 2,463 |  | - |  | - |  | 2,500 |  | - |  | - |
| 8 |  | 4,666 |  | - |  | - |  | 4,117 |  | - |  | - |  | 3,471 |  | - |  | - |  | 3,157 |  | - |  | - |
| 9 | \$ | 441,548 | \$ | 2,692 | \$ | 1,530 | \$ | 429,711 | \$ | 2,628 | \$ | 1,108 | \$ | 423,154 | \$ | 2,531 | \$ | 762 | \$ | 408,805 | \$ | 2,494 | \$ | 391 |

Type of Loan
Residential mortgages
Consumer instalment and other persona
Credit card
Business and government ${ }^{1,6}$
Total loans managed
Less: Loans securitized and/or sold Residential mortgages
Business and government
Loans securitized and/or sol
Total loans managed, net of loans securitized and/or sold


## Type of Loan

Residential mortgages
onsumer instalment and other persona
Credit card
Business and government ${ }^{1,6}$
Total loans managed
Less: Loans securitized and/or sold esidential mortgages
Total Loans securitized and/or sold
Total loans managed, net of loans securitized and/or sold


Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded
Excludes ACI loans and debt securities classified as loans.
Amounts include securitized mortgages that remain on balance sheet under IFRS.
The year-to-date write-offs, net of recoveries, include write-offs of purchased credit card balances against credit related fair value adjustments, established upon acquisition.
Certain comparative amounts have been restated to conform with the current period presentation

- Includes additional securitized commercial loans.
Residential mortgages are primarily comprised of loans securitized into mortgage-backed securities through U.S. government-sponsored entities.

Gross Loans and Acceptances by Industry Sector and Geographic Location ${ }^{1}$
(\$ millions, except as noted)

By Industry Sector
Personal
Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Other
Credit card
Credit card
Total personal
Total personal
Business and Government
Business and
Real estate
Residential
Non-residentia
Agriculture
Agriculture
Financial
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education
Health and social services
Industrial construction and trade contractor
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total business and governmen
Other Loans
Debt securities classified as loans
Acquired credit-impaired loans ${ }^{3}$
Total other loans
Total Gross Loans and Acceptances

| $\underset{\#}{\mathrm{LINE}}$ | $\begin{gathered} 2013 \\ \text { Q4 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2013 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2013 \\ \text { Q2 } \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada |  | United States |  | Int'l |  | Total |  | Canada |  | United States |  | Int'1 |  | Total |  | Canada |  | United States |  | Int'1 |  | Total |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | \$ | 164,389 | \$ | 20,945 | \$ | - | \$ | 185,334 | \$ | 160,632 | \$ | 20,372 | \$ | - | \$ | 181,004 | \$ | 156,749 | \$ | 19,292 | \$ | - | \$ | 176,041 |
| 2 |  | 61,581 |  | 10,607 |  | - |  | 72,188 |  | 62,436 |  | 10,426 |  | - |  | 72,862 |  | 63,113 |  | 10,241 |  | - |  | 73,354 |
| 3 |  | 14,666 |  | 16,323 |  | - |  | 30,989 |  | 14,504 |  | 15,988 |  | - |  | 30,492 |  | 14,041 |  | 14,895 |  | - |  | 28,936 |
| 4 |  | 15,193 |  | 533 |  | 10 |  | 15,736 |  | 15,054 |  | 519 |  | 10 |  | 15,583 |  | 15,134 |  | 481 |  | 10 |  | 15,625 |
| 5 |  | 15,288 |  | 6,900 |  | - |  | 22,188 |  | 14,745 |  | 6,701 |  | - |  | 21,446 |  | 14,351 |  | 6,393 |  | - |  | 20,744 |
| 6 |  | 271,117 |  | 55,308 |  | 10 |  | 326,435 |  | 267,371 |  | 54,006 |  | 10 |  | 321,387 |  | 263,388 |  | 51,302 |  | 10 |  | 314,700 |
| 7 |  | 13,685 |  | 3,470 |  | - |  | 17,155 |  | 13,501 |  | 3,341 |  | - |  | 16,842 |  | 13,123 |  | 3,176 |  | - |  | 16,299 |
| 8 |  | 8,153 |  | 12,084 |  | 167 |  | 20,404 |  | 8,150 |  | 11,828 |  | 156 |  | 20,134 |  | 8,071 |  | 11,398 |  | 156 |  | 19,625 |
| 9 |  | 21,838 |  | 15,554 |  | 167 |  | 37,559 |  | 21,651 |  | 15,169 |  | 156 |  | 36,976 |  | 21,194 |  | 14,574 |  | 156 |  | 35,924 |
| 10 |  | 3,914 |  | 289 |  | - |  | 4,203 |  | 3,733 |  | 277 |  | - |  | 4,010 |  | 3,540 |  | 273 |  | - |  | 3,813 |
| 11 |  | 2,326 |  | 1,850 |  | 74 |  | 4,250 |  | 2,258 |  | 1,697 |  | 32 |  | 3,987 |  | 2,165 |  | 1,629 |  | - |  | 3,794 |
| 12 |  | 8,812 |  | 2,006 |  | 1,582 |  | 12,400 |  | 7,512 |  | 2,052 |  | 1,535 |  | 11,099 |  | 8,559 |  | 2,101 |  | 2,097 |  | 12,757 |
| 13 |  | 1,250 |  | 1,654 |  | 16 |  | 2,920 |  | 1,220 |  | 1,565 |  | 57 |  | 2,842 |  | 1,231 |  | 1,437 |  | 65 |  | 2,733 |
| 14 |  | 423 |  | 531 |  | 8 |  | 962 |  | 445 |  | 479 |  | 7 |  | 931 |  | 470 |  | 399 |  | 6 |  | 875 |
| 15 |  | 4,471 |  | 4,466 |  | - |  | 8,937 |  | 4,127 |  | 3,975 |  | - |  | 8,102 |  | 7,091 |  | 3,693 |  | - |  | 10,784 |
| 16 |  | 3,686 |  | 5,785 |  | - |  | 9,471 |  | 3,650 |  | 5,455 |  | - |  | 9,105 |  | 3,469 |  | 5,277 |  | - |  | 8,746 |
| 17 |  | 1,600 |  | 1,222 |  | - |  | 2,822 |  | 1,625 |  | 1,206 |  | - |  | 2,831 |  | 1,529 |  | 1,176 |  | - |  | 2,705 |
| 18 |  | 871 |  | 1,056 |  | - |  | 1,927 |  | 900 |  | 1,039 |  | - |  | 1,939 |  | 995 |  | 1,019 |  | 23 |  | 2,037 |
| 19 |  | 2,194 |  | 521 |  | - |  | 2,715 |  | 2,082 |  | 607 |  | - |  | 2,689 |  | 2,122 |  | 636 |  | - |  | 2,758 |
| 20 |  | 1,506 |  | 1,155 |  | 21 |  | 2,682 |  | 1,467 |  | 1,381 |  | 20 |  | 2,868 |  | 1,287 |  | 1,354 |  | 20 |  | 2,661 |
| 21 |  | 2,674 |  | 5,353 |  | - |  | 8,027 |  | 2,662 |  | 5,279 |  | - |  | 7,941 |  | 2,697 |  | 5,171 |  | - |  | 7,868 |
| 22 |  | 2,144 |  | 2,578 |  | - |  | 4,722 |  | 2,094 |  | 2,428 |  | - |  | 4,522 |  | 2,075 |  | 2,458 |  | - |  | 4,533 |
| 23 |  | 1,821 |  | 3,717 |  | 31 |  | 5,569 |  | 1,852 |  | 3,314 |  | - |  | 5,166 |  | 1,832 |  | 3,364 |  | - |  | 5,196 |
| 24 |  | 1,029 |  | 1,663 |  | 116 |  | 2,808 |  | 1,032 |  | 1,513 |  | 111 |  | 2,656 |  | 922 |  | 1,440 |  | 7 |  | 2,369 |
| 25 |  | 771 |  | 4,886 |  | 25 |  | 5,682 |  | 660 |  | 4,518 |  | 15 |  | 5,193 |  | 627 |  | 3,788 |  | 43 |  | 4,458 |
| 26 |  | 2,942 |  | 714 |  | 200 |  | 3,856 |  | 2,648 |  | 669 |  | 86 |  | 3,403 |  | 2,681 |  | 540 |  | 51 |  | 3,272 |
| 27 |  | 64,272 |  | 55,000 |  | 2,240 |  | 121,512 |  | 61,618 |  | 52,623 |  | 2,019 |  | 116,260 |  | 64,486 |  | 50,329 |  | 2,468 |  | 117,283 |
| 28 |  | 157 |  | 2,459 |  | 1,128 |  | 3,744 |  | 360 |  | 2,613 |  | 1,141 |  | 4,114 |  | 607 |  | 3,338 |  | 1,154 |  | 5,099 |
| 29 |  | 21 |  | 2,464 |  | - |  | 2,485 |  | 36 |  | 2,770 |  | - |  | 2,806 |  | 48 |  | 3,116 |  | - |  | 3,164 |
| 30 |  | 178 |  | 4,923 |  | 1,128 |  | 6,229 |  | 396 |  | 5,383 |  | 1,141 |  | 6,920 |  | 655 |  | 6,454 |  | 1,154 |  | 8,263 |
| 31 | \$ | 335,567 | \$ | 115,231 | \$ | 3,378 | \$ | 454,176 | \$ | 329,385 | \$ | 112,012 | \$ | 3,170 | \$ | 444,567 | \$ | 328,529 | \$ | 108,085 | \$ | 3,632 | \$ | 440,246 |

## Portfolio as a \% of Total Gross Loans and Acceptances

## Personal

Residential mortgages ${ }^{2}$
Consumer instaiment and other personal
HELOC
Indirect Auto
Other
Credit card
Total personal
Business and Government ${ }^{2}$
Other Loans
Debt securities classified as loans
Acquired credit-impaired loans ${ }^{3}$
Total other loans
Total Gross Loans and Acceptances

| 32 | 36.2 | \% | 4.6 | \% | - | \% | 40.8 | \% | 36.0 | \% | 4.6 | \% | - | \% | 40.6 | \% | 35.6 | \% | 4.4 | \% | - | \% | 40.0 | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 33 | 13.6 |  | 2.3 |  | - |  | 15.9 |  | 14.1 |  | 2.3 |  | - |  | 16.4 |  | 14.3 |  | 2.3 |  | - |  | 16.6 |  |
| 34 | 3.2 |  | 3.6 |  | - |  | 6.8 |  | 3.3 |  | 3.6 |  | - |  | 6.9 |  | 3.2 |  | 3.4 |  | - |  | 6.6 |  |
| 35 | 3.3 |  | 0.2 |  | - |  | 3.5 |  | 3.4 |  | 0.1 |  | - |  | 3.5 |  | 3.4 |  | 0.1 |  | - |  | 3.5 |  |
| 36 | 3.4 |  | 1.5 |  | - |  | 4.9 |  | 3.3 |  | 1.5 |  | - |  | 4.8 |  | 3.3 |  | 1.5 |  | - |  | 4.8 |  |
| 37 | 59.7 |  | 12.2 |  | - |  | 71.9 |  | 60.1 |  | 12.1 |  | - |  | 72.2 |  | 59.8 |  | 11.7 |  | - |  | 71.5 |  |
| 38 | 14.2 |  | 12.1 |  | 0.5 |  | 26.8 |  | 13.9 |  | 11.8 |  | 0.5 |  | 26.2 |  | 14.7 |  | 11.3 |  | 0.6 |  | 26.6 |  |
| 39 | - |  | 0.5 |  | 0.2 |  | 0.7 |  | 0.1 |  | 0.6 |  | 0.3 |  | 1.0 |  | 0.1 |  | 0.8 |  | 0.3 |  | 1.2 |  |
| 40 | - |  | 0.6 |  | - |  | 0.6 |  | - |  | 0.6 |  | - |  | 0.6 |  | - |  | 0.7 |  | - |  | 0.7 |  |
| 41 | - |  | 1.1 |  | 0.2 |  | 1.3 |  | 0.1 |  | 1.2 |  | 0.3 |  | 1.6 |  | 0.1 |  | 1.5 |  | 0.3 |  | 1.9 |  |
| 42 | 73.9 | \% | 25.4 | \% | 0.7 | \% | 100.0 | \% | 74.1 | \% | 25.1 | \% | 0.8 | \% | 100.0 | \% | 74.6 | \% | 24.5 | \% | 0.9 | \% | 100.0 | \% |

Primarily based on the geographic location of the customer's address.
${ }^{2}$ Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.
Includes all FDIC covered loans and other ACI loans.

Gross Loans and Acceptances by Industry Sector and Geographic Location (Continued) ${ }^{1}$

## (\$ millions, except as noted)

## As at

## By Industry Secto

Personal
Residential mortgages ${ }^{2}$
Consumer instalment and other persona
HELOC
Indirect Auto
Other
Credit card
Credit card
Business and Government
Business and
Real estate
Residential
Non-residential
Total real estate
Agriculture
Agriculture
Financial
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education
Health and social services
Industrial construction and trade contractor
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total business and government
Other Loans
Debt securities classified as loans
Acquired credit-impaired loans
Total other loans
Total Gross Loans and Acceptances
Portfolio as a \% of Total Gross Loans and Acceptances
Personal
Residential mortgages ${ }^{2}$
Consumer instalment and other personal HELOC
Indirect Auto
Oner
Total persona
Business and Government
Other Loans
Debt securities classified as loans
Acquired credit-impaired loans
Total other loans
Total Gross Loans and Acceptances

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2013 \\ \text { Q1 } \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2212 \\ \text { Q4 } \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada | United States |  | Int'\| |  | Total |  | Canada |  | United States |  | Int'l |  | Total |  | Canada |  | United States |  | Int'\| |  | Total |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | \$ 155,030 | \$ | 18,504 | \$ | - | \$ | 173,534 | \$ | 154,247 | \$ | 17,362 | \$ | - | \$ | 171,609 | \$ | 150,781 | \$ | 16,284 | \$ | - | \$ | 167,065 |
| 2 | 63,990 |  | 10,132 |  | - |  | 74,122 |  | 64,753 |  | 10,122 |  | - |  | 74,875 |  | 64,972 |  | 9,995 |  | - |  | 74,967 |
| 3 | 13,830 |  | 14,229 |  | - |  | 28,059 |  | 13,965 |  | 13,466 |  | - |  | 27,431 |  | 13,961 |  | 12,656 |  | - |  | 26,617 |
| 4 | 14,741 |  | 470 |  | 10 |  | 15,221 |  | 14,574 |  | 490 |  | 11 |  | 15,075 |  | 14,861 |  | 446 |  | 12 |  | 15,319 |
| 5 | 14,260 |  | 1,161 |  | - |  | 15,421 |  | 14,236 |  | 1,097 |  | - |  | 15,333 |  | 14,298 |  | 1,054 |  | - |  | 15,352 |
| 6 | 261,851 |  | 44,496 |  | 10 |  | 306,357 |  | 261,775 |  | 42,537 |  | 11 |  | 304,323 |  | 258,873 |  | 40,435 |  | 12 |  | 299,320 |
| 7 | 12,833 |  | 3,112 |  | - |  | 15,945 |  | 12,477 |  | 3,015 |  | - |  | 15,492 |  | 12,059 |  | 2,983 |  | - |  | 15,042 |
| 8 | 7,608 |  | 11,232 |  | 158 |  | 18,998 |  | 7,252 |  | 10,831 |  | 161 |  | 18,244 |  | 6,928 |  | 10,845 |  | 167 |  | 17,940 |
| 9 | 20,441 |  | 14,344 |  | 158 |  | 34,943 |  | 19,729 |  | 13,846 |  | 161 |  | 33,736 |  | 18,987 |  | 13,828 |  | 167 |  | 32,982 |
| 10 | 3,460 |  | 285 |  | . |  | 3,745 |  | 3,238 |  | 275 |  | - |  | 3,513 |  | 3,143 |  | 268 |  | - |  | 3,411 |
| 11 | 1,651 |  | 1,554 |  | - |  | 3,205 |  | 1,445 |  | 1,539 |  | 52 |  | 3,036 |  | 1,408 |  | 1,466 |  | 53 |  | 2,927 |
| 12 | 6,881 |  | 1,988 |  | 2,031 |  | 10,900 |  | 6,425 |  | 1,954 |  | 1,926 |  | 10,305 |  | 9,686 |  | 2,426 |  | 2,111 |  | 14,223 |
| 13 | 1,262 |  | 1,395 |  | 52 |  | 2,709 |  | 1,074 |  | 1,322 |  | 74 |  | 2,470 |  | 1,032 |  | 1,342 |  | 105 |  | 2,479 |
| 14 | 399 |  | 413 |  | 6 |  | 818 |  | 379 |  | 410 |  | 2 |  | 791 |  | 405 |  | 424 |  | 2 |  | 831 |
| 15 | 5,720 |  | 3,395 |  | - |  | 9,115 |  | 4,786 |  | 3,277 |  | - |  | 8,063 |  | 5,652 |  | 2,991 |  | - |  | 8,643 |
| 16 | 3,479 |  | 5,038 |  | - |  | 8,517 |  | 3,329 |  | 4,944 |  | - |  | 8,273 |  | 3,277 |  | 4,710 |  | - |  | 7,987 |
| 17 | 1,453 |  | 1,110 |  | - |  | 2,563 |  | 1,496 |  | 1,092 |  | 52 |  | 2,640 |  | 1,476 |  | 1,130 |  | 56 |  | 2,662 |
| 18 | 751 |  | 981 |  | 21 |  | 1,753 |  | 775 |  | 1,000 |  | 66 |  | 1,841 |  | 724 |  | 959 |  | 93 |  | 1,776 |
| 19 | 2,127 |  | 983 |  | - |  | 3,110 |  | 2,236 |  | 831 |  | - |  | 3,067 |  | 2,277 |  | 855 |  | - |  | 3,132 |
| 20 | 1,350 |  | 1,134 |  | 20 |  | 2,504 |  | 1,184 |  | 1,116 |  | 76 |  | 2,376 |  | 1,124 |  | 1,173 |  | 89 |  | 2,386 |
| 21 | 2,567 |  | 4,819 |  | - |  | 7,386 |  | 2,406 |  | 4,381 |  | - |  | 6,787 |  | 2,048 |  | 4,369 |  | 7 |  | 6,424 |
| 22 | 2,013 |  | 2,272 |  | - |  | 4,285 |  | 1,969 |  | 2,306 |  | - |  | 4,275 |  | 2,000 |  | 2,284 |  | - |  | 4,284 |
| 23 | 1,707 |  | 3,072 |  | 50 |  | 4,829 |  | 1,650 |  | 3,057 |  | 71 |  | 4,778 |  | 1,637 |  | 2,947 |  | 26 |  | 4,610 |
| 24 | 1,027 |  | 1,473 |  | 8 |  | 2,508 |  | 1,022 |  | 1,182 |  | 5 |  | 2,209 |  | 955 |  | 1,103 |  | 79 |  | 2,137 |
| 25 | 612 |  | 3,756 |  | 27 |  | 4,395 |  | 717 |  | 3,568 |  | 91 |  | 4,376 |  | 713 |  | 3,505 |  | 134 |  | 4,352 |
| 26 | 2,677 |  | 713 |  | 125 |  | 3,515 |  | 1,937 |  | 1,081 |  | 77 |  | 3,095 |  | 2,140 |  | 758 |  | 78 |  | 2,976 |
| 27 | 59,577 |  | 48,725 |  | 2,498 |  | 110,800 |  | 55,797 |  | 47,181 |  | 2,653 |  | 105,631 |  | 58,684 |  | 46,538 |  | 3,000 |  | 108,222 |
| 28 | 602 |  | 3,111 |  | 1,223 |  | 4,936 |  | 604 |  | 2,898 |  | 1,492 |  | 4,994 |  | 607 |  | 3,186 |  | 1,541 |  | 5,334 |
| 29 | 61 |  | 3,364 |  | - |  | 3,425 |  | 77 |  | 3,690 |  | - |  | 3,767 |  | 75 |  | 4,208 |  |  |  | 4,283 |
| 30 | 663 |  | 6,475 |  | 1,223 |  | 8,361 |  | 681 |  | 6,588 |  | 1,492 |  | 8,761 |  | 682 |  | 7,394 |  | 1,541 |  | 9,617 |
| 31 | \$ 322,091 | \$ | 99,696 | \$ | 3,731 | \$ | 425,518 | \$ | 318,253 | \$ | 96,306 | \$ | 4,156 | \$ | 418,715 | \$ | 318,239 | \$ | 94,367 | \$ | 4,553 | \$ | 417,159 |


| 32 | 36.4 | \% | 4.4 | \% | - | \% | 40.8 | \% | 36.8 | \% | 4.1 | \% | - | \% | 40.9 | \% | 36.1 | \% | 3.9 | \% | - | \% | 40.0 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 33 | 15.0 |  | 2.4 |  | - |  | 17.4 |  | 15.5 |  | 2.4 |  | - |  | 17.9 |  | 15.6 |  | 2.4 |  | - |  | 18.0 |  |
| 34 | 3.3 |  | 3.3 |  | - |  | 6.6 |  | 3.4 |  | 3.2 |  | - |  | 6.6 |  | 3.4 |  | 3.0 |  | - |  | 6.4 |  |
| 35 | 3.5 |  | 0.1 |  | - |  | 3.6 |  | 3.5 |  | 0.1 |  | - |  | 3.6 |  | 3.6 |  | 0.1 |  | - |  | 3.7 |  |
| 36 | 3.3 |  | 0.3 |  | - |  | 3.6 |  | 3.4 |  | 0.3 |  | - |  | 3.7 |  | 3.4 |  | 0.3 |  | - |  | 3.7 |  |
| 37 | 61.5 |  | 10.5 |  | - |  | 72.0 |  | 62.6 |  | 10.1 |  | - |  | 72.7 |  | 62.1 |  | 9.7 |  | - |  | 71.8 |  |
| 38 | 14.0 |  | 11.4 |  | 0.6 |  | 26.0 |  | 13.3 |  | 11.3 |  | 0.6 |  | 25.2 |  | 14.1 |  | 11.1 |  | 0.7 |  | 25.9 |  |
| 39 | 0.1 |  | 0.8 |  | 0.3 |  | 1.2 |  | 0.1 |  | 0.7 |  | 0.4 |  | 1.2 |  | 0.1 |  | 0.8 |  | 0.4 |  | 1.3 |  |
| 40 | - |  | 0.8 |  | - |  | 0.8 |  | - |  | 0.9 |  | - |  | 0.9 |  | - |  | 1.0 |  | - |  | 1.0 |  |
| 41 | 0.1 |  | 1.6 |  | 0.3 |  | 2.0 |  | 0.1 |  | 1.6 |  | 0.4 |  | 2.1 |  | 0.1 |  | 1.8 |  | 0.4 |  | 2.3 |  |
| 42 | 75.6 | \% | 23.5 | \% | 0.9 | \% | 100.0 | \% | 76.0 | \% | 23.0 | \% | 1.0 | \% | 100.0 | \% | 76.3 | \% | 22.6 | \% | 1.1 | \% | 100.0 |  |

'Primarily based on the geographic location of the customer's address.
${ }^{2}$ Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.
${ }^{3}$ Includes all FDIC covered loans and other ACI loans.

Impaired Loans ${ }^{1,2}$

## (\$ millions, except as noted)

As at

| LINE | 2013 |  |  |  | 2012 |  |  |  | 2011 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 |


| Full Year |  |  |
| :---: | :---: | :---: |
| 2013 | 2012 | 2011 |

CHANGE IN GROSS IMPAIRED LOANS BY SEGMENT
Personal, Business, and Government Loans
Balance at beginning of period
Additions
Canadian Personal and Commercial Banking ${ }^{3,4}$ U.S. Personal and Commercial Banking ${ }^{5,6,7,8}$ - in US\$ - foreign exchange

## Wholesale Banking

Total Additions
Return to performing status, repaid or sold
Net new additions
Write-offs ${ }^{8}$
Recoveries of previously written off balances ${ }^{9}$
Foreign exchange and other adjustments
Change during the period
Total Gross Impaired Loans - Balance at End of Period ${ }^{8}$

| 1 | \$ | 2,628 | \$ | 2,531 | \$ | 2,494 | \$ | 2,518 | \$ | 2,367 | \$ | 2,363 | \$ | 2,530 | \$ | 2,493 | \$ | 2,432 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | 690 |  | 704 |  | 696 |  | 691 |  | 811 |  | 649 |  | 664 |  | 653 |  | 594 |
| 3 |  | 510 |  | 423 |  | 389 |  | 352 |  | 399 |  | 368 |  | 315 |  | 333 |  | 342 |
| 4 |  | 22 |  | 18 |  | 7 |  | (2) |  | (4) |  | 6 |  | (2) |  | 4 |  | 4 |
| 5 |  | 532 |  | 441 |  | 396 |  | 350 |  | 395 |  | 374 |  | 313 |  | 337 |  | 346 |
| 6 |  | 22 |  | 17 |  | - |  | - |  | 12 |  | 38 |  | 4 |  | 6 |  | 9 |
| 7 |  | 1,244 |  | 1,162 |  | 1,092 |  | 1,041 |  | 1,218 |  | 1,061 |  | 981 |  | 996 |  | 949 |
| 8 |  | (684) |  | (636) |  | (604) |  | (585) |  | (506) |  | (596) |  | (670) |  | (489) |  | (532) |
| 9 |  | 560 |  | 526 |  | 488 |  | 456 |  | 712 |  | 465 |  | 311 |  | 507 |  | 417 |
| 10 |  | (519) |  | (454) |  | (463) |  | (478) |  | (557) |  | (480) |  | (458) |  | (474) |  | (425) |
| 11 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 12 |  | 23 |  | 25 |  | 12 |  | (2) |  | (4) |  | 19 |  | (20) |  | 4 |  | 69 |
| 13 |  | 64 |  | 97 |  | 37 |  | (24) |  | 151 |  | 4 |  | (167) |  | 37 |  | 61 |
| 14 | \$ | 2,692 | \$ | 2,628 | \$ | 2,531 | \$ | 2,494 | \$ | 2,518 | \$ | 2,367 | \$ | 2,363 | \$ | 2,530 | \$ | 2,493 |


| $\$$ | $\mathbf{2 , 5 1 8}$ | $\$$ | 2,493 | $\$$ |
| :---: | ---: | ---: | ---: | ---: |
|  | 2,535 |  |  |  |
|  | $\mathbf{2 , 7 8 1}$ |  | 2,777 |  |
| $\mathbf{1 , 6 7 4}$ |  | 1,415 |  | 2,344 |
|  | $\mathbf{4 5}$ | 4 | 1,273 |  |
| $\mathbf{1 , 7 1 9}$ | 1,419 |  | 1,257 |  |
|  | 39 | 60 | 9 |  |
| $\mathbf{4 , 5 3 9}$ | 4,256 | 3,610 |  |  |
|  | $(2,509)$ | $(2,261)$ | $(2,015)$ |  |
| $\mathbf{2 , 0 3 0}$ | 1,995 | 1,595 |  |  |
|  | $(1,914)$ | $(1,969)$ | $(1,629)$ |  |
|  | - | - | - |  |
|  | $\mathbf{5 8}$ | $(1)$ | $(8)$ |  |
|  | $\mathbf{1 7 4}$ |  | 25 |  |
| $\$$ | $\mathbf{2 , 6 9 2}$ | $\$$ | 2,518 | $\$$ |

## GROSS IMPAIRED LOANS BY SEGMENT

Personal, Business, and Government Loans
Canadian Personal and Commercial Banking
U.S. Personal and Commercial Banking ${ }^{8}$
in US\$ foreign exchange

Wholesale Banking
Other
Total Gross Impaired Loans ${ }^{8}$

## NET IMPAIRED LOANS BY SEGMENT

Personal, Business, and Government Loans
Canadian Personal and Commercial Banking
U.S. Personal and Commercial Banking ${ }^{8}$

## Wholesale Banking

Total Net Impaired Loans ${ }^{8}$
Net Impaired Loans as a \% of Net Loans and Acceptances ${ }^{8}$

| 15 | \$ | 1,155 | \$ | 1,172 | \$ | 1,215 | \$ | 1,212 | \$ | 1,235 | \$ | 1,073 | \$ | 1,149 | \$ | 1,165 | \$ | 1,098 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 16 |  | 1,405 |  | 1,368 |  | 1,272 |  | 1,244 |  | 1,205 |  | 1,208 |  | 1,180 |  | 1,317 |  | 1,351 |
| 17 |  | 60 |  | 38 |  | 10 |  | (3) |  | (1) |  | 4 |  | (14) |  | 4 |  | (4) |
| 18 |  | 1,465 |  | 1,406 |  | 1,282 |  | 1,241 |  | 1,204 |  | 1,212 |  | 1,166 |  | 1,321 |  | 1,347 |
| 19 |  | 69 |  | 47 |  | 31 |  | 38 |  | 76 |  | 79 |  | 45 |  | 41 |  | 45 |
| 20 |  | 3 |  | 3 |  | 3 |  | 3 |  | 3 |  | 3 |  | 3 |  | 3 |  | 3 |
| 21 | \$ | 2,692 | \$ | 2,628 | \$ | 2,531 | \$ | 2,494 | \$ | 2,518 | \$ | 2,367 | \$ | 2,363 | \$ | 2,530 | \$ | 2,493 |


| $\$$ | $\mathbf{1 , 1 5 5}$ | $\$$ | 1,235 | $\$$ | 1,098 |
| ---: | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{1 , 4 0 5}$ |  | 1,205 |  | 1,351 |
|  | 60 |  | $(1)$ |  | $(4)$ |
|  | $\mathbf{1 , 4 6 5}$ |  | 1,204 |  | 1,347 |
|  | 69 |  | 76 |  | 45 |
|  | $\mathbf{3}$ |  | 3 |  | 3 |
| $\$$ | $\mathbf{2 , 6 9 2}$ | $\$$ | 2,518 | $\$$ | 2,493 |



| $\$$ | $\mathbf{8 8 2}$ | $\$$ | 1,000 | $\$$ | 892 |
| ---: | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{1 , 2 7 3}$ |  | 1,059 |  | 1,143 |
|  | $\mathbf{5 4}$ |  | $(1)$ |  | $(4)$ |
|  | $\mathbf{1 , 3 2 7}$ |  | 1,058 |  | 1,139 |
|  | 34 |  | 42 |  | 32 |
| $\$$ | $\mathbf{2 , 2 4 3}$ | $\$$ | 2,100 | $\$$ | 2,063 |
|  | $\mathbf{0 . 5 0}$ | $\%$ | 0.52 | $\%$ | 0.56 |

${ }^{1}$ Includes customers' liability under acceptances.
${ }^{2}$ Excludes ACI loans and debt securities classified as loans. For additional information on ACI loans, see pages 34 to 35
${ }^{3}$ Includes adjustments made in Q4 2012 to certain past due accounts.
${ }^{4}$ Includes $\$ 162$ million for Q4 2012 related to certain Canadian personal past due accounts.
${ }^{5}$ Includes a small portion of personal and commercial loans booked in U.S. entities, but managed by CAD P\&C.
${ }^{6}$ Includes $\$ 49$ million for Q4 2012 related to performing U.S. personal loans which had been discharged in bankruptcy proceedings,
Includes $\$ 74$ million for Q3 2012 related to reclassification of performing second lien U.S. HELOCs where the borrower is delinquent on any property loans with another lender.
${ }^{8}$ Certain comparative amounts have been restated to conform with the current period presentation.
${ }^{9}$ Recoveries of previously written off balances are recorded directly in PCL.

Impaired Loans and Acceptances by Industry Sector and Geographic Location ${ }^{1}$
(\$ millions, except as noted)
As at

## By Industry Sector

Personal
Residential mortgages
Consumer instalment and other persona
HELOC ${ }^{2}$
Indirect Auto
Other
Credit card ${ }^{3}$
Total persona

## Business and Government

Real estate
Residential
Non-residential
Total real estate
Agriculture
Automotive
Financial
Forestry
Government, public sector entities, and education
Health and social services
Industrial construction and trade contractors
Metals and mining
Metals and mining
Pipelines, oil, and
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Sund manufictions, cable and
Telecommunications, cable, and media
Transportatio
Other
Total business and governmen
Total Gross Impaired Loans ${ }^{4}$

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2013 \\ \text { Q4 } \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2013 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2013 \\ \text { Q2 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Canada |  | United <br> States |  | Int'l |  | Total |  | Canada |  | United States |  | Int'\| |  | Total |  | Canada |  | United States |  | Int'1 |  | Total |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | \$ | 448 | \$ | 258 | \$ | - | \$ | 706 | \$ | 437 | \$ | 247 | \$ | - | \$ | 684 | \$ | 465 | \$ | 239 | \$ | - | \$ | 704 |
| 2 |  | 321 |  | 220 |  | - |  | 541 |  | 317 |  | 216 |  | - |  | 533 |  | 316 |  | 222 |  | - |  | 538 |
| 3 |  | 41 |  | 80 |  | - |  | 121 |  | 40 |  | 59 |  | - |  | 99 |  | 38 |  | 48 |  | - |  | 86 |
| 4 |  | 73 |  | 2 |  | - |  | 75 |  | 71 |  | 2 |  | - |  | 73 |  | 74 |  | 4 |  | - |  | 78 |
| 5 |  | 158 |  | 111 |  | - |  | 269 |  | 152 |  | 86 |  | - |  | 238 |  | 160 |  | 15 |  | - |  | 175 |
| 6 |  | 1,041 |  | 671 |  | - |  | 1,712 |  | 1,017 |  | 610 |  | - |  | 1,627 |  | 1,053 |  | 528 |  | - |  | 1,581 |
| 7 |  | 25 |  | 110 |  | - |  | 135 |  | 22 |  | 123 |  | - |  | 145 |  | 33 |  | 128 |  | - |  | 161 |
| 8 |  | 7 |  | 225 |  | - |  | 232 |  | 6 |  | 239 |  | - |  | 245 |  | 7 |  | 210 |  | - |  | 217 |
| 9 |  | 32 |  | 335 |  | - |  | 367 |  | 28 |  | 362 |  | - |  | 390 |  | 40 |  | 338 |  | - |  | 378 |
| 10 |  | 5 |  | 1 |  | - |  | 6 |  | 6 |  | 1 |  | - |  | 7 |  | 5 |  | 2 |  | - |  | 7 |
| 11 |  | 1 |  | 14 |  | - |  | 15 |  | 1 |  | 14 |  | - |  | 15 |  | 2 |  | 10 |  | - |  | 12 |
| 12 |  | 2 |  | 9 |  | - |  | 11 |  | 2 |  | 6 |  | - |  | 8 |  | 2 |  | 6 |  | - |  | 8 |
| 13 |  | 5 |  | 11 |  | - |  | 16 |  | 7 |  | 11 |  | - |  | 18 |  | 3 |  | 12 |  | - |  | 15 |
| 14 |  | 1 |  | 2 |  | - |  | 3 |  | 3 |  | 1 |  | - |  | 4 |  | 4 |  | 1 |  | - |  | 5 |
| 15 |  | 6 |  | 22 |  | - |  | 28 |  | 7 |  | 18 |  | - |  | 25 |  | 4 |  | 6 |  | - |  | 10 |
| 16 |  | 3 |  | 35 |  | - |  | 38 |  | 3 |  | 15 |  | - |  | 18 |  | 2 |  | 16 |  | - |  | 18 |
| 17 |  | 12 |  | 54 |  | - |  | 66 |  | 13 |  | 52 |  | - |  | 65 |  | 14 |  | 54 |  | - |  | 68 |
| 18 |  | 14 |  | 19 |  | - |  | 33 |  | 13 |  | 22 |  | - |  | 35 |  | 15 |  | 20 |  | - |  | 35 |
| 19 |  | 27 |  | - |  | - |  | 27 |  | 17 |  | - |  | - |  | 17 |  | 24 |  | - |  | - |  | 24 |
| 20 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 21 |  | 8 |  | 82 |  | - |  | 90 |  | 26 |  | 73 |  | - |  | 99 |  | 25 |  | 68 |  | - |  | 93 |
| 22 |  | 44 |  | 110 |  | - |  | 154 |  | 51 |  | 123 |  | - |  | 174 |  | 27 |  | 119 |  | - |  | 146 |
| 23 |  | 12 |  | 31 |  | - |  | 43 |  | 13 |  | 36 |  | - |  | 49 |  | 13 |  | 33 |  | - |  | 46 |
| 24 |  | 1 |  | 19 |  | - |  | 20 |  | 1 |  | 12 |  | - |  | 13 |  | 1 |  | 10 |  | - |  | 11 |
| 25 |  | 2 |  | 43 |  | - |  | 45 |  | 4 |  | 41 |  | - |  | 45 |  | 4 |  | 52 |  | - |  | 56 |
| 26 |  | 6 |  | 12 |  | - |  | 18 |  | 5 |  | 14 |  | - |  | 19 |  | 6 |  | 12 |  | - |  | 18 |
| 27 |  | 181 |  | 799 |  | - |  | 980 |  | 200 |  | 801 |  | - |  | 1,001 |  | 191 |  | 759 |  | - |  | 950 |
| 28 | \$ | 1,222 | \$ | 1,470 | \$ | - | \$ | 2,692 | \$ | 1,217 | \$ | 1,411 | \$ | - | \$ | 2,628 | \$ | 1,244 | \$ | 1,287 | \$ | - | \$ | 2,531 |

Gross Impaired Loans as a \% of Gross Loans and Acceptances

## Personal

Residential mortgages
Consumer instalment and other persona
HELOC ${ }^{2}$
Indirect Auto
Other
Credit card ${ }^{3}$
Total personal ${ }^{3}$
Business and Government
Total Gross Impaired Loans ${ }^{3,4}$

| 29 | 0.27 | \% | 1.23 | \% | - | \% | 0.38 | \% | 0.27 | \% | 1.21 | \% | - | \% | 0.38 | \% | 0.30 | \% | 1.24 | \% | - | \% | 0.40 | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 30 | 0.52 |  | 2.07 |  | - |  | 0.75 |  | 0.51 |  | 2.07 |  | - |  | 0.73 |  | 0.50 |  | 2.17 |  | - |  | 0.73 |  |
| 31 | 0.28 |  | 0.49 |  | - |  | 0.39 |  | 0.28 |  | 0.37 |  | - |  | 0.32 |  | 0.27 |  | 0.32 |  | - |  | 0.30 |  |
| 32 | 0.48 |  | 0.38 |  | - |  | 0.48 |  | 0.47 |  | 0.39 |  | - |  | 0.47 |  | 0.49 |  | 0.83 |  | - |  | 0.50 |  |
| 33 | 1.03 |  | 1.61 |  | - |  | 1.21 |  | 1.03 |  | 1.28 |  | - |  | 1.11 |  | 1.11 |  | 0.23 |  | - |  | 0.84 |  |
| 34 | 0.38 |  | 1.21 |  | - |  | 0.52 |  | 0.38 |  | 1.13 |  | - |  | 0.51 |  | 0.40 |  | 1.03 |  | - |  | 0.50 |  |
| 35 | 0.28 |  | 1.45 |  | - |  | 0.81 |  | 0.32 |  | 1.52 |  | - |  | 0.86 |  | 0.30 |  | 1.51 |  | - |  | 0.81 |  |
| 36 | 0.36 | \% | 1.33 | \% | - | \% | 0.60 | \% | 0.37 | \% | 1.26 | \% | - | \% | 0.59 | \% | 0.38 | \% | 1.19 | \% | - | \% | 0.57 | \% |

Primarily based on the geographic location of the customer's address
Primarily based on the geographic location of the cust
Certain comparative amounts have been restated to conform with the current period presentation
Excludes ACI loans and debt securities classified as loans. For additional information on ACI loans, see pages 34 to 35 .

Impaired Loans and Acceptances by Industry Sector and Geographic Location (Continued)
(\$ millions, except as noted)
As at
By Industry Sector
Personal
Residential mortgages
Consumer instalment and other persona
HELOC ${ }^{2}$
Indirect Auto
Other
Credit card
Total persona

## Business and Government

Real estate
Residential
Non-residential
Total real estate
Agriculture
Automotiv
Financial
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education
Health and social service
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total business and government
Total Gross Impaired Loans ${ }^{3}$

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2013Q1 |  |  |  |  |  |  | $\begin{gathered} 2012 \\ 04 \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada | United <br> States |  | Int'l |  | Total |  | Canada |  | United <br> States |  | Int'l |  | Total |  | Canada |  | United States |  | Int'1 |  | Total |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | \$ 471 | \$ | 234 | \$ | - | \$ | 705 | \$ | 479 | \$ | 200 | \$ | - | \$ | 679 | \$ | 479 | \$ | 170 | \$ | - | \$ | 649 |
| 2 | 318 |  | 227 |  | - |  | 545 |  | 327 |  | 200 |  | - |  | 527 |  | 183 |  | 184 |  | - |  | 367 |
| 3 | 42 |  | 32 |  | - |  | 74 |  | 37 |  | 27 |  | - |  | 64 |  | 40 |  | 9 |  | - |  | 49 |
| 4 | 79 |  | 3 |  | - |  | 82 |  | 79 |  | 3 |  | - |  | 82 |  | 69 |  | 4 |  | - |  | 73 |
| 5 | 171 |  | 18 |  | - |  | 189 |  | 166 |  | 15 |  | - |  | 181 |  | 166 |  | 13 |  | - |  | 179 |
| 6 | 1,081 |  | 514 |  | - |  | 1,595 |  | 1,088 |  | 445 |  | - |  | 1,533 |  | 937 |  | 380 |  | - |  | 1,317 |
| 7 | 33 |  | 132 |  | - |  | 165 |  | 30 |  | 151 |  | - |  | 181 |  | 30 |  | 168 |  | - |  | 198 |
| 8 | 5 |  | 219 |  | - |  | 224 |  | 3 |  | 225 |  | - |  | 228 |  | 3 |  | 280 |  | - |  | 283 |
| 9 | 38 |  | 351 |  | - |  | 389 |  | 33 |  | 376 |  | - |  | 409 |  | 33 |  | 448 |  | - |  | 481 |
| 10 | 4 |  | 3 |  | - |  | 7 |  | 5 |  | 2 |  | - |  | 7 |  | 4 |  | 3 |  | - |  | 7 |
| 11 | 2 |  | 17 |  | - |  | 19 |  | 3 |  | 16 |  | - |  | 19 |  | 3 |  | 15 |  | - |  | 18 |
| 12 | 21 |  | 11 |  | - |  | 32 |  | 30 |  | 7 |  | - |  | 37 |  | 2 |  | 20 |  | - |  | 22 |
| 13 | 3 |  | 7 |  | - |  | 10 |  | 3 |  | 8 |  | - |  | 11 |  | 2 |  | 9 |  | - |  | 11 |
| 14 | 5 |  | 1 |  | - |  | 6 |  | 5 |  | 1 |  | - |  | 6 |  | 3 |  | 1 |  | - |  | 4 |
| 15 | 4 |  | 12 |  | - |  | 16 |  | 4 |  | 8 |  | - |  | 12 |  | 4 |  | 9 |  | - |  | 13 |
| 16 | 2 |  | 17 |  | - |  | 19 |  | 19 |  | 21 |  | - |  | 40 |  | 21 |  | 25 |  | - |  | 46 |
| 17 | 18 |  | 47 |  | - |  | 65 |  | 13 |  | 46 |  | - |  | 59 |  | 18 |  | 43 |  | - |  | 61 |
| 18 | 5 |  | 21 |  | - |  | 26 |  | 6 |  | 27 |  | - |  | 33 |  | 8 |  | 33 |  | - |  | 41 |
| 19 | 2 |  | 6 |  | - |  | 8 |  | 2 |  | 6 |  | - |  | 8 |  | 3 |  | - |  | - |  | 3 |
| 20 | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 2 |  | - |  | 2 |
| 21 | 8 |  | 50 |  | - |  | 58 |  | 7 |  | 43 |  | - |  | 50 |  | 11 |  | 46 |  | - |  | 57 |
| 22 | 33 |  | 96 |  | - |  | 129 |  | 32 |  | 82 |  | - |  | 114 |  | 33 |  | 82 |  | - |  | 115 |
| 23 | 15 |  | 29 |  | - |  | 44 |  | 14 |  | 48 |  | - |  | 62 |  | 20 |  | 26 |  | - |  | 46 |
| 24 | 1 |  | 10 |  | - |  | 11 |  | 37 |  | 17 |  | - |  | 54 |  | 39 |  | 15 |  | - |  | 54 |
| 25 | 2 |  | 38 |  | - |  | 40 |  | 2 |  | 41 |  | - |  | 43 |  | 5 |  | 48 |  | - |  | 53 |
| 26 | 5 |  | 15 |  | - |  | 20 |  | 6 |  | 15 |  | - |  | 21 |  | 7 |  | 9 |  | - |  | 16 |
| 27 | 168 |  | 731 |  | - |  | 899 |  | 221 |  | 764 |  | - |  | 985 |  | 216 |  | 834 |  | - |  | 1,050 |
| 28 | \$ 1,249 | \$ | 1,245 | \$ | - | \$ | 2,494 | \$ | 1,309 | \$ | 1,209 | \$ | - | \$ | 2,518 | \$ | 1,153 | \$ | 1,214 | \$ | - | \$ | 2,367 |

## Gross Impaired Loans as a \% of Gross Loans and Acceptances

Personal
Residential mortgages
Consumer instalment and other persona
HELOC ${ }^{2}$
Indirect Auto
Other
Credit card
Total personal
Business and Government
Total Gross Impaired Loans ${ }^{3}$

| 29 | 0.30 | \% | 1.26 | \% | - | \% | 0.41 | \% | 0.31 | \% | 1.15 | \% | - | \% | 0.40 | \% | 0.32 | \% | 1.04 | \% | - | \% | 0.39 | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 30 | 0.50 |  | 2.24 |  | - |  | 0.74 |  | 0.50 |  | 1.98 |  | - |  | 0.70 |  | 0.28 |  | 1.84 |  | - |  | 0.49 |  |
| 31 | 0.30 |  | 0.22 |  | - |  | 0.26 |  | 0.26 |  | 0.20 |  | - |  | 0.23 |  | 0.29 |  | 0.07 |  | - |  | 0.18 |  |
| 32 | 0.54 |  | 0.64 |  | - |  | 0.54 |  | 0.54 |  | 0.61 |  | - |  | 0.55 |  | 0.46 |  | 0.90 |  | - |  | 0.48 |  |
| 33 | 1.20 |  | 1.55 |  | - |  | 1.23 |  | 1.16 |  | 1.37 |  | - |  | 1.18 |  | 1.16 |  | 1.23 |  | - |  | 1.17 |  |
| 34 | 0.41 |  | 1.16 |  | - |  | 0.52 |  | 0.42 |  | 1.05 |  | - |  | 0.50 |  | 0.36 |  | 0.94 |  | - |  | 0.44 |  |
| 35 | 0.28 |  | 1.50 |  | - |  | 0.81 |  | 0.40 |  | 1.62 |  | - |  | 0.93 |  | 0.37 |  | 1.79 |  | - |  | 0.97 |  |
| 36 | 0.39 | \% | 1.34 | \% | - | \% | 0.60 | \% | 0.41 | \% | 1.35 | \% | - | \% | 0.61 | \% | 0.36 | \% | 1.40 | \% | - | \% | 0.58 | \% |

Primarily based on the geographic location of the customer's address
Includes certain Canadian personal past due accounts.
Excludes ACI loans and debt securities classified as loans. For additional information on ACI loans, see pages 34 to 35 .

## Allowance for Credit Losses

## (\$ million

As at $\square$
2011
Q4
COUNTERPARTY-SPECIFIC ALLOWANCE
Change in Allowance for Credit Losses - Counterparty-Specific
Balance at beginning of period
Provision for credit losses - counterparty-specific
Write-offs
Recoveris
Disposals
Foreign exchange and other adjustments
Balance at end of period

## collectively assessed allowance

Change in Allowance for Credit Losses - Individually Insignificant Balance at beginning of period
Provision for credit losses - individually insignificant
Write-offs
Recoveries
Disposals
Foreign exchange and other adjustments
Balance at end of period

Change in Allowance for Credit Losses - Incurred but not Identified
Balance at beginning of period
Provision for credit losses - incurred but not identified
Disposals
Foreign exchange and other adjustments
Balance at end of period
Allowance for Credit Losses at End of Period

## Consisting of

Allowance for loan losses
Canada
United States
Other Internationa
Total allowance for loan losses
Allowance for credit losses for off-balance sheet instruments
Allowance for Credit Losses at End of Period

| \$ 375 | \$ | 391 | \$ | 372 | \$ | 386 | \$ | 385 | \$ | 364 | \$ | 382 | \$ | 397 | \$ | 397 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 24 |  | 49 |  | 63 |  | 49 |  | 103 |  | 79 |  | 92 |  | 127 |  | 87 |
| (53) |  | (54) |  | (55) |  | (71) |  | (106) |  | (73) |  | (115) |  | (143) |  | (110) |
| 4 |  | 14 |  | 17 |  | 11 |  | 11 |  | 13 |  | 15 |  | 7 |  | 12 |
|  |  | (22) |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| (2) |  | (3) |  | (6) |  | (3) |  | (7) |  | 2 |  | (10) |  | (6) |  | 11 |
| 348 |  | 375 |  | 391 |  | 372 |  | 386 |  | 385 |  | 364 |  | 382 |  | 397 |
| 391 |  | 384 |  | 394 |  | 317 |  | 291 |  | 280 |  | 276 |  | 274 |  | 286 |
| 318 |  | 304 |  | 321 |  | 353 |  | 349 |  | 285 |  | 246 |  | 294 |  | 262 |
| (413) |  | (397) |  | (413) |  | (362) |  | (384) |  | (342) |  | (332) |  | (349) |  | (340) |
| 93 |  | 100 |  | 79 |  | 76 |  | 58 |  | 63 |  | 62 |  | 58 |  | 53 |
| - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 2 |  | - |  | 3 |  | 10 |  | 3 |  | 5 |  | 28 |  | (1) |  | 13 |
| 391 |  | 391 |  | 384 |  | 394 |  | 317 |  | 291 |  | 280 |  | 276 |  | 274 |
| 2,300 |  | 2,175 |  | 2,133 |  | 2,152 |  | 2,042 |  | 1,954 |  | 1,919 |  | 1,926 |  | 1,895 |
| 10 |  | 124 |  | 33 |  | (17) |  | 113 |  | 74 |  | 50 |  | (17) |  | (9) |
| - |  | (19) |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 18 |  | 20 |  | 9 |  | (2) |  | (3) |  | 14 |  | (15) |  | 10 |  | 40 |
| 2,328 |  | 2,300 |  | 2,175 |  | 2,133 |  | 2,152 |  | 2,042 |  | 1,954 |  | 1,919 |  | 1,926 |
| 3,067 |  | 3,066 |  | 2,950 |  | 2,899 |  | 2,855 |  | 2,718 |  | 2,598 |  | 2,577 |  | 2,597 |
| 1,288 |  | 1,356 |  | 1,314 |  | 1,324 |  | 1,304 |  | 1,212 |  | 1,137 |  | 1,036 |  | 1,009 |
| 1,562 |  | 1,505 |  | 1,422 |  | 1,361 |  | 1,338 |  | 1,305 |  | 1,256 |  | 1,243 |  | 1,302 |
| 5 |  | 2 |  | 1 |  | 1 |  | 2 |  | 1 |  | 1 |  | 3 |  | 3 |
| 2,855 |  | 2,863 |  | 2,737 |  | 2,686 |  | 2,644 |  | 2,518 |  | 2,394 |  | 2,282 |  | 2,314 |
| 212 |  | 203 |  | 213 |  | 213 |  | 211 |  | 200 |  | 204 |  | 295 |  | 283 |
| \$ 3,067 | \$ | 3,066 | \$ | 2,950 | \$ | 2,899 | \$ | 2,855 | \$ | 2,718 | \$ | 2,598 | \$ | 2,577 | \$ | 2,597 |


| \$ | 386 | \$ | 397 | \$ | 416 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 185 |  | 401 |  | 358 |
|  | (233) |  | (437) |  | (414) |
|  | 46 |  | 46 |  | 63 |
|  | (22) |  | - |  | - |
|  | (14) |  | (21) |  | (26) |
|  | 348 |  | 386 |  | 397 |
|  | 317 |  | 274 |  | 261 |
|  | 1,296 |  | 1,174 |  | 1,097 |
|  | $(1,585)$ |  | $(1,407)$ |  | $(1,302)$ |
|  | 348 |  | 241 |  | 201 |
|  | - |  | - |  | - |
|  | 15 |  | 35 |  | 17 |
|  | 391 |  | 317 |  | 274 |
|  | 2,152 |  | 1,926 |  | 1,910 |
|  | 150 |  | 220 |  | 35 |
|  | (19) |  | - |  | - |
|  | 45 |  | 6 |  | (19) |
|  | 2,328 |  | 2,152 |  | 1,926 |
|  | 3,067 |  | 2,855 |  | 2,597 |
|  | 1,288 |  | 1,304 |  | 1,009 |
|  | 1,562 |  | 1,338 |  | 1,302 |
|  | 5 |  | 2 |  | 3 |
|  | 2,855 |  | 2,644 |  | 2,314 |
|  | 212 |  | 211 |  | 283 |
| \$ | 3,067 | \$ | 2,855 | \$ | 2,597 |

## ( $\$$ millions, except as noted)

By Industry Sector
Allowance for Credit Losses - Counterparty-Specific and Individually Personal
Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Au
Other
Credit card
Indiret
Total personal
Business and Government
Business and
Real estate
Residential
Residential
Non-residentia
Non-residentia
Total real estate
Agriculture
Automotive
Financial
Food, beverage, and tobacco
Government, public sector entities, and educatio
Health and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Power and utilitites
Professional and other services
Professional an
Retail sector
Sundry manufacturing and wholesale
Telecommunications
Transportation
Other
Total business
Other Loans
Debt securities classified as loans
Acquired
Acquired crediti-i
TTat other loans
Total Allowance for Credit Losses - Counterparty-Specific and Individually Insignificant Allowance for Credit Losses - Incurred but Not Identified - On-Balance Sheet Loans Personal
Residential
Consumer instalment and other persona
HELOC
Indirect Aut
Indirect Auto
Other
Credit card
Total personal
Business and Government
Other Loans
Debt securities
Total other loans
Total Allowance for Credit Losses - Incurred but Not Identified
Allowance for Loan Losses - On-Balance Sheet Loans
Allowances for Credit Losses - Off-Balance Sheet Instruments
Total Allowance for Credit Losses


Allowance for Credit Losses - Counterparty-Specific and Individually Insignificant as a \% of Gross Impaired Loans ${ }^{3}$

Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Indirect Au
Other
Credit carr ${ }^{4}$
Total personal
Total personal
Business and Government
Total Allowance for Credit Losses - Counterparty-Specific and Individually Insignificant ${ }^{3,}$
Total allowance for credit losses as a \% of gross loans and acceptances ${ }^{3,4}$


Primarily based on the geographic location of the customer's address.
${ }^{2}$ Includes all FDIC covered loans and other ACI loans.
${ }_{4}$ Excludes ACI loans and debt securities classified as loans. For additional information on ACI loans, see pages 34 to 35
Certain comparative amounts have been restated to conform with the current period presentation.

Allowance for Credit Losses by Industry Sector and Geographic Location (Continued) ${ }^{1}$
As at
By Industry Sector
wance for Credit Losses - Counterparty-Specific and

Personal
$\underset{\text { HELOC }}{\text { Conssumer }}$
HELOC
ndirect Auto
Indirect $A u$
Other
Credit card
Total person
Total persona
Business and Government
Real estate
Non-residential
Total real estate
Agriculture
Agriculture
Automotive
Financial
Financial
Food, beverage, and tobacco
Government, public sector
Health and social services
Industrial construction and
Indrivil construction and trat deducal
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transporta
Other
Total business and governmen
Other Loans
Debt securities
Debt securities classified as loans
Acquired crediti-impaired loans ${ }^{2}$
Total other loans
Total Allowance for Credit Losses - Counterparty-Specific and Individually Insignificant
Allowance for Credit Losses - Incurred but Not Identified - On-Balance Sheet Loans
Personal
Personal
Residential
Residential mortgages
Consumer instalment and other personal
HELOC
ndirect Auto
Other
Credit card
Total personal
Other Loans
Total other loan
Total Allowance for Credit Losses - Incurred but Not Identified
Allowance for Loan Losses - On-Balance Sheet Loans
Allowances for Credit Losses - Off-Balance Sheet Instruments
Total Allowance for Credit Losses

| LINE | $\begin{gathered} 2011 \\ \text { Q1 } \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q4 } \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 20121 \\ Q 3 \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada | UnitedStates |  | Int1 |  | Total |  | Canada |  | $\begin{aligned} & \begin{array}{l} \text { United } \\ \text { States } \end{array} \\ & \hline \end{aligned}$ |  | Int'l |  | Total |  | Canada |  | $\begin{aligned} & \hline \text { United } \\ & \text { States } \end{aligned}$ |  | Int' |  | Total |  |
| 1 | 13 | \$ | 8 | \$ | - | \$ | 21 | \$ | 14 | \$ | 13 | \$ | - | \$ | 27 | \$ | 13 | \$ | 14 | \$ | - | \$ | 27 |
| 2 | 20 |  | 20 |  | - |  | 40 |  | 21 |  | 21 |  | - |  | 42 |  | 14 |  | 22 |  | - |  | 36 |
| 3 | 25 |  | 4 |  | - |  | 29 |  | 23 |  | 3 |  | - |  | 26 |  | 23 |  | 2 |  | - |  | 25 |
| 4 | 55 |  | 2 |  | - |  | 57 |  | 49 |  | 1 |  | - |  | 50 |  | 45 |  | 1 |  | - |  | 46 |
| 5 | 127 |  | 15 |  | - |  | 142 |  | 71 |  | 12 |  | - |  | 83 |  | 48 |  | 12 |  | - |  | 60 |
| 6 | 240 |  | 49 |  | - |  | 289 |  | 178 |  | 50 |  | - |  | 228 |  | 143 |  | 51 |  | - |  | 194 |
| 7 | 15 |  | 18 |  | - |  | 33 |  | 15 |  | 18 |  | - |  | 33 |  | 16 |  | 15 |  | - |  | 31 |
| 8 | 2 |  | 28 |  | - |  | 30 |  | 2 |  | 34 |  | - |  | 36 |  | 2 |  | 37 |  | - |  | 39 |
| 9 | 17 |  | 46 |  | - |  | 63 |  | 17 |  | 52 |  | - |  | 69 |  | 18 |  | 52 |  | - |  | 70 |
| 10 | 1 |  | - |  | - |  | 1 |  | 1 |  | - |  | - |  | 1 |  | 2 |  |  |  | - |  | 2 |
| 11 | 1 |  | ${ }^{2}$ |  | - |  | 3 |  | 1 |  | 1 |  | - |  | 2 |  | 2 |  | 1 |  | - |  |  |
| 12 | 9 |  | 1 |  | - |  | 10 |  | 9 |  | 1 |  | - |  | 10 |  | 1 |  | 3 |  | - |  | 4 |
| 13 | 2 |  | 1 |  | - |  | 3 |  | 1 |  | 1 |  | - |  | 2 |  | 1 |  | 1 |  | - |  | 2 |
| 14 | 1 |  | - |  | - |  | 1 |  | 1 |  | - |  | - |  | 1 |  | - |  | - |  | - |  | - |
| 15 | 2 |  | 5 |  | - |  | 7 |  | 2 |  | 1 |  | - |  | 3 |  | ${ }_{5}$ |  | 1 |  | - |  | 3 |
| 16 | - |  | 5 |  | - |  | 3 |  | 2 |  | 3 |  | - |  | 1 |  | 11 |  | 4 |  | - |  | 16 |
| 17 | 8 |  | 5 |  | - |  | ${ }^{13}$ |  | 7 |  | ${ }_{1}$ |  | - |  | ${ }^{13}$ |  | 11 |  | 5 |  | - |  | ${ }^{16}$ |
| 18 19 | 5 1 |  | 1 |  | - |  | 6 2 |  | 1 |  | 1 |  | - |  | 6 3 |  | 6 1 |  | 2 |  | - |  | 8 |
| 20 | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 1 |  | - |  | 1 |
| 21 | 3 |  | 6 |  | - |  | 9 |  | 3 |  | 2 |  | - |  | 5 |  | 7 |  | 6 |  | - |  | 13 |
| 22 | 10 |  | 11 |  | - |  | 21 |  | 10 |  | 12 |  | - |  | 22 |  | 10 |  | 9 |  | - |  | 19 |
| 23 | 7 |  | 2 |  | - |  | 5 |  | 6 |  | 2 |  | - |  | 8 |  | 9 |  | 2 |  | - |  | 11 |
| 24 | - |  | 5 |  | - |  | 5 |  | 18 |  |  |  | - |  | 25 |  | 17 |  | 3 |  | - |  | 20 |
| 25 | 2 |  | 9 |  | - |  | 11 5 |  | 2 |  | 9 |  | - |  | 11 |  | 4 |  | 8 |  | - |  | 12 |
| 27 | 72 |  | $\underline{100}$ |  | - |  | 172 |  | 89 |  | 101 |  | - |  | $\stackrel{4}{190}$ |  | 99 |  | 1 |  | - |  | 198 |
| 28 | - |  | 187 |  | - |  | 187 |  | - |  | 185 |  | - |  | 185 |  | - |  | 180 |  | - |  | 180 |
| 29 | 1 |  | 117 |  | - |  | 118 |  | 1 |  | 97 |  | - |  | 98 |  | 2 |  | 100 |  | - |  | 102 |
| 30 | 1 |  | 304 |  | - |  | 305 |  | 1 |  | 282 |  | - |  | 283 |  | 2 |  | 280 |  | - |  | 282 |
| 31 | 313 |  | 453 |  | - |  | 766 |  | 268 |  | 433 |  | - |  | 701 |  | 244 |  | 430 |  | - |  | 674 |
| 32 | 16 |  | 32 |  | - |  | 48 |  | 13 |  | 37 |  | - |  | 50 |  | 14 |  | 18 |  | - |  | 32 |
| 33 | 8 |  | 56 |  | - |  | 64 |  | 6 |  | 59 |  | - |  | 65 |  | 5 |  | 56 |  | - |  | 61 |
| 34 | 86 |  | 86 |  | - |  | 172 |  | 91 |  | 77 |  | - |  | 168 |  | 84 |  | 67 |  | - |  | 151 |
| 35 | 182 |  | 17 |  | - |  | 199 |  | 179 |  | 18 |  | - |  | 197 |  | 186 |  | 17 |  | - |  | ${ }^{203}$ |
| 36 | 540 |  | 43 |  | - |  | 583 |  | 564 |  | 41 |  | - |  | 605 |  | 489 |  | 37 |  | - |  | 526 |
| 37 | 832 |  | 234 |  | - |  | 1,066 |  | 853 |  | 232 |  | - |  | 1,085 |  | 778 |  | 195 |  | - |  | 973 |
| 38 | 179 |  | 518 |  | 1 |  | 698 |  | 183 |  | 518 |  | 2 |  | 703 |  | 190 |  | 521 |  | 1 |  | 712 |
| 39 | - |  | 156 |  | - |  | 156 |  | - |  | 155 |  | - |  | 155 |  | - |  | 159 |  | - |  | 159 |
| 40 | - |  | 156 |  | - |  | 156 |  | - |  | 155 |  | - |  | 155 |  | - |  | 159 |  | - |  | 159 |
| 41 | 1,011 |  | 908 |  | 1 |  | 1,920 |  | 1,036 |  | 905 |  | 2 |  | 1,943 |  | 968 |  | 875 |  | 1 |  | 1,844 |
| 42 | 1,324 |  | 1,361 |  | 1 |  | 2,686 |  | 1,304 |  | 1,338 |  | 2 |  | 2,644 |  | 1,212 |  | 1,305 |  | 1 |  | 2,518 |
| 43 | 121 |  | 91 |  | 1 |  | 213 |  | 122 |  | 88 |  | 1 |  | 211 |  | 116 |  | 83 |  |  |  | 200 |
| 44 | \$ 1,445 | \$ | 1,452 | \$ | 2 | \$ | 2,899 | \$ | 1,426 | \$ | 1,426 | \$ | 3 | \$ | 2,855 | S | 1,328 | \$ | 1,388 | \$ | 2 | \$ | 2,718 |

Allowance for Credit Losses - Counterparty-Specific and
Personal
Residential mortgages
Consumer instalment and other personal
HELOC
ndirect Auto
Credit card
Total personal
Business and
Business and Government
Individually for Credit Losses - Counterparty-Specific and
Indic
Total allowance for credit losses as a \% of gross loans and acceptances

2. Inimarily based on the geographic location of the customer's address.
2 FDIC covered loans and other ACI loans.

Excludes ACI loans and debt securities classified as loans. For additional information on ACI loans, see pages 34 to 35

## Provision for Credit Losses

(sor the perions

For the period ended

Q2

Q1 2011
Q4

|  | Full Year |  |
| :--- | :---: | :---: |
| 2013 | 2012 | 2011 |

PROVISION FOR (REVERSAL OF) CREDIT LOSSES Provision for Credit losses for Counterparty-Specific and Individually Insignificant
Provision for credit losses - counterparty-specific
Provision for credit losses - individually insignificant
Recoveries
Total provision for credit losses for counterparty-specific and
individually insignificant


| $\$$ | $\mathbf{2 3 1}$ | $\$$ | 447 | $\$$ | 421 |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{1 , 6 4 4}$ |  | 1,415 |  | 1,298 |
| $(394)$ |  | $(287)$ |  | $(264)$ |  |
|  |  |  |  |  |  |
|  | $\mathbf{1 , 4 8 1}$ |  | 1,575 |  | 1,455 |
|  |  |  |  |  |  |
|  | $\mathbf{5 3 )}$ |  | 183 |  | - |
|  | 197 |  | 38 |  | 34 |
|  | $\mathbf{6}$ | $(1)$ | $(2)$ |  |  |
|  | $\mathbf{2 0 3}$ |  | 37 |  | 32 |
|  | - | - | 3 |  |  |
|  | $\mathbf{1 5 0}$ |  | 220 |  | 35 |
| $\$$ | $\mathbf{1 , 6 3 1}$ | $\$$ | 1,795 | $\$$ | 1,490 |

Total provision for credit losses - incurred but not identified
Total Provision for Credit Losse

## PROVIION FOR (REVERSAL OF) CREDIT LOSSES BY SEGMENT

Canadian Personal and Commercial Bankin
U.S. Personal and Commercial Banking

- in USD
- foreign exchange

Wholesale Banking ${ }^{2}$
Corporate Segment
Wholesale Banking - CDS ${ }^{2}$
Reduction of allowance for incurred but not identified credit losses Other
Total Corporate Segment
Total Provision for Credit Losse

| 12 13 14 | \$ | $\begin{array}{r} 224 \\ 177 \\ 6 \end{array}$ | \$ | $\begin{array}{r} 216 \\ 217 \\ 6 \end{array}$ | \$ | $\begin{array}{r} 245 \\ 193 \\ 4 \end{array}$ | \$ | $\begin{array}{r} \hline 244 \\ 177 \\ (1) \end{array}$ | \$ | $\begin{array}{r} \hline 306 \\ 257 \\ (3) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 288 \\ 173 \\ 2 \end{array}$ | \$ | $\begin{aligned} & 274 \\ & 193 \end{aligned}$ (1) | \$ | $\begin{array}{r} 283 \\ 155 \\ 3 \end{array}$ | \$ | $\begin{aligned} & 212 \\ & 130 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 15 |  | 183 |  | 223 |  | 197 |  | 176 |  | 254 |  | 175 |  | 192 |  | 158 |  | 130 |
| 16 |  | 5 |  | 23 |  | 3 |  | (5) |  | 8 |  | 21 |  | 6 |  | 12 |  | 3 |
| 17 |  | (6) |  | (4) |  | (4) |  | (4) |  | (4) |  | (4) |  | (5) |  | (6) |  | (7) |
| 18 |  | (54) |  | 19 |  | (25) |  | (25) |  | - |  | (41) |  | (80) |  | (41) |  | - |
| 19 |  | - |  | - |  | 1 |  | (1) |  | 1 |  | (1) |  | 1 |  | (2) |  | 2 |
| 20 |  | (60) |  | 15 |  | (28) |  | (30) |  | (3) |  | (46) |  | (84) |  | (49) |  | (5) |
| 21 | \$ | 352 | \$ | 477 | \$ | 417 | \$ | 385 | \$ | 565 | \$ | 438 | \$ | 388 | \$ | 404 | \$ | 340 |


| $\$$ | $\mathbf{9 2 9}$ | $\$$ | 1,151 | $\$$ | 824 |
| ---: | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{7 6 4}$ |  | 778 |  | 698 |
|  | $\mathbf{1 5}$ |  | 1 |  | $(11)$ |
|  | $\mathbf{7 7 9}$ |  | 779 |  | 687 |
|  | $\mathbf{2 6}$ |  | 47 |  | 22 |
|  | $\mathbf{1 8 )}$ |  | $(19)$ |  | $(26)$ |
|  | $(85)$ |  | $(162)$ |  | - |
|  | - | $(1)$ | $(17)$ |  |  |
|  | $(103)$ |  | $(182)$ | $(43)$ |  |
| $\$$ | $\mathbf{1 , 6 3 1}$ | $\$$ | 1,795 | $\$$ | 1,490 |

Includes provision for off-balance sheet positions.
Premiums on CDS recorded in provision for credit losses (PCL) for Wholesale Banking are reclassified to trading income in the Corporate segment.

Provision for Credit Losses by Industry Sector and Geographic Location ${ }^{1,2}$
(\$ millions, except as noted)
For the period ended
For the period ended
By Industry Sector
Provision for Credit Losses - Counterparty-Specific and Individually Insignificant
Personal
Residential mortgages
Consumer Instalment and Other Persona
HELOC
Indirect Auto
Indirect Auto
Other
Other
Credit card
Total personal
Real estate
Residential
Residential
Non-residential
Total real estate
Agriculture
Automotive
Food, beverage, and tobacco
Government, public sector
Health and social services entities, and education
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gat
Power and utilities
Professional and other services
Rrofessional
Retail sector
Sundry manufa
Sundry manufacturing and wholesale
Transportation
Other
Total business and governmen
Other Loans
Debt securities classified as loans
Acquired credit-impaired
Acquired credit-in
Total other loans
Total Provision for Credit Losses - Counterparty-Specific and Individually Insignificant
Provision for Credit Lossen
Personal, business and government
Personal, bus
Other Loans
Debt securities classified as loans
Total other loans
Total Provision for Credit Losses - Incurred but not Identified Total Provision for Credit Losses

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2013 \\ Q 4 \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2013 \\ \text { Q3 } \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2013 \\ \text { Q2 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada |  | United States |  | Int'l |  | Total |  | Canada |  | United States |  | Int'1 |  | Total |  | Canada |  | United States |  | Int'1 |  | Total |  |
| 1 | \$ | 4 | \$ | 2 | \$ | - | \$ | 6 | \$ | 5 | \$ | (2) | \$ | - | \$ | 3 | \$ | 5 | \$ | 11 | \$ | - | \$ | 16 |
| 2 |  | 5 |  | 12 |  | - |  | 17 |  | 4 |  | 6 |  | - |  | 10 |  | 3 |  | 19 |  | - |  | 22 |
| 3 |  | 37 |  | 46 |  | - |  | 83 |  | 30 |  | 35 |  | - |  | 65 |  | 26 |  | 35 |  | - |  | 61 |
| 4 |  | 52 |  | 17 |  | - |  | 69 |  | 51 |  | 11 |  | - |  | 62 |  | 53 |  | 9 |  | - |  | 62 |
| 5 |  | 121 |  | 13 |  | - |  | 134 |  | 117 |  | 10 |  | - |  | 127 |  | 121 |  | 13 |  | - |  | 134 |
| 6 |  | 219 |  | 90 |  | - |  | 309 |  | 207 |  | 60 |  | - |  | 267 |  | 208 |  | 87 |  | - |  | 295 |
| 7 |  | (1) |  | - |  | - |  | (1) |  | (4) |  | (6) |  | - |  | (10) |  | - |  | 5 |  | - |  | 5 |
| 8 |  | - |  | 1 |  | - |  | 1 |  | - |  | 16 |  | - |  | 16 |  | 1 |  | 7 |  | - |  | 8 |
| 9 |  | (1) |  | 1 |  | - |  | - |  | (4) |  | 10 |  | - |  | 6 |  | 1 |  | 12 |  | - |  | 13 |
| 10 |  | - |  | - |  | - |  | - |  | 1 |  | (1) |  | - |  | - |  | 1 |  | - |  | - |  | 1 |
| 11 |  | 1 |  | (1) |  | - |  | 1 |  | 1 |  | 1 |  | - |  | 2 |  | - |  | - |  | - |  | - |
| 12 |  | - |  | (1) |  | - |  | (1) |  | - |  | 1 |  | - |  | 1 |  | - |  | 1 |  | - |  | 1 |
| 13 14 |  | - |  | $\overline{1}$ |  | - |  | $\overline{1}$ |  | ${ }^{3}$ |  | - |  | - |  | 3 |  | - |  | 1 |  | - |  | 1 |
| 15 |  | - |  | 1 |  | - |  | 1 |  | 1 |  | 1 |  | - |  | 2 |  | - |  | - |  | - |  | - |
| 16 |  | 1 |  | 10 |  | - |  | 11 |  | 1 |  | (1) |  | - |  | - |  | (2) |  | (1) |  | - |  | (3) |
| 17 |  | 5 |  | 3 |  | - |  | 8 |  | 2 |  | (2) |  | - |  | - |  | 5 |  | 5 |  | - |  | 10 |
| 18 |  | - |  | - |  | - |  | - |  | - |  | 4 |  | - |  | 4 |  | - |  | 1 |  | - |  | 1 |
| 19 |  | (5) |  | - |  | - |  | (5) |  | (5) |  | - |  | - |  | (5) |  | 20 |  | (1) |  | - |  | 19 |
| 20 |  | - |  | ${ }_{7}$ |  | - |  | (1) |  | - |  | - |  | - |  | - |  | - |  |  |  | - |  | - |
| 21 |  | (3) |  | 7 |  | - |  | 4 |  | 1 |  | 5 |  | - |  | 5 |  | 3 |  | 8 |  | - |  | 11 |
| 22 |  | 2 |  | 2 |  | - |  | 4 |  | 23 |  | 15 |  | - |  | 38 |  | 5 |  | 7 |  | - |  | 12 |
| 23 |  | 2 |  | 2 |  | - |  | 4 |  | - |  | 3 |  | - |  | 3 |  | 2 |  | 1 |  | - |  | 3 |
| 24 |  | - |  | 1 |  | - |  | 1 |  | - |  | - |  | - |  | - |  | 1 |  | 1 |  | - |  | 2 |
| 25 |  | 1 |  | 1 |  | - |  | 2 |  | 1 |  | (7) |  |  |  | (6) |  | 1 |  | , |  |  |  | 1 |
| 26 |  | 1 |  | 3 |  | - |  | 4 |  | 1 |  | 5 |  | - |  | 6 |  | 1 |  | 4 |  | - |  | 5 |
| 27 |  | 4 |  | 30 |  | - |  | 34 |  | 26 |  | 33 |  | - |  | 59 |  | 38 |  | 39 |  | - |  | 77 |
| 28 |  | - |  | - |  | - |  | - |  | - |  | 11 |  | - |  | 11 |  | - |  | - |  | - |  | - |
| 29 |  | - |  | (1) |  | - |  | (1) |  | - |  | 16 |  | - |  | 16 |  | - |  | 12 |  | - |  | 12 |
| 30 |  | - |  | (1) |  | - |  | (1) |  | - |  | 27 |  | - |  | 27 |  | - |  | 12 |  | - |  | 12 |
| 31 |  | 223 |  | 119 |  | - |  | 342 |  | 233 |  | 120 |  | - |  | 353 |  | 246 |  | 138 |  | - |  | 384 |
|  |  | (46) |  | 78 |  | 5 |  | 37 |  | 37 |  | 109 |  | - |  | 146 |  | (24) |  | 54 |  | - |  | 30 |
| 33 |  | - |  | (27) |  | - |  | (27) |  | - |  | (22) |  | - |  | (22) |  | - |  | 3 |  | - |  | 3 |
| 34 |  | - |  | (27) |  | - |  | (27) |  | - |  | (22) |  | - |  | (22) |  | - |  | 3 |  | - |  | 3 |
| 35 |  | (46) |  | 51 |  | 5 |  | 10 |  | 37 |  | 87 |  | - |  | 124 |  | (24) |  | 57 |  | - |  | 33 |
| 36 | \$ | 177 | \$ | 170 | \$ | 5 | \$ | 352 | \$ | 270 | \$ | 207 | \$ | - | \$ | 477 | \$ | 222 | \$ | 195 | \$ | - | \$ | 417 |

Provision for Credit Losses - Counterparty-Specific and Individually
Insignificant as a \% of Average Net Loans and Acceptances
Personal
Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Other
Credit card
Credit card
Total personal
Total Provision for Credit Losses - Counterparty-Specific and Individually Insignificant
Total Provision for Credit Losses - Counterparty-Specific and Individually Insignificant Excluding Other Loans
Total Provision for Credit Losses as a \% of Average Net Loans and Acceptances
Total Provision for Credit Losses
Total Provision for Credit Losses Excluding Other Loans
${ }^{1}$ Primarily based on the geographic location of the customer's address
${ }^{2}$ Includes provision for off-balance sheet positions.
${ }^{3}$ Includes all FDIC covered loans and other ACI loans.

| 37 | 0.01 | \% | 0.04 | \% | - | \% | 0.01 | \% | 0.01 | \% | (0.04) | \% | - | \% | 0.01 | \% | 0.01 | \% | 0.24 | \% | - | \% | 0.04 | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 38 | 0.03 |  | 0.45 |  | - |  | 0.09 |  | 0.03 |  | 0.23 |  | - |  | 0.05 |  | 0.02 |  | 0.76 |  | - |  | 0.12 |  |
| 39 | 1.01 |  | 1.14 |  | - |  | 1.08 |  | 0.84 |  | 0.89 |  | - |  | 0.87 |  | 0.77 |  | 0.98 |  | - |  | 0.88 |  |
| 40 | 1.40 |  | 11.90 |  | - |  | 1.78 |  | 1.35 |  | 7.93 |  | - |  | 1.59 |  | 1.44 |  | 7.27 |  | - |  | 1.63 |  |
| 41 | 3.30 |  | 0.78 |  | - |  | 2.51 |  | 3.33 |  | 0.61 |  | - |  | 2.47 |  | 3.66 |  | 1.36 |  | - |  | 3.14 |  |
| 42 | 0.32 |  | 0.65 |  | - |  | 0.38 |  | 0.31 |  | 0.45 |  |  |  | 0.33 |  | 0.33 |  | 0.74 |  |  |  | 0.39 |  |
| 43 | 0.03 |  | 0.22 |  | - |  | 0.11 |  | 0.17 |  | 0.25 |  | - |  | 0.20 |  | 0.25 |  | 0.32 |  | - |  | 0.28 |  |
| 44 | 0.27 |  | 0.42 |  | - |  | 0.30 |  | 0.28 |  | 0.43 |  | - |  | 0.32 |  | 0.31 |  | 0.54 |  | - |  | 0.37 |  |
| 45 | 0.27 | \% | 0.44 | \% | - | \% | 0.31 | \% | 0.28 | \% | 0.35 | \% | - | \% | 0.30 | \% | 0.31 | \% | 0.53 | \% | - | \% | 0.36 | \% |



Provision for Credit Losses by Industry Sector and Geographic Location (Continued) ${ }^{1,2}$
(\$ millions, except as noted)
For the period ended
By Industry Sector
Provision for Credit Losses - Counterparty-Specific and Individually Insignificant
Personal
Residential mortgages
Consumer Instalment and Other Personal
HELOC
Indirect Auto
Credit card
Credit card
Total personal
Business and Governmen
Real estate
Residential
Non-residential
Total real estate
Agriculture
Automotive
Financial
Food, beverage, and tobacco
Government, public sector entities, and education
Health and social services
Industrial construction and
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and ga
Power and utilities
Professional and other service
Retail sector
Sundry manufacturing and whole
Telecommunications, cable, and media
Transportation
Other
Total business and government
Other Loans
Debt securities classified as loans
Acquired credit-im
Total other loans
Total other loans
Total Provision for Credit Losses - Counterparty-Specific and Individually Insignificant
Provision for Credit Losses - Incurred but not Identified Personal, business and government
Other Loans
Debt securities classified as loans
Total other loans
Total Provision for Credit Losses - Incurred but not Identified Total Provision for Credit Losses


Provision for Credit Losses - Counterparty-Specific and Individually Insignificant as a \% of Average Net Loans and Acceptances

Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Credit card
Total persona
Business and Government
Total Provision for Credit Losses - Counterparty-Specific and
tal Provision for Credit Losses - Counterparty-Specific and Individually Insignificant Excluding Other Loans
Total Provision for Credit Losses as a \% of Average Net Loans and Acceptances
Total Provision for Credit Losses
1 Primarily based on the geographic location of the customer's address
${ }_{2}$ Includes provision for off-balance sheet positions.
${ }_{3}$.
Includes all FDIC covered loans and other ACI loans.

Acquired Credit-Impaired Loans by Geographic Location ${ }^{1}$
(\$ millions)
For the period ended

Gross Loans
Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Oner
Credit cards
Business and government
Total Gross Loans

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2013 \\ \text { Q4 } \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2013 \\ \text { Q3 } \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2013 \\ \text { Q2 } \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada |  | United States |  | Int'I |  | Total |  | ada |  | United States |  | Int' |  | Total |  | ada |  | United States |  | Int' |  | Total |
| 1 | \$ | \$ | 486 | \$ | - | \$ | 486 | \$ | - | \$ | 506 | \$ | - | \$ | 506 | \$ | - | \$ | 523 | \$ | - | \$ | 523 |
| 2 | - |  | 159 |  | - |  | 159 |  | - |  | 165 |  | - |  | 165 |  | - |  | 172 |  | - |  | 172 |
| 3 | 1 |  | 47 |  | - |  | 48 |  | 2 |  | 74 |  | - |  | 76 |  | 3 |  | 112 |  | - |  | 115 |
| 4 | 14 |  | 58 |  | - |  | 72 |  | 20 |  | 62 |  | - |  | 82 |  | 28 |  | 63 |  | - |  | 91 |
| 5 | 6 |  | 28 |  | - |  | 34 |  | 14 |  | 43 |  | - |  | 57 |  | 17 |  | 76 |  | - |  | 93 |
| 6 | - |  | 1,686 |  | - |  | 1,686 |  | - |  | 1,920 |  | - |  | 1,920 |  | - |  | 2,170 |  | - |  | 2,170 |
| 7 | \$ 21 | \$ | 2,464 | \$ | - | \$ | 2,485 | \$ | 36 | \$ | 2,770 | \$ | - | \$ | 2,806 | \$ | 48 | \$ | 3,116 | \$ | - | \$ | 3,164 |

Change in Allowance for Credit Losses
Balance at beginning of period
Provision for credit losses - counterparty-specific
Provision for credit losses - individually insignificant impaired loans Write-offs ${ }^{2}$
Recoverie
Foreign exchange and other adjustments
Balance at end of period

| \$ | - | \$ | 131 | \$ | - | \$ | 131 | \$ | - | \$ | 122 | \$ | - | \$ | 122 | \$ | 1 | \$ | 117 | \$ | - | \$ | 118 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  | 3 |  | - |  | 3 |  | - |  | (6) |  | - |  | (6) |  | - |  | 5 |  | - |  | 5 |
|  | - |  | (4) |  | - |  | (4) |  | - |  | 22 |  | - |  | 22 |  | - |  | 7 |  | - |  | 7 |
|  | - |  | (11) |  | - |  | (11) |  | - |  | (5) |  | - |  | (5) |  | - |  | (9) |  | - |  | (9) |
|  | - |  | - |  | - |  | ) |  | - |  | 6 |  | - |  | 6 |  | - |  | 3 |  | - |  | 3 |
|  | - |  | (2) |  | - |  | (2) |  | - |  | (8) |  | - |  | (8) |  | (1) |  | (1) |  | - |  | (2) |
| \$ | - | \$ | 117 | \$ | - | \$ | 117 | \$ | - | \$ | 131 | \$ | - | \$ | 131 | \$ | - | \$ | 122 | \$ | - | \$ | 122 |

Allowance for Credit Losses
Residential mortgages
Consumer instalment and other persona
HELOC
Indirect Auto
Other
Business and government
Total Allowance for Credit Losses
Provision for Credit Losses - Counterparty-Specific and Individually Insignificant ${ }^{3}$
Provision for credit losses - counterparty-specific
Provision for credit losses - individually insignificant
Total Provision for Credit Losses - Counterparty-Specific and Individually Insignificant

Provision for Credit Losses - Counterparty-Specific and Individually Insignificant
Residential mortgages
Consumer instalment and other persona
HELOC
Indirect Auto
Other
Business and government
Total Provision for Credit Losses - Counterparty-Specific and Individually Insignificant


| 15 | \$ | - | \$ | 24 | \$ | - | \$ | 24 | \$ | - | \$ | 27 | \$ | - | \$ | 27 | \$ | - | \$ | 28 | \$ | - | \$ | 28 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 16 |  | - |  | 5 |  | - |  | 5 |  | - |  | 6 |  | - |  | 6 |  | - |  | 5 |  | - |  | 5 |
| 17 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 18 |  | - |  | 5 |  | - |  | 5 |  | - |  | 6 |  | - |  | 6 |  | - |  | 7 |  | _ |  | 7 |
| 19 |  | - |  | 83 |  | - |  | 83 |  | - |  | 92 |  | - |  | 92 |  | - |  | 82 |  | - |  | 82 |
| 20 | \$ | - | \$ | 117 | \$ | - | \$ | 117 | \$ | - | \$ | 131 | \$ | - | \$ | 131 | \$ | - | \$ | 122 | \$ |  | \$ | 122 |


${ }^{1}$ Primarily based on the geographic location of the customer's addres.
${ }^{2}$ Excludes write-offs for which a credit mark was established on acquisition date
${ }^{3}$ PCL reflects loss sharing agreements with the FDIC, and is presented net of the amount expected to be reimbursed by the FDIC.

Acquired Credit-Impaired Loans by Geographic Location (Continued) ${ }^{1}$
(\$ millions)

Gross Loans
Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Other
Credit cards
Business and government
Total Gross Loans

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2013 \\ \text { Q1 } \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q4 } \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q3 } \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada |  | United States |  | Int'1 |  | Total |  | Canada |  | United States |  | Int'l |  | Total |  | Canada |  | United States |  | Int'1 |  | Total |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | \$ | - | \$ | 535 | \$ | - | \$ | 535 | \$ | - | \$ | 563 | \$ | - | \$ | 563 | \$ | - | \$ | 603 | \$ | - | \$ | 603 |
| 2 |  | - |  | 180 |  | - |  | 180 |  | - |  | 190 |  | - |  | 190 |  | - |  | 182 |  | - |  | 182 |
| 3 |  | 4 |  | 165 |  | - |  | 169 |  | 6 |  | 230 |  | - |  | 236 |  | 8 |  | 313 |  | - |  | 321 |
| 4 |  | 36 |  | 67 |  | - |  | 103 |  | 46 |  | 74 |  | - |  | 120 |  | 58 |  | 108 |  | - |  | 166 |
| 5 |  | 21 |  | - |  | - |  | 21 |  | 25 |  | - |  | - |  | 25 |  | 9 |  | - |  | - |  | 9 |
| 6 |  | - |  | 2,417 |  | - |  | 2,417 |  | - |  | 2,633 |  | - |  | 2,633 |  | - |  | 3,002 |  | - |  | 3,002 |
| 7 | \$ | 61 | \$ | 3,364 | \$ | - | \$ | 3,425 | \$ | 77 | \$ | 3,690 | \$ | - | \$ | 3,767 | \$ | 75 | \$ | 4,208 | \$ | - | \$ | 4,283 |

## Change in Allowance for Credit Losses

Balance at beginning of period
Provision for credit losses - counterparty-specific
Provision for credit losses - individually insignificant impaired loans
Write-offs ${ }^{2}$
Recoveries
Foreign exchange and other adjustments
Balance at end of period


## Allowance for Credit Losses

Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Other
Business and government
Total Allowance for Credit Losses
Provision for Credit Losses - Counterparty-Specific and Individually Insignificant ${ }^{3}$
Provision for credit losses - counterparty-specific
Provision for credit losses - individually insignificant
Total Provision for Credit Losses - Counterparty-Specific and Individually Insignificant

| 21 | \$ | - | \$ | 11 | \$ | - | \$ | 11 | \$ | - | \$ | 17 | \$ | - | \$ | 17 | \$ | - | \$ | 20 | \$ | - | \$ | 20 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 22 |  | - |  | 11 |  | - |  | 11 |  | (1) |  | 3 |  | - |  | 2 |  | - |  | 2 |  | - |  | 2 |
| 23 | \$ | - | \$ | 22 | \$ | - | \$ | 22 | \$ | (1) | \$ | 20 | \$ | - | \$ | 19 | \$ | - | \$ | 22 | \$ | - | \$ | 22 |

## Provision for Credit Losses - Counterparty-Specific

 and Individually InsignificantResidential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Other
Business and government
Total Provision for Credit Losses - Counterparty-Specific and Individually Insignificant

| 24 | \$ | - | \$ | 6 | \$ | - | \$ | 6 | \$ | - | \$ | (2) | \$ | - | \$ | (2) | \$ | - | \$ | 2 | \$ | - | \$ | 2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 25 |  | - |  | 1 |  | - |  | 1 |  | - |  | 1 |  | - |  | 1 |  | - |  | - |  | - |  | - |
| 26 |  | - |  | - |  | - |  | - |  | (1) |  | - |  | - |  | (1) |  | - |  | - |  | - |  | - |
| 27 |  | - |  | 1 |  | - |  | 1 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 28 |  | - |  | 14 |  | - |  | 14 |  | - |  | 21 |  | - |  | 21 |  | - |  | 20 |  | - |  | 20 |
| 29 | \$ | - | \$ | 22 | \$ | - | \$ | 22 | \$ | (1) | \$ | 20 | \$ | - | \$ | 19 | \$ | - | S | 22 | \$ | - | \$ | 22 |

Primarily based on the geographic location of the customer's address.
Excludes write-offs for which a credit mark was established on acquisition date.
PCL reflects loss sharing agreements with the FDIC, and is presented net of the amount expected to be reimbursed by the FDIC.

## Analysis of Change in Equity

## (\$ millions, except as noted)

## For the period ended

Common Shares
Balance at beginning of period
Issued
Dividend reinvestment plan New shares
Purchase of shares for cancellatio
Balance at end of period
Preferred Shares
Balance at beginning of period
Balance at end of period
Treasury Shares - Common
Balance at beginning of period
Purchase of shares
Sale of shares
Balance at end of period
Treasury Shares - Preferred
Balance at beginning of period
Purchase of share
Sale of shares
Balance at end of period
Contributed Surplus
Balance at beginning of period
Net premium (discount) on treasury shares
Stock options exercised
Other
Balance at end of period
Retained Earnings
Balance at beginning of period
Net income
Dividends
Common
Preferred
Net premium on repurchase of common share
Share issue expenses

Accumulated Other Comprehensive Income (loss) Balance at beginning of period
Net change in unrealized gains (losses) on AFS securities
Net change in unrealized foreign currency translation gains (losses) on
investment in subsidiaries, net of hedging activities
Net change in gains (losses) on derivatives designated as cash flow hedges
Balance at end of period
Non-Controlling Interests in Subsidiaries
Total Equity

## NUMBER OF COMMON SHARES OUTSTANDING (thousands)

Balance at beginning of period
Issued
Dividend reinvestment plan
New shares
Purchase of shares for cancellation
Impact of treasury shares
Balance at end of period
The number of treasury common shares has been netted for the purpose of arriving at the total number of common shares considered for the calculation of EPS of the Bank.

Change in Accumulated Other Comprehensive Income, Net of Income Taxes
(\$ millions)
For the period ended
Unrealized Gains (Losses) on Available-for-Sale Securities
Balance at beginning of period
Change in unrealized gains (losses)
Reclassification to earnings of losses (gains)
Net change for the period
Balance at end of period
Unrealized Foreign Currency Translation Gains (Losses)
on Investments in Foreign Operations, Net of Hedging Activities Balance at beginning of period
Investment in foreign operations
Hedging activities
Recovery of (provision for) income taxes
Net change for the period
Balance at end of period
Gains (losses) on Derivatives Designated as Cash Flow Hedges Balance at beginning of period
Change in gains (losses)
Reclassification to earnings of losses (gains)
Net change for the period
Balance at end of period
Accumulated Other Comprehensive Income at End of Period

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2013 |  |  |  |  |  |  |  | 2012 |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q4 } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  |
| 1 | \$ | 778 | \$ | 1,351 | \$ | 1,292 | \$ | 1,475 | \$ | 1,417 | \$ | 1,157 | \$ | 1,085 | \$ | 949 | \$ | 1,130 |
| 2 |  | 8 |  | (544) |  | 136 |  | (93) |  | 106 |  | 280 |  | 153 |  | 150 |  | (157) |
| 3 |  | (54) |  | (29) |  | (77) |  | (90) |  | (48) |  | (20) |  | (81) |  | (14) |  | (24) |
| 4 |  | (46) |  | (573) |  | 59 |  | (183) |  | 58 |  | 260 |  | 72 |  | 136 |  | (181) |
| 5 |  | 732 |  | 778 |  | 1,351 |  | 1,292 |  | 1,475 |  | 1,417 |  | 1,157 |  | 1,085 |  | 949 |
| 6 |  | 294 |  | (225) |  | (475) |  | (426) |  | (346) |  | (676) |  | (339) |  | (464) |  | $(1,453)$ |
| 7 |  | 760 |  | 823 |  | 396 |  | (87) |  | (132) |  | 574 |  | (579) |  | 229 |  | 1,620 |
| 8 |  | (439) |  | (415) |  | (198) |  | 51 |  | 65 |  | (325) |  | 323 |  | (139) |  | (862) |
| 9 |  | 114 |  | 111 |  | 52 |  | (13) |  | (13) |  | 81 |  | (81) |  | 35 |  | 231 |
| 10 |  | 435 |  | 519 |  | 250 |  | (49) |  | (80) |  | 330 |  | (337) |  | 125 |  | 989 |
| 11 |  | 729 |  | 294 |  | (225) |  | (475) |  | (426) |  | (346) |  | (676) |  | (339) |  | (464) |
| 12 |  | 1,578 |  | 2,275 |  | 2,241 |  | 2,596 |  | 2,801 |  | 2,478 |  | 3,131 |  | 2,841 |  | 2,395 |
| 13 |  | 619 |  | (251) |  | 358 |  | (58) |  | 38 |  | 749 |  | (563) |  | 610 |  | 1,021 |
| 14 |  | (492) |  | (446) |  | (324) |  | (297) |  | (243) |  | (426) |  | (90) |  | (320) |  | (575) |
| 15 |  | 127 |  | (697) |  | 34 |  | (355) |  | (205) |  | 323 |  | (653) |  | 290 |  | 446 |
| 16 |  | 1,705 |  | 1,578 |  | 2,275 |  | 2,241 |  | 2,596 |  | 2,801 |  | 2,478 |  | 3,131 |  | 2,841 |
| 17 | \$ | 3,166 | \$ | 2,650 | \$ | 3,401 | \$ | 3,058 | \$ | 3,645 | \$ | 3,872 | \$ | 2,959 | \$ | 3,877 | \$ | 3,326 |


| Full Year |  |  |  |
| :---: | :---: | :---: | :---: |
| 2013 | 2012 | 2011 |  |


| \$ | $\begin{array}{r} 1,475 \\ (493) \\ (250) \\ \hline \end{array}$ | \$ | $\begin{gathered} \hline 949 \\ 689 \\ (163) \\ \hline \end{gathered}$ | \$ | $\begin{gathered} \hline 1,317 \\ (246) \\ (122) \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (743) |  | 526 |  | (368) |
|  | 732 |  | 1,475 |  | 949 |
|  | (426) |  | (464) |  | - |
|  | 1,892 |  | 92 |  | (796) |
|  | $(1,001)$ |  | (76) |  | 450 |
|  | 264 |  | 22 |  | (118) |
|  | 1,155 |  | 38 |  | (464) |
|  | 729 |  | (426) |  | (464) |
|  | 2,596 |  | 2,841 |  | 2,939 |
|  | 668 |  | 834 |  | 640 |
|  | $(1,559)$ |  | $(1,079)$ |  | (738) |
|  | (891) |  | (245) |  | (98) |
|  | 1,705 |  | 2,596 |  | 2,841 |
| \$ | 3,166 | \$ | 3,645 | \$ | 3,326 |

## Analysis of Change in Non-Controlling Interests and Investment in TD Ameritrade

(\$ millions)
For the period ended
NON-CONTROLLING INTERESTS IN SUBSIDIARIES
Balance at beginning of period
On account of income
Foreign exchange and other adjustments
Balance at end of period

## INVESTMENT IN TD AMERITRADE

Balance at beginning of period
Increase (decrease) in reported investment through direct ownership
Decrease in reported investment through dividends received
Equity in net income, net of income taxes
Foreign exchange and other adjustments
Balance at end of period

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2013 |  |  |  |  |  |  |  | 2012 |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q4 } \end{gathered}$ |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  | 2013 |  | 2012 |  | 2011 |
| 1 | \$ | 1,499 | \$ | 1,492 | \$ | 1,485 | \$ | 1,477 | \$ | 1,482 | \$ | 1,485 | \$ | 1,489 | \$ | 1,483 | \$ | 1,452 | \$ | 1,477 | \$ | 1,483 | \$ | 1,493 |
| 2 |  | 27 |  | 26 |  | 26 |  | 26 |  | 26 |  | 26 |  | 26 |  | 26 |  | 26 |  | 105 |  | 104 |  | 104 |
| 3 |  | (18) |  | (19) |  | (19) |  | (18) |  | (31) |  | (29) |  | (30) |  | (20) |  | 5 |  | (74) |  | (110) |  | (114) |
| 4 | \$ | 1,508 | \$ | 1,499 | \$ | 1,492 | \$ | 1,485 | \$ | 1,477 | \$ | 1,482 | \$ | 1,485 | \$ | 1,489 |  | 1,483 | \$ | 1,508 | \$ | 1,477 | \$ | 1,483 |


| 5 | \$ | 5,163 | \$ | 5,337 | \$ | 5,248 | \$ | 5,344 | \$ | 5,322 | \$ | 5,196 | \$ | 5,235 | \$ | 5,159 | \$ | 4,896 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6 |  |  |  | (328) |  | - |  |  |  | - |  | - |  | - |  | - |  | - |
| 7 |  | (22) |  | (22) |  | (22) |  | (145) |  | (15) |  | (15) |  | (15) |  | (15) |  | (12) |
| 8 |  | 81 |  | 75 |  | 57 |  | 59 |  | 57 |  | 62 |  | 54 |  | 61 |  | 64 |
| 9 |  | 78 |  | 101 |  | 54 |  | (10) |  | (20) |  | 79 |  | (78) |  | 30 |  | 211 |
| 10 | \$ | 5,300 | \$ | 5,163 | \$ | 5,337 | \$ | 5,248 | \$ | 5,344 | \$ | 5,322 | \$ | 5,196 | \$ | 5,235 | \$ | 5,159 |


| $\$$ | $\mathbf{5 , 3 4 4}$ | $\$$ | 5,159 | $\$$ | 5,438 |
| :---: | ---: | ---: | ---: | ---: | ---: |
|  | $(\mathbf{3 2 8})$ |  | - |  | $(353)$ |
|  | $\mathbf{( 2 1 1 )}$ |  | $(60)$ |  | $(51)$ |
|  | $\mathbf{2 7 2}$ |  | 234 |  | 246 |
|  | $\mathbf{2 2 3}$ |  | 11 |  | $(121)$ |
| $\$$ | $\mathbf{5 , 3 0 0}$ | $\$$ | 5,344 | $\$$ | 5,159 |

Derivatives - Notional


[^0]Derivatives - Credit Exposure
(\$ millions)
As at

## Interest Rate Contracts

Forward rate agreements
Swaps
Options purchased
Foreign Exchange Contracts
Forward contracts
waps
ross-currency interest rate swap
Options purchased
Other Contracts
Credit derivatives
Equity contracts
Commodity contr

Total
Less: impact of master netting agreements
Total after netting
Less: impact of collateral
Net
Qualifying Central Counterparty (QCCP) Contracts ${ }^{2}$ Total



## Interest Rate Contracts

Forward rate agreements
Swaps
Options purchased
Foreign Exchange Contracts
Forward contracts
Swaps
-currency interest rate swap
Options purchased
Other Contracts
Credit derivatives
Equity contracts
Commodity contracts

Less: impact of master netting agreements
Total after netting
Less: impact of collateral
Qualifying Central Counterparty (QCCP) Contracts ${ }^{2}$ Total

Prior to Q1 2013, exchange-traded instruments and non-trading credit derivatives, which are given financial guarantee treatment for credit risk capital purposes, were excluded in accordance with OSFI's guidelines
Effective Q1 2013, RWA for OSFI "deemed" QCCP derivative exposures are calculated in accordance with the Basel III regulatory framework, which takes into account both trade exposures and default fund exposures related to derivatives, and are presented based on the "all-in" methodology. The amounts calculated are net of master netting agreements and collateral

Gross Credit Risk Exposure ${ }^{1}$

## (\$ millions)

As at

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2013 \\ \text { Q4 } \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  | $\begin{gathered} 2013 \\ \text { Q3 } \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Drawn | Undrawn |  | $\begin{array}{r} \text { Repo-style } \\ \text { transactions } \end{array}$ |  | OTC <br> derivatives |  | Other offbalance sheet |  | Total |  | Drawn |  | Undrawn |  | Repo-style transactions |  | OTC derivatives |  | Other offbalance sheet |  | Total |  |
| 1 | \$ | 245,812 | \$ | 31,668 | \$ | - | \$ | - | \$ | - | \$ | 277,480 | \$ | 243,441 | \$ | 20,921 | \$ | - | \$ | - | \$ | - | \$ | 264,362 |
| 2 |  | 14,873 |  | 28,989 |  | - |  | - |  | - |  | 43,862 |  | 14,750 |  | 28,642 |  | - |  | - |  | - |  | 43,392 |
| 3 |  | 70,441 |  | 5,222 |  | - |  | - |  | 27 |  | 75,690 |  | 68,944 |  | 5,147 |  | - |  | - |  | 27 |  | 74,118 |
| 4 |  | 331,126 |  | 65,879 |  | - |  | - |  | 27 |  | 397,032 |  | 327,135 |  | 54,710 |  | - |  | - |  | 27 |  | 381,872 |
| 5 |  | 110,228 |  | 35,191 |  | 51,194 |  | 6,827 |  | 11,689 |  | 215,129 |  | 105,254 |  | 33,234 |  | 53,259 |  | 6,514 |  | 11,245 |  | 209,506 |
| 6 |  | 85,063 |  | 1,083 |  | 14,720 |  | 4,896 |  | 510 |  | 106,272 |  | 76,088 |  | 1,089 |  | 11,662 |  | 5,719 |  | 457 |  | 95,015 |
| 7 |  | 30,431 |  | 1,028 |  | 60,108 |  | 18,234 |  | 2,321 |  | 112,122 |  | 31,080 |  | 951 |  | 53,061 |  | 15,087 |  | 1,946 |  | 102,125 |
| 8 |  | 225,722 |  | 37,302 |  | 126,022 |  | 29,957 |  | 14,520 |  | 433,523 |  | 212,422 |  | 35,274 |  | 117,982 |  | 27,320 |  | 13,648 |  | 406,646 |
| 9 | \$ | 556,848 | \$ | 103,181 | \$ | 126,022 | \$ | 29,957 | \$ | 14,547 | \$ | 830,555 | \$ | 539,557 | \$ | 89,984 | \$ | 117,982 | \$ | 27,320 | \$ | 13,675 | \$ | 788,518 |
| 10 | \$ | 344,963 | \$ | 80,825 | \$ | 46,451 | \$ | 11,488 | \$ | 5,783 | \$ | 489,510 | \$ | 342,147 | \$ | 69,548 | \$ | 38,034 | \$ | 10,950 | \$ | 5,224 | \$ | 465,903 |
| 11 |  | 161,612 |  | 19,854 |  | 34,279 |  | 6,051 |  | 8,044 |  | 229,840 |  | 152,558 |  | 18,068 |  | 40,102 |  | 5,912 |  | 7,786 |  | 224,426 |
| 12 |  | 32,964 |  | 2,030 |  | 30,444 |  | 9,321 |  | 469 |  | 75,228 |  | 29,976 |  | 1,897 |  | 29,202 |  | 7,968 |  | 513 |  | 69,556 |
| 13 |  | 17,309 |  | 472 |  | 14,848 |  | 3,097 |  | 251 |  | 35,977 |  | 14,876 |  | 471 |  | 10,644 |  | 2,490 |  | 152 |  | 28,633 |
| 14 |  | 50,273 |  | 2,502 |  | 45,292 |  | 12,418 |  | 720 |  | 111,205 |  | 44,852 |  | 2,368 |  | 39,846 |  | 10,458 |  | 665 |  | 98,189 |
| 15 | \$ | 556,848 | \$ | 103,181 | \$ | 126,022 | \$ | 29,957 | \$ | 14,547 | \$ | 830,555 | \$ | 539,557 | \$ | 89,984 | \$ | 117,982 | \$ | 27,320 | \$ | 13,675 | \$ | 788,518 |

By Counterparty Type
Retail
Residential secured
Qualifying revolving retai
Other retail

## Non-retail ${ }^{2}$

Corporate
Sovereign
Bank

Total
By Country of Risk
Canada
United States
Other International
Europe
Other

Total
By Residual Contractual Maturity
Within 1 year
Over 1 year to 5 years
Over 5 years
Total

| \$ | 197,086 | \$ | 71,937 | \$ | 121,731 | \$ | 5,940 | \$ | 5,839 | \$ | 402,533 | \$ | 187,411 | \$ | 59,354 | \$ | 116,535 | \$ | 5,991 | \$ | 6,092 | \$ | 375,383 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 249,913 |  | 29,590 |  | 4,291 |  | 14,796 |  | 8,098 |  | 306,688 |  | 248,333 |  | 29,827 |  | 1,447 |  | 12,792 |  | 7,127 |  | 299,526 |
|  | 109,849 |  | 1,654 |  | - |  | 9,221 |  | 610 |  | 121,334 |  | 103,813 |  | 803 |  | - |  | 8,537 |  | 456 |  | 113,609 |
| \$ | 556,848 | \$ | 103,181 | \$ | 126,022 | \$ | 29,957 | \$ | 14,547 | \$ | 830,555 | \$ | 539,557 | \$ | 89,984 | \$ | 117,982 | \$ | 27,320 | \$ | 13,67 | \$ | 788,518 |

Non-Retail Exposures by Industry Sector
Real estate
Residential
Non-residential

Total real-estate
Agriculture
Automotiv
Food, beverage, and tobacc
Forestry
Government, public sector entities, and education
Health and social services
Industrial construction and trade contractor
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other service
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total


| \$ | 16,298 | \$ | 1,372 | \$ | - | \$ | 66 | \$ | 1,200 | \$ | 18,936 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 20,327 |  | 1,671 |  | - |  | 319 |  | 270 |  | 22,587 |
| 36,625 |  |  | 3,043 |  | - |  | 385 |  | 1,470 |  | 41,523 |
| 2,940 |  |  | 213 |  | - |  | 13 |  | 41 |  | 3,207 |
| 3,898 |  |  | 2,114 |  | - |  | 270 |  | 67 |  | 6,349 |
| 27,618 |  |  | 2,873 |  | 98,786 |  | 18,425 |  | 1,348 |  | 149,050 |
| 2,839 |  |  | 1,661 |  | - |  | 109 |  | 399 |  | 5,008 |
| 1,260 |  |  | 402 |  | 15 |  | 18 |  | 75 |  | 1,770 |
| 89,005 |  |  | 2,211 |  | 15,131 |  | 5,958 |  | 3,590 |  | 115,895 |
| 8,461 |  |  | 561 |  | 39 |  | 178 |  | 1,810 |  | 11,049 |
| 2,510 |  |  | 748 |  | - |  | 23 |  | 543 |  | 3,824 |
| 1,945 |  |  | 1,800 |  | 5 |  | 68 |  | 211 |  | 4,029 |
| 2,996 |  |  | 5,406 |  | - |  | 539 |  | 781 |  | 9,722 |
| 2,933 |  |  | 3,229 |  | - |  | 244 |  | 1,511 |  | 7,917 |
| 7,128 |  |  | 1,707 |  | - |  | 111 |  | 310 |  | 9,256 |
| 3,410 |  |  | 1,260 |  | - |  | 56 |  | 116 |  | 4,842 |
| 5,219 |  |  | 3,443 |  | - |  | 108 |  | 247 |  | 9,017 |
| 3,138 |  |  | 2,336 |  | - |  | 291 |  | 197 |  | 5,962 |
| 4,945 |  |  | 1,042 |  | - |  | 419 |  | 769 |  | 7,175 |
| 5,552 |  |  | 1,225 |  | 4,006 |  | 105 |  | 163 |  | 11,051 |
| \$ | 212,422 | \$ | 35,274 | \$ | 117,982 | \$ | 27,320 | \$ | 13,648 | \$ | 406,646 |

Gross credit risk exposure is before credit risk mitigants. This table excludes securitization, equity and other credit RWA.
 QCCP exposures, in accordance with the Basel II regulatory framework.

Gross Credit Risk Exposure (Continued) ${ }^{1}$

## (\$ millions)

As at

By Counterparty Type
Retail
Residential secured
Qualifying revolving retai
Other retail

## Non-retail ${ }^{2}$

Corporate
Sovereign
Bank

## Total

By Country of Risk
Canada
United States
Other International
Europe
Other

## Total

## By Residual Contractual Maturity

Within 1 year
Over 1 year to 5 years
Over 5 years
Total

## Non-Retail Exposures by Industry Sector

## Real estale

Residential
Total real-estate
Agriculture
Automotive
Financial
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education Health and social services
Industrial construction and trade contractor
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2013 \\ 02 \end{gathered}$ |  |  |  |  |  |  |  |  |  |  | $\begin{gathered} 2013 \\ \text { Q1 } \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Drawn | Undrawn |  | Repo-style transactions |  | OTC <br> derivatives |  | Other offbalance sheet |  | Total |  | Drawn |  | Undrawn |  | Repo-style transactions |  | OTC derivatives |  | Other offbalance sheet |  | Total |  |
| 1 | \$ 238,697 | \$ | 21,277 | \$ | - | \$ | - | \$ | - | \$ | 259,974 | \$ | 236,588 | \$ | 21,025 | \$ | - | \$ | - | \$ | - | \$ | 257,613 |
| 2 | 14,650 |  | 28,864 |  | - |  | - |  | - |  | 43,514 |  | 14,655 |  | 28,239 |  | - |  | - |  | - |  | 42,894 |
| 3 | 66,390 |  | 5,146 |  | - |  | - |  | 29 |  | 71,565 |  | 59,789 |  | 5,164 |  | - |  | - |  | 29 |  | 64,982 |
| 4 | 319,737 |  | 55,287 |  | - |  | - |  | 29 |  | 375,053 |  | 311,032 |  | 54,428 |  | - |  | - |  | 29 |  | 365,489 |
| 5 | 103,737 |  | 31,679 |  | 62,614 |  | 7,015 |  | 11,052 |  | 216,097 |  | 99,437 |  | 30,907 |  | 57,999 |  | 6,204 |  | 10,891 |  | 205,438 |
| 6 | 69,569 |  | 1,312 |  | 11,526 |  | 5,197 |  | 318 |  | 87,922 |  | 75,444 |  | 1,250 |  | 16,475 |  | 5,643 |  | 312 |  | 99,124 |
| 7 | 29,871 |  | 859 |  | 58,133 |  | 21,880 |  | 2,164 |  | 112,907 |  | 29,393 |  | 895 |  | 60,575 |  | 21,407 |  | 2,407 |  | 114,677 |
| 8 | 203,177 |  | 33,850 |  | 132,273 |  | 34,092 |  | 13,534 |  | 416,926 |  | 204,274 |  | 33,052 |  | 135,049 |  | 33,254 |  | 13,610 |  | 419,239 |
| 9 | \$ 522,914 | \$ | 89,137 | \$ | 132,273 | \$ | 34,092 | \$ | 13,563 | \$ | 791,979 | \$ | 515,306 | \$ | 87,480 | \$ | 135,049 | \$ | 33,254 | \$ | 13,639 | \$ | 784,728 |
| 10 | \$ 331,160 | \$ | 69,821 | \$ | 53,084 | \$ | 11,233 | \$ | 5,075 | \$ | 470,373 | \$ | 324,739 | \$ | 68,930 | \$ | 47,798 | \$ | 10,759 | \$ | 5,076 | \$ | 457,302 |
| 11 | 150,140 |  | 17,271 |  | 39,488 |  | 7,215 |  | 7,743 |  | 221,857 |  | 150,271 |  | 16,535 |  | 39,706 |  | 7,399 |  | 7,852 |  | 221,763 |
| 12 | 28,142 |  | 1,526 |  | 31,721 |  | 11,249 |  | 542 |  | 73,180 |  | 27,945 |  | 1,690 |  | 38,714 |  | 10,602 |  | 501 |  | 79,452 |
| 13 | 13,472 |  | 519 |  | 7,980 |  | 4,395 |  | 203 |  | 26,569 |  | 12,351 |  | 325 |  | 8,831 |  | 4,494 |  | 210 |  | 26,211 |
| 14 | 41,614 |  | 2,045 |  | 39,701 |  | 15,644 |  | 745 |  | 99,749 |  | 40,296 |  | 2,015 |  | 47,545 |  | 15,096 |  | 711 |  | 105,663 |
| 15 | \$ 522,914 | \$ | 89,137 | \$ | 132,273 | \$ | 34,092 | \$ | 13,563 | \$ | 791,979 | \$ | 515,306 | \$ | 87,480 | \$ | 135,049 | \$ | 33,254 | \$ | 13,639 | \$ | 784,728 |
| 16 | \$ 182,691 | \$ | 59,474 | \$ | 130,551 | \$ | 6,889 | \$ | 6,308 | \$ | 385,913 | \$ | 179,008 | \$ | 59,200 | \$ | 131,902 | \$ | 7,230 | \$ | 6,006 | \$ | 383,346 |
| 17 | 238,044 |  | 28,235 |  | 1,722 |  | 14,930 |  | 6,795 |  | 289,726 |  | 238,276 |  | 27,555 |  | 3,147 |  | 14,427 |  | 7,124 |  | 290,529 |
| 18 | 102,179 |  | 1,428 |  | - |  | 12,273 |  | 460 |  | 116,340 |  | 98,022 |  | 725 |  | - |  | 11,597 |  | 509 |  | 110,853 |
| 19 | \$ 522,914 | \$ | 89,137 | \$ | 132,273 | \$ | 34,092 | \$ | 13,563 | \$ | 791,979 | \$ | 515,306 | \$ | 87,480 | \$ | 135,049 | \$ | 33,254 | \$ | 13,639 | \$ | 784,728 |


| 20 | \$ | 16,060 | \$ | 1,313 | \$ | - | \$ | 99 | \$ | 1,209 | \$ | 18,681 | \$ | 15,764 | \$ | 1,323 | \$ | - | \$ | 95 | \$ | 1,194 | \$ | 18,376 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 21 |  | 19,991 |  | 1,721 |  | - |  | 484 |  | 292 |  | 22,488 |  | 19,608 |  | 1,679 |  | 21 |  | 407 |  | 288 |  | 22,003 |
| 22 |  | 36,051 |  | 3,034 |  | - |  | 583 |  | 1,501 |  | 41,169 |  | 35,372 |  | 3,002 |  | 21 |  | 502 |  | 1,482 |  | 40,379 |
| 23 |  | 2,800 |  | 161 |  | - |  | 13 |  | 30 |  | 3,004 |  | 2,699 |  | 187 |  | - |  | 17 |  | 31 |  | 2,934 |
| 24 |  | 3,678 |  | 1,888 |  | - |  | 254 |  | 66 |  | 5,886 |  | 3,079 |  | 1,840 |  | - |  | 219 |  | 61 |  | 5,199 |
| 25 |  | 25,791 |  | 2,552 |  | 114,611 |  | 25,148 |  | 1,513 |  | 169,615 |  | 25,157 |  | 2,551 |  | 112,284 |  | 23,945 |  | 1,569 |  | 165,506 |
| 26 |  | 2,702 |  | 1,970 |  | - |  | 87 |  | 421 |  | 5,180 |  | 2,698 |  | 1,990 |  | - |  | 87 |  | 371 |  | 5,146 |
| 27 |  | 1,220 |  | 385 |  | 3 |  | 19 |  | 74 |  | 1,701 |  | 1,159 |  | 379 |  | 1 |  | 26 |  | 79 |  | 1,644 |
| 28 |  | 83,312 |  | 2,363 |  | 12,971 |  | 5,507 |  | 3,479 |  | 107,632 |  | 88,620 |  | 2,336 |  | 17,485 |  | 5,930 |  | 3,467 |  | 117,838 |
| 29 |  | 8,055 |  | 671 |  | 5 |  | 242 |  | 1,749 |  | 10,722 |  | 7,894 |  | 586 |  | 44 |  | 258 |  | 1,843 |  | 10,625 |
| 30 |  | 2,377 |  | 685 |  | - |  | 33 |  | 554 |  | 3,649 |  | 2,202 |  | 735 |  | - |  | 30 |  | 548 |  | 3,515 |
| 31 |  | 2,031 |  | 1,817 |  | 5 |  | 53 |  | 199 |  | 4,105 |  | 1,764 |  | 1,542 |  | - |  | 53 |  | 183 |  | 3,542 |
| 32 |  | 3,018 |  | 5,355 |  | - |  | 503 |  | 744 |  | 9,620 |  | 3,302 |  | 5,292 |  | - |  | 516 |  | 867 |  | 9,977 |
| 33 |  | 2,713 |  | 3,119 |  | - |  | 307 |  | 1,421 |  | 7,560 |  | 2,687 |  | 3,032 |  | - |  | 346 |  | 1,343 |  | 7,408 |
| 34 |  | 7,129 |  | 1,526 |  | - |  | 183 |  | 305 |  | 9,143 |  | 6,928 |  | 1,427 |  | - |  | 151 |  | 299 |  | 8,805 |
| 35 |  | 3,333 |  | 1,178 |  | - |  | 70 |  | 127 |  | 4,708 |  | 3,139 |  | 1,181 |  | - |  | 67 |  | 124 |  | 4,511 |
| 36 |  | 5,282 |  | 3,045 |  | 315 |  | 132 |  | 243 |  | 9,017 |  | 4,941 |  | 2,889 |  | 380 |  | 129 |  | 234 |  | 8,573 |
| 37 |  | 2,897 |  | 2,157 |  | - |  | 271 |  | 158 |  | 5,483 |  | 3,042 |  | 2,194 |  | 3 |  | 374 |  | 163 |  | 5,776 |
| 38 |  | 4,218 |  | 992 |  | - |  | 580 |  | 823 |  | 6,613 |  | 4,181 |  | 993 |  | - |  | 485 |  | 818 |  | 6,477 |
| 39 |  | 6,570 |  | 952 |  | 4,363 |  | 107 |  | 127 |  | 12,119 |  | 5,410 |  | 896 |  | 4,831 |  | 119 |  | 128 |  | 11,384 |
| 40 | \$ | 203,177 | \$ | 33,850 | \$ | 132,273 | \$ | 34,092 | \$ | 13,534 | \$ | 416,926 | \$ | 204,274 | \$ | 33,052 | \$ | 135,049 | \$ | 33,254 | \$ | 13,610 | \$ | 419,239 |

${ }^{1}$ Gross credit risk exposure is before credit risk mitigants. This table excludes securitization, equity and other credit RWA.
 QCCP exposures, in accordance with the Basel II regulatory framework.


[^1]Exposures Covered By Credit Risk Mitigation ${ }^{1}$


## By Counterparty Type

Retail
Residential secured Qualifying revolving retai Other retail

Non-retail
Corporate
Sovereign
Bank
Gross Credit Risk Exposure

|  | $\underset{\text { Q4 }}{2011}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Standardized |  |  |  | AIRB $^{2}$Guarantes $/$ <br> credit <br> derivatives |  |
|  |  | $\begin{aligned} & \text { gibl } \\ & \text { ncial } \\ & \text { eral } \end{aligned}$ |  | rantees/ credit rivatives |  |  |
| 19 | \$ | - | \$ | 274 | \$ | 89,421 |
| 20 |  | - |  | - |  | - |
| 21 |  | - |  | 609 |  | - |
| 22 |  | - |  | 883 |  | 89,421 |
| 23 |  | 94 |  | 2,519 |  | 14,850 |
| 24 |  | - |  | - |  | 281 |
| 25 |  | - |  | 10,405 |  | 10,956 |
| 26 |  | 94 |  | 12,924 |  | 26,087 |
| 27 | \$ | 94 | \$ | 13,807 | \$ | 115,508 |

${ }^{1}$ Prior to Q1 2012, the amounts were calculated based on Canadian GAAP
${ }^{2}$ For exposures under the AIRB Approach, eligible financial collateral is taken into account in the Bank's Loss Given Default (LGD) models. Separate disclosure of eligible financial collateral is, therefore, not required.
For exposures under the Standardized Approach, eligible financial collateral can include cash, gold, highly rated debt securities and equities listed on the main index.

Standardized Credit Risk Exposures ${ }^{1}$


1 Credit risk exposures are after credit risk mitigants and net of counterparty-specific allowance.
Under the Standardized Approach, "Other retail" includes qualifying revolving retail exposures.

AIRB Credit Risk Exposures: Retail Risk Parameters

${ }_{2}^{2}$ Exposure at Default (EAD) includes the effects of credit risk mitigation.
${ }_{3}^{2}$ Probability of Default (PD).

AIRB Credit Risk Exposures: Non-Retail Risk Parameters ${ }^{1}$



${ }^{2}$ EAD includes the effects of credit risk mitigation.

AIRB Credit Risk Exposures: Undrawn Commitments and EAD on Undrawn Commitments ${ }^{1,2,3}$

## (\$ millions)

As at

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2013 \\ \text { Q4 } \end{gathered}$ |  |  |  | $\begin{gathered} 2013 \\ \text { Q3 } \end{gathered}$ |  |  |  | $\begin{gathered} 2013 \\ \text { Q2 } \\ \hline \end{gathered}$ |  |  |  | $\begin{gathered} 2013 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Notional undrawn commitments |  | EAD on undrawn commitments |  | Notional undrawn commitments |  | EAD on undrawn commitments |  | Notional undrawn commitments |  | EAD on undrawn commitments |  | Notional undrawn commitments |  | EAD on undrawn commitments |
| 1 | \$ | 63,774 | \$ | 31,586 | \$ | 63,617 | \$ | 20,822 | \$ | 63,556 | \$ | 20,877 | \$ | 63,391 | \$ | 20,820 |
| 2 |  | 48,488 |  | 28,989 |  | 48,097 |  | 28,642 |  | 47,660 |  | 28,864 |  | 47,280 |  | 28,239 |
| 3 |  | 7,411 |  | 5,052 |  | 7,350 |  | 4,999 |  | 7,308 |  | 4,983 |  | 7,327 |  | 5,012 |
| 4 |  | 119,673 |  | 65,627 |  | 119,064 |  | 54,463 |  | 118,524 |  | 54,724 |  | 117,998 |  | 54,071 |
| 5 |  | 34,131 |  | 24,079 |  | 32,776 |  | 22,869 |  | 31,785 |  | 22,128 |  | 31,171 |  | 21,731 |
| 6 |  | 1,494 |  | 1,083 |  | 1,519 |  | 1,089 |  | 1,825 |  | 1,308 |  | 1,744 |  | 1,250 |
| 7 |  | 743 |  | 537 |  | 698 |  | 499 |  | 691 |  | 494 |  | 671 |  | 480 |
| 8 |  | 36,368 |  | 25,699 |  | 34,993 |  | 24,457 |  | 34,301 |  | 23,930 |  | 33,586 |  | 23,461 |
| 9 | \$ | 156,041 | \$ | 91,326 | \$ | 154,057 | \$ | 78,920 | \$ | 152,825 | \$ | 78,654 | \$ | 151,584 | \$ | 77,532 |

By Counterparty Type
Retail
Residential secured
Qualifying revolving retai
Other retail

## Non-retail

Corporate
Sovereign
Bank
Total


By Counterparty Type
Retail
Residential secured
Qualifying revolving retai
Other retail
Non-retai
Corporate
Sovereign
Bank
Total


## By Counterparty Type

Retail
Residential secured
Qualifying revolving retai
Other retail

## Non-retail

Corporate
Sovereign
Bank

Total
${ }^{1}$ Notional undrawn commitments are equal to the contractually available amounts provided via committed loan agreements less amounts currently outstanding under those committed loan agreements
EAD on undrawn commitments is the amount currently undrawn but expected to be drawn assuming a default on the underlying committed loan agreement.
Prior to Q1 2012, the amounts were calculated based on Canadian GAAP.

AIRB Credit Risk Exposures: Loss Experience ${ }^{1}$


## By Counterparty Type

Retail
Residential secured
Qualifying revolving retai
Other retail
Corporate
Corporate
Bank

|  | $\begin{gathered} 2011 \\ \mathbf{Q 4} \end{gathered}$ |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Historical Actual loss rate ${ }^{2}$ | $\begin{array}{r} \text { Actual } \\ \text { loss rate }{ }^{3,4} \end{array}$ |  | Expected loss rate ${ }^{3}$ |  |
| 13 | 0.01 \% | 0.01 | \% | 0.12 | \% |
| 14 | 3.61 | 3.56 |  | 4.07 |  |
| 15 | 1.10 | 1.17 |  | 1.61 |  |
| 16 | 0.38 | (0.08) |  | 0.59 |  |
| 17 | - | - |  | - |  |
| 18 | - | - |  | 0.03 |  |

${ }^{1}$ Prior to Q1 2012, the amounts were calculated based on Canadian GAAP.
 current year in the historically measured period. This historical data will be updated annually until a complete business cycle is included in the historically measured period. A business cycle is estimated to be $10-15$ years in duration
Retail actual and expected loss rates are measured as follows:

 divided by outstanding balances at the beginning of the four-quarter period.
 predicted at the beginning of the applicable four-quarter period defined above. The expected loss is measured using credit risk parameters (PD $\times$ LGD $\times$ EAD) divided by outstanding balances at the beginning of the four-quarter period.

Commentary:
Differences between actual loss rates and expected loss rates are due to the following reasons:
 over a longer period of time. As a result, actual losses may exceed expected losses during a recession and may fall below expected losses during economic growth.

- Expected loss parameters are conservatively estimated (that is, adjusted upwards) to account for the limited number of years of historical data available
LGD parameters used in the expected loss estimates are adjusted upwards to reflect potential economic downturn conditions.

Retail:
A favourable credit environment and continued good credit quality of new originations have led to actual loss rates for retail exposures in the four quarters ending Q4 2013 being below long term historical levels.
Non-retail:
 measured period.

AIRB Credit Risk Exposures: Actual and Estimated Parameters ${ }^{1}$

| (Percentage) <br> As at | $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2013 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q4 |  |  |  |  |  |  |  |
|  |  | Average Estimated PD ${ }^{2}$ |  | Actual Default Rate |  | Average Estimated LGD ${ }^{3}$ |  | $\begin{gathered} \text { Actual } \\ \text { LGD } \end{gathered}$ |  |
| Retail |  |  |  |  |  |  |  |  |  |
| Residential secured uninsured | 1 | 1.19 | \% | 0.41 | \% | 15.81 | \% | 5.61 | \% |
| Residential secured insured ${ }^{4}$ | 2 | 0.94 |  | 0.38 |  | n/a |  | n/a |  |
| Qualifying revolving retail | 3 | 1.70 |  | 1.54 |  | 84.98 |  | 81.70 |  |
| Other retail | 4 | 1.99 |  | 1.87 |  | 55.36 |  | 49.70 |  |
| Non-Retail | 5 | 1.12 | \% | 0.39 | \% | 39.98 | \% | 23.42 | \% |

${ }^{1}$ Actual and estimated parameters are reported by the Bank on a three-month lag.
${ }^{2}$ Estimated PD reflects a 1 -year through-the-cycle time horizon and is based on long run economic conditions.
${ }^{3}$ Estimated LGD reflects loss estimates under a severe downturn economic scenario
4 LGD for the residential secured insured portfolio is n/a due to the effect of credit risk mitigation from government backed entities.

Securitization and Resecuritization Exposures in the Banking Book ${ }^{1}$

${ }^{1}$ Securitization exposures include the Bank's exposures as originator and investor under both the IRB approach and the Standardized approach.
${ }^{2}$ None of the Bank's resecuritization exposures were subject to credit risk mitigation
${ }^{3}$ Effective Q1 2013, amounts are calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology. Prior to Q1 2013, amounts were calculated in accordance with the Basel II regulatory framework.
${ }^{4}$ Securitization exposures subject to the standardized approach are primarily comprised of investments held in the Banking book.

securitization exposures were deducted from capital, in accordance with the Basel II regulatory framework.
securitization exposures were deducted from capital, in accordance with the Basel II regulatory framework.
Securitization exposures subject to the ratings based approach primarily include liquidity facilities, credit enhancements, letters of credit, and investments held in the Banking book.
Securitization exposures subject to the internal assessment approach are primarily comprised of liquidity facilities provided to the Bank's ABCP conduits.

Risk-Weighted Assets ${ }^{1}$


Effective Q1 2013, amounts are calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology. Prior to Q1 2013, amounts were calculated in accordance with the Basel II regulatory framework.
 in non-retail exposures in accordance with the Basel II regulatory framework.

## Capital Position - Basel III Q4 2013 and Q3 $2013{ }^{1}$

## (\$ millions)

Common Equity Tier 1 Capital (CET1)
Common shares plus related contributed surplus
Retained earnings
Accumulated other comprehensive income (loss)
Common Equity Tier 1 Capital before regulatory adjustments
Common Equity Tier 1 capital regulatory adjustments
Goodwill (net of related tax liability)
Intangibles (net of related tax liabiity) Deferred tax assets excluding those arising from temporary differences
Deferred tax assets excluding
Shortfall of provisions to expected losses
Gains and losses due to changes in own credit risk on fair valued liabilities
Defined benefit pension fund net assets (net of related tax liability)
Investment in own shares
Significant investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory
consolidation, net of eligible short positions (amount above 10\% threshold)
Total regulatory adjustments to Common Equity Tier 1
Common Equity Tier 1 Capita

## Additional Tier 1 capital instruments

Directly issued capital instruments subject to phase out from Additional Tier 1
Additional Tier 1 instruments issued by subsidiaries and held by third parties subject to phase out
Additionar Tier instruments issued by subsidiaries and held by third pa

Additional Tier 1 capital instruments regulatory adjustments
Significant investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions
Total regulatory adjustments to Additional Tier 1 Capital
Additional Tier 1 capital
Tier 1 capital

Tier 2 capital instruments and provisions
Drecty issued capital instruments subject to phase out from Tier 2
Tier 2 instruments issued by subsidiaries and held by third parties subject to phase out
Collective allowances
Tier 2 capital before regulatory adjustments
Tier 2 regulatory adjustments
Investment in own Tier 2 instruments
Significant investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions
Total regulatory adjustments to Tier 2 capital
Tier 2 capital
Total capital
Total risk-weighted assets

| Line \# | $\begin{gathered} 2013 \\ \text { Q4 } \end{gathered}$ |  |  | $\begin{gathered} 2013 \\ \text { Q3 } \end{gathered}$ | $\begin{gathered} \text { Cross } \\ \text { Reference } \end{gathered}$ | $\begin{gathered} \text { OSFI } \\ \text { Template } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | \$ | 19,341 | \$ | 19,255 | $\mathrm{A} 1+\mathrm{A} 2+\mathrm{B}$ | 1 |
| 2 |  | 24,565 |  | 24,122 | C | 2 |
| 3 |  | 3,166 |  | 2,650 | D | 3 |
| 4 |  | 47,072 |  | 46,027 |  | 6 |
| 5 |  | $(13,280)$ |  | $(13,107)$ | E1-E2 | 8 |
| 6 |  | $(2,097)$ |  | $(2,077)$ | F1-F2 | 9 |
| 7 |  | (519) |  | (364) | G | 10 |
| 8 |  | $(1,005)$ |  | (823) | H | 11 |
| 9 |  | (116) |  | (202) | 1 | 12 |
| 10 |  | (89) |  | (75) | $J$ | 14 |
| 11 |  | (389) |  | (368) | K1-K2 | 15 |
| 12 |  | (183) |  | (166) |  | 16 |
| 13 |  | $(3,572)$ |  | $(3,492)$ | L1+L2+L3 | 19 |
| 14 |  | $(21,250)$ |  | $(20,674)$ |  | 28 |
| 15 |  | 25,822 |  | 25,353 |  | 29 |
| 16 |  | 5,524 |  | 5,524 | M1+M2+M3 | 33 |
| 17 |  | 552 |  | 552 | N1+N2 | 34/35 |
| 18 |  | 6,076 |  | 6,076 |  | 36 |
| 19 |  | (352) |  | (352) | $0+\mathrm{P}$ | 40 |
| 20 |  | (352) |  | (352) |  | 43 |
| 21 |  | 5,724 |  | 5,724 |  | 44 |
| 22 |  | 31,546 |  | 31,077 |  | 45 |
| 23 |  | 7,564 |  | 7,620 | Q | 47 |
| 24 |  | 297 |  | 267 | R1 + R2 | 48/49 |
| 25 |  | 1,472 |  | 1,439 | S | 50 |
| 26 |  | 9,333 |  | 9,326 |  | 51 |
| 27 |  | (19) |  | (9) |  | 52 |
| 28 |  | (170) |  | (170) | T | 55 |
| 29 |  | (189) |  | (179) |  | 57 |
| 30 |  | 9,144 |  | 9,147 |  | 58 |
| 31 |  | 40,690 |  | 40,224 |  | 59 |
| 32 | \$ | 286,355 | \$ | 283,521 |  | 60 |

${ }^{1}$ Capital position calculated using the 'All-in' basis.
${ }^{2}$ Cross referenced to the current period on the Reconciliation with Balance Sheet Under Regulatory Scope of Consolidation page.

## Capital Position - Basel III Q4 2013 and Q3 2013 (Continued)

## (\$ millions, except as noted) <br> \section*{As at}



Common Equity Tier 1 capital (as percentage of risk-weighted assets)
Tier 1 (as percentage of risk-weighted assets)
Total capital (as percentage of risk-weighted assets)
CET1 requirement plus capital conservation buffer plus G-SIB buffer plus D-SIB ge of risk-weighted assets)

Common Equity Tier 1 available to meet buffers (as percentage of risk-weighted assets)
OSFI all-in target (minimum plus conservation buffer plus D-SIB surcharge (if applicable))
Common Equity Tier 1 all-in target ratio
ier 1 all-in target ratio
Total Capital all-in target ratio
Amounts below the thresholds for deduction (before risk weighting)
Non-significant investments in the capital of other financial
Significant investments in the common stock of financials
Deferred tax assets arising from temporary differences (net of related tax liability)
Applicable caps on the inclusion of allowances in Tier 2
Allowance eligible for inclusion in Tier 2 in respect of exposures subject to standardized approach (prior to application of cap) Cap on inclusion of allowances in Tier 2 under standardized approach

Capital instruments subject to phase-out arrangements (only applicable between January 1, 2013 to January 1, 2022) Current cap on Additional Tier 1 instruments subject to phase out arrangements
Amounts excluded from Additional Tier 1 due to cap (excess over cap after redemptions and maturities)
Current cap on Tier 2 instruments subject to phase out arrangement
Amounts excluded from Tier 2 due to cap (excess over cap after redemptions and maturities)

## Capital Ratios - transitional basis ${ }^{3}$

Risk-weighted assets
Common Equity Tier 1 capita
Total Capital
Common Equity Tier 1 (as percentage of risk-weighted assets)
Tier 1 (as percentage of risk-weighted assets)
Total capital (as percentage of risk-weighted assets)

## Capital Ratios for significant bank subsidiaries

TD Bank N.A. ${ }^{\text {. }}$
Tier 1 capital ratio
Total capital ratio
TD Mortgage Corporation
Common Equity Tier 1 capital ratio
Total capital ratio
${ }^{1}$ Cross referenced to the current period on the Reconciliation with Balance Sheet Under Regulatory Scope of Consolidation table on page 55
${ }^{2}$ The "all-in" basis of regulatory reporting includes all of the regulatory adjustments that will be required by 2019.
 for non-qualifying capital instruments.
On a stand-alone basis, TD Bank, N.A. reports regulatory capital to the Office of the Comptroller of the Currency (OCC) under Basel I based on calendar quarter-ends. The disclosed capital ratios are based on this framework.

Reconciliation with Balance Sheet Under Regulatory Scope of Consolidation

## $\underset{A s}{(\$ \text { at }}$

Cash and due from banks
Cash and due from banks
Interest-bearing deposits with
Tnterest-bearing deposits with banks
Trading loans, securities and other
Financial assets designated at fair value through profit or loss
Held-to-maturity securities
Availabe-for-sale securities
Securtities purchased under reverse repurchase agreements
Allowance for loan losses
Eligible general allowance reflected in Tier 2 regulatory capital Shortfall of allowance to expected loss
Other
investment in TD Ameritrade
Significant investments e
Significant investments exceeding regulatory thresholds
Significant investments not exceeding regulatory thresholds
Goodwill
Other intangibles
Deferred tax assets (DTA) excluding those arising from temporary differences
DTAs (net of associated DTLs) arising from temporary differences but not realizablite through (NOL L carryback
ther DTA/DTL adjustments
Significant investments in financials (excluding TD Ameritrade)
Significant investments exceeding regulatory thresholds Significant investments exceeding regulatory tirest
Significant investments in Additional Tier 1 capital
Signiticant investments not eceeding regultory the
Significant investments not exceeding regulatory threshold
Other Assets
TOTAL ASSETS
LIABILITIES AND EQUITY
Trading deposits
Derivatives
Securitization liabilities at fair va
Other financial liabilities designated at fair value through profit or loss
Deposits
Other
Deferred tax liabilities
Intangible as
Defined benefts (excluding mortgage servicing rights)
Other deferred tax liabilites
Other DTAIDTL adjusitments (Cash flow hedges and other DTLs)
Gains and losses due to changes in own credit risk on fair value liabilitite
Gains and losses
Other liabilities
Subordinated notes and debentures
Regulatory capital amorizen
Directly issued capital instrum of maturing debentures
Capital instrumed capits is issuedruments sy subject to phase out from Tier 2
Capital instruments not allowed for regulatory capital
Liability for Prreferreds Shares
Capital instruments issued by subsidiaries and held by third parties
Instruments not allowed for regulatoy capital subiect to
Liability for Capital Trust Securities
Directly issued capital instruments subject to phase out from Additional Tier 1
absidials and held by third parties
Liabilities
Common Shares
Preferred Siares
Directly issued capital instruments subject to phase out from Additional Tier 1
Preferred shares not allowed for regulatory capital
Treasury Shares - Common
Treasury Shares - Preferred
Contributed Surplus
Retained Earnings
Accumulated other comprehensive income
Net AOCl included as capital
Non-controlling interests in subsidiaries
Portion allowed for regulatory capital (directly issued)
Portion allowed for regulatory capital (issued by subsidiaries and held by third parties) subject to phase out
TOTAL LIABILITIES AND EQUITY
${ }_{2}$ As per Balance Sheet on page 14

 ${ }^{3}$ Cross referenced to the current period on the Capital Position - Basel III Q4 2013 and Q3 2013 pages.
${ }_{4}^{4}$ This adiustment is related to deferred tax assets/liabilities netted for financial accounting purposes.

## Flow Statement for Regulatory Capital ${ }^{1}$

## (\$ millions)

## Common Equity Tier 1

Balance at beginning of period
New capital issues
Redeemed capital ${ }^{2}$
Gross dividends (deductions)
Shares issued in lieu of dividends (add back)
Profit attributable to shareholders of the parent company ${ }^{3}$
Removal of own credit spread (net of tax)
Movements in other comprehensive income
Currency translation differences
Available-for-sale investments
Other
Goodwill and other intangible assets (deduction, net of related tax liability)
Other, including regulatory adjustments and transitional arrangements
Deferred tax assets that rely on future profitability (excluding those arising from temporary differences)
Prudential valuation adjustments
Other
Balance at end of period
Additional Tier 1 Capital
Balance at beginning of period
New additional Tier 1 eligible capital issues
Redeemed capital
Other, including regulatory adjustments and transitional arrangements
Balance at end of period
Total Tier 1 Capital

## Tier 2 Capital

Balance at beginning of period
New Tier 2 eligible capital issues
Redeemed capital
Amortization adjustments
Allowable collective allowance
Other, including regulatory adjustments and transitional arrangements
Balance at end of period
Total Regulatory Capita

Line $\square$

${ }^{1}$ The statement is based on the applicable regulatory rules in force at the period end.
${ }_{2}$ Represents impact of shares repurchased for cancellation.
${ }_{3}^{3}$ Represents impact of shares repurchased for cancellation.

## Capital Position - Basel III Q2 2013 and Q1 2013

## (\$ millions, except as noted)

## RISK-WEIGHTED ASSETS

## CAPITAL

Common Equity
Common shares
Common shares
Contributed surplu
Retained earnings
AOCI, net of cash flow hedges not fair valued on the balance sheet
Fair value changes in liabilities due to own risk and debit valuation adjustments (DVAs) on derivative liabilities
Gross Common Equity Tier
Deductions:
odwill, net of deferred tax liabilities (DTL)
itangibles, net of DTL
(DTA) excl. arising from temporary difference, net of DTL
Defined benefit pension fund assets, net of DTL
Shorffall in allowance
Net Indirect investments in own shares
Threshold deduction
Excess of Additional Tier 1 Capital deduction (line 25 - line 26 )
Net Common Equity Tier 1
Additional Tier 1 Capital
Tier 1 - Non qualifying - subject to phase out
AOCI - CTA unrealized (loss)
Gross Additional Tier 1 Capital
Deductions:
Shortfall in allowance
Significant investments in common equity of financials
Significant investments in financials (Tier 1 instruments)
Total additional Tier 1 available deduction
Net additional Tier 1 deduction (minimum of absolute value of line 20 or 25)
Net Additional Tier 1 Capital
Net Tier 1 Capit
Tier 2 Capital
Tier 2 - Non qualifying - subject to phase out ${ }^{4}$
Eligible collective allowance
Gross Tier 2 Capital
Deductions:
Shorffall in allowance
Significant investment
Significant investments in common equity of financials
Significant investments in financials (Tier 2 instruments)
Total Tier 2 available deduction
Tier 2 deduction (minimum of absolute value of line 31 or 35 )
Net Tier 2 Capital
Total Regulatory Capital
REGULATORY CAPITAL RATIOS (\%) ${ }^{5}$
Common Equity Tier 1 capital ratio
Tier 1 capital ratio
Total capital ratio
CAPITAL RATIOS FOR SIGNIFICANT BANK SUBSIDIARIES (\%)
TD Bank, N.A.
Tier 1 capital ratio
TD Mortgage Corporation
Common Equity Tier 1 capital ratio
Tier 1 capital ratio

"al-n" basis of regulatory reporting includes all of the regulatory adjustments that will be required by 2010

 of capital instruments issued from consolidated subsidiaries and held by third parties.
 issued from consolidated subsidiaries and held by third parties
On a stand-alone basis, TD Bank, N.A. reports regulatory capital to the Office of the Comptroller of the Currency (OCC) under Basel I based on calendar quarter ends. The disclosed capital ratios are based on this framework.

## Capital Position - Basel II ${ }^{1,2}$

As at
RISK-WEIGHTED ASSETS
CAPITAL
Common shares
Common shares
Retained earnings
Fair value (gain) loss arising from changes in the institution's own credit risk Net unrealized foreign currency translation gains (losses) on investment in subsidiaries, net of hedging activities
Preferred shares ${ }^{3}$
Innovative instruments ${ }^{3}$
Adjustment for transition to measurement under IFRS
Net impact of eliminating one-month reporting lag on U.S. entities ${ }^{4}$
Gross Tier 1 capital
Goodwill and intangibles in excess of $5 \%$ limit
Net Tier 1 Capital
Securitization - gain on sale of mortgages
Securitization - other
$50 \%$ shorffall in allowance ${ }^{5}$
$50 \%$ substantial investments
Investment in insurance subsidiaries ${ }^{6}$
Net impact of eliminating one-month reporting lag on U.S. entities ${ }^{4}$
Adjusted Net Tier 1 Capita

## Tier 2 Capita

Innovative instruments
Subordinated notes and debentures (net of amortization and ineligible)
Eligible collective allowance (re standardized approach)
Accumulated net after-tax unrealized gain on AFS equity securities in OC Securitization - other
$50 \%$ shortfall in allowance
$50 \%$ substantial investment
Investments in insurance subsidiaries ${ }^{\text {a }}$
Net impact of eliminating one-month reporting lag on U.S. entities ${ }^{4}$
Total Tier 2 Capital
Total Regulatory Capital

## REGULATORY CAPITAL RATIOS (\%)

Tier 1 capital ratio ${ }^{\prime}$
CAPITAL RATIOS FOR SIGNIFICANT BANK SUBSIDIARIES (\%) TD Bank, N.A. ${ }^{8}$
Tier 1 capital ratio
Total capital ratio
TD Mortgage Corporation
Tier 1 capital ratio
Total capital ratio ${ }^{7}$

${ }^{1}$ Prior to Q1 2013, amounts were calculated in accordance with the Basel II regulatory framework.
${ }^{2}$ Prior to Q1 2012, the amounts were calculated based on Canadian GAAP.
${ }^{3}$ Effective Q1 2012, in accordance with IAS 32, Financial Instruments: Presentation, the Bank is required to classify certain classes of preferred shares and innovative Tier 1 capital investments as liabilities on the balance sheet. Prior to Q1 2012, in accordance with the CICA Handbook Section 3860 ,

 regulatory purposes only, the Bank's investment in TD Ameritrade was translated using the period-end foreign exchange rate of the Bank.
 the difference is added to Tier 2 capital.
${ }^{6}$ Based on the OSFI advisory letter dated February 20, 2007, 100\% of investments in insurance subsidiaries held prior to January 1,2007 are deducted from Tier 2 capital. The $50 \%$ from Tier 1 capital and $50 \%$ from Tier 2 capital deduction was deferred until 2012.
${ }^{7}$ OSFI's target Tier 1 and Total capital ratios for Canadian banks are $7 \%$ and $10 \%$, respectively.
${ }^{8}$ On a stand-alone basis, TD Bank, N.A. reports regulatory capital to the OCC under Basel I based on calendar quarter-ends. The disclosed capital ratios are based on this framework.

## Adjustments for Items of Note, Net of Income Taxes - Footnotes

## The adjustments for items of note, net of income taxes, are removed from reported results to compute adjusted results.

 of software is recorded in amortization of intangibles; however, amortization of software is not included for purposes of items of note, which only includes amortization of intangibles acquired as a result of asset acquisitions and business combinations.




 excess of the accrued amounts are reported in the Corporate segment. Adjusted results of the Bank exclude the gains and losses of the derivatives in excess of the accrued amount.


 included any further integration charges or direct transaction costs as an item of note.


 event occurs in the corporate loan book that has an associated CDS hedge, the PCL related to the portion that was hedged through the CDS is netted against this item of note.





 The fourth quarter of 2012 was the last quarter U.S. Personal and Commercial Banking included any further Chrysler-related integration charges or direct transaction costs as an item of note



 the transaction was announced. The elevated spending is primarily due to additional costs incurred (other than the amounts capitalized) to build out technology platforms for the business.
 2013, the Bank further reassessed its litigation provisions and determined that additional litigation and litigation-related charges were required as a result of recent developments and settlements reached in the U.S.

 business is included in the Corporate segment net income and is no longer be recorded as an item of note.

This represents the impact of changes in the income tax statutory rate on net deferred income tax balances
 reversals.
 more current information regarding the extent of damage, actual delinquencies in impacted areas, and greater certainty regarding payments to be received under the Alberta Disaster Recovery Program and from property and default insurance.
 provision of $\$ 129$ million ( $\$ 90$ million after tax) for restructuring initiatives related primarily to retail branch and real estate optimization initiatives.

 set up costs related to information technology, external professional consulting, marketing, training, and program management. These costs are included as an item of note in the Canadian Personal and Commercial Banking segment.
 date EPS impact.

## Regulatory Capital

Risk-weighted assets (RWA)

## Approaches used by the Bank to calculate RWA

 For Credit RiskStandardized Approach

Advanced Internal Ratings Based (AIRB) Approach

## For Operational Risk

Standardized Approach

## For Market Risk

Standardized Approach
Internal Models Approach

## Credit Risk Terminology

Gross credit risk exposure

## Counterparty Type / Exposure Classes:

Retail
Residential Secured
Qualifying Revolving Retail (QRR)
Other Retail

## Non-retail

Corporate
Sovereign
Bank

## Exposure Types:

Drawn
Undrawn (commitment)
Repo-style transactions
OTC derivatives
Other off-balance sheet

## AIRB Credit Risk Parameters:

Probability of Default (PD)
Exposure at Default (EAD)
Loss Given Default (LGD)

Credit Valuation Adjustment (CVA)

Common Equity Tier 1 (CET1)

CET1 Ratio

- Used in the calculation of risk-based capital ratios, total risk-weighted assets are calculated for credit, operational and market risks using the approaches described below.
- Under this approach, banks apply a standardized set of risk-weights to exposures, as prescribed by the regulator, to calculate credit risk capital requirements. Standardized risk-weights are based on external credit assessments, where available, and other risk-related factors, including exposure asset class, collateral, etc.
- Under this approach, banks use their own internal historical experience of PD, LGD, EAD and other key risk assumptions to calculate credit risk capital requirements. Use of the AIRB approach is subject to supervisory approval.
- Under this approach, banks apply prescribed factors to a three-year average of annual gross income for each of eight different business lines representing the different activities of the institution (e.g. Corporate Finance, Retail Banking, Asset Management, etc.).
- Under this approach, banks use standardized capital changes prescribed by the regulator to calculate general and specific risk components of market risk.
- Under this approach, banks use their own internal risk management models to calculate specific risk and general market risk changes.
- The total amount the Bank is exposed to at the time of default measured before counterparty-specific provisions or write-offs. Includes exposures under both the Standardized and AIRB approaches to credit risk.
- Includes residential mortgages and home equity lines of credit extended to individuals.
- Includes credit cards, unsecured lines of credit and overdraft protection products extended to individuals (in the case of the Standardized Approach to credit risk, credit card exposures are included in the "Other Retail" category).
- Includes all other loans (e.g. personal loans, student lines of credit and small business loans) extended to individuals and small businesses.
- Includes exposures to corporations, partnerships or proprietorships
- Includes exposures to central governments, central banks, multilateral development banks and certain public sector entities
- Includes exposures to deposit-taking institutions, securities firms and certain public sector entities.
- The amount of funds advanced to a borrower.
- The difference between the authorized and drawn amounts (e.g. the unused portion of a line of credit / committed credit facility).
- Repurchase and reverse repurchase agreements, securities borrowing and lending.
- Privately negotiated derivative contracts.
- All off-balance sheet arrangements other than derivatives and undrawn commitments (e.g. letters of credit, letters of guarantee).
- The likelihood that the borrower will not be able to meet its scheduled repayments within a one year time horizon.
- The total amount the Bank is exposed to at the time of default.
- The amount of the loss when a borrower defaults on a loan, which is expressed as a percentage of EAD.
- CVA represents an add-on capital charge that measures credit risk due to default of derivative counterparties. This add-on charge requires banks to capitalize for the potential changes in counterparty credit spread for the derivative portfolios. As per OSFl's Final Capital Adequacy Requirements (CAR) guideline, CVA capital add-on charge will be effective January 1, 2014.
- This is a primary Basel III capital measure comprised mainly of common equity, retained earnings and qualifying non-controlling interest in subsidiaries. Regulatory deductions made to arrive at the CET1 capital include, goodwill and intangibles, unconsolidated investments in banking financial, and insurance entities, deferred tax assets, defined benefit pension fund assets and shortfalls in allowances
- CET1 ratio represents the predominant measure of capital adequacy under Basel III and equals CET1 capital divided by RWA.

Acronyms

| Acronym | Definition | Acronym | Definition |
| :---: | :---: | :---: | :---: |
| ABCP | Asset-Backed Commercial Paper | IRB | Internal Ratings Based |
| ACI | Acquired Credit-Impaired | LGD | Loss Given Default |
| AFS | Available-For-Sale | MBS | Mortgage-Backed Security |
| AIRB | Advanced Internal Ratings Based | N/A | Not Applicable |
| AOCI | Accumulated Other Comprehensive Income | NII | Net Interest Income |
| CAD P\&C | Canadian Personal and Commercial Banking | NHA | National Housing Act |
| CAR | Capital Adequacy Requirements | OCC | Office of the Comptroller of the Currency |
| CDS | Credit Default Swap | OCI | Other Comprehensive Income |
| CICA | Canadian Institute of Chartered Accountants | OSFI | Office of the Superintendent of Financial Institutions Canada |
| CVA | Credit Valuation Adjustment | PCL | Provision for Credit Losses |
| EAD | Exposure at Default | PD | Probability of Default |
| FDIC | Federal Deposit Insurance Corporation | QRR | Qualifying Revolving Retail |
| GAAP | Generally Accepted Accounting Principles | QCCP | Qualifying Central Counterparty |
| HELOC | Home Equity Line of Credit | RWA | Risk-Weighted Assets |
| HTM | Held-to-maturity securities | TEB | Taxable Equivalent Basis |
| IFRS | International Financial Reporting Standards | U.S. P\&C | U.S. Personal and Commercial Banking |


[^0]:    
    ${ }^{2}$ Derivatives executed through a central clearing house reduce settlement risk due to the ability to settle net offsetting positions. The Bank also receives preferential capital treatment relative to those settled with non-central clearing house counterparties.

[^1]:    Gross credit risk exposure is before credit risk mitigants. This table excludes securitization, equity and other credit RWA

