

# 3<sup>rd</sup> Quarter 2015 • Report to Shareholders • Three and Nine months ended July 31, 2015

# TD Bank Group Reports Third Quarter 2015 Results

The financial information in this document is reported in Canadian dollars, and is based on the Bank's unaudited Interim Consolidated Financial Statements and related Notes prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB), unless otherwise noted.

The Bank implemented new and amended standards under IFRS, which required retrospective application, effective the first quarter of fiscal 2015 (2015 IFRS Standards and Amendments). As a result, certain comparative amounts have been restated where applicable. For more information refer to Note 2 of the Interim Consolidated Financial Statements in this document. The 2015 IFRS Standards and Amendments were not incorporated into the regulatory capital disclosures presented prior to the first quarter of 2015.

Reported results conform to generally accepted accounting principles (GAAP), in accordance with IFRS. Adjusted measures are non-GAAP measures. Refer to the "How the Bank Reports" section of the Management's Discussion and Analysis (MD&A) for an explanation of reported and adjusted results.

#### THIRD QUARTER FINANCIAL HIGHLIGHTS, compared with the third quarter a year ago:

- Reported diluted earnings per share were \$1.19, compared with \$1.11.
- Adjusted diluted earnings per share were \$1.20 compared with \$1.15.
- Reported net income was \$2,266 million, compared with \$2,107 million.
- Adjusted net income was \$2,285 million, compared with \$2,167 million.

YEAR-TO-DATE FINANCIAL HIGHLIGHTS, nine months ended July 31, 2015, compared with the corresponding period a year ago:

- Reported diluted earnings per share were \$3.25, compared with \$3.22.
- Adjusted diluted earnings per share were \$3.47, compared with \$3.29.
- Reported net income was \$6,185 million, compared with \$6,137 million.
- Adjusted net income was \$6,577 million, compared with \$6,265 million.

#### THIRD QUARTER ADJUSTMENTS (ITEMS OF NOTE)

The third quarter reported earnings figures included the following items of note:

- Amortization of intangibles of \$62 million after tax (3 cents per share), compared with \$60 million after tax (3 cents per share) in the third quarter a year ago.
- Recovery of litigation losses of \$24 million after tax (1 cent per share) related to certain litigation matters recognized as an item of note in prior quarters.
- A gain of \$19 million after tax (1 cent per share) due to the change in fair value of derivatives hedging the reclassified available-for-sale securities portfolio, compared with a gain of \$24 million after tax (1 cent per share) in the third quarter a year ago.

**TORONTO, August 27, 2015** – TD Bank Group ("TD" or the "Bank") today announced its financial results for the third quarter ended July 31, 2015. The Bank recorded adjusted earnings of \$2.3 billion, an increase of 5% compared with the same quarter last year, reflecting strong contributions from the Canadian Retail and Wholesale Banking segments.

"TD's third quarter performance demonstrates the strength of our diversified business model," said Bharat Masrani, Group President and Chief Executive Officer. "Our results were fueled by good organic growth, continued strong credit performance, favourable currency translation, and positive operating leverage."

# Canadian Retail

Canadian Retail delivered net income of \$1.6 billion, an increase of 11% over the third quarter last year on a reported basis, and 8% over the third quarter last year on an adjusted basis. Earnings were primarily driven by good loan, deposit, and wealth asset volume growth and very strong insurance earnings.

"Our Canadian Retail businesses performed very well," said Tim Hockey, Group Head, Canadian Banking and Wealth Management. "We are delighted that TD Canada Trust was recognized for the tenth consecutive year by J.D. Power for attaining 'Highest in Customer Satisfaction Among the Big Five Retail Banks.' Looking ahead, we will continue to focus on providing legendary customer experiences through all of our channels."

#### U.S. Retail

U.S. Retail reported net income for the third quarter was US\$543 million and adjusted net income was US\$524 million. Excluding the Bank's investment in TD Ameritrade, the segment generated adjusted net income of US\$450 million, in line with the third quarter last year. The results reflect strong loan and deposit growth, and disciplined expense management, partially offset by lower margins and normalizing credit losses.

TD Ameritrade contributed US\$74 million in earnings, an increase of 7% compared with the third quarter last year.

"Our U.S. Retail business had a strong quarter, with very good volume growth and excellent expense management," said Mike Pedersen, Group Head, U.S. Banking. "Our ongoing focus on customer experience, deepening relationships, and productivity positions us well going forward."

#### Wholesale Banking

Wholesale Banking net income for the quarter was \$239 million, an increase of 11% compared with the third quarter last year, driven by higher trading, mergers and acquisitions fees, and corporate lending revenue.

"Our results reflected strong trading, good debt capital market originations activity, and a growing U.S. loan portfolio," said Bob Dorrance, Group Head, Wholesale Banking. "We remain focused on growing and strengthening client relationships and managing our risk."

#### Capital

TD's Common Equity Tier 1 Capital ratio on a Basel III fully phased-in basis was 10.1%, compared with 9.9% last quarter.

### Conclusion

"Our results this quarter reflect the growth engines, earnings power and resilience of our businesses against a challenging operating and economic backdrop," said Masrani. "We remain relentlessly focused on delivering and pursuing growth opportunities, increasing our productivity, and adapting our organization for the future."

The foregoing contains forward-looking statements. Please see the "Caution Regarding Forward-Looking Statements" on page 3.

# CONTENTS

| 1  | THIRD QUARTER FINANCIAL HIGHLIGHTS and            | 52 | Accounting Policies and Estimates                    |
|----|---|----|--|
|    | ADJUSTMENTS (ITEMS OF NOTE)                       | 53 | Changes in Internal Control over Financial Reporting |
|    | MANAGEMENT'S DISCUSSION AND ANALYSIS              |    | INTERIM CONSOLIDATED FINANCIAL STATEME               |
| 4  | Financial Highlights                              | 54 | Interim Consolidated Balance Sheet                   |
| 5  | How We Performed                                  | 55 | Interim Consolidated Statement of Income             |
| 9  | Financial Results Overview                        | 56 | Interim Consolidated Statement of Comprehensive In   |
| 14 | How Our Businesses Performed                      | 57 | Interim Consolidated Statement of Changes in Equity  |
| 22 | Balance Sheet Review                              | 58 | Interim Consolidated Statement of Cash Flows         |
| 23 | Credit Portfolio Quality                          | 59 | Notes to Interim Consolidated Financial Statements   |
| 30 | Capital Position                                  |    |  |
| 34 | Managing Risk                                     | 98 | SHAREHOLDER AND INVESTOR INFORMATION                 |
| 49 | Securitization and Off-Balance Sheet Arrangements |    |  |

51 Quarterly Results

# ED FINANCIAL STATEMENTS

- tement of Income
- tement of Comprehensive Income
- tement of Changes in Equity
- tement of Cash Flows
  - lated Financial Statements

### **IVESTOR INFORMATION**

#### Caution Regarding Forward-Looking Statements

From time to time, the Bank (as defined in this document) makes written and/or oral forward-looking statements, including in this document, in other filings with Canadian regulators or the United States (U.S.) Securities and Exchange Commission (SEC), and in other communications. In addition, representatives of the Bank may make forward-looking statements orally to analysts, investors, the media and others. All such statements are made pursuant to the "safe harbour" provisions of, and are intended to be forward-looking statements under, applicable Canadian and U.S. securities legislation, including the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements include, but are not limited to, statements made in this document, the Management's Discussion and Analysis ("MD&A") in the Bank's 2014 Annual Report under the heading "Economic Summary and Outlook", for each business segment under headings "Business Outlook and Focus for 2015", and in other statements regarding the Bank's objectives and priorities for 2015 and beyond and strategies to achieve them, and the Bank's anticipated financial performance. Forward-looking statements are typically identified by words such as "will", "should", "believe", "expect", "anticipate", "intend", "estimate", "plan", "may", and "could".

By their very nature, these forward-looking statements require the Bank to make assumptions and are subject to inherent risks and uncertainties, general and specific. Especially in light of the uncertainty related to the physical, financial, economic, political, and regulatory environments, such risks and uncertainties many of which are beyond the Bank's control and the effects of which can be difficult to predict - may cause actual results to differ materially from the expectations expressed in the forward-looking statements. Risk factors that could cause, individually or in the aggregate, such differences include: credit, market (including equity, commodity, foreign exchange, and interest rate), liquidity, operational (including technology), reputational, insurance, strategic, regulatory, legal, environmental, capital adequacy, and other risks. Examples of such risk factors include the general business and economic conditions in the regions in which the Bank operates; the ability of the Bank to execute on key priorities, including to successfully complete acquisitions and strategic plans and to attract, develop and retain key executives; disruptions in or attacks (including cyber attacks) on the Bank's information technology, internet, network access or other voice or data communications systems or services; the evolution of various types of fraud or other criminal behaviour to which the Bank is exposed; the failure of third parties to comply with their obligations to the Bank or its affiliates, including relating to the care and control of information; the impact of new and changes to current laws and regulations; the overall difficult litigation environment, including in the U.S.; increased competition, including through internet and mobile banking; changes to the Bank's credit ratings; changes in currency and interest rates; increased funding costs and market volatility due to market illiquidity and competition for funding; changes to accounting standards, policies and methods used by the Bank; existing and potential international debt crises; and the occurrence of natural and unnatural catastrophic events and claims resulting from such events. The Bank cautions that the preceding list is not exhaustive of all possible risk factors and other factors could also adversely affect the Bank's results. For more detailed information, please see the "Risk Factors and Management" section of the 2014 MD&A, as may be updated in subsequently filed quarterly reports to shareholders and news releases (as applicable) related to any transactions or events discussed under the heading "Significant Events" in the relevant MD&A, which applicable releases may be found on www.td.com. All such factors should be considered carefully, as well as other uncertainties and potential events, and the inherent uncertainty of forward-looking statements, when making decisions with respect to the Bank and the Bank cautions readers not to place undue reliance on the Bank's forward-looking statements.

Material economic assumptions underlying the forward-looking statements contained in this document are set out in the 2014 MD&A under the headings "Economic Summary and Outlook", and for each business segment, "Business Outlook and Focus for 2015", each as updated in subsequently filed quarterly reports to shareholders.

Any forward-looking statements contained in this document represent the views of management only as of the date hereof and are presented for the purpose of assisting the Bank's shareholders and analysts in understanding the Bank's financial position, objectives and priorities and anticipated financial performance as at and for the periods ended on the dates presented, and may not be appropriate for other purposes. The Bank does not undertake to update any forward-looking statements, whether written or oral, that may be made from time to time by or on its behalf, except as required under applicable securities legislation.

This document was reviewed by the Bank's Audit Committee and was approved by the Bank's Board of Directors, on the Audit Committee's recommendation, prior to its release.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF OPERATING PERFORMANCE

This MD&A is presented to enable readers to assess material changes in the financial condition and operating results of TD Bank Group ("TD" or the "Bank") for the three and nine months ended July 31, 2015, compared with the corresponding periods shown. This MD&A should be read in conjunction with the Bank's unaudited Interim Consolidated Financial Statements and related Notes included in this Report to Shareholders and with the 2014 Consolidated Financial Statements and related Notes included in this Report to Shareholders and with the 2014 Consolidated Financial Statements and related Notes and 2014 Management's Discussion and Analysis (2014 MD&A). This MD&A is dated August 26, 2015. Unless otherwise indicated, all amounts are expressed in Canadian dollars and have been primarily derived from the Bank's 2014 Consolidated Financial Statements and related Notes or Interim Consolidated Financial Statements and related Notes, prepared in accordance with IFRS as issued by the IASB. The Bank implemented new and amended standards under IFRS, which required retrospective application, effective the first quarter of fiscal 2015 (2015 IFRS Standards and Amendments). As a result, certain comparative amounts have been restated where applicable. For more information refer to Note 2 of the Interim Consolidated Financial Statements in this document. The 2015 IFRS Standards and Amendments were not incorporated into the regulatory capital disclosures presented prior to the first quarter of 2015. Additional information relating to the Bank's 2014 Annual Information Form, is available on the Bank's website at <a href="http://www.td.com">http://www.td.com</a>, as well as on SEDAR at http://www.sec.gov (EDGAR filers section).

# **TABLE 1: FINANCIAL HIGHLIGHTS**

| (millions of Canadian dollars, except as noted)            |    |           | A  | s at or for the | three n |         |    | As at or for the | e nine m |         |
|--|----|-----------|----|-----------------|---------|---------|----|------------------|----------|---------|
|  |    | July 31   |    | April 30        |         | July 31 |    | July 31          |          | July 31 |
|  |    | 2015      |    | 2015            |         | 2014    |    | 2015             |          | 2014    |
| Results of operations                                      |    |           |    |                 |         |         |    |                  |          |         |
| Total revenue  | \$ | 8,006     | \$ | 7,759           | \$      | 7,509   | \$ | 23,379           | \$       | 22,509  |
| Provision for credit losses (PCL)                          |    | 437       |    | 375             |         | 338     |    | 1,174            |          | 1,186   |
| Insurance claims and related expenses                      |    | 600       |    | 564             |         | 771     |    | 1,863            |          | 2,113   |
| Non-interest expenses                                      |    | 4,292     |    | 4,705           |         | 4,040   |    | 13,162           |          | 12,165  |
| Net income – reported                                      |    | 2,266     |    | 1,859           |         | 2,107   |    | 6,185            |          | 6,137   |
| Net income – adjusted <sup>1</sup>                         |    | 2,285     |    | 2,169           |         | 2,167   |    | 6,577            |          | 6,265   |
| Return on common equity – reported                         |    | 14.9      | %  | 12.8            | %       | 16.3    | %  | 14.2             | %        | 16.3    |
| Return on common equity – adjusted <sup>2</sup>            |    | 15.0      |    | 15.0            |         | 16.8    |    | 15.1             |          | 16.6    |
| Financial position   |    |           |    |                 |         |         |    |                  |          |         |
| Total assets   | \$ | 1,099,202 | \$ | 1,030,954       | \$      | 939,680 | \$ | 1,099,202        | \$       | 939,680 |
| Total equity   |    | 65,965    |    | 61,597          |         | 54,755  |    | 65,965           |          | 54,755  |
| Total Common Equity Tier 1 (CET1) Capital                  |    |           |    |                 |         |         |    |                  |          |         |
| risk-weighted assets (RWA) <sup>3,4</sup>                  |    | 369,495   |    | 343,596         |         | 316,716 |    | 369,495          |          | 316,716 |
| Financial ratios   |    |           |    |                 |         |         |    |                  |          |         |
| Efficiency ratio – reported                                |    | 53.6      | %  | 60.6            | %       | 53.8    | %  | 56.3             | %        | 54.0    |
| Efficiency ratio – adjusted <sup>1</sup>                   |    | 53.4      |    | 54.8            |         | 52.3    |    | 54.0             |          | 52.5    |
| Common Equity Tier 1 Capital ratio <sup>3</sup>            |    | 10.1      |    | 9.9             |         | 9.3     |    | 10.1             |          | 9.3     |
| Tier 1 Capital ratio <sup>3</sup>                          |    | 11.5      |    | 11.5            |         | 11.0    |    | 11.5             |          | 11.0    |
| Provision for credit losses as a % of net average          |    |           |    |                 |         |         |    |                  |          |         |
| loans and acceptances <sup>5</sup>                         |    | 0.33      |    | 0.32            |         | 0.28    |    | 0.31             |          | 0.34    |
| Common share information – reported (dollars)              |    |           |    |                 |         |         |    |                  |          |         |
| Per share earnings   |    |           |    |                 |         |         |    |                  |          |         |
| Basic  | \$ | 1.20      | \$ | 0.98            | \$      | 1.12    | \$ | 3.26             | \$       | 3.23    |
| Diluted  |    | 1.19      |    | 0.97            |         | 1.11    |    | 3.25             |          | 3.22    |
| Dividends per share  |    | 0.51      |    | 0.51            |         | 0.47    |    | 1.49             |          | 1.37    |
| Book value per share                                       |    | 33.25     |    | 30.90           |         | 27.48   |    | 33.25            |          | 27.48   |
| Closing share price  |    | 52.77     |    | 55.70           |         | 57.02   |    | 52.77            |          | 57.02   |
| Shares outstanding (millions)                              |    |           |    |                 |         |         |    |                  |          |         |
| Average basic  |    | 1,851.1   |    | 1,848.3         |         | 1,840.2 |    | 1,847.9          |          | 1,838.1 |
| Average diluted  |    | 1,855.7   |    | 1,853.4         |         | 1,846.5 |    | 1,853.0          |          | 1,844.3 |
| End of period  |    | 1,853.6   |    | 1,851.6         |         | 1,841.6 |    | 1,853.6          |          | 1,841.6 |
| Market capitalization (billions of Canadian dollars)       | \$ | 97.8      | \$ | 103.1           | \$      | 105.0   | \$ | 97.8             | \$       | 105.0   |
| Dividend yield   |    | 3.7       | %  | 3.6             | %       | 3.3     |    | 3.6              | %        | 3.4     |
| Dividend payout ratio                                      |    | 42.7      |    | 52.2            |         | 42.0    |    | 45.7             |          | 42.3    |
| Price-earnings ratio                                       |    | 12.7      |    | 13.7            |         | 14.0    |    | 12.7             |          | 14.0    |
| Common share information – adjusted (dollars) <sup>1</sup> |    |           |    |                 |         |         |    |                  |          |         |
| Per share earnings   |    |           |    |                 |         |         |    |                  |          |         |
| Basic  | \$ | 1.21      | \$ | 1.15            | \$      | 1.15    | \$ | 3.47             | \$       | 3.30    |
| Diluted  | •  | 1.20      | •  | 1.14            |         | 1.15    |    | 3.47             |          | 3.29    |
| Dividend payout ratio                                      |    | 42.3      | %  | 44.5            | %       | 40.9    | %  | 42.9             | %        | 41.5    |
| Price-earnings ratio                                       |    | 11.9      |    | 12.7            |         | 13.4    |    | 11.9             |          | 13.4    |

<sup>1</sup> Adjusted measures are non-GAAP measures. Refer to the "How the Bank Reports" section of this document for an explanation of reported and adjusted results.

<sup>2</sup> Adjusted return on common equity is a non-GAAP financial measure. Refer to the "Return on Common Equity" section of this document for an explanation.

<sup>3</sup> Prior to the first quarter of 2015, amounts have not been adjusted to reflect the impact of the 2015 IFRS Standards and Amendments.

<sup>4</sup> Effective the third quarter of 2014, each capital ratio has its own RWA measure due to the Office of the Superintendent of Financial Institutions Canada (OSFI) prescribed scalar for inclusion of the Credit Valuation Adjustment (CVA). For the third and fourth quarter of 2014, the scalars for inclusion of CVA for CET1, Tier 1, and Total Capital RWA were 57%, 65%, and 77%, respectively. For fiscal 2015, the scalars are 64%, 71%, and 77%, respectively.

<sup>5</sup> Excludes acquired credit-impaired (ACI) loans and debt securities classified as loans. For additional information on ACI loans, see the "Credit Portfolio Quality" section of the MD&A and Note 5 to the Interim Consolidated Financial Statements. For additional information on debt securities classified as loans, see the "Exposure to Non-Agency Collateralized Mortgage Obligations" discussion and tables in the "Credit Portfolio Quality" section of the MD&A and Note 5 to the Interim Consolidated Financial Statements.

# HOW WE PERFORMED

# **Corporate Overview**

The Toronto-Dominion Bank and its subsidiaries are collectively known as TD Bank Group. TD is the seventh largest bank in North America by branches and serves more than 24 million customers in three key businesses operating in a number of locations in financial centres around the globe: Canadian Retail, U.S. Retail, and Wholesale Banking. TD also ranks among the world's leading online financial services firms, with approximately 10 million active online and mobile customers. TD had \$1.1 trillion in assets on July 31, 2015. The Toronto-Dominion Bank trades under the symbol "TD" on the Toronto and New York Stock Exchanges.

# How the Bank Reports

The Bank prepares its Interim Consolidated Financial Statements in accordance with IFRS, the current GAAP, and refers to results prepared in accordance with IFRS as "reported" results. The Bank also utilizes non-GAAP financial measures to arrive at "adjusted" results to assess each of its businesses and to measure the overall Bank performance. To arrive at adjusted results, the Bank removes "items of note", net of income taxes, from reported results. The items of note relate to items which management does not believe are indicative of underlying business performance. The Bank believes that adjusted results provide the reader with a better understanding of how management views the Bank's performance. The items of note are disclosed on Table 3. As explained, adjusted results are different from reported results determined in accordance with IFRS. Adjusted results, items of note, and related terms used in this document are not defined terms under IFRS and, therefore, may not be comparable to similar terms used by other issuers.

| TABLE 2: OPERATING RESULTS – Reported                                   |             |    |              |     |           |    |              |     |           |
|---|-------------|----|--------------|-----|-----------|----|--------------|-----|-----------|
| (millions of Canadian dollars)  |             | F  | or the three | mon | ths ended | ŀ  | For the nine | mor | ths ended |
|   | <br>July 31 |    | April 30     |     | July 31   |    | July 31      |     | July 31   |
|   | 2015        |    | 2015         |     | 2014      |    | 2015         |     | 2014      |
| Net interest income   | \$<br>4,697 | \$ | 4,580        | \$  | 4,435     | \$ | 13,837       | \$  | 13,127    |
| Non-interest income   | 3,309       |    | 3,179        |     | 3,074     |    | 9,542        |     | 9,382     |
| Total revenue   | 8,006       |    | 7,759        |     | 7,509     |    | 23,379       |     | 22,509    |
| Provision for credit losses   | 437         |    | 375          |     | 338       |    | 1,174        |     | 1,186     |
| Insurance claims and related expenses                                   | 600         |    | 564          |     | 771       |    | 1,863        |     | 2,113     |
| Non-interest expenses   | 4,292       |    | 4,705        |     | 4,040     |    | 13,162       |     | 12,165    |
| Income before income taxes and equity in net income of an               |             |    |              |     |           |    |              |     |           |
| investment in associate   | 2,677       |    | 2,115        |     | 2,360     |    | 7,180        |     | 7,045     |
| Provision for income taxes  | 502         |    | 344          |     | 330       |    | 1,264        |     | 1,142     |
| Equity in net income of an investment in associate, net of income taxes | 91          |    | 88           |     | 77        |    | 269          |     | 234       |
| Net income – reported   | 2,266       |    | 1,859        |     | 2,107     |    | 6,185        |     | 6,137     |
| Preferred dividends   | 25          |    | 24           |     | 25        |    | 73           |     | 111       |
| Net income available to common shareholders and non-controlling         |             |    |              |     |           |    |              |     |           |
| interests in subsidiaries   | \$<br>2,241 | \$ | 1,835        | \$  | 2,082     | \$ | 6,112        | \$  | 6,026     |
| Attributable to:  | <br>        |    |              |     |           |    |              |     |           |
| Non-controlling interests   | \$<br>28    | \$ | 28           | \$  | 27        | \$ | 83           | \$  | 80        |
| Common shareholders   | 2,213       |    | 1,807        |     | 2,055     |    | 6,029        |     | 5,946     |

The following table provides a reconciliation between the Bank's adjusted and reported results.

| millions of Canadian dollars)  |                 | For the three mo | nths ended      | For the nine mor | nths ended      |
|--|-----------------|------------------|-----------------|------------------|-----------------|
|  | July 31<br>2015 | April 30<br>2015 | July 31<br>2014 | July 31<br>2015  | July 31<br>2014 |
| Dperating results – adjusted   | 2010            | 2010             | 2011            | 2010             | 2011            |
| Vet interest income \$   | 4,697 \$        | 4,580 \$         | 4,435           | 5 13,837 \$      | 13,127          |
| Non-interest income <sup>1</sup>   | 3,288           | 3,162            | 3,047           | 9,504            | 9,102           |
| Fotal revenue  | 7,985           | 7,742            | 7,482           | 23,341           | 22,229          |
| Provision for credit losses <sup>2</sup>   | 437             | 375              | 363             | 1,174            | 1,211           |
| nsurance claims and related expenses   | 600             | 564              | 771             | 1,863            | 2,113           |
| Non-interest expenses <sup>3</sup>   | 4,261           | 4,243            | 3,912           | 12,596           | 11,675          |
| ncome before income taxes and equity in net income of an investment                  |                 |                  |                 |                  |                 |
| in associate   | 2,687           | 2,560            | 2,436           | 7,708            | 7,230           |
| Provision for income taxes <sup>4</sup>  | 508             | 495              | 359             | 1,445            | 1,239           |
| Equity in net income of an investment in associate, net of income taxes <sup>5</sup> | 106             | 104              | 90              | 314              | 274             |
| Net income – adjusted  | 2,285           | 2,169            | 2,167           | 6,577            | 6,265           |
| Preferred dividends  | 25              | 24               | 25              | 73               | 11              |
| Net income available to common shareholders and                                      |                 |                  |                 |                  |                 |
| non-controlling interests in subsidiaries – adjusted                                 | 2,260           | 2,145            | 2,142           | 6,504            | 6,154           |
| Attributable to:   |                 |                  |                 |                  |                 |
| Non-controlling interests in subsidiaries, net of income taxes                       | 28              | 28               | 27              | 83               | 80              |
| let income available to common shareholders – adjusted                               | 2,232           | 2,117            | 2,115           | 6,421            | 6,074           |
| Adjustments for items of note, net of income taxes                                   |                 |                  |                 |                  |                 |
| Amortization of intangibles <sup>6</sup>   | (62)            | (65)             | (60)            | (190)            | (184            |
| itigation and litigation-related charge/reserve <sup>7</sup>                         | 24              | (32)             | -               | (8)              | -               |
| air value of derivatives hedging the reclassified available-for-sale                 |                 |                  |                 |                  |                 |
| securities portfolio <sup>8</sup>  | 19              | 15               | 24              | 34               | 43              |
| Restructuring charges <sup>9</sup>   | -               | (228)            | -               | (228)            | -               |
| ntegration charges and direct transaction costs relating to the                      |                 |                  |                 |                  |                 |
| acquisition of the credit card portfolio of MBNA Canada <sup>10</sup>                | -               | -                | (27)            | -                | (71             |
| Set-up, conversion and other one-time costs related to affinity relationship         |                 |                  |                 |                  |                 |
| with Aimia and acquisition of Aeroplan Visa credit card accounts <sup>11</sup>       | -               | -                | (16)            | -                | (131            |
| mpact of Alberta flood on the loan portfolio <sup>12</sup>                           | -               | -                | 19              | -                | 19              |
| Gain on sale of TD Waterhouse Institutional Services <sup>13</sup>                   | -               | -                | -               | -                | 196             |
| Total adjustments for items of note  | (19)            | (310)            | (60)            | (392)            | (128            |
| Net income available to common shareholders – reported \$                            | 2.213 \$        | 1.807 \$         | 2.055           | 6.029 \$         | 5.946           |

<sup>1</sup> Adjusted non-interest income excludes the following items of note: *third quarter 2015* – \$21 million gain due to change in fair value of derivatives hedging the reclassified available-for-sale (AFS) securities portfolio, as explained in footnote 8; *second quarter 2015* – \$17 million gain due to change in fair value of derivatives hedging the reclassified AFS securities portfolio; *third quarter 2014* – \$27 million gain due to change in fair value of derivatives hedging the reclassified AFS securities portfolio; value of derivatives hedging the reclassified AFS securities portfolio; \$231 million gain due to the sale of TD Waterhouse Institutional Services, as explained in footnote 13.

Adjusted provision for credit losses (PCL) excludes the following items of note: *third quarter 2014* – \$25 million release of the provision for the impact of the Alberta flood on the loan portfolio, as explained in footnote 12.

<sup>3</sup> Adjusted non-interest expenses excludes the following items of note: *third quarter 2015* – \$70 million amortization of intangibles, as explained in footnote 6; \$39 million recovery of litigation losses, as explained in footnote 7; second quarter 2015 – \$73 million amortization of intangibles; \$337 million due to the initiatives to reduce costs; \$52 million of litigation charges; *first quarter 2015* – \$73 million amortization of intangibles; third quarter 2014 – \$70 million amortization of intangibles; \$36 million of integration charges relating to the acquisition of the credit card portfolio of MBNA Canada, as explained in footnote 10; \$22 million of costs in relation to the affinity relationship with Aimia and acquisition of Aeroplan Visa credit card portfolio of MBNA Canada; *first quarter 2014* – \$75 million amortization of intangibles; \$32 million of integration charges relating to the acquisition of the credit card portfolio of MBNA Canada; *first quarter 2014* – \$71 million amortization of intangibles; \$28 million of integration charges relating to the acquisition of MBNA Canada; *first quarter 2014* – \$71 million amortization of intangibles; \$28 million of integration charges relating to the acquisition of MBNA Canada; *first quarter 2014* – \$71 million amortization of intangibles; \$28 million of integration charges relating to the credit card portfolio of MBNA Canada; *first quarter 2014* – \$71 million amortization of intangibles; \$28 million of integration charges relating to the acquisition of MBNA Canada; *first quarter 2014* – \$71 million amortization of intangibles; \$28 million of accounts.

<sup>4</sup> For reconciliation between reported and adjusted provision for income taxes, see the "Non-GAAP Financial Measures – Reconciliation of Reported to Adjusted Provision for Income Taxes" table in the "Income Taxes" section of the MD&A.

<sup>5</sup> Adjusted equity in net income of an investment in associate excludes the following items of note: third quarter 2015 – \$15 million amortization of intangibles, as explained in footnote 6; second quarter 2015 – \$16 million amortization of intangibles; first quarter 2015 – \$14 million amortization of intangibles; third quarter 2014 – \$13 million amortization of intangibles; first quarter 2014 – \$14 million amortization of intangibles.

<sup>6</sup> Amortization of intangibles relate to intangibles acquired as a result of asset acquisitions and business combinations. Although the amortization of software and asset servicing rights are recorded in amortization of intangibles, they are not included for purposes of the items of note.

<sup>7</sup> As a result of an adverse judgment and evaluation of certain other developments and exposures in the U.S. in 2015, the Bank took prudent steps to reassess its litigation provision. Having considered these factors, including related or analogous cases, the Bank determined, in accordance with applicable accounting standards, that an increase of \$52 million (\$32 million after tax) to the Bank's litigation provision was required in the second quarter of 2015. During the third quarter of 2015, distributions of \$39 million (\$24 million after tax) were received by the Bank as a result of previous settlements reached on certain matters in the U.S., whereby the Bank was assigned the right to these distributions, if and when made available. The amount in the third quarter of 2015 reflects this recovery of previous settlements.

<sup>8</sup> During 2008, the Bank changed its trading strategy with respect to certain trading debt securities and reclassified these securities from trading to the available-for-sale category effective August 1, 2008. These debt securities are economically hedged, primarily with credit default swap and interest rate swap contracts which are recorded on a fair value basis with changes in fair value recorded in the period's earnings. Management believes that this asymmetry in the accounting treatment between derivatives and the reclassified debt securities results in volatility in earnings from period to period that is not indicative of the economics of the underlying business performance in Wholesale Banking. The Bank may from time to time replace securities within the portfolio to best utilize the initial, matched fixed term funding. As a result, the derivatives are accounted for on an accrual basis in Wholesale Banking and the gains and losses related to the derivatives in excess of the accrued amounts are reported in the Corporate segment. Adjusted results of the Bank exclude the gains and losses of the derivatives in excess of the accrued amount.

<sup>9</sup> The Bank recorded \$337 million (\$228 million after tax) of restructuring charges in the second quarter of 2015, to reduce costs and manage expenses in a sustainable manner and to achieve greater operational efficiencies. These measures include process redesign and business restructuring, retail branch and real estate optimization, and organizational review. These restructuring charges have been recorded as an adjustment to net income within the Corporate segment.

<sup>10</sup> As a result of the acquisition of the credit card portfolio of MBNA Canada, as well as certain other assets and liabilities, the Bank incurred integration charges. Integration charges consist of costs related to information technology, employee retention, external professional consulting charges, marketing (including customer communication and rebranding), integrationrelated travel, employee severance costs, consulting, and training. The Bank's integration charges related to the MBNA acquisition were higher than what were anticipated when the transaction was first announced. The elevated spending was primarily due to additional costs incurred (other than the amounts capitalized) to build out technology platforms for the business. Integration charges related to this acquisition were incurred by the Canadian Retail segment. The fourth quarter of 2014 was the last quarter Canadian Retail included any further MBNA-related integration charges as an item of note. <sup>11</sup> On December 27, 2013, the Bank acquired approximately 50% of the existing Aeroplan credit card portfolio from the Canadian Imperial Bank of Commerce (CIBC) and on January 1, 2014, the Bank became the primary issuer of Aeroplan Visa credit cards. The Bank incurred program set-up, conversion, and other one-time costs related to the acquisition of the portfolio and related affinity agreement, consisting of information technology, external professional consulting, marketing, training, and program management, as well as a commercial subsidy payment of \$127 million (\$94 million after tax) payable to CIBC. These costs were included as an item of note in the Canadian Retail segment. The third quarter of 2014 was the last quarter Canadian Retail included any set-up, conversion, or other one-time costs related to the acquired Aeroplan credit card portfolio san item of note.

<sup>12</sup> In the third quarter of 2013, the Bank recorded a provision for credit losses of \$65 million (\$48 million after tax) for residential loan losses from Alberta flooding. In the fourth quarter of 2013, a provision of \$40 million (\$29 million after tax) was released. In the third quarter of 2014, the Bank released the remaining provision of \$25 million (\$19 million after tax). The

release of the remaining provision reflects low levels of delinquency and impairments to date, as well as a low likelihood of future material losses within the portfolio. <sup>13</sup> On November 12, 2013, TD Waterhouse Canada Inc., a subsidiary of the Bank, completed the sale of the Bank's institutional services business, known as TD Waterhouse Institutional Services, to a subsidiary of National Bank of Canada. The transaction price was \$250 million in cash, subject to certain price adjustment mechanisms which were settled in the third and fourth quarters of 2014. On the transaction date, a gain of \$196 million after tax was recorded in the Corporate segment in other income. The gain is not considered to be in the normal course of business for the Bank.

# TABLE 4: RECONCILIATION OF REPORTED TO ADJUSTED EARNINGS PER SHARE (EPS)<sup>1</sup>

| (Canadian dollars)                         |            | F  | or the three | months | s ended | ŀ  | For the nine | ths ended |         |
|--|------------|----|--------------|--------|---------|----|--------------|-----------|---------|
|  | July 31    |    | April 30     |        | July 31 |    | July 31      |           | July 31 |
|  | 2015       |    | 2015         |        | 2014    |    | 2015         |           | 2014    |
| Basic earnings per share – reported        | \$<br>1.20 | \$ | 0.98         | \$     | 1.12    | \$ | 3.26         | \$        | 3.23    |
| Adjustments for items of note <sup>2</sup> | 0.01       |    | 0.17         |        | 0.03    |    | 0.21         |           | 0.07    |
| Basic earnings per share – adjusted        | \$<br>1.21 | \$ | 1.15         | \$     | 1.15    | \$ | 3.47         | \$        | 3.30    |
| Diluted earnings per share – reported      | \$<br>1.19 | \$ | 0.97         | \$     | 1.11    | \$ | 3.25         | \$        | 3.22    |
| Adjustments for items of note <sup>2</sup> | 0.01       |    | 0.17         |        | 0.04    |    | 0.22         |           | 0.07    |
| Diluted earnings per share – adjusted      | \$<br>1.20 | \$ | 1.14         | \$     | 1.15    | \$ | 3.47         | \$        | 3.29    |

<sup>1</sup> EPS is computed by dividing net income available to common shareholders by the weighted-average number of shares outstanding during the period.

<sup>2</sup> For explanations of items of note, see the "Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income" table in the "How We Performed" section of this document.

# TABLE 5: AMORTIZATION OF INTANGIBLES, NET OF INCOME TAXES<sup>1</sup>

| (millions of Canadian dollars)                                   |             | F  | For the three | months ended | For the nine months ende |    |         |  |
|--|-------------|----|---------------|--------------|--------------------------|----|---------|--|
|  | <br>July 31 |    | April 30      | July 31      | July 31                  |    | July 31 |  |
|  | 2015        |    | 2015          | 2014         | 2015                     |    | 2014    |  |
| TD Bank, N.A.  | \$<br>27    | \$ | 30            | \$ 27        | \$<br>86                 | \$ | 87      |  |
| TD Ameritrade (included in equity in net income of an investment |             |    |               |              |                          |    |         |  |
| in associate)  | 15          |    | 16            | 13           | 45                       |    | 40      |  |
| MBNA Canada  | 10          |    | 9             | 9            | 28                       |    | 28      |  |
| Aeroplan   | 5           |    | 4             | 4            | 13                       |    | 10      |  |
| Other  | 5           |    | 6             | 7            | 18                       |    | 19      |  |
|  | 62          |    | 65            | 60           | 190                      |    | 184     |  |
| Software and other   | 74          |    | 72            | 40           | 213                      |    | 161     |  |
| Amortization of intangibles, net of income taxes                 | \$<br>136   | \$ | 137           | \$ 100       | \$<br>403                | \$ | 345     |  |

<sup>1</sup> Amortization of intangibles, with the exception of software and asset servicing rights, are included as items of note. For explanations of items of note, see the "Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income" table in the "How We Performed" section of this document.

#### **Return on Common Equity**

The Bank's methodology for allocating capital to its business segments is aligned with the common equity capital requirements under Basel III. Beginning November 1, 2014, capital allocated to the business segments is based on 9% Common Equity Tier 1 (CET1) Capital.

Adjusted return on common equity (ROE) is adjusted net income available to common shareholders as a percentage of average common equity.

Adjusted ROE is a non-GAAP financial measure as it is not a defined term under IFRS. Readers are cautioned that earnings and other measures adjusted to a basis other than IFRS do not have standardized meanings under IFRS and, therefore, may not be comparable to similar terms used by other issuers.

# **TABLE 6: RETURN ON COMMON EQUITY**

| (millions of Canadian dollars, except as noted)        |              |    | For the thre | e mon | ths ended |    | For the nine months endeo |    |         |  |  |  |
|--|--------------|----|--------------|-------|-----------|----|---------------------------|----|---------|--|--|--|
|  | <br>July 31  |    | April 30     |       | July 31   |    | July 31                   |    | July 31 |  |  |  |
|  | 2015         |    | 2015         |       | 2014      |    | 2015                      |    | 2014    |  |  |  |
| Average common equity                                  | \$<br>58,891 | \$ | 57,744       | \$    | 49,897    | \$ | 56,932                    | \$ | 48,902  |  |  |  |
| Net income available to common shareholders – reported | 2,213        |    | 1,807        |       | 2,055     |    | 6,029                     |    | 5,946   |  |  |  |
| Items of note, net of income taxes <sup>1</sup>        | 19           |    | 310          |       | 60        |    | 392                       |    | 128     |  |  |  |
| Net income available to common shareholders – adjusted | 2,232        |    | 2,117        |       | 2,115     |    | 6,421                     |    | 6,074   |  |  |  |
| Return on common equity – adjusted                     | 15.0         | %  | 15.0         | %     | 16.8      | %  | 15.1                      | %  | 16.6    |  |  |  |

<sup>1</sup> For explanations of items of note, see the "Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income" table in the "How We Performed" section of this document.

# **SIGNIFICANT EVENTS IN 2015**

## **Restructuring Charges**

The Bank undertook certain measures in the second quarter of 2015, to reduce costs and manage expenses in a sustainable manner and to achieve greater operational efficiencies. In connection with these measures, the Bank recorded restructuring charges of \$337 million (\$228 million after tax) related to process redesign and business restructuring, retail branch and real estate optimization, and organizational review. This phase focused mainly on activities in the United States and some functions in Canada. The Bank expects to complete its restructuring measures by the end of the year.

### Agreement with Nordstrom, Inc.

On May 26, 2015, the Bank and Nordstrom, Inc. (Nordstrom) announced an agreement under which the Bank will acquire substantially all of Nordstrom's existing U.S. Visa and private label consumer credit card portfolio, which currently totals approximately US\$2.2 billion in receivables. In addition, the Bank and Nordstrom entered into a long-term agreement under which the Bank will become the exclusive U.S. issuer of Nordstrom-branded Visa and private label consumer credit cards to Nordstrom customers. Subject to regulatory approvals and other customary conditions, this transaction is expected to close in the second half of calendar 2015.

# FINANCIAL RESULTS OVERVIEW

#### **Performance Summary**

Outlined below is an overview of the Bank's performance on an adjusted basis for the third quarter of 2015 against the financial performance indicators included in the 2014 Annual Report. Shareholder performance indicators help guide and benchmark the Bank's accomplishments. For the purposes of this analysis, the Bank utilizes adjusted earnings, which excludes items of note from the reported results that are prepared in accordance with IFRS. Reported and adjusted results and items of note are explained in the "How the Bank Reports" section of this document.

- Adjusted diluted earnings per share for the nine months ended July 31, 2015, increased 5% from the same period last year reflecting higher earnings in all business segments and the translation impact of the stronger U.S. dollar, partially offset by a larger loss in the Corporate segment. The Bank's goal is to achieve 7 to 10% adjusted earnings per share growth over the medium term.
- Adjusted return on CET1 Capital risk-weighted assets (RWA) as at July 31, 2015, was 2.48%.
- For the twelve months ended July 31, 2015, the total shareholder return was negative 4.1%, which was better than the Canadian peer average of negative 5.3%.

#### Impact of Foreign Exchange Rate on U.S. Retail Translated Earnings

U.S. Retail earnings, including the contribution from the Bank's investment in TD Ameritrade, are impacted by fluctuations in the U.S. dollar to Canadian dollar exchange rate compared with the same period last year.

Depreciation of the Canadian dollar had a favourable impact on consolidated earnings for the three and nine months ended July 31, 2015, compared with the same periods last year, as shown in the following table.

| TABLE 7: IMPACT OF FOREIGN EXCHANGE RATE ON U.S. RETAIL TRA | ANSLATED EARNINGS    |         |              |                |
|---|----------------------|---------|--------------|----------------|
| (millions of Canadian dollars, except as noted)             | For the three months | ended   | For the nine | months ended   |
|   | July 31, 2           | )15 vs. | Jul          | y 31, 2015 vs. |
|   | July 3               | , 2014  |              | July 31, 2014  |
| U.S. Retail (including TD Ameritrade)                       |                      |         |              |                |
| Increased total revenue                                     | \$                   | 315     | \$           | 764            |
| Increased non-interest expenses                             |                      | 195     |              | 491            |
| Increased net income, after tax                             |                      | 87      |              | 206            |
| Increase in basic earnings per share (dollars)              | \$                   | 0.05    | \$           | 0.11           |
|   |                      |         |              |                |

A one cent increase/decrease in the U.S. dollar to Canadian dollar exchange rate will decrease/increase total Bank annual net income by approximately \$30 million.

### **Economic Summary and Outlook**

After shrinking slightly in the first calendar quarter of 2015, the Canadian economy appears to have contracted again in the April to June period. Despite this disappointment, conditions prevailing at mid-year – including a strengthening U.S. economy, a weak Canadian dollar, and recent further monetary stimulus delivered by the Bank of Canada – augur well for a return to modest growth of 1 to 2% in the third calendar quarter of the year. Looking further ahead, the pace of expansion is expected to strengthen gradually towards 2 to 2.5% by the end of 2015 and into the 2016 calendar year.

The economic setback in the first-half of the calendar year in Canada largely reflected weakness in the export sector. Concerns surrounding the Chinese economy, and that of other emerging markets, have sent commodity prices to their lowest levels since the 2008-09 global financial crisis. Improvements in global supply-demand balances for crude oil and other key commodities are ultimately expected to lead to higher crude oil prices over the medium term, but hopes of recovery have been pushed back and dampened relative to those prevailing earlier this calendar year. Meanwhile, Canada's non-resource exports floundered during the spring and early summer, which was surprising in light of the signs of firming U.S. economic growth and the competitiveness boost from a falling Canadian dollar. The substantial rebound in Canadian exports to the U.S. in the June merchandise trade report provided re-assurance that the recent strengthening in U.S. activity is starting to ripple through to Canadian manufacturing exports.

The U.S. economy is forecasted to continue to deliver superior economic growth relative to that of Canada and other major advanced economies. A continued recovery in job creation is projected to push the U.S. unemployment rate lower over the next two years, setting the stage for the Federal Reserve to begin to raise its overnight rate by the end of this calendar year. Higher U.S. short-term rates are likely to put further upward pressure on the U.S. dollar relative to other major currencies. Over the next two to three calendar quarters, the Canadian dollar is expected to retreat to US73 cents, which would mark a dramatic decline from the US85 cent level recorded at the start of this calendar year.

Canada's domestic economy continued to fare somewhat better during the second calendar quarter of 2015, supported by further declines in interest rates. Building on a reduction in January, the Bank of Canada reduced its overnight rate by a quarter of a percentage point in July, to 0.50%. Sales of light vehicles rose to record levels in the April-to-June period, while both home sales and prices further accelerated. In the near term, growth in household bigger-ticket items is likely to moderate amid diminished pent-up demand and still-elevated debt levels. In addition, while job markets have proved resilient so far this year, the recent economic softness is likely to feed through in lagged fashion to both weaker job and wage gains. Accordingly, consumer spending is likely to grow at a tepid rate over the next few calendar quarters.

Headline Consumer Price Index (CPI) inflation has remained negligible in recent months, constrained in part by continued low energy prices and below trend economic growth. As economic growth picks up modestly in the second half of this calendar year and into 2016, total CPI inflation is projected to rise gradually towards the central bank's 2% target. In this still-low-inflationary environment, the Bank of Canada is likely to keep its overnight rate unchanged until mid-2017, at which time a modest hike may be deemed appropriate.

# Net Income

# Quarterly comparison - Q3 2015 vs. Q3 2014

Reported net income for the quarter was \$2,266 million, an increase of \$159 million, or 8%, compared with the third quarter last year. Adjusted net income for the quarter was \$2,285 million, an increase of \$118 million, or 5%, compared with the third quarter last year. The increase in adjusted net income was due to higher earnings in the Canadian Retail, U.S. Retail, and Wholesale Banking segments, partially offset by a decrease in the Corporate segment. Canadian Retail net income increased due to good loan and deposit volume growth, wealth asset growth, and higher insurance earnings, partially offset by higher expenses. U.S. Retail net income increased primarily due to strong organic volume growth and the favourable impact of foreign currency translation, partially offset by lower margins and higher provision for credit losses (PCL). Wholesale Banking net income increased due to higher revenue, partially offset by higher non-interest expenses and a higher effective tax rate. Corporate segment net loss increased largely due to positive tax items recognized in the prior year and higher net corporate expenses.

#### Quarterly comparison - Q3 2015 vs. Q2 2015

Reported net income for the quarter increased \$407 million, or 22%, compared with the prior quarter. Adjusted net income for the quarter increased \$116 million, or 5%, compared with the prior quarter. The increase in adjusted net income was due to higher earnings in the Canadian Retail and U.S. Retail segments, partially offset by a decrease in the Corporate segment. Canadian Retail net income increased primarily due to three additional days in the current quarter and volume growth. U.S. Retail net income increased primarily due to three additional days in the current quarter segment net loss increased primarily due to higher net corporate expenses.

#### Year-to-date comparison - Q3 2015 vs. Q3 2014

Reported net income was \$6,185 million, an increase of \$48 million, or 1%, compared with the same period last year. Adjusted net income was \$6,577 million, an increase of \$312 million, or 5%, compared with the same period last year. The increase in adjusted net income was primarily due to higher earnings in the Canadian Retail, U.S. Retail, and Wholesale Banking segments, partially offset by a decrease in the Corporate segment. Canadian Retail net income increased primarily due to good loan and deposit volume growth, wealth asset growth, and higher insurance earnings, partially offset by higher expenses. U.S. Retail net income increased primarily due to lower PCL, lower expenses, strong organic volume growth, and the favourable impact of foreign currency translation, partially offset by lower margins and gains on sales of securities. Wholesale Banking net income increased primarily due to higher revenue, partially offset by higher non-interest expenses and a higher effective tax rate. Corporate segment net loss increased primarily due to lower contribution from Other items and higher net corporate expenses. The unfavourable impact of Other items was due to the gains on sales of TD Ameritrade shares last year, lower revenue from treasury and balance sheet management activities, releases for incurred but not identified credit losses related to the Canadian loan portfolio in the prior year, and positive tax items recognized last year.

### **Net Interest Income**

#### Quarterly comparison - Q3 2015 vs. Q3 2014

Reported and adjusted net interest income for the quarter was \$4,697 million, an increase of \$262 million, or 6%, compared with the third quarter last year. The increase in adjusted net interest income was primarily driven by increases in the U.S. Retail and Canadian Retail segments, partially offset by a decrease in the Wholesale Banking segment. U.S. Retail net interest income increased primarily due to strong loan and deposit growth, and the favourable impact of foreign currency translation, partially offset by lower loan margins. Canadian Retail net interest income increased primarily due to good loan and deposit volume growth, partially offset by lower margins. Wholesale Banking net interest income decreased primarily due to lower trading-related net interest income.

#### Quarterly comparison - Q3 2015 vs. Q2 2015

Reported and adjusted net interest income for the quarter increased \$117 million, or 3%, compared with the prior quarter. The increase in adjusted net interest income was primarily driven by an increase in the Canadian Retail segment, partially offset by a decrease in the Wholesale Banking segment. Canadian Retail net interest income increased primarily due to three additional days in the current quarter and volume growth, partially offset by the prior quarter credit mark release in the acquired credit card portfolios. Wholesale Banking net interest income decreased primarily due to lower trading-related net interest income.

## Year-to-date comparison - Q3 2015 vs. Q3 2014

Reported and adjusted net interest income was \$13,837 million, an increase of \$710 million, or 5%, compared with the same period last year. The increase in adjusted net interest income was driven by increases in the U.S. Retail, Canadian Retail, and Wholesale Banking segments, partially offset by a decrease in the Corporate segment. U.S. Retail net interest income increased primarily due to strong loan and deposit growth and the favourable impact of foreign currency translation, partially offset by lower loan and deposit margins and lower revenue from Target. Canadian Retail net interest income increased primarily driven by good loan and deposit volume growth, partially offset by lower margins. Wholesale Banking net interest income increased primarily due to higher trading-related income and stronger corporate lending. Corporate segment net interest income decreased primarily due to lower revenue from treasury and balance sheet management activities and tax-related items in the prior year.

# Non-Interest Income

# Quarterly comparison - Q3 2015 vs. Q3 2014

Reported non-interest income for the quarter was \$3,309 million, an increase of \$235 million, or 8%, compared with the third quarter last year. Adjusted non-interest income for the quarter was \$3,288 million, an increase of \$241 million, or 8%, compared with the third quarter last year. The increase in adjusted non-interest income was primarily driven by increases in the Wholesale, U.S. Retail, and Canadian Retail segments. Wholesale Banking non-interest income increased primarily due to higher fixed income and equity trading revenue, increased mergers and acquisitions fees, and higher corporate lending revenue on strong loan volume growth both in Canada and the U.S. U.S. Retail non-interest income increased primarily due to customer account growth, higher transaction volumes, and the favourable impact of foreign currency translation. Canadian Retail non-interest income increased primarily due to wealth asset growth and higher fee-based revenue in personal and commercial banking, partially offset by a change in mix of reinsurance contracts and the change in fair value of investments supporting insurance claims liabilities.

### Quarterly comparison - Q3 2015 vs. Q2 2015

Reported non-interest income for the quarter increased \$130 million, or 4%, compared with the prior quarter. Adjusted non-interest income for the quarter increased \$126 million, or 4%, compared with the prior quarter. The increase in adjusted non-interest income was primarily driven by increases in the Canadian Retail and U.S. Retail segments, partially offset by a decrease in the Corporate segment. Canadian Retail non-interest income increased primarily due to three additional days in the current quarter, higher fee-based revenue, wealth asset growth, and insurance revenue growth. U.S. Retail non-interest income increased primarily due to good fee growth, three additional days in the current quarter, and the favourable impact of foreign currency translation. Corporate non-interest income decreased primarily due to lower revenue from treasury and balance sheet management activities.

#### Year-to-date comparison - Q3 2015 vs. Q3 2014

Reported non-interest income was \$9,542 million, an increase of \$160 million, or 2%, compared with the same period last year. Adjusted non-interest income for the period was \$9,504 million, an increase of \$402 million, or 4%, compared with the same period last year. The increase in adjusted non-interest income was primarily driven by an increase in the Canadian Retail, Wholesale Banking, and U.S. Retail segments, partially offset by a decrease in the Corporate segment. Canadian Retail non-interest income increased primarily driven by wealth asset growth, higher fee-based revenue, and insurance revenue growth, partially offset by a change in mix of reinsurance contracts. Wholesale Banking non-interest income increased primarily due to underwriting volumes from our continued focus on origination in Canada and the U.S. U.S. Retail non-interest income increased primarily due to the favourable impact of foreign currency translation, partially offset by lower gains on sales of securities. Corporate segment non-interest income decreased primarily due to the gains on sales of TD Ameritrade shares last year.

# Provision for Credit Losses

### Quarterly comparison - Q3 2015 vs. Q3 2014

Reported PCL for the quarter was \$437 million, an increase of \$99 million, or 29%, compared with the third quarter last year. Adjusted PCL for the quarter was \$437 million, an increase of \$74 million, or 20%, compared with the third quarter last year. The increase in adjusted PCL was primarily due to increases in the U.S. Retail and Canadian Retail segments. U.S. Retail PCL increased primarily due to provisions against two commercial clients and the unfavourable impact of foreign currency translation. Canadian Retail PCL increased primarily due to higher provisions in commercial loans, partially offset by lower provisions for credit card loans.

#### Quarterly comparison - Q3 2015 vs. Q2 2015

Reported and adjusted PCL for the quarter increased \$62 million, or 17%, compared with the prior quarter. The increase in PCL was primarily due to an increase in the U.S. Retail segment. U.S. Retail PCL increased primarily due to higher provisions on business banking and credit card loans and the unfavourable impact of foreign currency translation.

# Year-to-date comparison - Q3 2015 vs. Q3 2014

Reported PCL was \$1,174 million, a decrease of \$12 million, or 1%, compared with the same period last year. Adjusted PCL was \$1,174 million, a decrease of \$37 million, or 3%, compared with the same period last year. The decrease in adjusted PCL was primarily due to decreases in the Canadian Retail and U.S. Retail segments, partially offset by an increase in the Corporate segment. Canadian Retail PCL decreased primarily due to a sale of charged-off accounts and better credit performance. U.S. Retail PCL decreased primarily due to lower provisions in personal banking, partially offset by business banking and the unfavourable impact of foreign currency translation. Corporate segment PCL increased primarily due to a release of allowance for incurred but not identified credit losses related to the Canadian loan portfolio in the prior year.

### TABLE 8: PROVISION FOR CREDIT LOSSES

| (millions of Canadian dollars)  |                     | F  | For the three    | months | ended           | Fo | or the nine n   | onths ended     |
|---|---------------------|----|------------------|--------|-----------------|----|-----------------|-----------------|
|   | <br>July 31<br>2015 |    | April 30<br>2015 |        | July 31<br>2014 |    | July 31<br>2015 | July 31<br>2014 |
| Provision for credit losses – counterparty-specific and<br>individually insignificant |                     |    |                  |        |                 |    |                 |                 |
| Provision for credit losses – counterparty-specific                                   | \$<br>37            | \$ | 26               | \$     | 37              | \$ | 77 \$           | 128             |
| Provision for credit losses – individually insignificant                              | 485                 |    | 498              |        | 459             |    | 1,535           | 1,370           |
| Recoveries  | (146)               |    | (152)            |        | (152)           |    | (465)           | (399)           |
| Total provision for credit losses for counterparty-specific and                       |                     |    |                  |        |                 |    |                 |                 |
| individually insignificant  | 376                 |    | 372              |        | 344             |    | 1,147           | 1,099           |
| Provision for credit losses – incurred but not identified                             |                     |    |                  |        |                 |    |                 |                 |
| Canadian Retail and Wholesale Banking   | -                   |    | 8                |        | (3)             |    | 8               | (1)             |
| U.S. Retail   | 61                  |    | (5)              |        | (3)             |    | 19              | 88              |
| Total provision for credit losses – incurred but not identified                       | 61                  |    | 3                |        | (6)             |    | 27              | 87              |
| Provision for credit losses – reported  | \$<br>437           | \$ | 375              | \$     | 338             | \$ | 1,174 \$        | 1,186           |

# Insurance claims and related expenses

# Quarterly comparison - Q3 2015 vs. Q3 2014

Reported and adjusted insurance claims and related expenses for the quarter were \$600 million, a decrease of \$171 million, or 22%, compared with the third quarter last year, primarily due to a change in mix of reinsurance contracts, lower current year claims costs, more favourable prior years' claims development, the change in the fair value of investments supporting claims liabilities, and better claims management.

# Quarterly comparison - Q3 2015 vs. Q2 2015

Reported and adjusted insurance claims and related expenses for the quarter increased \$36 million, or 6%, compared with the prior quarter, primarily due to the seasonality of claims experience, the change in fair value of investments supporting claims liabilities, and a change in mix of reinsurance contracts, partially offset by more favourable prior years' claims development.

### Year-to-date comparison - Q3 2015 vs. Q3 2014

Reported and adjusted insurance claims and related expenses were \$1,863 million, a decrease of \$250 million, or 12%, compared with the same period last year, due to a change in mix of reinsurance contracts, less severe weather conditions, and better claims management, partially offset by business growth and the change in fair value of investments supporting claims liabilities.

#### Non-Interest Expenses and Efficiency Ratio

#### Quarterly comparison - Q3 2015 vs. Q3 2014

Reported non-interest expenses were \$4,292 million, an increase of \$252 million, or 6%, compared with the third quarter last year. Adjusted non-interest expenses were \$4,261 million, an increase of \$349 million, or 9%, compared with the third quarter last year. The increase in adjusted non-interest expenses was driven by increases across all segments. U.S. Retail non-interest expenses increased primarily due to the unfavourable impact of foreign currency translation. Canadian Retail non-interest expenses increased primarily due to higher employee-related costs, including higher revenue-based variable expenses in the wealth business, and business growth, partially offset by productivity savings. Corporate non-interest expenses increased primarily due to ongoing investment in enterprise and regulatory projects. Wholesale Banking non-interest expenses increased primarily due to higher initiative spend, the impact of foreign exchange translation, and variable compensation commensurate with increased revenue.

The Bank's reported efficiency ratio was 53.6%, compared with 53.8% in the third quarter last year. The Bank's adjusted efficiency ratio was 53.4%, compared with 52.3% in the third quarter last year.

# Quarterly comparison - Q3 2015 vs. Q2 2015

Reported non-interest expenses for the quarter decreased \$413 million, or 9%, compared with the prior quarter. Prior quarter reported non-interest expenses included a restructuring charge of \$337 million. Adjusted non-interest expenses increased \$18 million, compared with the prior quarter. The increase in adjusted non-interest expenses was primarily due to the Canadian Retail segment, partially offset by the U.S. Retail segment. Canadian Retail non-interest expenses increased primarily due to three additional days in the quarter and business growth, partially offset by lower employee-related costs. U.S. Retail non-interest expenses decreased primarily due to ongoing productivity savings and lower Target related expense, partially offset by three additional days in the current quarter.

The Bank's reported efficiency ratio was 53.6%, compared with 60.6% in the prior quarter. The Bank's adjusted efficiency ratio was 53.4%, compared with 54.8% in the prior quarter.

#### Year-to-date comparison - Q3 2015 vs. Q3 2014

Reported non-interest expenses were \$13,162 million, an increase of \$997 million, or 8%, compared with the same period last year. Reported non-interest expenses included a restructuring charge of \$337 million. Adjusted non-interest expenses were \$12,596 million, an increase of \$921 million, or 8%, compared with the same period last year. The increase in adjusted non-interest expenses was driven by increases across all segments. U.S. Retail non-interest expenses increased primarily due to the unfavourable impact of foreign currency translation, higher expenses to support business growth, and an increase in regulatory costs, partially offset by productivity savings. Canadian Retail non-interest expenses increased primarily due to higher employee-related costs, including higher revenue-based variable expenses in the wealth business, business growth, and initiative spend, partially offset by productivity savings. Wholesale Banking non-interest expenses increased primarily due to higher variable compensation commensurate with increased revenue, foreign exchange translation, and higher initiative spend. Corporate non-interest expenses increased primarily due to ongoing investment in enterprise and regulatory projects.

The Bank's reported efficiency ratio was 56.3%, compared with 54.0% in the same period last year. The Bank's adjusted efficiency ratio was 54.0%, compared with 52.5% in the same period last year.

#### Income Taxes

As discussed in the "How the Bank Reports" section of this document, the Bank adjusts its reported results to assess each of its businesses and to measure overall Bank performance. As such, the provision for income taxes is stated on a reported and an adjusted basis.

The Bank's effective income tax rate on a reported basis was 18.8% for the third quarter, compared with 14.0% in the same quarter last year and 16.3% in the prior quarter. The year-over-year increase was largely due to lower tax exempt dividend income from taxable Canadian corporations and the resolution of certain audit items in 2014. The quarter-over-quarter increase was largely due to the tax impact resulting from the restructuring charges last quarter.

#### **Canadian Federal Budget**

As mentioned in the Bank's Second Quarter 2015 Report to Shareholders, the Government of Canada's April budget included proposals that would negatively impact financial institutions. The Government released certain modifications to its proposal in July. The Bank continues to assess these proposals.

| TABLE 9: INCOME TAXES   |                     |       |     |       |         |                 |        |                 |             |                          |                 |     |       |                 |   |
|---|---------------------|-------|-----|-------|---------|-----------------|--------|-----------------|-------------|--------------------------|-----------------|-----|-------|-----------------|---|
| (millions of Canadian dollars, except as noted)   |                     |       |     |       | For the | three           | months | ended           |             | For the nine months ende |                 |     |       |                 |   |
|   | <br>July 31<br>2015 |       |     |       |         | pril 30<br>2015 |        | July 31<br>2014 |             | J                        | luly 31<br>2015 |     |       | July 31<br>2014 |   |
| Income taxes at Canadian statutory income tax rate<br>Increase (decrease) resulting from: | \$<br>707           | 26.3  | %\$ | 551   | 26.2    | %\$             | 620    | 26.3            | %\$         | 1,886                    | 26.3            | %\$ | 1,851 | 26.3            | % |
| Dividends received  | (71)                | (2.7) |     | (67)  | (3.2)   |                 | (98)   | (4.2)           |             | (243)                    | (3.4)           |     | (264) | (3.7)           |   |
| Rate differentials on international operations  | (145)               | (5.4) |     | (127) | (6.0)   |                 | (127)  | (5.4)           |             | (398)                    | (5.5)           |     | (398) | (5.7)           |   |
| Other   | <u>`</u> 11́        | 0.6   |     | (13)  | (0.7)   |                 | (65)   | (2.7)           |             | <b>`19</b> ´             | 0.2             |     | (47)  | (0.7)           |   |
| Provision for income taxes and effective<br>income tax rate – reported                    | \$<br>502           | 18.8  | %\$ | 344   | 16.3    | %\$             | 330    | 14.0            | % <b>\$</b> | 1,264                    | 17.6            | %\$ | 1,142 | 16.2            | % |

The Bank's adjusted effective tax rate was 18.9% for the quarter, higher than 14.7% in the same quarter last year and lower than 19.3% in the prior quarter. The year-over-year increase was largely due to lower tax exempt dividend income from taxable Canadian corporations and the resolution of certain audit items in 2014.

| (millions of Canadian dollars, except as noted)  |                     | For | the three        | months | ended          | Fo | r the nine      | e month | ns ended        |
|--|---------------------|-----|------------------|--------|----------------|----|-----------------|---------|-----------------|
|  | <br>July 31<br>2015 |     | April 30<br>2015 | J      | uly 31<br>2014 |    | July 31<br>2015 |         | July 31<br>2014 |
| Provision for income taxes – reported  | \$<br>502           | \$  | 344              | \$     | 330            | \$ | 1,264           | \$      | 1,142           |
| Adjustments for items of note: Recovery of (provision for)<br>income taxes <sup>1,2</sup>  |                     |     |                  |        |                |    |                 |         |                 |
| Amortization of intangibles  | 23                  |     | 24               |        | 23             |    | 71              |         | 72              |
| Litigation and litigation-related charge/reserve   | (15)                |     | 20               |        | -              |    | 5               |         | -               |
| Fair value of derivatives hedging the reclassified available-for-sale                      | . ,                 |     |                  |        |                |    |                 |         |                 |
| securities portfolio   | (2)                 |     | (2)              |        | (3)            |    | (4)             |         | (6              |
| Restructuring charges  | -                   |     | 109              |        | _              |    | 109             |         | -               |
| ntegration charges relating to the acquisition of the credit card portfolio of MBNA Canada | _                   |     | _                |        | 9              |    | _               |         | 25              |
| Set-up, conversion and other one-time costs related to affinity relationship               |                     |     |                  |        |                |    |                 |         |                 |
| with Aimia and acquisition of Aeroplan Visa credit card accounts                           | -                   |     | -                |        | 6              |    | -               |         | 47              |
| mpact of Alberta flood on the loan portfolio   | -                   |     | -                |        | (6)            |    | -               |         | (6              |
| Gain on sale of TD Waterhouse Institutional Services                                       | -                   |     | -                |        | -              |    | -               |         | (35             |
| Total adjustments for items of note  | 6                   |     | 151              |        | 29             |    | 181             |         | 97              |
| Provision for income taxes – adjusted  | \$<br>508           | \$  | 495              | \$     | 359            | \$ | 1,445           | \$      | 1,239           |
| Effective income tax rate – adjusted <sup>3</sup>  | 18.9                | %   | 19.3             | %      | 14.7 9         | %  | 18.7            | %       | 17.1            |

<sup>1</sup> For explanations of items of note, see the "Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income" table in the "How We Performed" section of this

document.

<sup>2</sup> The tax effect for each item of note is calculated using the effective statutory income tax rate of the applicable legal entity.

<sup>3</sup> Adjusted effective income tax rate is the adjusted provision for income taxes before other taxes as a percentage of adjusted net income before taxes.

# HOW OUR BUSINESSES PERFORMED

For management reporting purposes, the Bank reports its results under three key business segments: Canadian Retail, which includes the results of the Canadian personal and commercial banking businesses, Canadian credit cards, TD Auto Finance Canada, and Canadian wealth and insurance businesses; U.S. Retail, which includes the results of the U.S. personal and commercial banking businesses, U.S. credit cards, TD Auto Finance U.S., U.S. wealth business, and the Bank's investment in TD Ameritrade; and Wholesale Banking. The Bank's other activities are grouped into the Corporate segment.

Effective December 27, 2013, and January 1, 2014, the results of the acquired Aeroplan credit card portfolio and the results of the related affinity relationship with Aimia Inc. (collectively, "Aeroplan") are reported in the Canadian Retail segment.

Results of each business segment reflect revenue, expenses, assets, and liabilities generated by the businesses in that segment. The Bank measures and evaluates the performance of each segment based on adjusted results where applicable, and for those segments the Bank indicates that the measure is adjusted. Net income for the operating business segments is presented before any items of note not attributed to the operating segments. For further details, see the "How the Bank Reports" section of this document, the "Business Focus" section in the 2014 MD&A, and Note 31 to the Bank's 2014 Consolidated Financial Statements for the year ended October 31, 2014. For information concerning the Bank's measure of adjusted return on average common equity, which is a non-GAAP financial measure, see the "How We Performed" section of this document.

Net interest income within Wholesale Banking is calculated on a taxable equivalent basis (TEB), which means that the value of non-taxable or tax-exempt income, including dividends, is adjusted to its equivalent before-tax value. Using TEB allows the Bank to measure income from all securities and loans consistently and makes for a more meaningful comparison of net interest income with similar institutions. The TEB increase to net interest income and provision for income taxes reflected in Wholesale Banking results are reversed in the Corporate segment. The TEB adjustment for the quarter was \$91 million, compared with \$131 million in the third quarter last year, and \$91 million in the prior quarter.

| (millions of Canadian dollars, except as noted)                              |             | F  | or the thre | e mon | ths ended | F  | For the nin | e mont | hs ended | 1 |
|--|-------------|----|-------------|-------|-----------|----|-------------|--------|----------|---|
|  | <br>July 31 |    | April 30    |       | July 31   |    | July 31     |        | July 31  | - |
|  | 2015        |    | 2015        |       | 2014      |    | 2015        |        | 2014     |   |
| Net interest income  | \$<br>2,480 | \$ | 2,369       | \$    | 2,436     | \$ | 7,284       | \$     | 7,103    |   |
| Non-interest income  | 2,531       |    | 2,409       |       | 2,498     |    | 7,404       |        | 7,138    |   |
| Total revenue  | 5,011       |    | 4,778       |       | 4,934     |    | 14,688      |        | 14,241   |   |
| Provision for credit losses  | 237         |    | 239         |       | 228       |    | 666         |        | 696      |   |
| Insurance claims and related expenses  | 600         |    | 564         |       | 771       |    | 1,863       |        | 2,113    |   |
| Non-interest expenses – reported   | 2,104       |    | 2,075       |       | 2,076     |    | 6,264       |        | 6,214    |   |
| Non-interest expenses – adjusted   | 2,104       |    | 2,075       |       | 2,018     |    | 6,264       |        | 5,940    |   |
| Net income – reported  | 1,557       |    | 1,436       |       | 1,400     |    | 4,442       |        | 3,930    |   |
| Adjustments for items of note, net of income taxes <sup>1</sup>              |             |    |             |       |           |    |             |        |          |   |
| Integration charges relating to the acquisition of the credit card portfolio |             |    |             |       |           |    |             |        |          |   |
| of MBNA Canada   | -           |    | -           |       | 27        |    | -           |        | 71       |   |
| Set-up, conversion and other one-time costs related to affinity relationship |             |    |             |       |           |    |             |        |          |   |
| with Aimia and acquisition of Aeroplan Visa credit card accounts             | -           |    | -           |       | 16        |    | -           |        | 131      |   |
| Net income – adjusted  | \$<br>1,557 | \$ | 1,436       | \$    | 1,443     | \$ | 4,442       | \$     | 4,132    |   |
| Selected volumes and ratios  |             |    |             |       |           |    |             |        |          |   |
| Return on common equity – reported <sup>2</sup>                              | 44.6        | %  | 42.3        | %     | 43.4      | %  | 42.9        | %      | 42.0     |   |
| Return on common equity – adjusted <sup>2</sup>                              | 44.6        |    | 42.3        |       | 44.7      |    | 42.9        |        | 44.1     |   |
| Margin on average earning assets (including securitized assets)              | 2.88        |    | 2.89        |       | 2.98      |    | 2.88        |        | 2.96     |   |
| Efficiency ratio – reported  | 42.0        |    | 43.4        |       | 42.1      |    | 42.6        |        | 43.6     |   |
| Efficiency ratio – adjusted  | 42.0        |    | 43.4        |       | 40.9      |    | 42.6        |        | 41.7     |   |
| Number of Canadian retail branches   | 1,166       |    | 1,165       |       | 1,164     |    | 1,166       |        | 1,164    |   |
| Average number of full-time equivalent staff                                 | 39,180      |    | 39,312      |       | 39,429    |    | 39,365      |        | 39,293   |   |

<sup>1</sup> For explanations of items of note, see the "Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income" table in the "How We Performed" section of this document.

<sup>2</sup> Effective November 1, 2014, capital allocated to the business segments is based on 9% CET1 Capital. These changes have been applied prospectively.

#### Quarterly comparison - Q3 2015 vs. Q3 2014

Canadian Retail net income for the quarter on a reported basis was \$1,557 million, an increase of \$157 million, or 11%, compared with the third quarter last year. Adjusted net income for the quarter was \$1,557 million, an increase of \$114 million, or 8%, compared with the third quarter last year. The increase in adjusted earnings was primarily driven by good loan and deposit volume growth, wealth asset growth, and higher insurance earnings, partially offset by higher expenses. The reported and adjusted annualized return on common equity for the quarter was 44.6%, compared with 43.4% and 44.7%, respectively, in the third quarter last year.

Canadian Retail revenue is derived from the Canadian personal and commercial banking businesses, including credit cards, auto finance, wealth, and insurance businesses. Revenue was \$5,011 million, an increase of \$77 million, or 2%, compared with the third quarter last year. Net interest income increased \$44 million, or 2%, compared with the third quarter last year, primarily driven by good loan and deposit volume growth, partially offset by lower margins. Non-interest income increased \$33 million, or 1%, largely due to wealth asset growth and higher fee-based revenue in personal and commercial banking, partially offset by a change in mix of reinsurance contracts and the change in fair value of investments supporting insurance claims liabilities.

The personal banking business generated good average lending volume growth of \$12.8 billion, or 5%. Average real estate secured lending volume increased \$9.6 billion, or 4%. Auto lending average volume increased \$2.6 billion, or 17%, while all other personal lending average volumes increased \$0.6 billion, or 2%. Business loans and acceptances average volume increased \$4.8 billion, or 9%. Average personal deposit volumes increased \$7.5 billion, or 5%, due to strong growth in core chequing and savings volumes, partially offset by lower term deposit volume. Average business deposit volumes increased \$5.8 billion, or 7%. Margin on average earning assets was 2.88%, a 10 basis point (bps) decrease, primarily due to the low rate environment and competitive pricing.

Assets under administration were \$314 billion as at July 31, 2015, an increase of \$29 billion, or 10%, and assets under management were \$249 billion as at July 31, 2015, an increase of \$22 billion, or 10%, compared with the third quarter of last year, driven primarily by strong new asset growth and increases in market value.

Provision for credit losses (PCL) for the quarter was \$237 million, an increase of \$9 million, or 4%, compared with the third quarter last year. Personal banking PCL was \$205 million, a decrease of \$11 million, or 5%, primarily due to lower provisions in the credit cards, personal lending, and auto portfolios. Business banking PCL increased by \$20 million, primarily due to provisions against two commercial clients. Annualized PCL as a percentage of credit volume was 0.27%, or flat to last year. Net impaired loans were \$706 million, a decrease of \$132 million, or 16%, compared with the third quarter last year. Net impaired loans as a percentage of total loans were 0.20%, compared with 0.25% as at July 31, 2014.

Insurance claims and related expenses for the quarter were \$600 million, a decrease of \$171 million, or 22%, compared with the third quarter last year, primarily due to a change in mix of reinsurance contracts, lower current year claims costs, more favourable prior years' claims development, the change in the fair value of investments supporting claims liabilities, and better claims management.

Reported non-interest expenses were \$2,104 million, an increase of \$28 million, or 1%, compared with the third quarter last year. Adjusted non-interest expenses for the quarter were \$2,104 million, an increase of \$86 million, or 4%. The increase was driven primarily by higher employee-related costs, including higher revenue-based variable expenses in the wealth business, and business growth, partially offset by productivity savings.

The reported and adjusted efficiency ratio for the quarter was 42.0%, compared with 42.1% and 40.9%, respectively, in the third quarter last year.

#### Quarterly comparison - Q3 2015 vs. Q2 2015

Canadian Retail net income for the quarter increased \$121 million, or 8%, compared with the prior quarter. The increase in earnings was primarily due to three extra calendar days in the third quarter and volume growth. The reported and adjusted annualized return on common equity for the quarter was 44.6%, compared with 42.3% in the prior quarter.

Revenue increased \$233 million compared with the prior quarter. Net interest income increased \$111 million, or 5%, compared with the prior quarter, primarily due to three extra calendar days in the third quarter, volume growth and seasonal factors, partially offset by the prior quarter credit mark release in the acquired credit card portfolios. Non-interest income increased \$122 million, or 5%, due to three extra calendar days in the third quarter, higher fee-based revenue, wealth asset growth, and insurance revenue growth. Margin on average earning assets was 2.88%, or a 1 bps decrease, primarily due to the impact of a credit mark release in the acquired in the acquired credit card portfolios in the prior quarter and the low rate environment, partially offset by seasonal factors.

The personal banking business average volume growth increased \$4.5 billion, or 2%, compared with the prior quarter. Average real estate secured lending volume increased \$2.9 billion, or 1%. Auto lending average volume increased \$0.7 billion, or 4%. All other personal lending average volumes increased \$0.9 billion, or 3%, compared with the prior quarter. Business loans and acceptances average volumes increased \$1.4 billion, or 3%. Average personal deposit volumes increased \$2.1 billion, or 1%, while average business deposit volumes increased \$2.6 billion, or 3%.

Assets under administration were \$314 billion as at July 31, 2015, an increase of \$2 billion, or 1%, and assets under management were \$249 billion as at July 31, 2015, an increase of \$5 billion, or 2%, compared with the prior quarter, driven by strong new asset growth, partially offset by decreases in market value.

PCL for the quarter decreased \$2 million, or 1%, compared with the prior quarter. Personal banking PCL for the quarter decreased \$27 million, or 12%, primarily due to lower provisions in the credit cards, personal lending, and auto portfolios. Business banking PCL increased \$25 million primarily due to provisions against two commercial clients. Annualized PCL as a percentage of credit volume was 0.27%, a decrease of 2 bps compared with the prior quarter. Net impaired loans decreased \$91 million, or 11%, compared with the prior quarter. Net impaired loans as a percentage of total loans were 0.20%, compared with 0.23% as at April 30, 2015.

Insurance claims and related expenses increased \$36 million, or 6%, compared with the prior quarter, primarily due to seasonality of claims experience, the change in fair value of investments supporting claims liabilities, and a change in mix of reinsurance contracts, partially offset by more favourable prior years' claims development.

Reported non-interest expenses increased \$29 million, primarily due to three extra calendar days in the quarter and business growth, partially offset by lower employee-related costs.

The reported and adjusted efficiency ratio for the quarter was 42.0%, compared with 43.4%, in the prior quarter.

#### Year-to-date comparison - Q3 2015 vs. Q3 2014

Canadian Retail reported net income for the nine months ended July 31, 2015, was \$4,442 million, an increase of \$512 million, or 13%, compared with the same period last year. Adjusted net income was \$4,442 million, an increase of \$310 million, or 8%, compared with the same period last year. The increase in adjusted earnings was primarily due to loan and deposit volume growth, wealth asset growth, higher insurance earnings, and the full three quarter impact of Aeroplan, partially offset by higher expenses. The reported and adjusted annualized return on common equity was 42.9%, compared with 42.0% and 44.1%, respectively, in the same period last year.

Revenue was \$14,688 million, an increase of \$447 million, or 3%, compared with the same period last year. Net interest income increased \$181 million, or 3%, driven primarily by good loan and deposit volume growth and the full three quarter impact of Aeroplan, partially offset by lower margins. Non-interest income increased \$266 million, or 4%, largely driven by wealth asset growth, higher personal and business banking fee-based revenue, insurance revenue growth, and the full three quarter impact of Aeroplan, partially offset by a change in mix of reinsurance contracts. Margin on average earning assets was 2.88%, an 8 bps decrease, primarily due to the low rate environment and competitive pricing.

The personal banking business generated solid average lending volume growth of \$12.5 billion, or 5%. Compared with the same period last year, average real estate secured lending volume increased \$9.0 billion, or 4%. Auto lending average volume increased \$2.4 billion, or 16%, while all other personal lending average volumes increased \$1.1 billion, or 3%. Business loans and acceptances average volume increased \$4.5 billion, or 9%. Average personal deposit volumes increased \$6.3 billion, or 4%, due to strong growth in core chequing and savings volumes, partially offset by lower term deposit volumes. Average business deposit volumes increased \$5.5 billion, or 7%.

Assets under administration were \$314 billion as at July 31, 2015, an increase of \$29 billion, or 10%, and assets under management were \$249 billion as at July 31, 2015, an increase of \$22 billion, or 10%, compared with the same period last year, primarily driven by strong new asset growth and increases in market value.

PCL was \$666 million, a decrease of \$30 million, or 4%, compared with the same period last year. Personal banking PCL was \$627 million, a decrease of \$16 million, or 2%, due primarily to a sale of charged-off accounts and better credit performance, partially offset by the full three quarter impact of Aeroplan. Business banking PCL was \$39 million, a decrease of \$14 million, compared with the same period last year, primarily due to higher recoveries. Annualized PCL as a percentage of credit volume was 0.26%, a decrease of 3 bps, compared with the same period last year.

Insurance claims and related expenses were \$1,863 million, a decrease of \$250 million, or 12%, compared with the same period last year, due to a change in mix of reinsurance contracts, less severe weather conditions, and better claims management, partially offset by business growth and the change in fair value of investments supporting claims liabilities.

Reported non-interest expenses were \$6,264 million, an increase of \$50 million, or 1%, compared with the same period last year. Adjusted non-interest expenses were \$6,264 million, an increase of \$324 million, or 5%, compared with the same period last year. The increase was driven primarily by higher

employee-related costs, including higher revenue-based variable expenses in the wealth business, business growth, and initiative spend, partially offset by productivity savings.

The reported and adjusted efficiency ratio for the quarter was 42.6%, compared with 43.6% and 41.7% respectively, in the same period last year.

### **Business Outlook**

During the third quarter, TD Canada Trust was recognized as an industry leader in customer service. We will continue to focus on maintaining our leadership position in providing legendary customer service and convenience across all channels. Our commitment to invest across our businesses to enhance our customer value proposition positions us well for growth over the long term. We expect current levels of loan growth to largely hold, while margins are expected to remain under pressure in the fourth quarter as a result of balance sheet mix, seasonal factors, and competitive pricing. Credit loss rates are expected to remain stable. We will continue to generate new wealth asset growth; however benefits from market appreciation continue to be subject to capital markets performance. Insurance results will continue to depend upon, among other things, the frequency and severity of weather-related events, as well as the impact of regulatory reforms and legislative changes. We will continue to focus on productivity, to enhance the customer and employee experience, simplify processes, and manage expenses.

# TABLE 12: U.S. RETAIL

| (millions of dollars, except as noted)              |             |    |          |       |             |    |         |    | For the thr | ee mor | nths ended   |
|---|-------------|----|----------|-------|-------------|----|---------|----|-------------|--------|--------------|
|   |             |    |          | Canad | ian dollars |    |         |    |             | U      | I.S. dollars |
|   | July 31     |    | April 30 |       | July 31     |    | July 31 |    | April 30    |        | July 31      |
|   | 2015        |    | 2015     |       | 2014        |    | 2015    |    | 2015        |        | 2014         |
| Net interest income                                 | \$<br>1,734 | \$ | 1,730    | \$    | 1,500       | \$ | 1,392   | \$ | 1,385       | \$     | 1,387        |
| Non-interest income                                 | 647         |    | 585      |       | 545         |    | 519     |    | 468         |        | 504          |
| Total revenue                                       | 2,381       |    | 2,315    |       | 2,045       |    | 1,911   |    | 1,853       |        | 1,891        |
| Provision for credit losses – loans <sup>1</sup>    | 199         |    | 142      |       | 125         |    | 160     |    | 113         |        | 116          |
| Provision for (recovery of) credit losses – debt    |             |    |          |       |             |    |         |    |             |        |              |
| securities classified as loans                      | 1           |    | (11)     | )     | 2           |    | 1       |    | (9)         |        | 2            |
| Provision for credit losses                         | 200         |    | 131      |       | 127         |    | 161     |    | 104         |        | 118          |
| Non-interest expenses – reported                    | 1,470       |    | 1,579    |       | 1,320       |    | 1,179   |    | 1,265       |        | 1,220        |
| Non-interest expenses – adjusted                    | 1,509       |    | 1,527    |       | 1,320       |    | 1,209   |    | 1,223       |        | 1,220        |
| U.S. Retail Bank net income – reported <sup>2</sup> | 582         |    | 509      |       | 485         |    | 469     |    | 407         |        | 449          |
| Adjustments for items of note <sup>3</sup>          |             |    |          |       |             |    |         |    |             |        |              |
| Litigation and litigation-related charge/reserve    | (24)        |    | 32       |       | -           |    | (19)    |    | 26          |        | _            |
| U.S. Retail Bank net income – adjusted <sup>2</sup> | 558         |    | 541      |       | 485         |    | 450     |    | 433         |        | 449          |
| Equity in net income of an investment in associate, |             |    |          |       |             |    |         |    |             |        |              |
| net of income taxes                                 | 92          |    | 85       |       | 76          |    | 74      |    | 69          |        | 69           |
| Net income – adjusted                               | 650         |    | 626      |       | 561         |    | 524     |    | 502         |        | 518          |
| Net income – reported                               | \$<br>674   | \$ | 594      | \$    | 561         | \$ | 543     | \$ | 476         | \$     | 518          |
| Selected volumes and ratios                         |             |    |          |       |             |    |         |    |             |        |              |
| Return on common equity – reported <sup>4</sup>     | 8.6         | %  | 7.9      | %     | 9.0         | %  | 8.6     | %  | 7.9         | %      | 9.0 %        |
| Return on common equity – adjusted <sup>4</sup>     | 8.3         |    | 8.3      |       | 9.0         |    | 8.3     |    | 8.3         |        | 9.0          |
| Margin on average earning assets (TEB) <sup>5</sup> | 3.50        |    | 3.62     |       | 3.76        |    | 3.50    |    | 3.62        |        | 3.76         |
| Efficiency ratio – reported                         | 61.7        |    | 68.2     |       | 64.5        |    | 61.7    |    | 68.2        |        | 64.5         |
| Efficiency ratio – adjusted                         | 63.4        |    | 66.0     |       | 64.5        |    | 63.4    |    | 66.0        |        | 64.5         |
| Number of U.S. retail stores                        | 1,305       |    | 1,302    |       | 1,306       |    | 1,305   |    | 1,302       |        | 1,306        |
| Average number of full-time equivalent staff        | 25,546      |    | 25,775   |       | 26,056      |    | 25,546  |    | 25,775      |        | 26,056       |

|   |             |       |              |    | For the ni | ne mo | nths ended   |   |
|---|-------------|-------|--------------|----|------------|-------|--------------|---|
|   |             | Canad | lian dollars |    |            | l     | J.S. dollars |   |
|   | <br>July 31 |       | July 31      |    | July 31    |       | July 31      |   |
|   | 2015        |       | 2014         |    | 2015       |       | 2014         |   |
| Net interest income                                 | \$<br>5,106 | \$    | 4,485        | \$ | 4,185      | \$    | 4,133        |   |
| Non-interest income                                 | 1,814       |       | 1,713        |    | 1,486      |       | 1,579        |   |
| Total revenue                                       | 6,920       |       | 6,198        |    | 5,671      |       | 5,712        |   |
| Provision for credit losses – loans <sup>1</sup>    | 517         |       | 531          |    | 426        |       | 490          |   |
| Provision for (recovery of) credit losses – debt    |             |       |              |    |            |       |              |   |
| securities classified as loans                      | (9)         |       | 6            |    | (7)        |       | 6            |   |
| Provision for credit losses                         | 508         |       | 537          |    | 419        |       | 496          |   |
| Non-interest expenses – reported                    | 4,440       |       | 3,971        |    | 3,637      |       | 3,658        |   |
| Non-interest expenses – adjusted                    | 4,427       |       | 3,971        |    | 3,625      |       | 3,658        |   |
| U.S. Retail Bank net income – reported <sup>2</sup> | 1,626       |       | 1,379        |    | 1,333      |       | 1,272        |   |
| Adjustments for items of note <sup>3</sup>          |             |       |              |    |            |       |              |   |
| Litigation and litigation-related charge/reserve    | 8           |       | -            |    | 7          |       | -            |   |
| U.S. Retail Bank net income – adjusted <sup>2</sup> | 1,634       |       | 1,379        |    | 1,340      |       | 1,272        |   |
| Equity in net income of an investment in associate, |             |       |              |    |            |       |              |   |
| net of income taxes                                 | 267         |       | 222          |    | 222        |       | 204          |   |
| Net income – adjusted                               | 1,901       |       | 1,601        |    | 1,562      |       | 1,476        |   |
| Net income – reported                               | \$<br>1,893 | \$    | 1,601        | \$ | 1,555      | \$    | 1,476        |   |
| Selected volumes and ratios                         |             |       |              |    |            |       |              |   |
| Return on common equity – reported <sup>4</sup>     | 8.3         | %     | 8.7          | %  | 8.3        | %     | 8.7          | % |
| Return on common equity – adjusted <sup>4</sup>     | 8.4         |       | 8.7          |    | 8.4        |       | 8.7          |   |
| Margin on average earning assets (TEB) <sup>5</sup> | 3.61        |       | 3.78         |    | 3.61       |       | 3.78         |   |
| Efficiency ratio – reported                         | 64.2        |       | 64.1         |    | 64.2       |       | 64.1         |   |
| Efficiency ratio – adjusted                         | 64.0        |       | 64.1         |    | 64.0       |       | 64.1         |   |
| Number of U.S. retail stores                        | 1,305       |       | 1,306        |    | 1,305      |       | 1,306        |   |
| Average number of full-time equivalent staff        | 25,781      |       | 26,044       |    | 25,781     |       | 26,044       |   |

<sup>1</sup> Includes provisions for credit losses on ACI loans including all Federal Deposit Insurance Corporation (FDIC) covered loans.

<sup>2</sup> Results exclude the impact related to the equity in net income of the investment in TD Ameritrade.

<sup>3</sup> For explanations of items of note, see the "Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income" table in the "How We Performed" section of this document.

<sup>4</sup> Effective November 1, 2014, capital allocated to the business segments is based on 9% CET1 Capital. These changes have been applied prospectively.

<sup>5</sup> The margin on average earning assets excludes the impact related to the TD Ameritrade insured deposit accounts (IDA). On a prospective basis, beginning in the second quarter of 2015, the margin on average earning assets (a) excludes the impact of cash collateral deposited by affiliates with the U.S. banks, which have been eliminated at the U.S. Retail segment level and (b) the allocation of investments to the IDA has been changed to reflect the Basel III liquidity rules.

Revenue from and PCL on Target Corporation (Target) credit card accounts are presented on a gross basis in the U.S. Retail Bank's results, with Target's share of net earnings included in non-interest expenses. In the third quarter of 2015, the contribution to net income from Target was lower than the prior quarter and relatively flat compared to the same period last year.

# Quarterly comparison - Q3 2015 vs. Q3 2014

U.S. Retail net income for the quarter on a reported basis was \$674 million (US\$543 million). U.S. Retail adjusted net income for the quarter was \$650 million (US\$524 million), which included net income of \$558 million (US\$450 million) from the U.S. Retail Bank and \$92 million (US\$74 million) from TD's investment in TD Ameritrade. Canadian dollar earnings benefited from the strengthening of the U.S. dollar with adjusted earnings increasing 16% to \$650 million. The reported annualized return on common equity for the quarter was 8.6%, compared to 9.0% for the third quarter last year. The adjusted annualized return on common equity for the third quarter last year.

U.S. Retail Bank net income for the quarter on a reported basis increased US\$20 million, or 4%, compared with the third quarter last year. U.S. Retail Bank adjusted net income increased US\$1 million compared to the third quarter last year due to strong organic volume growth, largely offset by lower margins and higher PCL. The contribution from TD Ameritrade of US\$74 million was up 7% compared with the third quarter last year, primarily due to an increase in asset growth and transaction revenue, partially offset by higher operating expenses.

U.S. Retail Bank revenue is derived from personal banking, business banking, investments, auto lending, credit cards, and wealth management. Revenue for the quarter was US\$1,911 million, an increase of US\$20 million, or 1%, compared with the third quarter last year, primarily due to strong loan and deposit growth and broad-based fee growth, partially offset by lower loan margins. Other non-interest income increased primarily due to customer account growth and higher transaction volume. Margin on average earning assets was 3.50%, a 26 bps decrease compared with the third quarter last year, due to lower loan margins, lower accretion on acquired portfolios, and change in balance sheet mix. Average loan volumes increased US\$12 billion, or 11%, compared with the third quarter last year due to 17% growth in business loans and 4% growth in personal loans. Average deposit volumes increased US\$11 billion, or 6%, compared with the third quarter last year, driven by 7% growth in personal deposit volume, 5% growth in business deposit volume, and 4% growth in TD Ameritrade deposit volume.

PCL for the quarter was US\$161 million, an increase of US\$43 million, or 36%, compared with the third quarter last year, primarily due to higher provisions for commercial loans. Personal banking PCL was US\$115 million, a decrease of US\$11 million, or 9%, compared with the third quarter last year, primarily due to lower provisions for home equity loans, partially offset by volume growth. Business banking PCL was US\$45 million, an increase of US\$55 million compared to the third quarter last year primarily due to an increase in allowance build. Net impaired loans, excluding acquired credit-impaired (ACI) loans and debt securities classified as loans, were US\$1.4 billion, an increase of US\$181 million, or 15%, compared with the third quarter last year driven primarily by increases in performing home equity loans, as certain borrowers who are current on their interest-only payment but are shifting to interest and principal payments have been reported as impaired. Net impaired loans as a percentage of total loans were 1.1% as at July 31, 2015, flat compared with the third quarter last year. Net impaired debt securities classified as loans were US\$812 million, a decrease of US\$109 million, or 12%, compared with the third quarter last year.

Reported non-interest expenses for the quarter were US\$1,179 million, a decrease of US\$41 million, or 3%, compared with the third quarter last year, primarily due to a recovery of litigation costs. Adjusted non-interest expenses for the quarter were US\$1,209 million, a decrease of US\$11 million, or 1%, compared with the third quarter last year, primarily due to ongoing productivity savings, partially offset by higher expenses to support growth and higher regulatory costs. The reported efficiency ratio for the quarter was 61.7%, compared with 64.5% in the third quarter last year, while the adjusted efficiency ratio was

63.4%, compared with 64.5% in the third guarter last year.

#### Quarterly comparison - Q3 2015 vs. Q2 2015

U.S. Retail Bank net income for the quarter on a reported basis increased US\$62 million, or 15%, compared with the prior quarter. U.S. Retail Bank adjusted net income increased US\$17 million, or 4%, primarily due to three additional days in the current quarter, higher fee income, and disciplined expense management, partially offset by higher PCL. The contribution from TD Ameritrade increased US\$5 million, or 7%, compared with the prior quarter primarily due to an increase in asset growth, partially offset by lower transaction revenue and a favourable settlement of uncertain tax positions in the prior quarter. The reported annualized return on common equity for the quarter was 8.6%, compared to 7.9% in the prior quarter. The adjusted annualized return on common equity for the quarter.

Revenue for the quarter increased US\$58 million, or 3%, primarily due to good fee growth, strong loan and deposit growth, and three additional days in the current quarter, partially offset by lower loan and deposit margins. Margin on average earning assets was 3.50%, a 12 bps decrease driven by lower loan margins, a decline in U.S. Partner Card programs, and change in balance sheet mix. Average loan volumes increased US\$3 billion, or 3%, compared with the prior quarter due to 4% growth in business loans and 1% growth in personal loans. Average deposit volumes increased US\$2 billion, or 1%, compared with the prior quarter driven by 1% growth in personal deposit volume and 1% growth in TD Ameritrade deposit volume, while business deposits remained relatively flat.

PCL for the quarter increased US\$57 million, or 55%, compared with the prior quarter, primarily due to increased provisions on business banking and credit card loans. Personal banking PCL was US\$115 million, an increase of US\$15 million, or 15%, from the prior quarter primarily due to higher provisions for credit card loans, partially offset by lower provisions for residential mortgage loans. Business banking PCL was US\$45 million, an increase of US\$32 million, compared with the prior quarter, primarily due to an increase in allowance build. Net impaired loans, excluding ACI loans and debt securities classified as loans, were US\$1.4 billion, which was 1.1% of total loans as at July 31, 2015, flat compared with prior quarter. Net impaired debt securities classified as loans decreased US\$38 million, or 4%, compared with the prior quarter.

Reported non-interest expenses for the quarter decreased US\$86 million, or 7%, compared with the prior quarter. Adjusted non-interest expenses for the quarter decreased US\$14 million, or 1%, compared with the prior quarter, primarily due to ongoing productivity savings, partially offset by three additional days in the current quarter.

The reported efficiency ratio for the quarter was 61.7%, compared with 68.2% in the prior quarter, while the adjusted efficiency ratio was 63.4%, compared with 66.0% in the prior quarter.

# Year-to-date comparison - Q3 2015 vs. Q3 2014

U.S. Retail net income for the nine months ended July 31, 2015, on a reported basis was \$1,893 million (US\$1,555 million). U.S. Retail adjusted net income for the nine months ended July 31, 2015, was \$1,901 million (US\$1,562 million), which included net income of \$1,634 million (US\$1,340 million) from the U.S. Retail Bank and \$267 million (US\$222 million) from TD's investment in TD Ameritrade. Canadian dollar earnings benefited from a strengthening of the U.S. dollar. The reported and adjusted annualized return on common equity for the nine months ended July 31, 2015, was 8.3% and 8.4%, respectively, compared with 8.7% for the same period last year.

U.S. Retail Bank net income on a reported basis increased US\$61 million, or 5%, compared with the same period last year. U.S. Retail Bank adjusted net income increased US\$68 million, or 5%, compared with the same period last year, primarily due to lower PCL, good expense management, and strong organic volume growth, partially offset by lower margins and lower gains on sales of securities. The contribution from TD Ameritrade of US\$222 million increased US\$18 million, or 9%, compared with the same period last year, primarily due to increased asset growth, higher transaction revenue, and the favourable settlement of uncertain tax positions, partially offset by higher operating expenses.

Revenue was US\$5,671 million, a decrease of US\$41 million, or 1%, compared with the same period last year, primarily due to lower loan and deposit margins, lower revenue from Target, and lower gains on sales of securities, partially offset by strong loan and deposit growth. Margin on average earning assets was 3.61%, a 17 bps decrease compared with the same period last year, primarily due to lower loan margins. Average loan volumes increased US\$11 billion, or 10%,

compared with the same period last year, with a 16% increase in business loans and a 4% increase in personal loans. Average deposit volumes increased US\$10 billion, or 5%, compared with the same period last year driven by 5% growth in business deposits, 7% growth in personal deposits, and 3% growth in TD Ameritrade deposits.

PCL was US\$419 million, a decrease of US\$77 million, or 16%, compared with the same period last year. Personal banking PCL was US\$368 million, a decrease of US\$145 million, or 28%, compared with the same period last year, primarily due to lower provisions for credit card loans and auto loans. Business banking PCL was US\$58 million compared to a recovery of US\$25 million in the same period last year, primarily due to an increase in allowance build and volume growth. Annualized PCL as a percentage of credit volume for loans excluding debt securities classified as loans was 0.47%, a decrease of 32 bps compared to the same period last year.

Reported non-interest expenses were US\$3,637 million, a decrease of US\$21 million, or 1%, compared with the same period last year. Adjusted non-interest expenses were US\$3,625 million, a decrease of US\$33 million, or 1%, compared with the same period last year, primarily due to ongoing productivity savings and a benefit resulting from elective early lump sum pension payouts, partially offset by higher expenses to support growth and an increase in regulatory costs.

The reported efficiency ratio was 64.2%, compared with 64.1% for the same period last year, and the adjusted efficiency ratio was 64.0%, compared with 64.1% for the same period last year.

#### **Business Outlook**

The U.S. Retail business remains focused on delivering legendary customer service and convenience and deepening relationships across all distribution channels. We do not anticipate any significant changes in the operating environment for the remainder of the year. Although competition for loans and deposits will remain intense, we expect to post strong volume loan and deposit growth. In the absence of rate increases, we expect margins to remain under pressure. Similar to this quarter, we expect an increase in year-over-year credit losses driven by volume growth, increases in allowance build, and recoveries in the prior year. The year-to-date expenses have been very well managed and we expect our full year expenses will be in line with the prior year. We remain committed to making the necessary investments to support future growth and regulatory compliance, while maintaining our focus on productivity initiatives.

## TD AMERITRADE HOLDING CORPORATION

Refer to Note 8 to the Bank's Interim Consolidated Financial Statements for further information on TD Ameritrade.

# TABLE 13: WHOLESALE BANKING

| (millions of Canadian dollars, except as noted)  |                     |    | For the th       | ree mor | nths ended      |    | For the n       | ine mor | ths ended       |
|--|---------------------|----|------------------|---------|-----------------|----|-----------------|---------|-----------------|
|  | <br>July 31<br>2015 |    | April 30<br>2015 |         | July 31<br>2014 |    | July 31<br>2015 |         | July 31<br>2014 |
| Net interest income (TEB)<br>Non-interest income | \$<br>564<br>201    | \$ | 584<br>200       | \$      | 589<br>91       | \$ | 1,745<br>515    | \$      | 1,673<br>403    |
| Total revenue                                    | 765                 |    | 784              |         | 680             |    | 2,260           |         | 2,076           |
| Provision for credit losses                      | 2                   |    | -                |         | 5               |    | 4               |         | 12              |
| Non-interest expenses                            | 431                 |    | 447              |         | 392             |    | 1,311           |         | 1,208           |
| Net income                                       | \$<br>239           | \$ | 246              | \$      | 216             | \$ | 677             | \$      | 653             |
| Selected volumes and ratios                      |                     |    |                  |         |                 |    |                 |         |                 |
| Trading-related revenue                          | \$<br>425           | \$ | 424              | \$      | 325             | \$ | 1,229           | \$      | 1,098           |
| Return on common equity <sup>1</sup>             | 17.2                | %  | 17.7             | %       | 18.4            | %  | 15.9            | %       | 19.0 %          |
| Efficiency ratio                                 | 56.3                |    | 57.0             |         | 57.6            |    | 58.0            |         | 58.2            |
| Average number of full-time equivalent staff     | 3,736               |    | 3,771            |         | 3,726           |    | 3,751           |         | 3,630           |

<sup>1</sup> Effective November 1, 2014, capital allocated to the business segments is based on 9% CET1 Capital. These changes have been applied prospectively.

#### Quarterly comparison - Q3 2015 vs. Q3 2014

Wholesale Banking net income for the quarter was \$239 million, an increase of \$23 million, or 11%, compared with the third quarter last year due to higher revenue, partially offset by higher non-interest expenses and a higher effective tax rate. The annualized return on common equity for the quarter was 17.2%, compared with 18.4% in the third quarter last year.

Wholesale Banking revenue is derived primarily from capital markets services and corporate lending. The capital markets businesses generate revenue from advisory, underwriting, trading, facilitation, and trade execution services. Revenue for the quarter was \$765 million, an increase of \$85 million, or 13%, compared with the third quarter last year. Revenue increased primarily due to higher fixed income and equity trading revenue, increased mergers and acquisitions (M&A) fees, and higher corporate lending revenue on strong loan volume growth both in Canada and the U.S. The increase in revenue was partially offset by lower equity underwriting fees as the third quarter last year benefitted from strong client activity.

PCL for the quarter decreased \$3 million compared with the third quarter last year and consisted primarily of the accrual cost of credit protection. Non-interest expenses for the quarter were \$431 million, an increase of \$39 million, or 10%, compared with the third quarter last year. The increase was primarily due to higher initiative spend, the impact of foreign exchange translation, and higher variable compensation commensurate with increased revenue.

#### Quarterly comparison - Q3 2015 vs. Q2 2015

Wholesale Banking net income for the quarter decreased \$7 million, or 3%, compared with the prior quarter due to lower revenue, partially offset by lower non-interest expenses. The annualized return on common equity for the quarter was 17.2%, compared with 17.7% in the prior quarter.

Revenue for the quarter decreased \$19 million, or 2%, compared with the prior quarter. Revenue decreased primarily due to lower underwriting fees as the prior quarter benefited from stronger client activity in debt and equity capital markets. The decrease in revenue was partially offset by higher M&A fees, higher corporate lending revenue on strong loan volume growth, and security gains in the investment portfolio.

PCL for the quarter increased \$2 million compared with the prior quarter and consisted primarily of the accrual cost of credit protection.

Non-interest expenses for the quarter decreased \$16 million, or 4%, primarily due to lower variable compensation.

#### Year-to-date comparison - Q3 2015 vs. Q3 2014

Wholesale Banking net income for the nine months ended July 31, 2015, was \$677 million, an increase of \$24 million, or 4%, compared with the same period last year due to higher revenue, partially offset by higher non-interest expenses and a higher effective tax rate. The annualized return on common equity was 15.9%, compared with 19.0% in the same period last year.

Revenue was \$2,260 million, an increase of \$184 million, or 9%, compared with the same period last year. The increase in revenue was primarily due to higher foreign exchange and equity trading on improved client activity, and stronger corporate lending and underwriting volumes from our continued focus on origination in Canada and the U.S. The increase in revenue was partially offset by lower fixed income trading revenue and lower M&A fees.

PCL was \$4 million, a decrease of \$8 million compared with the same period last year, and consisted primarily of the accrual cost of credit protection. Non-interest expenses were \$1,311 million, an increase of \$103 million, or 9%, compared with the same period last year. The increase was primarily due to higher variable compensation commensurate with increased revenue, the impact of foreign exchange translation, and higher initiative spend.

#### **Business Outlook**

Overall, the global economy is showing modest growth and we continue to see gradual improvements in capital markets even with recent uncertainty in European markets. However, we remain cautious as a combination of evolving capital and regulatory changes, uncertainty over the outlook for interest rates, volatile energy markets, and the weaker Canadian dollar will continue to impact our business. While these factors will likely affect corporate and investor sentiment in the near term, we believe our diversified, integrated business model will continue to deliver solid results and grow our franchise. We remain focused on growing and deepening client relationships, being a valued counterparty, and managing our risks and productivity for the remainder of the year.

| (millions of Canadian dollars)  | F              | or the three mor | nths ended | For the nine mor | nths ended        |
|---|----------------|------------------|------------|------------------|-------------------|
|   | <br>July 31    | April 30         | July 31    | July 31          | July 31           |
|   | 2015           | 2015             | 2014       | 2015             | 2014              |
| Net income (loss) – reported  | \$<br>(204) \$ | (417) \$         | (70) \$    | (827) \$         | (47)              |
| Adjustments for items of note <sup>1</sup>                            |                |                  |            |                  |                   |
| Amortization of intangibles   | 62             | 65               | 60         | 190              | 184               |
| Fair value of derivatives hedging the reclassified available-for-sale |                |                  |            |                  |                   |
| securities portfolio  | (19)           | (15)             | (24)       | (34)             | (43)              |
| Restructuring charges   | _              | 228              | _          | 228              | -                 |
| Impact of Alberta flood on the loan portfolio                         | -              | -                | (19)       | -                | (19)              |
| Gain on sale of TD Waterhouse Institutional Services                  | -              | -                | _          | -                | (196)             |
| Total adjustments for items of note                                   | 43             | 278              | 17         | 384              | (74)              |
| Net income (loss) – adjusted  | \$<br>(161) \$ | (139) \$         | (53) \$    | (443) \$         | (121)             |
| Decomposition of items included in net income (loss) – adjusted       |                |                  |            |                  |                   |
| Net corporate expenses  | \$<br>(193) \$ | (177) \$         | (170) \$   | (542) \$         | (494)             |
| Other   | 4              | 10               | 90         | 16               | `293 <sup>´</sup> |
| Non-controlling interests   | 28             | 28               | 27         | 83               | 80                |
| Net income (loss) – adjusted  | \$<br>(161) \$ | (139) \$         | (53) \$    | (443) \$         | (121)             |

<sup>1</sup> For explanations of items of note, see the "Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income" table in the "How We Performed" section of this document.

# Quarterly comparison - Q3 2015 vs. Q3 2014

Corporate segment's reported net loss for the quarter was \$204 million, compared with a reported net loss of \$70 million in the third quarter last year. Adjusted net loss was \$161 million, compared with an adjusted net loss of \$53 million in the third quarter last year. Adjusted net loss increased largely due to lower contribution from Other items, primarily driven by positive tax items recognized in the third quarter last year. Net corporate expenses increased as a result of ongoing investment in enterprise and regulatory projects.

### Quarterly comparison - Q3 2015 vs. Q2 2015

Corporate segment's reported net loss for the quarter was \$204 million, compared with a reported net loss of \$417 million in the prior quarter. Adjusted net loss was \$161 million, compared with an adjusted net loss of \$139 million in the prior quarter. The increase in adjusted net loss was primarily due to higher net corporate expenses.

### Year-to-date comparison - Q3 2015 vs. Q3 2014

Corporate segment's reported net loss for the nine months ended July 31, 2015, was \$827 million, compared with a reported net loss of \$47 million in the same period last year. Current period reported net loss includes restructuring charges of \$337 million (\$228 million after tax). Adjusted net loss for the nine months ended July 31, 2015, was \$443 million, compared with an adjusted net loss of \$121 million in the same period last year. The increase in adjusted net loss was due to lower contribution from Other items and higher net corporate expenses. The unfavourable impact of Other items was due to the gains on sales of TD Ameritrade shares last year (\$85 million after tax), lower revenue from treasury and balance sheet management activities, prior year releases for incurred but not identified credit losses related to the Canadian loan portfolio, and positive tax items recognized last year. Net corporate expenses increased as a result of ongoing investment in enterprise and regulatory projects.

# **BALANCE SHEET REVIEW**

Total assets were \$1.1 trillion as at July 31, 2015, an increase of \$139 billion, or 14%, from October 31, 2014. The impact of foreign currency translation added \$45 billion, or 4%, to growth in total assets. The net increase was primarily due to a \$50 billion increase in loans (net of allowance for loan losses), \$20 billion increase in securities purchased under reverse repurchase agreements, \$19 billion increase in derivatives, \$17 billion increase in held-to-maturity securities, and a \$15 billion increase in available-for-sale securities.

Loans (net of allowance for loan losses) increased \$50 billion primarily driven by an increase in the U.S. Retail segment. The increase in the U.S. Retail segment was primarily due to growth in business and government loans and the impact of foreign currency translation.

Securities purchased under reverse repurchase agreements increased \$20 billion primarily due to an increase in trade volumes and movement in rates in Wholesale Banking.

Derivatives increased \$19 billion primarily driven by the current interest rate and foreign exchange environment.

Held-to-maturity securities increased \$17 billion primarily due to new investments and the impact of foreign currency translation.

Available-for-sale securities increased \$15 billion primarily due to new investments and the impact of foreign currency translation.

Total liabilities were \$1.0 trillion as at July 31, 2015, an increase of \$129 billion, or 14%, from October 31, 2014. The impact of foreign currency translation added \$44 billion, or 4%, to growth in total liabilities. The net increase was primarily due to an \$85 billion increase in deposits, \$21 billion increase in trading deposits, \$21 billion increase in obligations related to securities sold under repurchase agreements, and a \$12 billion increase in derivatives.

Deposits increased \$85 billion largely driven by U.S. Retail. The increase in the U.S. Retail deposits was primarily due to business and government deposits, personal non-term deposits, bank deposits, and the impact of foreign currency translation.

Trading deposits increased \$21 billion primarily due to higher issuances of certificates of deposit and commercial paper sales in Wholesale Banking.

**Obligations related to securities sold under repurchase agreements** increased \$21 billion primarily due to an increase in trade volumes and movement in rates in Wholesale Banking.

Derivatives increased \$12 billion primarily driven by the current interest rate and foreign exchange environment.

**Equity** was \$66 billion as at July 31, 2015, an increase of \$10 billion, or 17%, from October 31, 2014. The increase was primarily due to an increase in accumulated other comprehensive income driven by higher cumulative translation adjustment gains as a result of foreign currency translation and growth in retained earnings.

# **CREDIT PORTFOLIO QUALITY**

### Quarterly comparison - Q3 2015 vs. Q3 2014

Gross impaired loans excluding debt securities classified as loans, Federal Deposit Insurance Corporation (FDIC) covered loans, and other ACI loans were \$3.1 billion as at July 31, 2015, an increase of \$0.4 billion, or 17%, compared with the third quarter last year, primarily due to the impact of foreign exchange. U.S. Retail gross impaired loans increased \$0.6 billion, or 38%, compared with the third quarter last year, primarily due to the impact of foreign exchange. Canadian Retail gross impaired loans decreased \$0.1 billion, or 12%, compared with the third quarter last year, primarily due to improved credit quality across the portfolio. Net impaired loans were \$2.5 billion as at July 31, 2015, an increase of \$0.4 billion, or 18%, compared with the third quarter last year, primarily due to the impact of foreign exchange.

The allowance for credit losses of \$3.6 billion as at July 31, 2015, was composed of a counterparty-specific allowance of \$0.4 billion, a collectively assessed allowance for individually insignificant impaired loans of \$0.5 billion, and an allowance for incurred but not identified credit losses of \$2.8 billion.

The counterparty-specific allowance increased \$43 million, or 12%, compared with the third quarter last year, primarily due to the impact of foreign exchange. The collectively assessed allowance for individually insignificant impaired loans increased \$39 million, or 9%, compared with the third quarter last year due to the impact of foreign exchange. The allowance for incurred but not identified credit losses increased \$282 million, or 11%, compared with the third quarter last year primarily due to the impact of foreign exchange.

The allowance for incurred but not identified credit losses is established to recognize losses that management estimates to have occurred at the portfolio level at the balance sheet date for loans not yet specifically identified as impaired. The Bank periodically reviews the methodology for calculating the allowance for incurred but not identified credit losses. As part of this review, certain revisions may be made to reflect updates in statistically derived loss estimates for the Bank's recent loss experience of its credit portfolios, which may cause the Bank to provide or release amounts from the allowance for incurred but not identified losses. During the third quarter of 2015, certain refinements were made to the methodology, the cumulative effect of which was not material and which was included in the change for the quarter.

### Quarterly comparison - Q3 2015 vs. Q2 2015

Gross impaired loans excluding debt securities classified as loans, FDIC covered loans, and other ACI loans increased \$172 million, or 6%, compared with the prior quarter, primarily due to the impact of foreign exchange. Impaired loans net of allowance increased \$151 million, or 6%, compared with the prior quarter, primarily due to the impact of foreign exchange.

The counterparty-specific allowance increased \$31 million, or 9%, compared with the prior quarter, primarily due to the impact of foreign exchange. The collectively assessed allowance for individually insignificant impaired loans increased \$3 million, or 1%, compared with the prior quarter. The allowance for incurred but not identified credit losses increased \$184 million, or 7%, compared with the prior quarter primarily due to the impact of foreign exchange.

| TABLE 15: CHANGES IN GROSS IMPAIRED LOANS AND ACCEPTAN  | CES |                 |    |                  |        |                 |                 |       |                 |
|---|-----|-----------------|----|------------------|--------|-----------------|-----------------|-------|-----------------|
| (millions of Canadian dollars)                          |     |                 | Fo | or the three     | months | ended           | For the nine    | e mon | ths ended       |
|   |     | July 31<br>2015 |    | April 30<br>2015 | ,      | July 31<br>2014 | July 31<br>2015 |       | July 31<br>2014 |
| Personal, Business, and Government Loans <sup>1,2</sup> |     |                 |    |                  |        |                 |                 |       |                 |
| Impaired loans as at beginning of period                | \$  | 2,905 §         | \$ | 2,967            | \$     | 2,746           | \$<br>2,731     | \$    | 2,692           |
| Classified as impaired during the period                |     | 1,206           |    | 1,124            |        | 1,092           | 3,498           |       | 3,450           |
| Transferred to not impaired during the period           |     | (329)           |    | (290)            |        | (373)           | (909)           |       | (1,048)         |
| Net repayments  |     | (334)           |    | (265)            |        | (291)           | (880)           |       | (881)           |
| Disposals of loans                                      |     | _               |    | _                |        | · _             | (8)             |       | (7)             |
| Amounts written off                                     |     | (527)           |    | (535)            |        | (531)           | (1,619)         |       | (1,639)         |
| Recoveries of loans and advances previously written off |     | _               |    | _                |        | · _             | _               |       | _               |
| Exchange and other movements                            |     | 156             |    | (96)             |        | (7)             | 264             |       | 69              |
| Impaired loans as at end of period                      | \$  | 3,077 \$        | \$ | 2,905            | \$     | 2,636           | \$<br>3,077     | \$    | 2,636           |

<sup>1</sup> Excludes debt securities classified as loans. For additional information refer to the "Exposure to Non-Agency Collateralized Mortgage Obligations" section of this document and Note 5 to the Interim Consolidated Financial Statements.

<sup>2</sup> Excludes FDIC covered loans and other ACI loans. For additional information refer to the "Exposure to Acquired Credit-Impaired Loans" discussion and table in this section of the document and Note 5 to the Interim Consolidated Financial Statements.

| (millions of Canadian dollars, except as noted)                                  |             |    |          |    | As at   |
|--|-------------|----|----------|----|---------|
|  | <br>July 31 |    | April 30 |    | July 31 |
|  | 2015        |    | 2015     |    | 2014    |
| Allowance for loan losses for on-balance sheet loans                             |             |    |          |    |         |
| Counterparty-specific  | \$<br>395   | \$ | 364      | \$ | 352     |
| Individually insignificant   | 481         |    | 478      |    | 442     |
| Incurred but not identified credit losses  | 2,468       |    | 2,308    |    | 2,211   |
| Total allowance for loan losses for on-balance sheet loans                       | 3,344       |    | 3,150    |    | 3,005   |
| Allowance for off-balance sheet positions  |             |    |          |    |         |
| Incurred but not identified credit losses  | 287         |    | 263      |    | 262     |
| Total allowance for off-balance sheet positions                                  | 287         |    | 263      |    | 262     |
| Allowance for credit losses  | \$<br>3,631 | \$ | 3,413    | \$ | 3,267   |
| Impaired loans, net of allowance <sup>1,2</sup>                                  | \$<br>2,532 | \$ | 2,381    | \$ | 2,139   |
| Net impaired loans as a percentage of net loans <sup>1,2</sup>                   | 0.47        | %  | 0.46     | %  | 0.45 %  |
| Provision for credit losses as a percentage of net average loans and acceptances | 0.33        |    | 0.30     |    | 0.29    |

<sup>1</sup> Excludes debt securities classified as loans. For additional information refer to the "Exposure to Non-Agency Collateralized Mortgage Obligations" section of this document and Note 5 to the Interim Consolidated Financial Statements.

<sup>2</sup> Excludes FDIC covered loans and other ACI loans. For additional information refer to the "Exposure to Acquired Credit-Impaired Loans" discussion and table in this section of the document and Note 5 to the Interim Consolidated Financial Statements.

#### **Real Estate Secured Lending**

Retail real estate secured lending includes mortgages and lines of credit to North American consumers to satisfy financing needs including home purchases and refinancing. While the Bank retains first lien on the majority of properties held as security, there is a small portion of loans with second liens, but most of these are behind a TD mortgage that is in first position. In Canada, credit policies ensure that the combined exposure of all uninsured facilities on one property does not exceed 80% of the collateral value at origination. Lending at a higher loan-to-value ratio is permitted by legislation, but requires default insurance. This insurance is contractual coverage for the life of eligible facilities and protects the Bank's real estate secured lending portfolio against potential losses caused by borrower default. The Bank also purchases default insurance on lower loan-to-value ratio loans. The insurance is provided by either government-backed entities or approved private mortgage insurers. In the United States, for residential mortgage originations, mortgage insurance is usually obtained from either government-backed entities or approved private mortgage insurers when the loan-to-value exceeds 80% of the collateral value at origination.

The Bank regularly performs stress tests on its real estate lending portfolio as part of its overall stress testing program. This is done with a view to determine the extent to which the portfolio would be vulnerable to a severe downturn in economic conditions. The effect of severe changes in house prices, interest rates, and unemployment levels are among the factors considered when assessing the impact on credit losses and the Bank's overall profitability. A variety of portfolio segments, including dwelling type and geographical regions, are examined during the exercise to determine whether specific vulnerabilities exist. Based on the Bank's most recent reviews, potential losses on all real estate secured lending exposures are considered manageable.

#### TABLE 17: REAL ESTATE SECURED LENDING<sup>1,2</sup>

(millions of Canadian dollars, except as noted)

|                               |    |         | R                  | leside | ntial mort | gages |     |        | Home               | equit | y lines of | credit |     |         |                    |     |            | Total  |     |
|-------------------------------|----|---------|--------------------|--------|------------|-------|-----|--------|--------------------|-------|------------|--------|-----|---------|--------------------|-----|------------|--------|-----|
|                               | _  | Ins     | sured <sup>3</sup> |        | Unin       | sured |     | Ins    | sured <sup>3</sup> |       | Unin       | sured  |     | Ins     | sured <sup>3</sup> |     | Unin       | sured  |     |
|                               |    |         |                    |        |            |       |     |        |                    |       |            |        |     |         |                    |     | July 31    | , 2015 |     |
| Canada                        |    |         |                    |        |            |       |     |        |                    |       |            |        |     |         |                    |     |            |        |     |
| Atlantic provinces            | \$ | 4,048   | 2.2                | %\$    | 1,586      | 0.9   | %\$ | 599    | 1.0                | %\$   | 921        | 1.5    | %\$ | 4,647   | 1.9                | %\$ | 2,507      | 1.0    | 9   |
| British Columbia <sup>4</sup> |    | 19,530  | 10.8               |        | 13,214     | 7.3   |     | 3,345  | 5.5                |       | 7,647      | 12.5   |     | 22,875  | 9.5                |     | 20,861     | 8.6    |     |
| Ontario <sup>4</sup>          |    | 54,025  | 30.0               |        | 32,000     | 17.7  |     | 11,061 | 18.2               |       | 20,761     | 33.9   |     | 65,086  | 26.9               |     | 52,761     | 21.8   |     |
| Prairies <sup>4</sup>         |    | 27,512  | 15.2               |        | 10,700     | 5.9   |     | 4,777  | 7.8                |       | 7,400      | 12.1   |     | 32,289  | 13.4               |     | 18,100     | 7.5    |     |
| Québec                        |    | 12,341  | 6.8                |        | 5,751      | 3.2   |     | 1,870  | 3.1                |       | 2,656      | 4.4    |     | 14,211  | 5.9                |     | 8,407      | 3.5    |     |
| Total Canada                  |    | 117,456 | 65.0               | %      | 63,251     | 35.0  | %   | 21,652 | 35.6               | %     | 39,385     | 64.4   | %   | 139,108 | 57.6               | %   | 102,636    | 42.4   | . % |
| United States                 |    | 931     |                    |        | 26,648     |       |     | 10     |                    |       | 13,483     |        |     | 941     |                    |     | 40,131     |        |     |
| Total                         | \$ | 118,387 |                    | \$     | 89,899     |       | \$  | 21,662 |                    | \$    | 52,868     |        | \$  | 140,049 |                    | \$  | 142,767    |        |     |
|                               |    |         |                    |        |            |       |     |        |                    |       |            |        |     |         |                    |     | October 31 | 2014   |     |
| Canada                        |    |         |                    |        |            |       |     |        |                    |       |            |        |     |         |                    |     |            | , 2014 |     |
| Atlantic provinces            | \$ | 4,110   | 2.3                | %\$    | 1,398      | 0.8   | %\$ | 649    | 1.1                | %\$   | 822        | 1.4    | %\$ | 4,759   | 2.0                | %\$ | 2,220      | 0.9    | 9   |
| British Columbia⁴             |    | 20,660  | 11.8               |        | 11,408     | 6.5   |     | 3,720  | 6.2                |       | 7,278      | 12.2   |     | 24,380  | 10.4               |     | 18,686     | 8.0    |     |
| Ontario <sup>4</sup>          |    | 56,967  | 32.5               |        | 26,371     | 15.1  |     | 12,226 | 20.6               |       | 18,394     | 30.9   |     | 69,193  | 29.5               |     | 44,765     | 19.1   |     |
| Prairies <sup>4</sup>         |    | 27,658  | 15.8               |        | 9,067      | 5.2   |     | 5,267  | 8.8                |       | 6,873      | 11.5   |     | 32,925  | 14.0               |     | 15,940     | 6.8    |     |
| Québec                        |    | 12,442  | 7.1                |        | 5,044      | 2.9   |     | 2,035  | 3.4                |       | 2,304      | 3.9    |     | 14,477  | 6.2                |     | 7,348      | 3.1    |     |
|                               |    | 121,837 | 69.5               | %      | 53,288     | 30.5  | %   | 23,897 | 40.1               | %     | 35,671     | 59.9   | %   | 145,734 | 62.1               | %   | 88,959     | 37.9   | 9   |
| Total Canada                  |    |         |                    |        |            |       |     |        |                    |       |            |        |     |         |                    |     |            |        |     |
| Total Canada<br>United States |    | 753     |                    |        | 23,034     |       |     | 9      |                    |       | 11,791     |        |     | 762     |                    |     | 34,825     |        |     |

<sup>1</sup> Geographic location is based on the address of the property mortgaged.

<sup>2</sup> Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.

<sup>3</sup> Default insurance is contractual coverage for the life of eligible facilities whereby the Bank's exposure to real estate secured lending, all or in part, is protected against potential losses caused by borrower default. It is provided by either government-backed entities or other approved private mortgage insurers.

<sup>4</sup> The territories are included as follows: Yukon is included in British Columbia; Nunavut is included in Ontario; and the Northwest Territories is included in the Prairies region.

The following table provides a summary of the Bank's residential mortgages by remaining amortization period. All figures are calculated based on current customer payment behaviour in order to properly reflect the propensity to prepay by borrowers. The current customer payment basis accounts for any accelerated payments made to date and projects remaining amortization based on existing balance outstanding and current payment terms.

# TABLE 18: RESIDENTIAL MORTGAGES BY REMAINING AMORTIZATION<sup>1,2</sup>

|               |       |   |        |   |         |   |         |   |         |   |        |   |        |   |       |           | As at |   |
|---------------|-------|---|--------|---|---------|---|---------|---|---------|---|--------|---|--------|---|-------|-----------|-------|---|
|               | <5    |   | 5- <10 |   | 10- <15 |   | 15- <20 |   | 20- <25 |   | 25-<30 |   | 30-<35 |   | >=35  |           |       |   |
|               | years |   | years  |   | years   |   | years   |   | years   |   | years  |   | years  |   | years | 1         | Fotal |   |
|               |       |   |        |   |         |   |         |   |         |   |        |   |        |   | Jı    | uly 31, 2 | 2015  |   |
| Canada        | 1.2   | % | 4.5    | % | 8.0     | % | 13.9    | % | 36.5    | % | 31.8   | % | 4.1    | % | -     | %         | 100   | % |
| United States | 2.4   |   | 2.5    |   | 17.0    |   | 3.8     |   | 11.7    |   | 61.6   |   | 0.8    |   | 0.2   |           | 100   |   |
| Total         | 1.4   | % | 4.3    | % | 9.2     | % | 12.5    | % | 33.2    | % | 35.6   | % | 3.7    | % | 0.1   | %         | 100   | % |
|               |       |   |        |   |         |   |         |   |         |   |        |   |        |   | Octol | ber 31, 2 | 2014  |   |
| Canada        | 1.3   | % | 4.5    | % | 8.2     | % | 12.8    | % | 32.8    | % | 30.9   | % | 9.5    | % | -     | %         | 100   | % |
| United States | 2.3   |   | 1.9    |   | 18.8    |   | 2.9     |   | 10.4    |   | 63.0   |   | 0.6    |   | 0.1   |           | 100   |   |
| Total         | 1.4   | % | 4.2    | % | 9.4     | % | 11.6    | % | 30.2    | % | 34.7   | % | 8.4    | % | 0.1   | %         | 100   | % |

<sup>1</sup> Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.

<sup>2</sup> Percentage based on outstanding balance.

# TABLE 19: UNINSURED AVERAGE LOAN-TO-VALUE – Newly Originated and Newly Acquired<sup>1,2,3</sup>

|                               |             | For             | the thre | ee months ended  |   |
|-------------------------------|-------------|-----------------|----------|------------------|---|
|                               | Residential | Home equity     | /        |                  |   |
|                               | mortgages   | lines of credit | 4        | Total            |   |
|                               |             |                 |          | July 31, 2015    |   |
| Canada                        |             |                 |          |                  |   |
| Atlantic provinces            | 74          |                 |          |                  | % |
| British Çolumbia⁵             | 69          | 62              |          | 67               |   |
| Ontario <sup>5</sup>          | 69          | 6               |          | 68               |   |
| Prairies⁵                     | 73          | 68              |          | 71               |   |
| Québec                        | 72          | 70              | )        | 72               |   |
| Total Canada                  | 70          | 6               | 5        | 68               |   |
| United States                 | 69          | 62              | 2        | 66               |   |
| Total                         | 70          | % 6             | 5%       | 68               | % |
|                               |             | For t           | he twel  | ve months ended  |   |
|                               |             |                 |          | October 31, 2014 |   |
| Canada                        |             |                 |          |                  |   |
| Atlantic provinces            | 73          | % 62            | 2 %      | 71               | % |
| British Columbia <sup>5</sup> | 68          | 59              | )        | 65               |   |
| Ontario⁵                      | 69          | 6               | 1        | 67               |   |
| Prairies <sup>5</sup>         | 72          | 63              | 3        | 70               |   |
| Québec                        | 71          | 62              | 2        | 70               |   |
| Total Canada                  | 70          | 6               | 1        | 68               |   |
| United States                 | 70          | 6               | 5        | 68               |   |
| Total                         | 70          | % 62            | 2 %      | 68               | % |

<sup>1</sup> Geographic location is based on the address of the property mortgaged.

<sup>2</sup> Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.

<sup>3</sup> Based on house price at origination.

<sup>4</sup> Home equity lines of credit loan-to-value includes first position collateral mortgage if applicable.

<sup>5</sup> The territories are included as follows: Yukon is included in British Columbia; Nunavut is included in Ontario; and the Northwest Territories is included in the Prairies region.

#### Non-Prime Loans

As at July 31, 2015, the Bank had approximately \$2.5 billion (October 31, 2014 – \$2.4 billion) gross exposure to non-prime loans, which primarily consists of automotive loans originated in Canada. The credit loss rate, which is an indicator of credit quality and is defined as the total PCL of the quarter divided by the average month-end loan balance, was approximately 2.69% on an annual basis (October 31, 2014 – 4.91%). The portfolio continues to perform as expected. These loans are recorded at amortized cost.

#### Sovereign Risk

The following table provides a summary of the Bank's credit exposure to certain European countries, including Greece, Italy, Ireland, Portugal, and Spain (GIIPS).

# TABLE 20: EXPOSURE TO EUROPE – Total Net Exposure by Country and Counterparty

(millions of Canadian dollars)

|                      |    |         | L         | oans | and co | mmit | tments <sup>1</sup> |    | Derivat | ives. repo     | os. ar | nd securities | lending <sup>2</sup> |    |         | Trading a   | nd in | vestment po | ortfolio <sup>3,4</sup> |        | As at<br>Total      |
|----------------------|----|---------|-----------|------|--------|------|---------------------|----|---------|----------------|--------|---------------|----------------------|----|---------|-------------|-------|-------------|-------------------------|--------|---------------------|
|                      | Co | rporate | Sovereign |      | ancial |      | Total               | Co | rporate |                |        | Financial     | Total                | Co | rporate | Sovereign   |       | nancial     | Total                   | Ex     | posure <sup>5</sup> |
| Country              |    |         | gi        |      |        |      |                     |    |         |                |        |               |                      |    |         | j           |       |             |                         |        | 31, 2015            |
| GIIPS                |    |         |           |      |        |      |                     |    |         |                |        |               |                      |    |         |             |       |             |                         |        |                     |
| Greece               | \$ | -       | \$ -      | \$   | -      | \$   | -                   | \$ | _       | \$             | - \$   | - \$          | -                    | \$ | -       | <b>\$</b> – | \$    | - \$        | _                       | \$     | _                   |
| Italy                | •  | -       | 164       | •    | 4      | •    | 168                 | •  | -       | •              | - `    | 3             | 3                    | •  | 7       | 25          | •     | 12          | 44                      | •      | 215                 |
| Ireland              |    | -       | _         |      | -      |      | _                   |    | 1       |                | _      | 413           | 414                  |    | -       | _           |       | -           | -                       |        | 414                 |
| Portugal             |    | -       | -         |      | -      |      | -                   |    | -       |                | -      | -             | -                    |    | -       | -           |       | -           | -                       |        | -                   |
| Spain                |    | -       | 28        |      | 47     |      | 75                  |    | -       |                | -      | 58            | 58                   |    | 5       | 2           |       | 2           | 9                       |        | 142                 |
| Total GIIPS          |    | -       | 192       |      | 51     |      | 243                 |    | 1       |                | _      | 474           | 475                  |    | 12      | 27          |       | 14          | 53                      |        | 771                 |
| Rest of Europe       |    |         |           |      |        |      |                     |    |         |                |        |               |                      |    |         |             |       |             |                         |        |                     |
| Finland              |    | 7       | 67        |      | 13     |      | 87                  |    | -       | 3              | 0      | 79            | 109                  |    | -       | 956         |       | -           | 956                     |        | 1,152               |
| France               |    | 485     | -         |      | 160    |      | 645                 |    | 96      | 48             | 1      | 1,098         | 1,675                |    | 31      | 3,339       |       | 176         | 3,546                   |        | 5,866               |
| Germany              |    | 1,452   | 534       |      | 152    |      | 2,138               |    | 565     | 72             | 0      | 775           | 2,060                |    | 149     | 9,450       |       | 113         | 9,712                   |        | 13,910              |
| Netherlands          |    | 517     | 332       |      | 440    |      | 1,289               |    | 615     | 34             | 3      | 343           | 1,301                |    | 27      | 3,846       |       | 718         | 4,591                   |        | 7,181               |
| Sweden               |    | -       | 57        |      | 134    |      | 191                 |    | -       | 3              | 4      | 31            | 65                   |    | 2       | 520         |       | 463         | 985                     |        | 1,241               |
| Switzerland          |    | 998     | 34        |      | 231    |      | 1,263               |    | 17      |                | -      | 603           | 620                  |    | 7       | -           |       | 190         | 197                     |        | 2,080               |
| United Kingdom       |    | 2,083   | 2,363     |      | 155    |      | 4,601               |    | 781     | 68             | 9      | 4,961         | 6,431                |    | 115     | 604         |       | 4,477       | 5,196                   |        | 16,228              |
| Other <sup>6</sup>   |    | 193     | 24        |      | 45     |      | 262                 |    | 158     | 16             | 1      | 229           | 548                  |    | 7       | 1,339       |       | 239         | 1,585                   |        | 2,395               |
| Total Rest of Europe |    | 5,735   | 3,411     |      | 1,330  |      | 10,476              |    | 2,232   | 2,45           | 8      | 8,119         | 12,809               |    | 338     | 20,054      |       | 6,376       | 26,768                  |        | 50,053              |
| Total Europe         | \$ | 5,735   | \$ 3,603  | \$   | 1,381  | \$   | 10,719              | \$ | 2,233   | \$ <u>2,45</u> | 8 \$   | 8,593 \$      | 13,284               | \$ | 350     | \$ 20,081   | \$    | 6,390 \$    | 26,821                  | \$     | 50,824              |
| Country              |    |         |           |      |        |      |                     |    |         |                |        |               |                      |    |         |             |       |             | Oct                     | ober 3 | 31, 2014            |
| GIIPS                |    |         |           |      |        |      |                     |    |         |                |        |               |                      |    |         |             |       |             |                         |        |                     |
| Greece               | \$ | -       | \$ -      | \$   | -      | \$   | -                   | \$ | -       | \$             | - \$   | - \$          | -                    | \$ | -       | \$ -        | \$    | - \$        | -                       | \$     | -                   |
| Italy                |    | -       | 232       |      | 5      |      | 237                 |    | -       |                | _      | 3             | 3                    |    | 9       | 12          |       | 9           | 30                      |        | 270                 |
| Ireland              |    | -       | -         |      | -      |      | -                   |    | 14      |                | _      | 417           | 431                  |    | -       | -           |       | -           | -                       |        | 431                 |
| Portugal             |    | -       | -         |      | -      |      | -                   |    | -       |                | -      | -             | -                    |    | -       | -           |       | -           | -                       |        | -                   |
| Spain                |    | 35      | 6         |      | 65     |      | 106                 |    | -       |                | _      | 32            | 32                   |    | 11      | 3           |       | 1           | 15                      |        | 153                 |
| Total GIIPS          |    | 35      | 238       |      | 70     |      | 343                 |    | 14      |                | _      | 452           | 466                  |    | 20      | 15          |       | 10          | 45                      |        | 854                 |
| Rest of Europe       |    |         |           |      |        |      |                     |    |         |                |        |               |                      |    |         |             |       |             |                         |        |                     |
| France               |    | 481     | 40        |      | 88     |      | 609                 |    | 133     | 16             | 8      | 974           | 1,275                |    | 93      | 1,792       |       | 118         | 2,003                   |        | 3,887               |
| Germany              |    | 954     | 474       |      | 159    |      | 1,587               |    | 320     | 67             | 3      | 480           | 1,473                |    | 220     | 6,094       |       | 137         | 6,451                   |        | 9,511               |
| Netherlands          |    | 416     | 145       |      | 427    |      | 988                 |    | 362     | 22             | 7      | 224           | 813                  |    | 36      | 2,932       |       | 606         | 3,574                   |        | 5,375               |
| Sweden               |    | -       | 76        |      | 101    |      | 177                 |    | -       | 3              | 0      | 30            | 60                   |    | 4       | 621         |       | 539         | 1,164                   |        | 1,401               |
| Switzerland          |    | 854     | -         |      | 198    |      | 1,052               |    | 19      |                | _      | 611           | 630                  |    | 68      | -           |       | 74          | 142                     |        | 1,824               |
| United Kingdom       |    | 1,568   | 1,772     |      | 156    |      | 3,496               |    | 567     | 22             | 7      | 3,641         | 4,435                |    | 197     | 704         |       | 4,241       | 5,142                   |        | 13,073              |
| Other <sup>6</sup>   |    | 107     | 107       |      | 60     |      | 212                 |    | 100     | 22             | ^      | 220           | 710                  |    | 22      | 1 704       |       | 75          | 1 0 4 0                 |        | 2,067               |

Total Europe 1,577 1,545 13,892 \$ <sup>1</sup> Exposures include interest-bearing deposits with banks and are presented net of impairment charges where applicable. There were no impairment charges for European exposures as at July 31, 2015, or October 31, 2014.

<sup>2</sup> Exposures are calculated on a fair value basis and are net of collateral. Total market value of pledged collateral is \$6.5 billion for GIIPS (October 31, 2014 - \$5.6 billion) and \$37 billion for the rest of

220

\$

1,545

6,290

330

6.742 \$

9,398

9.864

\$

712

33

651

671 \$ 1,734

\$

13,877

1,842

20,318

75

5,790

5.800 \$ 20.363 2,867

37,938

\$ 38,792

Europe (October 31, 2014 - \$34.4 billion). Derivatives are presented as net exposures where there is an International Swaps and Derivatives Association (ISDA) master netting agreement.

162

1,563

<sup>3</sup> Trading Portfolio exposures are net of eligible short positions. Deposits of \$1.8 billion (October 31, 2014 – \$1.3 billion) are included in the Trading and Investment Portfolio.

<sup>4</sup> The fair values of the GIIPS exposures in Level 3 in the Trading and Investment Portfolio were not significant as at July 31, 2015, and October 31, 2014.

8,222

8.565

s

313

<sup>5</sup> The reported exposures do not include \$0.4 billion of protection the Bank purchased through credit default swaps (October 31, 2014 - \$0.2 billion).

<sup>6</sup> Other European exposure is distributed across 10 countries (October 31, 2014 – 12 countries), each of which has a net exposure below \$1 billion as at July 31, 2015, and October 31, 2014.

4,380

4.415

\$

107

Other<sup>6</sup>

Total Rest of Europe

2,644

2.882

\$

137

69

1,198

1.268

\$

| (millions of Canadian dollars)                       |                     |                       |        | As a          |
|--|---------------------|-----------------------|--------|---------------|
|  |                     | Loans an              | d com  | mitments      |
|  | Direct <sup>1</sup> | Indirect <sup>2</sup> |        | Total         |
| Country  |                     |                       | July   | y 31, 2015    |
| GIIPS  |                     |                       |        |               |
| Greece   | \$<br>-             | \$<br>-               | \$     | -             |
| Italy  | 165                 | 3                     |        | 168           |
| Ireland  | -                   | -                     |        | -             |
| Portugal   | -                   | -                     |        | -             |
| Spain  | 28                  | 47                    |        | 75            |
| Total GIIPS  | 193                 | 50                    |        | 243           |
| Rest of Europe                                       |                     |                       |        |               |
| Finland  | 63                  | 24                    |        | 87            |
| France   | 150                 | 495                   |        | 64            |
| Germany  | 1,207               | 931                   |        | 2,138         |
| Netherlands  | 714                 | 575                   |        | 1,289         |
| Sweden   | 187                 | 4                     |        | 191           |
| Switzerland  | 461                 | 802                   |        | 1,263         |
| United Kingdom                                       | 2,544               | 2,057                 |        | 4,601         |
| Other <sup>3</sup>                                   | 120                 | 142                   |        | 262           |
| Total Rest of Europe                                 | 5,446               | 5,030                 |        | 10,476        |
| Total Europe   | \$<br>5,639         | \$<br>5,080           | \$     | 10,719        |
| Country  |                     | (                     | Octobe | r 31, 2014    |
| GIIPS  |                     |                       |        | ,             |
| Greece   | \$<br>_             | \$<br>-               | \$     | -             |
| Italy  | 233                 | 4                     | •      | 237           |
| Ireland  | -                   | -                     |        | -             |
| Portugal   | _                   | -                     |        | -             |
| Spain  | 18                  | 88                    |        | 106           |
| Total GIIPS  | 251                 | 92                    |        | 343           |
| Rest of Europe                                       |                     |                       |        |               |
| France   | 190                 | 419                   |        | 609           |
| Germany  | 672                 | 915                   |        | 1,58          |
| Netherlands  | 506                 | 482                   |        | 988           |
| Sweden   | 173                 | 4                     |        | 17            |
| Switzerland  | 353                 | 699                   |        | 1,052         |
| United Kingdom                                       | 1,872               | 1,624                 |        | 3,496         |
|  | 158                 | 155                   |        | 313           |
|  |                     |                       |        |               |
| Other <sup>3</sup> Total Rest of Europe Total Europe | \$<br>3,924 4,175   | 4,298 4,390           |        | 8,222<br>8,56 |

<sup>1</sup> Includes interest-bearing deposits with banks, funded loans, and banker's acceptances.

<sup>2</sup> Includes undrawn commitments and letters of credit.

<sup>3</sup> Other European exposure is distributed across 10 countries (October 31, 2014 – 12 countries), each of which has a net exposure including loans and commitments, derivatives, repos and securities lending, and trading and investment portfolio below \$1 billion as at July 31, 2015, and October 31, 2014.

Of the Bank's European exposure, approximately 98% (October 31, 2014 – 97%) is to counterparties in countries rated AAA/AA+ by either Moody's Investor Services (Moody's) or Standard & Poor's (S&P), with the majority of this exposure to the sovereigns themselves and to well-rated, systemically important banks in these countries. Derivatives and securities repurchase transactions are completed on a collateralized basis. The vast majority of derivatives exposure is offset by cash collateral while the repurchase transactions are backed largely by government securities rated AA- or better by either Moody's or S&P, and cash. The Bank also takes a limited amount of exposure to well-rated corporate issuers in Europe where the Bank also does business with their related entities in North America.

In addition to the European exposure identified above, the Bank also has \$8.4 billion (October 31, 2014 – \$5.2 billion) of direct exposure to supranational entities with European sponsorship, and indirect exposure including \$0.5 billion (October 31, 2014 – \$1.9 billion) of European collateral from non-European counterparties related to repurchase and securities lending transactions that are margined daily, and \$13 million (October 31, 2014 – \$1.9 billion) invested in European diversified investment funds and clearing houses.

As part of the Bank's usual credit risk and exposure monitoring processes, all exposures are reviewed on a regular basis. European exposures are reviewed monthly or more frequently as circumstances dictate and are periodically stress tested to identify and understand any potential vulnerabilities. Based on the most recent reviews, all European exposures are considered manageable.

#### EXPOSURE TO ACQUIRED CREDIT-IMPAIRED LOANS

ACI loans are generally loans with evidence of incurred credit loss where it is probable at the purchase date that the Bank will be unable to collect all contractually required principal and interest payments. Evidence of credit quality deterioration as of the acquisition date may include statistics such as past due status and credit scores. ACI loans are initially recorded at fair value and, as a result, no allowance for credit losses is recorded on the date of acquisition.

ACI loans were acquired through the acquisitions of FDIC-assisted transactions, which include FDIC-covered loans subject to loss sharing agreements with the FDIC, South Financial, Chrysler Financial, and the acquisitions of the credit card portfolios of MBNA Canada, Target, and Aeroplan. The following table presents the unpaid principal balance, carrying value, counterparty-specific allowance, allowance for individually insignificant impaired loans, and the net carrying value as a percentage of the unpaid principal balance for ACI loans as at July 31, 2015, and October 31, 2014.

| (millions of Canadian dollars, except as noted) |   |                   |  |  |  | As at  |   |
|---|---|-------------------|--|--|--|--|---|
|   | <br>Unpaid<br>principal<br>balance <sup>1</sup> | Carrying<br>value | Counterparty-<br>specific<br>allowance | Allowance for<br>individually<br>insignificant<br>impaired loans | Carrying<br>value net of<br>allowances | Percentage of<br>unpaid principal<br>balance |   |
|   |   |                   |  |  |  | July 31, 2015                                |   |
| FDIC-assisted acquisitions                      | \$<br>676                                       | \$<br>639         | \$<br>2                                | \$<br>50   | \$<br>587                              | 86.8   | % |
| South Financial                                 | 923   | 881               | 5                                      | 35   | 841                                    | 91.1   |   |
| Other <sup>2</sup>                              | -   | -                 | -                                      | -  | -                                      | -  |   |
| Total ACI loan portfolio                        | \$<br>1,599                                     | \$<br>1,520       | \$<br>7                                | \$<br>85   | \$<br>1,428                            | 89.3   | % |
|   |   |                   |  |  |  | October 31, 2014                             |   |
| FDIC-assisted acquisitions                      | \$<br>699                                       | \$<br>660         | \$<br>2                                | \$<br>49   | \$<br>609                              | 87.1   | % |
| South Financial                                 | 1,090   | 1,046             | 6                                      | 40   | 1,000                                  | 91.7   |   |
| Other <sup>2</sup>                              | 36  | 7                 | _                                      | -  | 7                                      | 19.4   |   |
| Total ACI loan portfolio                        | \$<br>1,825                                     | \$<br>1,713       | \$<br>8                                | \$<br>89   | \$<br>1,616                            | 88.5   | % |

<sup>1</sup> Represents contractual amount owed net of charge-offs since acquisition of the loan.

<sup>2</sup> Other includes the ACI loan portfolios of Chrysler Financial and the credit card portfolios of MBNA Canada, Target, and Aeroplan.

During the three and nine months ended July 31, 2015, the Bank recorded a recovery of \$7 million and \$24 million, respectively, in PCL on ACI loans (three and nine months ended July 31, 2014 – recorded a provision of \$7 million and \$2 million, respectively). The following table provides key credit statistics by past due contractual status and geographic concentrations based on ACI loans unpaid principal balance.

| (millions of Canadian dollars, except as noted) |    |                                       |            |                    |       | As at |   |  |
|---|----|---------------------------------------|------------|--------------------|-------|-------|---|--|
|   |    | Jul                                   | y 31, 2015 | 5 October 31, 2014 |       |       |   |  |
|   | Un | Unpaid principal balance <sup>1</sup> |            |                    |       |       |   |  |
| Past due contractual status                     |    |                                       |            |                    |       |       |   |  |
| Current and less than 30 days past due          | \$ | 1,406                                 | 87.9       | %\$                | 1,540 | 84.4  | % |  |
| 30-89 days past due                             |    | 35                                    | 2.2        |                    | 60    | 3.3   |   |  |
| 90 or more days past due                        |    | 158                                   | 9.9        |                    | 225   | 12.3  |   |  |
| Total ACI loans                                 |    | 1,599                                 | 100.0      |                    | 1,825 | 100.0 |   |  |
| Geographic region                               |    |                                       |            |                    |       |       |   |  |
| Florida   |    | 1,015                                 | 63.5       |                    | 1,101 | 60.3  |   |  |
| South Carolina                                  |    | 460                                   | 28.8       |                    | 535   | 29.3  |   |  |
| North Carolina                                  |    | 120                                   | 7.5        |                    | 143   | 7.9   |   |  |
| Other U.S. and Canada                           |    | 4                                     | 0.2        |                    | 46    | 2.5   |   |  |
| Total ACI loans                                 | \$ | 1,599                                 | 100.0      | %\$                | 1,825 | 100.0 | % |  |

<sup>1</sup>Represents contractual amount owed net of charge-offs since acquisition of the loan.

#### EXPOSURE TO NON-AGENCY COLLATERALIZED MORTGAGE OBLIGATIONS

As a result of the acquisition of Commerce Bancorp Inc., the Bank has exposure to non-agency Collateralized Mortgage Obligations (CMO) collateralized primarily by Alt-A and Prime Jumbo mortgages, most of which are pre-payable fixed-rate mortgages without rate reset features. At the time of acquisition, the portfolio was recorded at fair value, which became the new cost basis for this portfolio.

These debt securities are classified as loans and carried at amortized cost using the effective interest rate method, and are evaluated for loan losses on a quarterly basis using the incurred credit loss model. The impairment assessment follows the loan loss accounting model, where there are two types of allowances for credit losses, counterparty-specific and collectively assessed. Counterparty-specific allowances represent individually significant loans, including the Bank's debt securities classified as loans, which are assessed for whether impairment exists at the counterparty-specific level. Collectively assessed allowances consist of loans for which no impairment is identified on a counterparty-specific level and are grouped into portfolios of exposures with similar credit risk characteristics to collectively assess if impairment exists at the portfolio level.

The allowance for losses that are incurred but not identified as at July 31, 2015, was US\$44 million (October 31, 2014 - US\$52 million).

The following table presents the par value, carrying value, allowance for loan losses, and the net carrying value as a percentage of the par value for the non-agency CMO portfolio as at July 31, 2015, and October 31, 2014. As at July 31, 2015, the balance of the remaining acquisition-related incurred loss was US\$161 million (October 31, 2014 – US\$187 million). This amount is reflected in the following table as a component of the discount from par to carrying value.

| (millions of U.S. dollars, except as noted) |                  |                   |                                 |                                       | As at                         |   |
|---|------------------|-------------------|---------------------------------|---------------------------------------|-------------------------------|---|
|   | <br>Par<br>value | Carrying<br>value | Allowance<br>for loan<br>losses | Carrying<br>value net of<br>allowance | Percentage<br>of par<br>value |   |
|   |                  |                   |                                 |                                       | July 31, 2015                 |   |
| Non-Agency CMOs                             | \$<br>1,505      | \$<br>1,327       | \$<br>227                       | \$<br>1,100                           | 73.1                          | % |
|   |                  |                   |                                 | C                                     | October 31, 2014              |   |
| Non-Agency CMOs                             | \$<br>1,748      | \$<br>1.523       | \$<br>241                       | \$<br>1.282                           | 73.3                          | % |

During the second quarter of 2009, the Bank re-securitized a portion of the non-agency CMO portfolio. As part of the on-balance sheet re-securitization, new credit ratings were obtained for the re-securitized securities that better reflect the discount on acquisition and the Bank's risk inherent on the entire portfolio. As a result, 12% of the non-agency CMO portfolio is rated AAA for regulatory capital reporting as at July 31, 2015 (October 31, 2014 – 13%). The net capital benefit of the re-securitization transaction is reflected in the changes in RWA. For accounting purposes, the Bank retained a majority of the beneficial interests in the re-securitized securities resulting in no financial statement impact. The Bank's assessment of impairment for these reclassified securities is not impacted by a change in the credit ratings.

# TABLE 25: NON-AGENCY ALT-A AND PRIME JUMBO CMO PORTFOLIO BY VINTAGE YEAR

| (millions of U.S. dollars)                                    |    |           |             |           |       |         |             |      | As at    |
|---|----|-----------|-------------|-----------|-------|---------|-------------|------|----------|
|   |    |           | Alt-A       |           | Prime | e Jumbo |             |      | Total    |
|   |    | Amortized | Fair        | Amortized |       | Fair    | Amortized   |      | Fair     |
|   |    | cost      | value       | cost      |       | value   | cost        |      | value    |
|   |    |           |             |           |       |         |             | July | 31, 2015 |
| 2003  | \$ | 40        | \$<br>45    | \$<br>44  | \$    | 47      | \$<br>84    | \$   | 92       |
| 2004  |    | 66        | 75          | 20        |       | 22      | 86          |      | 97       |
| 2005  |    | 261       | 317         | 19        |       | 22      | 280         |      | 339      |
| 2006  |    | 205       | 234         | 96        |       | 108     | 301         |      | 342      |
| 2007  |    | 277       | 331         | 116       |       | 128     | 393         |      | 459      |
| Total portfolio net of counterparty-specific                  |    |           |             |           |       |         |             |      |          |
| and individually insignificant credit losses                  | \$ | 849       | \$<br>1,002 | \$<br>295 | \$    | 327     | \$<br>1,144 | \$   | 1,329    |
| Less: allowance for incurred but not identified credit losses |    |           |             |           |       |         | 44          |      |          |
| Total   |    |           |             |           |       |         | \$<br>1,100 | -    |          |
|   |    |           |             |           |       |         | Oct         | ober | 31, 2014 |
| 2003  | \$ | 58        | \$<br>65    | \$<br>64  | \$    | 68      | \$<br>122   | \$   | 133      |
| 2004  | •  | 79        | 89          | 24        | •     | 27      | 103         |      | 116      |
| 2005  |    | 300       | 361         | 23        |       | 26      | 323         |      | 387      |
| 2006  |    | 226       | 257         | 113       |       | 126     | 339         |      | 383      |
| 2007  |    | 310       | 371         | 137       |       | 152     | 447         |      | 523      |
| Total portfolio net of counterparty-specific                  |    |           |             |           |       |         |             |      |          |
| and individually insignificant credit losses                  | \$ | 973       | \$<br>1,143 | \$<br>361 | \$    | 399     | \$<br>1,334 | \$   | 1,542    |
| Less: allowance for incurred but not identified credit losses |    |           |             |           |       |         | 52          |      |          |
| Total   |    |           |             |           |       |         | \$<br>1,282 | -    |          |

# **CAPITAL POSITION**

### **Basel III Capital Framework**

Capital requirements of the Basel Committee on Banking and Supervision (BCBS) are commonly referred to as Basel III. Under Basel III, Total Capital consists of three components, namely CET1, Additional Tier 1, and Tier 2 Capital. The sum of the first two components is defined as Tier 1 Capital. CET1 Capital is mainly comprised of common shares, retained earnings, and accumulated other comprehensive income, and is the highest quality capital and the predominant form of Tier 1 Capital. CET1 Capital also includes regulatory adjustments and deductions for items such as goodwill, intangible assets, and amounts by which capital items (that is, significant investments in CET1 Capital of financial institutions, mortgage servicing rights, and deferred tax assets from temporary differences) exceed allowable thresholds. Additional Tier 1 Capital primarily consists of preferred shares. Tier 2 Capital is mainly comprised of subordinated debt and certain loan loss allowances. Regulatory capital ratios are calculated by dividing CET1, Tier 1, and Total Capital by their respective RWAs<sup>1</sup>.

### **OSFI's Capital Requirements under Basel III**

OSFI's Capital Adequacy Requirements (CAR) guideline details how the Basel III rules apply to Canadian banks.

Effective January 1, 2014, the CVA capital charge is phased in over a five year period based on a scalar approach whereby 57% of the CVA capital charge was applied in 2014 for the CET1 calculation. This percentage increased to 64% for 2015 and 2016, and increases to 72% in 2017, 80% in 2018, and 100% in 2019. A similar set of scalar phase-in percentages would also apply for the Tier 1 and Total Capital ratio calculations.

Effective January 1, 2013, all newly issued non-common Tier 1 and Tier 2 capital instruments must include non-viability contingent capital (NVCC) provisions (NVCC Provisions) to qualify as regulatory capital. NVCC Provisions require the conversion of non-common capital instruments into a variable number of common shares of the Bank if OSFI determines that the Bank is, or is about to become, non-viable and that after conversion of the non-common capital instruments, the viability of the Bank is expected to be restored, or if the Bank has accepted or agreed to accept a capital injection or equivalent support from a federal or provincial government without which the Bank would have been determined by OSFI to be non-viable. Existing non-common Tier 1 and Tier 2 capital instruments which do not include NVCC Provisions are non-qualifying capital instruments and are subject to a phase-out period which began in 2013 and ends in 2022.

The CAR guideline contains two methodologies for capital ratio calculation: (1) the "transitional" method; and (2) the "all-in" method. Under the "transitional" method, changes in capital treatment for certain items, as well as minimum capital ratio requirements, are being phased in over the period from 2013 to 2019. Under the "all-in" method, capital is defined to include all of the regulatory adjustments that will be required by 2019, while retaining the phase-out rules for non-qualifying capital instruments. The minimum CET1, Tier 1, and Total Capital ratios, based on the "all-in" method, are 4.5%, 6%, and 8%, respectively. OSFI expects Canadian banks to include an additional capital conservation buffer of 2.5%, effectively raising the CET1 minimum requirement to 7%. Including the capital conservation buffer, Canadian banks are required to maintain a minimum Tier 1 Capital ratio of 8.5% and a Total Capital ratio of 10.5%.

At the discretion of OSFI, a countercyclical common equity capital buffer (CCB) within a range of 0 to 2.5% could be imposed. No CCB is currently in effect. In November 2011, the BCBS published the final rules on global systemically important banks (G-SIB). None of the Canadian banks have been designated as a G-SIB. In March 2013, OSFI designated the six major Canadian banks as domestic systemically important banks (D-SIB), for which a 1% common equity capital surcharge will be in effect from January 1, 2016. As a result, the six Canadian banks designated as D-SIBs, including TD, will be required to meet an "all-in" Pillar 1 target CET1 ratio of 8% no later than January 1, 2016.

| OSFI's Regulatory Target Ratios under | r Basel III on an ' | 'All-In" Basis |                 |                 |           |                              |
|---------------------------------------|---------------------|----------------|-----------------|-----------------|-----------|------------------------------|
|                                       |                     | Capital        | OSFI Regulatory |                 |           | OSFI Regulatory              |
|                                       | BCBS                | Conservation   | Targets without |                 | D-SIB     | Targets with                 |
| Basel III Capital Ratios              | minimum             | buffer         | D-SIB surcharge | Effective date  | surcharge | D-SIB surcharge <sup>2</sup> |
| Common Equity Tier 1 Capital ratio    | 4.5 %               | 2.5 %          | 7.0 %           | January 1, 2013 | 1.0 %     | 8.0 %                        |
| Tier 1 Capital ratio                  | 6.0                 | 2.5            | 8.5             | January 1, 2014 | 1.0       | 9.5                          |
| Total Capital ratio                   | 8.0                 | 2.5            | 10.5            | January 1, 2014 | 1.0       | 11.5                         |

Basel III introduced a non-risk sensitive leverage ratio to act as a supplementary measure to the risk-based capital requirements. Similar to OSFI's assets-tocapital multiple (ACM), the objective of the leverage ratio is to constrain the build-up of excessive leverage in the banking sector, protecting against the inherent risk of excessive asset growth. The leverage ratio replaced the ACM effective January 1, 2015, and has a regulatory minimum requirement of 3%. The leverage ratio is calculated as per OSFI's Leverage Requirements guideline. The key components in the calculation of the ratio include, but are not limited to, Tier 1 Capital, on-balance sheet assets with adjustments made to derivative and securities financing transaction exposures, and credit equivalent amounts of off-balance sheet exposures.

#### **Future Regulatory Capital Developments**

In December 2014, BCBS published the final standards on the revised securitization framework. The final framework, effective January 2018, enhanced the current methodologies for calculating securitization RWA by making them more risk sensitive and limiting over-reliance on rating agencies. The final standards yield capital requirements that are higher than those produced in the current framework.

On August 1, 2014, the Department of Finance released a public consultation paper (the "Bail-in Consultation") regarding a proposed Taxpayer Protection and Bank Recapitalization regime (commonly referred to as "bail-in") which outlines their intent to implement a comprehensive risk management framework for Canada's D-SIBs. Refer to the section on "Regulatory Developments Concerning Liquidity and Funding" in this document for more details.

In February 2014, the U.S. Federal Reserve Board released final rules on Enhanced Prudential Standards for large Foreign Bank Organizations and U.S. Bank Holding Companies (BHCs). As a result of these rules, TD will be required to consolidate 90% of its U.S. legal entity ownership interests under a single top-tier U.S. Intermediate Holding Company (IHC) by July 1, 2016, and consolidate 100% of its U.S. legal entity ownership interest by July 1, 2017. The IHC will be subject to the same extensive capital, liquidity, and risk management requirements as large BHCs.

In December 2014, BCBS released a consultative document introducing a capital floor framework based on Basel II/III standardized approaches to calculate RWA. This framework will replace the current transitional floor, which is based on the Basel I standard. The objectives of a capital floor are to ensure minimum levels of banking system capital, mitigate internal approaches model risk, and enhance comparability of capital ratios across banks. The calibration of the floor is

<sup>&</sup>lt;sup>1</sup> Effective the third quarter of 2014, each capital ratio has its own RWA measure due to the OSFI-prescribed scalar for inclusion of the CVA. For the third and fourth quarter of 2014, the scalars for inclusion of CVA for CET1, Tier 1, and Total Capital RWA were 57%, 65%, and 77%, respectively. For fiscal 2015, the scalars are 64%, 71%, and 77%, respectively.

<sup>&</sup>lt;sup>2</sup> Effective no later than January 1, 2016.

outside the scope of this consultation. The impact on the Bank will be dependent on the final calibration of the capital floor and on the revised credit, market, and operational risk standardized approaches which are currently all under review and consultation.

In July 2015, BCBS released a consultative document on a revision of the CVA framework set out in the current Basel III capital standards for the treatment of counterparty credit risk. The revised framework proposes to better align the capital standard with the fair value measurement of CVA employed under various accounting regimes and the proposed revisions to the market risk framework under the Fundamental Review of the Trading Book. BCBS is seeking comments by October 1, 2015, and conducting a Quantitative Impact Study in the second half of 2015. The estimated timing for implementation is early 2018 to align with the implementation of the revised market risk framework.

| (millions of Canadian dollars, except as noted)        |                  |    |                  |    | As at            |   |
|--|------------------|----|------------------|----|------------------|---|
|  | <br>July 31      |    | October 31       |    | July 31          |   |
|  | 2015             |    | 2014             |    | 2014             |   |
| Common Equity Tier 1 Capital risk-weighted assets for: |                  |    |                  |    |                  |   |
| Credit risk <sup>2</sup>                               | \$<br>317,529    | \$ | 275,925          | \$ | 265,541          |   |
| Market risk  | 11,659           |    | 14,376           |    | 13,713           |   |
| Operational risk                                       | 40,307           |    | 38,092           |    | 37,462           |   |
| Total  | \$<br>369,495    | \$ | 328,393          | \$ | 316,716          |   |
| Common Equity Tier 1 Capital                           | \$<br>37,161     | \$ | 30,965           | \$ | 29,591           |   |
| Common Equity Tier 1 Capital ratio <sup>2</sup>        | 10.1             | %  | 9.4              | %  | 9.3              | % |
| Tier 1 Capital   | \$<br>42,648     | \$ | 35,999           | \$ | 35,033           |   |
| Tier 1 Capital ratio <sup>2,3</sup>                    | 11.5             | %  | 10.9             | %  | 11.0             | % |
| Total Capital <sup>4</sup>                             | \$<br>51,738     | \$ | 44,255           | \$ | 43,262           |   |
| Total Capital ratio <sup>2,5</sup>                     | 13.9             | %  | 13.4             | %  | 13.6             | % |
| Leverage ratio <sup>6</sup>                            | 3.7              |    | n/a <sup>8</sup> |    | n/a <sup>8</sup> |   |
| Assets-to-capital multiple <sup>7</sup>                | n/a <sup>8</sup> |    | 19.1             |    | 19.1             |   |

<sup>1</sup> Prior to the first quarter of 2015, the amounts have not been adjusted to reflect the impact of the 2015 IFRS Standards and Amendments.

<sup>2</sup> The final CAR guideline postponed the CVA capital charge until January 1, 2014. For the third and fourth quarter of 2014, the scalars for inclusion of CVA for CET1, Tier 1, and Total Capital RWA were 57%, 65%, and 77%, respectively. For fiscal 2015, the scalars are 64%, 71%, and 77%, respectively.

<sup>3</sup> Tier 1 Capital ratio is calculated as Tier 1 Capital divided by Tier 1 Capital RWA.

<sup>4</sup> Total Capital includes CET1, Tier 1, and Tier 2 Capital.

<sup>5</sup> Total Capital ratio is calculated as Total Capital divided by Total Capital RWA.

<sup>6</sup> The leverage ratio is calculated as Tier 1 Capital divided by leverage exposure, as defined.

<sup>7</sup> The assets-to-capital multiple is calculated as total assets plus off-balance sheet credit instruments, such as certain letters of credit and guarantees, less investments in associated corporations, goodwill and net intangibles, divided by Total Capital.

8 Not applicable.

As at July 31, 2015, the Bank's CET1, Tier 1, and Total Capital ratios were 10.1%, 11.5%, and 13.9%, respectively. Compared with the Bank's CET1 Capital ratio of 9.4% as at October 31, 2014, the July 31, 2015, CET1 Capital ratio increased primarily as a result of organic growth. The CVA capital charge represents approximately 38 bps, of which 64% (or 24 bps) was included in the July 31, 2015, CET1 Capital ratio, per OSFI's determined scalar phase-in.

#### **Preferred Share Issues and Redemptions**

### 5-Year Rate Reset Preferred Shares, Series 5

On December 16, 2014, the Bank issued 20 million non-cumulative 5-Year Rate Reset Preferred Shares, Series 5 ("Series 5 Shares") for gross cash consideration of \$500 million. Quarterly non-cumulative cash dividends, if declared, will be paid at a per annum rate of 3.75% for the initial period from and including December 16, 2014, to but excluding January 31, 2020. Thereafter, the dividend rate will reset every five years to equal the then five-year Government of Canada bond yield plus 2.25%. Holders of the Series 5 Shares will have the right to convert their Series 5 Shares into non-cumulative Floating Rate Preferred Shares, Series 6 ("Series 6 Shares"), subject to certain conditions, on January 31, 2020, and on January 31 every five years thereafter. Holders of the Series 6 Shares will be entitled to receive quarterly non-cumulative cash dividends, if declared, at a rate equal to the then average three-month Government of Canada Treasury Bills yield plus 2.25%. The Series 5 Shares are redeemable by the Bank, subject to regulatory consent, at \$25 per share on January 31, 2020, and on January 31 every five years thereafter. Series 5 Shares and Series 6 Shares qualify as Additional Tier 1 Capital under current regulatory capital rules and if a NVCC conversion were to occur in accordance with the NVCC Provisions, the maximum number of common shares that could be issued based on the formula for conversion set out in the prospectus supplement dated December 9, 2014, and assuming there are no declared and unpaid dividends on the Series 5 Shares or Series 6 Shares, as applicable, would be 100 million.

#### 5-Year Rate Reset Preferred Shares, Series 7

On March 10, 2015, the Bank issued 14 million non-cumulative 5-Year Rate Reset Preferred Shares, Series 7 ("Series 7 Shares") for gross cash consideration of \$350 million. Quarterly non-cumulative cash dividends, if declared, will be paid at a per annum rate of 3.60% for the initial period from and including March 10, 2015, to but excluding July 31, 2020. Thereafter, the dividend rate will reset every five years to equal the then five-year Government of Canada bond yield plus 2.79%. Holders of the Series 7 Shares will have the right to convert their Series 7 Shares into non-cumulative Floating Rate Preferred Shares, Series 8 ("Series 8 Shares"), subject to certain conditions, on July 31, 2020, and on July 31 every five years thereafter. Holders of the Series 8 Shares will be entitled to receive quarterly non-cumulative cash dividends, if declared, at a rate equal to the then average three-month Government of Canada Treasury Bills yield plus 2.79%. The Series 7 Shares are redeemable by the Bank, subject to regulatory consent, at \$25 per share on July 31, 2020, and on July 31 every five years thereafter. Series 7 Shares and Series 8 Shares qualify as Additional Tier 1 Capital under current regulatory capital rules and if a NVCC conversion were to occur in accordance with the NVCC Provisions, the maximum number of common shares that could be issued based on the formula for conversion set out in the prospectus supplement dated March 3, 2015, and assuming there are no declared and unpaid dividends on the Series 7 Shares or Series 8 Shares, as applicable, would be 70 million.

#### 5-Year Rate Reset Preferred Shares, Series 9

On April 24, 2015, the Bank issued 8 million non-cumulative 5-Year Rate Reset Preferred Shares, Series 9 ("Series 9 Shares") for gross cash consideration of \$200 million. Quarterly non-cumulative cash dividends, if declared, will be paid at a per annum rate of 3.70% for the initial period from and including April 24, 2015, to but excluding October 31, 2020. Thereafter, the dividend rate will reset every five years to equal the then five-year Government of Canada bond yield plus 2.87%. Holders of the Series 9 Shares will have the right to convert their Series 9 Shares into non-cumulative Floating Rate Preferred Shares, Series 10 ("Series 10 Shares"), subject to certain conditions, on October 31, 2020, and on October 31 every five years thereafter. Holders of the Series 10 Shares will be entitled to receive quarterly non-cumulative cash dividends, if declared, at a rate equal to the then average three-month Government of Canada Treasury Bills yield plus 2.87%. The Series 9 Shares are redeemable by the Bank, subject to regulatory consent, at \$25 per share on October 31, 2020, and on October 31 every five years thereafter. Series 9 Shares and Series 10 Shares qualify as Additional Tier 1 Capital under current regulatory capital rules and if a NVCC conversion were to occur in accordance with the NVCC Provisions, the maximum number of common shares that could be issued based on the formula for conversion set out in the prospectus supplement dated April 17, 2015, and assuming there are no declared and unpaid dividends on the Series 9 Shares or Series 10 Shares, as applicable, would be 40 million.

#### Fixed Rate Preferred Shares, Series 11

On July 21, 2015, the Bank issued 6 million non-cumulative Fixed Rate Preferred Shares, Series 11 ("Series 11 Shares") for gross cash consideration of \$150 million. Quarterly non-cumulative cash dividends, if declared, will be paid at a per annum rate of 4.90%. The Series 11 Shares are redeemable by the Bank, subject to regulatory consent, at a declining premium on or after October 31, 2020. Series 11 Shares qualify as Additional Tier 1 Capital under current regulatory capital rules and if a NVCC conversion were to occur in accordance with the NVCC Provisions, the maximum number of common shares that could be issued based on the formula for conversion set out in the prospectus supplement dated July 13, 2015, and assuming there are no declared and unpaid dividends on the Series 11 Shares, would be 30 million.

#### Redemptions

On March 2, 2015, the Bank redeemed all of its 10 million outstanding Class A First Preferred Shares, Series P ("Series P Shares"), at the cash redemption price of \$25.607877 per Series P Share, for total redemption proceeds of approximately \$256 million.

On March 2, 2015, the Bank redeemed all of its 8 million outstanding Class A First Preferred Shares, Series Q ("Series Q Shares"), at the cash redemption price of \$25.615068 per Series Q Share, for total redemption proceeds of approximately \$205 million.

On May 1, 2015, the Bank redeemed all of its 10 million outstanding Class A First Preferred Shares, Series R ("Series R Shares"), at the cash redemption price of \$25.503836 per Series R Share, for total redemption proceeds of approximately \$255 million.

#### TABLE 27: FLOW STATEMENT FOR RISK-WEIGHTED ASSETS – Disclosure for Non-Counterparty Credit Risk and Counterparty Credit Risk Risk-Weighted Assets Movement by Key Driver

| (billions of Canadian dollars)               |                                     |                             | For the                         | e three | e months ended              |
|--|-------------------------------------|-----------------------------|---------------------------------|---------|-----------------------------|
|  |                                     | July 31, 2015               |                                 |         | April 30, 2015              |
|  | <br>Non-counterparty<br>credit risk | Counterparty<br>credit risk | Non-counterparty<br>credit risk |         | Counterparty<br>credit risk |
| Common Equity Tier 1 Capital RWA, balance at |                                     |                             |                                 |         |                             |
| beginning of period                          | \$<br>274.0                         | \$<br>17.2                  | \$<br>283.7                     | \$      | 21.0                        |
| Book size                                    | 6.7                                 | 2.9                         | 1.4                             |         | (2.5)                       |
| Book quality                                 | 0.3                                 | -                           | (1.9)                           |         | (0.6)                       |
| Model updates                                | -                                   | -                           | _                               |         | _                           |
| Methodology and policy                       | -                                   | -                           | -                               |         | -                           |
| Acquisitions and disposals                   | -                                   | -                           | -                               |         | -                           |
| Foreign exchange movements                   | 14.6                                | 1.0                         | (8.8)                           |         | (0.7)                       |
| Other  | 0.8                                 | -                           | (0.4)                           |         | _                           |
| Total RWA movement                           | 22.4                                | 3.9                         | (9.7)                           |         | (3.8)                       |
| Common Equity Tier 1 Capital RWA, balance at |                                     |                             |                                 |         |                             |
| end of period                                | \$<br>296.4                         | \$<br>21.1                  | \$<br>274.0                     | \$      | 17.2                        |

Counterparty credit risk is comprised of OTC derivatives, repo-style transactions, trades cleared through central counterparties, and CVA RWA (phased in at 64% for fiscal 2015).

Non-counterparty credit risk includes loans and advances to retail customers (individuals and small business), corporate entities (wholesale and commercial customers), banks and governments, as well as holdings of debt, equity securities, and other assets (including prepaid expenses, deferred income taxes, land, building, equipment, and other depreciable property).

The Book size category consists of organic changes in book size and composition (including new business and maturing loans) and, for the third quarter of 2015, was mainly due to growth in commercial loans in U.S. Retail segment, various retail portfolios and commercial loans in Canadian Retail segment, and corporate lending growth and increase in CVA in Wholesale segment.

The Book quality category includes quality of book changes caused by experience such as underlying customer behaviour or demographics, including changes through model calibrations/realignments.

The Model updates category relates to model implementation, changes in model scope, or any changes to address model malfunctions.

The Methodology and policy category impacts are methodology changes to the calculations driven by regulatory policy changes, such as new regulations. Foreign exchange movements are mainly due to a change in the U.S. dollar foreign exchange rate on the U.S. portfolios in the U.S. Retail and Wholesale segments.

The Other category consists of items not described in the above categories, including changes in exposures not included under advanced or standardized methodologies, such as prepaid expenses, deferred income taxes, land, building, equipment and other depreciable property, and other assets.

# TABLE 28: FLOW STATEMENT FOR RISK-WEIGHTED ASSETS – Disclosure for Market Risk

| Risk-Weighted Assets Movement by Key Driver |                   |                  |  |  |  |  |  |
|---|-------------------|------------------|--|--|--|--|--|
| (billions of Canadian dollars)              | For the three mor |                  |  |  |  |  |  |
|   | <br>July 31, 2015 | April 30, 2015   |  |  |  |  |  |
| RWA, balance at beginning of period         | \$<br>12.9 \$     | 12.2             |  |  |  |  |  |
| Movement in risk levels                     | (1.2)             | 0.7              |  |  |  |  |  |
| Model updates                               | -                 | -                |  |  |  |  |  |
| Methodology and policy                      | -                 | -                |  |  |  |  |  |
| Acquisitions and disposals                  | -                 | -                |  |  |  |  |  |
| Foreign exchange movements and other        | n/m <sup>1</sup>  | n/m <sup>1</sup> |  |  |  |  |  |
| Total RWA movement                          | (1.2)             | 0.7              |  |  |  |  |  |
| RWA, balance at end of period               | \$<br>11.7 \$     | 12.9             |  |  |  |  |  |
| 4   |                   |                  |  |  |  |  |  |

<sup>1</sup> Not meaningful.

The Movement in risk levels category reflects changes in risk due to position changes and market movements. Reductions in energy bond positions contributed to the decrease in RWA.

The Model updates category reflects updates to the model to reflect recent experience and changes in model scope.

The Methodology and policy category reflects methodology changes to the calculations driven by regulatory policy changes.

Foreign exchange movements and other are deemed not meaningful since RWA exposure measures are calculated in Canadian dollars. Therefore, no foreign exchange translation is required.

| TABLE 29: FLOW STATEMENT FOR RISK-WEIGHTED ASSETS – Disclosure for Operational Risk<br>Risk-Weighted Assets Movement by Key Driver |               |                   |
|--|---------------|-------------------|
| (billions of Canadian dollars)   | For the t     | hree months ended |
|  | July 31, 2015 | April 30, 2015    |
| RWA, balance at beginning of period  | \$<br>39.5 \$ | 38.7              |
| Revenue generation   | 0.8           | 0.8               |
| RWA, balance at end of period  | \$<br>40.3 \$ | 39.5              |

The movement in the Revenue generation category is mainly due to an increase in gross income related to the U.S. Retail and Canadian Retail segments.

# **MANAGING RISK**

### EXECUTIVE SUMMARY

Growing profitability in financial services involves selectively taking and managing risks within TD's risk appetite. The Bank's goal is to earn a stable and sustainable rate of return for every dollar of risk it takes, while putting significant emphasis on investing in TD's businesses to ensure it can meet its future strategic objectives.

TD's businesses and operations are exposed to a broad number of risks that have been identified and defined in the Enterprise Risk Framework. The Bank's tolerance to those risks is defined in the Enterprise Risk Appetite which has been developed within a comprehensive framework that takes into consideration current conditions in which the Bank operates and the impact that emerging risks will have on TD's strategy and risk profile. The Bank's risk appetite states that it takes risks required to build its business, but only if those risks: (1) fit the business strategy, and can be understood and managed; (2) do not expose the enterprise to any significant single loss events; TD does not 'bet the bank' on any single acquisition, business, or product; and (3) do not risk harming the TD brand. Each business is responsible for setting and aligning its individual risk appetites with that of the enterprise based on a thorough examination of the specific risks to which it is exposed.

TD considers it critical to assess regularly the operating environment and highlight top and emerging risks within the individual business and enterprise that could have a significant impact on the Bank. These risks can be internal or external, impacting the financial results, reputation, or sustainability of the business. They may also represent exposures or potential events which may or may not materialize. These risks are identified, discussed, and actioned by senior risk leaders and reported quarterly to the Risk Committee of the Board. Specific plans to mitigate top and emerging risks are prepared, monitored, and adjusted as required.

The Bank's risk governance structure and risk management approach have not substantially changed from that described in the 2014 MD&A. Additional information on risk factors can be found in the 2014 MD&A under the heading "Risk Factors and Management". For a complete discussion of the risk governance structure and the risk management approach, see the "Managing Risk" section in the 2014 MD&A.

The shaded sections of this MD&A represent a discussion relating to market and liquidity risks and form an integral part of the Interim Consolidated Financial Statements for the period ended July 31, 2015.

#### CREDIT RISK

Gross credit risk exposure, also referred to as exposure at default (EAD), is the total amount the Bank is exposed to at the time of default of a loan and is measured before counterparty-specific provisions or write-offs. Gross credit risk exposure does not reflect the effects of credit risk mitigation and includes both on-balance sheet and off-balance sheet exposures. On-balance sheet exposures consist primarily of outstanding loans, acceptances, non-trading securities, derivatives, and certain other repo-style transactions. Off-balance sheet exposures consist primarily of undrawn commitments, guarantees, and certain other repo-style transactions.

Gross credit risk exposures for the two approaches the Bank uses to measure credit risk are included in the following table.

| (millions of Canadian dollars) |     |           |               |    |              |               |               |        | As at       |
|--------------------------------|-----|-----------|---------------|----|--------------|---------------|---------------|--------|-------------|
|                                |     |           |               | Ju | ily 31, 2015 |               | C             | Octobe | er 31, 2014 |
|                                | Sta | ndardized | AIRB          |    | Total        | Standardized  | AIRB          |        | Total       |
| Retail                         |     |           |               |    |              |               |               |        |             |
| Residential secured            | \$  | 33,150    | \$<br>269,517 | \$ | 302,667      | \$<br>28,599  | \$<br>261,063 | \$     | 289,662     |
| Qualifying revolving retail    |     | -         | 62,151        |    | 62,151       | -             | 59,316        |        | 59,316      |
| Other retail                   |     | 55,983    | 38,912        |    | 94,895       | 48,093        | 36,680        |        | 84,773      |
| Total retail                   |     | 89,133    | 370,580       |    | 459,713      | 76,692        | 357,059       |        | 433,751     |
| Non-retail                     |     |           |               |    |              |               |               |        |             |
| Corporate                      |     | 107,106   | 221,707       |    | 328,813      | 85,948        | 177,826       |        | 263,774     |
| Sovereign                      |     | 56,661    | 119,441       |    | 176,102      | 35,788        | 96,948        |        | 132,736     |
| Bank                           |     | 13,117    | 105,922       |    | 119,039      | 9,794         | 98,736        |        | 108,530     |
| Total non-retail               |     | 176,884   | 447,070       |    | 623,954      | 131,530       | 373,510       |        | 505,040     |
| Gross credit risk exposures    | \$  | 266,017   | \$<br>817,650 | \$ | 1,083,667    | \$<br>208,222 | \$<br>730,569 | \$     | 938,791     |

<sup>1</sup> Gross credit risk exposures represent EAD and are before the effects of credit risk mitigation. This table excludes securitization, equity, and other credit RWA.

<sup>2</sup> Prior to the first quarter of 2015, amounts have not been adjusted to reflect the impact of the 2015 IFRS Standards and Amendments.

# MARKET RISK

Market risk capital is calculated using internal models and comprises three components: (1) Value-at-Risk (VaR); (2) Stressed VaR; and (3) Incremental Risk Charge (IRC). In addition, the Bank calculates market risk capital using the Standardized approach for a limited number of portfolios.

# Market Risk Linkage to the Balance Sheet

The following table provides a breakdown of the Bank's balance sheet into assets and liabilities exposed to trading and non-trading market risks. Market risk of assets and liabilities included in the calculation of VaR and other metrics used for regulatory market risk capital purposes is classified as trading market risk.

| TABLE 31: MARKET RISK LINKAGE TO THE BALANCE SHEET  |    |                 |             |    |             | A   |
|---|----|-----------------|-------------|----|-------------|---|
| (millions of Canadian dollars)  |    |                 |             |    |             | As a                                      |
|   |    |                 |             |    |             | July 31, 2015                             |
|   |    | Balance         | Trading     |    | Non-trading | Non-trading market<br>risk – primary risk |
|   |    | sheet           | market risk |    | market risk | sensitivity                               |
| Assets subject to market risk   |    | 0.1001          |             |    |             |   |
| nterest-bearing deposits with banks   | \$ | 49,081 \$       | 167         | \$ | 48,914      | Interest rate                             |
| rading loans, securities, and other   | •  | 108,472         | 101,568     | •  | 6,904       | Interest rate                             |
| Derivatives   |    | 75,056          | 63,485      |    | 11,571      | Equity, foreign exchange, interest rate   |
| Financial assets designated at fair value through profit or loss  |    | 4,005           | -           |    | 4,005       | Interest rate                             |
| vailable-for-sale securities  |    | 77,586          | _           |    | 77,586      | Foreign exchange, interest rat            |
| leld-to-maturity securities   |    | 73,661          | -           |    | 73,661      | Foreign exchange, interest rat            |
| Securities purchased under reverse repurchase agreements  |    | 102,325         | 12,630      |    | 89,695      | Interest rat                              |
| oans  |    | 531,972         |             |    | 531,972     | Interest rat                              |
| Customers' liability under acceptances  |    | 14,271          | -           |    | 14,271      | Interest rat                              |
| nvestment in TD Ameritrade  |    | 6,577           | -           |    | 6,577       | Equit                                     |
| Dther assets <sup>1</sup>   |    | 1,427           | _           |    | 1,427       | Interest rat                              |
| Assets not exposed to market risk   |    | 54,769          | -           |    |             |   |
| otal Assets   |    | 1,099,202       | 177,850     |    | 866,583     |   |
|   |    | 1,000,202       | 111,000     |    | 000,000     |   |
| iabilities subject to market risk   |    |                 |             |    |             |   |
| rading deposits   |    | 80,673          | 2,104       |    | 78,569      | Interest rate                             |
| Derivatives   |    | 63,120          | 58,536      |    | 4,584       | Foreign exchange, interest rat            |
| Securitization liabilities at fair value  |    | 10,567          | 10,567      |    | · -         | Interest rat                              |
| Other financial liabilities designated at fair value through  |    |                 |             |    |             |   |
| profit or loss  |    | 1,781           | 1,774       |    | 7           | Interest rat                              |
| Deposits  |    | 685,660         | -           |    | 685,660     | Equity, interest rat                      |
| Acceptances   |    | 14,271          | -           |    | 14,271      | Interest rat                              |
| Duligations related to securities sold short  |    | 34,336          | 31,712      |    | 2,624       | Interest rat                              |
| Dbligations related to securities sold under repurchase   |    | -               | -           |    | -           |   |
| agreements  |    | 74,027          | 10,412      |    | 63,615      | Interest rat                              |
| Securitization liabilities at amortized cost  |    | 23,275          | -           |    | 23,275      | Interest rat                              |
| Subordinated notes and debentures   |    | 8,456           | -           |    | 8,456       | Interest rat                              |
| Other liabilities <sup>1</sup>  |    | 13,329          | _           |    | 13,329      | Interest rat                              |
| Liabilities and Equity not exposed to market risk   |    | 89,707          | -           |    | _           |   |
| Total Liabilities and Equity  | \$ | 1,099,202 \$    | 115,105     | \$ | 894,390     |   |
|   |    |                 |             |    |             |   |
|   |    |                 |             |    |             | October 31, 2014                          |
| Assets subject to market risk   | •  | 40 770 0        | 077         | •  | 40.000      |   |
| nterest-bearing deposits with banks   | \$ | 43,773 \$       | 377         | \$ | 43,396      | Interest rate                             |
| rading loans, securities, and other   |    | 101,173         | 99,274      |    | 1,899       | Interest rate                             |
| Derivatives   |    | 55,796          | 49,164      |    | 6,632       | Equity, foreign exchange, interest rate   |
| Financial assets designated at fair value through profit or loss  |    | 4,745           | -           |    | 4,745       | Interest rate                             |
| Available-for-sale securities   |    | 63,008          | -           |    | 63,008      | Foreign exchange, interest rate           |
| feld-to-maturity securities   |    | 56,977          |             |    | 56,977      | Foreign exchange, interest rate           |
| Securities purchased under reverse repurchase agreements  |    | 82,556          | 8,154       |    | 74,402      | Interest rate                             |
| oans  |    | 481,937         | -           |    | 481,937     | Interest rate                             |
| Customers' liability under acceptances  |    | 13,080          | -           |    | 13,080      | Interest rate                             |
| nvestment in TD Ameritrade  |    | 5,569           | -           |    | 5,569       | Equity                                    |
| Other assets  |    | 1,434           | -           |    | 1,434       | Interest rate                             |
| Assets not exposed to market risk   |    | 50,463          | -           |    | -           |   |
| otal Assets   |    | 960,511         | 156,969     |    | 753,079     |   |
| ighilition subject to market risk   |    |                 |             |    |             |   |
| iabilities subject to market risk   |    | 50 224          | 4 700       |    | 67 E 4 4    | Inter                                     |
| Trading deposits  |    | 59,334          | 1,793       |    | 57,541      | Interest rate                             |
| Derivatives   |    | 51,209          | 47,483      |    | 3,726       | Foreign exchange, interest rate           |
| Securitization liabilities at fair value  |    | 11,198          | 10,190      |    | 1,008       | Interest rate                             |
| Other financial liabilities designated at fair value through  |    | 2 050           | 0.040       |    | 0           | 1-1                                       |
| profit or loss  |    | 3,250           | 3,242       |    | 8           | Interest rate                             |
| Deposits  |    | 600,716         | -           |    | 600,716     | Equity, interest rate                     |
| cceptances  |    | 13,080          | -           |    | 13,080      | Interest rate                             |
| Obligations related to securities sold short  |    | 39,465          | 37,247      |    | 2,218       | Interest rate                             |
| Obligations related to securities sold under repurchase   |    |                 |             |    |             |   |
| agreements  |    | 53,112          | 8,242       |    | 44,870      | Interest rate                             |
|   |    | 04.000          |             |    | 24,960      | Interest rate                             |
|   |    | 24,960          | -           |    |             |   |
| Subordinated notes and debentures   |    | 7,785           | -           |    | 7,785       | Interest rate                             |
| Securitization liabilities at amortized cost<br>Subordinated notes and debentures<br>Other liabilities <sup>1</sup> |    | 7,785<br>13,525 | -           |    |             | Interest rate<br>Interest rate            |
| Subordinated notes and debentures   | \$ | 7,785           | _<br>_<br>  |    | 7,785       | Interest rate                             |

<sup>1</sup> Relates to retirement benefits, insurance and structured entity liabilities.

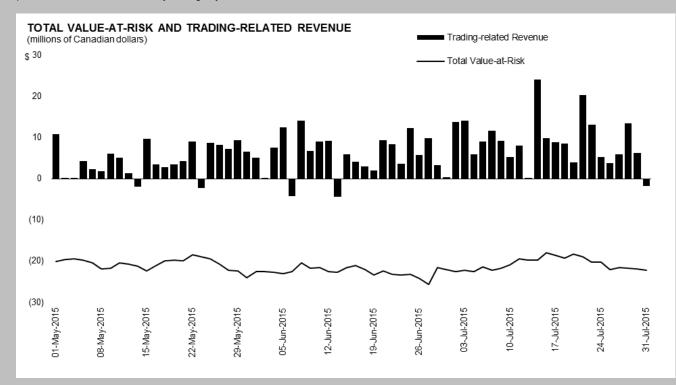
#### Calculating VaR

TD computes total VaR on a daily basis by combining the General Market Risk (GMR) and Idiosyncratic Debt Specific Risk (IDSR) associated with the Bank's trading positions.

GMR is determined by creating a distribution of potential changes in the market value of the current portfolio using historical simulation. The Bank values the current portfolio using the market price and rate changes of the most recent 259 trading days for equity, interest rate, foreign exchange, credit, and commodity products. GMR is computed as the threshold level that portfolio losses are not expected to exceed more than one out of every 100 trading days. A one-day holding period is used for GMR calculation, which is scaled up to ten days for regulatory capital calculation purposes.

IDSR measures idiosyncratic (single-name) credit spread risk for credit exposures in the trading portfolio using Monte Carlo simulation. The IDSR model is based on the historical behaviour of five-year idiosyncratic credit spreads. Similar to GMR, IDSR is computed as the threshold level that portfolio losses are not expected to exceed more than one out of every 100 trading days. IDSR is measured for a ten-day holding period.

The following graph discloses daily one-day VaR usage and trading-related revenue within Wholesale Banking. Trading-related revenue is the total of trading revenue reported in other income and the net interest income on trading positions reported in net interest income, and is reported on a TEB. For the quarter ended July 31, 2015, there were five days of trading losses and trading-related revenue was positive for 92% of the trading days, reflecting normal trading activity. Losses in the quarter did not exceed VaR on any trading day.



VaR is a valuable risk measure but it should be used in the context of its limitations, for example:

- · VaR uses historical data to estimate future events, which limits its forecasting abilities;
- it does not provide information on losses beyond the selected confidence level; and
- it assumes that all positions can be liquidated during the holding period used for VaR calculation.

The Bank continuously improves its VaR methodologies and incorporates new risk measures in line with market conventions, industry best practices, and regulatory requirements.

To mitigate some of the shortcomings of VaR, the Bank uses additional metrics designed for risk management and capital purposes. These include Stressed VaR, IRC, Stress Testing Framework, as well as limits based on the sensitivity to various market risk factors.

#### Calculating Stressed VaR

In addition to VaR, the Bank also calculates Stressed VaR, which includes Stressed GMR and Stressed IDSR. Stressed VaR is designed to measure the adverse impact that potential changes in market rates and prices could have on the value of a portfolio over a specified period of stressed market conditions. Stressed VaR is determined using similar techniques and assumptions in GMR and IDSR VaR. However, instead of using the most recent 259 trading days (one year), the Bank uses a selected year of stressed market conditions. In the third quarter of fiscal 2015, Stressed VaR was calculated using the one-year period that began on February 1, 2008. The appropriate historical one-year period to use for Stressed VaR is determined on a quarterly basis. Stressed VaR is a part of regulatory capital requirements.

#### Calculating the Incremental Risk Charge

The IRC is applied to all instruments in the trading book subject to migration and default risk. Migration risk represents the risk of changes in the credit ratings of the Bank's exposures. TD applies a Monte Carlo simulation with a one-year horizon and a 99.9% confidence level to determine IRC, which is consistent with regulatory requirements. IRC is based on a "constant level of risk" assumption, which requires banks to assign a liquidity horizon to positions that are subject to IRC. IRC is a part of regulatory capital requirements.

The following table presents the end of quarter, average, high, and low usage of TD's portfolio metrics.

| TABLE 32: PORTFOLIO MARKET R        | RISK M | EASURE | S  |         |                  |             |    |             |     |           |    |             |     |           |
|-------------------------------------|--------|--------|----|---------|------------------|-------------|----|-------------|-----|-----------|----|-------------|-----|-----------|
| (millions of Canadian dollars)      |        |        |    |         |                  |             | Fo | r the three | mon | ths ended | F  | or the nine | mon | ths ended |
|                                     |        |        |    |         |                  | July 31     |    | April 30    |     | July 31   |    | July 31     |     | July 31   |
|                                     |        |        |    |         |                  | 2015        |    | 2015        |     | 2014      |    | 2015        |     | 2014      |
|                                     |        | As at  |    | Average | High             | Low         |    | Average     |     | Average   |    | Average     |     | Average   |
| Interest rate risk                  | \$     | 11.4   | \$ | 10.3    | \$<br>14.9       | \$<br>7.4   | \$ | 6.5         | \$  | 6.0       | \$ | 7.4         | \$  | 5.6       |
| Credit spread risk                  |        | 8.0    |    | 6.4     | 8.0              | 5.0         |    | 8.9         |     | 5.9       |    | 7.3         |     | 6.7       |
| Equity risk                         |        | 10.9   |    | 9.4     | 11.7             | 8.1         |    | 10.1        |     | 2.7       |    | 8.4         |     | 3.1       |
| Foreign exchange risk               |        | 3.4    |    | 3.3     | 6.1              | 2.2         |    | 3.5         |     | 3.1       |    | 3.4         |     | 2.7       |
| Commodity risk                      |        | 1.9    |    | 1.6     | 2.6              | 1.0         |    | 1.3         |     | 1.6       |    | 1.5         |     | 1.3       |
| Idiosyncratic debt specific risk    |        | 16.2   |    | 15.5    | 18.7             | 12.6        |    | 16.0        |     | 15.3      |    | 16.0        |     | 15.6      |
| Diversification effect <sup>1</sup> |        | (29.6) |    | (25.3)  | n/m <sup>2</sup> | n/m²        |    | (25.8)      |     | (16.8)    |    | (23.7)      |     | (17.3)    |
| Total Value-at-Risk (one-day)       |        | 22.2   |    | 21.2    | 25.5             | 17.9        |    | 20.5        |     | 17.8      |    | 20.3        |     | 17.7      |
| Stressed Value-at-Risk (one-day)    |        | 30.1   |    | 28.4    | 31.7             | 25.2        |    | 28.8        |     | 23.7      |    | 29.3        |     | 27.3      |
| Incremental Risk Capital            |        |        |    |         |                  |             |    |             |     |           |    |             |     |           |
| Charge (one-year)                   | \$     | 270.5  | \$ | 233.5   | \$<br>279.3      | \$<br>166.1 | \$ | 254.2       | \$  | 335.1     | \$ | 252.2       | \$  | 307.9     |

<sup>1</sup> The aggregate VaR is less than the sum of the VaR of the different risk types due to risk offsets resulting from portfolio diversification.

<sup>2</sup> Not meaningful. It is not meaningful to compute a diversification effect because the high and low may occur on different days for different risk types.

Increases in interest rate risk positions drove the increase in average IR VaR quarter over quarter and year over year. A VaR model change to enhance the measurement of volatility risk drove the rise in average equity VaR year over year.

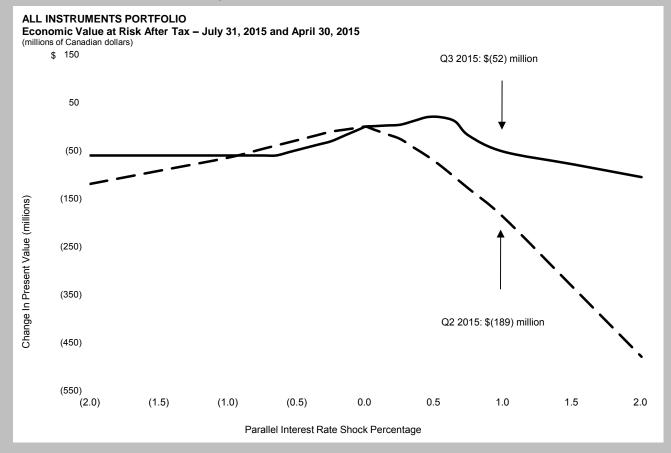
Decreases in U.S. agency positions and an IRC model enhancement to improve risk measurement of own debt reduced average IRC by \$102 million over the past year.

# Validation of VaR Model

The Bank uses a back-testing process to compare the actual and theoretical profit and losses to VaR to ensure that they are consistent with the statistical results of the VaR model. The theoretical profit or loss is generated using the daily price movements on the assumption that there is no change in the composition of the portfolio. Validation of the IRC model must follow a different approach since the one-year horizon and 99.9% confidence level preclude standard back-testing techniques. Instead, key parameters of the IRC model such as transition and correlation matrices are subject to independent validation by benchmarking against external study results or through analysis using internal or external data.

## Interest Rate Risk

The following graph shows the Bank's interest rate risk exposure (as measured by Economic Value at Risk (EVaR)) on all non-trading assets, liabilities, and derivative instruments used for interest rate risk management.



The Bank uses derivative financial instruments, wholesale investments, funding instruments, other capital market alternatives, and, less frequently, product pricing strategies to manage interest rate risk. As at July 31, 2015, an immediate and sustained 100 bps increase in interest rates would have decreased the economic value of shareholders' equity by \$52.2 million (April 30, 2015 – \$189.2 million) after tax. An immediate and sustained 100 bps decrease in interest rates is typically used to determine the reduction in the economic value of shareholders' equity. However, due to the low rate environment in both Canada and in the U.S. at the end of the quarter, it was only possible to shock Canadian rates and U.S. rates by 50 bps and 25 bps, respectively, while maintaining a floor at 0%. The impact of these scenarios would have reduced the economic value of shareholders' equity by \$47.7 million (April 30, 2015 – \$64.9 million) after tax.

The interest risk exposure, or EVaR, in the insurance business is not included in the above graph. Interest rate risk is managed using defined exposure limits and processes, as set and governed by the insurance Board of Directors.

The following table shows the sensitivity of the economic value of shareholders' equity (after tax) by currency for those currencies where TD has material exposure.

# TABLE 33: SENSITIVITY OF AFTER-TAX ECONOMIC VALUE AT RISK BY CURRENCY

| (millions of Canadian dollars) |                   |       |                     |          |                |           |    |          |               | As at     |  |
|--------------------------------|-------------------|-------|---------------------|----------|----------------|-----------|----|----------|---------------|-----------|--|
|                                | <br>July 31, 2015 |       |                     |          | April 30, 2015 |           |    |          | July 31, 2014 |           |  |
|                                | 100 bps           | 100   | bps                 | 100 bp   | s              | 100 bps   |    | 100 bps  |               | 100 bps   |  |
|                                | increase          | decr  | ase                 | increas  | е              | decrease  |    | increase |               | decrease  |  |
| Canadian dollar                | \$<br>6.3         | \$ (2 | 5.7) <sup>1</sup> : | \$ (3.   | 7) \$          | (62.4)    | \$ | 14.6     | \$            | (43.1)    |  |
| U.S. dollar                    | (58.5)            | (2    | 2.0) <sup>2</sup>   | (185.    | 5)             | $(2.5)^2$ |    | (54.6)   |               | $(3.0)^2$ |  |
|                                | \$<br>(52.2)      | \$ (4 | 7.7)                | \$ (189. | 2) \$          | (64.9)    | \$ | (40.0)   | \$            | (46.1)    |  |

<sup>1</sup> EVaR sensitivity has been measured using a 50 bps rate decline for Canadian interest rates, corresponding to an interest rate environment that is floored at 0%. <sup>2</sup> EVaR sensitivity has been measured using a 25 bps rate decline for U.S. interest rates, corresponding to an interest rate environment that is floored at 0%.

# LIQUIDITY RISK

The risk of having insufficient cash or collateral to meet financial obligations without, in a timely manner, raising funding at unfavourable rates or selling assets at distressed prices. Financial obligations can arise from deposit withdrawals, debt maturities, commitments to provide credit or liquidity support, or the need to pledge additional collateral.

# TD'S LIQUIDITY RISK APPETITE

The Bank maintains a prudent and disciplined approach to managing its potential exposure to liquidity risk. The Bank targets a 90-day survival horizon under a combined Bank-specific and market-wide stress scenario. The Bank also manages its potential exposure to meet regulatory requirements prescribed by the OSFI Liquidity Adequacy Requirements (LAR) guidelines that took effect in January 2015. Under the LAR guidelines, Canadian banks are required to comply fully with the 100% Liquidity Coverage Ratio (LCR) limit beginning in January 2015. The Bank also maintains a prudent funding paradigm to ensure low exposure to a sudden contraction of wholesale funding markets. The resultant management strategies and actions comprise an integrated liquidity risk management program that best ensures low exposure to identified sources of liquidity risk and compliance with regulatory requirements.

## LIQUIDITY RISK MANAGEMENT RESPONSIBILITY

The Bank's Asset, Liability and Capital Committee (ALCO) oversees the Bank's liquidity risk management program. It ensures there are effective management structures and policies in place to properly measure and manage liquidity risk. The Global Liquidity Forum (GLF), a subcommittee of the ALCO comprised of senior management from Treasury and Balance Sheet Management (TBSM), Risk Management, Finance, Wholesale Banking, and representatives from foreign operations, identifies and monitors TD's liquidity risks. The management of liquidity risk is the responsibility of the Treasurer, while oversight and challenge is provided by ALCO and independently by Risk Management. The Risk Committee of the Board frequently reviews reporting of the Bank's liquidity position and approves the Bank's Liquidity Risk Management Framework and Board Policies annually.

The following treasury areas are responsible for measuring, monitoring, and managing liquidity risks for major business segments:

- Liquidity and Funding Management (LFM) in TBSM is responsible for maintaining the Global Liquidity and Asset Pledging Policy (GLAP) and associated limits, standards, and processes to ensure that consistent and efficient liquidity management approaches are applied across all of the Bank's operations. TBSM LFM also manages and reports the combined Canadian Retail (including domestic wealth businesses), Corporate segment, and Wholesale Banking liquidity positions.
- U.S. TBSM is responsible for managing the liquidity position for U.S. Retail operations.
- Other regional treasury-related operations, including those within TD's insurance, foreign branches, and/or subsidiaries are responsible for managing their liquidity risk and positions consistent with the GLAP and local regulatory requirements.

## HOW TD MANAGES LIQUIDITY RISK

The Bank's overall liquidity requirement is defined as the amount of liquid assets the Bank needs to hold to be able to cover expected future cash flow requirements, plus a prudent reserve against potential cash outflows in the event of a capital markets disruption or other events that could affect TD's access to funding. The Bank does not rely on short-term wholesale funding for purposes other than funding marketable securities or short-term assets.

To define the amount of liquidity that must be held for a rolling 90-day period, the Bank has developed an internal view for managing liquidity that uses an assumed "Severe Combined Stress" scenario. The Severe Combined Stress models potential liquidity requirements and asset marketability during a crisis that has been triggered in the markets, specifically with respect to a lack of confidence in TD's ability to meet obligations as they come due. The Bank also assumes loss of access to all forms of external unsecured funding during the 90-day period.

In addition to this Bank-specific event, the Severe Combined Stress scenario also incorporates the impact of a stressed market-wide liquidity event that results in a significant reduction in the availability of funding for all institutions, a significant increase in the Bank's cost of funds, and a significant decrease in the marketability of assets. The Bank also calculates "required liquidity" for this scenario related to the following conditions:

- 100% of all maturing unsecured wholesale and secured funding coming due;
- accelerated attrition or "run-off" of retail deposit balances;
- · increased utilization of available credit facilities to personal, commercial, and corporate lending customers;
- increased collateral requirements associated with downgrades in TD's credit rating and adverse movement in reference rates for all derivative contracts; and
   coverage of maturities related to Bank-sponsored funding programs, such as the bankers' acceptances the Bank issues on behalf of clients and short-term revolving asset-backed commercial paper (ABCP) channels.

The Bank also manages its liquidity to comply with the regulatory liquidity metrics in the OSFI LAR (LCR and the Net Cumulative Cash Flow (NCCF) monitoring tool). The LCR requires that banks must maintain a minimum liquidity coverage of 100% over a 30-day stress period. TD's liquidity policy stipulates that the Bank must maintain sufficient "available liquidity" to cover "required liquidity" at all times throughout the Severe Combined Stress scenario subject to buffers over the regulatory minimums. As a result, the Bank's liquidity is managed to the higher of TD's internal liquidity policy and the regulatory requirements.

The Funds Transfer Pricing process in TBSM considers liquidity risk as a key determinant of the cost or credit of funds provided to loans and deposits, respectively. Liquidity costs applied to loans are determined based on the appropriate term funding profile, while deposits are assessed based on the required liquidity reserves and balance stability. Additional liquidity costs are also applied to other contingent commitments like undrawn lines of credit provided to customers.

The unencumbered liquid assets TD includes as available liquidity in the 90-day measurement period under its internal framework must be currently marketable, of sufficient credit quality, and readily convertible into cash through sale or pledging. Unencumbered liquid assets are represented in a cumulative liquidity gap framework with adjustments made for estimated market or trading depths, settlement timing, and/or other identified impediments to potential sale or pledging. Overall, the Bank expects the reduction in current market value of its liquid asset portfolio to be low given the underlying high credit quality and demonstrated liquidity.

TD has access to the Bank of Canada's Emergency Lending Assistance Program, the Federal Reserve Bank Discount Window in the U.S., and the European Central Bank standby facilities. TD does not consider borrowing capacity at central banks as a source of available liquidity when assessing liquidity positions.

Liquid assets that TD considers when determining the Bank's available liquidity are summarized in the following table, which does not include assets held within the Bank's insurance businesses, as these assets are dedicated to cover insurance liabilities and are not considered available to meet the Bank's general liquidity requirements.

# TABLE 34: SUMMARY OF LIQUID ASSETS BY TYPE AND CURRENCY1

(billions of Canadian dollars, except as noted)

|   |                             |  |          |                    |                             | As at                                      |
|---|-----------------------------|--|----------|--------------------|-----------------------------|--|
|   | Bank-owned<br>liquid assets | Securities<br>received as<br>collateral from<br>securities<br>financing and<br>derivative<br>transactions <sup>2</sup> | liqu     | Total<br>id assets | Encumbered<br>liquid assets | Unencumbered<br>liquid assets <sup>2</sup> |
|   |                             |  |          |                    |                             | July 31, 2015                              |
| Cash and due from banks                         | \$<br>2.7                   | \$ _ ;   | \$ 2.7   | 1 %\$              | _                           | \$ 2.7                                     |
| Canadian government obligations                 | 16.1                        | 31.8   | 47.9     | 11                 | 20.2                        | 27.7                                       |
| National Housing Act Mortgage-Backed            |                             |  |          |                    |                             |  |
| Securities (NHA MBS)                            | 39.5                        | 0.4  | 39.9     | 9                  | 3.7                         | 36.2                                       |
| Provincial government obligations               | 8.2                         | 8.2  | 16.4     | 3                  | 8.6                         | 7.8  |
| Corporate issuer obligations                    | 9.7                         | 3.9  | 13.6     | 3                  | 1.8                         | 11.8                                       |
| Equities  | 18.4                        | 2.6  | 21.0     | 5                  | 5.3                         | 15.7                                       |
| Other marketable securities and/or loans        | 3.5                         | 0.9  | 4.4      | 1                  | 0.5                         | 3.9  |
| Total Canadian dollar-denominated               | 98.1                        | 47.8   | 145.9    | 33                 | 40.1                        | 105.8                                      |
| Cash and due from banks                         | 43.9                        | -  | 43.9     | 10                 | 1.2                         | 42.7                                       |
| U.S. government obligations                     | 7.0                         | 24.8   | 31.8     | 7                  | 29.5                        | 2.3  |
| U.S. federal agency obligations, including U.S. |                             |  |          |                    |                             |  |
| federal agency mortgage-backed obligations      | 33.0                        | 11.9   | 44.9     | 10                 | 20.1                        | 24.8                                       |
| Other sovereign obligations                     | 40.1                        | 32.8   | 72.9     | 17                 | 19.6                        | 53.3                                       |
| Corporate issuer obligations                    | 57.3                        | 14.3   | 71.6     | 17                 | 15.6                        | 56.0                                       |
| Equities  | 17.0                        | 3.6  | 20.6     | 5                  | 1.2                         | 19.4                                       |
| Other marketable securities and/or loans        | <br>5.4                     | 0.9  | 6.3      | 1                  | 0.1                         | 6.2  |
| Total non-Canadian dollar-denominated           | 203.7                       | 88.3   | 292.0    | 67                 | 87.3                        | 204.7                                      |
| Total   | \$<br>301.8                 | \$ 136.1   | \$ 437.9 | 100 % \$           | 127.4                       | \$ 310.5                                   |
|   |                             |  |          |                    |                             | October 31, 2014                           |
| Cash and due from banks                         | \$<br>0.1                   | \$ _ ;   | \$ 0.1   | - %\$              | _                           | \$ 0.1                                     |
| Canadian government obligations                 | 10.0                        | 27.2   | 37.2     | 10                 | 21.0                        | 16.2                                       |
| NHA MBS   | 39.4                        | 1.0  | 40.4     | 11                 | 2.1                         | 38.3                                       |
| Provincial government obligations               | 6.9                         | 5.2  | 12.1     | 4                  | 6.7                         | 5.4  |
| Corporate issuer obligations                    | 8.3                         | 3.4  | 11.7     | 3                  | 0.2                         | 11.5                                       |
| Equities  | 22.7                        | 3.8  | 26.5     | 7                  | 6.2                         | 20.3                                       |
| Other marketable securities and/or loans        | 2.4                         | 0.9  | 3.3      | 1                  | 0.2                         | 20.3                                       |
| Total Canadian dollar-denominated               | <br>89.8                    | 41.5   | 131.3    | 36                 | 37.0                        | 94.3                                       |
| Cash and due from banks                         | 39.8                        |  | 39.8     | 11                 | 1.1                         | 38.7                                       |
|   | 00.0                        | 24.8   | 24.8     | 7                  | 23.6                        | 1.2  |
| U.S. government obligations                     | _                           | 24.0   | 24.0     | 1                  | 23.0                        | 1.2  |
| U.S. federal agency obligations, including U.S. | 04.0                        | 5.0  |          | 10                 | 10.1                        | oo <del>7</del>                            |
| federal agency mortgage-backed obligations      | 31.2                        | 5.6  | 36.8     | 10                 | 13.1                        | 23.7                                       |
| Other sovereign obligations                     | 23.3                        | 28.7   | 52.0     | 14                 | 10.5                        | 41.5                                       |
| Corporate issuer obligations                    | 54.5                        | 10.8   | 65.3     | 18                 | 13.8                        | 51.5                                       |
| Equities  | 9.7                         | 2.6  | 12.3     | 3                  | 1.7                         | 10.6                                       |
| Other marketable securities and/or loans        | <br>4.2                     | 0.1  | 4.3      | 1                  |                             | 4.3  |
| Total non-Canadian dollar-denominated           | 162.7                       | 72.6   | 235.3    | 64                 | 63.8                        | 171.5                                      |
|   | \$                          |  |          |                    |                             |  |

<sup>1</sup> Positions stated include gross asset values pertaining to secured borrowing/lending and reverse-repurchase/repurchase businesses.

<sup>2</sup> Liquid assets include collateral received that can be rehypothecated or otherwise redeployed.

Liquid assets are held in The Toronto-Dominion Bank and multiple domestic and foreign subsidiaries and branches and are summarized in the following table. The increase in total unencumbered liquid assets from the previous quarter of \$21.8 billion was mainly due to the impact of foreign currency translation and growth in deposits.

| TABLE 35: SUMMARY OF UNENCUMBERED LIQUID ASSETS BY BANK, SUBSIDIARIES, AND BRANCHES |             |    |            |
|---|-------------|----|------------|
| (billions of Canadian dollars)  |             |    | As at      |
|   | <br>July 31 | C  | October 31 |
|   | 2015        |    | 2014       |
| The Toronto-Dominion Bank (Parent)  | \$<br>99.5  | \$ | 89.4       |
| Bank subsidiaries   | 189.6       |    | 150.2      |
| Foreign branches  | 21.4        |    | 26.2       |
| Total   | \$<br>310.5 | \$ | 265.8      |

TD's monthly average liquid assets for the quarter ended July 31, 2015, and April 30, 2015, are summarized in the following table.

| (billions of Canadian dollars, except as noted) |                   |      |   |      |       |          |     | Average for the th | ree months ended           |
|---|-------------------|------|---|------|-------|----------|-----|--------------------|----------------------------|
|   |                   |      | Securities<br>received as<br>ollateral from<br>securities<br>inancing and |      |       |          |     |                    |                            |
|   | Bank-owned        |      | derivative  |      |       | Total    |     | Encumbered         | Unencumbered               |
|   | <br>liquid assets | s ti | ransactions   |      | liqui | d assets |     | liquid assets      | liquid assets <sup>2</sup> |
| Cash and due from banks                         | \$<br>3.0         | \$   | -   | \$   | 3.0   | 1        | %\$ | - \$               | July 31, 2015<br>3.0       |
| Canadian government obligations                 | 13.3              |      | 32.3  |      | 45.6  | 10       |     | 23.6               | 22.0                       |
| NHA MBS   | 38.6              |      | 0.5   |      | 39.1  | 9        |     | 2.8                | 36.3                       |
| Provincial government obligations               | 7.7               |      | 8.5   |      | 16.2  | 4        |     | 9.0                | 7.2                        |
| Corporate issuer obligations                    | 9.2               |      | 3.6   |      | 12.8  | 3        |     | 1.9                | 10.9                       |
| Equities  | 20.9              |      | 2.4   |      | 23.3  | 5        |     | 5.8                | 17.5                       |
| Other marketable securities and/or loans        | 3.4               |      | 1.3   |      | 4.7   | 1        |     | 0.7                | 4.0                        |
| Total Canadian dollar-denominated               | 96.1              |      | 48.6  | 1    | 44.7  | 33       |     | 43.8               | 100.9                      |
| Cash and due from banks                         | 43.9              |      | -   |      | 43.9  | 10       |     | 1.3                | 42.6                       |
| U.S. government obligations                     | 5.0               |      | 27.8  |      | 32.8  | 8        |     | 28.8               | 4.0                        |
| U.S. federal agency obligations, including U.S. |                   |      |   |      |       |          |     |                    |                            |
| federal agency mortgage-backed obligations      | 32.3              |      | 9.9   |      | 42.2  | 10       |     | 18.7               | 23.5                       |
| Other sovereign obligations                     | 38.8              |      | 36.9  |      | 75.7  | 17       |     | 23.5               | 52.2                       |
| Corporate issuer obligations                    | 55.9              |      | 13.6  |      | 69.5  | 16       |     | 15.6               | 53.9                       |
| Equities  | 16.0              |      | 2.8   |      | 18.8  | 4        |     | 1.2                | 17.6                       |
| Other marketable securities and/or loans        | 6.5               |      | 0.5   |      | 7.0   | 2        |     | 0.1                | 6.9                        |
| Total non-Canadian dollar-denominated           | 198.4             |      | 91.5  |      | 89.9  | 67       |     | 89.2               | 200.7                      |
| Total   | \$<br>294.5       | \$   | 140.1   | \$ 4 | 34.6  | 100      | %\$ | 133.0 \$           | 301.6                      |
|   |                   |      |   |      |       |          |     |                    | April 30, 2015             |
| Cash and due from banks                         | \$<br>2.7         | \$   | -   | \$   | 2.7   | 1        | %\$ | - \$               | 2.7                        |
| Canadian government obligations                 | 10.9              |      | 31.3  |      | 42.2  | 10       |     | 23.3               | 18.9                       |
| NHA MBS   | 39.8              |      | 0.6   |      | 40.4  | 9        |     | 2.7                | 37.7                       |
| Provincial government obligations               | 7.7               |      | 7.1   |      | 14.8  | 3        |     | 7.2                | 7.6                        |
| Corporate issuer obligations                    | 8.3               |      | 3.3   |      | 11.6  | 3        |     | 1.0                | 10.6                       |
| Equities  | 24.5              |      | 2.0   |      | 26.5  | 6        |     | 4.9                | 21.6                       |
| Other marketable securities and/or loans        | 3.5               |      | 0.9   |      | 4.4   | 1        |     | 0.8                | 3.6                        |
| Total Canadian dollar-denominated               | 97.4              |      | 45.2  | 1    | 42.6  | 33       |     | 39.9               | 102.7                      |
| Cash and due from banks                         | 47.8              |      | -   |      | 47.8  | 11       |     | 1.4                | 46.4                       |
| U.S. government obligations                     | 2.2               |      | 25.7  |      | 27.9  | 7        |     | 25.7               | 2.2                        |
| U.S. federal agency obligations, including U.S. |                   |      |   |      |       |          |     |                    |                            |
| federal agency mortgage-backed obligations      | 32.6              |      | 9.4   |      | 42.0  | 10       |     | 18.9               | 23.1                       |
| Other sovereign obligations                     | 37.0              |      | 39.5  |      | 76.5  | 18       |     | 24.3               | 52.2                       |
| Corporate issuer obligations                    | 53.1              |      | 12.4  |      | 65.5  | 15       |     | 15.5               | 50.0                       |
| Equities  | 14.2              |      | 2.4   |      | 16.6  | 4        |     | 1.4                | 15.2                       |
| Other marketable securities and/or loans        | 7.1               |      | 0.1   |      | 7.2   | 2        |     | _                  | 7.2                        |
| Total non-Canadian dollar-denominated           | 194.0             |      | 89.5  | 2    | 83.5  | 67       |     | 87.2               | 196.3                      |
|   | ,                 |      |   |      |       |          |     |                    | ,                          |

Positions stated include gross asset values pertaining to secured borrowing/lending and reverse-repurchase/repurchase businesses.
 <sup>2</sup> Liquid assets include collateral received that can be rehypothecated or otherwise redeployed.

Average liquid assets held in The Toronto-Dominion Bank and multiple domestic and foreign subsidiaries and branches are summarized in the following table.

| TABLE 37: SUMMARY OF AVERAGE UNENCUMBERED LIQUID ASSETS BY BANK, SUBSIDIARIES, AND BRANCHES (billions of Canadian dollars) Average for the three months e |    |          |          |  |  |  |  |  |  |
|---|----|----------|----------|--|--|--|--|--|--|
|   |    | July 31  | April 30 |  |  |  |  |  |  |
|   |    | 2015     | 2015     |  |  |  |  |  |  |
| The Toronto-Dominion Bank (Parent)  | \$ | 94.5 \$  | 99.6     |  |  |  |  |  |  |
| Bank subsidiaries   |    | 180.0    | 172.9    |  |  |  |  |  |  |
| Foreign branches  |    | 27.1     | 26.5     |  |  |  |  |  |  |
| Total   | \$ | 301.6 \$ | 299.0    |  |  |  |  |  |  |

The Bank does not consolidate the surplus liquidity of U.S. Retail with the positions of other entities due to investment restrictions imposed by the U.S. Federal Reserve Board on funds generated from deposit taking activities by member financial institutions. Surplus liquidity domiciled in insurance business subsidiaries are also excluded in the enterprise liquidity position calculation due to regulatory investment restrictions.

In addition to the "Severe Combined Stress" scenario, TD also performs stress testing on multiple alternate scenarios. These scenarios are a mix of TD-specific events, global macroeconomic stress events, and/or regional/subsidiary specific events designed to test the impact from unique drivers. Liquidity assessments are also part of the Bank's enterprise-wide stress testing program. Results from these stress event scenarios are used to inform the establishment of or make enhancements to policy limits and contingency funding plan actions.

The Bank has liquidity contingency funding plans in place at the enterprise level ("Enterprise CFP") and for subsidiaries operating in both domestic and foreign jurisdictions ("Regional CFP"). The Enterprise CFP provides a documented framework for managing unexpected liquidity situations and thus is an integral component of the Bank's overall liquidity risk management program. It outlines different contingency stages based on the severity and duration of the liquidity situation, and identifies recovery actions appropriate to each stage. For each recovery action, it provides key operational steps required to execute the action. Regional CFP recovery actions are aligned to support the Enterprise CFP as well as any identified local liquidity needs during stress. The actions and governance structure proposed in the Enterprise CFP are aligned with the Bank's Crisis Management Recovery Plan.

Credit ratings are important to TD's borrowing costs and ability to raise funds. Rating downgrades could potentially result in higher financing costs, reduce access to capital markets, and could also affect the Bank's ability to enter into routine derivative or hedging transactions.

Credit ratings and outlooks provided by rating agencies reflect their views and are subject to change from time-to-time, based on a number of factors including the Bank's financial strength, competitive position, and liquidity, as well as factors not entirely within the Bank's control, including the methodologies used by rating agencies and conditions affecting the overall financial services industry.

| TABLE 38: CREDIT RATINGS <sup>1</sup> |             |                  |               |
|---------------------------------------|-------------|------------------|---------------|
|                                       |             |                  | As at         |
|                                       |             |                  | July 31, 2015 |
|                                       | Short-term  | Senior long-term |               |
| Rating agency                         | debt rating | debt rating      | Outlook       |
| Moody's                               | P-1         | Aa1              | Negative      |

| S&P   | A-1+   | AA-                         | Negative           |  |  |  |  |  |  |  |
|---|--|-----------------------------|--------------------|--|--|--|--|--|--|--|
| DBRS  | R-1 (high)   | AA                          | Negative           |  |  |  |  |  |  |  |
| <sup>1</sup> The above ratings are for The Toronto-Dominion Bank legal entity. A more extensive listing, including subsidiaries' ratings, is available on the Bank's website at |  |                             |                    |  |  |  |  |  |  |  |
| http://www.td.com/investor/credit.jsp. Credit ratings are not recommendations   | to purchase, sell, or hold a financial obligation inas | much as they do not comment | on market price or |  |  |  |  |  |  |  |

suitability for a particular investor. Ratings are subject to revision or withdrawal at any time by the rating organization.

The Bank regularly reviews the level of increased collateral its trading counterparties would require in the event of a downg rade of TD's credit rating. The Bank holds liquid assets to ensure TD is able to provide additional collateral required by trading counterparties in the event of a one-notch downgrade in the Bank's senior long-term credit ratings. Severe downgrades could have an impact on liquidity requirements by necessitating the Bank to post additional collateral for the benefit of the Bank's trading counterparties. The following table presents the additional collateral payments that could have been called at the reporting date in the event of one, two, and three-notch downgrades of the Bank's credit ratings.

| TABLE 39: ADDITIONAL COLLATERAL REQUIREMENTS FOR RATING DOWNGRADES |                                |         |          |  |  |  |  |
|--|--------------------------------|---------|----------|--|--|--|--|
| (billions of Canadian dollars)                                     | Average for the three months e |         |          |  |  |  |  |
|  |                                | July 31 | April 30 |  |  |  |  |
|  |                                | 2015    | 2015     |  |  |  |  |
| One-notch downgrade  | \$                             | 0.2 \$  | 0.3      |  |  |  |  |
| Two-notch downgrade  |                                | 0.2     | 0.3      |  |  |  |  |
| Three-notch downgrade  |                                | 0.4     | 0.5      |  |  |  |  |

In the course of the Bank's day-to-day operations, securities and other assets are pledged to obtain funding and participate in clearing and/or settlement systems. A summary of encumbered and unencumbered assets is presented in the following table.

| (billions of Canadian dollars, except as noted)   |                            |        |                    |              |                         |    |                    |    |             | As at            |
|---|----------------------------|--------|--------------------|--------------|-------------------------|----|--------------------|----|-------------|------------------|
|   |                            | Encumb | pered <sup>1</sup> | Unencumbered |                         |    |                    |    |             |                  |
|   |                            |        |                    |              |                         |    |                    |    |             | Encumbered       |
|   | ledged as                  |        |                    |              | Available as            |    | 5                  |    | Total       | assets as a %    |
|   | <br>ollateral <sup>2</sup> | (      | Other <sup>3</sup> |              | collateral <sup>4</sup> |    | Other <sup>5</sup> |    | assets      | of total assets  |
| Cash and due from banks                           | \$                         | ¢      |                    | ¢            |                         | *  | 3.5                | ¢  |             | July 31, 2015    |
|   | \$<br>-<br>4.7             | \$     | 2.4                | \$           | - 29.9                  | \$ | 3.5<br>12.1        | \$ | 3.5<br>49.1 | 0.6              |
| Interest-bearing deposits with banks              |                            |        |                    |              |                         |    |                    |    |             |                  |
| Securities, trading loans, and other <sup>6</sup> | 60.2                       |        | 9.6                |              | 177.6                   |    | 16.3               |    | 263.7       | 6.4              |
| Derivatives                                       | -                          |        | -                  |              | -                       |    | 75.1               |    | 75.1        | -                |
| Securities purchased under reverse                |                            |        |                    |              |                         |    | 400.0              |    | 400.0       |                  |
| repurchase agreements <sup>7</sup>                | -                          |        |                    |              |                         |    | 102.3              |    | 102.3       | _                |
| Loans, net of allowance for loan losses           | 22.9                       |        | 50.4               |              | 75.6                    |    | 379.7              |    | 528.6       | 6.7              |
| Customers' liability under acceptances            | -                          |        | -                  |              | -                       |    | 14.3               |    | 14.3        | -                |
| Investment in TD Ameritrade                       | -                          |        | -                  |              | -                       |    | 6.6                |    | 6.6         | -                |
| Goodwill  | -                          |        | -                  |              | -                       |    | 16.3               |    | 16.3        | -                |
| Other intangibles                                 | -                          |        | -                  |              | -                       |    | 2.7                |    | 2.7         | -                |
| Land, buildings, equipment, and other             |                            |        |                    |              |                         |    |                    |    |             |                  |
| depreciable assets                                | -                          |        | -                  |              | -                       |    | 5.3                |    | 5.3         | -                |
| Deferred tax assets                               | -                          |        | -                  |              | -                       |    | 2.1                |    | 2.1         | -                |
| Other assets <sup>8</sup>                         | -                          |        | -                  |              | -                       |    | 29.6               |    | 29.6        | -                |
| Total on-balance sheet assets                     | \$<br>87.8                 | \$     | 62.4               | \$           | 283.1                   | \$ | 665.9              | \$ | 1,099.2     | 13.7             |
| Off-balance sheet items <sup>9</sup>              |                            |        |                    |              |                         |    |                    |    |             |                  |
| Securities purchased under reverse                |                            |        |                    |              |                         |    |                    |    |             |                  |
| repurchase agreements                             | 83.2                       |        | -                  |              | 36.5                    |    | (102.3)            |    |             |                  |
| Securities borrowing and collateral received      | 18.9                       |        | -                  |              | 8.0                     |    | 0.8                |    |             |                  |
| Margin loans and other client activity            | 1.5                        |        | -                  |              | 13.4                    |    | (7.3)              |    |             |                  |
| Total off-balance sheet items                     | 103.6                      |        | -                  |              | 57.9                    |    | (108.8)            | •  |             |                  |
| Total   | \$<br>191.4                | \$     | 62.4               | \$           | 341.0                   | \$ | 557.1              | •  |             |                  |
|   |                            |        |                    |              |                         |    |                    |    |             | October 31, 2014 |
| Total on-balance sheet assets                     | \$<br>72.7                 | \$     | 60.5               | \$           | 257.9                   | \$ | 569.4              | \$ | 960.5       | 13.9             |
| Total off-balance sheet items                     | 84.4                       |        | _                  |              | 47.1                    |    | (89.4)             |    |             |                  |
| Total   | \$<br>157.1                | \$     | 60.5               | \$           | 305.0                   | \$ | 480.0              | •  |             |                  |

Asset encumbrance has been analyzed on an individual asset basis. Where a particular asset has been encumbered and TD has holdings of the asset both on-balance sheet and off-balance sheet, it is assumed for the purpose of this disclosure that the on-balance sheet holding is encumbered ahead of the off-balance sheet holding.

Represents assets that have been posted externally to support the Bank's liabilities and day-to-day operations, including securities related to repurchase agreements, securities lending, clearing and payment systems, and assets pledged for derivative transactions. Also includes assets that have been pledged supporting Federal Home Loan Bank (FHLB) activity.

Assets supporting TD's funding activities, assets pledged against securitization liabilities, and assets held by consolidated securitization vehicles or in pools for covered bond issuance. Assets subporting TD's funding activities, assets pledged against sectifization nabilities, and assets field by consolitated sectifization vehicles of in poors for covered bond issuance. Assets that are considered readily available in their current legal form to generate funding or support collateral needs. This category includes reported FHLB assets that remain unutilized and held-to-maturity securities that are available for collateral purposes however not regularly utilized in practice. Assets that cannot be used to support funding or collateral requirements in their current form. This category includes those assets that are potentially eligible as funding program collateral (for example, Canada Mortgage and Housing Corporation (CMHC) insured mortgages that can be securitized into NHA MBS).

Securities include trading loans, securities, and other financial assets designated at fair value through profit or loss, available-for-sale securities, and held-to-maturity securities. Assets reported in Securities purchased under reverse repurchase agreements represent the value of these transactions and not the value of the collateral received.

Other assets include amounts receivable from brokers, dealers, and clients.

Off-balance sheet items include the collateral value from the securities received under reverse repurchase agreements, securities borrowing, margin loans, and other client activity. The loan value from the reverse repurchase transactions and margin loans/client activity is deducted from the on-balance sheet Unencumbered - Other category.

## LIQUIDITY COVERAGE RATIO

The Bank must maintain the LCR above 100% under normal operating conditions under the OSFI LAR requirement. The LCR is calculated as the ratio of the stock of unencumbered high quality liquid assets (HQLA) over the net cash outflow requirements in the next 30 days under a hypothetical liquidity stress event. The stress event incorporates a number of idiosyncratic and market-wide shocks, including deposit run-offs, partial loss of wholesale funding, additional collateral requirements due to credit rating downgrades and market volatility, sudden increases in the drawdown of unused lines provided to the Bank's clients, and other obligations the Bank expects to honor during stress to mitigate reputational risk. HQLA eligible for the LCR calculation under the OSFI LAR are primarily central bank reserves, sovereign issued or guaranteed securities, and high quality securities issued by non-financial entities. In calculating the LCR, HQLA haircuts, deposit run-off rates, and other outflow and inflow rates are prescribed by the OSFI LAR guideline.

The following table summarizes the Bank's regulatory average monthly LCR position from May to July 2015 calculated according to the OSFI LAR guideline.

| (billions of Canadian dollars, except as noted)  | <br>Average for                           | the three | months ended                                 |
|--|---|-----------|--|
|  |   |           | July 31, 2015                                |
|  | l unweighted<br>Ie (average) <sup>2</sup> |           | fotal weighted<br>lue (average) <sup>3</sup> |
| High-quality liquid assets   |   |           |  |
| Total high-quality liquid assets   | \$<br>n/a⁴                                | \$        | 166.1  |
| Cash outflows  |   |           |  |
| Retail deposits and deposits from small business customers, of which:                                | \$<br>352.1                               | \$        | 24.4   |
| Stable deposits <sup>5</sup>   | 154.9                                     |           | 4.7  |
| Less stable deposits   | 197.2                                     |           | 19.7   |
| Unsecured wholesale funding, of which:   | 182.2                                     |           | 85.9   |
| Operational deposits (all counterparties) and deposits in networks of cooperative banks <sup>6</sup> | 82.4                                      |           | 19.2   |
| Non-operational deposits (all counterparties)  | 70.0                                      |           | 36.9   |
| Unsecured debt   | 29.8                                      |           | 29.8   |
| Secured wholesale funding  | n/a⁴                                      |           | 7.8  |
| Additional requirements, of which:   | 126.5                                     |           | 31.4   |
| Outflows related to derivative exposures and other collateral requirements                           | 19.5                                      |           | 5.8  |
| Outflows related to loss of funding on debt products   | 8.2                                       |           | 8.2  |
| Credit and liquidity facilities  | 98.8                                      |           | 17.4   |
| Other contractual funding obligations  | 12.6                                      |           | 8.0  |
| Other contingent funding obligations <sup>7</sup>  | 471.8                                     |           | 6.4  |
| Total cash outflows  | \$<br>n/a <sup>4</sup>                    | \$        | 163.9  |
| Cash inflows   |   |           |  |
| Secured lending  | \$<br>91.7                                | \$        | 14.0   |
| Inflows from fully performing exposures  | 11.4                                      |           | 5.7  |
| Other cash inflows   | 9.4                                       |           | 9.4  |
| Total cash inflows   | \$<br>112.5                               | \$        | 29.1   |

|   | Average       | for th | he thi | ree months ended |   |
|---|---------------|--------|--------|------------------|---|
|   | July 31, 201  | 5      |        | April 30, 2015   |   |
|   | Total adjuste | d      |        | Total adjusted   |   |
|   | valu          | e      |        | value            |   |
| Total high-quality liquid assets <sup>8</sup> | \$ 166.       | 1      | \$     | 167.4            |   |
| Total net cash outflows <sup>9</sup>          | 134.          | В      |        | 136.8            |   |
| Liquidity coverage ratio <sup>10</sup>        | 12            | 3 %    |        | 122 9            | % |

<sup>1</sup> The average is comprised of the three month ends that are in the fiscal quarter.

<sup>2</sup> Unweighted inflow and outflow values are outstanding balances maturing or callable within 30 days.

<sup>3</sup> Weighted values are calculated after the application of respective HQLA haircuts or inflow and outflow rates, as prescribed by the OSFI LAR guidelines.

<sup>4</sup> Not applicable.

<sup>5</sup> As defined by OSFI LAR, stable deposits from retail and small medium-sized enterprise (SME) customers are deposits that are insured, and are either held in transactional accounts, or the depositors have an established relationship with the Bank that make deposit withdrawal highly unlikely.

<sup>6</sup> Operational deposits from non-SME business customers are deposits kept with the Bank in order to facilitate their access and ability to conduct payment and settlement activities. These activities include clearing, custody, or cash management services.

<sup>7</sup> Includes uncommitted credit and liquidity facilities, stable value money market mutual funds, outstanding debt securities with remaining maturity greater than 30 days, and other

contractual cash outflows. TD has no contractual obligation to buyback these outstanding TD debt securities, and as a result, a 0% outflow rate is applied under the OSFI LAR guideline. <sup>8</sup> Adjusted HQLA includes both asset haircut and applicable caps, as prescribed by the OSFI LAR (HQLA assets after haircuts are capped at 40% for Level 2 and 15% for Level 2B).

<sup>9</sup> Adjusted Net Cash Outflows include both inflow and outflow rates and applicable caps, as prescribed by the OSFI LAR (inflows are capped at 75% of outflows).

<sup>10</sup> The LCR percentage is calculated as the simple average of the three month-end LCR percentages.

The Bank's average LCR of 123% for quarter ended July 31, 2015, continues to meet the regulatory requirement.

The Bank holds a variety of liquid assets commensurate with liquidity needs in the organization. Many of these assets qualify as HQLA under the OSFI LAR guidelines. The average HQLA of the Bank for the quarter ended July 31, 2015, was \$166.1 billion (April 30, 2015 – \$167.4 billion). This amount excludes excess HQLA from the U.S. Retail operations, as required by the OSFI LAR, to reflect liquidity transfer considerations between U.S. Retail and its affiliates in the Bank as a result of U.S. Federal Reserve Board's regulations. By excluding excess HQLA, the U.S. Retail LCR is effectively capped at 100% prior to total Bank consolidation.

We manage our LCR position with a target minimum that reflects management's liquidity risk tolerances. As described in the section "How TD Manages Liquidity Risk", we manage our HQLA and other liquidity buffers to the higher of TD's internal liquidity policy and the regulatory requirements through LCR and NCCF. As a result, the total stock of HQLA is subject to ongoing rebalancing against the projected liquidity requirements, and it should be considered as part of TD's normal business activities instead of any indication of change in the Bank's risk appetite, unless otherwise stated.

# FUNDING

The Bank has access to a variety of short-term and long-term unsecured and secured funding sources, including securitization channels that it uses to meet funding requirements. The Bank's funding activities are conducted in accordance with the liquidity management policy that requires, among other things, assets be funded to the appropriate term or stressed trading market depth.

The Bank's primary approach to managing funding activities is to maximize the use of deposits raised through personal and commercial banking channels. The following table illustrates the Bank's large base of personal and commercial, domestic wealth, and TD Ameritrade sweep deposits (collectively P&C deposits) that make up over 70% of total funding excluding securitization.

| TABLE 42: SUMMARY OF DEPOSIT FUNDING |                |            |
|--------------------------------------|----------------|------------|
| (billions of Canadian dollars)       |                | As at      |
|                                      | <br>July 31    | October 31 |
|                                      | 2015           | 2014       |
| P&C deposits – Canadian Retail       | \$<br>286.9 \$ | 273.2      |
| P&C deposits – U.S. Retail           | 276.7          | 227.1      |
| Other deposits                       | 1.7            | 1.1        |
| Total                                | \$<br>565.3 \$ | 501.4      |

The Bank actively maintains various external funding programs to provide access to diversified funding sources, including asset securitization, covered bonds, and unsecured wholesale debt. The Bank's wholesale funding is diversified by geography, by currency, and by funding channel. The Bank also utilizes certificates of deposit and commercial paper to fund on the shorter term.

The following table summarizes by geography the longer-term programs, with the related program size. Longer-term programs are generally used for funding with an original term of one year or greater.

| Canada  | United States   | Europe  |
|---|---|---|
| Senior Medium Term Linked Notes Program                           | U.S. SEC (F-3) Registered Linked Notes Program                                  | United Kingdom Listing Authority (UKLA)   |
| (\$2 billion)   | (US\$2 billion)   | Registered European Medium Term Note Program (US\$20 billion)                   |
| Genesis Trust II Asset-Backed Securities Program<br>(\$7 billion) | U.S. SEC (F-10) Registered Senior Medium Term<br>Notes Program (US\$20 billion) | UKLA Registered Legislative Covered Bond<br>Program (\$40 billion)              |
| Capital Securities Program (\$10 billion)                         | U.S. SEC (F-10) Registered Capital Securities<br>Program (US\$5 billion)        | UKLA Registered Structured Covered Bond<br>Program (€10 billion, grandfathered) |

TD continuously evaluates opportunities to diversify its funding into new markets and potential investor segments against relative issuance costs. Through this diversification, the Bank aims to maximize funding flexibility and minimize funding concentrations and dependency.

The Bank maintains depositor concentration limits against short-term wholesale deposits so that it does not depend on one or small groups of depositors for funding. The Bank further limits short-term wholesale funding that can mature in a given time period in an effort to mitigate exposures to refinancing risk during a stress event.

The Bank continues to explore all opportunities to access lower-cost funding on a sustainable basis. The following table represents the various sources of funding obtained as at July 31, 2015, and October 31, 2014.

| (millions of Canadian dollars)                 |               |    |                  |    |                  |    |           |    |                     |    |                |    |                    |    | As at              |
|--|---------------|----|------------------|----|------------------|----|-----------|----|---------------------|----|----------------|----|--------------------|----|--------------------|
| (minoris of Canadian donars)                   |               |    |                  |    |                  |    |           |    |                     |    |                |    | July 31            | 0  | ctober 31          |
|  |               |    |                  |    |                  |    |           |    |                     |    |                |    | 2015               | 0  | 2014               |
|  | <br>ess than  |    | 1 to 3           |    | 3 to 6           |    | 6 months  |    | Over 1 to           |    | Over           |    | 2013               |    | 2014               |
|  | 1 month       |    | months           |    | months           |    | to 1 year |    | 2 years             | 2  | years          |    | Total              |    | Total              |
| Deposits from banks <sup>1</sup>               | \$<br>6,014   | \$ | 2,087            | \$ | 1,171            | \$ |           | \$ | - \$                |    |                | \$ | 9,434              | \$ | 10,491             |
| Bearer deposit note                            | 940           |    | 305              |    | 1,190            |    | 431       |    | -                   |    | -              |    | 2,866              |    | 716                |
| Certificates of deposit                        | 10,147        |    | 21,578           |    | 18,410           |    | 20,613    |    | 623                 |    | -              |    | 71,371             |    | 69,381             |
| Commercial paper                               | 5,964         |    | 7,771            |    | 5,709            |    | 1,235     |    | -                   |    | _              |    | 20,679             |    | 8,144              |
| Asset backed commercial paper <sup>2</sup>     | 378           |    | 849              |    | 559              |    | -         |    | _                   |    | _              |    | 1,786              |    | 3,099              |
| Covered bonds                                  | -             |    | -                |    | -                |    | -         |    | 7,856               | 1  | 5,923          |    | 23,779             |    | 16,511             |
| Mortgage securitization                        | 10            |    | 437              |    | 1,633            |    | 3,467     |    | 6,545               | 2  | 1,750          |    | 33,842             |    | 36,158             |
| Senior unsecured medium term notes             | 136           |    | 330              |    | 2,345            |    | 5,125     |    | 15,711              | 2  | 8,015          |    | 51,662             |    | 41,268             |
| Subordinated notes and debentures <sup>3</sup> | -             |    | -                |    | -                |    | -         |    | -                   |    | 8,456          |    | 8,456              |    | 7,785              |
| Term asset backed securitization               | -             |    | -                |    | -                |    | -         |    | 899                 |    | 1,750          |    | 2,649              |    | 1,953              |
| Other <sup>4</sup>                             | 3,036         |    | 1,788            |    | 126              |    | 82        |    | 3                   |    | 19             |    | 5,054              |    | 3,720              |
| Total  | \$<br>26,625  | \$ | 35,145           | \$ | 31,143           | \$ | 31,115    | \$ | 31,637 \$           | 57 | 5,913          | \$ | 231,578            | \$ | 199,226            |
| Of which:                                      |               |    |                  |    |                  |    |           |    |                     |    |                |    |                    |    |                    |
|  | \$<br>4 606   | *  | 2 504            | •  | 2 4 0 2          | ¢  | 2 467     | ¢  | 15.303 \$           |    | 0 4 4 2        | •  | 64 605             | ¢  | E7 704             |
| Secured  | \$<br>1,696   | \$ | 2,594            | \$ | 2,193            | \$ | 3,467     | \$ | - /                 |    | 9,442          | Ф  | 64,695             | Φ  | 57,721             |
| Unsecured<br>Total                             | 24,929 26,625 | \$ | 32,551<br>35,145 | \$ | 28,950<br>31,143 | \$ | 27,648    | \$ | 16,334<br>31,637 \$ |    | 6,471<br>5,913 | \$ | 166,883<br>231,578 |    | 141,505<br>199,226 |

<sup>1</sup> Includes fixed-term deposits with banks.

<sup>2</sup> Represents asset-backed commercial paper (ABCP) issued by consolidated bank-sponsored structured entities.

<sup>3</sup> Subordinated notes and debentures are not considered wholesale funding as they may be raised primarily for capital management purposes.

<sup>4</sup> Includes fixed-term deposits from non-bank institutions (unsecured) of \$2.4 billion (October 31, 2014 – \$3.7 billion) and other collateralized funding (secured) of \$2.6 billion (October 31, 2014 – nil).

Excluding the Wholesale Banking mortgage aggregation business, the Bank's total mortgage-backed securities issuance for the three and nine months ended July 31, 2015, was \$0.5 billion and \$1.7 billion, respectively (three and nine months ended July 31, 2014 – \$1.0 billion and \$3.1 billion, respectively), and other real-estate secured issuance via asset-backed securities for the three and nine months ended July 31, 2015, was nil and \$0.8 billion, respectively (three and nine months ended July 31, 2015, was nil and \$0.8 billion, respectively). The Bank also issued \$5.4 billion and \$12.7 billion, respectively, of unsecured medium-term notes for the three and nine months ended July 31, 2014 – \$7.7 billion and \$14.4 billion, respectively) in various currencies and markets. The total covered bonds issuance for the three and nine months ended July 31, 2015, was \$1.8 billion and \$6.5 billion, respectively (both three and nine months ended July 31, 2014 – \$2.6 billion).

## REGULATORY DEVELOPMENTS CONCERNING LIQUIDITY AND FUNDING

On August 1, 2014, the Department of Finance released a public consultation paper (the "Bail-in Consultation") regarding a proposed Taxpayer Protection and Bank Recapitalization regime (commonly referred to as "bail-in") which outlines their intent to implement a comprehensive risk management framework for Canada's D-SIBs, which includes TD. The regime is aimed at reducing the likelihood of failure of systemically important banks and providing authorities with the means to restore a bank to viability in the unlikely event that a bank should fail, without disrupting the financial system or economy and without using taxpayer funds. When the regime is in place, it will allow for the expedient conversion of certain bank liabilities into regulatory capital when OSFI has determined that a bank has become or is about to become non-viable. It is proposed in the Bail-in Consultation that the conversion power only apply to long-term senior debt that is issued, originated, or renegotiated after an implementation date determined by the Government of Canada (GoC). The GoC has also proposed that in order to have sufficient loss absorbing capacity that D-SIBs be subject to a higher loss absorbency requirement of between 17 to 23% of RWA, which can be met through the sum of regulatory capital (for example, common equity and NVCC instruments) and long-term senior debt. On April 21, 2015, in its 2015 federal budget, the Canadian Federal Government confirmed its intention to implement the bail-in regime. The summary of the proposed bail-in legislation was in line with the proposals in the Bail-in Consultation paper and no implementation timeline has been provided.

In June 2015, the BCBS released the final requirements for the "Net Stable Funding Ratio Disclosure Standards". The standard defines a common public disclosure framework for the Net Stable Funding Ratio (NSFR) calculated in accordance to the guidelines published by BCBS in October 2014. The NSFR is designed to reduce structural funding risk by requiring banks to have sufficient stable sources of funding and lower reliance on funding maturing in one year to support their businesses. The NSFR and its public disclosure requirement are expected to become minimum standards by January 2018.

## MATURITY ANALYSIS OF ASSETS, LIABILITIES, AND OFF-BALANCE SHEET COMMITMENTS

The following table summarizes on-balance sheet and off-balance sheet categories by remaining contractual maturity. Off-balance sheet commitments include contractual obligations to make future payments on operating and capital lease commitments, certain purchase obligations and other liabilities. The values of credit instruments reported in the following table represent the maximum amount of additional credit that the Bank could be obligated to extend should contracts be fully utilized. Since a significant portion of guarantees and commitments are expected to expire without being drawn upon, the total of the contractual amounts is not representative of future liquidity requirements. These contractual obligations have an impact on the Bank's short-term and long-term liquidity and capital resource needs.

The maturity analysis presented does not depict the Bank's asset/liability matching or exposure to interest rate and liquidity risk. The Bank ensures that assets are appropriately funded to protect against borrowing cost volatility and potential reductions to funding market availability. The Bank utilizes stable P&C non-specific maturity deposits (chequing and savings accounts) and P&C term deposits as the primary source of long-term funding for the Bank's non-trading assets. The Bank also funds the stable balance of revolving lines of credit with long-term funding sources. The Bank conducts long-term funding activities based on the projected net growth for non-trading assets after considering such items as new business volumes, renewals of both term loans and term deposits, and how customers exercise options to prepay loans and pre-redeem deposits. The Bank also raises shorter-term unsecured wholesale deposits to fund trading assets based on its internal estimates of liquidity of these assets under stressed market conditions.

| (millions of Canadian dollars)  | -           |              |               |                |                   |               |              |            |                      | As a            |
|---|-------------|--------------|---------------|----------------|-------------------|---------------|--------------|------------|----------------------|-----------------|
|   |             |              |               |                |                   |               |              |            |                      | July 31, 201    |
|   | Less than   | 1 to 3       | 3 to 6        | 6 to 9         | 9 months          | Over 1 to     | Over 2 to    | Over       | No                   |                 |
|   | 1 month     | months       | months        | months         | to 1 year         | 2 years       | 5 years      | 5 years    | specific<br>maturity | Tota            |
| Assets  |             |              |               |                | te i jeu          |               | e jeure      | - Jouro    |                      |                 |
| Cash and due from banks   | \$ 3,542    | \$ - \$      | - \$          | -              | \$ -              | \$ -          | \$ -         | \$ -       | \$ -                 | \$ 3,54         |
| nterest-bearing deposits with banks   | 17,918      | 513          | 154           | 158            | 262               | -             | -            | -          | 30,076               | 49,08           |
| Trading loans, securities, and other <sup>1</sup>                                       | 1,852       | 3,913        | 5,482         | 3,773          | 4,665             | 8,211         | 17,027       | 18,503     | 45,046               | 108,47          |
| Derivatives   | 3,888       | 5,769        | 4,268         | 2,888          | 3,674             | 11,252        | 14,016       | 29,301     | -                    | 75,05           |
| Financial assets designated at fair value through                                       |             |              |               |                |                   |               |              |            |                      |                 |
| profit or loss  | 251         | 432          | 331           | 353            | 166               | 544           | 707          | 1,123      | 98                   | 4,00            |
| Available-for-sale securities   | 4           | 372<br>338   | 2,101         | 571            | 1,450             | 5,483         | 29,146       | 36,275     | 2,184                | 77,58           |
| Held-to-maturity securities<br>Securities purchased under reverse repurchase agreements | -<br>62,747 | 20,436       | 918<br>12,814 | 1,551<br>3,797 | 1,838<br>2,435    | 7,573<br>66   | 35,929<br>30 | 25,514     |                      | 73,66<br>102,32 |
| _oans   | 02,747      | 20,430       | 12,014        | 3,191          | 2,433             | 00            | 50           |            | _                    | 102,32          |
| Residential mortgages   | 1,406       | 2,763        | 6,409         | 14,794         | 12,417            | 33,268        | 104,457      | 32,772     | _                    | 208,28          |
| Consumer instalment and other personal  | 1,201       | 2,104        | 3,513         | 4,529          | 3,624             | 14,312        | 30,324       | 12,268     | 62,294               | 134,16          |
| Credit card   | · -         | · -          | · -           | · -            | -                 | -             | · -          | -          | 27,047               | 27,04           |
| Business and government   | 20,204      | 3,842        | 5,316         | 4,301          | 6,305             | 10,770        | 46,333       | 51,066     | 12,036               | 160,17          |
| Debt securities classified as loans   | -           | -            | 5             | 95             | 43                | 110           | 285          | 1,759      | -                    | 2,29            |
| Fotal loans   | 22,811      | 8,709        | 15,243        | 23,719         | 22,389            | 58,460        | 181,399      | 97,865     | 101,377              | 531,97          |
| Allowance for loan losses   | -           | -            | -             | -              | -                 |               | -            | -          | (3,344)              | (3,34           |
| oans, net of allowance for loan losses  | 22,811      | 8,709        | 15,243        | 23,719         | 22,389            | 58,460        | 181,399      | 97,865     | 98,033               | 528,62          |
| Customers' liability under acceptances  | 11,547      | 2,469        | 220           | 4              | 31                | -             | -            | -          | -                    | 14,27           |
| nvestment in TD Ameritrade  | -           | -            | -             | -              | -                 | -             | -            | -          | 6,577                | 6,57            |
| Goodwill <sup>2</sup>   | -           | -            | -             | -              | -                 | -             | -            | -          | 16,342               | 16,34           |
| Other intangibles <sup>2</sup>  | -           | -            | -             | -              | -                 | -             | -            | -          | 2,695                | 2,69            |
| and, buildings, equipment, and other depreciable assets <sup>2</sup>                    | _           | _            | _             | _              | _                 | _             | _            | _          | 5,304<br>2,114       | 5,30<br>2,11    |
| Deferred tax assets<br>Amounts receivable from brokers, dealers, and clients            | -<br>16,794 | _            | _             | _              | _                 | _             | _            | _          | 2,114                | 16,79           |
| Other assets  | 2,374       | 382          | 177           | 1,407          | 177               | 82            | 158          | 80         | 7,912                | 12,74           |
| Fotal assets  |             | \$ 43,333 \$ |               |                |                   |               |              | \$ 208,661 |                      |                 |
| iabilities  | •           | • .0,000 •   |               |                | • • • • • • • • • | • • • • • • • | •,           | • 200,001  | •,                   | • .,,           |
| Trading deposits  | \$ 12,607   | \$ 21,588 \$ | 23,737 \$     | 12,716         | \$ 7,755          | \$ 411        | \$ 1,130     | \$ 729     | \$ -                 | \$ 80,67        |
| Derivatives   | 2,919       | 4,449        | 3,255         | 2,471          | 3,054             | 8,713         | 10,459       | 27,800     | · _                  | 63,12           |
| Securitization liabilities at fair value  | · -         | · -          | 470           | 28             | 285               | 1,678         | 5,038        | 3,068      | -                    | 10,56           |
| Other financial liabilities designated at fair value through                            |             |              |               |                |                   |               |              |            |                      |                 |
| profit or loss  | 137         | 239          | 384           | 281            | 339               | 364           | 37           | -          | -                    | 1,78            |
| Deposits <sup>3,4</sup>   |             |              |               |                |                   |               |              |            |                      |                 |
| Personal  | 4,742       | 6,688        | 6,493         | 6,441          | 5,153             | 9,267         | 12,535       | 189        | 336,924              | 388,43          |
| Banks   | 7,871       | 4,656        | 1,068         | 222            | 171               | 3             | 6            | 13         | 6,095                | 20,10           |
| Business and government   | 16,811      | 14,533       | 5,800         | 2,761          | 5,318             | 24,316        | 37,408       | 10,062     | 160,114              | 277,12          |
| Total deposits  | 29,424      | 25,877       | 13,361        | 9,424          | 10,642            | 33,586        | 49,949       | 10,264     | 503,133              | 685,66          |
| Acceptances   | 11,547      | 2,469        | 220           | 4              | 31                | -             | -            | -          | -                    | 14,27           |
| Obligations related to securities sold short  | 370         | 803          | 671           | 475            | 603               | 3,361         | 11,415       | 10,252     | 6,386                | 34,33           |
| Dbligations related to securities sold under repurchase<br>agreements                   | 57,342      | 9,700        | 4,939         | 832            | 954               | 151           | 109          | _          | _                    | 74,02           |
| Securitization liabilities at amortized cost  | 10          | 437          | 1,163         | 1,608          | 1,546             | 4,867         | 11,123       | 2,521      | _                    | 23,27           |
| Amounts payable to brokers, dealers, and clients  | 15,479      | -            | -             | -              | -                 | -             | -            | _,0        | _                    | 15,47           |
| nsurance-related liabilities  | 149         | 230          | 308           | -              | 518               | 810           | 1,686        | 1,030      | 1,654                | 6,38            |
| Other liabilities <sup>5</sup>  | 1,930       | 1,615        | 1,998         | 493            | 198               | 1,223         | 2,316        | 75         | 5,359                | 15,20           |
| Subordinated notes and debentures   | -           | -            | -             | -              | -                 | -             | -            | 8,456      | -                    | 8,45            |
| iability for capital trust securities   | -           | -            | -             |                | -                 | -             | -            | -          |                      |                 |
| quity   | -           | -            | -             | -              | -                 | -             | -            | -          | 65,965               | 65,96           |
| otal liabilities and equity   | \$ 131,914  | \$ 67,407 \$ | 50,506 \$     | 28,332         | \$ 25,925         | \$ 55,164     | \$ 93,262    | \$ 64,195  | \$ 582,497           | \$ 1,099,20     |
| Off-balance sheet commitments   |             |              |               |                |                   |               |              |            |                      |                 |
| Purchase obligations  |             |              |               |                |                   |               |              |            |                      |                 |
| Operating lease commitments   | \$ 75       |              |               |                | \$ 225            | \$ 883        | \$ 2,229     | \$ 4,176   | \$ -                 | + -,            |
| Network service agreements  | 2           | 4            | 5             | 5              | 9                 | -             | -            | -          | -                    | 2               |
| Automated teller machines   | 10          | 20           | 28            | 28             | 29                | 45            | 39<br>27     | -          | -                    | 19              |
| Contact center technology   | 3<br>2      | 5<br>12      | 8<br>82       | 8<br>35        | 8<br>37           | 32<br>120     | 37<br>140    | -<br>51    | _                    | 10<br>47        |
| Software licensing and equipment maintenance<br>Credit and liquidity commitments        | 2           | 12           | 02            | 35             | 57                | 120           | 140          | 51         | -                    | 47              |
| Financial and performance standby letters of credit                                     | 226         | 996          | 2,894         | 2,525          | 2,987             | 2,716         | 8,120        | 118        | _                    | 20,58           |
| Documentary and commercial letters of credit  | 39          | 990<br>60    | 2,094         | 2,525          | 2,907             | 2,710         | 35           |            | _                    | 20,50           |
| Commitments to extend credit and liquidity <sup>6,7</sup>                               | 13,530      | 15,376       | 9,218         | 4,943          | 7,445             | 8,170         | 59,418       | 3,966      | 1,900                | 123,96          |
|   |             |              | -,            | .,             | .,                | 5,5           |              | 0,000      | .,                   | ,               |
| Ion-consolidated structured entity commitments  |             |              |               |                |                   |               |              |            |                      |                 |

<sup>1</sup> Amount has been recorded according to the remaining contractual maturity of the underlying security.
 <sup>2</sup> For the purposes of this table, non-financial assets have been recorded as having 'no specific maturity'.

<sup>3</sup> As the timing of demand deposits and notice deposits is non-specific and callable by the depositor, obligations have been included as having 'no specific maturity'.

 <sup>4</sup> Includes \$24 billion of covered bonds with remaining contractual maturities of \$8 billion in 'over 1 to 2 years', \$13 billion in 'over 2 to 5 years', and \$3 billion in 'over 5 years'.
 <sup>5</sup> Includes \$109 million of capital lease commitments with remaining contractual maturities of \$3 million in 'less than 1 month', \$7 million in '1 month to 3 months', \$8 million in '3 months to 6 months', \$8 million in '6 months' to 9 months', \$7 million in '9 months to 1 year', \$24 million in 'over 1 to 2 years', \$29 million in 'over 2 to 5 years', and \$23 million in 'over 5 years'.

<sup>6</sup> Includes \$134 million in commitments to extend credit to private equity investments.

<sup>7</sup> Commitments to extend credit exclude personal lines of credit and credit card lines, which are unconditionally cancellable at the Bank's discretion at any time.

| Cash and due from banks         \$         2         0         1         2         -         5         -         5         -         5         -         5         -         5         -         5         -         5         -         5         -         5         -         5         -         5         -         5         -         5         -         5         -         5         -         5         -         5         -         5         7         7         14         7         7         14         15         5         5         5         5         5         5         5         5         5         5         5         7         14         15         15         15         15         15         15         14         17         4         17         4         17         4         17         4         17         4         17         4         17         4         17         4         17         4         17         4         17         4         17         4         17         4         17         4         17         4         17         4 <th17< th=""> <th17< th="">         4         <t< th=""><th>(millions of Canadian dollars)</th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th>As a</th></t<></th17<></th17<>   | (millions of Canadian dollars)                            |            |           |          |            |             |                |           |           |            | As a                   |
|--|---|------------|-----------|----------|------------|-------------|----------------|-----------|-----------|------------|------------------------|
| Less ham         10         3         3         3         10         9         9         0         10         year         5         0         year         5         0         10         year         5         0         10         year         5         0         10         year         5         1         1 <th1< th=""><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th>Oc</th><th>tober 31, 201</th></th1<>  |   |            |           |          |            |             |                |           |           | Oc         | tober 31, 201          |
| Intend         months         months         bor lyeer         2 years         5 years         5 years         mailed         1           Stati and due from banks         2.00         3.00         3.00         3.00         4.01         -         -         5         7         5         -         5         7         5         7         5         7         5         7         5         7         5         7         5         7         5         7         5         7         5         7         5         7         5         7         5         7         5  |   |            |           |          |            |             |                |           |           |            |                        |
| Assets         -         1        1         1         1 <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th>•</th> <th></th>   |   |            |           |          |            |             |                |           |           | •          |                        |
| Interest-Banking lapped is with banks 22,683 358 458 446   | Assets  | 1 montar   | montino   | monu     |            |             | youro          | o yearo   | o yearo   | matanty    | 1010                   |
| Taking kasanitas, and other <sup>1</sup> . 1,227 2,347 2,328 2,228 2,200 5,218 1,581 1,4887 55.28 5,593 5,595 5,595 5,59 5,59 5,59 5,59 5  | Cash and due from banks                                   | \$ 2,769   | \$ 12     | \$       | - \$       | - \$ -      | - \$ —         | \$ -      | \$ -      | \$ -       | \$ 2,78                |
| Derivatives         0,446         4,446         2,032         2,061         1,008         7,08         1,6,44         10,715         -         6,050           protio rises         772         1,411         662         469         410         2,74         335         6,16         2,407         22,07         -         6,500         7,500         6,600         7,600         6,500         7,700         6,600         7,700         7,600         7,700 <td>Interest-bearing deposits with banks</td> <td>28,693</td> <td>358</td> <td>35</td> <td>5 4</td> <td>5 145</td> <td>5 –</td> <td>-</td> <td>-</td> <td>14,177</td> <td>43,773</td>  | Interest-bearing deposits with banks                      | 28,693     | 358       | 35       | 5 4        | 5 145       | 5 –            | -         | -         | 14,177     | 43,773                 |
| Hinance assets designation af any walked housing body4.424.3504.604.106.2745.485.245.489.447.45.485.169.475.269.475.269.475.269.475.269.475.269.475.269.475.269.475.269.475.269.475.269.475.269.475.269.479.489.439.569.579.579.579.579.57<  | Trading loans, securities, and other <sup>1</sup>         |            |           |          |            |             |                |           |           | 50,936     | 101,173                |
| pont         172         1,411         662         4.469         214         9.38         8.14         176         4.77           Velatio-for-site scoritis         98         1,353         4.85         10.00         5.362         2.857         2.857         2.857         2.857         3.850         6.367         1.825         3.85         6.367         1.825         3.85         2.857         3.857         1.825         3.857         1.825         3.857         1.825         3.857         1.825         3.857         1.825         3.857         1.825         3.857         1.825         3.857         2.258         2.2446         2.2446         3.267         1.4307         1.625         1.138         1.758         1.146         1.246         1.138         1.7605         1.439         1.439         4.853         3.8613         4.863         4.879         4.833         4.838         4.842         4.839         4.839         4.839         4.833         4.839         4.833         4.833         4.833         4.834         4.834         4.834         4.834         4.834         4.834         4.834         4.834         4.834         4.834         4.834         4.834         4.834         4.834         4.834   |   | 5,845      | 4,945     | 2,93     | 2 2,95     | 1 1,696     | 5 7,168        | 14,544    | 15,715    | -          | 55,796                 |
| Ambabe horsate scarties         42         7.300         1.831         1.719         333         5.377         24.877         25.080         1.331         6.300           Securities purchased under eventhes equencies         40.978         13.321         13.553         3.451         6.007         20.57         27.217         27.217         5.507         27.217         5.507         27.217         5.507         27.217         5.507         25.57 <td></td> <td>172</td> <td>1 4 1 1</td> <td>66</td> <td>2 46</td> <td>a 410</td> <td>274</td> <td>348</td> <td>814</td> <td>176</td> <td>A 74</td>  |   | 172        | 1 4 1 1   | 66       | 2 46       | a 410       | 274            | 348       | 814       | 176        | A 74                   |
| bields-branching         086         1.33         445         096         573         5.07         20.77         2.77         -         -         6.507           Exacting untransmin         1.74         1.753         5.052         8.609         8.506         52.314         94.302         27.040         -         1.805           Consumer instriment and other personal         091         1.352         2.446         2.408         3.20         14.007         14.33         14.300         12.30         14.300  | •   |            |           |          |            |             |                |           |           |            |                        |
| Lands Exelacidal informatings Exelacidal informatings Exelacidal informatings Exelacidal informatings Exelacidal informatings Exelacidal informating Exelacidal Exelacidal Exelacidal Exelacida Exel |   |            |           |          |            |             |                |           |           | -          | 56,977                 |
| Besidential mortgages       1,174       1,735       6,062       8,666       9,570       14,067       27,040       -       -       1000000000000000000000000000000000000  | Securities purchased under reverse repurchase agreements  | 40,978     | 18,321    | 13,56    | 3 3,41     | 3 6,037     | 205            | 39        | -         | -          | 82,556                 |
| Consumer instalment and other personal         991         1.382         2.446         2.270         1.072         2.4505         12.786         61.468         12.285           Business and government         17.06         3.863         3.066         6.3.44         3.447         4.47         490         1.7.37         -         2.697         25.57           Business and government         17.043         6.042         1.1.38         17.050         15.23         7.000         15.175         82.855         97.652         49.1637         42.863         43.133         10.027         2.69           Constances         17.043         6.082         1.1.38         17.005         15.23         7.000         15.175         82.855         94.637         41.330           Loarner, Ind Under acoptances         17.180         1.026         1.5.23         7.000         15.175         82.85         94.637         41.235         14.235         14.235         14.235         14.235         14.235         14.235         14.235         17.30         -         -         -         -         -         -         -         -         -         2.008         2.000         11.63         11.11         10.203         30.55         30.647  |   |            |           |          |            |             |                |           |           |            |                        |
| Credit and         -   |   |            |           |          |            |             |                |           |           |            |                        |
| Business and government         15,76         3.883         3.606         6.384         3.47         4.941         30.817         10.829         11.31           Debt securits designed as loans         1.2         3.44         2.54         -         14.74         469         1.707         -         2.66           Oral Loans         17.453         0.692         11.138         17.405         15.32         15.019         22.803         94.637         47.805         13.205           Universitient in DA metricade         - <td>•</td> <td>991</td> <td>1,352</td> <td>2,44</td> <td>6 2,49</td> <td>8 3,270</td> <td>) 14,097</td> <td>24,505</td> <td>12,786</td> <td></td> <td></td>   | •   | 991        | 1,352     | 2,44     | 6 2,49     | 8 3,270     | ) 14,097       | 24,505    | 12,786    |            |                        |
| Debt sourcins dualsing as longs         12         12         34         224         -         147         490         1.737         -         2.80           Nowance for lan losses         -         2.80         3.18         3.71         3.93         3.93         3.93         3.93         3.93         3.93         3.93         3.93         3.93         3.93         3.93         3.93         3.93         3.93         3.93         3.93 <td< td=""><td></td><td>15 766</td><td>3 883</td><td>3.60</td><td>–<br/>6 638</td><td></td><td>- –<br/>7 0.451</td><td>36.813</td><td>41 330</td><td></td><td></td></td<>  |   | 15 766     | 3 883     | 3.60     | –<br>6 638 |             | - –<br>7 0.451 | 36.813    | 41 330    |            |                        |
| Total Lam         17.403         6.4962         11.138         17.805         15.22         76.009         196.179         82.803         97.665         481.62           Loans, ner losses         17.943         6.982         11.138         17.005         15.323         76.009         156.179         82.803         94.637         478.60           Loans, ner losses         17.943         6.982         11.138         17.005         15.323         76.009         156.179         82.803         94.637         478.60           Loans, ner losses         17.963         6.982         - </td <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>2,695</td>  | -   |            |           |          |            |             |                |           |           |            | 2,695                  |
| Nervance for lam losses         -  |   |            |           |          |            |             |                |           |           | 97,665     |                        |
| Diatomer liability under acceptances         11,265         17,96         2         6         - </td <td>Allowance for loan losses</td> <td>-</td> <td>_</td> <td></td> <td>_</td> <td></td> <td></td> <td>-</td> <td>-</td> <td>(3,028)</td> <td>) (3,028</td>  | Allowance for loan losses                                 | -          | _         |          | _          |             |                | -         | -         | (3,028)    | ) (3,028               |
| Data meeting in Data Me                        | oans, net of allowance for loan losses                    | 17,943     | 6,982     | 11,13    | 8 17,80    | 5 15,323    | 3 76,009       | 156,179   | 82,893    |            | 478,909                |
| Dachwiff         -<  | Customers' liability under acceptances                    | 11,256     | 1,796     | 2        | 2          | 6 -         |                | -         | -         | -          | 13,080                 |
| Dher intrapibes <sup>2</sup> -         |   | -          | -         |          | -          |             |                | -         | -         | 5,569      | 5,569                  |
| and, buildings, equipment, and other depredable assets       -       10       11       6.703       5       10.703       5       10.703       5       10.703       5       10.703       5       11.60       5       11.16       5       11.1       5.703       5.277       5.703       5.277       5.703       5.277       5.703       5.775       5.775       5.775       5.775       5.775       5.775       5.775       5.775       5.775       5.775       5.775       5.775       5.775       5.775       5.775       5.775       5.775       5.775       5.757       5.757 <t< td=""><td>2</td><td>-</td><td>-</td><td></td><td>-</td><td></td><td></td><td>-</td><td>-</td><td></td><td>14,233</td></t<>   | 2   | -          | -         |          | -          |             |                | -         | -         |            | 14,233                 |
| Deferred tax assets       -       7  | _   | -          | -         |          | -          |             |                | -         | -         |            | 2,680                  |
| Anounts receivable from brokers, dealers, and clients       17,130       - </td <td></td> <td>-</td> <td>-</td> <td></td> <td>-</td> <td></td> <td></td> <td>-</td> <td>-</td> <td></td> <td></td>   |   | -          | -         |          | -          |             |                | -         | -         |            |                        |
| Dher assets         2.364         390         1.158         77         166         111         130         41         6.726         11.16           Total assets         5         129.557         \$         39.65         \$         35.47         \$         29.772         \$         100.0         \$         23.4265         \$         11.66         5         11.16           Trading deposits         \$         10.765         \$         11.476         \$         11.424         \$         9.567         \$         10.765         \$         5.33         \$         -         \$         59.33         \$         -         \$         59.33         \$         -         \$         59.33         \$         -         \$         59.33         \$         -         \$         59.33         \$         -         \$         59.33         \$         -         \$         59.33         \$         -         \$         59.33         \$         -         \$         59.33         \$         -         \$         59.33         \$         -         \$         59.33         \$         -         \$         59.33         \$         -         \$         59.33         \$         -         \$<   |   | 17 130     | _         |          | _          |             |                | _         | _         | 2,008      |                        |
| Total assets         \$         129,57         \$         39,265         \$         35,447         \$         29,767         \$         100,019         \$         24,426         \$         166,656         \$         198,003         \$         960,51           Iabilities         1         10,765         \$         14,876         \$         11,424         \$         9,567         \$         11,165         \$         171         \$         975         \$         53.3         \$         -         5         50,33           Derivatives         4,004         4,661         2,558         2,707         \$         1,165         \$         171         \$         975         \$         53.3         \$         -         \$         5,120           Securitization inbilities at fair value         -         200         1,228         7.6         80.0         3         6         11         3,249         15,77           Deposits         2,316         6,161         6,5763         5,278         9,431         112,260         142,152         241,70         263,26         6,041         142,152         241,70         20,0400         13,063         1,169         17,322         26,326         6,044 <t< td=""><td></td><td></td><td>390</td><td>1 15</td><td>-<br/>8 7</td><td>7 166</td><td>- –<br/>3 111</td><td>130</td><td>41</td><td>6 726</td><td></td></t<>  |   |            | 390       | 1 15     | -<br>8 7   | 7 166       | - –<br>3 111   | 130       | 41        | 6 726      |                        |
| Jabilities         instruction   |   |            |           |          |            |             |                |           |           |            |                        |
| Trading deposits       \$       10,785       \$       11,242       \$       9,587       \$       11,185       \$       17,1       \$       975       \$       633       \$       -       \$       69,33         Derivatives       4,004       4,661       2,558       2,707       1,143       6,391       12,973       15,562       -       51,20       11,19         Differ financial liabilities at fair value       -       220       1,284       366       -       797       5,527       2,944       -       11,19         Differ financial liabilities at fair value       -       220       1,284       366       -       797       5,527       2,943       13,260       170       20,080       33,34       -       -       3,25         Deposits       2,816       4,1071       1,239       76       600       3       6       11       3,304       13,163       4,196       17,332       2,6,326       6,704       142,155       241,70       2,816       24,900       11,760       12,92       6       -       -       -       -       -       -       -       -       -       3,812       2,812       2,812       3,812       2,813       8,   |   |            |           |          |            |             |                |           |           |            |                        |
| Bacuntzation liabilities at fair value         -         200         1.284         366         -         797         5.527         2.944         -         11.9           Durber financial liabilities designated at fair value through         231         231         281         447         528         370         1.218         175         -         -         3.25           Deposits <sup>1-4</sup> 6.616         6.616         6.616         5.753         5.276         9.431         13.260         170         290.980         343.24           Banks         6.316         4.071         1.239         76         800         3         6         11         3.249         15.77         2.944         17.322         2.6266         6.074         142.15         241.70         24.94         60.71         1.029         1.040         1.749         3.940         1.775         9.440         1.775         9.440         1.775         2.944         -         -         -         -         -         -         -         -         1.008         3.68         1.106         129         108         -         -         5.10         9.406.10         1.775         9.440         1.749         3.450         1.199  |   | \$ 10,785  | \$ 14,876 | \$ 11,24 | 2 \$ 9,58  | 7 \$ 11,165 | 5 \$ 171       | \$ 975    | \$ 533    | \$ -       | \$ 59,334              |
| Drine financial liabilities designated at fair value through<br>profit or loss         231         281         447         528         370         1.218         175         -         -         3.25           Personal         5,136         6.616         6.616         6.753         5.773         9.781         13.260         170         290,980         343,241           Banks         6.616         6.616         6.616         7.733         2.763         2.6326         6.704         142,155         241,702           Bunks         28,163         21,900         11,760         18,992         10,782         26,66         3.9592         6.865         436,384         400,71           Oxceptances         21,126         2,410         2,617         2,661         6.91         1,732         2,676         3,9592         6.865         436,384         400,71           Obligations related to securities sold dunder repurchase         2,928         6.093         1,908         838         1,108         1,29         9,400         1,17,49         39,462           Obligations related to securities sold dunder repurchase         42,928         6.093         1,908         8388         1,108         2.90         6.064         1,91,94         2.964         -<  | Derivatives   | 4,904      | 4,661     | 2,55     | 8 2,70     | 7 1,453     | 6,391          | 12,973    | 15,562    | -          | 51,209                 |
| profit or loss         231         281         447         528         370         1.218         175         -         -         3.25           Deposits <sup>34</sup> Personal         5.136         6.616         5.753         5.778         9.431         13.260         170         290.980         343.24           Banks         6.316         4.071         1.239         76         800         73         6         11         3.249         15.77           Dial deposits         28.163         21.900         11.760         18.992         10.274         26.766         39.592         6.885         436.34         600.71           Acceptances         11.256         1.796         2.261         661         519         6.860         11.944         2.944         -         2.381           Dibigations related to securities sold under repurchase         agreements         42.928         6.093         1.908         8.38         1.108         12.98         2.944         -         2.344           Dibigations related to securities sold under repurchase         42.928         6.093         3.94         -         -         -         -         -         -         -         -         -         -         -   |   | -          | 290       | 1,28     | 4 35       | - 66        | - 797          | 5,527     | 2,944     | -          | 11,198                 |
| Deposits <sup>34</sup> Personal       5,136       6,616       6,616       5,753       5,753       9,431       13,260       170       290,980       343,24         Banks       6,316       4,071       1,239       76       800       3       6       11       3,249       15,77         Business and government       16,711       11,213       3,905       18,163       4,196       17,322       263,226       6,704       142,155       241,070         Icolal deposits       28,163       21,900       11,760       18,992       10,274       28,676       39,592       6,885       436,384       600,71         Icola deposits       21,900       11,760       12,892       6,071       518       425       3,812       7,152       9,400       11,749       39,465         Dibigations related to securities sold under repurchase       42,928       6,093       1,908       838       1,108       11,934       2,944       -       24,949         Anounts payable to brokers, dealers, and clients       18,192       -       -       -       -       -       -       -       3       16,161       16,071       16,868       119,34       2,944       1,651       6,061       1   |   |            |           |          |            |             |                |           |           |            |                        |
| Personal       5,136       6,616       6,616       6,753       5,278       9,431       13,260       170       220,800       343,243         Banks       6,316       4,071       1,239       76       800       3       6       11       3,249       15,77         Business and government       16,711       11,213       3,905       13,163       4,196       17,32       26,326       6,704       142,155       241,70         Total deposits       26,103       11,261       11,270       11,770       18,992       10,274       28,676       39,592       6,865       436,384       60,01,03         Obligations related to securities sold under repurchase       agreements       11,274       2,861       6013       5,18       4.25       3,812       7,78       9,444       -       53,11         Securitization liabilities at amortized cost       19       389       1,580       715       519       6,860       11,934       2,944       -       24,966         Subordinated notes and debentures       151       236       314       -       511       774       1,468       95,178       1,516       6,73       2,517       7,785       -       7,785       -       7,785       <   |   | 231        | 281       | 44       | 7 52       | 8 370       | ) 1,218        | 175       | -         | -          | 3,250                  |
| Banks         6,316         4,071         1,239         76         800         3         6         11         3,249         15,77           Business and government         16,711         11,121         3,905         13,163         4,196         17,332         26,326         6,704         142,155         241,70           Colal deposits         28,163         21,900         11,760         18,992         10,274         26,766         39,592         6,885         436,384         600,714           Acceptances         11,256         1,796         22         6         -         -         -         -         -         13,069           Dibigations related to securities sold sold "         2,817         2,861         691         518         425         3,812         7,152         9,440         1,749         39,469           Dibigations related to securities sold under repurchase         42,928         6,093         1,908         838         1,108         129         10.8         -         -         -         53,117           Securitization liabilities at amotized cost         19         3389         1,554         903         339         285         400         2,536         99         5,084         1,589  |   | 5 136      | 6 6 1 6   | 6.61     | 6 575      | 3 5 278     | 9 431          | 13 260    | 170       | 200 080    | 343 24                 |
| Business and government         16,711         11,213         3,905         13,163         4,196         17,332         26,326         6,704         142,155         241,700           Total deposits         28,163         21,900         11,760         18,992         10,274         26,766         39,592         6,885         436,384         600,71           Cobligations related to securities sold under repurchase         3,817         2,817         2,817         2,817         2,817         2,817         3,812         7,152         9,400         11,749         39,466           Dilgations related to securities sold under repurchase         agreements         42.928         6,093         1,908         838         1,108         129         10.8         -         -         53,11           Securitization liabilities at amortized cost         19         389         1,580         715         519         6,660         11,934         2,944         -         24,969           Amounts payable to brokers, dealers, and clients         18,192         -         -         -         -         -         -         -         7,765         5,054         15,89           Subordinated notes and debentures         2,697         3,554         903         3339         <  |   |            |           |          |            |             |                |           |           |            |                        |
| Total deposits         28,163         21,900         11,760         18,992         10,274         26,766         39,592         6,885         436,384         600,71           Acceptances         11,256         1,796         22         6         -         -         -         -         -         13,08           Obligations related to securities sold under repurchase         2,817         2,861         691         518         425         3,812         7,152         9,440         11,749         39,460           Obligations related to securities sold under repurchase         19         389         1,580         715         519         6,860         11,934         2,944         -         24,964           Amounts payable to brokers, dealers, and clients         18,192         -         -         -         -         -         -         3         18,19           Insurance-related liabilities         151         236         3314         -         531         774         1,468         954         16,651         60,71           Networks and debentures         2,697         3,554         903         339         285         400         2,536         99         56,231         56,231         56,231         56,231   |   |            |           |          |            |             |                |           |           |            |                        |
| Acceptances       11,256       1,796       22       6       -       -       -       -       -       -       -       -       13,08         Dbligations related to securities sold short <sup>1</sup> 2,817       2,861       601       518       425       3,812       7,152       9,440       11,749       39,46         agreements       42,928       6,093       1,908       838       1,108       129       108       -       -       -       53,111         Securitization liabilities at amortized cost       19       389       1,580       715       519       6,660       11,934       2,944       -       24,966         Amounts payable to brokers, dealers, and clients       18,192       -       -       -       -       -       -       -       3       18,19         securities of the brokers, dealers, and clients       18,192       -       -       -       -       -       -       7,785       -       7,785       -       7,785       -       7,785       -       7,785       -       7,785       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -   |   |            |           |          |            |             |                |           |           |            | 600,716                |
| Dbligations related to securities sold under repurchase         42,928         6,093         1,908         838         1,108         129         108         -         -         24,968           agreements         42,928         6,093         1,580         715         519         6,860         11,934         2,944         -         24,969           Amounts payable to brokers, dealers, and clients         18,192         -         -         -         -         -         -         3         18,19           nsurance-related liabilities         151         236         314         -         531         774         1,468         954         1,651         6,07           Subordinated notes and debentures         2,697         3,554         903         339         285         400         2,536         99         5,084         1,618         16,07           Subordinated notes and debentures         -         -         -         -         -         -         7,78         -         7,78         5,231         5,6231         5,6231         5,6231         5,6231         5,6231         5,6231         5,6231         5,6231         5,6231         5,6231         5,6231         5,6231         5,61,53         2,6130 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>13,080</td></t<>   |   |            |           |          |            |             |                |           |           |            | 13,080                 |
| agreements       42,928       6,093       1,908       838       1,108       129       108       -       -       53,11         Securitization liabilities at amorized cost       19       389       1,580       715       519       6,680       11,934       2,944       -       24,969         Amounts payable to brokers, dealers, and clients       18,192       -       -       -       -       -       -       -       -       3       18,190         Subordinated notes and debentures       151       236       334       -       531       774       1,468       954       1,651       6,07         Subordinated notes and debentures       -       -       -       -       -       -       7,785       -       7,785         Subordinated notes and debentures       -       <   | Obligations related to securities sold short <sup>1</sup> | 2,817      | 2,861     | 69       | 1 51       | 8 425       | 5 3,812        | 7,152     | 9,440     | 11,749     | 39,465                 |
| Securitization liabilities at amortized cost       19       389       1,580       715       519       6,860       11,934       2,944       -       24,966         Amounts payable to brokers, dealers, and clients       18,192       -       -       -       -       -       -       3       18,191         nsurance-related liabilities <sup>®</sup> 2,697       3,554       903       339       285       400       2,536       999       5,084       16,607         Other liabilities <sup>®</sup> 2,697       3,554       903       339       285       400       2,536       99       5,084       16,607         Subordinated notes and debentures       -       -       -       -       -       -       -       7,785       -       7,785         Subordinated notes and debentures       -       56,237       56,237       56,237       56,237       56,237       56,237       56,237       56,237       56,237       56,237       56,237       56,237       56,237       56,237       56,237 <td>Obligations related to securities sold under repurchase</td> <td></td>   | Obligations related to securities sold under repurchase   |            |           |          |            |             |                |           |           |            |                        |
| Amounts payable to brokers, dealers, and clients       18,192       -       -       -       -       -       -       -       -       3       18,19         nsurance-related liabilities       151       236       314       -       531       774       1,468       995       1,651       6,07         Other liabilities <sup>5</sup> 2,697       3,554       903       339       285       400       2,536       99       5,084       16,51       6,07         Subordinated notes and debentures       -       -       -       -       -       -       -       7,785       -       7,785         Lability for capital trust securities       -       -       -       -       -       -       -       -       -       -       7,785       -       7,785         Cotal liabilities and equity       \$ 122,143       \$ 56,937       \$ 32,709       \$ 34,586       \$ 26,130       \$ 47,318       \$ 62,31       \$ 56,231       56,23   | 5   |            |           |          |            |             |                |           | -         | -          | 53,112                 |
| Insurance-related liabilities       151       236       314       -       531       774       1,468       954       1,651       6,07         Other liabilities <sup>5</sup> 2,697       3,554       903       339       285       400       2,536       99       5,084       15,89         Subordinated notes and debentures       -       -       -       -       -       7,785       -       7,785       -       7,785       -       7,785       -   |   |            | 389       | 1,58     | 0 71       | 5 519       | 6,860          | 11,934    | 2,944     | -          |                        |
| Dther liabilities <sup>5</sup> 2,697       3,554       903       339       285       400       2,536       99       5,084       15,89         Subordinated notes and debentures       -       -       -       -       -       -       7,785       -       7,785         Lability for capital trust securities       -       56,237       56,237       5       50,103       5       5,014       3       30,10       30,103       30,10       30,10       30,10       30,10       30,10       30,10       30,10       30,10       30,10       30,10       30,10       30,10       30,10 <td></td> <td></td> <td>- 236</td> <td>31</td> <td>-<br/>1</td> <td></td> <td>- –</td> <td>- 1 468</td> <td>-</td> <td>4.054</td> <td>0.07</td>  |   |            | - 236     | 31       | -<br>1     |             | - –            | - 1 468   | -         | 4.054      | 0.07                   |
| Subordinated notes and debentures       -       -       -       -       -       -       -       7,785       -       7,785       -       7,785       -       7,785       -       7,785       -       7,785       -       7,785       -       7,785       -  |   |            |           |          |            |             |                |           |           |            |                        |
| Liability for capital trust securities       -   |   | 2,007      | - 0,004   |          |            |             |                | 2,000     |           | - 0,004    |                        |
| Total liabilities and equity         \$ 122,143         \$ 56,937         \$ 32,709         \$ 34,586         \$ 26,130         \$ 47,318         \$ 82,440         \$ 47,146         \$ 511,102         \$ 960,51           Diff-balance sheet commitments         Durchase obligations         Operating lease commitments         \$ 69         \$ 137         \$ 207         \$ 205         \$ 786         \$ 1,942         \$ 3,183         \$ - \$ 6,73           Operating lease commitments         2         3         5         5         20         -         -         4           Automated teller machines         20         34         53         41         28         42         47         -         -         26           Contact center technology         2         5         7         7         79         29         54         -         -         11           Software licensing and equipment maintenance         6         68         17         26         9         132         64         -         -         322           Credit and liquidity commitments         5         9         43         21         9         21         20         10         -         200           Documentary and commercial letters of credit         24  |   | -          | -         |          | _          |             |                | -         | -         | -          | .,                     |
| Diff-balance sheet commitments           Purchase obligations           Operating lease commitments         \$ 69 \$ 137 \$ 207 \$ 205 \$ 205 \$ 786 \$ 1,942 \$ 3,183 \$ - \$ 6,73           Network service agreements         2 3 5 5 5 20 4           Automated teller machines         20 34 53 41 28 42 47 26           Contact center technology         2 5 7 7 7 7 29 54 111           Software licensing and equipment maintenance         6 68 17 26 9 132 64 32           Credit and liquidity commitments         Financial and performance standby letters of credit         647 1,295 2,378 2,605 1,637 2,633 6,316 884 - 18,39           Documentary and commercial letters of credit         24 59 43 21 9 21 20 10 - 200         10 - 200           Commitments to extend credit and liquidity <sup>6,7</sup> 12,616 12,366 5,779 4,195 4,161 11,416 45,269 3,061 1,505 100,366         1,505 100,366  | Equity  | -          | -         |          | _          |             |                | -         | -         | 56,231     | 56,23 <sup>-</sup>     |
| Automated bilgations       S       69       \$       137       \$       207       \$       205       \$       786       \$       1,942       \$       3,183       \$       -       \$       67.33         Network service agreements       2       3       5       5       5       20       -       -       -       44         Automated teller machines       20       34       53       41       28       42       47       -       -       44         Contact center technology       2       5       77       7       29       54       -       -       11         Software licensing and equipment maintenance       6       68       17       26       9       132       64       -       -       32         Credit and liquidity commitments       6       68       17       26       9       132       64       -       -       32         Documentary and commercial letters of credit       647       1,295       2,378       2,605       1,637       2,633       6,316       884       -       18,39         Documentary and commercial letters of credit       24       59       43       21       9       21       <  | otal liabilities and equity                               | \$ 122,143 | \$ 56,937 | \$ 32,70 | 9 \$ 34,58 | 6 \$ 26,130 | ) \$ 47,318    | \$ 82,440 | \$ 47,146 | \$ 511,102 | \$ 960,51 <sup>°</sup> |
| Operating lease commitments         \$         69         \$         137         \$         207         \$         205         \$         786         \$         1,942         \$         3,183         \$         -         \$         6,73           Network service agreements         2         3         5         5         5         20         -         -         -         44           Automated teller machines         20         34         53         41         28         42         47         -         -         26           Contact center technology         2         5         7         7         79         29         54         -         -         11           Software licensing and equipment maintenance         6         68         17         26         9         132         64         -         -         32           Credit and liquidity commitments         6         68         17         26         9         132         64         -         -         32           Credit and liquidity commitments         6         647         1,295         2,378         2,605         1,637         2,633         6,316         884         -         18,39   | Off-balance sheet commitments                             |            |           |          |            |             |                |           |           |            |                        |
| Network service agreements235552044Automated teller machines2034534128424726Contact center technology25777295411Software licensing and equipment maintenance668172691326432Credit and liquidity commitmentsFinancial and performance standby letters of credit6471,2952,3782,6051,6372,6336,316884-18,39Documentary and commercial letters of credit245943219212010-20Commitments to extend credit and liquidity <sup>6,7</sup> 12,61612,3665,7794,1954,16111,41645,2693,0611,505100,36Non-consolidated structured entity commitments  | Purchase obligations                                      |            |           |          |            |             |                |           |           |            |                        |
| Automated teller machines       20       34       53       41       28       42       47       -       -       26         Contact center technology       2       5       7       7       7       29       54       -       -       11         Software licensing and equipment maintenance       6       68       17       26       9       132       64       -       -       32         Credit and liquidity commitments       5       7       7       26       9       132       64       -       -       32         Documentary and commercial letters of credit       647       1,295       2,378       2,605       1,637       2,633       6,316       884       -       18,39         Documentary and commercial letters of credit       24       59       43       21       9       21       20       10       -       20         Commitments to extend credit and liquidity <sup>6,7</sup> 12,616       12,366       5,779       4,195       4,161       11,416       45,269       3,061       1,505       100,36         Ion-consolidated structured entity commitments       5       5,779       4,195       4,161       11,416       45,269       3,061       1,50  |   |            |           |          |            |             |                | \$ 1,942  | \$ 3,183  | \$ -       |                        |
| Contact center technology         2         5         7         7         7         29         54         -         -         11           Software licensing and equipment maintenance         6         68         17         26         9         132         64         -         -         32           redit and liquidity commitments         -         -         123         64         -         -         32           Financial and performance standby letters of credit         647         1.295         2.378         2.605         1.637         2.633         6.316         884         -         18,39           Documentary and commercial letters of credit         24         59         43         21         9         21         20         10         -         20           Commitments to extend credit and liquidity <sup>6,7</sup> 12,616         12,366         5,779         4,195         4,161         11,416         45,269         3,061         1,505         100,361           Ion-consolidated structured entity commitments         -         -         -         100         -         200         -         200         100         -         200         100         -         200         100         -   |   |            |           |          |            |             |                | -         | -         | -          |                        |
| Software licensing and equipment maintenance         6         68         17         26         9         132         64         -         -         32:           Credit and liquidity commitments         5         647         1,295         2,378         2,605         1,637         2,633         6,316         884         -         18,39:           Documentary and commercial letters of credit         24         59         43         21         9         21         20         10         -         20           Commitments to extend credit and liquidity <sup>6,7</sup> 12,616         12,366         5,779         4,195         4,161         11,416         45,269         3,061         1,505         100,361           Ion-consolidated structured entity commitments         5         779         4,195         4,161         11,416         45,269         3,061         1,505         100,361   |   |            |           |          |            |             |                |           | -         | -          |                        |
| Credit and liquidity commitments           Financial and performance standby letters of credit         647         1,295         2,378         2,605         1,637         2,633         6,316         884         –         18,39           Documentary and commercial letters of credit         24         59         43         21         9         21         20         10         –         20           Commitments to extend credit and liquidity <sup>6,7</sup> 12,616         12,366         5,779         4,195         4,161         11,416         45,269         3,061         1,505         100,36           Non-consolidated structured entity commitments         5         5,779         4,195         4,161         11,416         45,269         3,061         1,505         100,36   |   |            |           |          |            |             |                |           | -         | -          |                        |
| Financial and performance standby letters of credit         647         1,295         2,378         2,605         1,637         2,633         6,316         884         –         18,39           Documentary and commercial letters of credit         24         59         43         21         9         21         20         10         –         20           Commitments to extend credit and liquidity <sup>6,7</sup> 12,616         12,366         5,779         4,195         4,161         11,416         45,269         3,061         1,505         100,36           Ion-consolidated structured entity commitments         6         6         7         10   |   | 0          | 00        |          | . 2        |             | , 132          | 04        | _         | _          | 52                     |
| Documentary and commercial letters of credit         24         59         43         21         9         21         20         10         –         20           Commitments to extend credit and liquidity <sup>6,7</sup> 12,616         12,366         5,779         4,195         4,161         11,416         45,269         3,061         1,505         100,36           Non-consolidated structured entity commitments         5         5,779         4,195         4,161         11,416         45,269         3,061         1,505         100,36  |   | 647        | 1.295     | 2.37     | 8 2.60     | 5 1.637     | 2.633          | 6.316     | 884       | _          | 18.39                  |
| Commitments to extend credit and liquidity <sup>6,7</sup> 12,616 12,366 5,779 4,195 4,161 11,416 45,269 3,061 1,505 100,36<br>Non-consolidated structured entity commitments   |   |            |           |          |            |             |                |           |           | _          |                        |
|  |   |            |           |          |            |             |                |           |           | 1,505      |                        |
|  | Ion-consolidated structured entity commitments            |            |           |          |            |             |                |           |           |            |                        |

<sup>1</sup> Amount has been recorded according to the remaining contractual maturity of the underlying security.
<sup>2</sup> For the purposes of this table, non-financial assets have been recorded as having 'no specific maturity'.

<sup>3</sup> As the timing of demand deposits and notice deposits is non-specific and callable by the depositor, obligations have been included as having 'no specific maturity'.

<sup>4</sup> Includes \$17 billion of covered bonds with remaining contractual maturities of \$2 billion in '6 months to 9 months', \$4 billion in 'over 1 to 2 years', \$10 billion in 'over 2 to 5 years', and \$1 billion in 'over 5 years'.

<sup>5</sup> Includes \$119 million of capital lease commitments with remaining contractual maturities of \$3 million in 'less than 1 month', \$6 million in '1 month to 3 months', \$8 million in '3 months to 6 months', \$8 million in '6 months' to 9 months', \$8 million in '9 months to 1 year', \$28 million in 'over 1 to 2 years', \$34 million in 'over 2 to 5 years', and \$24 million in 'over 5 years'.

<sup>6</sup> Includes \$76 million in commitments to extend credit to private equity investments.

<sup>7</sup> Commitments to extend credit exclude personal lines of credit and credit card lines, which are unconditionally cancellable at the Bank's discretion at any time.

# SECURITIZATION AND OFF-BALANCE SHEET ARRANGEMENTS

The Bank carries out certain business activities through arrangements with structured entities, including special purpose entities (SPE). The Bank uses SPE's to raise capital, obtain sources of liquidity by securitizing certain of the Bank's financial assets, to assist the Bank's clients in securitizing their financial assets, and to create investment products for the Bank's clients. Securitizations are an important part of the financial markets, providing liquidity by facilitating investor access to specific portfolios of assets and risks. See Note 7 to the Bank's Interim Consolidated Financial Statements for further information regarding the Bank's involvement with SPEs.

# Securitization of Bank-Originated Assets

The Bank securitizes residential mortgages, business and government loans, personal loans, automobile loans, and credit card loans to enhance its liquidity position, to diversify sources of funding and to optimize the management of the balance sheet.

The Bank securitizes residential mortgages under the National Housing Act Mortgage-Backed Securities (NHA MBS) program sponsored by the Canada Mortgage and Housing Corporation (CMHC). The securitization of the residential mortgages with the CMHC does not qualify for derecognition and remain on the Bank's Interim Consolidated Balance Sheet. Additionally, the Bank securitizes personal loans and credit card loans by selling them to Bank-sponsored SPEs that are consolidated by the Bank. The Bank also securitizes U.S. residential mortgages with U.S. government-sponsored entities which qualify for derecognition and are removed from the Bank's Interim Consolidated Balance Sheet. All other products securitized by the Bank were originated in Canada and sold to Canadian securitization structures. See Note 6 and Note 7 to the Interim Consolidated Financial Statements for further information.

| (millions of Canadian dollars)  |                           |        |   |                                     |                       |      | As at   |
|---|---------------------------|--------|---|-------------------------------------|-----------------------|------|---|
| · · ·   | <br>unc                   | onsoli | Significant<br>dated SPEs                     | Significant<br>consolidated<br>SPEs | Non                   | -SPE | third-parties                                 |
|   | <br>Securitized<br>assets |        | Carrying<br>value of<br>retained<br>interests | Securitized<br>assets               | Securitized<br>assets |      | Carrying<br>value of<br>retained<br>interests |
|   |                           |        |   |                                     |                       |      | July 31, 2015                                 |
| Residential mortgage loans<br>Consumer instalment and other personal loans <sup>2</sup> | \$<br>23,681              | \$     | =   | \$<br>_<br>5,361                    | \$<br>7,466           | \$   | -   |
| Business and government loans   | -                         |        | -   | -                                   | 1,865                 |      | 40  |
| Total exposure  | \$<br>23,681              | \$     | -   | \$<br>5,361                         | \$<br>9,331           | \$   | 40  |
|   |                           |        |   |                                     |                       | Oc   | ober 31, 2014                                 |
| Residential mortgage loans  | \$<br>23,796              | \$     | _   | \$<br>_                             | \$<br>9,765           | \$   | -   |
| Consumer instalment and other personal loans <sup>2</sup>                               | -                         |        | -   | 6,081                               | -                     |      | -   |
| Business and government loans   | 2                         |        | -   | -                                   | 2,031                 |      | 44  |
| Total exposure  | \$<br>23,798              | \$     | _   | \$<br>6,081                         | \$<br>11,796          | \$   | 44  |

Includes all assets securitized by the Bank, irrespective of whether they are on-balance sheet or off-balance sheet for accounting purposes, except for securitizations through U.S. government-sponsored entities.

<sup>2</sup> In securitization transactions that the Bank has undertaken for its own assets it has acted as an originating bank and retained securitization exposure from a capital perspective.

# Residential Mortgage Loans

The Bank securitizes residential mortgage loans through significant unconsolidated SPEs and Canadian non-SPE third-parties. Residential mortgage loans securitized by the Bank may give rise to full derecognition of the financial assets depending on the individual arrangement of each transaction. In instances where the Bank fully derecognizes residential mortgage loans, the Bank may be exposed to the risks of transferred loans through retained interests. As at July 31, 2015, the Bank has not recognized any retained interests due to the securitization of residential mortgage loans on its Interim Consolidated Balance Sheet.

# Consumer Instalment and Other Personal Loans

The Bank securitizes consumer instalment and other personal loans through consolidated SPEs. The Bank consolidates the SPEs as they serve as financing vehicles for the Bank's assets, the Bank has power over the key economic decisions of the SPE, and the Bank is exposed to the majority of the residual risks of the SPEs. As at July 31, 2015, the SPEs had \$2.5 billion of issued commercial paper outstanding (October 31, 2014 – \$4 billion) and \$2.9 billion of issued notes outstanding (October 31, 2014 – \$2 billion). As at July 31, 2015, the Bank's maximum potential exposure to loss for these conduits was \$5.4 billion (October 31, 2014 – \$6 billion) of which \$0.5 billion of underlying consumer instalment and other personal loans was government insured (October 31, 2014 – \$1 billion).

# **Business and Government Loans**

The Bank securitizes business and government loans through significant unconsolidated SPEs and Canadian non-SPE third parties. Business and government loans securitized by the Bank may be derecognized from the Bank's balance sheet depending on the individual arrang ement of each transaction. In instances where the Bank fully derecognizes business and government loans, the Bank may be exposed to the risks of transferred loans through retained interests. There are no expected credit losses on the retained interests of the securitized business and government loans as the mortgages are all government insured.

# Securitization of Third Party-Originated Assets

# Significant Consolidated Special Purpose Entities

The Bank has a securitization exposure to certain third party originated assets through a consolidated SPE. The Bank consolidates the SPE since TD has power over the key economic decisions of the SPE, it is wholly-funded by the Bank, and the Bank is exposed to the majority of the risks of the SPE. As at July 31, 2015, the consolidated SPE had \$776 million (October 31, 2014 – \$524 million) of assets secured by underlying trade receivables, originated in the U.S. The weighted-average life of these assets is 1.7 years (October 31, 2014 – 2.4 years). The Bank's maximum potential exposure to loss due to its funding of the SPE as at July 31, 2015, was \$776 million (October 31, 2014 – \$524 million). As at July 31, 2015, the funding is provided primarily through a senior facility that has an AA (low) rating from the credit rating agency. Further, as at July 31, 2015, the Bank had committed to provide an additional \$140 million (October 31, 2014 – \$96 million) in funding to the SPE.

# Significant Non-Consolidated Special Purpose Entities

## Multi-Seller Conduits

The Bank administers multi-seller conduits and provides liquidity facilities as well as securities distribution services; it may also provide credit enhancements. Third party-originated assets are securitized through Bank-sponsored SPEs, which are not consolidated by the Bank. TD's maximum potential exposure to loss due to its ownership interest in commercial paper and through the provision of liquidity facilities for multi-seller conduits was \$11.3 billion as at July 31, 2015 (October 31, 2014 – \$9.9 billion). Further, as at July 31, 2015, the Bank had committed to provide an additional \$1.2 billion in liquidity facilities that can be used to support future ABCP in the purchase of deal-specific assets (October 31, 2014 – \$1.4 billion).

All third-party assets securitized by the Bank's non-consolidated multi-seller conduits were originated in Canada and sold to Canadian securitization structures. Details of the Bank-administered multi-seller ABCP conduits are included in the following table.

# TABLE 46: EXPOSURE TO THIRD PARTY-ORIGINATED ASSETS SECURITIZED BY BANK-SPONSORED NON-CONSOLIDATED CONDUITS

| ( | millions of | Canadian | dollars. | excep | t as n | oted) |
|---|-------------|----------|----------|-------|--------|-------|
|   |             |          |          |       |        |       |

| (millions of Canadian dollars, except as noted) |                     |                      |                     | As at                |
|---|---------------------|----------------------|---------------------|----------------------|
|   |                     | July 31, 2015        | (                   | October 31, 2014     |
|   | <br>Exposure and    | Expected             | Exposure and        | Expected             |
|   | ratings profile of  | weighted-            | ratings profile of  | weighted-            |
|   | unconsolidated SPEs | average life         | unconsolidated SPEs | average life         |
|   | AAA <sup>1</sup>    | (years) <sup>2</sup> | AAA <sup>1</sup>    | (years) <sup>2</sup> |
| Residential mortgage loans                      | \$<br>6,742         | 3.4 \$               | 6,395               | 3.3                  |
| Credit card loans                               | -                   | -                    | -                   | -                    |
| Automobile loans and leases                     | 2,020               | 1.4                  | 1,777               | 1.3                  |
| Equipment loans and leases                      | -                   | -                    | -                   | -                    |
| Trade receivables                               | 2,497               | 2.4                  | 1,753               | 1.7                  |
| Total exposure                                  | \$<br>11,259        | 2.9 \$               | 9,925               | 2.7                  |

<sup>1</sup> The Bank's total liquidity facility exposure only relates to 'AAA' rated assets.

<sup>2</sup> Expected weighted-average life for each asset type is based upon each of the conduit's remaining purchase commitment for revolving pools and the expected weighted-average life of the assets for amortizing pools.

As at July 31, 2015, the Bank held \$2.2 billion of ABCP issued by Bank-sponsored multi-seller conduits within the Available-for-sale securities and Trading loans, securities, and other categories on its Interim Consolidated Balance Sheet (October 31, 2014 – \$1.3 billion).

### **Exposure to Third Party-Sponsored Conduits**

The Bank has exposure to U.S. third party-sponsored conduits arising from providing liquidity facilities of \$654 million as at July 31, 2015 (October 31, 2014 – \$564 million), of which nil has been drawn (October 31, 2014 – nil). The assets within these conduits are comprised of individual notes backed by automotive loan receivables. As at July 31, 2015, these assets have maintained ratings from various credit rating agencies, with a minimum rating of AA.

The Bank did not have any exposure to Canadian third party-sponsored conduits in the form of margin funding facilities as at July 31, 2015, and October 31, 2014.

#### Leveraged Finance Credit Commitments

Also included in "Commitments to extend credit" in Note 29 to the Bank's Consolidated Financial Statements for the year ended October 31, 2014, are leveraged finance credit commitments. Leveraged finance credit commitments are agreements that provide funding to a wholesale borrower with higher levels of debt, measured by the ratio of debt capital to equity capital of the borrower, relative to the industry in which it operates. The Bank's exposure to leveraged finance credit commitments as at July 31, 2015, and October 31, 2014, was not significant.

# QUARTERLY RESULTS

The following table provides summary information related to the Bank's eight most recently completed quarters.

# TABLE 47: QUARTERLY RESULTS

| (millions of Canadian dollars, except as noted)  |                            |          |         |    |         |     |         |     |         |     |         | For |         | e mont | hs ende |
|--|----------------------------|----------|---------|----|---------|-----|---------|-----|---------|-----|---------|-----|---------|--------|---------|
|  |                            |          |         |    | 2015    |     |         |     |         |     |         |     | 2014    |        | 2013    |
|  | Jul. 3                     |          | Apr. 30 |    | Jan. 31 |     | Oct. 31 |     | Jul. 31 |     | Apr. 30 |     | Jan. 31 |        | Oct. 31 |
| Net interest income                              | \$ 4,697                   |          |         | \$ | .,      | \$  | , -     | \$  | 4,435   | \$  | 4,391   | \$  | 4,301   | \$     | 4,183   |
| Non-interest income                              | 3,309                      | )        | 3,179   |    | 3,054   |     | 2,995   |     | 3,074   |     | 3,044   |     | 3,264   |        | 2,817   |
| Total revenue                                    | 8,00                       | 5        | 7,759   |    | 7,614   |     | 7,452   |     | 7,509   |     | 7,435   |     | 7,565   |        | 7,000   |
| Provision for credit losses                      | 437                        |          | 375     |    | 362     |     | 371     |     | 338     |     | 392     |     | 456     |        | 352     |
| Insurance claims and related expenses            | 600                        | )        | 564     |    | 699     |     | 720     |     | 771     |     | 659     |     | 683     |        | 711     |
| Non-interest expenses                            | 4,292                      | 2        | 4,705   |    | 4,165   |     | 4,331   |     | 4,040   |     | 4,029   |     | 4,096   |        | 4,164   |
| Provision for (recovery of) income taxes         | 502                        | 2        | 344     |    | 418     |     | 370     |     | 330     |     | 447     |     | 365     |        | 238     |
| Equity in net income of an investment in         |                            |          |         |    |         |     |         |     |         |     |         |     |         |        |         |
| associate, net of income taxes                   | 9                          |          | 88      |    | 90      |     | 86      |     | 77      |     | 80      |     | 77      |        | 81      |
| Net income – reported                            | 2,26                       | 5        | 1,859   |    | 2,060   |     | 1,746   |     | 2,107   |     | 1,988   |     | 2,042   |        | 1,616   |
| Adjustments for items of note, net of            | ,                          |          | ,       |    | ,       |     | ,       |     | ,       |     | ,       |     | ,       |        | ,       |
| income taxes <sup>1</sup>                        |                            |          |         |    |         |     |         |     |         |     |         |     |         |        |         |
| Amortization of intangibles                      | 62                         | 2        | 65      |    | 63      |     | 62      |     | 60      |     | 63      |     | 61      |        | 59      |
| Litigation and litigation-related charge/reserve | (24                        |          | 32      |    | _       |     | _       |     | _       |     | -       |     | _       |        | 30      |
| Fair value of derivatives hedging the            | <b>,</b> –                 | ,        |         |    |         |     |         |     |         |     |         |     |         |        |         |
| reclassified available-for-sale                  |                            |          |         |    |         |     |         |     |         |     |         |     |         |        |         |
| securities portfolio                             | (19                        | ))       | (15)    |    | _       |     | _       |     | (24)    |     | _       |     | (19)    | )      | 15      |
| Restructuring charges                            |                            | <u>.</u> | 228     |    | _       |     | _       |     | (= -)   |     | _       |     | (,      | ,<br>  | 90      |
| Integration charges relating to the              |                            |          |         |    |         |     |         |     |         |     |         |     |         |        |         |
| acquisition of the credit card portfolio         |                            |          |         |    |         |     |         |     |         |     |         |     |         |        |         |
| of MBNA Canada                                   | -                          | -        | _       |    | _       |     | 54      |     | 27      |     | 23      |     | 21      |        | 14      |
| Set-up, conversion and other one-time            |                            |          |         |    |         |     | •••     |     |         |     |         |     | - ·     |        |         |
| costs related to affinity relationship with      |                            |          |         |    |         |     |         |     |         |     |         |     |         |        |         |
| Aimia and acquisition of Aeroplan Visa           |                            |          |         |    |         |     |         |     |         |     |         |     |         |        |         |
| credit card accounts                             | -                          | -        | _       |    | _       |     | _       |     | 16      |     | _       |     | 115     |        | 20      |
| Impact of Alberta flood on the loan portfolio    | _                          | -        | _       |    | _       |     | _       |     | (19)    |     | _       |     | -       |        | (29)    |
| Gain on sale of TD Waterhouse Institutional      |                            |          |         |    |         |     |         |     | (10)    |     |         |     |         |        | (20)    |
| Services   | -                          | -        | _       |    | _       |     | _       |     | _       |     | _       |     | (196)   | )      | _       |
| Total adjustments for items of note              | 19                         | )        | 310     |    | 63      |     | 116     |     | 60      |     | 86      |     | (18)    |        | 199     |
| Net income – adjusted                            | 2,28                       |          | 2,169   |    | 2,123   |     | 1,862   |     | 2,167   |     | 2.074   |     | 2,024   | /      | 1,815   |
| Preferred dividends                              | 2,20                       |          | 2,103   |    | 2,123   |     | 32      |     | 2,107   |     | 40      |     | 46      |        | 49      |
| Net income available to common                   |                            | ·        | 27      |    | 27      |     | 02      |     | 20      |     | 40      |     | 40      |        | 40      |
| shareholders and non-controlling                 |                            |          |         |    |         |     |         |     |         |     |         |     |         |        |         |
| interests in subsidiaries – adjusted             | 2,260                      |          | 2,145   |    | 2,099   |     | 1,830   |     | 2,142   |     | 2,034   |     | 1,978   |        | 1,766   |
| Attributable to:                                 | 2,200                      | ,        | 2,143   |    | 2,099   |     | 1,050   |     | 2,142   |     | 2,034   |     | 1,970   |        | 1,700   |
| Non-controlling interests – adjusted             | 28                         | 2        | 28      |    | 27      |     | 27      |     | 27      |     | 26      |     | 27      |        | 27      |
| Common shareholders – adjusted                   | \$ 2,23                    |          | 2,117   | ¢  | 2,072   | \$  |         | \$  | 2,115   | \$  |         | \$  | 1,951   | \$     | 1,739   |
|  | Ψ 2,252                    | - ψ      | 2,117   | ψ  | 2,072   | ψ   | 1,005   | ψ   | 2,115   | ψ   | 2,000   | Ψ   | 1,951   | ψ      | 1,755   |
| (Canadian dollars, except as noted)              |                            |          |         |    |         |     |         |     |         |     |         |     |         |        |         |
| Basic earnings per share                         |                            |          |         |    |         |     |         |     |         |     |         |     |         |        |         |
| Reported   | \$ 1.20                    | ) \$     | 0.98    | \$ | 1.09    | \$  | 0.92    | \$  | 1.12    | \$  | 1.05    | \$  | 1.07    | \$     | 0.84    |
| Adjusted   | φ 1.20<br>1.2 <sup>4</sup> |          | 1.15    | φ  | 1.12    | φ   | 0.92    | ψ   | 1.12    | Ψ   | 1.05    | ψ   | 1.07    | φ      | 0.84    |
| Diluted earnings per share                       | 1.2                        |          | 1.15    |    | 1.12    |     | 0.90    |     | 1.15    |     | 1.09    |     | 1.00    |        | 0.90    |
| Reported   | 1.19                       |          | 0.97    |    | 1.09    |     | 0.91    |     | 1.11    |     | 1.04    |     | 1.07    |        | 0.84    |
|  | 1.1                        |          | 1.14    |    | 1.12    |     | 0.91    |     | 1.11    |     | 1.04    |     | 1.07    |        | 0.84    |
|  |                            | ,        | 1.14    |    | 1.12    |     | 0.90    |     | 1.10    |     | 1.09    |     | 1.00    |        | 0.95    |
| Adjusted<br>Return on common equity – reported   | 14.9                       |          | 12.8    | %  | 14.6    | 0/. | 13.1    | 0/. | 16.3    | 0/. | 15.9    | %   | 16.4    | 0/.    | 13.4    |

<sup>1</sup> For explanations of items of note, see the "Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income" table in the "How We Performed" section of this document.

# ACCOUNTING POLICIES AND ESTIMATES

The Bank's unaudited Interim Consolidated Financial Statements have been prepared in accordance with IFRS. For details of the Bank's accounting policies under IFRS, refer to Note 2 to the Bank's Consolidated Financial Statements for the year ended October 31, 2014. For details of the Bank's significant accounting judgments, estimates, and assumptions under IFRS, refer to Note 3 to the Bank's Consolidated Financial Statements for the year ended October 31, 2014. For details of the year ended October 31, 2014. Furthermore, the Bank adopted the following new and amended standards which impacted the Bank's accounting policies and significant accounting judgments, estimates and assumptions under IFRS:

# Presentation – Offsetting Financial Assets and Financial Liabilities

In December 2011, the IASB issued amendments to IAS 32, *Financial Instruments: Presentation* (the "IAS 32 amendments"), which clarified the existing requirements for offsetting financial assets and financial liabilities. These amendments are effective for annual periods beginning on or after January 1, 2014, which was November 1, 2014, for the Bank. The transition date for the Bank was November 1, 2013.

As a result of adopting the IAS 32 amendments, certain bilateral transactions related to reverse repurchase and repurchase agreements, and amounts receivable from or payable to brokers, dealers, and clients no longer qualified for offsetting under the new guidance. As at October 31, 2014, the IAS 32 amendments resulted in an increase in derivative assets and liabilities of \$0.4 billion (November 1, 2013 – \$0.5 billion), an increase in reverse repurchase and repurchase agreements of \$7.5 billion (November 1, 2013 – \$5.2 billion), and an increase in amounts receivable from or payable to brokers, dealers, and clients of \$7.8 billion (November 1, 2013 – \$5.3 billion).

#### Levies

In May 2013, the IFRS Interpretations Committee (IFRIC), with the approval of the IASB, issued IFRIC 21, *Levies* (IFRIC 21). IFRIC 21 provides guidance on when to recognize a liability to pay a levy imposed by government, which is accounted for in accordance with IAS 37, *Provisions, Contingent Liabilities and Contingent Assets*. IFRIC 21 is effective for annual periods beginning on or after January 1, 2014, which was November 1, 2014, for the Bank.

IFRIC 21 changed the pattern and timing of recognition of certain levies paid by the Bank, in that it requires the obligation for these levies to be recognized at specific points in time in accordance with their applicable legislation. This change in timing of recognition did not have a material impact on the financial position, cash flows, or earnings of the Bank on an annual basis.

## Novation of Derivatives and Continuation of Hedge Accounting

In June 2013, the IASB issued amendments to IAS 39, *Financial Instruments: Recognition and Measurement* (IAS 39), which provides relief from discontinuing hedge accounting when novation of a derivative designated as a hedge accounting instrument meets certain criteria. The IAS 39 amendments are effective for annual periods beginning on or after January 1, 2014, which was November 1, 2014, for the Bank, and have been applied retrospectively. The IAS 39 amendments did not have a material impact on the financial position, cash flows, or earnings of the Bank and have been retained in the final version of IFRS 9, *Financial Instruments* (IFRS 9).

# FUTURE CHANGES IN ACCOUNTING POLICIES

The IASB continues to make changes to IFRS to improve the overall quality of financial reporting. The Bank is actively monitoring all of the IASB's projects that are relevant to the Bank's financial reporting and accounting policies.

The following standards have been issued, but are not yet effective on the date of issuance of the Bank's Interim Consolidated Financial Statements. The Bank is currently assessing the impact of the application of these standards on the Interim Consolidated Financial Statements and will adopt these standards when they become effective.

## Financial Instruments

In July 2014, the IASB issued the final version of IFRS 9, which replaces the guidance in IAS 39. This final version includes requirements on: (1) Classification and measurement of financial assets and liabilities; (2) Impairment; and (3) Hedge accounting. Accounting for macro hedging has been decoupled from IFRS 9. IFRS 9 is effective for annual periods beginning on or after January 1, 2018, which will be November 1, 2018, for the Bank, and is to be applied retrospectively with certain exceptions. In January 2015, OSFI issued the final version of the Advisory titled "Early adoption of IFRS 9 *Financial Instruments* for Domestic Systemically Important Banks". All domestic systemically important banks (D-SIB), including the Bank, are required to early adopt IFRS 9 for the annual period beginning on November 1, 2017. The Bank is currently in the planning phase of its project which includes assessing the financial statement impact of adopting IFRS 9, identifying potential business impacts, developing a detailed project plan, assessing resource requirements, and providing training to staff. The adoption of IFRS 9 is a significant initiative for the Bank supported by a formal governance framework, for which substantial resources are being dedicated to ensure proper implementation.

## **Revenue from Contracts with Customers**

In May 2014, the IASB issued IFRS 15, *Revenue from Contracts with Customers*, which clarifies the principles for recognizing revenue and cash flows arising from contracts with customers. In July 2015, the IASB confirmed a one-year deferral of the effective date to annual periods beginning on or after January 1, 2018, which will be November 1, 2018 for the Bank, with early adoption permitted. The Bank is currently assessing the impact of adopting this standard.

# CHANGES IN INTERNAL CONTROL OVER FINANCIAL REPORTING

During the most recent interim period, there have been no changes in the Bank's policies and procedures and other processes that comprise its internal control over financial reporting, that have materially affected, or are reasonably likely to materially affect, the Bank's internal control over financial reporting.

# INTERIM CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

| (millions of Canadian dollars, except as noted)  |       |   | As a                                 |
|--|-------|---|--------------------------------------|
|  |       | July 31   | October 31                           |
|  |       | 2015  | 2014                                 |
| ASSETS<br>Cash and due from banks  | \$    | 3,542 \$  | 2,781                                |
| ash and due from banks<br>nterest-bearing deposits with banks  | φ     | 3,542 ⊅<br>49,081                                 | 43,773                               |
|  |       | 52,623  | 46,554                               |
| rading loans, securities, and other (Note 3)   |       | 108,472   | 101,173                              |
| erivatives (Note 3)  |       | 75,056  | 55,796                               |
| inancial assets designated at fair value through profit or loss (Note 3)   |       | 4,005   | 4,745                                |
| vailable-for-sale securities (Notes 3, 4)  |       | 77,586  | 63,008                               |
|  |       | 265,119   | 224,722                              |
| leld-to-maturity securities (Note 4)   |       | 73,661  | 56,977                               |
| ecurities purchased under reverse repurchase agreements  |       | 102,325   | 82,556                               |
| oans (Note 5)  |       | · · ·   | ,                                    |
| tesidential mortgages  |       | 208,286   | 198,912                              |
| consumer instalment and other personal   |       | 134,169   | 123,41                               |
| Predit card  |       | 27,047  | 25,570                               |
| usiness and government   |       | 160,173   | 131,349                              |
| ebt securities classified as loans   |       | 2,297   | 2,69                                 |
|  |       | 531,972   | 481,93                               |
| llowance for loan losses (Note 5)  |       | (3,344)   | (3,028                               |
| oans, net of allowance for loan losses   | • •   | 528,628   | 478,909                              |
| ther   | · · · | ,   |                                      |
| Justomers' liability under acceptances   |       | 14,271  | 13,080                               |
| vestment in TD Ameritrade (Note 8)   |       | 6,577   | 5,56                                 |
| oodwill (Note 10)  |       | 16,342  | 14,23                                |
| ther intangibles   |       | 2,695   | 2,68                                 |
| and, buildings, equipment, and other depreciable assets  |       | 5,304   | 4,930                                |
| eferred tax assets (Note 18)   |       | 2,114   | 2,008                                |
| mounts receivable from brokers, dealers, and clients   |       | 16,794  | 17,130                               |
| other assets (Note 11)   |       | 12,749  | 11,16                                |
|  |       | 76,846  | 70,793                               |
| otal assets  | \$    | 1,099,202 \$                                      | 960,51                               |
| IABILITIES   |       | ,, - ,  | / -                                  |
| rading deposits (Notes 3, 12)  | \$    | 80,673 \$   | 59,334                               |
| Derivatives (Note 3)   |       | 63,120  | 51,209                               |
| ecuritization liabilities at fair value (Note 3)   |       | 10,567  | 11,198                               |
| Ther financial liabilities designated at fair value through profit or loss (Note 3)  |       | 1,781   | 3,250                                |
| ·  |       | 156,141   | 124,991                              |
| eposits (Note 12)  |       |   |                                      |
| Yersonal   |       | 388,432   | 343,240                              |
| ianks  |       | 20,105  | 15,77 <sup>-</sup>                   |
| usiness and government   |       | 277,123   | 241,70                               |
|  |       | 685,660   | 600,716                              |
| ther   |       |   |                                      |
| Acceptances  |       | 14,271  | 13,080                               |
| bligations related to securities sold short  |       | 34,336  | 39,46                                |
| bligations related to securities sold under repurchase agreements  |       | 74,027  | 53,112                               |
| ecuritization liabilities at amortized cost  |       | 23,275  | 24,960                               |
| mounts payable to brokers, dealers, and clients  |       | 15,479  | 18,19                                |
| surance-related liabilities  |       | 6,385   | 6,07                                 |
| ther liabilities (Note 13)   |       | 15,207  | 15,89                                |
|  |       | 182,980   | 170,78                               |
| ubordinated notes and debentures   |       | 8,456   | 7,78                                 |
| otal liabilities   |       | 1,033,237   | 904,28                               |
|  |       | 00 / 00   | 10.01                                |
|  |       | 20,180  | 19,81                                |
| common shares (millions of shares issued and outstanding: July 31, 2015 – 1,853.9, Oct. 31, 2014 – 1,846.2) (Note 15)  |       | 2,700   | 2,20                                 |
| iommon shares (millions of shares issued and outstanding: July 31, 2015 – 1,853.9, Oct. 31, 2014 – 1,846.2) (Note 15) referred shares (millions of shares issued and outstanding: July 31, 2015 – 108.0, Oct. 31, 2014 – 88.0) (Note 15)   |       |   | (54                                  |
| iommon shares (millions of shares issued and outstanding: July 31, 2015 – 1,853.9, Oct. 31, 2014 – 1,846.2) (Note 15) referred shares (millions of shares issued and outstanding: July 31, 2015 – 108.0, Oct. 31, 2014 – 88.0) (Note 15) reasury shares – common (millions of shares held: July 31, 2015 – (0.3), Oct. 31, 2014 – (1.6)) (Note 15)   |       | (17)  |                                      |
| iommon shares (millions of shares issued and outstanding: July 31, 2015 – 1,853.9, Oct. 31, 2014 – 1,846.2) (Note 15) referred shares (millions of shares issued and outstanding: July 31, 2015 – 108.0, Oct. 31, 2014 – 88.0) (Note 15) reasury shares – common (millions of shares held: July 31, 2015 – (0.3), Oct. 31, 2014 – (1.6)) (Note 15) reasury shares – preferred (millions of shares held: July 31, 2015 – (0.2), Oct. 31, 2014 – (0.04)) (Note 15)   |       | (4)   |                                      |
| common shares (millions of shares issued and outstanding: July 31, 2015 – 1,853.9, Oct. 31, 2014 – 1,846.2) (Note 15) treferred shares (millions of shares issued and outstanding: July 31, 2015 – 108.0, Oct. 31, 2014 – 88.0) (Note 15) reasury shares – common (millions of shares held: July 31, 2015 – (0.3), Oct. 31, 2014 – (1.6)) (Note 15) reasury shares – preferred (millions of shares held: July 31, 2015 – (0.2), Oct. 31, 2014 – (0.04)) (Note 15) contributed surplus  |       | (4)<br>226  | 20                                   |
| isommon shares (millions of shares issued and outstanding: July 31, 2015 – 1,853.9, Oct. 31, 2014 – 1,846.2) (Note 15) referred shares (millions of shares issued and outstanding: July 31, 2015 – 108.0, Oct. 31, 2014 – 88.0) (Note 15) reasury shares – common (millions of shares held: July 31, 2015 – (0.3), Oct. 31, 2014 – (1.6)) (Note 15) reasury shares – preferred (millions of shares held: July 31, 2015 – (0.2), Oct. 31, 2014 – (0.04)) (Note 15) rotributed surplus tetained earnings   |       | (4)<br>226<br>30,764                              | (*<br>20!<br>27,58!                  |
| common shares (millions of shares issued and outstanding: July 31, 2015 – 1,853.9, Oct. 31, 2014 – 1,846.2) (Note 15) treferred shares (millions of shares issued and outstanding: July 31, 2015 – 108.0, Oct. 31, 2014 – 88.0) (Note 15) reasury shares – common (millions of shares held: July 31, 2015 – (0.3), Oct. 31, 2014 – (1.6)) (Note 15) reasury shares – preferred (millions of shares held: July 31, 2015 – (0.2), Oct. 31, 2014 – (0.04)) (Note 15) contributed surplus tetained earnings  |       | (4)<br>226<br>30,764<br>10,477                    | 20<br>27,58<br>4,93                  |
| COUITY<br>Common shares (millions of shares issued and outstanding: July 31, 2015 – 1,853.9, Oct. 31, 2014 – 1,846.2) (Note 15)<br>preferred shares (millions of shares issued and outstanding: July 31, 2015 – 108.0, Oct. 31, 2014 – 88.0) (Note 15)<br>preasury shares – common (millions of shares held: July 31, 2015 – (0.3), Oct. 31, 2014 – (1.6)) (Note 15)<br>preasury shares – preferred (millions of shares held: July 31, 2015 – (0.2), Oct. 31, 2014 – (0.04)) (Note 15)<br>Contributed surplus<br>Retained earnings<br>accumulated other comprehensive income (loss)  |       | (4)<br>226<br>30,764<br>10,477<br>64,326          | 20<br>27,58<br>4,93<br>54,68         |
| iommon shares (millions of shares issued and outstanding: July 31, 2015 – 1,853.9, Oct. 31, 2014 – 1,846.2) (Note 15)<br>referred shares (millions of shares issued and outstanding: July 31, 2015 – 108.0, Oct. 31, 2014 – 88.0) (Note 15)<br>reasury shares – common (millions of shares held: July 31, 2015 – (0.3), Oct. 31, 2014 – (1.6)) (Note 15)<br>reasury shares – preferred (millions of shares held: July 31, 2015 – (0.2), Oct. 31, 2014 – (0.04)) (Note 15)<br>reasury shares – preferred (millions of shares held: July 31, 2015 – (0.2), Oct. 31, 2014 – (0.04)) (Note 15)<br>reasury shares – preferred (millions of shares held: July 31, 2015 – (0.2), Oct. 31, 2014 – (0.04)) (Note 15)<br>reasury shares – preferred (millions of shares held: July 31, 2015 – (0.2), Oct. 31, 2014 – (0.04)) (Note 15)<br>reasury shares – preferred (millions of shares held: July 31, 2015 – (0.2), Oct. 31, 2014 – (0.04)) (Note 15)<br>reasury shares – preferred (millions of shares held: July 31, 2015 – (0.2), Oct. 31, 2014 – (0.04)) (Note 15)<br>reasury shares – preferred (millions of shares held: July 31, 2015 – (0.2), Oct. 31, 2014 – (0.04)) (Note 15)<br>reasury shares – preferred (millions of shares held: July 31, 2015 – (0.2), Oct. 31, 2014 – (0.04)) (Note 15)<br>reasury shares – preferred (millions of shares held: July 31, 2015 – (0.2), Oct. 31, 2014 – (0.04)) (Note 15)<br>reasury shares – preferred (millions of shares held: July 31, 2015 – (0.2), Oct. 31, 2014 – (0.04)) (Note 15)<br>reasury shares – preferred (millions of shares held: July 31, 2015 – (0.2), Oct. 31, 2014 – (0.04)) (Note 15)<br>reasury shares – preferred (millions of shares held: July 31, 2015 – (0.2), Oct. 31, 2014 – (0.04)) (Note 15)<br>reasury shares – preferred (millions of shares held: July 31, 2015 – (0.2), Oct. 31, 2014 – (0.04)) (Note 15)<br>reasury shares – preferred (millions of shares held: July 31, 2015 – (0.2), Oct. 31, 2014 – (0.04)) (Note 15) |       | (4)<br>226<br>30,764<br>10,477<br>64,326<br>1,639 | 20<br>27,58<br>4,93<br>54,68<br>1,54 |
| ommon shares (millions of shares issued and outstanding: July 31, 2015 – 1,853.9, Oct. 31, 2014 – 1,846.2) (Note 15) referred shares (millions of shares issued and outstanding: July 31, 2015 – 108.0, Oct. 31, 2014 – 88.0) (Note 15) reasury shares – common (millions of shares held: July 31, 2015 – (0.3), Oct. 31, 2014 – (1.6)) (Note 15) reasury shares – preferred (millions of shares held: July 31, 2015 – (0.2), Oct. 31, 2014 – (0.04)) (Note 15) ontributed surplus etained earnings ccumulated other comprehensive income (loss)   |       | (4)<br>226<br>30,764<br>10,477<br>64,326          | 20<br>27,58<br>4,93<br>54,68         |

Certain comparative amounts have been restated, where applicable, as a result of the implementation of the 2015 IFRS Standards and Amendments (see Note 2). The accompanying Notes are an integral part of these Interim Consolidated Financial Statements.

| (millions of Canadian dollars, except as noted)                                   | For the three n | nonths ended |     | For the nine mo | nths ended |
|---|-----------------|--------------|-----|-----------------|------------|
| _   | July 31         | July 31      |     | July 31         | July 31    |
|   | 2015            | 2014         |     | 2015            | 2014       |
| Interest income   |                 |              |     |                 |            |
| Loans \$  | 5,144 \$        | 4,950        | \$  | 15,160 \$       | 14,733     |
| Securities  |                 |              |     |                 |            |
| Interest  | 779             | 723          |     | 2,275           | 2,173      |
| Dividends   | 307             | 298          |     | 958             | 861        |
| Deposits with banks   | 36              | 31           |     | 108             | 97         |
|   | 6,266           | 6,002        |     | 18,501          | 17,864     |
| Interest expense  |                 |              |     |                 |            |
| Deposits  | 1,069           | 1,060        |     | 3,219           | 3,204      |
| Securitization liabilities  | 143             | 187          |     | 463             | 593        |
| Subordinated notes and debentures   | 93              | 106          |     | 287             | 312        |
| Other   | 264             | 214          |     | 695             | 628        |
| Otici   | 1,569           | 1,567        |     |                 | 4,737      |
| N   | · · · · ·       |              |     | 4,664           | ,          |
| Net interest income   | 4,697           | 4,435        |     | 13,837          | 13,127     |
| Non-interest income   | -               |              |     |                 | _          |
| Investment and securities services  | 952             | 871          |     | 2,775           | 2,471      |
| Credit fees   | 238             | 211          |     | 671             | 633        |
| Net securities gain (loss) (Note 4)   | 14              | 20           |     | 68              | 153        |
| Trading income (loss)   | (7)             | (148)        |     | (124)           | (230       |
| Service charges   | 615             | 551          |     | 1,738           | 1,594      |
| Card services   | 432             | 373          |     | 1,286           | 1,156      |
| Insurance revenue   | 970             | 1,036        |     | 2,781           | 2,882      |
| Trust fees  | 39              | 37           |     | 114             |            |
| Other income (loss)   | 56              | 123          |     | 233             | 612        |
|   | 3,309           | 3,074        |     | 9,542           | 9,382      |
| Total revenue   | 8,006           | 7,509        |     | 23,379          | 22,509     |
|   | · · ·           |              | · · |                 |            |
| Provision for credit losses (Note 5)  | 437             | 338          |     | 1,174           | 1,186      |
| Insurance claims and related expenses   | 600             | 771          |     | 1,863           | 2,113      |
| Non-interest expenses   |                 |              |     |                 |            |
| Salaries and employee benefits (Note 17)  | 2,261           | 2,152        |     | 6,813           | 6,309      |
| Occupancy, including depreciation   | 437             | 370          |     | 1,272           | 1,150      |
| Equipment, including depreciation   | 225             | 212          |     | 658             | 589        |
| Amortization of other intangibles   | 167             | 140          |     | 491             | 430        |
| Marketing and business development  | 192             | 182          |     | 530             | 539        |
| Restructuring costs   | -               | -            |     | 337             | -          |
| Brokerage-related fees  | 79              | 81           |     | 247             | 242        |
| Professional and advisory services  | 258             | 244          |     | 727             | 678        |
| Communications  | 68              | 73           |     | 204             | 210        |
| Other   | 605             | 586          |     | 1,883           | 2,018      |
|   | 4,292           | 4,040        |     | 13,162          | 12,165     |
| Income before income taxes and equity in not income of an investment in acception | , .             | , ,          | · · |                 |            |
| Income before income taxes and equity in net income of an investment in associate | 2,677           | 2,360        |     | 7,180           | 7,045      |
| Provision for (recovery of) income taxes  | 502             | 330          |     | 1,264           | 1,142      |
| Equity in net income of an investment in associate, net of income taxes (Note 8)  | 91              | 77           |     | 269             | 234        |
| Net income  | 2,266           | 2,107        |     | 6,185           | 6,137      |
| Preferred dividends   | 25              | 25           |     | 73              | 111        |
| Net income available to common shareholders and non-controlling interests         |                 |              |     |                 |            |
| in subsidiaries \$  | 2,241 \$        | 2,082        | \$  | 6,112 \$        | 6,026      |
| Attributable to:  |                 |              |     |                 |            |
| Non-controlling interests in subsidiaries \$                                      | 28 \$           | 27           | \$  | 83 \$           | 80         |
| Common shareholders   | 2,213           | 2,055        |     | 6,029           | 5,946      |
| Weighted-average number of common shares outstanding (millions) (Note 19)         | ,               | _,           |     | -,              |            |
| Basic   | 1,851.1         | 1,840.2      |     | 1,847.9         | 1,838.1    |
| Diluted   |                 |              |     | •               | ,          |
|   | 1,855.7         | 1,846.5      |     | 1,853.0         | 1,844.3    |
| Earnings per share (dollars) (Note 19)  | 4 00 0          | 4 40         | ¢   | 0.00 <b>*</b>   | 0.00       |
| Basic \$  | 1.20 \$         | 1.12         | \$  | 3.26 \$         | 3.23       |
| Diluted   | 1.19            | 1.11         |     | 3.25            | 3.22       |
| Dividends per share (dollars)   | 0.51            | 0.47         |     | 1.49            | 1.37       |

Certain comparative amounts have been reclassified to conform with the presentation adopted in the current period. The accompanying Notes are an integral part of these Interim Consolidated Financial Statements.

# INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (unaudited)

| (millions of Canadian dollars)  | F  | For the three me | onths ended | For the nine mor | nths ended |
|---|----|------------------|-------------|------------------|------------|
|   |    | July 31          | July 31     | July 31          | July 31    |
|   |    | 2015             | 2014        | 2015             | 2014       |
| Net income  | \$ | 2,266 \$         | 2,107       | \$<br>6,185 \$   | 6,137      |
| Other comprehensive income (loss) (OCI), net of income taxes  |    |                  |             |                  |            |
| Items that will be subsequently reclassified to net income  |    |                  |             |                  |            |
| Change in unrealized gains (losses) on available-for-sale securities <sup>1</sup>                           |    | (143)            | 29          | (80)             | 95         |
| Reclassification to earnings of net losses (gains) in respect of available-for-sale securities <sup>2</sup> |    | (4)              | (28)        | (53)             | (141)      |
| Net change in unrealized foreign currency translation gains (losses) on investments in                      |    |                  |             |                  |            |
| foreign operations  |    | 4,734            | (247)       | 8,145            | 2,129      |
| Reclassification to earnings of net losses (gains) on investments in foreign operations <sup>3</sup>        |    | -                | _           | -                | (13)       |
| Net foreign currency translation gains (losses) from hedging activities <sup>4</sup>                        |    | (1,637)          | 93          | (2,800)          | (858)      |
| Reclassification to earnings of net losses (gains) on hedges of investments in                              |    |                  |             |                  |            |
| foreign operations⁵   |    | -                | _           | -                | 13         |
| Change in net gains (losses) on derivatives designated as cash flow hedges <sup>6</sup>                     |    | 857              | (49)        | 2,597            | 885        |
| Reclassification to earnings of net losses (gains) on cash flow hedges <sup>7</sup>                         |    | (899)            | (170)       | (2,268)          | (1,435)    |
| Items that will not be subsequently reclassified to net income  |    |                  |             |                  |            |
| Actuarial gains (losses) on employee benefit plans <sup>8</sup>   |    | 142              | (167)       | (50)             | (252)      |
|   |    | 3,050            | (539)       | <br>5,491        | 423        |
| Comprehensive income (loss) for the period  | \$ | 5,316 \$         | 1,568       | \$<br>11,676 \$  | 6,560      |
| Attributable to:  |    |                  |             |                  |            |
| Preferred shareholders  | \$ | <b>25</b> \$     | 25          | \$<br>73 \$      | 111        |
| Common shareholders   |    | 5,263            | 1,516       | 11,520           | 6,369      |
| Non-controlling interests in subsidiaries   |    | 28               | 27          | 83               | 80         |

<sup>1</sup> Net of income tax recovery of \$27 million for the three months ended July 31, 2015 (three months ended July 31, 2014 – net of income tax provision of \$25 million). Net of income tax provision of \$4 million for the nine months ended July 31, 2015 (nine months ended July 31, 2014 – net of income tax provision of \$58 million).

<sup>2</sup> Net of income tax provision of \$30 million for the three months ended July 31, 2015 (three months ended July 31, 2014 – net of income tax provision of \$9 million). Net of income tax provision of \$65 million for the nine months ended July 31, 2015 (nine months ended July 31, 2014 – net of income tax provision of \$66 million).

<sup>3</sup> Net of income tax provision of nil for the three months ended July 31, 2015 (three months ended July 31, 2014 – net of income tax provision of nil). Net of income tax provision of nil for the nine months ended July 31, 2015 (nine months ended July 31, 2014 – net of income tax provision of nil).

<sup>4</sup> Net of income tax recovery of \$582 million for the three months ended July 31, 2015 (three months ended July 31, 2014 – net of income tax provision of \$33 million). Net of income tax recovery of \$995 million for the nine months ended July 31, 2015 (nine months ended July 31, 2014 – net of income tax recovery of \$303 million).

<sup>5</sup> Net of income tax provision of nil for the three months ended July 31, 2015 (three months ended July 31, 2014 – net of income tax provision of nil). Net of income tax provision of nil for the nine months ended July 31, 2015 (nine months ended July 31, 2014 – net of income tax recovery of \$4 million).

<sup>6</sup> Net of income tax provision of \$967 million for the three months ended July 31, 2015 (three months ended July 31, 2014 – net of income tax recovery of \$8 million). Net of income tax provision of \$2.2 billion for the nine months ended July 31, 2015 (nine months ended July 31, 2014 – net of income tax provision of \$553 million).

<sup>7</sup> Net of income tax provision of \$1.0 billion for the three months ended July 31, 2015 (three months ended July 31, 2014 – net of income tax provision of \$99 million). Net of income tax provision of \$2.1 billion for the nine months ended July 31, 2015 (nine months ended July 31, 2014 – net of income tax provision of \$853 million).

<sup>8</sup> Net of income tax provision of \$51 million for the three months ended July 31, 2015 (three months ended July 31, 2014 – net of income tax recovery of \$59 million). Net of income tax recovery of \$22 million for the nine months ended July 31, 2015 (nine months ended July 31, 2014 – net of income tax recovery of \$89 million).

The accompanying Notes are an integral part of these Interim Consolidated Financial Statements.

# INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (unaudited)

| INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (unaudited)<br>(millions of Canadian dollars) | Fo    | r the three mo     | nths ended | · · | For the nine mor | ths ended |
|---|-------|--------------------|------------|-----|------------------|-----------|
|   |       | July 31            | July 31    | • • | July 31          | July 31   |
|   |       | 2015               | 2014       |     | 2015             | 2014      |
| Common shares (Note 15)   |       |                    |            |     |                  |           |
| Balance at beginning of period  | \$    | 20,076 \$          | 19,593     | \$  | 19,811 \$        | 19,316    |
| Proceeds from shares issued on exercise of stock options  |       | 7                  | 61         |     | 96               | 175       |
| Shares issued as a result of dividend reinvestment plan   |       | 97                 | 94         |     | 273              | 257       |
| Purchase of shares for cancellation   |       | -                  | (43)       |     | -                | (43)      |
| Balance at end of period  |       | 20,180             | 19,705     |     | 20,180           | 19,705    |
| Preferred shares (Note 15)  | • •   |                    | · · ·      |     |                  |           |
| Balance at beginning of period  |       | 2,800              | 2,250      |     | 2,200            | 3,395     |
| Issue of shares   |       | 150                | 1,000      |     | 1,200            | 1,000     |
| Redemption of shares  |       | (250)              | (625)      |     | (700)            | (1,770)   |
| Balance at end of period  |       | 2,700              | 2,625      |     | 2,700            | 2,625     |
| Treasury shares – common (Note 15)  | • •   | _,                 | _,0_0      |     | _,               | 2,020     |
| Balance at beginning of period  |       | (11)               | (120)      |     | (54)             | (145)     |
| Purchase of shares  |       | (1,475)            | (120)      |     | (4,123)          | (3,075)   |
| Sale of shares  |       |                    | (1,044)    |     |                  |           |
|   | • •   | 1,469              | , .        |     | 4,160            | 3,128     |
| Balance at end of period  |       | (17)               | (92)       |     | (17)             | (92)      |
| Treasury shares – preferred (Note 15)   |       | (4.4)              | (1)        |     | (4)              | (2)       |
| Balance at beginning of period  |       | (14)               | (1)        |     | (1)              | (2)       |
| Purchase of shares  |       | (85)               | (58)       |     | (235)            | (111)     |
| Sale of shares  | - · · | 95                 | 57         |     | 232              | 111       |
| Balance at end of period  | - · · | (4)                | (2)        |     | (4)              | (2)       |
| Contributed surplus   |       |                    |            |     |                  |           |
| Balance at beginning of period  |       | 226                | 173        |     | 205              | 170       |
| Net premium (discount) on sale of treasury shares   |       | (1)                | 14         |     | 29               | 29        |
| Stock options   |       | 3                  | (4)        |     | 1                | (8)       |
| Other   |       | (2)                | 1          |     | (9)              | (7)       |
| Balance at end of period  |       | 226                | 184        |     | 226              | 184       |
| Retained earnings   |       |                    |            |     |                  |           |
| Balance at beginning of period  |       | 29,362             | 26,134     |     | 27,585           | 23,982    |
| Net income attributable to shareholders   |       | 2,238              | 2,080      |     | 6,102            | 6,057     |
| Common dividends  |       | (945)              | (864)      |     | (2,755)          | (2,518)   |
| Preferred dividends   |       | (25)               | (25)       |     | (73)             | (111)     |
| Share issue expenses and others   |       | (2)                | (11)       |     | (28)             | (11)      |
| Net premium on repurchase of common shares and redemption of preferred shares                     |       | (6)                | (177)      |     | (17)             | (177)     |
| Actuarial gains (losses) on employee benefit plans  |       | 142                | (167)      |     | (50)             | (252)     |
| Balance at end of period  |       | 30,764             | 26,970     |     | 30,764           | 26,970    |
| Accumulated other comprehensive income (loss)   |       |                    | •          |     |                  |           |
| Net unrealized gain (loss) on available-for-sale securities:                                      |       |                    |            |     |                  |           |
| Balance at beginning of period  |       | 652                | 685        |     | 638              | 732       |
| Other comprehensive income (loss)   |       | (147)              | 1          |     | (133)            | (46)      |
| Balance at end of period  |       | 505                | 686        |     | 505              | 686       |
| Net unrealized foreign currency translation gain (loss) on investments in foreign                 | ••    |                    |            |     |                  |           |
| operations, net of hedging activities:  |       |                    |            |     |                  |           |
| Balance at beginning of period  |       | 5,277              | 2,147      |     | 3,029            | 722       |
| Other comprehensive income (loss)   |       | 3,097              | (154)      |     | 5,345            | 1,271     |
| Balance at end of period  | • •   | 8,374              | 1,993      |     | 8,374            | 1,993     |
| •   |       | 0,374              | 1,995      |     | 0,374            | 1,995     |
| Net gain (loss) on derivatives designated as cash flow hedges:                                    |       | 4 6 4 0            | 4 074      |     | 4 200            | 1 705     |
| Balance at beginning of period  |       | 1,640              | 1,374      |     | 1,269            | 1,705     |
| Other comprehensive income (loss)   |       | (42)               | (219)      |     | 329              | (550)     |
| Balance at end of period  |       | 1,598              | 1,155      |     | 1,598            | 1,155     |
| Total   |       | 10,477             | 3,834      |     | 10,477           | 3,834     |
| Non-controlling interests in subsidiaries   |       |                    |            |     |                  |           |
| Balance at beginning of period  |       | 1,589              | 1,534      |     | 1,549            | 1,508     |
| Net income attributable to non-controlling interests in subsidiaries                              |       | 28                 | 27         |     | 83               | 80        |
| Other   |       | 22                 | (30)       |     | 7                | (57)      |
|   |       |                    |            |     |                  | 4 4       |
| Balance at end of period  |       | 1,639<br>65,965 \$ | 1,531      |     | 1,639            | 1,531     |

The accompanying Notes are an integral part of these Interim Consolidated Financial Statements.

# INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS (unaudited)

| (millions of Canadian dollars)   | F     | For the three mo | nths ended |     | For the nine m | onths ended |
|--|-------|------------------|------------|-----|----------------|-------------|
|  |       | July 31          | July 31    |     | July 31        | July 31     |
|  |       | 2015             | 2014       |     | 2015           | 2014        |
| Cash flows from (used in) operating activities                                   |       |                  |            |     |                |             |
| Net income before income taxes   | \$    | 2,768 \$         | 2,437      | \$  | 7,449 \$       | 7,279       |
| Adjustments to determine net cash flows from (used in) operating activities      |       |                  |            |     |                |             |
| Provision for credit losses (Note 5)   |       | 437              | 338        |     | 1,174          | 1,186       |
| Depreciation   |       | 148              | 121        |     | 439            | 390         |
| Amortization of other intangibles  |       | 167              | 140        |     | 491            | 430         |
| Net securities losses (gains) (Note 4)   |       | (14)             | (20)       |     | (68)           | (153        |
| Equity in net income of an investment in associate (Note 8)                      |       | (91)             | (77)       |     | (269)          | (234        |
| Deferred taxes   |       | (229)            | 148        |     | (260)          | 171         |
| Changes in operating assets and liabilities                                      |       |                  |            |     |                |             |
| Interest receivable and payable (Notes 11, 13)                                   |       | (188)            | (106)      |     | (195)          | (236        |
| Securities sold short  |       | 1,862            | 1,497      |     | (5,129)        | (2,816      |
| Trading loans and securities   |       | (5,628)          | (2,288)    |     | (7,299)        | 191         |
| Loans net of securitization and sales  |       | (23,821)         | (10,523)   |     | (50,313)       | (20,357     |
| Deposits   |       | 46,447           | 22,350     |     | 104,816        | 47,395      |
| Derivatives  |       | (7,401)          | 1,357      |     | (7,349)        | (1,114      |
| Financial assets and liabilities designated at fair value through profit or loss |       | (125)            | 919        |     | 738            | 1,502       |
| Securitization liabilities   |       | (256)            | (2,951)    |     | (2,316)        | (8,692      |
| Other  |       | (8,774)          | 1,411      |     | (17,689)       | (4,040      |
| *  | · · · | 5,302            | 14,753     |     | 24.220         | 20,902      |
| Net cash from (used in) operating activities                                     |       | 5,302            | 14,755     | · · | 24,220         | 20,902      |
| Cash flows from (used in) financing activities                                   |       |                  | 0.014      |     |                | 40.000      |
| Change in securities sold under repurchase agreements                            |       | 14,532           | 8,011      |     | 20,915         | 16,326      |
| ssue of subordinated notes and debentures (Note 14)                              |       | 1,500            | -          |     | 1,500          | -           |
| Redemption of subordinated notes and debentures (Note 14)                        |       | _                | _          |     | (875)          | -           |
| Common shares issued (Note 15)   |       | 6                | 52         |     | 81             | 147         |
| Preferred shares issued (Note 15)  |       | 148              | 989        |     | 1,184          | 989         |
| Repurchase of common shares  |       | -                | (220)      |     | -              | (220        |
| Redemption of preferred shares (Note 15)   |       | (256)            | (625)      |     | (717)          | (1,770      |
| Sale of treasury shares (Note 15)  |       | 1,563            | 1,143      |     | 4,421          | 3,268       |
| Purchase of treasury shares (Note 15)  |       | (1,560)          | (1,102)    |     | (4,358)        | (3,186      |
| Dividends paid   |       | (873)            | (795)      |     | (2,555)        | (2,372      |
| Distributions to non-controlling interests in subsidiaries                       |       | (28)             | (27)       |     | (83)           | (80         |
| Net cash from (used in) financing activities                                     |       | 15,032           | 7,426      |     | 19,513         | 13,102      |
| Cash flows from (used in) investing activities                                   |       |                  |            |     |                |             |
| nterest-bearing deposits with banks  |       | (3,427)          | (2,982)    |     | (5,308)        | (8,125      |
| Activities in available-for-sale securities (Note 4)                             |       | (0,1-1)          | (_,)       |     | (-,)           | (-,-=-      |
| Purchases  |       | (14,496)         | (11,536)   |     | (38,811)       | (31,820     |
| Proceeds from maturities   |       | 9,038            | 5,238      |     | 21,276         | 23,303      |
| Proceeds from sales  |       | 1,569            | 1,083      |     | 6,593          | 6,239       |
|  |       | 1,509            | 1,005      |     | 0,595          | 0,238       |
| Activities in held-to-maturity securities (Note 4)                               |       | (0,400)          | (2.240)    |     | (4.4.200)      | (0.200      |
| Purchases  |       | (2,426)          | (2,218)    |     | (14,366)       | (8,360      |
| Proceeds from maturities   |       | 2,875            | 1,478      |     | 7,231          | 5,381       |
| Activities in debt securities classified as loans                                |       | (2)              | ( )        |     | (22)           | (0.0        |
| Purchases  |       | (9)              | (4)        |     | (23)           | (30         |
| Proceeds from maturities   |       | 424              | 133        |     | 756            | 1126        |
| Proceeds from sales  |       | -                | 10         |     | -              | 10          |
| Net purchases of land, building, equipment, and other depreciable assets         |       | (352)            | (105)      |     | (813)          | (497        |
| Changes in securities purchased (sold) under reverse repurchase agreements       |       | (13,081)         | (13,012)   |     | (19,769)       | (19,028     |
| Net cash acquired from (paid for) divestitures, acquisitions and the sale of     |       |                  |            |     |                |             |
| TD Ameritrade shares (Note 8)  |       | -                | (28)       |     | -              | (2,768      |
| Net cash from (used in) investing activities                                     |       | (19,885)         | (21,943)   |     | (43,234)       | (34,569     |
| Effect of exchange rate changes on cash and due from banks                       |       | 148              | (10)       |     | 262            | 83          |
| Net increase (decrease) in cash and due from banks                               | · · · | 597              | 226        |     | 761            | (482        |
| Cash and due from banks at beginning of period                                   |       | 2,945            | 2,873      |     | 2,781          | 3,581       |
| Cash and due from banks at end of period   | \$    | 3,542 \$         | 3,099      | \$  | 3,542 \$       | 3,099       |
| •  | φ     | J,J42 Þ          | 3,099      | φ   | ა,ე42 ֆ        | 3,095       |
| Supplementary disclosure of cash flows from operating activities                 |       | <b>-</b>         | <b>.</b>   |     |                | -           |
| Amount of income taxes paid (refunded) during the period                         | \$    | 51 \$            | 284        | \$  | 429 \$         | 834         |
| Amount of interest paid during the period  |       | 1,793            | 1,732      |     | 4,790          | 4,990       |
| Amount of interest received during the period                                    |       | 5,995            | 5,763      |     | 17,474         | 17,020      |
| Amount of dividends received during the period                                   |       | 356              | 303        |     | 946            | 878         |

Certain comparative amounts have been restated, where applicable, as a result of the implementation of the 2015 IFRS Standards and Amendments (see Note 2). The accompanying Notes are an integral part of these Interim Consolidated Financial Statements.

# NOTE 1: NATURE OF OPERATIONS

#### **CORPORATE INFORMATION**

The Toronto-Dominion Bank is a bank chartered under the *Bank Act*. The shareholders of a bank are not, as shareholders, liable for any liability, act, or default of the bank except as otherwise provided under the *Bank Act*. The Toronto-Dominion Bank and its subsidiaries are collectively known as TD Bank Group ("TD" or the "Bank"). The Bank was formed through the amalgamation on February 1, 1955, of The Bank of Toronto (chartered in 1855) and The Dominion Bank (chartered in 1869). The Bank is incorporated and domiciled in Canada with its registered and principal business offices located at 66 Wellington Street West, Toronto, Ontario. TD serves customers in three business segments operating in a number of locations in key financial centres around the globe: Canadian Retail, U.S. Retail, and Wholesale Banking.

# **BASIS OF PREPARATION**

The accompanying Interim Consolidated Financial Statements and accounting principles followed by the Bank have been prepared in accordance with International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board (IASB), including the accounting requirements of the Office of the Superintendent of Financial Institutions Canada (OSFI). The Interim Consolidated Financial Statements are presented in Canadian dollars, unless otherwise indicated.

These Interim Consolidated Financial Statements were prepared on a condensed basis in accordance with International Accounting Standard 34, Interim Financial Reporting (IAS 34) using the accounting policies as described in Note 2 to the Bank's 2014 Annual Consolidated Financial Statements, as well as the new and amended standards under IFRS (2015 IFRS Standards and Amendments) adopted retrospectively by the Bank as discussed in Note 2 below. Certain other comparative amounts have also been restated/reclassified to conform with the presentation adopted in the current period.

The preparation of financial statements requires that management make estimates, assumptions, and judgments regarding the reported amount of assets, liabilities, revenue and expenses, and disclosure of contingent assets and liabilities, as further described in Note 3 to the Bank's 2014 Annual Consolidated Financial Statements, as well as in Note 2 below. Accordingly, actual results may differ from estimated amounts as future confirming events occur.

The Bank's Interim Consolidated Financial Statements have been prepared using uniform accounting policies for like transactions and events in similar circumstances. All intercompany transactions, balances, and unrealized gains and losses on transactions are eliminated on consolidation.

The Interim Consolidated Financial Statements for the three and nine months ended July 31, 2015, were approved and authorized for issue by the Bank's Board of Directors, in accordance with a recommendation of the Audit Committee, on August 26, 2015.

As the Interim Consolidated Financial Statements do not include all of the disclosures normally provided in the Annual Consolidated Financial Statements, it should be read in conjunction with the 2014 Annual Consolidated Financial Statements and the accompanying Notes, and the shaded sections of the 2014 Management's Discussion and Analysis (MD&A). Certain disclosures are included in the shaded sections of the "Managing Risk" section of the MD&A in this report, as permitted by IFRS, and form an integral part of the Interim Consolidated Financial Statements. The Interim Consolidated Financial Statements were prepared under a historical cost basis, except for certain items carried at fair value as discussed in Note 2 to the Bank's 2014 Annual Consolidated Financial Statements.

## NOTE 2: CURRENT AND FUTURE CHANGES IN ACCOUNTING POLICIES

## CURRENT CHANGES IN ACCOUNTING POLICY

The following new and amended standards have been adopted by the Bank.

# Presentation – Offsetting Financial Assets and Financial Liabilities

In December 2011, the IASB issued amendments to IAS 32, *Financial Instruments: Presentation* (the "IAS 32 amendments"), which clarified the existing requirements for offsetting financial assets and financial liabilities. These amendments are effective for annual periods beginning on or after January 1, 2014, which was November 1, 2014, for the Bank. The transition date for the Bank was November 1, 2013.

As a result of adopting the IAS 32 amendments, certain bilateral transactions related to reverse repurchase and repurchase agreements, and amounts receivable from or payable to brokers, dealers, and clients no longer qualified for offsetting under the new guidance. As at October 31, 2014, the IAS 32 amendments resulted in an increase in derivative assets and liabilities of \$0.4 billion (November 1, 2013 – \$0.5 billion), an increase in reverse repurchase and repurchase agreements of \$7.5 billion (November 1, 2013 – \$5.2 billion), and an increase in amounts receivable from or payable to brokers, dealers, and clients of \$7.8 billion (November 1, 2013 – \$5.3 billion).

#### Levies

In May 2013, the IFRS Interpretations Committee (IFRIC), with the approval of the IASB, issued IFRIC 21, *Levies* (IFRIC 21). IFRIC 21 provides guidance on when to recognize a liability to pay a levy imposed by government, which is accounted for in accordance with IAS 37, *Provisions, Contingent Liabilities and Contingent Assets*. IFRIC 21 is effective for annual periods beginning on or after January 1, 2014, which was November 1, 2014, for the Bank.

IFRIC 21 changed the pattern and timing of recognition of certain levies paid by the Bank, in that it requires the obligation for these levies to be recognized at specific points in time in accordance with their applicable legislation. This change in timing of recognition did not have a material impact on the financial position, cash flows, or earnings of the Bank on an annual basis.

# Novation of Derivatives and Continuation of Hedge Accounting

In June 2013, the IASB issued amendments to IAS 39, *Financial Instruments: Recognition and Measurement* (IAS 39), which provides relief from discontinuing hedge accounting when novation of a derivative designated as a hedge accounting instrument meets certain criteria. The IAS 39 amendments are effective for annual periods beginning on or after January 1, 2014, which was November 1, 2014, for the Bank, and have been applied retrospectively. The IAS 39 amendments did not have a material impact on the financial position, cash flows, or earnings of the Bank and have been retained in the final version of IFRS 9, *Financial Instruments* (IFRS 9).

## FUTURE CHANGES IN ACCOUNTING POLICIES

The IASB continues to make changes to IFRS to improve the overall quality of financial reporting. The Bank is actively monitoring all of the IASB's projects that are relevant to the Bank's financial reporting and accounting policies.

The following standards have been issued, but are not yet effective on the date of issuance of the Bank's Interim Consolidated Financial Statements. The Bank is currently assessing the impact of the application of these standards on the Interim Consolidated Financial Statements and will adopt these standards when they become effective.

# Financial Instruments

In July 2014, the IASB issued the final version of IFRS 9, which replaces the guidance in IAS 39. This final version includes requirements on: (1) Classification and measurement of financial assets and liabilities; (2) Impairment; and (3) Hedge accounting. Accounting for macro hedging has been decoupled from IFRS 9. IFRS 9 is effective for annual periods beginning on or after January 1, 2018, which will be November 1, 2018, for the Bank, and is to be applied retrospectively with certain exceptions. In January 2015, OSFI issued the final version of the Advisory titled "Early adoption of IFRS 9 *Financial Instruments* for Domestic Systemically Important Banks". All domestic systemically important banks (D-SIB), including the Bank, are required to early adopt IFRS 9 for the annual period beginning on November 1, 2017. The Bank is currently in the planning phase of its project which includes assessing the financial statement impact of adopting IFRS 9, identifying potential business impacts, developing a detailed project plan, assessing resource requirements, and providing training to staff. The adoption of IFRS 9 is a significant initiative for the Bank supported by a formal governance framework, for which substantial resources are being dedicated to ensure proper implementation.

#### **Revenue from Contracts with Customers**

In May 2014, the IASB issued IFRS 15, *Revenue from Contracts with Customers*, which clarifies the principles for recognizing revenue and cash flows arising from contracts with customers. In July 2015, the IASB confirmed a one-year deferral of the effective date to annual periods beginning on or after January 1, 2018, which will be November 1, 2018 for the Bank, with early adoption permitted. The Bank is currently assessing the impact of adopting this standard.

# NOTE 3: FAIR VALUE MEASUREMENTS

Certain assets and liabilities, primarily financial instruments, are carried on the balance sheet at their fair value on a recurring basis. These financial instruments include trading loans and securities, assets and liabilities designated at fair value through profit or loss, instruments classified as available-for-sale, derivatives, certain securities purchased under reverse repurchase agreements, certain deposits classified as trading, securitization liabilities at fair value, obligations related to securities sold short, and certain obligations related to securities sold under repurchase agreements. All other financial assets and financial liabilities are carried at amortized cost and the fair values are disclosed as follows:

## DETERMINATION OF FAIR VALUE

The fair value of financial instruments traded in active markets at the balance sheet date is based on their available quoted market prices. For all other financial instruments not traded in an active market, fair value may be based on other observable current market transactions involving the same or similar instrument, without modification or repackaging, or is based on a valuation technique which maximizes the use of observable market inputs. Observable market inputs may include interest rate yield curves, foreign exchange rates, and option volatilities. Valuation techniques include comparisons with similar instruments where observable market prices exist, discounted cash flow analysis, option pricing models, and other valuation techniques commonly used by market participants.

For certain complex or illiquid financial instruments, fair value is determined using valuation techniques in which current market transactions or observable market inputs are not available. Determining which valuation technique to apply requires judgment. The valuation techniques themselves also involve some level of estimation and judgment. The judgments include liquidity considerations and model inputs such as volatilities, correlations, spreads, discount rates, pre-payment rates, and prices of underlying instruments. Any imprecision in these estimates can affect the resulting fair value.

The inherent nature of private equity investing is that the Bank's valuation may change over time due to developments in the business underlying the investment. Such fluctuations may be significant depending on the nature of the factors going into the valuation methodology and the extent of change in those factors.

Judgment is also used in recording fair value adjustments to model valuations to account for measurement uncertainty when valuing complex and less actively traded financial instruments. If the market for a complex financial instrument develops, the pricing for this instrument may become more transparent, resulting in refinement of valuation models.

# VALUATION GOVERNANCE

Valuation processes are guided by policies and procedures that are approved by senior management and subject matter experts. Senior Executive oversight over the valuation process is provided through various valuation-related committees. Further, the Bank has a number of additional controls in place, including an independent price verification process to ensure the accuracy of fair value measurements reported in the financial statements. The sources used for independent pricing comply with the standards set out in the approved valuation-related policies, which includes consideration of the reliability, relevancy, and timeliness of data.

# METHODS AND ASSUMPTIONS

The Bank calculates fair values for measurement and disclosure purposes based on the following methods of valuation and assumptions:

#### Government and Government-Related Securities

The fair value of Canadian government debt securities is based on quoted prices in active markets, where available. Where quoted prices are not available, valuation techniques such as discounted cash flow models may be used, which maximize the use of observable inputs such as government bond yield curves.

The fair value of U.S. federal and state government, as well as agency debt securities, is determined by reference to recent transaction prices, broker quotes, or third-party vendor prices. Brokers or third-party vendors may use a pool-specific valuation model to value these securities. Observable market inputs to the model include to-be-announced (TBA) market prices, the applicable indices, and metrics such as the coupon, maturity, and weighted-average maturity of the pool. Market inputs used in the valuation model include, but are not limited to, indexed yield curves and trading spreads.

The fair value of residential mortgage-backed securities is primarily based on broker quotes, third-party vendor prices, or other valuation techniques, such as the use of option-adjusted spread (OAS) models which include inputs such as prepayment rate assumptions related to the underlying collateral. Observable inputs include, but are not limited to, indexed yield curves and bid-ask spreads. Other inputs may include volatility assumptions derived using Monte Carlo simulations and take into account factors such as counterparty credit quality and liquidity.

## **Other Debt Securities**

The fair value of corporate and other debt securities, including debt securities reclassified from trading to available-for-sale, is primarily based on broker quotes, third-party vendor prices, or other valuation techniques, such as discounted cash flow techniques. Market inputs used in the valuation techniques or underlying third-party vendor prices or broker quotes include benchmark and government bond yield curves, credit spreads, and trade execution data.

Asset-backed securities are primarily fair valued using third-party vendor prices. The third-party vendor employs a valuation model which maximizes the use of observable inputs such as benchmark yield curves and bid-ask spreads. The model also takes into account relevant data about the underlying collateral, such as weighted-average terms to maturity and prepayment rate assumptions.

#### **Equity Securities**

The fair value of equity securities is based on quoted prices in active markets, where available. Where quoted prices in active markets are not readily available, such as for private equity securities, or where there is a wide bid-offer spread, fair value is determined based on quoted market prices for similar securities or through valuation techniques, including discounted cash flow analysis, and multiples of earnings before taxes, depreciation and amortization, and other relevant valuation techniques.

If there are trading restrictions on the equity security held, a valuation adjustment is recognized against available prices to reflect the nature of the restriction. However, restrictions that are not part of the security held and represent a separate contractual arrangement that has been entered into by the Bank and a third-party do not impact the fair value of the original instrument.

#### **Retained Interests**

Retained interests are classified as trading securities and are initially recognized at relative fair value. Subsequently, the fair value of retained interests recognized by the Bank is determined by estimating the present value of future expected cash flows using management's best estimates of key assumptions including credit losses, prepayment rates, forward yield curves, and discount rates, that are commensurate with the risks involved. Differences between the actual cash flows and the Bank's estimate of future cash flows are recognized in income. These assumptions are subject to periodic review and may change due to significant changes in the economic environment.

#### Loans

The estimated fair value of loans carried at amortized cost, other than debt securities classified as loans, reflects changes in market price that have occurred since the loans were originated or purchased. For fixed-rate performing loans, estimated fair value is determined by discounting the expected future cash flows related to these loans at current market interest rates for loans with similar credit risks. For floating-rate performing loans, changes in interest rates have minimal impact on fair value since loans reprice to market frequently. On that basis, fair value is assumed to approximate carrying value. The fair value of loans is not adjusted for the value of any credit protection the Bank has purchased to mitigate credit risk.

At initial recognition, debt securities classified as loans do not include securities with quoted prices in active markets. When quoted market prices are not readily available, fair value is based on quoted market prices of similar securities, other third-party evidence or by using a valuation technique that maximizes the use of observable market inputs. If quoted prices in active markets subsequently become available, these are used to determine fair value for debt securities classified as loans.

The fair value of loans carried at fair value through profit or loss, which includes trading loans and loans designated at fair value through profit or loss, is determined using observable market prices, where available. Where the Bank is a market maker for loans traded in the secondary market, fair value is determined using executed prices, or prices for comparable trades. For those loans where the Bank is not a market maker, the Bank obtains broker quotes from other reputable dealers, and corroborates this information using valuation techniques or by obtaining consensus or composite prices from pricing services.

#### Commodities

The fair value of physical commodities is based on quoted prices in active markets, where available. The Bank also transacts in commodity derivative contracts which can be traded on an exchange or in over-the-counter (OTC) markets. The fair value of derivative financial instruments is determined as follows:

#### **Derivative Financial Instruments**

The fair value of exchange-traded derivative financial instruments is based on quoted market prices. The fair value of OTC derivative financial instruments is estimated using well established valuation techniques, such as discounted cash flow techniques, the Black-Scholes model, and Monte Carlo simulation. The valuation models incorporate inputs that are observable in the market or can be derived from observable market data.

Prices derived by using models are recognized net of valuation adjustments. The inputs used in the valuation models depend on the type of derivative and the nature of the underlying instrument and are specific to the instrument being valued. Inputs can include, but are not limited to, interest rate yield curves, foreign exchange rates, dividend yield projections, commodity spot and forward prices, recovery rates, volatilities, spot prices, and correlation.

A credit risk valuation adjustment (CRVA) is recognized against the model value of OTC derivatives to account for the uncertainty that either counterparty in a derivative transaction may not be able to fulfill its obligations under the transaction. In determining CRVA, the Bank takes into account master netting agreements and collateral, and considers the creditworthiness of the counterparty and the Bank itself, in assessing potential future amounts owed to, or by the Bank.

In the case of defaulted counterparties, a specific provision is established to recognize the estimated realizable value, net of collateral held, based on market pricing in effect at the time the default is recognized. In these instances, the estimated realizable value is measured by discounting the expected future cash flows at an appropriate effective interest rate immediately prior to impairment, after adjusting for the value of collateral. The fair value of non-trading derivatives is determined on the same basis as for trading derivatives.

The fair value of a derivative is partly a function of collateralization. The Bank uses the relevant overnight index swap (OIS) curve to discount the cash flows for collateralized derivatives as most collateral is posted in cash and can be funded at the overnight rate.

In the fourth quarter of 2014, the Bank implemented funding valuation adjustment (FVA) in response to growing evidence that market implied funding costs and benefits are now considered in the pricing and fair valuation of uncollateralized derivatives. Some of the key drivers of FVA include the market implied cost of funding spread over the London Interbank Offered Rate (LIBOR) and the expected average exposure by counterparty. FVA is further adjusted to account for the extent to which the funding cost is incorporated into observed traded levels and to calibrate to the expected term of the trade.

The FVA applies to both assets and liabilities, but largely relates to uncollateralized derivative assets given the impact of the Bank's own credit risk, which is a significant component of the funding costs, is already incorporated in the valuation of uncollateralized derivative liabilities through the application of debit valuation adjustments (DVAs). The Bank will continue to monitor industry practice, and may refine the methodology and the products to which FVA applies to as market practices evolve.

# Deposits

The estimated fair value of term deposits is determined by discounting the contractual cash flows using interest rates currently offered for deposits with similar terms.

For deposits with no defined maturities, the Bank considers fair value to equal carrying value, which is equivalent to the amount payable on the balance sheet date.

For trading deposits, fair value is determined using discounted cash flow valuation techniques which maximize the use of observable market inputs such as benchmark yield curves and foreign exchange rates. The Bank considers the impact of its own creditworthiness in the valuation of these deposits by reference to observable market inputs.

#### Securitization Liabilities

The fair value of securitization liabilities is based on quoted market prices or quoted market prices for similar financial instruments, where available. Where quoted prices are not available, fair value is determined using valuation techniques, which maximize the use of observable inputs, such as Canada Mortgage Bond (CMB) curves.

#### **Obligations Related to Securities Sold Short**

The fair value of these obligations is based on the fair value of the underlying securities, which can include equity or debt securities. As these obligations are fully collateralized, the method used to determine fair value would be the same as that of the relevant underlying equity or debt securities.

## Securities Purchased Under Reverse Repurchase Agreements and Obligations Related to Securities Sold under Repurchase Agreements

Commodities purchased or sold with an agreement to sell or repurchase them at a later date at a fixed price are carried at fair value. The fair value of these agreements is based on valuation techniques such as discounted cash flow models which maximize the use of observable market inputs such as interest rate swap curves and commodity forward prices.

#### Subordinated Notes and Debentures

The fair value of subordinated notes and debentures are based on quoted market prices for similar issues or current rates offered to the Bank for debt of equivalent credit quality and remaining maturity.

## Other Financial Liabilities Designated at Fair Value

For deposits designated at fair value through profit or loss, fair value is determined using discounted cash flow valuation techniques which maximize the use of observable market inputs such as benchmark yield curves. The Bank considers the impact of its own creditworthiness in the valuation of these deposits by reference to observable market inputs. The Bank currently issues mortgage loan commitments to its customers which allow them to lock in a fixed mortgage rate prior to their expected funding date. The Bank values loan commitments through the use of an option pricing model and with adjustments calculated using an expected funding ratio to arrive at the most representative fair value. The expected funding ratio represents the Bank's best estimate, based on historical analysis, as to the amount of loan commitments that will actually fund. If commitment extensions are exercised by the borrower, the Bank will remeasure the written option at fair value.

# Portfolio Exception

IFRS 13 provides a measurement exception that allows an entity to determine the fair value of a group of financial assets and liabilities with offsetting risks based on the sale or transfer of its net exposure to a particular risk or risks. The Bank manages certain financial assets and financial liabilities, such as derivative assets and derivative liabilities on the basis of net exposure and applies the portfolio exception when determining the fair value of these financial assets and financial liabilities.

## Fair Value of Assets and Liabilities not measured at Fair Value

The fair value of assets and liabilities subsequently not measured at fair value include loans, deposits, certain securitization liabilities, certain securities purchased under reverse repurchase agreements, obligations relating to securities sold under repurchase agreements, and subordinated notes and debentures. For these instruments, fair values are calculated for disclosure purposes only, and the valuation techniques are disclosed above. In addition, the Bank has determined that the carrying value approximates the fair value for the following assets and liabilities as they are usually liquid floating rate financial instruments and are generally short term in nature: cash and due from banks, interest-bearing deposits with banks, customers' liability under acceptances, and acceptances.

# Carrying Value and Fair Value of Financial Instruments and Commodities

The fair values in the following table exclude the value of assets that are not financial instruments, such as land, buildings and equipment, as well as goodwill and other intangible assets, including customer relationships, which are of significant value to the Bank. The following table includes the fair value of commodities.

# Financial Assets, Liabilities, and Commodities

| Financial Assets, Liabilities, and Commodities                              | · · ·    |          |       | · · ·      |           |             |
|---|----------|----------|-------|------------|-----------|-------------|
| (millions of Canadian dollars)  | <u> </u> |          |       |            |           | As at       |
|   |          |          | Jul   | y 31, 2015 | Octob     | er 31, 2014 |
|   |          | Carrying |       | Fair       | Carrying  | Fair        |
|   | <u> </u> | value    |       | value      | value     | value       |
| FINANCIAL ASSETS AND COMMODITIES  |          |          |       |            | · ·       |             |
| Cash and due from banks   | \$       | 3,542    | \$    | 3,542 \$   | 2,781 \$  | 2,781       |
| Interest-bearing deposits with banks  |          | 49,081   |       | 49,081     | 43,773    | 43,773      |
| Trading loans, securities, and other  |          |          |       |            |           |             |
| Government and government-related securities                                |          | 41,086   |       | 41,086     | 30,899    | 30,899      |
| Other debt securities   |          | 11,492   |       | 11,492     | 9,019     | 9,019       |
| Equity securities   |          | 41,577   |       | 41,577     | 45,911    | 45,911      |
| Trading loans   |          | 10,619   |       | 10,619     | 10,142    | 10,142      |
| Commodities   |          | 3,658    |       | 3,658      | 5,154     | 5,154       |
| Retained interests  |          | 40       |       | 40         | 48        | 48          |
| Total trading loans, securities, and other                                  | · ·      | 108,472  |       | 108,472    | 101,173   | 101,173     |
| Derivatives   | · ·      | 75,056   |       | 75,056     | 55,796    | 55,796      |
| Financial assets designated at fair value through profit or loss            |          | 4,005    |       | 4,005      | 4,745     | 4,745       |
| Available-for-sale securities   | • •      |          |       | · · · ·    | · · ·     |             |
| Government and government-related securities                                |          | 46,098   |       | 46,098     | 31,707    | 31,707      |
| Other debt securities   |          | 28,821   |       | 28,821     | 28,724    | 28,724      |
| Equity securities <sup>1</sup>  |          | 2,187    |       | 2,187      | 1,931     | 1,931       |
| Debt securities reclassified from trading                                   |          | 480      |       | 480        | 646       | 646         |
| Total available-for-sale securities   |          | 77,586   |       | 77,586     | 63,008    | 63,008      |
| Held-to-maturity securities <sup>2</sup>                                    |          | ,        | • •   |            |           | /           |
| Government and government-related securities                                |          | 44,303   |       | 44,714     | 34,119    | 34,371      |
| Other debt securities   |          | 29,358   |       | 29,379     | 22,858    | 22,955      |
| Total held-to-maturity securities   |          | 73,661   | • •   | 74,093     | 56,977    | 57,326      |
| Securities purchased under reverse repurchase agreements                    |          | 102,325  | • •   | 102,325    | 82,556    | 82,556      |
| Loans   |          | 528,628  |       | 535,253    | 478,909   | 483.044     |
| Customers' liability under acceptances                                      |          | 14,271   |       | 14,271     | 13,080    | 13,080      |
| Amounts receivable from brokers, dealers, and clients                       |          | 16,794   |       | 16,794     | 17,130    | 17,130      |
| Other assets  |          | 3,866    |       | 3,866      | 3,590     | 3,590       |
|   |          | 0,000    | • •   | 0,000      | 0,000     | 0,000       |
| FINANCIAL LIABILITIES   |          |          | · . · |            |           |             |
| Trading deposits  | \$       | 80,673   | \$    | 80,673 \$  | 59,334 \$ | 59,334      |
| Derivatives   |          | 63,120   |       | 63,120     | 51,209    | 51,209      |
| Securitization liabilities at fair value                                    |          | 10,567   |       | 10,567     | 11,198    | 11,198      |
| Other financial liabilities designated at fair value through profit or loss |          | 1,781    |       | 1,781      | 3,250     | 3,250       |
| Deposits  |          | 685,660  |       | 686,487    | 600,716   | 601,705     |
| Acceptances   |          | 14,271   |       | 14,271     | 13,080    | 13,080      |
| Obligations related to securities sold short                                |          | 34,336   |       | 34,336     | 39,465    | 39,465      |
| Obligations related to securities sold under repurchase agreements          |          | 74,027   |       | 74,027     | 53,112    | 53,112      |
| Securitization liabilities at amortized cost                                |          | 23,275   |       | 23,774     | 24,960    | 25,271      |
| Amounts payable to brokers, dealers, and clients                            |          | 15,479   |       | 15,479     | 18,195    | 18,195      |
| Other liabilities   |          | 9,878    |       | 9,942      | 9,926     | 9,958       |
| Subordinated notes and debentures   |          | 8,456    |       | 8,952      | 7,785     | 8,358       |

<sup>1</sup> As at July 31, 2015, the carrying values of certain available-for-sale equity securities of \$6 million (October 31, 2014 – \$5 million) are assumed to approximate fair value in the absence of quoted market prices in an active market.

<sup>2</sup> Includes debt securities reclassified from available-for-sale to held-to-maturity. Refer to Note 4 for carrying value and fair value of the reclassified debt securities.

# Fair Value Hierarchy

IFRS requires disclosure of a three-level hierarchy for fair value measurements based upon transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels are defined as follows:

Level 1: Fair value is based on quoted market prices in active markets for identical assets or liabilities. Level 1 assets and liabilities generally include debt and equity securities and derivative contracts that are traded in an active exchange market, as well as certain Canadian and U.S. Treasury bills and other Canadian and U.S. Government and agency mortgage-backed securities, and certain securitization liabilities, that are highly liquid and are actively traded in OTC markets.

Level 2: Fair value is based on observable inputs other than Level 1 prices, such as quoted market prices for similar (but not identical) assets or liabilities in active markets, quoted market prices for identical assets or liabilities in markets that are not active, and other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets and liabilities include debt securities with quoted prices that are observable in the market or can be derived principally from or corroborated by observable market data. This category generally includes Canadian and U.S. Government securities, Canadian and U.S. agency mortgage-backed debt securities, corporate debt securities, certain derivative contracts, certain securitization liabilities, and certain trading deposits.

Level 3: Fair value is based on non-observable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Financial instruments classified within Level 3 of the fair value hierarchy are initially fair valued at their transaction price, which is considered the best estimate of fair value. After initial measurement, the fair value of Level 3 assets and liabilities is determined using valuation models, discounted cash flow methodologies, or similar techniques. This category generally includes retained interests in certain loan securitizations and certain derivative contracts.

The following table presents the levels within the fair value hierarchy for each of the financial assets and liabilities measured at fair value on a recurring basis as at July 31, 2015, and October 31, 2014.

## Fair Value Hierarchy for Assets and Liabilities Measured at Fair Value on a Recurring Basis

| (millions of Canadian dollars)                          | <u> </u> | · ·    | •       |     | July     | 31, 2015  | • • • • |            | October  | As a<br>31, 201 |
|---|----------|--------|---------|-----|----------|-----------|---------|------------|----------|-----------------|
|   | Ŀ        | evel 1 | Level 2 |     | Level 3  | Total     | Level 1 | Level 2    | Level 3  | Tota            |
| INANCIAL ASSETS   |          |        |         | • • |          |           |         |            | 20.010   | 100             |
| rading loans, securities, and other                     | •••      |        |         |     |          |           |         |            |          |                 |
| Sovernment and government-related securities            |          |        | •       |     |          |           | • • • • |            |          |                 |
| Canadian government debt                                |          |        |         |     |          |           |         |            |          |                 |
| Federal   | \$       | 309 \$ | 11,275  | \$  | - \$     | 11,584 \$ | 302 \$  | 12,229 \$  | - \$     | 12,53           |
| Provinces   | ·        | _      | 5,713   | •   | 26       | 5,739     | _       | 5,454      | _ `      | 5,45            |
| J.S. federal, state, municipal governments,             |          |        | -,      |     |          | -,        |         | -,         |          | -,              |
| and agencies debt                                       |          | 334    | 17,772  |     | _        | 18,106    | _       | 8,698      | _        | 8,69            |
| Other OECD government guaranteed debt                   |          | _      | 4,852   |     | _        | 4,852     | _       | 3,427      | _        | 3,42            |
| Aortgage-backed securities                              |          | _      | 805     |     | -        | 805       | _       | 789        | _        | 78              |
| Other debt securities                                   |          |        | 000     |     |          | 000       |         | 100        |          | 10              |
| Canadian issuers  |          | _      | 3,636   |     | 43       | 3,679     | _       | 2,805      | 20       | 2,82            |
| Dther issuers   |          | _      | 7,631   |     | 182      | 7,813     | _       | 6,128      | 66       | 6,19            |
| quity securities  |          |        | 7,001   |     | 102      | 7,010     |         | 0,120      | 00       | 0,10            |
| Common shares   |          | 1,036  | 504     |     | _        | 41,540    | 40,695  | 5,172      | 4        | 45,87           |
| Preferred shares  | -        | 13     | 504     |     | 24       | 37        | 40,095  | 5,172      | 4        | 43,07           |
|   |          | 15     | 10,619  |     |          | 10,619    | 40      | 10,142     | _        | 10,14           |
| rading loans  |          | 2 505  | ,       |     | -        | ,         | -<br>   | 10,142     | _        | ,               |
| Commodities   |          | 3,505  | 153     |     | _        | 3,658     | 5,154   | -          |          | 5,15            |
| Retained interests                                      |          | -      | -       |     | 40       | 40        | -       |            | 48       | 4               |
|   | 4        | 5,197  | 62,960  |     | 315      | 108,472   | 46,191  | 54,844     | 138      | 101,17          |
| Derivatives   |          |        |         |     |          |           |         |            |          |                 |
| nterest rate contracts                                  |          | 4      | 26,596  |     | -        | 26,600    | 2       | 23,420     | _        | 23,42           |
| oreign exchange contracts                               |          | 49     | 45,680  |     | 23       | 45,752    | 56      | 24,852     | 16       | 24,92           |
| Credit contracts  |          | -      | 13      |     | 4        | 17        | -       | 18         | -        | 1               |
| quity contracts   |          | -      | 1,412   |     | 584      | 1,996     | -       | 5,962      | 1,033    | 6,99            |
| Commodity contracts                                     |          | 44     | 644     |     | 3        | 691       | 94      | 341        | 2        | 43              |
|   |          | 97     | 74,345  |     | 614      | 75,056    | 152     | 54,593     | 1,051    | 55,79           |
| inancial assets designated at                           | •        |        |         |     |          |           | • • •   | · · ·      |          |                 |
| fair value through profit or loss                       |          |        |         |     |          |           |         |            |          |                 |
| Securities  |          | 226    | 3,778   |     | _        | 4,004     | 202     | 4,538      | _        | 4,74            |
| oans  |          |        | -       |     | 1        | 1         |         | .,         | 5        | .,              |
|   |          | 226    | 3,778   | • • | 1        | 4,005     | 202     | 4,538      | 5        | 4,74            |
| Available-for-sale securities                           |          | 220    | . 3,770 |     | <b>'</b> | 4,005     | 202     | 4,000      | 5        | -,,-            |
|   |          |        | •       | • • |          |           |         | · · ·      | · · ·    |                 |
| Sovernment and government-related securities            |          |        |         |     |          |           |         |            |          |                 |
| Canadian government debt                                |          |        |         |     |          |           |         |            |          |                 |
| Federal   |          | -      | 13,712  |     | -        | 13,712    | 199     | 8,205      |          | 8,40            |
| Provinces   |          | -      | 6,586   |     | -        | 6,586     | -       | 4,494      | 51       | 4,54            |
| J.S. federal, state, municipal governments,             |          |        |         |     |          |           |         |            |          |                 |
| and agencies debt                                       |          | -      | 12,482  |     | -        | 12,482    | -       | 12,130     | -        | 12,13           |
| Other OECD government guaranteed debt                   |          | -      | 9,200   |     | 7        | 9,207     | -       | 3,317      | 5        | 3,32            |
| Iortgage-backed securities                              |          | -      | 4,111   |     | -        | 4,111     | -       | 3,306      | -        | 3,30            |
| Other debt securities                                   |          |        |         |     |          |           |         |            |          |                 |
| sset-backed securities                                  |          | -      | 16,488  |     | 501      | 16,989    | -       | 18,903     | -        | 18,90           |
| Ion-agency collateralized mortgage obligation portfolio |          | _      | 2,863   |     | _        | 2,863     | _       | 1,722      | _        | 1,72            |
| Corporate and other debt                                |          | -      | 8,820   |     | 149      | 8,969     | _       | 8,080      | 19       | 8,09            |
| Equity securities                                       |          |        | .,•     |     | -        | ,         |         | , <b>-</b> |          | .,              |
| Common shares <sup>1, 2</sup>                           |          | 191    | 167     |     | 1,691    | 2,049     | 210     | 242        | 1,303    | 1,75            |
| Preferred shares  |          | 23     |         |     | 109      | 132       | 29      | 1          | 141      | 17              |
| bebt securities reclassified from trading               |          | -      | 219     |     | 261      | 480       | 29      | 337        | 309      | 64              |
| son occurring represented itom trading                  |          | 214    | 74,648  |     | 2,718    | 77,580    | 438     | 60,737     | 1,828    | 63,00           |
| courtition purchagod under rever-                       | • •      | 214    | 74,040  |     | 2,110    | 11,300    | 400     | 00,131     | 1,020    | 03,00           |
| ecurities purchased under reverse                       |          |        | 40.000  |     |          | 40.000    |         | 0.454      |          | o / -           |
| repurchase agreements                                   |          | -      | 12,630  |     | -        | 12,630    | -       | 8,154      | -        | 8,15            |
|   |          |        |         |     |          |           |         |            |          |                 |
| INANCIAL LIABILITIES                                    |          |        |         |     |          |           |         |            |          |                 |
| rading deposits   | \$       | - \$   | 78,836  | \$  | 1,837 \$ | 80,673 \$ | - \$    | 57,703 \$  | 1,631 \$ | 59,33           |
| Perivatives   |          |        |         |     |          |           |         |            |          |                 |
| nterest rate contracts                                  |          | 26     | 22,185  |     | 91       | 22,302    | 2       | 20,033     | 81       | 20,11           |
| oreign exchange contracts                               |          | 33     | 37,329  |     | 20       | 37,382    | 43      | 22,975     | 14       | 23,03           |
| redit contracts   |          | -      | 335     |     | -        | 335       | -       | 325        | -        | 32              |
| quity contracts   |          | 1      | 1,232   |     | 974      | 2,207     | -       | 5,660      | 1,537    | 7,19            |
| commodity contracts                                     |          | 57     | 828     |     | 9        | 894       | 93      | 440        | 6        | 53              |
| · ·   |          | 117    | 61,909  |     | 1,094    | 63,120    | 138     | 49,433     | 1,638    | 51,20           |
| ecuritization liabilities at fair value                 | · ·      |        | 10,567  | • • | -        | 10,567    |         | 11,198     | -        | 11,19           |
|   |          |        | . 0,007 |     |          | 10,007    |         | 11,130     |          | 11,13           |
| Other financial liabilities designated                  |          |        | A       |     | •        | 4 -04     |         | 0.040      | ~        |                 |
| at fair value through profit or loss                    |          | -      | 1,775   |     | 6        | 1,781     |         | 3,242      | 8        | 3,25            |
| bligations related to securities sold short             |          | 6,396  | 27,934  |     | 6        | 34,336    | 14,305  | 25,126     | 34       | 39,46           |
| bligations related to securities sold                   |          |        |         |     |          |           |         |            |          |                 |
|   |          |        | 10,412  |     |          |           |         | 8,242      |          | 8,24            |

<sup>1</sup> As at July 31, 2015, the carrying values of certain available-for-sale equity securities of \$6 million (October 31, 2014 – \$5 million) are assumed to approximate fair value in the absence of quoted market prices in an active market.

<sup>2</sup> As at July 31, 2015, common shares include the fair value of Federal Reserve Stock and Federal Home Loan Bank stock of \$1.4 billion (October 31, 2014 – \$1.0 billion) which are redeemable by the issuer at cost for which cost approximates fair value. These securities cannot be traded in the market, hence, these securities have not been subject to sensitivity analysis of Level 3 financial assets and liabilities.

The Bank's policy is to record transfers of assets and liabilities between the different levels of the fair value hierarchy using the fair values as at the end of each reporting period. Assets are transferred between Level 1 and Level 2 depending on if there is sufficient frequency and volume in an active market.

There were no significant transfers between Level 1 and Level 2 during the three months ended July 31, 2015. During the nine months ended July 31, 2015, the Bank transferred \$100 million of trading securities from Level 1 to Level 2. During the three and nine months ended July 31, 2014, respectively, the Bank transferred \$344 million and \$1,017 million of trading securities from Level 1 to Level 2. During the same periods, respectively, the Bank transferred \$29 million and \$1,156 million of obligations related to securities sold short from Level 1 to Level 2. All the above transfers represented previously on-the-run treasury securities that are now off-the-run.

# **Movements of Level 3 instruments**

Significant transfers into and out of Level 3 occur mainly due to the following reasons:

- Transfers from Level 3 to Level 2 occur when techniques used for valuing the instrument incorporate significant observable market inputs or broker-dealer guotes which were previously not observable.
- Transfers from Level 2 to Level 3 occur when an instrument's fair value, which was previously determined using valuation techniques with significant observable market inputs, is now determined using valuation techniques with significant non-observable inputs.

Due to the unobservable nature of the inputs used to value Level 3 financial instruments there may be uncertainty about the valuation of these instruments. The fair value of Level 3 instruments may be drawn from a range of reasonably possible alternatives. In determining the appropriate levels for these unobservable inputs, parameters are chosen so that they are consistent with prevailing market evidence and management judgment.

The following tables reconcile changes in fair value of all assets and liabilities measured at fair value using significant Level 3 non-observable inputs for the three and nine months ended July 31.

| (millions of Canadian dollars)   |       | Fair          |     |                           | ealized and<br>alized gains |             |             |                    |                 |                   | Fair            | Change in<br>unrealized                |  |
|--|-------|---------------|-----|---------------------------|-----------------------------|-------------|-------------|--------------------|-----------------|-------------------|-----------------|--|--|
|  |       | value         |     |                           | (losses)                    |             |             | Movements          |                 | Transfers         | value           | gains                                  |  |
|  |       | as at         | I   | ncluded                   |                             |             |             |                    |                 |                   | as at           | (losses) on                            |  |
|  |       | May 1<br>2015 |     | in<br>income <sup>1</sup> | Included<br>in OCI          | Purchases   | Issuances   | Other <sup>2</sup> | Into<br>Level 3 | Out of<br>Level 3 | July 31<br>2015 | instruments<br>still held <sup>3</sup> |  |
| FINANCIAL ASSETS   | • •   | 2013          | '   |                           |                             | r ul chases | Issuances   | Other              | Lever J         | Level 5           | 2013            | Sun neiu                               |  |
| Trading loans, securities,   |       |               | • • |                           |                             | •           | • • •       | • • •              | · ·             | • • •             |                 | • •                                    |  |
| and other  |       |               |     |                           |                             |             |             |                    |                 |                   |                 |  |  |
| Government and government-<br>related securities                       |       |               |     |                           |                             |             |             |                    |                 |                   |                 |  |  |
| Canadian government debt   |       |               |     |                           |                             |             |             |                    |                 |                   |                 |  |  |
| Provinces  | \$    | 6             | \$  | - \$                      | -                           | \$ –        | \$ -        | \$ (5) \$          | 25 \$           | - \$              | 26              | \$ -                                   |  |
| Other debt securities  |       |               |     |                           |                             |             |             |                    |                 |                   |                 |  |  |
| Canadian issuers   |       | 50            |     | -                         | -                           | 30          | -           | (37)               | 1               | (1)               | 43              | -                                      |  |
| Other issuers  |       | 156           |     | (3)                       | -                           | 18          | -           | (84)               | 106             | (11)              | 182             | 4                                      |  |
| Equity securities  |       |               |     |                           |                             |             |             |                    |                 |                   |                 |  |  |
| Common shares  |       | 72            |     | -                         | -                           | _           | -           | (72)               | -               | -                 | _               | -                                      |  |
| Preferred shares   |       | -             |     | -                         | -                           | 24          | -           | _                  | -               | -                 | 24              | -                                      |  |
| Retained interests   |       | 43            |     | <u>1</u>                  |                             | - 70        |             | (4)                | 422             | - (12)            | 40              |  |  |
| Einanoial accote designated  |       | 327           | • • | (2)                       |                             | 72          |             | (202)              | 132             | (12)              | 315             | 4                                      |  |
| Financial assets designated<br>at fair value through<br>profit or loss |       |               |     |                           |                             |             |             |                    |                 |                   |                 |  |  |
| Loans  |       | 3             |     |                           |                             |             |             | (2)                |                 |                   | 1               | (1)                                    |  |
| Loans  |       | 3             |     |                           |                             |             |             | (2)                |                 |                   | 1               | (1)                                    |  |
| Available-for-sale securities  | · · · | 3             |     |                           |                             | - <b>-</b>  | · · · · ·   | (2)                |                 | · · ·             | 1               | (1)                                    |  |
| Government and government-   |       |               |     | · · ·                     |                             | · ·         | <u> </u>    |                    | · · ·           | · · · · ·         |                 | • •                                    |  |
| related securities   |       |               |     |                           |                             |             |             |                    |                 |                   |                 |  |  |
| Canadian government debt   |       |               |     |                           |                             |             |             |                    |                 |                   |                 |  |  |
| Provinces  |       | -             |     | _                         | -                           | -           | -           | _                  | _               | -                 | _               | -                                      |  |
| Other OECD government  |       |               |     |                           |                             |             |             |                    |                 |                   |                 |  |  |
| guaranteed debt  |       | 6             |     | -                         | 1                           | -           | _           | _                  | -               | -                 | 7               | -                                      |  |
| Other debt securities  |       |               |     |                           |                             |             |             |                    |                 |                   |                 |  |  |
| Asset-backed securities  |       | 502           |     | -                         | (43)                        | -           | -           | 42                 | -               | -                 | 501             | (43)                                   |  |
| Corporate and other debt   |       | 159           |     | 2                         | 9                           | -           | -           | (2)                | 34              | (53)              | 149             | 9                                      |  |
| Equity securities  |       |               |     |                           |                             |             |             |                    |                 |                   |                 |  |  |
| Common shares  |       | 1,594         |     | 17                        | 1                           | 101         | -           | (22)               | -               | -                 | 1,691           | 1                                      |  |
| Preferred shares   |       | 116           |     | (5)                       | (2)                         | -           | -           | -                  | -               | -                 | 109             | (1)                                    |  |
| Debt securities reclassified   |       |               |     | _                         |                             |             |             |                    |                 |                   |                 |  |  |
| from trading   |       | 228           |     | 5                         | 8                           |             | -           | (1)                | 21              | -                 | 261             | 8                                      |  |
|  | \$    | 2,605         | \$  | 19 \$                     | (26)                        | \$ 101      | \$ -        | \$ 17 \$           | 55 \$           | (53) \$           | 2,718           | \$ (26)                                |  |
|  |       |               |     | Total r                   | ealized and                 |             |             |                    |                 |                   |                 | Change in                              |  |
|  |       | Fair          |     |                           | ized losses                 |             |             |                    |                 |                   | Fair            | unrealized                             |  |
|  |       | value         |     | uniou                     | (gains)                     |             |             | Movements          |                 | Transfers         | value           | gains                                  |  |
|  |       | as at         | -   | ncluded                   | (3                          | •           | · · ·       |                    | •               | ·····             | as at           | (losses) on                            |  |
|  |       | May 1         |     | in                        | Included                    |             |             |                    | Into            | Out of            | July 31         | instruments                            |  |
|  |       | 2015          |     | income1                   | in OCI                      | Purchases   | Issuances   | Other <sup>2</sup> | Level 3         | Level 3           | 2015            | still held <sup>3</sup>                |  |
| FINANCIAL LIABILITIES  |       |               |     |                           |                             |             | · · · · · · |                    |                 |                   |                 |  |  |
| Trading deposits   | \$    | 1,797         | \$  | (16) \$                   |                             | \$ -        | \$ 219      | \$ (163) \$        | - \$            | - \$              | 1,837           | \$ (21)                                |  |
| Derivatives <sup>₄</sup>   |       |               |     | •                         |                             |             |             |                    |                 |                   |                 |  |  |
| nterest rate contracts   |       | 98            |     | (7)                       | -                           | -           | -           | -                  | -               | -                 | 91              | (4)                                    |  |
| Foreign exchange contracts   |       | (12)          |     | 5                         | -                           | -           | -           | (1)                | -               | 5                 | (3)             | (2)                                    |  |
| Credit contracts   |       | -             |     | (4)                       | -                           | -           | -           | -                  | -               | -                 | (4)             | (4)                                    |  |
| Equity contracts   |       | 488           |     | (104)                     | -                           | (21)        | 44          | (17)               | -               | -                 | 390             | (104)                                  |  |
| Commodity contracts  |       | 4             |     | 6                         | -                           | -           | -           | (3)                | (1)             | -                 | 6               | 5                                      |  |
|  |       | 578           |     | (104)                     | -                           | (21)        | 44          | (21)               | (1)             | 5                 | 480             | (109                                   |  |
| Other financial liabilities  |       |               |     |                           |                             |             |             |                    |                 |                   |                 |  |  |
| designated at fair value   |       |               |     |                           |                             |             |             |                    |                 |                   |                 |  |  |
| through profit or loss   |       | 27            |     | (29)                      | -                           | -           | 33          | (25)               | -               | -                 | 6               | (30                                    |  |
| Obligations related to   |       |               |     |                           |                             |             |             |                    |                 |                   |                 |  |  |
| securities sold short  |       | 13            |     | -                         | -                           | (13)        | -           | 6                  | -               | -                 | 6               | -                                      |  |

on financial assets and liabilities are recognized in Net securities gains (losses), Trading income (loss), and Other income (loss) on the Interim Consolidated Statement of

<sup>2</sup> Consists of sales, settlements, and foreign exchange.
 <sup>3</sup> Changes in unrealized gains (losses) on available-for-sale securities are recognized in accumulated other comprehensive income.
 <sup>4</sup> As at July 31, 2015, consists of derivative assets of \$0.6 billion (May 1, 2015 – \$0.8 billion) and derivative liabilities of \$1.1 billion (May 1, 2015 – \$1.4 billion), which have been netted on this table for presentation purposes only.

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| (millions of Canadian dollars)                   |         |         |                     | alized and    |           |           |    |                    |         |                    |          | Change in               |
|--|---------|---------|---------------------|---------------|-----------|-----------|----|--------------------|---------|--------------------|----------|-------------------------|
|  |         | air     | unreal              | lized gains   |           |           |    |                    |         |                    | Fair     | unrealized              |
|  | va      |         |                     | (losses)      |           |           | M  | ovements           |         | Transfers          | value    | gains                   |
|  |         | at      | Included            |               |           |           |    |                    |         |                    | as at    | (losses) on             |
|  | Novembe |         | in<br>1             | Included      | <b>B</b>  | •         |    | 0112               | Into    | Out of             | July 31  | instruments             |
| FINANCIAL ASSETS                                 | 20      | 14      | income <sup>1</sup> | in OCI        | Purchases | Issuances |    | Other <sup>2</sup> | Level 3 | Level 3            | 2015     | still held <sup>3</sup> |
| Trading loans, securities,                       |         |         |                     |               |           |           |    |                    |         |                    |          |                         |
| and other  |         |         |                     |               |           |           |    |                    |         |                    |          |                         |
| Government and government-<br>related securities |         |         |                     |               |           |           |    |                    |         |                    |          |                         |
| Canadian government debt                         |         |         |                     |               |           |           |    |                    |         |                    |          |                         |
| Provinces  | \$      | - \$    | - \$                | -             | \$ -      | \$ -      | \$ | (6) \$             | 32 9    | 6 – \$             | 26       | \$ -                    |
| Other debt securities                            | •       | •       |                     |               | •         | •         | ·  | (-) -              |         |                    |          | •                       |
| Canadian issuers                                 |         | 20      | -                   | -             | 62        | -         |    | (64)               | 27      | (2)                | 43       | -                       |
| Other issuers                                    |         | 66      | (7)                 | -             | 51        | -         |    | (144)              | 227     | (11)               | 182      | 2                       |
| Equity securities                                |         |         | (.)                 |               | 01        |           |    | (144)              |         | ()                 | 102      | -                       |
| Common shares                                    |         | 4       | _                   | _             | 77        | _         |    | (81)               | _       | -                  | _        | _                       |
| Preferred shares                                 |         |         | -                   | _             | 24        | _         |    |                    | -       |                    | 24       | -                       |
| Retained interests                               |         | -<br>48 | 2                   |               |           |           |    | _<br>(10)          | -       | -                  | 24<br>40 | -                       |
| Retained Interests                               |         | -       |                     | -             | -         |           |    | · · /              | -       | - (42)             | 315      | (2)                     |
| Figure 1.1                                       | 1       | 38      | (5)                 | -             | 214       | -         |    | (305)              | 286     | (13)               | 315      | -                       |
| Financial assets designated                      |         |         |                     |               |           |           |    |                    |         |                    |          |                         |
| at fair value through                            |         |         |                     |               |           |           |    |                    |         |                    |          |                         |
| profit or loss                                   |         |         |                     |               |           |           |    |                    |         |                    |          |                         |
| Loans  |         | 5       | 1                   | -             | -         | -         |    | (5)                | -       | -                  | 1        | (3)                     |
|  |         | 5       | 1                   | -             | -         | -         |    | (5)                | -       | -                  | 1        | (3)                     |
| Available-for-sale securities                    |         |         |                     |               |           |           |    |                    |         |                    |          |                         |
| Government and government-                       |         |         |                     |               |           |           |    |                    |         |                    |          |                         |
| related securities                               |         |         |                     |               |           |           |    |                    |         |                    |          |                         |
| Canadian government debt                         |         |         |                     |               |           |           |    |                    |         |                    |          |                         |
| Provinces  | :       | 51      | 1                   | -             | -         | -         |    | -                  | -       | (52)               | -        | 1                       |
| Other OECD government                            |         |         |                     |               |           |           |    |                    |         |                    |          |                         |
| guaranteed debt                                  |         | 5       | -                   | -             | -         | -         |    | 2                  | -       | -                  | 7        | -                       |
| Other debt securities                            |         |         |                     |               |           |           |    |                    |         |                    |          |                         |
| Asset-backed securities                          |         | -       | -                   | (43)          | -         | -         |    | 42                 | 502     | -                  | 501      | (43)                    |
| Corporate and other debt                         |         | 19      | 2                   | 7             | -         | -         |    | (3)                | 243     | (119)              | 149      | 7                       |
| Equity securities                                |         |         |                     |               |           |           |    | . ,                |         |                    |          |                         |
| Common shares                                    | 1,3     | 03      | 63                  | 14            | 386       | -         |    | (75)               | -       | -                  | 1,691    | 14                      |
| Preferred shares                                 |         | 41      | (22)                | (10)          | -         | -         |    | (,                 | _       | -                  | 109      | (10)                    |
| Debt securities reclassified                     | •       | ••      | (/                  | ()            |           |           |    |                    |         |                    | . 50     | (10)                    |
| from trading                                     | 3       | 09      | 30                  | 22            | _         | -         |    | (67)               | 21      | (54)               | 261      | 22                      |
| nom adding                                       |         | 28 \$   | 74 \$               | (10)          |           | ¢ _       | \$ | (101) \$           | 766 \$  |                    | 2,718    |                         |
|  | ψ 1,0   | -0 P    | /+ P                | (10)          | ψ 300     | Ψ =       | φ  | (101) \$           | 100 3   | ν ( <u>22</u> 3) Φ | 2,110    | ψ (9)                   |
|  |         |         | Total re            | alized and    |           |           |    |                    |         |                    |          | Change in               |
|  | F       | air     |                     | zed losses    |           |           |    |                    |         |                    | Fair     | unrealized              |
|  | •       |         |                     | (and incoded) |           |           |    |                    |         | <b>T</b>           |          |                         |

|  |     | Fair                      | unre                                  | alized losses      |            |           |    |                    |                 |                   | Fai      |      | unrealized   |
|--|-----|---------------------------|---------------------------------------|--------------------|------------|-----------|----|--------------------|-----------------|-------------------|----------|------|--|
|  |     | value                     |                                       | (gains)            |            | •         | M  | ovements           |                 | Transfers         | value    | e    | gains  |
|  | Nov | as at<br>rember 1<br>2014 | Included<br>in<br>income <sup>1</sup> | Included<br>in OCI | Purchases  | Issuances |    | Other <sup>2</sup> | Into<br>Level 3 | Out of<br>Level 3 |          | l in | losses) on<br>struments<br>still held <sup>3</sup> |
| FINANCIAL LIABILITIES                                |     |                           |                                       |                    |            | -         |    |                    | ·               |                   |          |      |  |
| Trading deposits                                     | \$  | 1,631                     | \$<br>30                              | \$ –               | \$<br>- \$ | 687       | \$ | (511) \$           | - 9             | s –               | \$ 1,837 | \$   | 14   |
| Derivatives <sup>4</sup>                             |     |                           |                                       |                    |            | -         |    |                    |                 |                   |          |      |  |
| Interest rate contracts                              |     | 81                        | 9                                     | -                  | -          | -         |    | 1                  | -               | -                 | 91       |      | 10   |
| Foreign exchange contracts                           |     | (2)                       | (4)                                   | -                  | -          | -         |    | -                  | (3)             | 6                 | (3)      | )    | (2)  |
| Credit contracts                                     |     | -                         | (4)                                   | -                  | -          | -         |    | -                  | _               | -                 | (4       |      | (4)  |
| Equity contracts                                     |     | 504                       | (73)                                  | -                  | (74)       | 149       |    | (98)               | -               | (18)              | 390      |      | (75)   |
| Commodity contracts                                  |     | 4                         | 24                                    | -                  | -          | -         |    | (20)               | (2)             | _                 | 6        |      | 9  |
|  |     | 587                       | (48)                                  | -                  | (74)       | 149       |    | (117)              | (5)             | (12)              | 480      |      | (62)   |
| Other financial liabilities designated at fair value |     |                           |                                       |                    |            |           |    |                    |                 |                   |          |      |  |
| through profit or loss                               |     | 8                         | (34)                                  | -                  | -          | 70        |    | (38)               | -               | -                 | 6        |      | (38)   |
| Obligations related to<br>securities sold short      |     | 34                        | -                                     | -                  | (39)       | -         |    | 13                 | -               | (2)               | 6        |      | -  |

<sup>1</sup> Gains (losses) on financial assets and liabilities are recognized in Net securities gains (losses), Trading income (loss), and Other income (loss) on the Interim Consolidated Statement of Income.

<sup>2</sup> Consists of sales, settlements, and foreign exchange.

 <sup>3</sup> Changes in unrealized gains (losses) on available-for-sale securities are recognized in accumulated other comprehensive income.
 <sup>4</sup> As at July 31, 2015, consists of derivative assets of \$0.6 billion (November 1, 2014 – \$1.1 billion) and derivative liabilities of \$1.1 billion (November 1, 2014 – \$1.6 billion), which have been netted on this table for presentation purposes only.

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| Reconciliation of Changes in Fa                   | air Valu | ie for Level   |                     |                           |           |           |                    |         |           |                  |                            |
|---|----------|----------------|---------------------|---------------------------|-----------|-----------|--------------------|---------|-----------|------------------|----------------------------|
| (millions of Canadian dollars)                    |          |                |                     | alized and                |           |           |                    |         |           |                  | Change in                  |
|   |          | Fair           | unrea               | lized gains               |           | _         |                    |         |           | Fair             | unrealized                 |
|   |          | value          | he also de d        | (losses)                  |           |           | Novements          |         | Transfers | value            | gains                      |
|   |          | as at<br>May 1 | Included<br>in      | Included                  |           |           |                    | Into    | Out of    | as at<br>July 31 | (losses) on<br>instruments |
|   |          | 2014           | income <sup>1</sup> | in OCI                    | Purchases | Issuances | Other <sup>2</sup> | Level 3 | Level 3   | 2014             | still held <sup>3</sup>    |
| FINANCIAL ASSETS                                  |          |                |                     |                           |           |           |                    |         |           |                  |                            |
| Trading loans, securities,<br>and other           |          |                |                     |                           |           |           |                    |         |           |                  |                            |
| Other debt securities                             |          |                |                     |                           |           |           |                    |         |           |                  |                            |
| Canadian issuers                                  | \$       | 18 \$          | - \$                | -                         | \$2       | \$ - \$   | (10) \$            | 28 \$   | - \$      | 38               | \$ -                       |
| Other issuers                                     |          | 75             | 1                   | -                         | 15        | -         | (22)               | 5       | (1)       | 73               | (2)                        |
| Equity securities                                 |          |                |                     |                           |           |           |                    |         |           |                  |                            |
| Common shares                                     |          | -              | -                   | -                         | 156       | -         | -                  | -       | -         | 156              | -                          |
| Preferred shares                                  |          | -              | _                   | -                         | 6         | -         | -                  | -       | -         | 6                | -                          |
| Retained interests                                |          | 58             | 1 2                 | -                         |           | -         | (6)                | -       | -         | 53               | (2)                        |
| Financial assets designated                       |          | 151            | 2                   | -                         | 179       | _         | (38)               | 33      | (1)       | 326              | (4)                        |
| at fair value through<br>profit or loss           |          |                |                     |                           |           |           |                    |         |           |                  |                            |
| Loans   |          | 7              | 1                   | _                         | _         | _         | (2)                | _       | _         | 6                | (1)                        |
|   |          | 7              | 1                   | _                         |           |           | (2)                | _       | _         | 6                | (1)                        |
| Available-for-sale securities                     |          |                | ·                   |                           |           |           | (2)                |         |           |                  | (1)                        |
| Government and government-<br>related securities  |          |                |                     |                           |           |           |                    |         |           |                  |                            |
| Canadian government debt                          |          |                |                     |                           |           |           |                    |         |           |                  |                            |
| Provinces   |          | 186            | 1                   | -                         | -         | -         | -                  | -       | (100)     | 87               | 1                          |
| Other OECD government                             |          | 0              |                     |                           | 0         |           |                    |         |           | •                |                            |
| guaranteed debt                                   |          | 8              | -                   | -                         | 2         | -         | (4)                | -       | -         | 6                | -                          |
| Other debt securities<br>Corporate and other debt |          | 60             | 1                   |                           |           |           |                    |         | (41)      | 20               | 1                          |
| Equity securities                                 |          | 00             |                     |                           |           |           |                    |         | (41)      | 20               |                            |
| Common shares                                     |          | 1,204          | 3                   | 14                        | 49        | _         | (22)               | _       | _         | 1,248            | 14                         |
| Preferred shares                                  |          | 131            | _                   | 8                         | 6         | _         | -                  | _       | _         | 145              | 8                          |
| Debt securities reclassified                      |          |                |                     |                           |           |           |                    |         |           |                  |                            |
| from trading                                      |          | 292            | 4                   | 8                         | _         | -         | (3)                | -       | _         | 301              | 8                          |
|   | \$       | 1,881 \$       | 9 \$                | 30                        | \$ 57     | \$ - \$   | (29) \$            | - \$    | (141) \$  | 1,807            | \$ 32                      |
|   |          | Fair           |                     | ealized and<br>zed losses |           |           |                    |         |           | Fair             | Change in<br>unrealized    |
|   |          | value          |                     | (gains)                   |           |           | Novements          |         | Transfers | value            | losses                     |
|   |          | as at          | Included            |                           |           |           |                    |         |           | as at            | (gains) on                 |
|   |          | May 1          | in                  | Included                  |           |           |                    | Into    | Out of    | July 31          | instruments                |
|   |          | 2014           | income <sup>1</sup> | in OCI                    | Purchases | Issuances | Other <sup>2</sup> | Level 3 | Level 3   | 2014             | still held <sup>3</sup>    |
| FINANCIAL LIABILITIES                             |          |                |                     |                           |           |           |                    |         |           |                  |                            |
| Trading deposits                                  | \$       | 1,526 \$       | 33 \$               | -                         | \$ -      | \$ 191 \$ | (129) \$           | - \$    | (20) \$   | 1,601            | \$ 26                      |
| Derivatives <sup>4</sup>                          |          |                |                     |                           |           |           | 2                  |         |           |                  |                            |
| Interest rate contracts                           |          | 70             | 44                  | -                         | -         | -         | 3                  | -       | -         | 117              | 48                         |
| Foreign exchange contracts<br>Credit contracts    |          | (3)            | 1                   | -                         | _         | -         | -                  | -       | -         | (2)              | 2                          |
| Equity contracts                                  |          | 425            | - 77                | _                         | (26)      | 49        | (20)               | _       | _         |                  | -<br>77                    |
| Commodity contracts                               |          | 425            |                     | _                         | (20)      | 49        | (20)               | _       | -         | (4)              | 1                          |
|   |          | 485            | 122                 |                           | (26)      | 49        | (14)               | _       |           | 616              | 128                        |
| Other financial liabilities                       |          |                |                     | · · · · ·                 | (23)      |           |                    | · ·     |           | 0.0              | 120                        |
| designated at fair value                          |          |                |                     |                           |           |           |                    |         |           |                  |                            |
| through profit or loss                            |          | 15             | (17)                | _                         | -         | 25        | (11)               | _       | -         | 12               | (18)                       |
| Obligations related to                            | • •      | · · ·          | · · · ·             | • • • •                   | · · ·     | · ·       | · · · · ·          |         |           |                  | · · · · ·                  |
| securities sold short                             |          | 16             | -                   | -                         | (16)      | -         | 21                 | -       | -         | 21               | _                          |

<sup>1</sup> Gains (losses) on financial assets and liabilities are recognized in Net securities gains (losses), Trading income (loss), and Other income (loss) on the Interim Consolidated Statement of Income.

<sup>11</sup> Consists of sales, settlements, and foreign exchange.
 <sup>3</sup> Changes in unrealized gains (losses) on available-for-sale securities are recognized in accumulated other comprehensive income.
 <sup>4</sup> As at July 31, 2014, consists of derivative assets of \$1.1 billion (May 1, 2014 – \$1.0 billion) and derivative liabilities of \$1.7 billion (May 1, 2014 – \$1.5 billion), which have been netted on this table for presentation purposes only.

| Reconciliation of Changes in Fa<br>(millions of Canadian dollars)      |     |          |                     | ealized and             |              |           |               |                  |                  |         | Change in               |
|--|-----|----------|---------------------|-------------------------|--------------|-----------|---------------|------------------|------------------|---------|-------------------------|
| (  |     | Fair     |                     | alized gains            |              |           |               | Fair             |                  |         |                         |
|  |     | value    |                     | (losses)                |              |           | Movement      | s                | Transfers        | value   | gains                   |
|  |     | as at    | Included            |                         |              |           |               | -                |                  | as at   | (losses) on             |
|  | Nov | ember 1  | in                  | Included                |              |           |               | Into             | Out of           | July 31 | instruments             |
|  |     | 2013     | income <sup>1</sup> | in OCI                  |              | Issuances | Other         |                  | Level 3          | 2014    | still held <sup>3</sup> |
| FINANCIAL ASSETS   |     | 2010     | moonie              |                         | 1 di Olidooo | loouunoeo | Other         | 201010           | 201010           | 2014    |                         |
| Trading loans, securities,<br>and other                                |     |          |                     |                         |              |           |               |                  |                  |         |                         |
| Other debt securities  |     |          |                     |                         |              |           |               |                  |                  |         |                         |
| Canadian issuers   | \$  | 5 5      | s – \$              | _                       | \$ 9         | \$ –      | \$ (39        | ) \$ 63          | \$ - \$          | 38      | \$ –                    |
| Other issuers  | Ψ   | 84       | γ — φ<br>4          |                         | φ<br>134     | φ         | φ (80<br>(185 |                  | φ – φ<br>(1)     | 73      | φ<br>(3)                |
| Equity securities  |     | 04       | -                   |                         | 134          |           | (100          | i) 51            | (1)              | 15      | (3)                     |
| Common shares  |     | 15       |                     |                         | 156          |           | (15           | :)               | _                | 156     |                         |
|  |     | 15       | _                   | _                       |              | -         | (15           |                  |                  | 6       | -                       |
| Preferred shares   |     | -        | -                   | -                       | 60           | -         | (54           | <i>·</i>         | (2)              |         | -                       |
| Retained interests   |     | 67       | 4                   | -                       |              | -         | (18           |                  | _                | 53      | (6)                     |
|  |     | 171      | 8                   | -                       | 359          | -         | (311          | ) 102            | (3)              | 326     | (9)                     |
| Financial assets designated<br>at fair value through<br>profit or loss |     |          |                     |                         |              |           |               |                  |                  |         |                         |
| •  |     | 0        | 4                   |                         |              |           |               |                  |                  | 0       | (2)                     |
| Loans  |     | 9        | 1                   |                         | _            |           | (4            | 1                | _                | 6       | (3)                     |
|  |     | 9        | 1                   | -                       | -            | -         | (4            | -) –             | -                | 6       | (3)                     |
| Available-for-sale securities  |     |          |                     |                         |              |           |               |                  |                  |         |                         |
| Government and government-<br>related securities                       |     |          |                     |                         |              |           |               |                  |                  |         |                         |
| Canadian government debt   |     |          |                     |                         |              |           |               |                  |                  |         |                         |
| Provinces  |     | -        | 1                   | -                       | -            | -         | -             | - 186            | (100)            | 87      | 1                       |
| Other OECD government  |     |          |                     |                         |              |           |               |                  |                  |         |                         |
| guaranteed debt  |     | 8        | -                   | -                       | 2            | -         | (4            | -) -             | -                | 6       | -                       |
| Other debt securities  |     |          |                     |                         |              |           |               |                  |                  |         |                         |
| Corporate and other debt   |     | 19       | 1                   | 1                       | _            | -         | -             | - 40             | (41)             | 20      | 1                       |
| Equity securities  |     |          |                     |                         |              |           |               |                  |                  |         |                         |
| Common shares  |     | 1,215    | 7                   | 21                      | 79           | -         | (75           | 5) 1             | -                | 1,248   | 21                      |
| Preferred shares   |     | 136      | (6)                 | 8                       | 6            | -         |               | · _              | -                | 145     | 8                       |
| Debt securities reclassified   |     |          |                     |                         |              |           |               |                  |                  |         |                         |
| from trading   |     | 228      | 11                  | 29                      | _            | _         | (12           | 2) 46            | (1)              | 301     | 29                      |
|  | \$  | 1,606 \$ |                     |                         | \$ 87        | \$ –      |               |                  | \$ (142) \$      |         | \$ 60                   |
|  |     | Fair     | Total r             | ealized and ized losses |              | ·         |               | ,                |                  | Fair    | Change in unrealized    |
|  |     | value    |                     | (gains)                 |              |           | Movement      | s                | Transfers        | value   | losses                  |
|  |     | as at    | Included            | (9)                     |              |           |               | -                |                  | as at   | (gains) on              |
|  | Nov | ember 1  | in                  | Included                |              |           |               | Into             | Out of           | July 31 | instruments             |
|  |     | 2013     | income <sup>1</sup> | in OCI                  | Purchases    | Issuances | Other         |                  | Level 3          | 2014    | still held <sup>3</sup> |
| FINANCIAL LIABILITIES  |     |          |                     |                         |              | loouunooo | •             |                  | 201010           |         | our nora                |
| Trading deposits   | \$  | 1,396    | 67 \$               | -                       | \$ –         | \$ 510    | \$ (349       | 9)\$1            | \$ (24) \$       | 1,601   | \$ 61                   |
| Derivatives <sup>4</sup>   | Ŧ   | .,       | σ. φ                |                         |              |           |               | , <del>,</del> , | . <u>(</u> =., ψ | 1,001   | . 51                    |
| Interest rate contracts  |     | 58       | 58                  | _                       | _            | _         | -             |                  | 1                | 117     | 60                      |
| Foreign exchange contracts   |     | (1)      | - 58                | _                       | -            | -         | (2            |                  | _                | (2)     | 1                       |
| Credit contracts   |     | (1)      | - 1                 | _                       | -            | -         | (1            |                  | _                | (2)     | -                       |
| Equity contracts   |     | 392      | 162                 | -                       | (94)         | 170       | (127          |                  | _                |         | 161                     |
|  |     |          |                     |                         | . ,          |           |               | ,                |                  |         |                         |
| Commodity contracts  |     | (3)      | (8)                 |                         | -            |           | 3             |                  |                  | . (4)   | (5)                     |
|  |     | 446      | 213                 |                         | (94)         | 170       | (122          | 2) 2             | 1                | 616     | 217                     |
| Other financial liabilities  |     |          |                     |                         |              |           |               |                  |                  |         |                         |
| designated at fair value   |     |          |                     |                         |              |           |               |                  |                  |         |                         |
| through profit or loss   |     | 12       | (37)                | -                       | -            | 66        | (29           | )) —             | -                | 12      | (38)                    |

#### Obligations related to securities sold short

(10) <sup>1</sup> Gains (losses) on financial assets and liabilities are recognized in Net securities gains (losses), Trading income (loss), and Other income (loss) on the Interim Consolidated Statement of Income.

24

7

<sup>11</sup> Consists of sales, settlements, and foreign exchange.
 <sup>2</sup> Consists of sales, settlements, and foreign exchange.
 <sup>3</sup> Changes in unrealized gains (losses) on available-for-sale securities are recognized in accumulated other comprehensive income.
 <sup>4</sup> As at July 31, 2014, consists of derivative assets of \$1.1 billion (November 1, 2013 – \$1.0 billion) and derivative liabilities of \$1.7 billion (November 1, 2013 – \$1.4 billion), which have been netted on this table for presentation purposes only.

21

# VALUATION OF ASSETS AND LIABILITIES CLASSIFIED AS LEVEL 3

# Significant unobservable inputs in Level 3 positions

The following section discusses the significant unobservable inputs for Level 3 positions and assesses the potential effect that a change in each observable input may have on the fair value measurement.

## Price Equivalent

Certain financial instruments, mainly debt and equity securities, are valued using price equivalents when market prices are not available, with fair value measured by comparison with observable pricing data from instruments with similar characteristics. For debt securities, the price equivalent is expressed in points, and represents a percentage of the par amount, and prices at the lower end of the range are generally a result of securities that are written down. For equity securities, the price equivalent is based on a percentage of a proxy price. There may be wide ranges depending on the liquidity of the securities.

# Credit Spread

Credit spread is a significant input used in the valuation of many derivatives. It is the primary reflection of the creditworthiness of a counterparty and represents the premium or yield return above the benchmark reference that a bond holder would require in order to allow for the credit quality difference between the entity and the reference benchmark. An increase/(decrease) in credit spread will (decrease)/increase the value of financial instrument. Credit spread may be negative where the counterparty is more credit worthy than the benchmark against which the spread is calculated. A wider credit spread represents decreasing creditworthiness.

#### Prepayment Rate and Liquidation Rate

Expected future prepayment and liquidation rates are significant inputs for retained interests and represent the amount of unscheduled principal repayment. The prepayment rate and liquidation rate will be obtained from prepayment forecasts which are based on a number of factors such as historical prepayment rates for similar pool loans and the future economic outlook, considering factors including, but not limited to, future interest rates.

#### Correlation

The movements of inputs are not necessarily independent from other inputs. Such relationships, where material to the fair value of a given instrument, are captured via correlation inputs into the pricing models. The Bank includes correlation between the asset class, as well as across asset classes. For example, price correlation is the relationship between prices of equity securities in equity basket derivatives, and quanto correlation is the relationship between instruments which settle in one currency and the underlying securities which are denominated in another currency.

#### Implied Volatility

Implied volatility is the value of the volatility of the underlying instrument which, when input in an option pricing model, such as Black-Scholes, will return a theoretical value equal to the current market price of the option. Implied volatility is a forward-looking and subjective measure, and differs from historical volatility because the latter is calculated from known past returns of a security.

# Funding ratio

The funding ratio is a significant unobservable input required to value mortgage commitments issued by the Bank. The funding ratio represents an estimate of percentage of commitments that are ultimately funded by the Bank. The funding ratio is based on a number of factors such as observed historical funding percentages within the various lending channels and the future economic outlook, considering factors including, but not limited to, competitive pricing and fixed/variable mortgage rate gap. An increase/(decrease) in funding ratio will increase/(decrease) the value of the lending commitment in relationship to prevailing interest rates.

# Earnings Multiple, Discount Rate, and Liquidity Discount

Earnings multiple, discount rate, and liquidity discount are significant inputs used when valuing certain equity securities and certain retained interests. Earnings multiples are selected based on comparable entities and a higher multiple will result in a higher fair value. Discount rates are applied to cash flow forecasts to reflect time value of money and the risks associated with the cash flows. A higher discount rate will result in a lower fair value. Liquidity discounts may be applied as a result of the difference in liquidity between the comparable entity and the equity securities being valued.

## Currency Specific Swap Curve

The fair value of foreign exchange contracts is determined using inputs such as foreign exchange spot rates and swap curves. Generally swap curves are observable, but there may be certain durations or currency specific foreign exchange spot and currency specific swap curves that are not observable.

#### Dividend Yield

Dividend yield is a key input for valuing equity contracts and is generally expressed as a percentage of the current price of the stock. Dividend yields can be derived from the repo or forward price of the actual stock being fair valued. Spot dividend yields can also be obtained from pricing sources, if it can be demonstrated that spot yields are a good indication of future dividends.

#### Inflation Rate Swap Curve

The fair value of inflation rate swap contracts is a swap between the interest rate curve and the inflation Index. The inflation rate swap spread is not observable and is determined using proxy inputs such as inflation index rates and Consumer Price Index (CPI) bond yields. Generally swap curves are observable; however, there may be instances where certain specific swap curves are not observable.

# Valuation techniques and inputs used in the fair value measurement of Level 3 assets and liabilities

The following tables present the Bank's assets and liabilities recognized at fair value and classified as Level 3, together with the valuation techniques used to measure fair value, the significant inputs used in the valuation technique that are considered unobservable, and a range of values for those unobservable inputs. The range of values represents the highest and lowest inputs used in calculating the fair value.

# Valuation Techniques and Inputs Used in the Fair Value Measurement of Level 3 Assets and Liabilities

(millions of Canadian dollars, except as noted)

|  |              |                     |                      |                                  |       | hulv  | 31, 2015         |
|--|--------------|---------------------|----------------------|----------------------------------|-------|-------|------------------|
|  |              |                     |                      | Significant                      |       | July  | 31, 2015         |
|  | E a la malma | Fair value          | Valuation            |                                  | 1     |       |                  |
|  | Fair value   | Fair value          | Valuation            | unobservable                     | Lower | Upper | 11               |
| • · · ·                                | assets       | liabilities         | technique            | inputs (Level 3)                 | range | range | Unit             |
| Government and government-             | • • • •      | • • 1               | •• • • • • •         |                                  |       |       | • •              |
| related securities                     | \$ 33        | \$ n/a <sup>1</sup> | Market comparable    | Bond price equivalent            | 53    | 135   | points           |
| Other debt securities                  | 1,136        | n/a                 | Market comparable    | Bond price equivalent            | -     | 132   | points           |
|  |              |                     | Market comparable    | New issue price                  | 100   | 100   | %                |
| Equity securities <sup>2</sup>         | 462          | n/a                 | Market comparable    | New issue price                  | 100   | 100   | %                |
|  |              |                     | Discounted cash flow | Discount rate                    | 8     | 23    | %                |
|  |              |                     | EBITDA multiple      | Earnings multiple                | 5x    | 22x   |                  |
|  |              |                     | Market comparable    | Price equivalent                 | 51    | 118   | %                |
|  |              |                     |                      |                                  |       |       |                  |
| Retained interests                     | 40           | n/a                 | Discounted cash flow | Prepayment and liquidation rates | -     | _     | %                |
|  |              |                     |                      | Discount rates                   | 267   | 360   | bps <sup>3</sup> |
| Other financial assets designated      |              |                     |                      |                                  |       |       |                  |
| at fair value through profit or loss   | 1            | n/a                 | Market comparable    | Bond price equivalent            | 101   | 101   | points           |
| Derivatives                            |              |                     |                      |                                  |       |       |                  |
| Interest rate contracts                | -            | 91                  | Swaption model       | Currency specific volatility     | 17    | 330   | %                |
|  |              |                     | Discounted cash flow | Inflation rate swap curve        | 1     | 2     | %                |
| Foreign exchange contracts             | 23           | 20                  | Option model         | Currency specific volatility     | 7     | 14    | %                |
| Credit contracts                       | 4            | -                   | Discounted cash flow | Credit spread                    | 6     | 70    | bps <sup>3</sup> |
| Equity contracts                       | 584          | 974                 | Option model         | Price correlation                | 7     | 89    | %                |
| 1                                      |              |                     |                      | Quanto correlation               | (40)  | 17    | %                |
|  |              |                     |                      | Dividend yield                   | -     | 14    | %                |
|  |              |                     |                      | Equity volatility                | 10    | 76    | %                |
| Commodity contracts                    | 3            | 9                   | Option model         | Quanto correlation               | (45)  | (25)  | %                |
| contracts                              | Ū            | Ū                   | option model         | Swaption correlation             | 14    | 36    | %                |
|  |              |                     |                      | ·                                |       |       |                  |
| Trading deposits                       | n/a          | 1,837               | Option model         | Price correlation                | 6     | 98    | %                |
|  |              |                     |                      | Quanto correlation               | (40)  | 18    | %                |
|  |              |                     |                      | Dividend yield                   | -     | 14    | %                |
|  |              |                     |                      | Equity volatility                | 11    | 77    | %                |
|  |              |                     | Swaption model       | Currency specific volatility     | 17    | 330   | %                |
| Other financial liabilities designated |              |                     |                      |                                  |       |       |                  |
| at fair value through profit or loss   | n/a          | 6                   | Option model         | Funding ratio                    | 1     | 72    | %                |
| Obligations related to securities      |              |                     |                      |                                  |       |       |                  |
| sold short                             | n/a          | 6                   | Market comparable    | New issue price                  | 100   | 100   | %                |

<sup>1</sup> Not applicable.
<sup>2</sup> As at July 31, 2015, common shares exclude the fair value of Federal Reserve Stock and Federal Home Loan Bank stock of \$1.4 billion (October 31, 2014 – \$1.0 billion) which are redeemable by the issuer at cost which approximates fair value. These securities cannot be traded in the market, hence, these securities have not been subjected to the sensitivity analysis.

<sup>3</sup> Basis points.

As at

# Valuation Techniques and Inputs Used in the Fair Value Measurement of Level 3 Assets and Liabilities<sup>1</sup>

| (millions of Canadian dollars, except as no | oted)      |             |                      |                                  |          |         | As at            |
|---|------------|-------------|----------------------|----------------------------------|----------|---------|------------------|
|   |            |             |                      |                                  |          | October | 31, 2014         |
|   |            |             |                      | Significant                      |          |         |                  |
|   | Fair value | Fair value  | Valuation            | unobservable                     | Lower    | Upper   |                  |
|   | assets     | liabilities | technique            | inputs (Level 3)                 | range    | range   | Unit             |
| Government and government-                  |            |             |                      |                                  |          |         |                  |
| related securities                          | \$ 56 \$   | \$ n/a²     | Market comparable    | Bond price equivalent            | 100      | 101     | points           |
|   |            |             |                      |                                  |          |         |                  |
| Other debt securities                       | 414        | n/a         | Market comparable    | Bond price equivalent            | -        | 132     | points           |
| Equity securities <sup>3</sup>              | 476        | n/a         | Market comparable    | New issue price                  | 100      | 100     | %                |
|   |            |             | Discounted cash flow | Discount rate                    | 1        | 23      | %                |
|   |            |             | EBITDA multiple      | Earnings multiple                | 5.3x     | 25x     |                  |
|   |            |             | Market comparable    | Price equivalent                 | 78       | 118     | %                |
|   |            |             |                      |                                  |          |         |                  |
| Retained interests                          | 48         | n/a         | Discounted cash flow | Prepayment and liquidation rates | _        | 10      | %                |
|   |            |             |                      | Discount rates                   | 326      | 427     | bps <sup>4</sup> |
|   |            |             |                      |                                  |          |         |                  |
| Other financial assets designated           |            |             |                      |                                  |          |         |                  |
| at fair value through profit or loss        | 5          | n/a         | Market comparable    | Bond price equivalent            | 105      | 105     | points           |
|   | -          |             |                      |                                  |          |         | P                |
| Derivatives                                 |            |             |                      |                                  |          |         |                  |
| Interest rate contracts                     | -          | 81          | Swaption model       | Currency specific volatility     | 8        | 188     | %                |
|   |            | 0.          | Discounted cash flow | Inflation rate swap curve        | 1        | 2       | %                |
|   |            |             | Discounted such new  |                                  |          | -       | 70               |
| Foreign exchange contracts                  | 16         | 14          | Option model         | Currency specific volatility     | 6        | 18      | %                |
| 5 5   |            |             |                      |                                  |          |         |                  |
| Credit contracts                            | -          | _           | Discounted cash flow | Credit spread                    | 5        | 103     | bps <sup>4</sup> |
|   |            |             |                      |                                  |          |         |                  |
| Equity contracts                            | 1,033      | 1,537       | Option model         | Price correlation                | 14       | 85      | %                |
|   |            |             |                      | Quanto correlation               | (40)     | 17      | %                |
|   |            |             |                      | Dividend yield                   | · -      | 11      | %                |
|   |            |             |                      | Equity volatility                | 11       | 80      | %                |
|   |            |             |                      |                                  |          |         |                  |
| Commodity contracts                         | 2          | 6           | Option model         | Quanto correlation               | (45)     | (25)    | %                |
|   | _          | -           |                      | Swaption correlation             | 34       | 46      | %                |
|   |            |             |                      | enaption conclution              | •••      | 10      | ,.               |
| Frading deposits                            | n/a        | 1.631       | Option model         | Price correlation                | _        | 98      | %                |
|   | 1.04       | 1,001       | e pilon model        | Quanto correlation               | (45)     | 18      | %                |
|   |            |             |                      | Dividend vield                   | (40)     | 11      | %                |
|   |            |             |                      |                                  |          |         |                  |
|   |            |             | Compation model      | Equity volatility                | 10       | 68      | %                |
| Nikan financial liabiliting design stad     |            |             | Swaption model       | Currency specific volatility     | 8        | 188     | %                |
| Other financial liabilities designated      | ,          | •           |                      | Europe and                       | <u> </u> | 70      | C/               |
| at fair value through profit or loss        | n/a        | 8           | Option model         | Funding ratio                    | 3        | 72      | %                |
|   |            |             |                      |                                  |          |         |                  |
| Obligations related to securities           |            | <b>.</b> .  | •• • • • • • • •     |                                  |          |         |                  |
| sold short                                  | n/a        | 34          | Market comparable    | New issue price                  | 100      | 100     | %                |

 <sup>1</sup> Certain comparative amounts have been restated to conform with the presentation adopted in the current period.
 <sup>2</sup> Not applicable.
 <sup>3</sup> As at October 31, 2014, common shares exclude the fair value of Federal Reserve Stock and Federal Home Loan Bank stock of \$1.0 billion (October 31, 2013 – \$0.9 billion) which are redeemable by the issuer at cost which approximates fair value. These securities cannot be traded in the market, hence, these securities have not been subjected to the sensitivity analysis. <sup>4</sup> Basis points.

The following table summarizes the potential effect of using reasonably possible alternative assumptions for financial assets and financial liabilities held, as at July 31, 2015, and October 31, 2014, that are classified in Level 3 of the fair value hierarchy. For interest rate derivatives, the Bank performed a sensitivity analysis on the unobservable implied volatility. For credit derivatives, sensitivity was calculated on unobservable credit spreads using assumptions derived from the underlying bond position credit spreads. For equity derivatives, the sensitivity was calculated by using reasonably possible alternative assumptions by shocking dividends by 5%, correlation by 10%, or the price of the underlying equity instrument by 10% and volatility from (13)% to 33%. For trading deposits, the sensitivity was calculated by varying unobservable inputs which may include volatility, credit spreads, and correlation.

#### Sensitivity Analysis of Level 3 Financial Assets and Liabilities

| (millions of Canadian dollars)  |     |           |                |      |             | As at         |
|---|-----|-----------|----------------|------|-------------|---------------|
|   |     |           | July 31, 201   | 5    | Octo        | ber 31, 2014  |
|   |     | Impac     | t to net asset | s    | Impact      | to net assets |
|   | Dec | rease in  | Increase in    | n    | Decrease in | Increase in   |
|   | fa  | air value | fair value     | е    | fair value  | fair value    |
| FINANCIAL ASSETS  |     |           |                |      |             |               |
| Trading loans, securities, and other  |     |           |                |      |             |               |
| Other debt securities   |     |           |                |      |             |               |
| Canadian issuers  | \$  | 1         | \$             | 1\$  | - \$        | -             |
| Equity securities   |     |           |                |      |             |               |
| Common shares   |     | -         |                | -    | -           | -             |
| Preferred shares  |     | 1         |                | 1    | -           | -             |
| Retained interests  |     | 3         | -              | -    | 3           | -             |
|   |     | 5         | :              | 2    | 3           | -             |
| Derivatives   |     |           |                |      |             |               |
| Equity contracts  |     | 30        | 3              | 8    | 21          | 22            |
|   |     | 30        | 3              | 8    | 21          | 22            |
| Available-for-sale securities   |     |           |                |      |             |               |
| Other debt securities   |     |           |                |      |             |               |
| Asset-backed securities   |     | -         |                | -    | -           | -             |
| Corporate and other debt  |     | 3         |                | 1    | 2           | -             |
| Equity securities   |     |           |                |      |             |               |
| Common shares   |     | 55        | 1              | 8    | 54          | 20            |
| Preferred shares  |     | 6         |                | 6    | 8           | 8             |
| Debt securities reclassified from trading                                   |     | 5         |                | 5    | 4           | 4             |
|   |     | 69        | 3              | 0    | 68          | 32            |
| FINANCIAL LIABILITIES   |     |           |                |      |             |               |
| Trading deposits  |     | 15        | 1              | 8    | 6           | 10            |
| Derivatives   |     |           |                |      |             |               |
| Interest rate contracts   |     | 27        | 1              | 7    | 20          | 16            |
| Equity contracts  |     | 59        | 4              | 8    | 32          | 31            |
|   |     | 86        | 6              | 5    | 52          | 47            |
| Other financial liabilities designated at fair value through profit or loss |     | 1         |                | 1    | 1           | 1             |
| Total   | \$  | 206       | \$ 15          | 4 \$ | 151 \$      | 112           |

The best evidence of a financial instrument's fair value at initial recognition is its transaction price unless the fair value of the instrument is evidenced by comparison with other observable current market transactions in the same instrument (that is, without modification or repackaging) or based on a valuation technique whose variables include only data from observable markets. Consequently, the difference between the fair value using other observable current market transactions or a valuation technique and the transaction price results in an unrealized gain or loss at initial recognition.

The difference between the transaction price at initial recognition and the value determined at that date using a valuation technique is not recognized in income until the non-observable inputs in the valuation technique used to value the instruments become observable. The following table summarizes the aggregate difference yet to be recognized in net income due to the difference between the transaction price and the amount determined using valuation techniques with non-observable market inputs at initial recognition.

| (millions of Canadian dollars)   | <br>For the nine m | onths ended |
|--|--------------------|-------------|
|  | <br>July 31        | July 31     |
|  | 2015               | 2014        |
| Balance as at beginning of period  | \$<br>33 \$        | 41          |
| New transactions   | 35                 | 37          |
| Recognized in the Interim Consolidated Statement of Income during the period | (33)               | (40)        |
| Balance as at end of period  | \$<br>35 \$        | 38          |

## FINANCIAL ASSETS AND LIABILITIES DESIGNATED AT FAIR VALUE

#### Loans Designated at Fair Value through Profit or Loss

Certain business and government loans held within a trading portfolio or economically hedged with derivatives are designated at fair value through profit or loss if the relevant criteria are met. The fair value of loans designated at fair value through profit or loss was \$1 million as at July 31, 2015 (October 31, 2014 – \$5 million), which represents their maximum credit exposure.

These loans are managed within risk limits that have been approved by the Bank's risk management group and are hedged for credit risk with credit derivatives.

### Securities Designated at Fair Value through Profit or Loss

Certain securities that support insurance reserves within certain of the Bank's insurance subsidiaries have been designated at fair value through profit or loss. The actuarial valuation of the insurance reserve is measured using a discount factor which is based on the yield of the supporting invested assets, with changes in the

discount factor being recognized in the Interim Consolidated Statement of Income. By designating the securities at fair value through profit or loss, the unrealized gain or loss on the securities is recognized in the Interim Consolidated Statement of Income in the same period as a portion of the income or loss resulting from changes to the discount rate used to value the insurance liabilities.

In addition, certain government and government-insured securities have been combined with derivatives to form economic hedging relationships. These securities are being held as part of the Bank's overall interest rate risk management strategy and have been designated at fair value through profit or loss. The derivatives are carried at fair value, with the change in fair value recognized in non-interest income.

### Securitization Liabilities at Fair Value

Securitization liabilities at fair value include securitization liabilities classified as trading and those designated at fair value through profit or loss. The fair value of a financial liability incorporates the credit risk of that financial liability. The holders of the securitization liabilities are not exposed to credit risk of the Bank and accordingly, changes in the Bank's own credit do not impact the determination of fair value.

As at July 31, 2015, the Bank had no outstanding securitization liabilities designated at fair value through profit or loss as the remaining securitization liabilities matured during the second quarter of 2015. As at October 31, 2014, the amount that the Bank would be contractually required to pay at maturity for all securitization liabilities designated at fair value through profit or loss was \$8 million less than the carrying amount.

### Other Liabilities Designated at Fair Value through Profit or Loss

Certain deposits and loan commitments issued to customers to provide a mortgage at a fixed rate have been designated at fair value through profit or loss. These deposits and commitments are economically hedged with derivatives and other financial instruments where the changes in fair value are recognized in non-interest income. The designation of these deposits and loan commitments at fair value through profit or loss eliminates an accounting mismatch that would otherwise arise.

The contractual maturity amounts for the deposits designated at fair value through profit or loss were \$7 million less than the carrying amount as at July 31, 2015 (October 31, 2014 – \$5 million less than the carrying amount). As at July 31, 2015, the fair value of deposits designated at fair value through profit or loss includes \$1 million of the Bank's own credit risk (October 31, 2014 – \$5 million).

Due to the short-term nature of the loan commitments, changes in the Bank's own credit do not have a significant impact on the determination of fair value.

### Income (Loss) from Changes in Fair Value of Financial Assets and Liabilities Designated at Fair Value through Profit or Loss

During the three and nine months ended July 31, 2015, the income (loss) representing net changes in the fair value of financial assets and liabilities designated at fair value through profit or loss was \$(13) million and \$17 million, respectively, (three and nine months ended July 31, 2014 – \$18 million and \$43 million, respectively).

# NOTE 4: SECURITIES

### **RECLASSIFICATION OF CERTAIN DEBT SECURITIES – TRADING TO AVAILABLE-FOR-SALE**

During 2008, the Bank changed its trading strategy with respect to certain debt securities as a result of deterioration in markets and severe dislocation in the credit market. These debt securities were initially recorded as trading securities measured at fair value with any changes in fair value as well as any gains or losses realized on disposal recognized in trading income. Since the Bank no longer intended to actively trade in these debt securities, the Bank reclassified these debt securities from trading to available-for-sale effective August 1, 2008.

The fair value of the reclassified debt securities was \$480 million as at July 31, 2015 (October 31, 2014 – \$646 million). For the three and nine months ended July 31, 2015, net interest income of \$6 million and \$21 million after tax, respectively (three and nine months ended July 31, 2014 – \$10 million and \$31 million after tax, respectively), was recorded relating to the reclassified debt securities. The decrease in fair value of these securities during the three months ended July 31, 2015, of \$24 million after tax and the decrease in fair value of these securities during the nine months ended July 31, 2015, of \$19 million after tax, respectively (three and nine months ended July 31, 2014 – decrease of \$11 million and \$15 million after tax, respectively), was recorded in other comprehensive income. Had the Bank not reclassified these debt securities, the change in the fair value of these debt securities would have been included as part of trading income, the impact of which would have resulted in a decrease in net income for the three months ended July 31, 2014 – decrease of \$11 million after tax (three and nine months ended July 31, 2015, of \$24 million after tax and a decrease in net income for the nine months ended July 31, 2015, of \$19 million after tax (three and nine months ended July 31, 2014 – decrease of \$11 million after tax, respectively). During the three and nine months ended July 31, 2015, reclassified debt securities with a fair value of \$32 million and \$282 million, respectively, (three and nine months ended July 31, 2014 – \$50 million and \$266 million, respectively), were sold or matured, and \$4 million and \$12 million after tax was recorded in net securities gains during the three and nine months ended July 31, 2015, respectively (three and nine months ended July 31, 2014 – \$10 million after tax, respectively). Were sold or matured, and \$4 million and \$12 million after tax was recorded in net securities gains during the three and nine months ended July 31, 2015, respectively (three and nine

### RECLASSIFICATIONS OF CERTAIN DEBT SECURITIES FROM AVAILABLE-FOR-SALE TO HELD-TO-MATURITY

The Bank has reclassified certain debt securities from available-for-sale to held-to-maturity. For these debt securities, the Bank's strategy is to earn the yield to maturity to aid in prudent capital management under Basel III. These debt securities were previously recorded at fair value, with changes in fair value recognized in other comprehensive income. Subsequent to the date of reclassification, the net unrealized gain or loss recognized in accumulated other comprehensive income is amortized to interest income over the remaining life of the reclassified debt securities using the effective interest rate method (EIRM). The reclassifications are non-cash transactions that are excluded from the Interim Consolidated Statement of Cash Flows.

The Bank has completed the following reclassifications.

| (millions of Canadian do             | iiais, |                        | cu) |               | J  | uly 31, 2015      | <br>              | Octo | ber 31, 2014      | As a   | it the | e reo | classification date                       |
|--------------------------------------|--------|------------------------|-----|---------------|----|-------------------|-------------------|------|-------------------|--|--------|-------|---|
| Reclassification Date                |        | Amount<br>reclassified |     | Fair<br>value |    | Carrying<br>value | <br>Fair<br>value | -    | Carrying<br>value | Weighted-Average<br>effective interest<br>rate |        |       | Undiscounted<br>recoverable<br>cash flows |
| March 1, 2013                        | \$     | 11,084                 | \$  | 4,389         | \$ | 4,356             | \$<br>6,845       | \$   | 6,805             | 1.8  | %      | \$    | 11,341                                    |
| September 23, 2013                   |        | 9,854                  |     | 9,738         |    | 9,660             | 9,790             |      | 9,728             | 1.9  |        |       | 10,742                                    |
| November 1, 2013                     |        | 21,597                 |     | 23,760        |    | 23,726            | 21,949            |      | 21,863            | 1.1  |        |       | 24,519                                    |
| Other reclassifications <sup>1</sup> |        | 2,615                  |     | 2,704         |    | 2,727             | -                 |      | -                 | 3.1  |        |       | 2,989                                     |

<sup>1</sup> Represents reclassifications completed during the second quarter of 2015. The change in fair value of these securities recorded in other comprehensive income for the three and nine months ended July 31, 2015, was nil and an increase of \$28 million, respectively (three and nine months ended July 31, 2014 – nil).

Had the Bank not reclassified these debt securities, the change in the fair value recognized in other comprehensive income for these debt securities would have been a decrease of \$129 million and a decrease of \$102 million, respectively, during the three and nine months ended July 31, 2015 (three and nine months ended July 31, 2014 – an increase of \$3 million and \$38 million, respectively). After the reclassification, the debt securities contributed the following amounts to net income.

| (millions of Canadian dollars)           | _  | For the th    | ree months ended |               | For the | e nine months ended |
|--|----|---------------|------------------|---------------|---------|---------------------|
|  |    | July 31, 2015 | July 31, 2014    | July 31, 2015 |         | July 31, 2014       |
| Net interest income <sup>1</sup>         | \$ | 137 \$        | 131 \$           | 396           | \$      | 413                 |
| Net income before income taxes           |    | 137           | 131              | 396           |         | 413                 |
| Provision for (recovery of) income taxes |    | 51            | 47               | 145           |         | 146                 |
| Net income                               | \$ | 86 \$         | 84 <b>\$</b>     | 251           | \$      | 267                 |

<sup>1</sup> Includes amortization of net unrealized gains of \$6 million and \$30 million, respectively, during the three and nine months ended July 31, 2015 (three and nine months ended July 31, 2014 – net unrealized gains of \$26 million and \$66 million, respectively), associated with these reclassified held-to-maturity securities that is presented as Reclassification to earnings of net gains in respect of available-for-sale securities on the Interim Consolidated Statement of Comprehensive Income. The impact of this amortization on net interest income is offset by the amortization of the corresponding net reclassification premium on these debt securities.

#### Unrealized Securities Gains (Losses)

The following table summarizes the unrealized gains and losses as at July 31, 2015, and October 31, 2014.

### Unrealized Securities Gains (Losses)

(millions of Canadian dollars)

July 31, 2015 October 31, 2014 Cost/ Gross Gross Cost/ Gross Gross Fair amortized unrealized unrealized Fair amortized unrealized unrealized cosť (losses) cost value gains value gains (losses) Available-for-sale securities Government and government-related securities Canadian government debt Federal \$ 13,674 \$ 52 \$ (14) \$ 13,712 \$ 8 3 5 \$ 50 \$ (1) \$ 8 4 0 4 Provinces 6,562 31 (7) 6,586 4,518 29 (2) 4,545 U.S. federal, state, municipal governments, and 12,300 (30) 12,482 11,950 208 (28) agencies debt 212 12,130 Other OECD government guaranteed debt 9,201 18 (12)9,207 3,313 11 (2) 3,322 Mortgage-backed securities 90 4.111 3,256 50 3,306 4.021 45,758 403 (63) 46,098 31,392 348 (33) 31,707 Other debt securities Asset-backed securities 16.997 54 (62) 16.989 18.831 84 18.903 (12)Non-agency collateralized mortgage obligation portfolio 2.871 6 (14) 2,863 1,713 9 1,722 Corporate and other debt 8.920 88 (39) 8,969 8.008 117 (26)8,099 28,821 28,552 210 28,788 148 (115)(38)28,724 Equity securities 131 2.055 131 (13) Common shares 1,942 (18)1,642 1 760 Preferred shares 127 6 (1) 132 153 18 171 2,069 137 2,187 1,795 149 (13)1,931 (19) Debt securities reclassified from trading 443 37 480 596 55 (5) 646 Total available-for-sale securities \$ 77,058 \$ 725 \$ (197) \$ 77,586 \$ 62,335 \$ 762 \$ (89) \$ 63,008 Held-to-maturity securities Government and government-related securities Canadian government debt Federal \$ 933 \$ 22 \$ - \$ 955 \$ - \$ - \$ - \$ U.S. federal, state, municipal governments, and (40) agencies debt 19.456 234 19.650 18 792 143 (56) 18 879 Other OECD government guaranteed debt 23,914 198 24,109 15,327 167 15,492 (3) (2)44,303 454 44,714 34,119 310 (58)34,371 (43) Other debt securities Asset-backed securities 19,624 60 (47) 19.637 17,933 85 (4)18,014 Non-agency collateralized mortgage obligation 3.864 (34) 3.831 610 606 portfolio 1 (4)Other issuers 5,870 43 (2) 5,911 4.315 38 (18)4,335 (26) 29,358 104 (83) 29,379 22,858 123 22.955 Total held-to-maturity securities 73,661 558 (126) 74,093 56,977 433 57,326 (84) Total securities \$ 150,719 \$ 1,283 (323) \$ 151,679 \$ 119,312 1,195 \$ (173) \$ 120,334

<sup>1</sup> Includes the foreign exchange translation of amortized cost balances at the period-end spot rate.

As at

### Net Securities Gains (Losses)

| (millions of Canadian dollars)             | For the ti | nree r | months ended    | For the nine    | ə moi | nths ended      |
|--|------------|--------|-----------------|-----------------|-------|-----------------|
|  | July<br>20 |        | July 31<br>2014 | July 31<br>2015 |       | July 31<br>2014 |
| Net realized gains (losses)                |            |        |                 |                 |       |                 |
| Available-for-sale securities              | \$         | 20 \$  | 5 22            | \$<br>96        | \$    | 163             |
| Impairment losses                          |            |        |                 |                 |       |                 |
| Available-for-sale securities <sup>1</sup> |            | (6)    | (2)             | (28)            |       | (10)            |
| Total                                      | \$         | 14 9   | <u> </u>        | \$<br>68        | \$    | 153             |

<sup>1</sup>None of the impairment losses for the three and nine months ended July 31, 2015 (three and nine months ended July 31, 2014 – nil), related to debt securities in the reclassified portfolio as described in the Reclassification of Certain Debt Securities – Trading to Available-for-sale section of the Note.

### NOTE 5: LOANS, IMPAIRED LOANS, AND ALLOWANCE FOR CREDIT LOSSES

The following table presents the Bank's loans, impaired loans, and related allowance for loan losses.

#### Loans, Impaired Loans, and Allowance for Loan Losses

| (millions of Canadian dollars)                      |               |    |          |              | Gr | oss loans |              |    |              | 1  | Allowance fo | or I | loan losses <sup>1</sup> |      |             |
|---|---------------|----|----------|--------------|----|-----------|--------------|----|--------------|----|--------------|------|--------------------------|------|-------------|
|   | Neither       |    |          |              |    |           |              |    | Individually |    | Incurred     |      | Total                    |      |             |
|   | past due      |    | Past due |              |    |           | Counter-     | i  | nsignificant |    | but not      |      | allowance                |      |             |
|   | nor           |    | but not  |              |    |           | party        |    | impaired     |    | identified   |      | for loan                 |      | Net         |
|   | <br>impaired  |    | impaired | <br>Impaired |    | Total     | <br>specific |    | loans        | cr | redit losses |      | losses                   |      | loans       |
|   |               |    |          |              |    |           |              |    | _            |    |              |      | As at                    | Jul  | y 31, 2015  |
| Residential mortgages <sup>2,3,4</sup>              | \$<br>204,771 | \$ | 2,251    | \$<br>802    | \$ | 207,824   | \$<br>-      | \$ | 5 47         | \$ | 59           | \$   | 5 106                    | \$   | 207,718     |
| Consumer instalment and other personal <sup>5</sup> | 127,049       |    | 5,837    | 1,120        |    | 134,006   | -            |    | 124          |    | 606          |      | 730                      |      | 133,276     |
| Credit card   | 25,166        |    | 1,612    | 269          |    | 27,047    | -            |    | 195          |    | 869          |      | 1,064                    |      | 25,983      |
| Business and government <sup>2,3,4</sup>            | 156,991       |    | 1,401    | 886          |    | 159,278   | 149          |    | 30           |    | 877          |      | 1,056                    |      | 158,222     |
|   | \$<br>513,977 | \$ | 11,101   | \$<br>3,077  | \$ | 528,155   | \$<br>149    | \$ | 396          | \$ | 2,411        | \$   | 5 2,956                  | \$   | 525,199     |
| Debt securities classified as loans                 |               |    |          |              |    | 2,297     | 239          |    | -            |    | 57           |      | 296                      |      | 2,001       |
| Acquired credit-impaired loans                      |               |    |          |              |    | 1,520     | <br>7        |    | 85           |    | -            |      | 92                       |      | 1,428       |
| Total   |               |    |          |              | \$ | 531,972   | \$<br>395    | \$ | 6 481        | \$ | 2,468        | \$   | 3,344                    | \$   | 528,628     |
|   |               |    |          |              |    |           |              |    |              |    |              |      | As at Oc                 | tobe | er 31, 2014 |
| Residential mortgages <sup>2,3,4</sup>              | \$<br>195,466 | \$ | 2,242    | \$<br>752    | \$ | 198,460   | \$<br>-      | \$ | 5 22         | \$ | 48           | \$   | 5 70                     | \$   | 198,390     |
| Consumer instalment and other personal <sup>5</sup> | 116,971       |    | 5,406    | 853          |    | 123,230   | -            |    | 110          |    | 577          |      | 687                      |      | 122,543     |
| Credit card   | 23,576        |    | 1,694    | 294          |    | 25,564    | -            |    | 199          |    | 801          |      | 1,000                    |      | 24,564      |
| Business and government <sup>2,3,4</sup>            | 128,242       |    | 1,201    | <br>832      |    | 130,275   | 134          |    | 22           |    | 746          |      | 902                      |      | 129,373     |
|   | \$<br>464,255 | \$ | 10,543   | \$<br>2,731  | \$ | 477,529   | \$<br>134    | \$ | 353          | \$ | 2,172        | \$   | 2,659                    | \$   | 474,870     |
| Debt securities classified as loans                 |               |    |          |              |    | 2,695     | 213          |    | -            |    | 59           |      | 272                      |      | 2,423       |
| Acquired credit-impaired loans                      |               |    |          |              |    | 1,713     | 8            |    | 89           |    | _            |      | 97                       |      | 1,616       |
| Total   |               | -  |          |              | \$ | 481,937   | \$<br>355    | \$ | 442          | \$ | 2,231        | \$   | 3,028                    | \$   | 478,909     |

<sup>1</sup> Excludes allowance for off-balance sheet positions.

<sup>2</sup> Excludes trading loans with a fair value of \$11 billion as at July 31, 2015 (October 31, 2014 – \$10 billion), and amortized cost of \$10 billion as at July 31, 2015 (October 31, 2014 –

\$10 billion), and loans designated at fair value through profit or loss of \$1 million as at July 31, 2015 (October 31, 2014 – \$5 million). No allowance is recorded for trading loans or loans designated at fair value through profit or loss.

<sup>3</sup> Includes insured mortgages of \$126 billion as at July 31, 2015 (October 31, 2014 – \$131 billion).

<sup>4</sup> As at July 31, 2015, impaired loans with a balance of \$444 million did not have a related allowance for loan losses (October 31, 2014 – \$435 million). An allowance was not required for these loans as the balance relates to loans that are insured or loans where the realizable value of the collateral exceeded the loan amount.

<sup>5</sup> Includes Canadian government-insured real estate personal loans of \$22 billion as at July 31, 2015 (October 31, 2014 – \$24 billion).

#### **RENEGOTIATED LOANS**

In cases where a borrower experiences financial difficulties, the Bank may grant certain concessionary modifications to the terms and conditions of a loan. Modifications may include payment deferrals, extension of amortization periods, rate reductions, principal forgiveness, debt consolidation, forbearance, and other modifications intended to minimize the economic loss and to avoid foreclosure or repossession of collateral. The Bank has policies in place to determine the appropriate remediation strategy based on the individual borrower.

Once modified, additional impairment is recorded where the Bank identifies a decrease in the modified loan's estimated realizable value as a result of modification. Modified loans are assessed for impairment consistent with the Bank's existing policies for impairment.

## FORECLOSED ASSETS

Foreclosed assets are repossessed non-financial assets where the Bank gains title, ownership, or possession of individual properties, such as real estate properties, which are managed for sale in an orderly manner with the proceeds used to reduce or repay any outstanding debt. The Bank does not generally occupy foreclosed properties for its business use. The Bank predominantly relies on third-party appraisals to determine the carrying value of foreclosed assets. Foreclosed assets held for sale were \$136 million as at July 31, 2015 (October 31, 2014 – \$180 million), and were recorded in Other assets on the Interim Consolidated Balance Sheet.

The change in the Bank's allowance for credit losses, as at and for the nine months ended July 31, are shown in the following tables.

| (millions of Canadian dollars)                  |               |            |               |            |           | Foreign     |                 |
|---|---------------|------------|---------------|------------|-----------|-------------|-----------------|
|   | Balance as at | Provision  |               |            |           | exchange    | Balance as a    |
|   | November 1    | for credit |               |            |           | and other   | July 3          |
|   | 2014          | losses     | Write-offs    | Recoveries | Disposals | adjustments | 201             |
| Counterparty-specific allowance                 |               |            |               |            |           |             |                 |
| Business and government                         | \$ 134 \$     |            |               | 31         | \$ (3) \$ |             | •               |
| Debt securities classified as loans             | 213           | 2          | (9)           | -          | -         | 33          | 239             |
| Total counterparty-specific allowance excluding |               |            |               |            |           |             |                 |
| acquired credit-impaired loans                  | 347           | 41         | (63)          | 31         | (3)       | 35          | 38              |
| Acquired credit-impaired loans <sup>1,2</sup>   | 8             | (5)        | (1)           | 10         | -         | (5)         | 7               |
| Total counterparty-specific allowance           | 355           | 36         | (64)          | 41         | (3)       | 30          | 39              |
| Collectively assessed allowance for             |               |            |               |            |           |             |                 |
| individually insignificant impaired loans       |               |            |               |            |           |             |                 |
| Residential mortgages                           | 22            | 43         | (31)          | 10         | -         | 3           | 47              |
| Consumer instalment and other personal          | 110           | 412        | (600)         | 193        | -         | 9           | 124             |
| Credit card                                     | 199           | 607        | (834)         | 182        | -         | 41          | 19              |
| Business and government                         | 22            | 68         | (97)          | 33         | -         | 4           | 30              |
| Total collectively assessed allowance for       |               |            |               |            |           |             |                 |
| individually insignificant impaired loans       |               |            |               |            |           |             |                 |
| excluding acquired credit-impaired loans        | 353           | 1,130      | (1,562)       | 418        | -         | 57          | 390             |
| Acquired credit-impaired loans <sup>1,2</sup>   | 89            | (19)       | (5)           | 6          | -         | 14          | 8               |
| Total collectively assessed allowance for       |               |            |               |            |           |             |                 |
| individually insignificant impaired loans       | 442           | 1,111      | (1,567)       | 424        | _         | 71          | 48 <sup>-</sup> |
| Collectively assessed allowance for incurred    |               |            |               |            |           |             |                 |
| but not identified credit losses                |               |            |               |            |           |             |                 |
| Residential mortgages                           | 48            | 5          | -             | -          | _         | 6           | 59              |
| Consumer instalment and other personal          | 602           | (24)       | -             | -          | _         | 52          | 63              |
| Credit card                                     | 924           | 2          | -             | -          | _         | 65          | 99 <sup>,</sup> |
| Business and government                         | 872           | 55         | _             | -          | -         | 91          | 1,018           |
| Debt securities classified as loans             | 59            | (11)       | -             | -          | _         | 9           | 57              |
| Total collectively assessed allowance for       |               |            |               |            |           |             |                 |
| incurred but not identified credit losses       | 2,505         | 27         | _             | _          | _         | 223         | 2,75            |
| Allowance for credit losses                     |               |            |               |            |           |             |                 |
| Residential mortgages                           | 70            | 48         | (31)          | 10         | -         | 9           | 100             |
| Consumer instalment and other personal          | 712           | 388        | (600)         | 193        | -         | 61          | 754             |
| Credit card                                     | 1,123         | 609        | (834)         | 182        | -         | 106         | 1,18            |
| Business and government                         | 1,028         | 162        | (151)         | 64         | (3)       | 97          | 1,19            |
| Debt securities classified as loans             | 272           | (9)        | (9)           | -          | -         | 42          | 290             |
| Total allowance for credit losses excluding     |               | (-)        | X-7           |            |           |             | -               |
| acquired credit-impaired loans                  | 3,205         | 1,198      | (1,625)       | 449        | (3)       | 315         | 3,53            |
| Acquired credit-impaired loans <sup>1,2</sup>   | 97            | (24)       | (6)           | 16         | -         | 9           | 92              |
| Total allowance for credit losses               | 3,302         | 1,174      | (1,631)       | 465        | (3)       | 324         | 3,63            |
| Less: Allowance for off-balance sheet           | 0,002         | 1,174      | (1,001)       | -05        | (0)       | 524         | 5,05            |
| positions <sup>3</sup>                          | 274           | (8)        | _             | _          | _         | 21          | 287             |
| Allowance for loan losses                       | \$ 3,028 \$   |            | \$ (1,631) \$ | 465        | \$ (3) \$ |             |                 |

<sup>1</sup> Includes all Federal Deposit Insurance Corporation (FDIC) covered loans and other acquired credit-impaired (ACI) loans.
 <sup>2</sup> Other adjustments are required as a result of the accounting for FDIC covered loans. For additional information, see the "FDIC Covered Loans" section in this Note.
 <sup>3</sup> The allowance for credit losses for off-balance sheet positions is recorded in Other liabilities on the Interim Consolidated Balance Sheet.

# Allowance for Credit Losses

| (millions of Canadian dollars)                  |               |            |            |             |           | Foreign     |              |
|---|---------------|------------|------------|-------------|-----------|-------------|--------------|
|   | Balance as at | Provision  |            |             |           | exchange    | Balance as a |
|   | November 1    | for credit |            | Deserveries | Disassala | and other   | July 3       |
| Counterparty-specific allowance                 | 2013          | losses     | Write-offs | Recoveries  | Disposals | adjustments | 2014         |
|   |               |            | (110) 0    | 50 0        |           | (0)         |              |
| Business and government                         | \$ 151 \$     | 58 \$      | (112) \$   | 56 \$       | - \$      | (8) \$      |              |
| Debt securities classified as loans             | 173           | 16         | (2)        | -           | -         | 8           | 198          |
| Total counterparty-specific allowance excluding |               |            |            |             |           |             |              |
| acquired credit-impaired loans                  | 324           | 74         | (114)      | 56          | -         | _           | 340          |
| Acquired credit-impaired loans <sup>1,2</sup>   | 24            | (3)        | (3)        | 1           | -         | (7)         | 12           |
| Total counterparty-specific allowance           | 348           | 71         | (117)      | 57          | -         | (7)         | 352          |
| Collectively assessed allowance for             |               |            |            |             |           |             |              |
| individually insignificant impaired loans       |               |            |            |             |           |             |              |
| Residential mortgages                           | 22            | 17         | (30)       | 12          | -         | -           | 2'           |
| Consumer instalment and other personal          | 118           | 416        | (607)      | 184         | -         | 2           | 113          |
| Credit card                                     | 128           | 571        | (620)      | 121         | -         | (1)         | 199          |
| Business and government                         | 30            | 19         | (53)       | 22          | -         | 1           | 19           |
| Total collectively assessed allowance for       |               |            |            |             |           |             |              |
| individually insignificant impaired loans       |               |            |            |             |           |             |              |
| excluding acquired credit-impaired loans        | 298           | 1,023      | (1,310)    | 339         | -         | 2           | 352          |
| Acquired credit-impaired loans <sup>1,2</sup>   | 93            | 5          | (13)       | 3           | -         | 2           | 90           |
| Total collectively assessed allowance for       |               |            |            |             |           |             |              |
| individually insignificant impaired loans       | 391           | 1,028      | (1,323)    | 342         | -         | 4           | 442          |
| Collectively assessed allowance for incurred    |               |            |            |             |           |             |              |
| but not identified credit losses                |               |            |            |             |           |             |              |
| Residential mortgages                           | 65            | (18)       | -          | -           | -         | 1           | 48           |
| Consumer instalment and other personal          | 565           | (2)        | -          | -           | -         | 12          | 575          |
| Credit card                                     | 767           | 142        | -          | -           | -         | 14          | 923          |
| Business and government                         | 833           | (25)       | -          | -           | -         | 26          | 834          |
| Debt securities classified as loans             | 98            | (10)       | -          | -           | -         | 5           | 93           |
| Total collectively assessed allowance for       |               |            |            |             |           |             |              |
| incurred but not identified credit losses       | 2,328         | 87         | -          | -           | -         | 58          | 2,473        |
| Allowance for credit losses                     |               |            |            |             |           |             |              |
| Residential mortgages                           | 87            | (1)        | (30)       | 12          | -         | 1           | 69           |
| Consumer instalment and other personal          | 683           | 414        | (607)      | 184         | -         | 14          | 688          |
| Credit card                                     | 895           | 713        | (620)      | 121         | -         | 13          | 1,122        |
| Business and government                         | 1,014         | 52         | (165)      | 78          | -         | 19          | 998          |
| Debt securities classified as loans             | 271           | 6          | (2)        | -           | -         | 13          | 288          |
| Total allowance for credit losses excluding     |               |            |            |             |           |             |              |
| acquired credit-impaired loans                  | 2,950         | 1,184      | (1,424)    | 395         | -         | 60          | 3,16         |
| Acquired credit-impaired loans <sup>1,2</sup>   | 117           | 2          | (16)       | 4           | -         | (5)         | 102          |
| Total allowance for credit losses               | 3,067         | 1,186      | (1,440)    | 399         | -         | 55          | 3,26         |
| Less: Allowance for off-balance sheet           |               |            |            |             |           |             |              |
| positions <sup>3</sup>                          | 212           | 46         |            |             |           | 4           | 262          |
| Allowance for loan losses                       | \$ 2,855 \$   | 1,140 \$   | (1,440) \$ | 399 \$      | - \$      | 51 \$       | 3,00         |

<sup>1</sup> Includes all FDIC covered loans and other ACI loans.
 <sup>2</sup> Other adjustments are required as a result of the accounting for FDIC covered loans. For additional information, see the "FDIC Covered Loans" section in this Note.
 <sup>3</sup> The allowance for credit losses for off-balance sheet positions is recorded in Other liabilities on the Interim Consolidated Balance Sheet.

## LOANS PAST DUE BUT NOT IMPAIRED

A loan is classified as past due when a borrower has failed to make a payment by the contractual due date. The following table summarizes loans that are contractually past due but not impaired as at July 31, 2015, and October 31, 2014. U.S. Retail may grant a grace period of up to 15 days. As at July 31, 2015, there were \$2 billion (October 31, 2014 – \$2 billion) of U.S. Retail loans that were up to 15 days past due and are included in the 1-30 days category in the following table.

### Loans Past Due but not Impaired<sup>1</sup>

| (millions of Canadian dollars)         | <br>1-30    |     | 31-60 | <br>61-89 |        |            |
|--|-------------|-----|-------|-----------|--------|------------|
|  | <br>days    | • • | days  | <br>days  |        | Total      |
|  |             |     |       | As a      | t July | / 31, 2015 |
| Residential mortgages                  | \$<br>1,446 | \$  | 705   | \$<br>100 | \$     | 2,251      |
| Consumer instalment and other personal | 4,956       |     | 699   | 182       |        | 5,837      |
| Credit card                            | 1,211       |     | 249   | 152       |        | 1,612      |
| Business and government                | 1,232       |     | 134   | 35        |        | 1,401      |
| Total                                  | \$<br>8,845 | \$  | 1,787 | \$<br>469 | \$     | 11,101     |
|  |             |     |       | As at O   | ctobe  | r 31, 2014 |
| Residential mortgages                  | \$<br>1,406 | \$  | 724   | \$<br>112 | \$     | 2,242      |
| Consumer instalment and other personal | 4,577       |     | 666   | 163       |        | 5,406      |
| Credit card                            | 1,254       |     | 279   | 161       |        | 1,694      |
| Business and government                | 1,041       |     | 107   | 53        |        | 1,201      |
| Total                                  | \$<br>8,278 | \$  | 1,776 | \$<br>489 | \$     | 10,543     |

<sup>1</sup> Excludes all ACI loans and debt securities classified as loans.

#### Collateral

As at July 31, 2015, the fair value of financial collateral held against loans that were past due but not impaired was \$297 million (October 31, 2014 – \$155 million). In addition, the Bank also holds non-financial collateral as security for loans. The fair value of non-financial collateral is determined at the origination date of the loan. A revaluation of non-financial collateral is performed if there has been a significant change in the terms and conditions of the loan and/or the loan is considered impaired. Management considers the nature of the collateral, seniority ranking of the debt, and loan structure in assessing the value of collateral. These estimated cash flows are reviewed at least annually, or more frequently when new information indicates a change in the timing or amount expected to be received.

# GROSS IMPAIRED DEBT SECURITIES CLASSIFIED AS LOANS

As at July 31, 2015, impaired loans exclude \$1.3 billion (October 31, 2014 – \$1.2 billion) of gross impaired debt securities classified as loans. Subsequent to any recorded impairment, interest income continues to be recognized using the EIRM which was used to discount the future cash flows for the purpose of measuring the credit loss.

## ACQUIRED CREDIT-IMPAIRED LOANS

Acquired credit-impaired (ACI) loans are comprised of commercial, retail, and Federal Deposit Insurance Corporation (FDIC) covered loans, from the acquisitions of South Financial, FDIC-assisted, Chrysler Financial, and the credit card portfolios of MBNA Canada (MBNA), Target Corporation (Target), and Aeroplan, and had outstanding unpaid principal balances of \$6.3 billion, \$2.1 billion, \$874 million, \$143 million, and \$32 million, respectively, and fair values of \$5.6 billion, \$1.9 billion, \$794 million, \$129 million, \$85 million, and \$10 million, respectively, at the acquisition dates.

### **Acquired Credit-Impaired Loans**

| (millions of Canadian dollars)  |                | As at      |
|---|----------------|------------|
| · · ·   | <br>July 31    | October 31 |
|   | 2015           | 2014       |
| FDIC-assisted acquisitions  |                |            |
| Unpaid principal balance <sup>1</sup>   | \$<br>676 \$   | 699        |
| Credit related fair value adjustments <sup>2</sup>  | (13)           | (18)       |
| Interest rate and other related premium/(discount)  | (24)           | (21)       |
| Carrying value  | 639            | 660        |
| Counterparty-specific allowance <sup>3</sup>  | (2)            | (2)        |
| Allowance for individually insignificant impaired loans <sup>3</sup>                      | (50)           | (49)       |
| Carrying value net of related allowance – FDIC-assisted acquisitions <sup>4</sup>         | 587            | 609        |
| South Financial   |                |            |
| Unpaid principal balance <sup>1</sup>   | 923            | 1,090      |
| Credit related fair value adjustments <sup>2</sup>  | (20)           | (19)       |
| Interest rate and other related premium/(discount)  | (22)           | (25)       |
| Carrying value  | 881            | 1,046      |
| Counterparty-specific allowance <sup>3</sup>  | (5)            | (6)        |
| Allowance for individually insignificant impaired loans <sup>3</sup>                      | (35)           | (40)       |
| Carrying value net of related allowance – South Financial                                 | 841            | 1,000      |
| Other <sup>5</sup>  |                |            |
| Unpaid principal balance <sup>1</sup>   | -              | 36         |
| Credit related fair value adjustments <sup>2</sup>  | -              | (29)       |
| Carrying value  | -              | 7          |
| Allowance for individually insignificant impaired loans <sup>3</sup>                      | -              | -          |
| Carrying value net of related allowance – Other   | -              | 7          |
| Total carrying value net of related allowance – Acquired credit-impaired loans            | \$<br>1,428 \$ | 1,616      |
| Participants contractual amount away not of charge offersings the acquisition of the lean |                |            |

<sup>1</sup> Represents contractual amount owed net of charge-offs since the acquisition of the loan.

<sup>2</sup> Credit related fair value adjustments include incurred credit losses on acquisition and are not accreted to interest income.

<sup>3</sup> Management concluded as part of the Bank's assessment of the ACI loans that it was probable that higher than estimated principal credit losses would result in a decrease in expected cash flows subsequent to acquisition. As a result, counterparty-specific and individually insignificant allowances have been recognized.

<sup>4</sup> Carrying value does not include the effect of the FDIC loss sharing agreement.

<sup>5</sup> Includes Chrysler Financial, MBNA, Target, and Aeroplan.

#### FDIC COVERED LOANS

As at July 31, 2015, the balance of FDIC covered loans was \$639 million (October 31, 2014 – \$660 million) and was recorded in Loans on the Interim Consolidated Balance Sheet. As at July 31, 2015, the balance of indemnification assets was \$42 million (October 31, 2014 – \$60 million) and was recorded in Other assets on the Interim Consolidated Balance Sheet.

### **NOTE 6: TRANSFERS OF FINANCIAL ASSETS**

### LOAN SECURITIZATIONS

The Bank securitizes loans through structured entity or non-structured entity third parties. Most loan securitizations do not qualify for derecognition since in certain circumstances, the Bank continues to be exposed to substantially all of the prepayment, interest rate, and/or credit risk associated with the securitized financial assets and has not transferred substantially all of the risk and rewards of ownership of the securitized assets. Where loans do not qualify for derecognition, the loan is not derecognized from the balance sheet, retained interests are not recognized, and a securitization liability is recognized for the cash proceeds received. Certain transaction costs incurred are also capitalized and amortized using the EIRM.

The Bank securitizes insured residential mortgages under the National Housing Act Mortgage-Backed Securities (NHA MBS) program sponsored by the Canada Mortgage and Housing Corporation (CMHC). The MBS that are created through the NHA MBS program are sold to the Canada Housing Trust (CHT) as part of the CMB program, sold to third-party investors, or are held by the Bank. The CHT issues CMB to third-party investors and uses resulting proceeds to purchase NHA MBS from the Bank and other mortgage issuers in the Canadian market. Assets purchased by the CHT are comingled in a single trust from which CMB are issued. The Bank continues to be exposed to substantially all of the risks of the underlying mortgages, through the retention of a seller swap which transfers principal and interest payment risk on the NHA MBS back to the Bank in return for coupon paid on the CMB issuance. The NHA MBS and sales of NHA MBS into the CHT do not qualify for derecognition as the Bank continues to be exposed to substantially all of the risks of the underlying all of the risks of the underlying residential mortgages.

The Bank securitizes U.S. originated and purchased residential mortgages with U.S. government agencies which qualify for derecognition from the Bank's Interim Consolidated Balance Sheet. As part of the securitization, the Bank retains the right to service the transferred mortgage loans. The MBS that are created through the securitization are typically sold to third-party investors.

The Bank also securitizes personal loans and business and government loans to entities which may be structured entities. These securitizations may give rise to derecognition of the financial assets depending on the individual arrangement of each transaction.

In addition, the Bank transfers financial assets to certain consolidated structured entities. See Note 7 for further details.

The following table summarizes the securitized asset types that did not qualify for derecognition, along with their associated securitization liabilities.

#### Financial Assets Not Qualifying for Derecognition Treatment as Part of the Bank's Securitization Programs

| Nature of transaction         Securitization of residential mortgage loans         \$ | J<br>Fair   | uly 31, 2015<br>Carrying |             | er 31, 2014 |
|---|-------------|--------------------------|-------------|-------------|
| Securitization of residential mortgage loans \$                                       | Fair        | Carrying                 |             |             |
| Securitization of residential mortgage loans \$                                       |             | •••···                   | Fair        | Carrying    |
| Securitization of residential mortgage loans \$                                       | value       | amount                   | value       | amount      |
|   |             |                          |             |             |
|   | 31,717 \$   | 31,147 \$                | 33,792 \$   | 33,561      |
| Securitization of business and government loans                                       | -           | -                        | 2           | 2           |
| Other financial assets transferred related to securitization <sup>1</sup>             | 1,881       | 1,873                    | 2,321       | 2,321       |
| Total   | 33,598      | 33,020                   | 36,115      | 35,884      |
| Associated liabilities <sup>2</sup> \$  | (34,341) \$ | (33,842) \$              | (36,469) \$ | (36,158)    |

<sup>1</sup> Includes asset-backed securities, asset-backed commercial paper, cash, repurchase agreements, and Government of Canada securities used to fulfill funding requirements of the Bank's securitization structures after the initial securitization of mortgage loans.

<sup>2</sup> Includes securitization liabilities carried at amortized cost of \$23 billion as at July 31, 2015 (October 31, 2014 – \$25 billion), and securitization liabilities carried at fair value of \$11 billion as at July 31, 2015 (October 31, 2014 – \$11 billion).

### Other Financial Assets Not Qualifying for Derecognition

The Bank enters into certain transactions where it transfers previously recognized commodities and financial assets, such as, debt and equity securities, but retains substantially all of the risks and rewards of those assets. These transferred assets are not derecognized and the transfers are accounted for as financing transactions. The most common transactions of this nature are repurchase agreements and securities lending agreements, in which the Bank retains substantially all of the associated credit, price, interest rate, and foreign exchange risks and rewards associated with the assets.

The following table summarizes the carrying amount of financial assets and the associated transactions that did not qualify for derecognition, as well as their associated financial liabilities.

#### Other Financial Assets Not Qualifying for Derecognition

| (millions of Canadian dollars)                         |           | <br>As at    |
|--|-----------|--------------|
|  | July 31   | October 31   |
|  | 2015      | 2014         |
| Carrying amount of assets                              |           |              |
| Nature of transaction                                  |           |              |
| Repurchase agreements <sup>1,2</sup>                   | \$ 25,027 | \$<br>19,924 |
| Securities lending agreements                          | 14,859    | 10,718       |
| Total  | 39,886    | <br>30,642   |
| Carrying amount of associated liabilities <sup>2</sup> | \$ 25,186 | \$<br>19,939 |

<sup>1</sup> Includes \$3.1 billion, as at July 31, 2015, of assets related to precious metals repurchase agreements (October 31, 2014 – \$3.8 billion).

<sup>2</sup> Associated liabilities are all related to repurchase agreements.

## TRANSFERS OF FINANCIAL ASSETS QUALIFYING FOR DERECOGNITION

#### Transferred financial assets that are derecognized in their entirety but where the Bank has a continuing involvement

Continuing involvement may arise if the Bank retains any contractual rights or obligations subsequent to the transfer of financial assets. Certain business and government loans securitized by the Bank are derecognized from the Bank's Interim Consolidated Balance Sheet. In instances where the Bank fully derecognizes business and government loans, the Bank may be exposed to the risks of transferred loans through a retained interest. As at July 31, 2015, the fair value of retained interests was \$40 million (October 31, 2014 – \$44 million). There are no expected credit losses on the retained interests of the securitized business and government loans as the mortgages are all government insured. A gain or loss on sale of the loans is recognized immediately in other income after considering the effect of hedge accounting on the assets sold, if applicable. The amount of the gain or loss recognized depends on the previous carrying values of the loans involved in the transfer, allocated between the assets sold and the retained interests based on their relative fair values at the date of transfer. For the three and nine months ended July 31, 2015, the trading income recognized on the retained interest was \$1 million and \$3 million, respectively (three and nine months ended July 31, 2014 – \$1 million and \$2 million, respectively).

Certain portfolios of U.S. residential mortgages originated by the Bank are sold and derecognized from the Bank's Interim Consolidated Balance Sheet. In certain instances, the Bank has a continuing involvement to service those loans. As at July 31, 2015, the carrying value of these servicing rights was \$18 million (October 31, 2014 – \$16 million) and the fair value was \$24 million (October 31, 2014 – \$22 million). A gain or loss on sale of the loans is recognized immediately in other income. The gain (loss) on sale of the loans for both the three and nine months ended July 31, 2015, was \$6 million (three and nine months ended July 31, 2014 – nil and \$7 million, respectively).

## NOTE 7: STRUCTURED ENTITIES

A structured entity is typically created to accomplish a narrow, well-defined objective and may take the form of a corporation, trust, partnership, or unincorporated entity. The Bank uses structured entities for a variety of purposes including: (1) to facilitate the transfer of specified risks to clients; (2) as financing vehicles for itself or for clients; or (3) to segregate assets on behalf of investors. The Bank is typically restricted from accessing the assets of the structured entity under the relevant arrangements.

Legal restrictions often impose limits on the decision-making power that the entity's governing board, trustee, or management have over the economic activities of the entity. Control over structured entities is not typically determined on the basis of voting rights as any such voting rights may not confer substantive power over the key economic activities of the entity. As a result, structured entities are consolidated when the substance of the relationship between the Bank and the entity indicates that the entity is controlled by the Bank, in accordance with the Bank's accounting policy.

The Bank is involved with structured entities that it sponsors as well as entities sponsored by third-parties. Factors assessed when determining if the Bank is the sponsor of a structured entity include whether the Bank is the predominant user of the entity; whether the entity's branding or marketing identity is linked with the Bank; and whether the Bank provides an implicit or explicit guarantee of the entity's performance to investors or other third parties. The Bank is not considered to be the sponsor of a structured entity if it only provides arm's-length services to the entity, for example, by acting as administrator, distributor, custodian, or loan servicer. Sponsorship of a structured entity may indicate that the Bank had power over the entity at inception; however, this is not sufficient to determine if the Bank consolidates the entity. Regardless of whether or not the Bank sponsors an entity, consolidation is determined on a case-by-case basis.

### SPONSORED STRUCTURED ENTITIES

The following section outlines the Bank's involvement with key sponsored structured entities.

#### Securitizations

The Bank securitizes its own assets and facilitates the securitization of client assets through structured entities, such as conduits, which issue asset-backed commercial paper (ABCP) or other securitization entities which issue longer-dated term securities. Securitizations are an important source of liquidity for the Bank, allowing it to diversify its funding sources and to optimize its balance sheet management approach. Such securitizations serve a similar purpose for the Bank's clients, who transfer assets into the Bank's securitization entities in return for cash generated through the issuance of ABCP or term securities to third-party investors. The Bank has no rights to the assets as they are owned by the securitization entity.

The Bank sponsors both single-seller and multi-seller securitization conduits. Depending on the specifics of the entity, the variable returns absorbed through ABCP may be significantly mitigated by variable returns retained by the sellers. The Bank provides liquidity facilities to certain single-seller and multi-seller conduits for the benefit of ABCP investors. The liquidity agreements are structured as loan facilities between the Bank, as the sole liquidity lender, and the Bank-sponsored trusts. If a trust experiences difficulty issuing ABCP due to illiquidity in the commercial market, the trust may draw on the loan facility, and use the proceeds to pay maturing ABCP. The liquidity facilities cannot be drawn if an entity is insolvent or bankrupt, preconditions that must be satisfied preceding each advance (that is, draw-down on the facility). These preconditions are in place so that the Bank does not provide credit enhancement through the loan facilities to the conduit. The Bank's exposure to the variable returns of these conduits from its provision of liquidity facilities and any related commitments is mitigated by the sellers' continued exposure to variable returns, as described below. The Bank provides administration and securities distribution services to its sponsored securitization conduits, which may result in it holding an investment in the ABCP issued by these entities. The ABCP inventory held is monitored as part of the ongoing consolidation assessment process. In some cases, the Bank may also provide credit enhancements or may transact derivatives with securitization conduits. The Bank earns fees from the conduits which are recognized when earned.

The Bank sells assets to single-seller conduits which it controls and consolidates. Control results from the Bank's power over the entity's key economic decisions, predominantly, the mix of assets sold into the conduit; and exposure to the variable returns of the transferred assets, usually through a derivative or the provision of credit mitigation in the form of cash reserves, over-collateralization, or guarantees over the performance of the entity's portfolio of assets.

Multi-seller conduits provide customers with alternate sources of financing through the securitization of their assets. The customers sell their receivables to the conduit and the conduit funds its purchase of the receivables through the issuance of short-term commercial paper to third-party investors. These conduits are similar to single-seller conduits except that assets are received from more than one seller and comingled into a single portfolio of assets. The Bank is typically deemed to have power over the entity's key economic decisions, namely, the selection of sellers and related assets sold as well as other decisions related to the management of risk in the vehicle. Sellers of assets in multi-seller conduits typically continue to be exposed to the variable returns of their portion of transferred assets, through derivatives or the provision of credit mitigation. The Bank's exposure to the variable returns of multi-seller conduits from its provision of liquidity facilities and any related commitments is mitigated by the sellers' continued exposure to variable returns from the entity. While the Bank may have power over multi-seller conduits, it is not exposed to significant variable returns and does not consolidate such entities.

#### Investment Funds and other Asset Management Entities

As part of its asset management business, the Bank creates investment funds and trusts (including mutual funds), enabling it to provide its clients with a broad range of diversified exposure to different risk profiles, in accordance with the client's risk appetite. Such entities may be actively managed or may be passively directed, for example, through the tracking of a specified index, depending on the entity's investment strategy. Financing for these entities is obtained through the issuance of securities to investors, typically in the form of fund units. Based on each entity's specific strategy and risk profile, the proceeds from this issuance are used by the entity to purchase a portfolio of assets. An entity's portfolio may contain investments in securities, derivatives, or other assets, including cash. At the inception of a new investment fund or trust, the Bank will typically invest an amount of seed capital in the entity, allowing it to establish a performance history in the market. Over time, the Bank sells its seed capital holdings to third-party investors, as the entity's assets under management (AUM) increases. As a result, the Bank's holding of seed capital investment in its own sponsored investment funds and trusts is typically not significant to the Interim Consolidated Financial Statements. Aside from any seed capital investments, the Bank's interest in these entities is generally limited to fees earned for the provision of asset management services. The Bank does not typically provide guarantees over the performance of these funds.

The Bank also sponsors the TD Mortgage Fund (the "Fund"), which is a mutual fund containing a portfolio of Canadian residential mortgages sold by the Bank into the Fund. The Bank has a put option with the Fund under which it is required to repurchase defaulted mortgage loans at their carrying amount from the Fund. The Bank's exposure under this put option is mitigated as the mortgages in the Fund are collateralized and government guaranteed. In addition to the put option, the Bank provides a liquidity facility to the Fund for the benefit of fund unit investors. Under the liquidity facility, the Bank is obligated to repurchase mortgages at their fair value to enable the Fund to honour unit-holder redemptions in the event that the Fund experiences a liquidity event. Generally, the term of these agreements do not exceed five years. While the Bank has power over the Fund, it does not absorb a significant proportion of variable returns from the Fund, as the variability in the fund relates primarily to the credit risk of the underlying mortgages which are government guaranteed. As a result, the Bank does not consolidate the Fund.

The Bank is typically considered to have power over the key economic decisions of sponsored asset management entities; however, it does not consolidate an entity unless it is also exposed to significant variable returns of the entity. This determination is made on a case-by-case basis, in accordance with the Bank's consolidation policy.

#### **Financing Vehicles**

The Bank may use structured entities to provide a cost-effective means of financing its operations, including raising capital or obtaining funding. These structured entities include: (1) TD Capital Trust III and TD Capital Trust IV (together the "CaTS Entities"); and (2) TD Covered Bond Guarantor Limited Partnership and TD Covered Bond (Legislative) Guarantor Limited Partnership (together the "Covered Bond Entities").

The CaTS Entities issued innovative capital securities which currently count as Tier 1 Capital of the Bank but, under Basel III, are considered non-qualifying capital instruments and are subject to the Basel III phase-out rules. The proceeds from these issuances were invested in assets purchased from the Bank which generate income for distribution to investors. The Bank is considered to have decision-making power over the key economic activities of the CaTS Entities;

however, it does not consolidate an entity unless it is also exposed to significant variable returns of the entity. The Bank is exposed to the risks and returns from certain CaTS Entities as it holds the residual risks in those entities, typically through retaining all the voting securities of the entity. Where the entity's portfolio of assets are exposed to risks which are not related to the Bank's own credit risk, the Bank is considered to be exposed to significant variable returns of the entity and consolidates the entity. However, certain CaTS Entities hold assets which are only exposed to the Bank's own credit risk. In this case, the Bank does not absorb significant variable returns of the entity as it is ultimately exposed only to its own credit risk, and does not consolidate.

The Bank issues, or has issued, debt under its covered bond programs where the principal and interest payments of the notes are guaranteed by a covered bond entity, with such guarantee secured by a portfolio of assets held by the entity. Investors in the Bank's covered bonds may have recourse to the Bank should the assets of the covered bond entity be insufficient to satisfy the covered bond liabilities. The Bank consolidates the Covered Bond Entities as it has power over the key economic activities and retains all the variable returns in these entities.

### THIRD-PARTY SPONSORED STRUCTURED ENTITIES

In addition to structured entities sponsored by the Bank, the Bank is also involved with structured entities sponsored by third parties. Key involvement with third-party sponsored structured entities is described in the following section.

#### Third-party Sponsored Securitization Programs

The Bank participates in the securitization program of government-sponsored structured entities, including the CMHC, a Crown corporation of the Government of Canada, and similar U.S. government-sponsored entities. The CMHC guarantees CMB issued through the CHT.

The Bank is exposed to the variable returns in the CHT, through its retention of seller swaps resulting from its participation in the CHT program. The Bank does not have power over the CHT as its key economic activities are controlled by the Government of Canada. The Bank's exposure to the CHT is included in the balance of residential mortgage loans as noted in Note 6.

The Bank participates in the securitization programs sponsored by U.S. government agencies. The Bank is not exposed to significant variable returns from these agencies and does not have power over the key economic activities of the agencies, which are controlled by the U.S. government.

### Investment Holdings and Derivatives

The Bank may hold interests in third-party structured entities, predominantly in the form of direct investments in securities or partnership interests issued by those structured entities, or through derivatives transacted with counterparties which are structured entities. Investments in, and derivatives with, structured entities are recognized on the Bank's Interim Consolidated Balance Sheet. The Bank does not typically consolidate third-party structured entities where its involvement is limited to investment holdings and/or derivatives as the Bank would not generally have power over the key economic decisions of the entity.

#### Financing Transactions

In the normal course of business, the Bank may enter into financing transactions with third-party structured entities including commercial loans, reverse repurchase agreements, prime brokerage margin lending and similar collateralized lending transactions. While such transactions expose the Bank to the structured entities counterparty credit risk, this exposure is mitigated by the collateral related to these transactions. The Bank typically has neither power nor significant variable returns due to financing transactions with structured entities and would not generally consolidate such entities.

#### Arm's length Servicing Relationships

In addition to the involvement outlined above, the Bank may also provide services to structured entities on an arm's length basis, for example as sub-advisor to an investment fund or asset servicer. Similarly, the Bank's asset management services provided to institutional investors may include transactions with structured entities. As a consequence of providing these services, the Bank may be exposed to variable returns from these structured entities, for example, through the receipt of fees or short-term exposure to the structured entity's securities. Any such exposure is typically mitigated by collateral or some other contractual arrangement with the structured entity or its sponsor. The Bank generally has neither power nor significant variable returns from the provision of arm's length services to a structured entity and, consequently does not consolidate such entities.

## INVOLVEMENT WITH UNCONSOLIDATED STRUCTURED ENTITIES

TD is involved with various unconsolidated structured entities, including holdings in third-party sponsored securitization programs, investment funds and trusts, and investments in community-based U.S. tax-advantage entities. These holdings do not result in the consolidation of these entities as TD does not have the power over these entities.

# NOTE 8: INVESTMENT IN ASSOCIATES AND JOINT VENTURES

#### INVESTMENT IN TD AMERITRADE HOLDING CORPORATION

The Bank has significant influence over TD Ameritrade Holding Corporation (TD Ameritrade) and accounts for its investment in TD Ameritrade using the equity method. As at July 31, 2015, the Bank's reported investment in TD Ameritrade was 41.05% (October 31, 2014 – 40.97%) of the outstanding shares of TD Ameritrade with a fair value of \$11 billion (October 31, 2014 – \$8 billion) based on the closing price of US\$36.73 (October 31, 2014 – US\$33.74) on the New York Stock Exchange.

During the nine months ended July 31, 2015, TD Ameritrade repurchased 1.9 million shares (for the year ended October 31, 2014 – 8.5 million shares). The Bank will continue to account for its investment using the equity method.

On December 5, 2013, the Stockholders Agreement was extended by five years to January 24, 2021, and amended such that beginning January 24, 2016, if stock repurchases by TD Ameritrade cause the Bank's ownership percentage to exceed 45%, the Bank is required to use reasonable efforts to sell or dispose of such excess stock, subject to the Bank's commercial judgment as to the optimal timing, amount, and method of sales with a view to maximizing proceeds from such sales. However, beginning January 24, 2016, in the event that stock repurchases by TD Ameritrade cause the Bank's ownership percentage to exceed 45% by the termination of the Stockholders Agreement; and (2) stock repurchases cannot result in the Bank's ownership percentage exceeding 47%.

Pursuant to the Stockholders Agreement in relation to the Bank's equity investment in TD Ameritrade, the Bank has the right to designate five of twelve members of TD Ameritrade's Board of Directors. The Bank's designated directors include the Bank's Group President and Chief Executive Officer, two independent directors of TD, and a former independent director of TD.

TD Ameritrade has no significant contingent liabilities to which the Bank is exposed. During the nine months ended July 31, 2015, and July 31, 2014, TD Ameritrade did not experience any significant restrictions to transfer funds in the form of cash dividends, or repayment of loans or advances.

The condensed financial statements of TD Ameritrade, based on its consolidated financial statements, are included in the following tables.

#### CONDENSED CONSOLIDATED BALANCE SHEETS<sup>1</sup>

| (millions of Canadian dollars)                                |           |    | As at      |
|---|-----------|----|------------|
|   | June 30   | Se | ptember 30 |
|   | 2015      |    | 2014       |
| Assets  |           |    |            |
| Receivables from brokers, dealers, and clearing organizations | \$ 1,496  | \$ | 1,249      |
| Receivables from clients, net                                 | 16,831    |    | 13,118     |
| Other assets, net   | 14,581    |    | 12,493     |
| Total assets  | \$ 32,908 | \$ | 26,860     |
| Liabilities   |           |    |            |
| Payable to brokers, dealers, and clearing organizations       | \$ 3,158  | \$ | 2,729      |
| Payable to clients  | 19,712    |    | 16,340     |
| Other liabilities   | 3,507     |    | 2,440      |
| Total liabilities   | 26,377    |    | 21,509     |
| Stockholders' equity <sup>2</sup>                             | 6,531     |    | 5,351      |
| Total liabilities and stockholders' equity                    | \$ 32,908 | \$ | 26,860     |

<sup>1</sup> Customers' securities are reported on a settlement date basis whereas the Bank reports customers' securities on a trade date basis.

<sup>2</sup> The difference between the carrying value of the Bank's investment in TD Ameritrade and the Bank's share of TD Ameritrade's stockholders' equity is comprised of goodwill, other intangibles, and the cumulative translation adjustment.

### CONDENSED CONSOLIDATED STATEMENTS OF INCOME

| (millions of Canadian dollars, except as noted) | F   | or the three i  | months ended    | For the nine months ende |                 |    |                 |  |
|---|-----|-----------------|-----------------|--------------------------|-----------------|----|-----------------|--|
|   |     | June 30<br>2015 | June 30<br>2014 |                          | June 30<br>2015 |    | June 30<br>2014 |  |
| Revenues  | · · |                 | •               |                          |                 |    |                 |  |
| Net interest revenue                            | \$  | 192 \$          | 5 162           | \$                       | 560             | \$ | 456             |  |
| Fee-based and other revenue                     |     | 784             | 670             |                          | 2,343           |    | 2,062           |  |
| Total revenues                                  |     | 976             | 832             |                          | 2,903           |    | 2,518           |  |
| Operating expenses                              |     |                 |                 |                          |                 |    |                 |  |
| Employee compensation and benefits              |     | 248             | 206             |                          | 732             |    | 611             |  |
| Other   |     | 329             | 281             |                          | 1,013           |    | 883             |  |
| Total operating expenses                        |     | 577             | 487             |                          | 1,745           |    | 1,494           |  |
| Other expense (income)                          | ••• | 7               | 7               |                          | 29              |    | 20              |  |
| Pre-tax income                                  |     | 392             | 338             |                          | 1,129           |    | 1,004           |  |
| Provision for income taxes                      |     | 150             | 131             |                          | 412             |    | 381             |  |
| Net income <sup>1</sup>                         | \$  | 242             | § 207           | \$                       | 717             | \$ | 623             |  |
| Earnings per share – basic (dollars)            | \$  | 0.44            | <b>0.38</b>     | \$                       | 1.32            | \$ | 1.13            |  |
| Earnings per share – diluted (dollars)          |     | 0.44            | 0.37            |                          | 1.31            |    | 1.12            |  |

<sup>1</sup> The Bank's equity share of net income of TD Ameritrade is subject to adjustments relating to amortization of intangibles, which are not included.

## NOTE 9: SIGNIFICANT ACQUISITIONS

### Agreement with Nordstrom, Inc.

On May 26, 2015, the Bank and Nordstrom, Inc. (Nordstrom) announced an agreement under which the Bank will acquire substantially all of Nordstrom's existing U.S. Visa and private label consumer credit card portfolio, which currently totals approximately US\$2.2 billion in receivables. In addition, the Bank and Nordstrom entered into a long-term agreement under which the Bank will become the exclusive U.S. issuer of Nordstrom-branded Visa and private label consumer credit cards to Nordstrom customers. Subject to regulatory approvals and other customary conditions, this transaction is expected to close in the second half of calendar 2015.

## NOTE 10: GOODWILL

#### Goodwill by Segment

| (millions of Canadian dollars)                     | Canadian       |             | Wholesale |        |
|--|----------------|-------------|-----------|--------|
|  | Retail         | U.S. Retail | Banking   | Total  |
| Carrying amount of goodwill as at November 1, 2013 | \$<br>2,200 \$ | 10,943 \$   | 150 \$    | 13,293 |
| Additions  | 5              | -           | -         | 5      |
| Disposals  | (13)           | -           | -         | (13)   |
| Foreign currency translation adjustments and other | 57             | 891         | -         | 948    |
| Carrying amount of goodwill as at October 31, 2014 | 2,249          | 11,834      | 150       | 14,233 |
| Gross amount of goodwill                           | 2,249          | 11,834      | 150       | 14,233 |
| Accumulated impairment losses                      | -              | -           | _         | _      |
| Carrying amount of goodwill as at November 1, 2014 | 2,249          | 11,834      | 150       | 14,233 |
| Additions  | -              | -           | -         | -      |
| Disposals  | -              | -           | -         | -      |
| Foreign currency translation adjustments and other | 120            | 1,989       | -         | 2,109  |
| Carrying amount of goodwill as at July 31, 2015    | 2,369          | 13,823      | 150       | 16,342 |
| Gross amount of goodwill                           | 2,369          | 13,823      | 150       | 16,342 |
| Accumulated impairment losses                      | \$<br>- \$     | - \$        | - \$      | -      |

# NOTE 11: OTHER ASSETS

| (millions of Canadian dollars)                  |                 | As at      |
|---|-----------------|------------|
|   | <br>July 31     | October 31 |
|   | 2015            | 2014       |
| Accounts receivable and other items             | \$<br>7,568 \$  | 6,540      |
| Accrued interest                                | 1,399           | 1,330      |
| Current income tax receivable                   | 1,328           | 1,030      |
| Defined benefit asset                           | 17              | 15         |
| Insurance-related assets, excluding investments | 1,410           | 1,419      |
| Prepaid expenses                                | 1,027           | 829        |
| Total   | \$<br>12,749 \$ | 11,163     |

## NOTE 12: DEPOSITS

Demand deposits are those for which the Bank does not have the right to require notice prior to withdrawal. These deposits are in general chequing accounts.

Notice deposits are those for which the Bank can legally require notice prior to withdrawal. These deposits are in general sa vings accounts.

Term deposits are those payable on a fixed date of maturity purchased by customers to earn interest over a fixed period. The terms are from one day to ten years. Accrued interest on deposits, calculated using the EIRM, is included in Other liabilities on the Interim Consolidated Balance Sheet. The deposits are generally term deposits, guaranteed investment certificates, senior debt, and similar instruments. The aggregate amount of term deposits in denominations of \$100,000 or more as at July 31, 2015, was \$224 billion (October 31, 2014 – \$188 billion).

Certain deposit liabilities are classified as Trading deposits on the Interim Consolidated Balance Sheet and accounted for at fair value with the change in fair value recognized on the Interim Consolidated Statement of Income.

## Deposits by Type

(millions of Canadian dollars) As at July 31 October 31 2015 2014 Demand Notice Term Total Total Personal \$ 13,015 51,508 \$ \$ 323,909 \$ 388,432 \$ 343,240 Banks<sup>1</sup> 6,010 85 14,010 20,105 15,771 Business and government<sup>2</sup> 63,212 96.902 117,009 277,123 241,705 Designated at fair value through profit or loss<sup>3</sup> 1,775 1,775 3,242 -Trading<sup>1</sup> 80,673 80,673 59,334 Total \$ 82,237 \$ 420,896 \$ 264,975 \$ 768,108 663,292 \$ Non-interest-bearing deposits included above In domestic offices \$ 6,605 \$ 5,739 In foreign offices 46,309 36,962 Interest-bearing deposits included above In domestic offices 380,560 340,993 In foreign offices 331,995 278,121 U.S. federal funds deposited<sup>1</sup> 2,639 1 477 Total<sup>2,4</sup> \$ 768,108 \$ 663.292

<sup>1</sup> Includes deposits and advances with the Federal Home Loan Bank.

<sup>2</sup> As at July 31, 2015, includes \$24 billion in Deposits on the Interim Consolidated Balance Sheet relating to covered bondholders (October 31, 2014 – \$17 billion) and \$2 billion (October 31, 2014 - \$2 billion) due to TD Capital Trust IV.

<sup>3</sup> Included in Other financial liabilities designated at fair value through profit or loss on the Interim Consolidated Balance Sheet.

<sup>4</sup> As at July 31, 2015, includes deposits of \$445 billion (October 31, 2014 – \$370 billion) denominated in U.S. dollars and \$31 billion (October 31, 2014 – \$21 billion) denominated in other foreign currencies.

## **Deposits by Country**

(millions of Canadian dollars)

|  |               |               |               | July 31<br>2015 | October 31<br>2014 |
|--|---------------|---------------|---------------|-----------------|--------------------|
|  | <br>Canada    | United States | International | Total           | Total              |
| Personal   | \$<br>186,032 | \$ 200,702    | \$ 1,698      | \$ 388,432      | \$ 343,240         |
| Banks  | 9,686         | 3,418         | 7,001         | 20,105          | 15,771             |
| Business and government                                      | 184,845       | 89,985        | 2,293         | 277,123         | 241,705            |
| Designated at fair value through profit or loss <sup>1</sup> | 1,775         | -             | -             | 1,775           | 3,242              |
| Trading  | 4,827         | 66,705        | 9,141         | 80,673          | 59,334             |
| Total  | \$<br>387,165 | \$ 360,810    | \$ 20,133     | \$ 768,108      | \$ 663,292         |

<sup>1</sup> Included in Other financial liabilities designated at fair value through profit or loss on the Interim Consolidated Balance Sheet.

### **Term Deposits**

| (millions of Canadian dollars)                               |               |              |              |    |            |    |            |              |               |    | As at     |
|--|---------------|--------------|--------------|----|------------|----|------------|--------------|---------------|----|-----------|
|  |               |              |              |    |            |    |            |              | July 31       | 0  | ctober 31 |
|  |               |              |              |    |            |    |            |              | 2015          |    | 2014      |
|  |               | Over         | Over         |    | Over       |    | Over       |              |               |    |           |
|  | Within        | 1 year to    | 2 years to   | ;  | 3 years to | 4  | 4 years to | Over         |               |    |           |
|  | 1 year        | 2 years      | 3 years      |    | 4 years    |    | 5 years    | 5 years      | Total         |    | Total     |
| Personal   | \$<br>29,517  | \$<br>9,267  | \$<br>6,178  | \$ | 3,584      | \$ | 2,773      | \$<br>189    | \$<br>51,508  | \$ | 52,260    |
| Banks  | 13,988        | 3            | 3            |    | 3          |    | -          | 13           | 14,010        |    | 12,522    |
| Business and government                                      | 45,223        | 24,316       | 14,847       |    | 9,238      |    | 13,323     | 10,062       | 117,009       |    | 99,550    |
| Designated at fair value through profit or loss <sup>1</sup> | 1,374         | 364          | 37           |    | -          |    | -          | -            | 1,775         |    | 3,242     |
| Trading  | 78,403        | 411          | 258          |    | 386        |    | 486        | 729          | 80,673        |    | 59,334    |
| Total  | \$<br>168,505 | \$<br>34,361 | \$<br>21,323 | \$ | 13,211     | \$ | 16,582     | \$<br>10,993 | \$<br>264,975 | \$ | 226,908   |

<sup>1</sup> Included in Other financial liabilities designated at fair value through profit or loss on the Interim Consolidated Balance Sheet.

# Term Deposits due within a Year

| (millions of Canadian dollars)                               |    |                    |                                 |                                  |     |         | As at               |
|--|----|--------------------|---------------------------------|----------------------------------|-----|---------|---------------------|
|  |    |                    |                                 |                                  |     | July 31 | October 31          |
|  |    |                    |                                 |                                  |     | 2015    | 2014                |
|  |    | Within<br>3 months | Over 3<br>months to<br>6 months | Over 6<br>months to<br>12 months | •   | Total   | Total               |
| Personal   | \$ | 11,430             |                                 |                                  |     | 29,517  |                     |
| Banks  | Φ  | 12,527             | \$ 0,493<br>1,068               | 393                              | •   | 13,988  | \$ 29,399<br>12,502 |
| Business and government                                      |    | 31,344             | 5,800                           | 8,079                            | )   | 45,223  | 49,188              |
| Designated at fair value through profit or loss <sup>1</sup> |    | 371                | 383                             | 620                              | )   | 1,374   | 1,849               |
| Trading  |    | 34,195             | 23,737                          | 20,471                           |     | 78,403  | 57,655              |
| Total  | \$ | 89,867             | \$ 37,481                       | \$ 41,157                        | ′\$ | 168,505 | \$ 150,593          |

<sup>1</sup> Included in Other financial liabilities designated at fair value through profit or loss on the Interim Consolidated Balance Sheet.

As at

# NOTE 13: OTHER LIABILITIES

# **Other Liabilities**

| (millions of Canadian dollars)                      |                 | As at      |
|---|-----------------|------------|
|   | July 31         | October 31 |
|   | 2015            | 2014       |
| Accounts payable, accrued expenses, and other items | \$<br>3,611 \$  | 3,666      |
| Accrued interest                                    | 817             | 943        |
| Accrued salaries and employee benefits              | 2,386           | 2,653      |
| Cheques and other items in transit                  | 208             | 237        |
| Current income tax payable                          | 122             | 34         |
| Deferred tax liabilities                            | 347             | 287        |
| Defined benefit liability                           | 2,509           | 2,393      |
| Liabilities related to structured entities          | 4,435           | 5,053      |
| Provisions  | 772             | 631        |
| Total   | \$<br>15,207 \$ | 15,897     |

# NOTE 14: SUBORDINATED NOTES AND DEBENTURES

#### Issues

On June 24, 2015, the Bank issued \$1.5 billion of medium term notes (non-viability contingent capital (NVCC)) constituting subordinated indebtedness of the Bank (the "Notes"). The Notes bear interest at a fixed rate of 2.692% per annum (paid semi-annually) until June 24, 2020, and at the three-month bankers' acceptance rate plus 1.21% thereafter (paid quarterly) until maturity on June 24, 2025. The Bank may, at its option, with the prior approval of OSFI, redeem the Notes on or after June 24, 2020, in whole or in part, at par plus accrued and unpaid interest on not more than 60 nor less than 30 days' notice to holders. The Notes qualify as Tier 2 Capital of the Bank.

#### Redemptions

On April 2, 2015 ("Redemption Date"), the Bank redeemed all of its outstanding \$875 million 5.48% subordinated debentures due April 2, 2020, at a redemption price of 100% of the principal amount. Interest on the debentures ceased to accrue on and after the Redemption Date.

### NOTE 15: SHARE CAPITAL

The following table summarizes the shares issued and outstanding and treasury shares held as at July 31, 2015, and October 31, 2014.

## Common and Preferred Shares Issued and Outstanding and Treasury Shares Held

| (millions of shares and millions of Canadian dollars)     | Ju         | ıly 31, 2015 | October 31, 2014 |         |  |  |
|---|------------|--------------|------------------|---------|--|--|
|   | Number     |              | Number           |         |  |  |
|   | of shares  | Amount       | of shares        | Amount  |  |  |
| Common Shares   |            |              |                  |         |  |  |
| Balance as at beginning of year                           | 1,846.2 \$ | 19,811       | 1,838.9 \$       | 19,316  |  |  |
| Proceeds from shares issued on exercise of stock options  | 2.5        | 96           | 5.0              | 199     |  |  |
| Shares issued as a result of dividend reinvestment plan   | 5.2        | 273          | 6.4              | 339     |  |  |
| Purchase of shares for cancellation                       | -          | -            | (4.1)            | (43)    |  |  |
| Balance as at end of period – common shares               | 1,853.9 \$ | 20,180       | 1,846.2 \$       | 19,811  |  |  |
| Preferred Shares – Class A                                |            |              |                  |         |  |  |
| Series P  | - \$       | -            | 10.0 \$          | 250     |  |  |
| Series Q  | -          | -            | 8.0              | 200     |  |  |
| Series R  | -          | -            | 10.0             | 250     |  |  |
| Series S  | 5.4        | 135          | 5.4              | 135     |  |  |
| Series T  | 4.6        | 115          | 4.6              | 115     |  |  |
| Series Y  | 5.5        | 137          | 5.5              | 137     |  |  |
| Series Z  | 4.5        | 113          | 4.5              | 113     |  |  |
| Series 1  | 20.0       | 500          | 20.0             | 500     |  |  |
| Series 3  | 20.0       | 500          | 20.0             | 500     |  |  |
| Series 5  | 20.0       | 500          | -                | -       |  |  |
| Series 7  | 14.0       | 350          | -                | -       |  |  |
| Series 9  | 8.0        | 200          | -                | -       |  |  |
| Series 11   | 6.0        | 150          | -                | -       |  |  |
| Balance as at end of period – preferred shares            | 108.0 \$   | 2,700        | 88.0 \$          | 2,200   |  |  |
| Treasury shares – common <sup>1</sup>                     |            |              |                  |         |  |  |
| Balance as at beginning of year                           | (1.6) \$   | (54)         | (3.9) \$         | (145)   |  |  |
| Purchase of shares  | (76.3)     | (4,123)      | (80.7)           | (4,197) |  |  |
| Sale of shares  | 77.6       | 4,160        | 83.0             | 4,288   |  |  |
| Balance as at end of period – treasury shares – common    | (0.3) \$   | (17)         | (1.6) \$         | (54)    |  |  |
| Treasury shares – preferred <sup>1</sup>                  |            |              |                  |         |  |  |
| Balance as at beginning of year                           | - \$       | (1)          | (0.1) \$         | (2)     |  |  |
| Purchase of shares  | (9.5)      | (235)        | (6.1)            | (154)   |  |  |
| Sale of shares  | 9.3        | 232          | 6.2              | 155     |  |  |
| Balance as at end of period – treasury shares – preferred | (0.2) \$   | (4)          | - \$             | (1)     |  |  |

<sup>1</sup> When the Bank purchases its own shares as part of its trading business, they are classified as treasury shares and the cost of these shares is recorded as a reduction in equity.

### 5-Year Rate Reset Preferred Shares, Series 5

On December 16, 2014, the Bank issued 20 million non-cumulative 5-Year Rate Reset Preferred Shares, Series 5 ("Series 5 Shares") for gross cash consideration of \$500 million. Quarterly non-cumulative cash dividends, if declared, will be paid at a per annum rate of 3.75% for the initial period from and including December 16, 2014, to but excluding January 31, 2020. Thereafter, the dividend rate will reset every five years to equal the then five-year Government of Canada bond yield plus 2.25%. Holders of the Series 5 Shares will have the right to convert their Series 5 Shares into non-cumulative Floating Rate Preferred Shares, Series 6 ("Series 6 Shares"), subject to certain conditions, on January 31, 2020, and on January 31 every five years thereafter. Holders of the Series 6 Shares will be entitled to receive quarterly non-cumulative cash dividends, if declared, at a rate equal to the then average three-month Government of Canada Treasury Bills yield plus 2.25%. The Series 5 Shares are redeemable by the Bank, subject to regulatory consent, at \$25 per share on January 31, 2020, and on January 31 every five years thereafter. Series 5 Shares and Series 6 Shares qualify as Additional Tier 1 Capital under current regulatory capital rules and if a NVCC conversion were to occur in accordance with the NVCC Provisions, the maximum number of common shares that could be issued based on the formula for conversion set out in the prospectus supplement dated December 9, 2014, and assuming there are no declared and unpaid dividends on the Series 5 Shares or Series 6 Shares, as applicable, would be 100 million.

### 5-Year Rate Reset Preferred Shares, Series 7

On March 10, 2015, the Bank issued 14 million non-cumulative 5-Year Rate Reset Preferred Shares, Series 7 ("Series 7 Shares") for gross cash consideration of \$350 million. Quarterly non-cumulative cash dividends, if declared, will be paid at a per annum rate of 3.60% for the initial period from and including March 10, 2015, to but excluding July 31, 2020. Thereafter, the dividend rate will reset every five years to equal the then five-year Government of Canada bond yield plus 2.79%. Holders of the Series 7 Shares will have the right to convert their Series 7 Shares into non-cumulative Floating Rate Preferred Shares, Series 8 ("Series 8 Shares"), subject to certain conditions, on July 31, 2020, and on July 31 every five years thereafter. Holders of the Series 8 Shares will be entitled to receive quarterly non-cumulative cash dividends, if declared, at a rate equal to the then average three-month Government of Canada Treasury Bills yield plus 2.79%. The Series 7 Shares are redeemable by the Bank, subject to regulatory consent, at \$25 per share on July 31, 2020, and on July 31 every five years thereafter. Series 7 Shares and Series 8 Shares qualify as Additional Tier 1 Capital under current regulatory capital rules and if a NVCC conversion were to occur in accordance with the NVCC Provisions, the maximum number of common shares that could be issued based on the formula for conversion set out in the prospectus supplement dated March 3, 2015, and assuming there are no declared and unpaid dividends on the Series 7 Shares or Series 8 Shares, as applicable, would be 70 million.

### 5-Year Rate Reset Preferred Shares, Series 9

On April 24, 2015, the Bank issued 8 million non-cumulative 5-Year Rate Reset Preferred Shares, Series 9 ("Series 9 Shares") for gross cash consideration of \$200 million. Quarterly non-cumulative cash dividends, if declared, will be paid at a per annum rate of 3.70% for the initial period from and including April 24, 2015, to but excluding October 31, 2020. Thereafter, the dividend rate will reset every five years to equal the then five-year Government of Canada bond yield plus 2.87%. Holders of the Series 9 Shares will have the right to convert their Series 9 Shares into non-cumulative Floating Rate Preferred Shares, Series 10 ("Series 10 Shares"), subject to certain conditions, on October 31, 2020, and on October 31 every five years thereafter. Holders of the Series 10 Shares will be entitled to receive quarterly non-cumulative cash dividends, if declared, at a rate equal to the then average three-month Government of Canada Treasury Bills yield plus 2.87%. The Series 9 Shares are redeemable by the Bank, subject to regulatory consent, at \$25 per share on October 31, 2020, and on October 31 every five years thereafter. Series 9 Shares and Series 10 Shares qualify as Additional Tier 1 Capital under current regulatory capital rules and if a NVCC conversion were to occur in accordance with the NVCC Provisions, the maximum number of common shares that could be issued based on the formula for conversion set out in the prospectus supplement dated April 17, 2015, and assuming there are no declared and unpaid dividends on the Series 9 Shares or Series 10 Shares, as applicable, would be 40 million.

### Fixed Rate Preferred Shares, Series 11

On July 21, 2015, the Bank issued 6 million non-cumulative Fixed Rate Preferred Shares, Series 11 ("Series 11 Shares") for gross cash consideration of \$150 million. Quarterly non-cumulative cash dividends, if declared, will be paid at a per annum rate of 4.90%. The Series 11 Shares are redeemable by the Bank, subject to regulatory consent, at a declining premium on or after October 31, 2020. Series 11 Shares qualify as Additional Tier 1 Capital under current regulatory capital rules and if a NVCC conversion were to occur in accordance with the NVCC Provisions, the maximum number of common shares that could be issued based on the formula for conversion set out in the prospectus supplement dated July 13, 2015, and assuming there are no declared and unpaid dividends on the Series 11 Shares, would be 30 million.

#### Redemptions

On March 2, 2015, the Bank redeemed all of its 10 million outstanding Class A First Preferred Shares, Series P ("Series P Shares"), at the cash redemption price of \$25.607877 per Series P Share, for total redemption proceeds of approximately \$256 million.

On March 2, 2015, the Bank redeemed all of its 8 million outstanding Class A First Preferred Shares, Series Q ("Series Q Shares"), at the cash redemption price of \$25.615068 per Series Q Share, for total redemption proceeds of approximately \$205 million.

On May 1, 2015, the Bank redeemed all of its 10 million outstanding Class A First Preferred Shares, Series R ("Series R Shares"), at the cash redemption price of \$25.503836 per Series R Share, for total redemption proceeds of approximately \$255 million.

### NOTE 16: SHARE-BASED COMPENSATION

For the three and nine months ended July 31, 2015, the Bank recognized compensation expense for stock option awards of \$4.0 million and \$15.9 million, respectively (three and nine months ended July 31, 2014 – \$5.5 million and \$20.4 million, respectively).

During the three months ended July 31, 2015, and July 31, 2014, there were no stock options granted by the Bank. During the nine months ended July 31, 2015, 2.6 million stock options were granted by the Bank (nine months ended July 31, 2014 – 2.6 million stock options) with a weighted-average fair value of \$9.06 per stock option (July 31, 2014 – \$9.28 per stock option).

The following table summarizes the assumptions used for estimating the fair value of options for the nine months ended July 31.

#### Assumptions Used for Estimating the Fair Value of Options

| (in Canadian dollars, except as noted) | For the   | nine mo | onths ended |   |
|--|-----------|---------|-------------|---|
|  | July 31   |         | July 31     |   |
|  | 2015      |         | 2014        |   |
| Risk-free interest rate                | 1.44      | %       | 1.90 %      | % |
| Expected option life (years)           | 6.3 years | 5       | 6.2 years   |   |
| Expected volatility <sup>1</sup>       | 25.06     | %       | 27.09 %     | % |
| Expected dividend yield                | 3.65      | %       | 3.66 %      | % |
| Exercise price/share price             | \$ 52.46  | \$      | 47.59       |   |

<sup>1</sup> Expected volatility is calculated based on the average daily volatility measured over a historical period corresponding to the expected option life.

## NOTE 17: EMPLOYEE BENEFITS

The following table summarizes expenses for the Bank's principal pension and non-pension post-retirement benefit plans and the Bank's significant other pension and retirement plans, for the three and nine months ended July 31.

### **Employee Benefit Plans' Expenses**

| (millions of Canadian dollars)                                      | <br>Principal | pens | ion plans |    | Principal non-pension<br>post-retiremen<br>benefit plar |    | etirement | •  |               |     |            |
|---|---------------|------|-----------|----|---|----|-----------|----|---------------|-----|------------|
|   |               |      |           | •  |   |    |           | F  | For the three | mol | nths ended |
|   | July 31       |      | July 31   |    | July 31   |    | July 31   |    | July 31       |     | July 31    |
|   | 2015          |      | 2014      |    | 2015  |    | 2014      |    | 2015          |     | 2014       |
| Net employee benefits expense                                       |               |      |           |    |   |    |           |    |               |     |            |
| Service cost – benefits earned                                      | \$<br>89      | \$   | 71        | \$ | 5   | \$ | 5         | \$ | 3             | \$  | 3          |
| Net interest cost (income) on net defined benefit liability (asset) | 4             |      | (1)       |    | 5   |    | 6         |    | 9             |     | 7          |
| Defined benefit administrative expenses                             | 3             |      | 2         |    | -   |    | -         |    | 2             |     | 1          |
| Past service cost – settlement (gains) losses                       | -             |      | -         |    | -   |    | -         |    | -             |     | _          |
| Past service cost – other   | -             |      | -         |    | -   |    | -         |    | -             |     | -          |
| Total expense   | \$<br>96      | \$   | 72        | \$ | 10  | \$ | 11        | \$ | 14            | \$  | 11         |
|   |               |      |           |    |   |    |           |    | For the nine  | moi | nths ended |
|   | July 31       |      | July 31   |    | July 31   |    | July 31   |    | July 31       |     | July 31    |
|   | 2015          |      | 2014      |    | 2015  |    | 2014      |    | 2015          |     | 2014       |
| Net employee benefits expense                                       |               |      |           |    |   |    |           |    |               |     |            |
| Service cost – benefits earned                                      | \$<br>269     | \$   | 212       | \$ | 15  | \$ | 14        | \$ | 10            | \$  | 8          |
| Net interest cost (income) on net defined benefit liability (asset) | 11            |      | (2)       |    | 17  |    | 19        |    | 27            |     | 22         |
| Defined benefit administrative expenses                             | 6             |      | 5         |    | -   |    | -         |    | 6             |     | 3          |
| Past service cost – settlement (gains) losses <sup>2</sup>          | -             |      | -         |    | -   |    | -         |    | (35)          |     | -          |
| Past service cost – other   | -             |      | -         |    | -   |    | -         |    | -             |     | 5          |
| Total expense   | \$<br>286     | \$   | 215       | \$ | 32  | \$ | 33        | \$ | 8             | \$  | 38         |

<sup>1</sup> Includes CT defined benefit pension plan, TD Banknorth defined benefit pension plan, certain TD Auto Finance retirement plans, and supplemental employee retirement plans. Other employee benefit plans operated by the Bank and certain of its subsidiaries are not considered material for disclosure purposes. The TD Banknorth defined benefit pension plan was frozen as of December 31, 2008, and no service credits can be earned after that date. Certain TD Auto Finance defined benefit pension plans were frozen as of April 1, 2012, and no service credits can be earned after March 31, 2012.

<sup>2</sup> Includes a portion of the TD Banknorth defined benefit pension plan that was settled during the period.

### CASH FLOWS

The following table summarizes the Bank's contributions to its principal pension and non-pension post-retirement benefit plans and the Bank's significant other pension and retirement plans during the three and nine months ended July 31.

#### **Plan Contributions**

| (millions of Canadian dollars)                     | For the thre | e ma | nths ended | For the nine months ende |    |         |
|--|--------------|------|------------|--------------------------|----|---------|
|  | July 31      |      | July 31    | July 31                  |    | July 31 |
|  | 2015         |      | 2014       | 2015                     |    | 2014    |
| Principal pension plans                            | \$<br>111    | \$   | 61         | \$<br>260                | \$ | 248     |
| Principal non-pension post-retirement benefit plan | 3            |      | 3          | 10                       |    | 9       |
| Other pension and retirement plans <sup>1</sup>    | 76           |      | 11         | 94                       |    | 26      |
| Total  | \$<br>190    | \$   | 75         | \$<br>364                | \$ | 283     |

<sup>1</sup> Includes CT defined benefit pension plan, TD Banknorth defined benefit pension plan, certain TD Auto Finance retirement plans, and supplemental employee retirement plans. Other employee benefit plans operated by the Bank and certain of its subsidiaries are not considered material for disclosure purposes.

As at July 31, 2015, the Bank expects to contribute an additional \$80 million to its principal pension plans, \$4 million to its principal non-pension post-retirement benefit plan, and \$64 million to its other pension and retirement plans by the end of the fiscal year. However, future contribution amounts may change upon the Bank's review of current contribution levels during fiscal 2015.

Deferred tax assets and liabilities are comprised of the following.

# Deferred Tax Assets and Liabilities<sup>1</sup>

| (millions of Canadian dollars)   |       |               | As at      |
|--|-------|---------------|------------|
|  |       | July 31       | October 31 |
|  |       | 2015          | 2014       |
| Deferred tax assets  |       |               |            |
| Allowance for credit losses  | \$    | <b>704</b> \$ | 582        |
| Land, buildings, equipment, and other depreciable assets   |       | 32            | 7          |
| Deferred (income) expense  |       | 61            | 30         |
| Trading loans  |       | 123           | 124        |
| Employee benefits  |       | 733           | 695        |
| Pensions   |       | 270           | 367        |
| Losses available for carry forward   |       | 270           | 256        |
| Tax credits  |       | 523           | 357        |
| Other  |       | 170           | 123        |
| Total deferred tax assets <sup>2</sup>   |       | 2,886         | 2,541      |
| Deferred tax liabilities   |       |               |            |
| Securities   |       | 693           | 524        |
| Intangibles  |       | 348           | 287        |
| Goodwill   |       | 78            | 9          |
| Total deferred tax liabilities   |       | 1,119         | 820        |
| Net deferred tax assets  | · ·   | 1,767         | 1,721      |
| Reflected on the Interim Consolidated Balance Sheet as follows:  | · ·   | · · ·         |            |
| Deferred tax assets  |       | 2,114         | 2,008      |
| Deferred tax liabilities <sup>3</sup>  |       | 347           | 287        |
| Net deferred tax assets  | \$    | 1,767 \$      | 1,721      |
| <sup>1</sup> Certain comparative amounts have been reclassified to conform with the presentation adopted in the current of | - ind |               | ,          |

<sup>1</sup> Certain comparative amounts have been reclassified to conform with the presentation adopted in the current period.

<sup>2</sup> The amount of temporary differences, unused tax losses, and unused tax credits for which no deferred tax asset is recognized on the Interim Consolidated Balance Sheet was \$21 million as at July 31, 2015 (October 31, 2014 – \$18 million), of which \$11 million (October 31, 2014 – \$8 million) is scheduled to expire within five years.

<sup>3</sup> Included in Other liabilities on the Interim Consolidated Balance Sheet.

## NOTE 19: EARNINGS PER SHARE

Basic earnings per share is calculated by dividing net income attributable to common shareholders by the weighted-average number of common shares outstanding for the period.

Diluted earnings per share is calculated using the same method as basic earnings per share except that certain adjustments are made to net income attributable to common shareholders and the weighted-average number of shares outstanding for the effects of all dilutive potential common shares that are assumed to be issued by the Bank.

The following table presents the Bank's basic and diluted earnings per share for the three and nine months ended July 31, 2015, and July 31, 2014, and the twelve months ended October 31, 2014.

## **Basic and Diluted Earnings Per Share**

| Diluted earnings per share (dollars) <sup>1</sup>   | ¢  | 1.19    | ¢  | 1.11         | \$<br>3.25  |              | ¢  | 4.14           |
|---|----|---------|----|--------------|-------------|--------------|----|----------------|
| Weighted-average number of common shares outstanding<br>– diluted (millions)                            |    | 1,855.7 |    | 1,846.5      | 1,853.0     | 1,844.3      |    | 1,845.3        |
| Stock options potentially exercisable (millions) <sup>1</sup>   |    | 4.6     |    | 6.3          | 5.1         | 6.2          |    | 6.2            |
| Effect of dilutive securities   |    |         |    |              |             |              |    |                |
| Weighted-average number of common shares outstanding (millions)   |    | 1,851.1 |    | 1,840.2      | 1,847.9     | 1,838.1      |    | 1,839.1        |
| impact of dilutive securities   |    | 2,213   |    | 2,055        | 6,029       | 5,946        |    | 7,633          |
| Net income attributable to common shareholders<br>Net income available to common shareholders including | \$ | 2,213   | \$ | 2,055        | \$<br>6,029 | \$ 5,946     | \$ | 7,633          |
| Diluted earnings per share  |    |         |    |              | <br>        |              |    |                |
| Basic earnings per share (dollars)  | \$ | 1.20    | \$ | 1.12         | \$<br>3.26  | \$ 3.23      | \$ | 4.15           |
| Weighted-average number of common shares outstanding (millions)   |    | 1,851.1 |    | 1,840.2      | 1,847.9     | 1,838.1      |    | 1,839.1        |
| Net income attributable to common shareholders  | \$ | 2,213   | \$ | 2,055        | \$<br>6,029 | \$ 5,946     | \$ | 7,633          |
| Basic earnings per share  |    |         |    |              |             |              |    |                |
|   |    | 2015    |    | 2014         | 2015        | 2014         |    | 2014           |
|   |    | July 31 |    | July 31      | July 31     | July 31      |    | October 31     |
|   |    |         |    | onths ended  |             | months ended |    | months ended   |
| (millions of Canadian dollars, except as noted)   |    |         | F  | or the three |             | For the nine |    | For the twelve |

<sup>1</sup> For the three and nine months ended July 31, 2015, and July 31, 2014, and the twelve months ended October 31, 2014, the computation of diluted earnings per share did not include any weighted-average options where the option price was greater than the average market price of the Bank's common shares.

#### PROVISIONS

The following table summarizes the Bank's provisions.

#### Provisions

| (millions of Canadian dollars)  |            |                            | Asset<br>retirement |   |       |           |
|---|------------|----------------------------|---------------------|---|-------|-----------|
|   | Litigation | Restructuring <sup>1</sup> | obligations         |   | Other | Total     |
| Balance as at November 1, 2013  | \$<br>244  | \$<br>105                  | \$<br>69 \$         |   | 66    | \$<br>484 |
| Additions   | 76         | 40                         | -                   |   | 132   | 248       |
| Amounts used  | (146)      | (79)                       | -                   |   | (99)  | (324)     |
| Release of unused amounts   | (20)       | (11)                       | (1)                 |   | (31)  | (63)      |
| Foreign currency translation adjustments and other                              | 14         | -                          | -                   |   | (2)   | 12        |
| Balance as at October 31, 2014, before allowance for                            |            |                            |                     | - |       |           |
| credit losses for off-balance sheet instruments                                 | \$<br>168  | \$<br>55                   | \$<br>68 \$         |   | 66    | \$<br>357 |
| Add: allowance for credit losses for off-balance sheet instruments <sup>2</sup> |            |                            |                     |   |       | <br>274   |
| Balance as at October 31, 2014  |            |                            |                     |   |       | \$<br>631 |
| Balance as at November 1, 2014  | \$<br>168  | \$<br>55                   | \$<br>68 \$         |   | 66    | \$<br>357 |
| Additions   | 74         | 337                        | -                   |   | 47    | 458       |
| Amounts used  | (133)      | (135)                      | -                   |   | (74)  | (342)     |
| Release of unused amounts   | (6)        | -                          | -                   |   | (20)  | (26)      |
| Foreign currency translation adjustments and other                              | 16         | 15                         | 3                   |   | 4     | 38        |
| Balance as at July 31, 2015, before allowance for                               |            |                            |                     |   |       |           |
| credit losses for off-balance sheet instruments                                 | \$<br>119  | \$<br>272                  | \$<br>71 \$         |   | 23    | \$<br>485 |
| Add: allowance for credit losses for off-balance sheet instruments <sup>2</sup> |            |                            |                     |   |       | 287       |
| Balance as at July 31, 2015   |            |                            | <br>· · ·           | • |       | \$<br>772 |
|   |            |                            |                     |   |       |           |

<sup>1</sup> Includes provisions for onerous lease contracts

<sup>2</sup> Refer to Note 5 for further details.

### LITIGATION

In the ordinary course of business, the Bank and its subsidiaries are involved in various legal and regulatory actions, including class actions and other litigation or disputes with third parties. Legal provisions are established when it becomes probable that the Bank will incur an expense and the amount can be reliably estimated. The Bank may incur losses in addition to the amounts recorded when the loss is greater than estimated by management, or for matters when an unfavourable outcome is reasonably possible. The Bank considers losses to be reasonably possible when they are neither probable nor remote. The Bank believes the estimate of the aggregate range of reasonably possible losses, in excess of provisions, for its legal proceedings where it is possible to make such an estimate, is from zero to approximately \$295 million as at July 31, 2015. This estimated aggregate range of reasonably possible losses is based upon currently available information for those proceedings in which the Bank is involved, taking into account the Bank's best estimate of such losses for those cases for which an estimate can be made. The Bank's estimate involves significant judgment, given the varying stages of the proceedings and the existence of multiple defendants in many of such proceedings whose share of liability has yet to be determined. The matters underlying the estimated range will change from time to time, and actual losses may vary significantly from the current estimate. For certain cases, the Bank does not believe that an estimate can currently be made as many of them are in preliminary stages and certain cases have no specific amount claimed. Consequently, these cases are not included in the range.

In management's opinion, based on its current knowledge and after consultation with counsel, the Bank believes that the ultimate disposition of these actions, individually or in the aggregate, will not have a material adverse effect on the consolidated financial condition or the consolidated cash flows of the Bank. However, there are a number of uncertainties involved in such proceedings, some of which are beyond the Bank's control, including, for example, the risk that the requisite external approvals of a particular settlement may not be granted. As such, there is a possibility that the ultimate resolution of those legal or regulatory actions may be material to the Bank's consolidated results of operations for any particular reporting period.

The following is a description of the Bank's material legal or regulatory actions.

#### **Rothstein Litigation**

TD Bank, N.A. was named as a defendant in multiple lawsuits in state and federal court in Florida related to an alleged US\$1.2 billion Ponzi scheme perpetrated by, among others, Scott Rothstein, a partner of the Fort Lauderdale, Florida based law firm, Rothstein, Rosenfeldt and Adler ("RRA").

On July 11, 2013, the United States Bankruptcy Court for the Southern District of Florida confirmed a liquidation plan for the RRA bankruptcy estate that includes a litigation bar order in favor of TD Bank, N.A. (the "Bar Order"). TD Bank, N.A. and/or the Bank are or may be the subject of other litigation or regulatory proceedings related to the Rothstein fraud, although further civil litigation may be enjoined by the Bar Order. The outcome of any such proceedings is difficult to predict and could result in judgments, settlements, injunctions or other results adverse to TD Bank, N.A. or the Bank. Two civil matters are specifically exempted from the Bar Order.

The first, Coquina Investments v. TD Bank, N.A. et al. is now concluded.

The second Rothstein-related matter is captioned *Razorback Funding, LLC, et al. v. TD Bank, N.A., et al.* The plaintiffs in *Razorback* moved for sanctions against TD Bank, N.A. after the matter had been settled and dismissed. TD Bank moved to enforce the settlement agreement. Plaintiffs' motion for sanctions was denied on July 25, 2014 and Plaintiffs appealed. The appeal is expected to be dismissed shortly, as the parties have agreed to a settlement that became final on July 21, 2015.

During the third quarter of 2015, distributions of \$39 million (\$24 million after tax) were received by the Bank as a result of previous settlements reached on Rothstein-related matters, whereby the Bank was assigned the right to these distributions, if and when made available.

#### **Overdraft Litigation**

TD Bank, N.A. was originally named as a defendant in six putative nationwide class actions challenging the manner in which it calculates and collects overdraft fees: *Dwyer v. TD Bank, N.A.* (D. Mass.); *Hughes v. TD Bank, N.A.* (D. N.J.); *Mascaro v. TD Bank, N.A.* (D. D.C.); *Mazzadra, et al. v. TD Bank, N.A.* (S.D. Fla.); *Kimenker v. TD Bank, N.A.* (D. N.J.); and *Mosser v. TD Bank, N.A.* (D. Pa.). These actions were transferred to the United States District Court for the Southern District of Florida and have now been dismissed or settled. Settlement payments were made to class members in June 2013, and a second distribution to eligible class members of residual settlement funds was made in October 2014. The Court retains jurisdiction over class members and distributions.

TD Bank, N.A. was subsequently named as a defendant in eleven putative nationwide class actions challenging the overdraft practices of TD Bank, N.A. from August 16, 2010 to the present: *King, et al. v. TD Bank, N.A f/k/a Carolina First Bank* (D.S.C.); *Padilla, et al. v. TD Bank, N.A.* (E.D. Pa.); *Hurel v. TD Bank, N.A. and The Toronto-Dominion Bank* (D.N.J.); *Koshgarian v. TD Bank, N.A. and The Toronto-Dominion Bank* (S.D.N.Y.); *Goodall v. The Toronto-Dominion Bank and TD Bank, N.A.* (M.D. FL.); *Klein et al. v. TD Bank, N.A.* (D.N.J.); *Ucciferri v. TD Bank, N.A.* (D.N.J.); *and Austin v. TD Bank, N.A.* (D. Conn.); *Robinson v. TD Bank, N.A.* (S.D. Fla.) (*"Robinson* Case No. 60469"); *Robinson v. TD Bank, N.A.* (S.D. Fla.) (*"Robinson* Case No. 60476"); and *Mingrone v. TD Bank, N.A.* (E.D.N.Y.). The *King* action further challenges the overdraft practices of Carolina First Bank prior to its merger into TD Bank, N.A. in September 2010. The Toronto-Dominion Bank was also named as a defendant in the *Hurel, Koshgarian,* and *Goodall* actions, but was subsequently dismissed without prejudice in *Hurel.* All but one of the actions, *Robinson* Case No. 60476, have been consolidated for pretrial proceedings as MDL 2613 in the United States District Court for the District of South Carolina. The plaintiffs filed a consolidated amended class action complaint on June 19, 2015, which governs all of the consolidated cases other than Mingrone and Robinson Case No. 15-60476. On July 21, 2015, the Mingrone class action complaint was dismissed without prejudice. The Toronto-Dominion Bank was not named as a defendant in the consolidated amended class action complaint. The United States Judicial Panel for Multidistrict Litigation ("JPML") has issued a conditional transfer order relating to *Robinson* Case No. 60476, but plaintiff has filed a notice of objection and transfer has been stayed pending a ruling by the panel on the objection.

#### Gevaerts Litigation

TD Bank, N.A. was named as a defendant in *Gevaerts, et al. v. TD Bank, et al.*, a purported class action lawsuit in the United States District Court for the Southern District of Florida related to an alleged \$223 million fraud scheme orchestrated by a former customer of TD Bank, N.A., among others. Plaintiffs allege that Ms. Deborah Peck sold fractional interests in life insurance settlements, which caused plaintiffs to incur losses. Plaintiffs further allege that TD Bank, N.A. aided and abetted Ms. Peck's breach of her fiduciary duty to her investors and that TD Bank, N.A.'s negligence caused their losses.

On June 24, 2015, TD Bank, N.A. reached a preliminary agreement to settle the case with the plaintiffs. The settlement is subject to court approval.

### Interchange Fee Class Actions

Between 2011 and 2013, seven proposed class actions were commenced in British Columbia, Alberta, Saskatchewan, Ontario and Québec: *Coburn and Watson's Metropolitan Home v. Bank of America Corporation, et al.; 1023916 Alberta Ltd. v. Bank of America Corporation, et al.; Macaronies Hair Club v. BOFA Canada Bank, et al.; The Crown & Hand Pub Ltd. v. Bank of America Corporation, et al.; Hello Baby Equipment Inc. v. BOFA Canada Bank, et al.; Bancroft-Snell, et al. v. Visa Canada Corporation, et al.; and 9085-4886 Quebec Inc. v. Visa Canada Corporation, et al.* The defendants in each action are Visa Canada Corporation (Visa) and MasterCard International Incorporated (MasterCard) (collectively, the "Networks"), along with TD and several other financial institutions. The plaintiff class members are Canadian merchants who accept payment for products and services by Visa and/or MasterCard. While there is some variance, in most of the actions it is alleged that, from March 2001 to the present, the Networks conspired with their issuing banks and acquirers to fix excessive fees and that certain rules (Honour All Cards and No Surcharge) have the effect of increasing the merchant discount fees. The actions include claims of civil conspiracy, breach of the Competition Act, interference with economic relations and unjust enrichment. Unspecified general and punitive damages are sought on behalf of the merchant class members. In the lead case proceeding in British Columbia, the decision to partially certify the action as a class proceeding was released on March 27, 2014. The certification decision was appealed by both plaintiff class representatives and defendants. The appeal hearing took place in December 2014 and the decision is pending.

### Stanford Litigation

The Toronto-Dominion Bank was named as a defendant in *Rotstain v. Trustmark National Bank, et al.*, a putative class action lawsuit in the United States District Court for the Northern District of Texas related to a US\$7.2 billion Ponzi scheme perpetrated by R. Allen Stanford, the owner of Stanford International Bank, Limited ("SIBL"), an offshore bank based in Antigua. Plaintiffs purport to represent a class of investors in SIBL-issued certificates of deposit. The Bank, among others, provided correspondent banking services to SIBL. Plaintiffs allege that the Bank and four other banks aided and abetted or conspired with Mr. Stanford to commit fraud and that the bank defendants received fraudulent transfers from SIBL by collecting fees on related wire transfer payments.

The Official Stanford Investors Committee, a court-approved committee representing investors, received permission to intervene in the lawsuit and has brought similar claims against all the bank defendants.

The court denied in part and granted in part The Toronto-Dominion Bank's motion to dismiss the lawsuit on April 21, 2015. The court also entered a class certification scheduling order, requiring the parties to conduct discovery and submit briefing regarding class certification and will consider class certification on October 5, 2015. Plaintiffs filed an amended complaint asserting certain additional state law claims against the Bank on June 23, 2015. On July 14, 2015, the Bank filed a motion to dismiss the newly amended complaint in its entirety.

The Toronto-Dominion Bank is also a defendant in two cases filed in the Ontario Superior Court of Justice: (1) Wide & Dickson v. The Toronto-Dominion Bank, an action filed by the Joint Liquidators of SIBL appointed by the Eastern Caribbean Supreme Court, and (2) Dynasty Furniture Manufacturing Ltd., et al. v. The Toronto-Dominion Bank, an action filed by five investors in certificates of deposits sold by Stanford. The suits assert that the Bank acted negligently and provided knowing assistance to SIBL's fraud. The Bank has filed a motion for summary judgment in the Joint Liquidators case to dismiss the action based on the applicable statute of limitations. This motion will be heard by the court in September 2015. The judge managing the proceedings is not requiring any steps in the Dynasty case pending the outcome of the motion in the Joint Liquidators' case.

### RESTRUCTURING

The Bank undertook certain measures in the second quarter of 2015, to reduce costs and manage expenses in a sustainable manner and to achieve greater operational efficiencies. These measures include process redesign and business restructuring, retail branch and real estate optimization, and organizational review. As a result, the Bank recorded restructuring charges of \$337 million (\$228 million after tax), primarily related to asset impairments, exiting of lease agreements, employee severance and other personnel-related costs.

## PLEDGED ASSETS AND COLLATERAL

In the ordinary course of business, securities and other assets are pledged against liabilities or contingent liabilities, including repurchase agreements, securitization liabilities, capital trust securities, and securities borrowing transactions. Assets are also deposited for the purposes of participation in clearing and payment systems and depositories, or to have access to the facilities of central banks in foreign jurisdictions, or as security for contract settlements with derivative exchanges or other derivative counterparties. As at July 31, 2015, securities and other assets with a carrying value of \$170 billion (October 31, 2014 – \$146 billion) were pledged as collateral in respect of these transactions.

As at July 31, 2015, certain consumer instalment and other personal loan assets with a carrying value of \$6 billion (October 31, 2014 – \$8 billion) and residential mortgages with a carrying value of \$16 billion (October 31, 2014 – \$8 billion) were also pledged with respect to covered bonds issued by the Bank.

#### Assets that can be Repledged or Sold

| (millions of Canadian dollars)      |           | A      | ls at |
|-------------------------------------|-----------|--------|-------|
|                                     | July 31   | Octobe | r 31  |
|                                     | 2015      | 2      | 014   |
| Trading loans, securities and other | \$ 39,886 | \$ 30, | 642   |
| Other assets                        | 154       |        | 100   |
| Total                               | \$ 40,040 | \$ 30, | 742   |

In addition, the Bank may accept financial assets as collateral that the Bank is permitted to sell or repledge in the absence of default. These transactions are conducted under terms that are usual and customary to standard lending, and security borrowing and lending activities. As at July 31, 2015, the fair value of financial assets accepted as collateral that the Bank is permitted to sell or repledge in the absence of default was \$27 billion (October 31, 2014 – \$22 billion). The fair value of financial assets accepted as collateral that have been sold or repledged (excluding cash collateral) was \$6 billion as at July 31, 2015 (October 31, 2014 – \$4 billion).

### ASSETS SOLD WITH RECOURSE

In connection with its securitization activities, the Bank typically makes customary representations and warranties about the underlying assets which may result in an obligation to repurchase the assets. These representations and warranties attest that the Bank, as the seller, has executed the sale of assets in good faith, and in compliance with relevant laws and contractual requirements. In the event that they do not meet these criteria, the loans may be required to be repurchased by the Bank.

### ASSETS SOLD WITH CONTINGENT REPURCHASE OBLIGATIONS

The Bank sells mortgage loans, which it continues to service, to the TD Mortgage Fund (the "Fund"), a mutual fund managed by the Bank. As part of its responsibilities, the Bank has an obligation to repurchase mortgage loans when they default or if the Fund experiences a liquidity event such that it does not have sufficient cash to honor unit holder redemptions. During the three and nine months ended July 31, 2015, the fair value of the mortgages repurchased as a result of a liquidity event was \$3 million and \$6 million, respectively (three and nine months ended July 31, 2014 – \$47 million and \$84 million, respectively).

## NOTE 21: SEGMENTED INFORMATION

For management reporting purposes, the Bank reports its results under three key business segments: Canadian Retail, which includes the results of the Canadian personal and commercial banking businesses, Canadian credit cards, TD Auto Finance Canada and Canadian wealth and insurance businesses; U.S. Retail, which includes the results of the U.S. personal and commercial banking businesses, U.S. credit cards, TD Auto Finance U.S., U.S. wealth business and the Bank's investment in TD Ameritrade; and Wholesale Banking. The Bank's other activities are grouped into the Corporate segment.

The results of the Aeroplan credit card portfolio, acquired on December 27, 2013, are reported in the Canadian Retail segment.

The following table summarizes the segment results for the three and nine months ended July 31.

# Results by Business Segment

(millions of Canadian dollars, except as noted)

| Net interest income (loss)<br>Non-interest income (loss) | \$ | July 31<br>2015<br>2,480 |    | July 31 |    |         |    |         |    |         |    |         |    |                  | For the               | three mo                    | onth | s ended            |
|--|----|--------------------------|----|---------|----|---------|----|---------|----|---------|----|---------|----|------------------|-----------------------|-----------------------------|------|--------------------|
| Non-interest income (loss)                               |    | 2015<br>2,480            |    | -       |    |         |    |         |    |         |    |         |    |                  | 101 110               |                             |      | o chucu            |
| Non-interest income (loss)                               | \$ | 2,480                    |    | 0044    |    | July 31          | July 31               | July 31                     |      | July 31            |
| Non-interest income (loss)                               | \$ | ,                        |    | 2014    |    | 2015    |    | 2014    |    | 2015    |    | 2014    |    | 2015             | 2014                  | 2015                        |      | 2014               |
|  |    |                          | \$ | 2,436   | \$ | 1,734   | \$ | 1,500   | \$ | 564     | \$ | 589     | \$ | (81) \$          | (90) \$               | 4,697                       | \$   | 4,435              |
|  |    | 2,531                    |    | 2,498   |    | 647     |    | 545     |    | 201     |    | 91      |    | (70)             | (60)                  | 3,309                       |      | 3,074              |
| Provision for (reversal of)                              |    |                          |    |         |    |         |    |         |    |         |    |         |    |                  |                       |                             |      |                    |
| credit losses  |    | 237                      |    | 228     |    | 200     |    | 127     |    | 2       |    | 5       |    | (2)              | (22)                  | 437                         |      | 338                |
| Insurance claims and related                             |    |                          |    |         |    |         |    |         |    |         |    |         |    |                  |                       |                             |      |                    |
| expenses   |    | 600                      |    | 771     |    | -       |    | -       |    | -       |    | -       |    | -                | -                     | 600                         |      | 771                |
| Non-interest expenses                                    |    | 2,104                    |    | 2,076   |    | 1,470   |    | 1,320   |    | 431     |    | 392     |    | 287              | 252                   | 4,292                       |      | 4,040              |
| Income (loss) before income taxes                        |    | 2,070                    |    | 1,859   |    | 711     |    | 598     |    | 332     |    | 283     |    | (436)            | (380)                 | 2,677                       |      | 2,360              |
| Provision for (recovery of)                              |    |                          |    |         |    |         |    |         |    |         |    |         |    |                  |                       |                             |      |                    |
| income taxes   |    | 513                      |    | 459     |    | 129     |    | 113     |    | 93      |    | 67      |    | (233)            | (309)                 | 502                         |      | 330                |
| Equity in net income of an                               |    |                          |    |         |    |         |    |         |    |         |    |         |    |                  |                       |                             |      |                    |
| investment in associate,                                 |    |                          |    |         |    |         |    |         |    |         |    |         |    |                  |                       |                             |      |                    |
| net of income taxes                                      |    | -                        |    | -       |    | 92      |    | 76      |    | -       |    | -       |    | (1)              | 1                     | 91                          |      | 77                 |
| Net income (loss)  | \$ | 1,557                    | \$ | 1,400   | \$ | 674     | \$ | 561     | \$ | 239     | \$ | 216     | \$ | (204) \$         | (70) \$               | 2,266                       | \$   | 2,107              |
|  |    | July 31                  |    | July 31 |    | July 31 |    | July 31 |    | July 31 |    | July 31 |    | July 31          | For th<br>July 31     | <u>e nine ma</u><br>July 31 | onth | s ended<br>July 31 |
|  |    | 2015                     |    | 2014    |    | 2015    |    | 2014    |    | 2015    |    | 2014    |    | 2015             | 2014                  | 2015                        |      | 2014               |
| Net interest income (loss)                               | \$ | 7,284                    | ¢  | 7,103   | ¢  | 5,106   | ¢  | 4,485   | ¢  | 1,745   | ¢  | 1,673   | ¢  | (298) \$         | (134) \$              | 13,837                      | ¢    | 13,127             |
| Non-interest income (loss)                               | φ  | 7,204<br>7,404           | φ  | 7,103   | φ  | 1,814   | φ  | 4,465   | φ  | 515     | φ  | 403     | φ  | (296) ə<br>(191) | (134) <b>5</b><br>128 | 9,542                       | φ    | 9,382              |
| Provision for (reversal of)                              |    | 7,404                    |    | 7,130   |    | 1,014   |    | 1,713   |    | 515     |    | 403     |    | (191)            | 120                   | 9,342                       |      | 9,302              |
| credit losses  |    | 666                      |    | 696     |    | 508     |    | 537     |    | 4       |    | 12      |    | (4)              | (59)                  | 1,174                       |      | 1,186              |
| Insurance claims and related                             |    | 000                      |    | 030     |    | 500     |    | 557     |    | -       |    | 12      |    | (-)              | (55)                  | 1,174                       |      | 1,100              |
| expenses   |    | 1,863                    |    | 2,113   |    | _       |    | _       |    | _       |    | _       |    | _                | _                     | 1.863                       |      | 2.113              |
| Non-interest expenses                                    |    | 6,264                    |    | 6,214   |    | 4,440   |    | 3,971   |    | 1,311   |    | 1,208   |    | 1,147            | 772                   | 13,162                      |      | 12,165             |
| Income (loss) before income taxes                        |    | 5,895                    |    | 5,218   |    | 1,972   |    | 1,690   |    | 945     |    | 856     |    | (1,632)          | (719)                 | 7,180                       |      | 7,045              |
| Provision for (recovery of)                              |    | 0,000                    |    | 0,210   |    | 1,072   |    | 1,000   |    | 540     |    | 000     |    | (1,002)          | (110)                 | 7,100                       |      | 7,040              |
| income taxes   |    | 1,453                    |    | 1,288   |    | 346     |    | 311     |    | 268     |    | 203     |    | (803)            | (660)                 | 1,264                       |      | 1,142              |
| Equity in net income of an                               |    | 1,400                    |    | 1,200   |    | 040     |    | 011     |    | 200     |    | 200     |    | (000)            | (000)                 | 1,204                       |      | 1,142              |
| investment in associate,                                 |    |                          |    |         |    |         |    |         |    |         |    |         |    |                  |                       |                             |      |                    |
| net of income taxes                                      |    | _                        |    | _       |    | 267     |    | 222     |    | -       |    | _       |    | 2                | 12                    | 269                         |      | 234                |
| Net income (loss)  | \$ | 4.442                    | \$ | 3,930   | \$ | 1,893   | \$ | 1,601   | \$ | 677     | \$ | 653     | \$ | (827) \$         | (47) \$               | 6,185                       | \$   | 6,137              |
|  | Ψ  | 7,772                    | Ψ  | 0,000   | Ψ  | 1,000   | Ψ  | 1,001   | Ψ  | 017     | Ψ  | 000     | Ψ  | (021) ψ          | ( <i>¬ι</i> ) ψ       | 0,100                       | Ψ    | 0,107              |
| Total assets as at July 31                               |    |                          |    |         |    |         |    |         |    |         |    |         |    |                  |                       |                             |      |                    |
| (billions of Canadian dollars)                           | \$ | 352.1                    | \$ | 328.0   | \$ | 342.2   | \$ | 262.4   | \$ | 354.3   | \$ | 316.1   | \$ | 50.6 \$          | 33.2 \$               | 1,099.2                     | \$   | 939.7              |

### NOTE 22: REGULATORY CAPITAL

The Bank manages its capital under guidelines established by OSFI. The regulatory capital guidelines measure capital in relation to credit, market, and operational risks. The Bank has various capital policies, procedures, and controls which it utilizes to achieve its goals and objectives.

The Banking Committee on Banking Supervision (BCBS) issued a guideline "A global regulatory framework for more resilient banks and banking systems" (Basel III), which introduced a non-risk sensitive leverage ratio to act as a supplementary measure to the risk-based capital requirements. Similar to OSFI's Assets-to-Capital Multiple (ACM), the objective of the leverage ratio is to constrain the build-up of excessive leverage in the banking sector, protecting against the inherent risk of excessive asset growth. The leverage ratio replaces the ACM effective January 1, 2015, and has a regulatory minimum requirement of 3%. The leverage ratio is calculated as per OSFI's Leverage Requirements guideline. The key components in the calculation of the ratio include, but are not limited to, Tier 1 Capital, on-balance sheet assets with adjustments made to derivative and securities financing transaction exposures, and credit equivalent amounts of off-balance sheet exposures.

During the nine months ended July 31, 2015, the Bank complied with the OSFI guideline related to capital ratios and the leverage ratio. This guideline is based on Basel III. OSFI's target Common Equity Tier 1 (CET1), Tier 1, and Total Capital ratios for Canadian banks under the Capital Adequacy Requirements (CAR) guideline are 7%, 8.5%, and 10.5%, respectively.

The following table summarizes the Bank's regulatory capital positions as at July 31, 2015, and October 31, 2014.

#### **Regulatory Capital Position**

| (millions of Canadian dollars, except as noted) |          |             | As at             |   |
|---|----------|-------------|-------------------|---|
|   | July 3   | 1           | October 31        |   |
|   | 201      | 5           | 2014 <sup>1</sup> |   |
| Common Equity Tier 1 Capital                    | \$ 37,16 | 1 \$        | 30,965            |   |
| Common Equity Tier 1 Capital ratio <sup>2</sup> | 10.      | 1 %         | 9.4               | % |
| Tier 1 Capital                                  | \$ 42,64 | <b>B</b> \$ | 35,999            |   |
| Tier 1 Capital ratio <sup>2,3</sup>             | 11.      | 5%          | 10.9              | % |
| Total Capital <sup>4</sup>                      | \$ 51,73 | <b>B</b> \$ | 44,255            |   |
| Total Capital ratio <sup>2,5</sup>              | 13.      | 9%          | 13.4              | % |
| Leverage ratio <sup>6</sup>                     | 3.       | 7           | n/a <sup>7</sup>  |   |
| Assets-to-capital multiple <sup>8</sup>         | n/a      | 7           | 19.1              |   |

<sup>1</sup> The amounts have not been adjusted to reflect the impact of the 2015 IFRS Standards and Amendments.

<sup>2</sup> The final CAR guideline postponed the Credit Valuation Adjustment (CVA) capital charge until January 1, 2014, and is being phased in until the first quarter of 2019. Effective the third quarter of 2014, each capital ratio has its own risk-weighted assets (RWA) measure due to the OSFI prescribed scalar for inclusion of the CVA. For the third and fourth quarter of 2014, the scalars for inclusion of CVA for CET1, Tier 1, and Total Capital RWA are 57%, 65%, and 77% respectively. For fiscal 2015, the scalars are 64%, 71%, and 77% respectively.

<sup>3</sup> Tier 1 Capital ratio is calculated as Tier 1 Capital divided by Tier 1 Capital RWA.

<sup>4</sup> Total Capital includes CET1, Tier 1, and Tier 2 Capital.

<sup>5</sup> Total Capital ratio is calculated as Total Capital divided by Total Capital RWA.

<sup>6</sup> The leverage ratio is calculated as Tier 1 Capital divided by leverage exposure, as defined.

7 Not applicable.

<sup>8</sup> The ACM is calculated as total assets plus off-balance sheet credit instruments, such as certain letters of credit and guarantees, less investments in associated corporations, goodwill, and net intangibles, divided by Total Capital.

### NOTE 23: RISK MANAGEMENT

The risk management policies and procedures of the Bank are provided in the MD&A. The shaded sections of the "Managing Risk" section of the MD&A relating to market and liquidity risks are an integral part of the Interim Consolidated Financial Statements.

# SHAREHOLDER AND INVESTOR INFORMATION

## Shareholder Services

| If you:  | And your inquiry relates to:   | Please contact:  |
|--|--|--|
| Are a <b>registered shareholder</b> (your name appears on your TD share certificate)   | Missing dividends, lost share certificates, estate<br>questions, address changes to the share register,<br>dividend bank account changes, the dividend<br>reinvestment plan, eliminating duplicate mailings of<br>shareholder materials or stopping (and resuming)<br>receiving annual and quarterly reports | Transfer Agent:<br>CST Trust Company<br>P.O. Box 700, Station B<br>Montréal, Québec H3B 3K3<br>1-800-387-0825 (Canada and U.S. only)<br>or 416-682-3860<br>Facsimile: 1-888-249-6189<br>inguiries@canstockta.com or www.canstockta.com   |
| Hold your TD shares through the<br>Direct Registration System<br>in the United States  | Missing dividends, lost share certificates, estate<br>questions, address changes to the share register,<br>eliminating duplicate mailings of shareholder materials<br>or stopping (and resuming) receiving annual and<br>quarterly reports   | Co-Transfer Agent and Registrar<br>Computershare<br>P.O. Box 30170<br>College Station, TX 77842-3170<br>or<br>Computershare<br>211 Quality Circle, Suite 210<br>College Station, TX 77845<br>1-866-233-4836<br>TDD for hearing impaired: 1-800-231-5469<br>Shareholders outside of U.S.: 201-680-6578<br>TDD shareholders outside of U.S.: 201-680-6610<br>www.computershare.com |
| <b>Beneficially own</b> TD shares that are held in<br>the name of an intermediary, such as a bank,<br>a trust company, a securities broker or other<br>nominee | Your TD shares, including questions regarding the dividend reinvestment plan and mailings of shareholder materials   | Your intermediary  |

For all other shareholder inquiries, please contact TD Shareholder Relations at 416-944-6367 or 1-866-756-8936 or email <u>tdshinfo@td.com</u>. Please note that by leaving us an e-mail or voicemail message, you are providing your consent for us to forward your inquiry to the appropriate party for response.

### General Information

Contact Corporate & Public Affairs: 416-982-8578

Products and services: Contact TD Canada Trust, 24 hours a day, seven days a week: 1-866-567-8888 French: 1-866-233-2323 Cantonese/Mandarin: 1-800-328-3698 Telephone device for the hearing impaired (TTY): 1-800-361-1180

Website: <u>http://www.td.com</u> Email: <u>customer.service@td.com</u>

### Quarterly Earnings Conference Call

TD Bank Group will host an earnings conference call in Toronto, Ontario on August 27, 2015. The call will be audio webcast live through TD's website at 3 p.m. ET. The call and audio webcast will feature presentations by TD executives on the Bank's financial results for the third quarter, discussions of related disclosures, and will be followed by a question-and-answer period with analysts. The presentation material referenced during the call will be available on the TD website at <u>www.td.com/investor/qr\_2015.jsp</u> on August 27, 2015, by approximately 12 p.m. ET. A listen-only telephone line is available at 416-204-9269 or 1-800-499-4035 (toll free).

The audio webcast and presentations will be archived at <u>www.td.com/investor/qr\_2015.jsp</u>. Replay of the teleconference will be available from 6 p.m. ET on August 27, 2015, until 6 p.m. ET on September 30, 2015, by calling 647-436-0148 or 1-888-203-1112 (toll free). The passcode is 9859717.

### **Annual Meeting**

Thursday, March 31, 2016 Fairmont The Queen Elizabeth Montréal, Québec