## ID Bank Financial Group

## SUPPLEMENTAL FI NANCI AL I NFORMATI ON

For the 4 $^{\text {th }}$ Quarter Ended October 31, 2007


I nvestor Relations Department
For further information contact:
Tim Thompson, Kelly Milroy, or Rachel Gauci 416-308-9030 or 1-866-486-4826

## For the 4th Quarter October 31, 2007

The supplemental information contained in this package is designed to improve the readers' understanding of the financial performance of TD Bank Financial Group (the Bank). This information should be used in conjunction with the fourth quarter 2007 Press Release, and Investor Presentation, as well as the 2007 Consolidated Financial Statements for the year ended October $31,2007$.

## How the Bank Reports

The Bank prepares its financial statements in accordance with Canadian generally accepted accounting principles (GAAP) and refers to results prepared in accordance with GAAP as the "reported
 performance. To arrive at adjusted results, the Bank removes items of note, net of income taxes, from reported results. The items of note relate to items which management does not believe are
 to the Canada Trust acquisition in 2000, the TD Banknorth Inc. (TD Banknorth) acquisition in 2005, and the acquisitions by TD Banknorth of Hudson United Bancorp (Hudson) in 2006 and Interchange Financial Services Corporation (Interchange) in 2007, and the amortization of intangibles included in equity in net income of TD Ameritrade. The Bank believes that adjusted results provides the reader with a better understanding of how management views the Bank's performance.
 are not defined terms under GAAP and, therefore, may not be comparable to similar terms used by other issuers. A reconciliation between the Bank's reported and adjusted results is provided on pages 6 and 7 of the Bank's Q4 2007 Press Release.

## Segmented I nformation

For management reporting purposes, the Bank's operations are organized into the following four operating business segments: Canadian Personal and Commercial Banking, Wealth Management, U.S. Personal and Commercial Banking and Wholesale Banking. The Bank's other activities are grouped into the Corporate segment.

The Bank's management reporting process measures the performance of the segments based on our management structure and is not necessarily comparable with other financial services companies. Results of each business segment reflect revenue, expenses, assets and liabilities generated by the businesses in that segment. Due to the complexity of the Bank, its management reporting model uses various estimates, assumptions, allocations and risk-based methodologies for funds transfer pricing, inter-segment revenue, income tax rates, capital, indirect expenses and cost transfers to measure business segment results. Transfer pricing of funds is generally applied at market rates. Inter-segment revenue is negotiated between each business segment and approximate the value provided by the distributing segment. Income tax expense or benefit is generally applied to each segment based on a statutory tax rate and may be adjusted for items and activities unique to each segment.

The Bank measures and evaluates the performance of each segment based on adjusted net income available to common shareholders, economic profit and return on invested capital. Economic profit is adjusted net income available to common shareholders, less a charge for average invested capital. Each segment's invested capital represents the capital required for economic risks, including credit, market and operational risks, plus the purchased amounts of goodwill and intangible assets, net of impairment write downs. Return on invested capital is adjusted net income
 similar terms used by other issuers. A reconciliation between the Bank's economic profit, return on invested capital and adjusted net income is provided on page 16 of the Bank's Q4 2007 Press Release.

Amortization of intangible expense is included in the Corporate segment. Accordingly, net income for the operating business segments is presented before amortization of intangibles, as well as any other items of note not attributed to the operating segments, including those items which management does not consider to be in the control of the business segments. Net interest income
 before-tax value. Using TEB allows the Bank to measure income from all securities and loans consistently and makes for a more meaningful comparison of net interest income with similar institutions. The TEB adjustment, reflected in the Wholesale Banking segment, is eliminated in the Corporate segment.

As stated in the Consolidated Financial Statements, the Bank securitizes retail loans and receivables held by Canadian Personal and Commercial Banking in transactions that are accounted for as sales. For the purpose of segmented reporting, Canadian Personal and Commercial Banking accounts for the transactions as though they are financing arrangements. Accordingly, the interest
 provision for (reversal of) credit losses. This accounting is reversed in the Corporate segment and the gain recognized on sale which is in compliance with appropriate accounting standards together with income earned on the retained interests net of credit losses incurred are included in other income.

For more information, see the "Business Focus" section of the 2007 Annual Report and Note 27 to the 2007 audited Consolidated Financial Statements.

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## FOR THE PERIOD ENDED

ncome statement (Smillions)
Net interest income
Other income
Dilution gain (loss) on investments, net of costs Provision for (reversal of) credit losses
Non-interest expenses
vet income before provision for income taxes
Provision for income taxes
Income before non-controlling interests in subsidiaries
Non-controlling interests in subsidiaries
Equity in net income of an associated company, net of incor Net income - reported
Adjustment for items of note, net of income taxes
Net income - adjusted
Preferred dividends
Net income available to common shareholders - adjusted
Per common share ${ }^{1}$ and average number of shares
Basic net income
Diluted net income $\begin{gathered}- \text { adjusted } \\ - \text { reported } \\ \text { raduted }\end{gathered}$
Average number of common shares outstanding - basic (millions)

## Balance sheet (\$billions)

Total assets
Total shareholders' equity
Unrealized gain on securities ${ }^{2,3}$ (\$millions)

## apital and risk metrics (\$billions)

Risk-weighted assets (RWA)
Tier 1 capital
Tangible common equity
Tier 1 capital ratio
Tangible common equity as a percentage of RWA
After-tax impact of $1 \%$ increase in interest rates on
Common shareholders' equity (\$millions)
Annual net income (\$millions)
mpaired loans net of specfic provisions (\$millions)
mpaired loans net of specific allowance as a $\%$ of net loans
rovision for credit losses as a \% of net average loans
Rating of senior debt: Moody's
Standard and Poor's

| $\underset{\#}{\text { LINE }}$ | 2007 |  |  |  | 2006 |  |  |  | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 |

(page 10)
(page 18) (page 12)
(page 21) (page 21)
(page 13) (page 19) (page 14) (page 22) (page 22)
(page 22) (page 22) (page 22)
(page 22)
(page 17) (page 17)
${ }^{1}$ Earnings per share (EPS) is computed by dividing income by the weighted average number of shares outstanding during the period. As a result, the sum of the quarterly EPS figures may not equal the year-to-date EPS.
${ }^{2}$ Excludes debt security positions which are managed as part of hedged portfolios.
${ }^{3}$ Includes unrealized gains on publicly traded available-for-sale securities which are included in other comprehensive income

## Business performance (\$millions)

Net income available to common shareholders - reported
Economic profit ${ }^{1}$
Average common equity
Average invested capital ${ }^{2}$
Return on common equity
Adjusted return on common equity ${ }^{3}$
Return on tangible common equity ${ }^{4}$
Return on invested capital ${ }^{5}$
Return on risk-weighted assets ${ }^{6}$
Efficiency ratio - reported
Effective tax rate
Net interest margin
Average number of full-time equivalent staff
Number of domestic retail outlets at period end ${ }^{7}$
Number of U.S. retail outlets at period end ${ }^{7}$
Number of retail brokerage offices at period end

## Common share performance

Closing market price
Book value per common share
Closing market price to book value
Price earnings ratio

- reported $^{8}$
- adjusted

Total market return on common shareholders' investment ${ }^{9}$ Number of common shares outstanding (millions) Total market capitalization (\$billions)

## Dividend performance

Dividend per common share
Dividend yield ${ }^{10}$
Common dividend payout ratio - reported - adjusted

| $\begin{gathered} \text { LINE } \\ \text { \# } \end{gathered}$ | 2007 |  |  |  | 2006 |  |  |  | 2005 | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2007 | 2006 | 2005 |


| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2007 |  |  |  | 2006 |  |  |  | $\begin{gathered} 2005 \\ \mathrm{Q} 4 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 |  |
| 1 | \$ 1,089 | \$ 1,101 | \$ 872 | \$ 915 | \$ 757 | \$ 790 | \$ 732 | \$ 2,302 | \$ 589 |
| 2 | 430 | 578 | 421 | 442 | 326 | 347 | 271 | 353 | 279 |
| 3 | 20,808 | 20,771 | 20,940 | 19,969 | 19,069 | 18,692 | 18,183 | 16,476 | 15,755 |
| 4 | 24,749 | 24,628 | 24,724 | 23,684 | 22,710 | 22,270 | 21,694 | 19,908 | 19,103 |
| 5 | 20.8 \% | 21.0 \% | 17.1 \% | 18.2 \% | 15.7 \% | 16.8 \% | 16.5 \% | 55.4 \% | 14.8 \% |
| 6 | 19.4 | 22.2 | 19.4 | 19.9 | 18.1 | 18.7 | 17.5 | 20.0 | 19.3 |
| 7 | 39.0 | 46.9 | 38.3 | 38.2 | 35.6 | 38.1 | 37.0 | 43.3 | 44.1 |
| 8 | 16.3 | 18.7 | 16.4 | 16.8 | 15.2 | 15.7 | 14.6 | 16.5 | 15.9 |
| 9 | 2.66 | 3.07 | 2.72 | 2.74 | 2.46 | 2.54 | 2.34 | 2.48 | 2.33 |
| 10 | 63.1 | 60.2 | 64.8 | 63.4 | 66.6 | 65.5 | 67.8 | 46.3 | 71.6 |
| 11 | 13.1 | 19.2 | 21.8 | 19.4 | 18.7 | 22.8 | 24.5 | 8.6 | 28.3 |
| 12 | 2.10 | 2.15 | 2.03 | 1.97 | 2.12 | 2.05 | 1.84 | 2.07 | 2.14 |
| 13 | 51,341 | 51,085 | 51,037 | 51,185 | 51,282 | 51,400 | 50,484 | 51,400 | 51,427 |
| 14 | 1,104 | 1,091 | 1,082 | 1,075 | 1,073 | 1,051 | 1,052 | 1,050 | 1,048 |
| 15 | 644 | 643 | 664 | 665 | 648 | 650 | 660 | 455 | 451 |
| 16 | 211 | 210 | 209 | 207 | 208 | 206 | 204 | 177 | 329 |



| $\$$ | $\mathbf{0 . 5 7}$ | $\mathbf{0 . 5 3}$ | $\$$ | 0.53 | $\$$ | 0.48 | $\mathbf{\$}$ | 0.48 | $\$$ | 0.44 | $\$$ | 0.44 | $\$$ | 0.42 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{3 . 0} \%$ | $2.9 \%$ | $2.8 \%$ | $2.7 \%$ | $2.8 \%$ | $2.9 \%$ | $2.6 \%$ | $2.8 \%$ | 2.42 |  |  |  |  |  |
|  | $\mathbf{3 7 . 6}$ | 34.6 | 43.8 | 37.7 | 45.8 | 40.0 | 43.0 | 13.0 | 50.6 |  |  |  |  |  |
| $\mathbf{4 0 . 3}$ | 32.8 | 38.7 | 34.4 | 39.9 | 35.9 | 40.7 | 36.1 | 39.0 |  |  |  |  |  |  |

${ }^{1}$ Economic profit is adjusted net income available to common shareholders less a charge for average invested capital. The rate charged for invested capital is $9.4 \%$ in $2007,9.5 \%$ in 2006 and $10.1 \%$ in 2005 .
${ }^{2}$ Invested capital is common shareholders' equity plus the cumulative after-tax amount of purchased intangible assets amortized as of the reporting date
${ }^{3}$ Adjusted return on common equity is adjusted net income available to common shareholders divided by average common equity.
${ }^{4}$ Return on tangible common equity is adjusted net income available to common shareholders divided by average common equity less average goodwill and intangibles
${ }^{5}$ Return on invested capital is adjusted net income available to common shareholders divided by average invested capital.
${ }^{6}$ Return on risk-weighted assets is adjusted net income available to common shareholders divided by average RWA.
${ }^{7}$ Includes retail bank outlets, private client centre branches, and estates and trusts branches.
${ }^{8}$ Closing common share price divided by diluted net income per common share for trailing 4 quarters.
${ }^{9}$ Total shareholder return includes the year-over-year change in share price and assumes that dividends received were invested in additional common shares.
${ }^{10}$ Dividends per common share for trailing 4 quarters divided by average of high and low common share prices for the period.

## FOR THE PERIOD ENDED

Items of note affecting net income (\$ millions)
Amortization of intangibles
Gain relating to restructuring of Visa ${ }^{2}$
Dilution gain on Ameritrade transaction, net of costs
Dilution loss on the acquisition of Hudson by TD Banknorth
Wholesale Banking restructuring charge
Balance Sheet restructuring charge in TD Banknorth
TD Banknorth restructuring, privatization and merger-related charges ${ }^{3}$
Change in fair value of credit default swaps hedging the
corporate loan book ${ }^{4}$
Non-core portfolio loan loss recoveries (sectoral related)
Tax charge related to reorganizations
Other tax items
Loss on structured derivative portfolios
Preferred share redemption
Initial set up of specific allowance for credit card and overdraft loans General allowance release
Litigation charge
Total
Items of note affecting diluted earnings per share (\$) ${ }^{5}$
Amortization of intangibles
Gain relating to restructuring of Visa ${ }^{2}$
Dilution gain on Ameritrade transaction, net of costs
Dilution loss on the acquisition of Hudson by TD Banknorth
Wholesale Banking restructuring charge
Balance Sheet restructuring charge in TD Banknorth
TD Banknorth restructuring, privatization and merger-related charges
Change in fair value of credit default swaps hedging the
corporate loan book ${ }^{4}$
Non-core portfolio loan loss recoveries (sectoral related)
Tax charge related to reorganizations
Other tax items ${ }^{6}$
Loss on structured derivative portfolios
Preferred share redemption
Initial set up of specific allowance for credit card and overdraft loans
General allowance release
Litigation charge
TD Ameritrade timing impact
Banknorth timing impact
Total

${ }^{1}$ The adjustment for items of note, net of income taxes, is removed from reported earnings to compute adjusted earnings.

 was recognized in the Corporate segment, based on results of an independent valuation of the shares. The gain may be subject to further adjustment based on the finalization of the Bank's ownership percentage in Visa Inc.
${ }^{3}$ The TD Banknorth restructuring, privatization and merger-related charges include the following: $\$ 39$ million TD Banknorth restructuring, privatization and merger-related charges included in U.S. Personal and Commercial Banking (for details, see footnote 3 on page 7 and the reconciliation of non-GAAP financial measures table in the second quarter 2007 Report to Shareholders); and $\$ 4$ million restructuring charge related to the transfer of functions from TD Bank USA to TD Banknorth, included in the Corporate segment.
${ }^{4}$ The Bank purchases credit default swaps (CDS) to hedge the credit risk in Wholesale Banking's corporate lending portfolio. These CDS do not qualify for hedge accounting treatment and, therefore, they are measured at fair value with changes in fair value recognized in current period's earnings. The related loans are accounted for at amortized cost. Management believes that this asymmetry in the accounting treatment between CDS and loans would result in periodic profit and loss volatility which is not indicative of the economics of the corporate loan portfolio or the underlying business performance in Wholesale Banking. As a result, the CDS are accounted for on an accrual basis in the Wholesale Banking segment and the gains and losses on the CDS, in excess of the accrued cost, are reported in the Corporate segment. Adjusted earnings excludes the gains and losses on the CDS in excess of the accrued cost. Prior to Q1 2007, this item was described as "Hedging impact due to AcG-13". As part of the adoption of the new financial instruments standards, the guidance under Accounting Guideline 13: Hedging Relationships (AcG-13) was replaced by Canadian Institute of Chartered Accountants (CICA) Handbook Section 3865, Hedges.
${ }^{5}$ EPS impact is computed by dividing items of note by the weighted average number of shares outstanding during the period. As a result, the sum of the quarterly EPS impact may not equal the year-to-date EPS impact.
${ }^{6}$ For 2006, the impact of future tax decreases of $\$ 24$ million (3 cents per share) on adjusted earnings is included in "Other tax items".

RESULTS OF OPERATIONS
(\$millions)

## FOR THE PERIOD ENDED

Net income-adjusted (where applicable) Canadian Personal and Commercial Banking Wealth Management
U.S. Personal and Commercial Banking Total Retail
Wholesale Banking
Corporate
Total Bank
Return on invested capital
Canadian Personal and Commercial Banking Wealth Management
U.S. Personal and Commercial Banking

Wholesale Banking
Total Bank
Percentage of net income mix ${ }^{1}$
Total Retail
Wholesale Banking
Total Bank
Geographic contribution to total revenue ${ }^{2}$ Canada
United States
Other
Total Bank

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2007 |  |  |  |  |  |  |  | 2006 |  |  |  |  |  |  |  | $\begin{gathered} 2005 \\ \text { Q4 } \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  |
| 1 | \$ | 572 | \$ | 597 | \$ | 540 | \$ | 544 | \$ | 501 | \$ | 524 | \$ | 465 | \$ | 476 | \$ | 443 |
| 2 |  | 194 |  | 185 |  | 197 |  | 186 |  | 148 |  | 152 |  | 152 |  | 138 |  | 136 |
| 3 |  | 124 |  | 109 |  | 62 |  | 64 |  | 63 |  | 68 |  | 59 |  | 65 |  | 69 |
| 4 |  | 890 |  | 891 |  | 799 |  | 794 |  | 712 |  | 744 |  | 676 |  | 679 |  | 648 |
| 5 |  | 157 |  | 253 |  | 217 |  | 197 |  | 146 |  | 179 |  | 140 |  | 199 |  | 115 |
| 6 |  | (26) |  | 20 |  | (21) |  | 18 |  | 17 |  | (37) |  | (36) |  | (43) |  | 2 |
| 7 | \$ | 1,021 | \$ | 1,164 | \$ | 995 | \$ | 1,009 | \$ | 875 | \$ | 886 | \$ | 780 | \$ | 835 | \$ | 765 |


| Full Year |  |  |
| :---: | :---: | :---: |
| 2007 | 2006 | 2005 |

${ }^{1}$ Percentages exclude Corporate segment results.
${ }^{2}$ TEB amounts and dilution gains on net investments are not included.

## RESULTS OF OPERATIONS

(\$millions)

## FOR THE PERIOD ENDED

Net interest income
Other income
Total revenue
Provision for credit losses
Non-interest expenses
Net income before income taxes
Income taxes
Net income - reported
Adjustment for items of note, net of income taxes
Net income - adjusted
Average invested capital (\$billions)
Economic profit ${ }^{1}$
Return on invested capital

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2007 |  |  |  |  |  |  |  | 2006 |  |  |  |  |  |  |  | $\begin{gathered} 2005 \\ \text { Q4 } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  |
| 1 | \$ | 1,408 | \$ | 1,388 | \$ | 1,298 | \$ | 1,307 | \$ | 1,295 |  | 1,260 |  | 1,147 |  | 1,177 |  | 1,129 |
| 2 |  | 744 |  | 713 |  | 688 |  | 703 |  | 653 |  | 669 |  | 624 |  | 627 |  | 600 |
| 3 |  | 2,152 |  | 2,101 |  | 1,986 |  | 2,010 |  | 1,948 |  | 1,929 |  | 1,771 |  | 1,804 |  | 1,729 |
| 4 |  | 176 |  | 151 |  | 143 |  | 138 |  | 132 |  | 104 |  | 78 |  | 99 |  | 97 |
| 5 |  | 1,114 |  | 1,050 |  | 1,033 |  | 1,059 |  | 1,068 |  | 1,039 |  | 994 |  | 985 |  | 968 |
| 6 |  | 862 |  | 900 |  | 810 |  | 813 |  | 748 |  | 786 |  | 699 |  | 720 |  | 664 |
| 7 |  | 290 |  | 303 |  | 270 |  | 269 |  | 247 |  | 262 |  | 234 |  | 244 |  | 221 |
| 8 |  | 572 |  | 597 |  | 540 |  | 544 |  | 501 |  | 524 |  | 465 |  | 476 |  | 443 |
| 9 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 10 | \$ | 572 | \$ | 597 | \$ | 540 | \$ | 544 | \$ | 501 | \$ | 524 | \$ | 465 | \$ | 476 | \$ | 443 |
| 11 | \$ | 8.5 | \$ | 8.4 | \$ | 8.2 | \$ | 8.2 | \$ | 8.0 | \$ | 7.9 | \$ | 7.6 | \$ | 7.6 | \$ | 7.5 |
| 12 |  | 391 |  | 418 |  | 369 |  | 369 |  | 328 |  | 354 |  | 307 |  | 314 |  | 273 |
| 13 |  | 26.8 \% |  | 28.3 \% |  | 26.9 \% |  | 26.4 \% |  | 24.7 \% |  | 26.2 \% |  | 25.1 \% |  | 25.0 \% |  | 23.4 \% |


| Full Year |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 2007 |  | 2006 |  | 2005 |
| \$ | 5,401 | \$ | 4,879 | \$ 4,342 |
|  | 2,848 |  | 2,573 | 2,361 |
|  | 8,249 |  | 7,452 | 6,703 |
|  | 608 |  | 413 | 373 |
|  | 4,256 |  | 4,086 | 3,773 |
|  | 3,385 |  | 2,953 | 2,557 |
|  | 1,132 |  | 987 | 855 |
|  | 2,253 |  | 1,966 | 1,702 |
|  | - |  | - | - |
| \$ | 2,253 | \$ | 1,966 | \$ 1,702 |
| \$ | 8.3 | \$ | 7.8 | \$ 7.4 |
|  | 1,547 |  | 1,303 | 1,038 |
|  | 27.1 \% |  | 25.2 \% | 23.1 \% |

## Key performance indicators (\$billions)

Risk-weighted assets ${ }^{2}$
Average loans - personal
Average loans and acceptances - business
Average securitized loans
Average deposits - personal
Average deposits - business
Margin on avg. earning assets inc. securitized assets
Efficiency ratio
Average number of full-time equivalent staff

| \$ 68 | \$ | 68 | \$ | 65 | \$ | 66 | \$ | 65 | \$ | 65 | \$ | 61 | \$ | 60 |  | 58 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 120 |  | 115 |  | 111 |  | 110 |  | 111 |  | 111 |  | 109 |  | 107 |  | 103 |
| 20 |  | 20 |  | 19 |  | 18 |  | 18 |  | 18 |  | 18 |  | 17 |  | 17 |
| 46 |  | 47 |  | 46 |  | 44 |  | 39 |  | 35 |  | 33 |  | 33 |  | 34 |
| 103 |  | 102 |  | 101 |  | 101 |  | 100 |  | 98 |  | 96 |  | 94 |  | 94 |
| 40 |  | 39 |  | 37 |  | 38 |  | 36 |  | 36 |  | 34 |  | 35 |  | 33 |
| 3.03\% |  | 3.07\% |  | 3.05\% |  | 3.03\% |  | 3.07\% |  | 3.08\% |  | 2.98\% |  | 3.01\% |  | 2.96\% |
| 51.8\% |  | 50.0\% |  | 52.0\% |  | 52.7\% |  | 54.8\% |  | 53.9\% |  | 56.1\% |  | 54.6\% |  | 56.0\% |
| 31,131 |  | 30,620 |  | 30,138 |  | 30,413 |  | 29,805 |  | 29,686 |  | 29,402 |  | 29,510 |  | 29,539 |


| $\mathbf{\$}$ | $\mathbf{6 8}$ | $\mathbf{\$}$ | 65 | $\$$ |
| :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{1 1 4}$ |  | 110 |  |
|  | $\mathbf{1 9}$ |  | 18 |  |
|  | $\mathbf{4 6}$ |  | 35 |  |
|  | $\mathbf{1 0 2}$ |  | 97 |  |
|  | $\mathbf{3 9}$ |  | 35 |  |
|  | 35 |  | 32 |  |
|  | $\mathbf{3 . 0 5 \%}$ | $3.04 \%$ |  | $2.96 \%$ |
|  | $\mathbf{5 1 . 6 \%}$ | $54.8 \%$ | $56.3 \%$ |  |
|  | $\mathbf{3 0 , 5 7 6}$ | 29,602 | 29,072 |  |

${ }^{1}$ The rate charged for invested capital is $8.5 \%$ in $2007,8.5 \%$ in 2006, and $9.0 \%$ in 2005 .
Balances prior to Q4 2006 have been reclassified from Corporate segment.

## 




 banking needs.

## RESULTS OF OPERATIONS <br> (\$millions)

## FOR THE PERIOD ENDED

## Net interest income

Brokerage commissions and other income
Total revenue
Non-interest expenses
Net income before income taxe
Income taxes
Equity in net income of associated company, net of income taxes ${ }^{2}$ Net income (loss) - reported
Adjustment for items of note, net of income taxes
Net income (loss) - adjusted
Average invested capital (\$billions)
Economic profit (loss)
Return on invested capital

| LINE <br> \# | 2007 |  |  |  |  |  |  | 2006 |  |  |  |  |  |  |  | $\begin{gathered} 2005 \\ \text { Q4 } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  |
| 1 | \$ 83 | \$ | 80 | \$ | 78 | \$ | 77 | \$ | 69 | \$ | 68 | \$ | 62 | \$ | 178 | \$ | 175 |
| 2 | 498 |  | 507 |  | 516 |  | 474 |  | 435 |  | 424 |  | 460 |  | 564 |  | 547 |
| 3 | 581 |  | 587 |  | 594 |  | 551 |  | 504 |  | 492 |  | 522 |  | 742 |  | 722 |
| 4 | 399 |  | 395 |  | 393 |  | 364 |  | 357 |  | 344 |  | 349 |  | 525 |  | 514 |
| 5 | 182 |  | 192 |  | 201 |  | 187 |  | 147 |  | 148 |  | 173 |  | 217 |  | 208 |
| 6 | 63 |  | 66 |  | 67 |  | 65 |  | 52 |  | 51 |  | 60 |  | 79 |  | 72 |
| 7 | 75 |  | 59 |  | 63 |  | 64 |  | 53 |  | 55 |  | 39 |  | - |  | - |
| 8 | 194 |  | 185 |  | 197 |  | 186 |  | 148 |  | 152 |  | 152 |  | 138 |  | 136 |
| 9 | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 10 | \$ 194 | \$ | 185 | \$ | 197 | \$ | 186 | \$ | 148 | \$ | 152 | \$ | 152 | \$ | 138 | \$ | 136 |
| 11 | \$ 3.9 | \$ | 4.0 | \$ | 3.7 | \$ | 3.7 | \$ | 3.7 | \$ | 3.4 | \$ | 2.4 | \$ | 2.6 | \$ | 2.6 |
| 12 | 91 |  | 80 |  | 102 |  | 89 |  | 44 |  | 59 |  | 90 |  | 64 |  | 58 |
| 13 | 19.8 \% |  | 18.6 \% |  | 21.7 \% |  | 20.1 \% |  | 15.8 \% |  | 17.9 \% |  | 26.0 \% |  | 21.0 \% |  | 20.8 \% |



## Key performance indicators (\$billions) <br> Risk-weighted assets

Assets under administration
Assets under management
Efficiency ratio
Average number of full-time equivalent staff

| 14 | \$ | 5 | \$ | 6 | \$ | 5 | \$ | 5 | \$ | 5 | \$ | 4 | \$ | 4 | \$ 5 | \$ 9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 15 |  | 185 |  | 177 |  | 175 |  | 169 |  | 161 |  | 153 |  | 154 | 147 | 315 |
| 16 |  | 160 |  | 160 |  | 163 |  | 157 |  | 151 |  | 143 |  | 139 | 137 | 130 |
| 17 |  | 68.7 \% |  | 67.3 \% |  | 66.2 \% |  | 66.1 \% |  | 70.8 \% |  | 69.9 \% |  | 66.9 \% | 70.8 \% | 71.2 \% |
| 18 |  | 6,004 |  | 5,936 |  | 5,994 |  | 5,870 |  | 5,785 |  | 5,783 |  | 5,698 | 7,774 | 7,756 |


| $\$$ | $\mathbf{5}$ | $\mathbf{\$}$ | 5 | $\$$ | 9 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{\$}$ | $\mathbf{1 8 5}$ |  | 161 |  | 315 |
| $\mathbf{\$}$ | $\mathbf{1 6 0}$ | 151 |  | 130 |  |
|  | $\mathbf{6 7 . 1} \%$ | $69.7 \%$ |  | $75.9 \%$ |  |
| $\mathbf{5 , 9 5 1}$ | 6,265 | 7,973 |  |  |  |


${ }^{2}$ The equity in net income of an associated company includes net impact of internal management adjustments which are reclassified to other reporting lines in the Corporate segment.
 2006 and $10.0 \%, 10.0 \%$ and $14.0 \%$ in 2005. The rate charged for invested capital for the TD Ameritrade business line is $11.0 \%$ in 2007 and $12.0 \%$ for 2006 .


 Client Services service the needs of different retail customer segments through all stages of their investing life cycle.

## RESULTS OF OPERATIONS

(\$millions)

## FOR THE PERIOD ENDED

Net interest income
Other income
Total revenue
Provision for credit losses
Non-interest expenses
Net income before income taxes
Income taxes
Non-controlling interests in subsidiaries
Net income - reported
Adjustment for items of note, net of income taxes and non-controlling interests ${ }^{3}$ Net income - adjusted

Average invested capital (\$billions)
Economic profit (loss) ${ }^{5}$
Return on invested capital ${ }^{5}$
Key performance indicators (\$billions)
Risk-weighted assets ${ }^{4}$
Average loans
Average deposits ${ }^{6}$
Margin on average earning assets ${ }^{6}$
Efficiency ratio
Average number of full-time equivalent staff

| $\underset{\#}{\text { LINE }}$ | 2007 |  |  |  |  |  |  |  | 2006 |  |  |  |  |  |  |  | $\begin{gathered} 2005 \\ \text { Q4 } \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  |
| 1 | \$ | 335 | \$ | 338 | \$ | 351 | \$ | 341 | \$ | 337 | \$ | 342 | \$ | 327 | \$ | 284 | \$ | 298 |
| 2 |  | 140 |  | 145 |  | 153 |  | 145 |  | 141 |  | 142 |  | 134 |  | 73 |  | 119 |
| 3 |  | 475 | 483 |  |  | 504 |  | 486 |  | 478 |  | 484 |  | 461 |  | 357 |  | 417 |
| 4 |  | 35 | 33 |  |  | 35 |  | 17 |  | 15 |  | 10 |  | 8 |  | 7 |  | 7 |
| 5 |  | 263 | 275 |  |  | 384 |  | 299 |  | 294 |  | 284 |  | 284 |  | 225 |  | 216 |
| 6 |  | 177 | 175 |  |  | 85 |  | 170 |  | 169 |  | 190 |  | 169 |  | 125 |  | 194 |
| 7 |  | 53 | 57 |  |  | 31 |  | 55 |  | 55 |  | 65 |  | 60 |  | 42 |  | 72 |
| 8 |  | - | 9 |  |  | 31 |  | 51 |  | 51 |  | 57 |  | 50 |  | 37 |  | 53 |
| 9 | \$ | 124 | \$ | 109 | \$ | 23 | \$ | 64 | \$ | 63 | \$ | 68 | \$ | 59 | \$ | 46 | \$ | 69 |
| $10$ |  | - |  | - |  | 39 |  | - |  | - |  | - |  | - |  | 19 |  | - |
| 11 | \$ | 124 | \$ | 109 | \$ | 62 | \$ | 64 | \$ | 63 | \$ | 68 | \$ | 59 | \$ | 65 | \$ | 69 |
| $\begin{aligned} & 12 \\ & 13 \\ & 14 \end{aligned}$ | \$ | 9.6 | \$ | 9.2 | \$ | 6.7 | \$ | 5.9 | \$ | 5.8 | \$ | 5.9 | \$ | 5.5 | \$ | 4.7 | \$ | 4.9 |
|  |  | (95) |  | (100) |  | (84) |  | (70) |  | (70) |  | (65) |  | (61) |  | (43) |  | (42) |
|  |  | $5.1 \%$ |  | 4.7 \% |  | 3.8 \% |  | 4.3\% |  | 4.2 \% |  | 4.6 \% |  | 4.4\% |  | 5.4 \% |  | $5.6 \%$ |


| 2007 Full Year 2005 |  |  |
| :---: | :---: | :---: |
|  |  |  |
| \$ 1,365 | \$ 1,290 | 705 |
| 583 | 490 | 299 |
| 1,948 | 1,780 | 1,004 |
| 120 | 40 | 4 |
| 1,221 | 1,087 | 549 |
| 607 | 653 | 451 |
| 196 | 222 | 161 |
| 91 | 195 | 132 |
| \$ 320 | \$ 236 | \$ 158 |
| 39 | 19 | - |
| 359 | 255 | \$ 158 |


TD Bank USA Inc. (previously reported in Corporate segment) are included in the U.S. Personal and Commercial Banking segment prospectively
${ }^{2}$ TD Banknorth's financial results are reflected in TD's U.S. Personal and Commercial Banking segment on a one month lag. Reported non-interest expenses for Q2 2007 include restructuring charges expenses incurred in April 2007.

 consisted of legal and investment banking fees; and $\$ 3$ million merger-related charges related to conversion and customer notices in connection with the integration of Hudson and Interchange with TD Banknorth. In the Consolidated Statement of Income,
the restructuring charges are included in the restructuring costs while the privatization and merger-related charges are included in other non-interest expenses.
${ }^{4}$ This represents RWA as at the end of TD Bank's fiscal period.
${ }^{5}$ The rate charged for invested capital is $9.0 \%$ in 2007, $9.0 \%$ in 2006 and $9.0 \%$ in 2005.
${ }^{6}$ Average deposits and margin on average earning assets exclude the impact related to the money market deposit account (MMDA) agreement with TD Ameritrade. The MMDA is described on page 121 of our 2007 Annual Report.

[^0]
## RESULTS OF OPERATIONS

## (\$millions)

## FOR THE PERIOD ENDED

Net interest income
Other income
Total revenue (TEB)
Provision for credit losses ${ }^{1}$
Restructuring costs
Other non-interest expenses
Total non-interest expenses
Net income before income taxes
Income taxes (TEB)
Net income (loss) - reported
Adjustment for items of note, net of income taxes ${ }^{2}$ Net income (loss) - adjusted

Average invested capital (\$billions)
Economic profit (loss) ${ }^{3}$
Return on invested capital

| LINE | 2007 |  |  |  | 2006 |  |  |  | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \# | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 |


| Full Year |  |  |
| :---: | :---: | :---: |
| 2007 | 2006 | 2005 |




| $\$$ | $\mathbf{2 . 8}$ | $\$$ | 2.4 | $\$$ | 2.5 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{5 0 9}$ |  | 390 |  | 229 |
|  | $\mathbf{3 0 . 1} \%$ |  | $27.9 \%$ |  | $22.3 \%$ |


| 16 | \$ | 44 | \$ | 40 | \$ | 40 | \$ | 38 | \$ | 34 |  | 33 | \$ | 32 |  | 33 | \$ | 33 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 17 |  | 10 |  | 9 |  | 9 |  | 9 |  | 9 |  | 7 |  | 7 |  | 6 |  | 6 |
| 18 |  | 52.2 \% |  | 47.1 \% |  | 51.2 \% |  | 52.3 \% |  | 59.4 \% |  | 52.0 \% |  | 60.1 \% |  | 59.8 \% |  | 89.5 \% |
| 19 |  | 2,877 |  | 2,911 |  | 2,834 |  | 2,858 |  | 2,853 |  | 2,900 |  | 2,871 |  | 2,963 |  | 2,990 |


| $\mathbf{\$}$ | $\mathbf{4 4}$ | $\$$ | 34 | $\$$ | 33 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{1 0}$ |  | 9 |  | 6 |
|  | $\mathbf{5 0 . 6} \%$ |  | $57.8 \%$ | $66.6 \%$ |  |
| $\mathbf{2 , 8 7 0}$ |  | 2,897 | 3,005 |  |  |


| 20 | \$ | (69) | \$ | 77 | \$ | 115 | \$ | 105 | \$ | 45 | \$ | 63 | \$ | 55 | \$ | 199 |  | (26) | \$ | 228 | \$ | 362 | \$ | 370 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 21 |  | 101 |  | 87 |  | 51 |  | 73 |  | 54 |  | 80 |  | 93 |  | 79 |  | 54 |  | 312 |  | 306 |  | 248 |
| 22 |  | 187 |  | 144 |  | 123 |  | 152 |  | 75 |  | 99 |  | 103 |  | 97 |  | 52 |  | 606 |  | 374 |  | 263 |
| 23 | \$ | 219 | \$ | 308 | \$ | 289 | \$ | 330 | \$ | 174 | \$ | 242 | \$ | 251 | \$ | 375 | \$ | 80 | \$ | 1,146 | \$ | 1,042 | \$ | 881 |


| $\mathbf{\$} \mathbf{8 7 5}$ | $\$$ | 479 | \$ | 977 |
| :--- | ---: | ---: | ---: | ---: |
| $\mathbf{1 , 6 1 9}$ |  | 1,792 | 1,011 |  |
| $\mathbf{2 , 4 9 4}$ |  | 2,271 | 1,988 |  |
|  | $\mathbf{4 8}$ |  | 68 |  |
|  | - | 50 |  | 43 |
| $\mathbf{1 , 2 6 1}$ |  | 1,262 | 1,282 |  |
| $\mathbf{1 , 2 6 1}$ |  | 1,312 | 1,325 |  |
| $\mathbf{1 , 1 8 5}$ |  | 891 | 611 |  |
|  | $\mathbf{3 6 1}$ |  | 262 |  |
|  | $\mathbf{8 2 4}$ |  | 629 |  |
|  | - |  | 329 |  |
| $\mathbf{8}$ | $\mathbf{8 2 4}$ | $\$$ | 664 | $\$$ |

## Key performance indicators (\$billions)

Risk-weighted assets
Gross drawn ${ }^{4}$
Efficiency ratio
Average number of full-time equivalent staff

## Trading-related income (TEB) ${ }^{5}$

Interest rate and credit
Foreign exchange
Equity and other
Total trading-related income
${ }^{1}$ Provision for credit losses includes the cost of credit protection incurred in hedging the lending portfolio.
2 Includes the following before-tax items of note: Q1 2006: \$50 million restructuring charge; Full year 2005: \$43 million restructuring charges and \$153 million loss on exit of structured derivative portfolios; Q4 2005: $\$ 6$ million restructuring charge and $\$ 107$ million loss on exit of structured derivative portfolios.
${ }^{3}$ The rate charged for invested capital is $11.5 \%$ in $2007,11.5 \%$ in 2006 and $13.0 \%$ in 2005.
${ }^{4}$ Defined as gross loans plus bankers' acceptances, excluding letters of credit and before any cash collateral, credit default swap, reserves, etc.
5 Includes trading-related income reported in net interest income (line 1) and other income (line 2).

[^1]Net interest income ${ }^{2,3}$
Other income ${ }^{3}$
Total revenue
General allowance release
Other provision for credit losses ${ }^{3}$
Total provision for credit losses
Non-interest expenses
Dilution gain, net
Net income before income taxe
income taxes ${ }^{2}$
Non-controlling interests in subsidiaries
Equity in net income of an associated company, net of income taxes
Net income (loss) - reported
Adjustment for items of note, net of income taxes ${ }^{4}$
Net income (loss) - adjusted
Decomposition of items of note (net of tax, non-controlling interests in subsidiaries, and equity in net income of associated company)
Amortization of intangibles
Gain relating to restructuring of Visa ${ }^{5}$
Dilution gain on Ameritrade transaction, net of costs
Dilution loss on the acquisition of Hudson by TD Banknorth
TD Banknorth restructuring, privatization and merger-related charges ${ }^{6}$
Change in fair value of credit default swaps hedging the corporate loan book
Non-core portfolio loan loss recoveries (sectoral related)
Tax charge related to reorganizations
Other tax items
Preferred share redemption
Initial set up of specific allowance for credit card and overdraft loans
General allowance release
Litigation charge
Total items of note
Decomposition of material items included in net income (loss) - adjusted Interest on income tax refunds
Securitization gain (loss)
Unallocated Corporate expenses
Non-core lending portfolio
Other
Net income (loss) - adjusted


| 16 | \$ 99 | \$ | 91 | \$ | 80 | \$ | 83 | \$ | 87 | \$ | 61 | \$ | 86 | \$ | 82 | \$ |  | \$ | 353 | \$ | 316 | \$ | 354 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (135) |  |  |  |  |  |  |  | - |  | - |  |  |  |  |  |  |  | (135) |  | - |  | - |
| 18 |  |  | - |  | - |  | - |  | - |  | - |  | 5 |  | $(1,670)$ |  | - |  | - |  | $(1,665)$ |  | - |
|  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 72 |  | - |  | $\cdot$ |  | 72 |  |  |
| 20 | - |  | - |  | 4 |  | - |  | - |  | - |  | - |  | - |  | - |  | 4 |  | - |  | - |
| 21 | 2 |  | (30) |  | (7) |  | 5 |  | 8 |  | 5 |  | (10) |  | (10) |  | (7) |  | (30) |  | (7) |  | (17) |
| 22 | . |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | (60) |  | . |  | - |  | (127) |
| 23 | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 138 |  | . |  | - |  | 163 |
| 24 | - |  | - |  | - |  | - |  | - |  | 24 |  | - |  | - |  | (68) |  | - |  | 24 |  | (98) |
| 25 | . |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 13 |  | - |  | - |  | 13 |
| 26 | - |  | - |  | - |  | . |  | 18 |  | . |  | - |  | - |  | - |  | - |  | 18 |  | . |
| 27 | (39) |  | - |  | - |  | - |  | - |  | - |  | (39) |  | - |  | - |  | (39) |  | (39) |  | (23) |
| 28 |  |  | - |  | - |  | - |  |  |  | - |  | - |  | - |  |  |  | - |  | - |  | 238 |
| 29 | \$ (73) | \$ | 61 | \$ | 77 | \$ | 88 | \$ | 113 | \$ | 90 | \$ | 42 |  | $(1,526)$ |  | 102 | \$ | 153 | \$ | $(1,281)$ | \$ | 503 |

${ }^{1}$ Commencing Q3 2007, the results of TD Bank U.S.A. Inc. (previously reported in the Corporate segment for the period Q2 2006 to Q2 2007 and in Wealth Management segment prior to Q2 2006) are included in the U.S. Personal and Commercial Banking segment prospectively
${ }^{2}$ Includes the elimination of TEB adjustments reported in Wholesale Banking results.
${ }^{3}$ Operating segment results are presented excluding the impact of asset securitization programs, which are reclassified in the Corporate segment. Results for Q4 2006 include an initial set up of specific allowance for credit card and overdraft loans. ${ }^{4}$ Net (gain) or charge for items of note is removed from reported results to compute the adjusted results.
As part of the global restructuring of Visa USA Inc., Visa Canada Association and Visa International Service Association, which closed on October 3, 2007 (restructuring date), the Bank received shares of the new global entity (Visa Inc.) in exchange for the Bank's membership interest in Visa Canada Association. As required by the accounting standards, the shares the Bank received in Visa Inc. were measured at fair value and an estimated gain of $\$ 135$ million after tax was recognized in the diustment based on the finalization of the Bank's ownership percentage in Visa Inc.
 of the economics of the corporate loan portfolio or the underlying business performance in Wholesale Banking As a rmetry in the accounting treatment between CDS and loans would result in periodic profit and loss volatility, which is not indicative excess of the accrued cost are reported in the Corporate segment. Adjusted earnings exclude the gains and losses on the CDS in excess of the accrued cost. Prior to Q1 2007, this item was described as "Hedging impact due to AcG-13". As part of the adoption of the new financial instruments standards, commencing Q1 2007, the guidance under Accounting Guideline 13: Hedging Relationships (AcG-13) was replaced by Canadian Institute of Chartered Accountants (CICA) Handbook Section 3865, Hedges.
The Corporate segment includes the effects of asset securitization programs in Canadian Personal and Commercial Banking, treasury management, general provisions for credit losses, the elimination of taxable equivalent
adjustments, corporate level tax benefits, activities from the non-core lending portfolio and residual unallocated revenues, expenses and taxes.

## (\$MILLIONS)

FOR THE PERIOD ENDED

Interest income
Loans
Securities
Deposits with banks
Total interest income

## Interest expense

Deposits
Subordinated notes and debentures
Preferred shares and Capital Trust Securities
Other
Total interest expense

## Net interest income

TEB adjustment
Net interest income (TEB)
Average total assets (\$billions)
Average earning assets (\$billions)
Net interest margin as a \% of average earning assets
Impact on NII from impaired loans
Reduction/(increase) in NII from impaired loans
Gross

Recoveries
Net reduction/(increase)

| 2007 |  |  |  | 2006 |  |  |  | 2005 | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2007 | 2006 | 2005 |


| 1 | \$ | 3,310 | \$ | 3,228 | \$ | 3,117 | \$ | 3,074 | \$ | 3,004 | \$ 2,862 | \$ 2,514 | \$ 2,452 | \$ 2,328 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | 1,239 |  | 1,160 |  | 1,108 |  | 1,259 |  | 1,152 | 1,058 | 966 | 1,259 | 1,017 |
| 3 |  | 152 |  | 47 |  | 111 |  | 47 |  | 74 | 70 | 78 | 80 | 106 |
| 4 |  | 4,701 |  | 4,435 |  | 4,336 |  | 4,380 |  | 4,230 | 3,990 | 3,558 | 3,791 | 3,451 |
| 5 |  | 2,223 |  | 1,987 |  | 1,989 |  | 2,048 |  | 1,957 | 1,836 | 1,754 | 1,534 | 1,410 |
| 6 |  | 127 |  | 125 |  | 124 |  | 108 |  | 96 | 107 | 99 | 86 | 84 |
| 7 |  | 28 |  | 19 |  | 32 |  | 30 |  | 31 | 28 | 28 | 39 | 47 |
| 8 |  | 515 |  | 521 |  | 529 |  | 523 |  | 432 | 396 | 250 | 525 | 269 |
| 9 |  | 2,893 |  | 2,652 |  | 2,674 |  | 2,709 |  | 2,516 | 2,367 | 2,131 | 2,184 | 1,810 |
| 10 |  | 1,808 |  | 1,783 |  | 1,662 |  | 1,671 |  | 1,714 | 1,623 | 1,427 | 1,607 | 1,641 |
| 11 |  | 247 |  | 161 |  | 99 |  | 157 |  | 92 | 89 | 81 | 81 | 81 |
| 12 | \$ | 2,055 | \$ | 1,944 | \$ | 1,761 | \$ | 1,828 | \$ | 1,806 | \$ 1,712 | \$ 1,508 | \$ 1,688 | \$ 1,722 |


| \$ | 12,729 | \$ | 10,832 | \$8,322 |
| :---: | :---: | :---: | :---: | :---: |
|  | 4,766 |  | 4,435 | 4,039 |
|  | 357 |  | 302 | 415 |
|  | 17,852 |  | 15,569 | 12,776 |
|  | 8,247 |  | 7,081 | 5,129 |
|  | 484 |  | 388 | 328 |
|  | 109 |  | 126 | 147 |
|  | 2,088 |  | 1,603 | 1,164 |
|  | 10,928 |  | 9,198 | 6,768 |
|  | 6,924 |  | 6,371 | 6,008 |
|  | 664 |  | 343 | 324 |
| \$ | 7,588 | \$ | 6,714 | \$ 6,332 |


| $\$$ | $\mathbf{4 1 0}$ | $\$$ | 387 | $\$$ | 352 |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | 336 |  | 315 |  | 288 |
|  |  |  |  |  |  |
|  | $\mathbf{2 . 0 6} \%$ | $2.02 \%$ | $2.09 \%$ |  |  |



## (\$MILLIONS)

FOR THE PERIOD ENDED

TD Waterhouse fees and commissions
Full-service brokerage and other securities services
Mutual fund management
Credit fees
Net securities gains ${ }^{1}$
Trading income
Income from financial instruments designated as trading under the fair value option - Trading-related income ${ }^{2}$ - Related to insurance subsidiaries ${ }^{3}$

Total income from financial instruments designated as trading under the fair value option

Service charges
Loan securitizations
Card services
Insurance revenue (net of claims)
Trust fees
Foreign exchange - non-trading
Other
Total other income

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2007 |  |  |  |  |  | 2006 |  |  |  |  |  |  |  | $\begin{gathered} 2005 \\ \text { Q4 } \\ \hline \end{gathered}$ |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | O4 O3 | Q3 | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  | 2007 |  | 2006 |  | 2005 |  |
| 1 | \$ 104 | \$ 109 | \$ | 118 | \$ | 114 | \$ | 92 | \$ | 108 | \$ | 140 | \$ | 227 | \$ | 218 | \$ | 445 | \$ | 567 | \$ | 881 |
| 2 | 245 | 289 |  | 287 |  | 266 |  | 249 |  | 241 |  | 242 |  | 256 |  | 265 |  | 1,087 |  | 988 |  | 927 |
| 3 | 225 | 229 |  | 214 |  | 200 |  | 180 |  | 174 |  | 171 |  | 179 |  | 169 |  | 868 |  | 704 |  | 671 |
| 4 | 112 | 109 |  | 103 |  | 96 |  | 110 |  | 93 |  | 82 |  | 86 |  | 84 |  | 420 |  | 371 |  | 343 |
| 5 | 60 | 94 |  | 102 |  | 70 |  | 87 |  | 113 |  | 82 |  | 23 |  | 76 |  | 326 |  | 305 |  | 242 |
| 6 | (52) | 235 |  | 192 |  | 216 |  | 98 |  | 160 |  | 247 |  | 292 |  | (88) |  | 591 |  | 797 |  | 147 |
| 7 | 22 | (67) |  | 7 |  | - |  | - |  | - |  | - |  | - |  | - |  | (38) |  | - |  | - |
| 8 | 14 | (20) |  | (2) |  | (9) |  | - |  | - |  | - |  | - |  | - |  | (17) |  | - |  | - |
| 9 | 36 | (87) |  | 5 |  | (9) |  | - |  | - |  | - |  | - |  | - |  | (55) |  | - |  |  |
| 10 | 263 | 263 |  | 244 |  | 249 |  | 246 |  | 250 |  | 220 |  | 221 |  | 219 |  | 1,019 |  | 937 |  | 787 |
| 11 | 80 | 86 |  | 97 |  | 134 |  | 97 |  | 85 |  | 72 |  | 92 |  | 120 |  | 397 |  | 346 |  | 414 |
| 12 | 120 | 119 |  | 108 |  | 110 |  | 113 |  | 103 |  | 86 |  | 81 |  | 85 |  | 457 |  | 383 |  | 279 |
| 13 | 243 | 257 |  | 251 |  | 254 |  | 214 |  | 230 |  | 228 |  | 224 |  | 210 |  | 1,005 |  | 896 |  | 826 |
| 14 | 31 | 33 |  | 38 |  | 31 |  | 31 |  | 33 |  | 37 |  | 29 |  | 33 |  | 133 |  | 130 |  | 111 |
| 15 | 47 | 46 |  | 40 |  | 39 |  | 40 |  | 45 |  | 30 |  | 32 |  | 19 |  | 172 |  | 147 |  | 105 |
| 16 | 228 | 117 |  | 83 |  | 64 |  | 47 |  | 53 |  | 75 |  | 75 |  | 50 |  | 492 |  | 250 |  | 218 |
| 17 | \$ 1,742 | \$ 1,899 | \$ | 1,882 | \$ | 1,834 | \$ | 1,604 | \$ | 1,688 | \$ | 1,712 | \$ | 1,817 | \$ | 1,460 | \$ | 7,357 | \$ | 6,821 | \$ | 5,951 |

[^2](\$MILLIONS)
FOR THE PERIOD ENDED
Salaries and employee benefits
Salaries
Incentive compensation
Pension and other employee benefits

## Occupancy

Rent
Depreciation
Other

Equipment
Rent
Depreciation
Other

## Genera

Amortization of other intangibles Marketing and business development Brokerage-related fees

Professional and advisory services
Communications
Capital and business taxes
Postage
Travel and relocation
Restructuring costs
Other

Total non-interest expenses

| LINE | 2007 |  |  |  |  |  | 2006 |  |  |  |  |  |  |  | $\begin{gathered} 2005 \\ \text { Q4 } \\ \hline \end{gathered}$ |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \# | Q4 | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  | 2007 |  | 2006 |  | 2005 |
| 1 | \$ 715 | \$ 677 | \$ | 665 | \$ | 680 | \$ | 706 | \$ | 673 | \$ | 659 | \$ | 662 | \$ | 679 | \$ | 2,737 | \$ | 2,700 | \$ | 2,544 |
| 2 | 278 | 341 |  | 347 |  | 320 |  | 284 |  | 288 |  | 290 |  | 345 |  | 302 |  | 1,286 |  | 1,207 |  | 1,139 |
| 3 | 126 | 143 |  | 157 |  | 157 |  | 126 |  | 141 |  | 144 |  | 167 |  | 145 |  | 583 |  | 578 |  | 535 |
| 4 | 1,119 | 1,161 |  | 1,169 |  | 1,157 |  | 1,116 |  | 1,102 |  | 1,093 |  | 1,174 |  | 1,126 |  | 4,606 |  | 4,485 |  | 4,218 |
| 5 | 99 | 98 |  | 99 |  | 94 |  | 97 |  | 94 |  | 95 |  | 85 |  | 92 |  | 390 |  | 371 |  | 373 |
| 6 | 43 | 40 |  | 42 |  | 38 |  | 47 |  | 39 |  | 35 |  | 39 |  | 41 |  | 163 |  | 160 |  | 147 |
| 7 | 46 | 50 |  | 44 |  | 43 |  | 43 |  | 43 |  | 42 |  | 42 |  | 40 |  | 183 |  | 170 |  | 156 |
| 8 | 188 | 188 |  | 185 |  | 175 |  | 187 |  | 176 |  | 172 |  | 166 |  | 173 |  | 736 |  | 701 |  | 676 |
| 9 | 48 | 48 |  | 50 |  | 46 |  | 52 |  | 51 |  | 48 |  | 49 |  | 56 |  | 192 |  | 200 |  | 192 |
| 10 | 57 | 47 |  | 51 |  | 44 |  | 51 |  | 44 |  | 42 |  | 46 |  | 54 |  | 199 |  | 183 |  | 175 |
| 11 | 62 | 55 |  | 52 |  | 54 |  | 61 |  | 55 |  | 48 |  | 52 |  | 61 |  | 223 |  | 216 |  | 242 |
| 12 | 167 | 150 |  | 153 |  | 144 |  | 164 |  | 150 |  | 138 |  | 147 |  | 171 |  | 614 |  | 599 |  | 609 |
| 13 | 138 | 131 |  | 112 |  | 118 |  | 126 |  | 126 |  | 125 |  | 128 |  | 135 |  | 499 |  | 505 |  | 546 |
| 14 | 115 | 106 |  | 111 |  | 113 |  | 114 |  | 127 |  | 96 |  | 133 |  | 116 |  | 445 |  | 470 |  | 469 |
| 15 | 61 | 61 |  | 57 |  | 54 |  | 51 |  | 52 |  | 53 |  | 66 |  | 66 |  | 233 |  | 222 |  | 263 |
| 16 | 135 | 119 |  | 108 |  | 126 |  | 149 |  | 146 |  | 133 |  | 112 |  | 162 |  | 488 |  | 540 |  | 519 |
| 17 | 49 | 46 |  | 49 |  | 49 |  | 54 |  | 50 |  | 48 |  | 49 |  | 55 |  | 193 |  | 201 |  | 205 |
| 18 | 45 | 54 |  | 42 |  | 55 |  | 53 |  | 56 |  | 50 |  | 46 |  | 33 |  | 196 |  | 205 |  | 167 |
| 19 | 29 | 29 |  | 35 |  | 29 |  | 32 |  | 29 |  | 32 |  | 28 |  | 28 |  | 122 |  | 121 |  | 108 |
| 20 | 22 | 20 |  | 20 |  | 22 |  | 22 |  | 22 |  | 22 |  | 21 |  | 24 |  | 84 |  | 87 |  | 78 |
| 21 |  | - |  | 67 |  | - |  | - |  | - |  | - |  | 50 |  | 6 |  | 67 |  | 50 |  | 43 |
| 22 | 173 | 151 |  | 189 |  | 179 |  | 143 |  | 134 |  | 162 |  | 190 |  | 126 |  | 692 |  | 629 |  | 943 |
| 23 | 767 | 717 |  | 790 |  | 745 |  | 744 |  | 742 |  | 721 |  | 823 |  | 751 |  | 3,019 |  | 3,030 |  | 3,341 |
| 24 | \$ 2,241 | \$ 2,216 | \$ | 2,297 | \$ | 2,221 | \$ | 2,211 | \$ | 2,170 | \$ | 2,124 | \$ | 2,310 | \$ | 2,221 | \$ | 8,975 | \$ | 8,815 | \$ | 8,844 |

## (SMILLIONS)

AS AT

## ASSETS

## Cash and due from banks

Interest-bearing deposits with other banks
Securities
Trading
Designated as trading under the fair value option
Available-for-sale
Held-to-matur
Total
Securities purchased under reverse repurchase agreements
Loans
Residential mortgages
Consumer instalment and other personal
Credit cards
Business and government designated as trading under the fair value option Total
Allowance for credit losses
Loans, net of allowance for credit losse
other
Customers' liabilities under acceptances
Investment in TD Ameritrade
Trading derivatives
Goodwill
Other intangibles
Land, buildings and equipment
Other assets
Total

## otal asset

LIABILITIES
Deposits
Personal Non-term
Personal Term
Banks
Business and government
Tol

## Total

Other
Acceptances
Obligations related to securities sold shor
Obligations related to securities sold under repurchase agreement Trading derivatives
Oral

## ubordinated notes and debenture

Liability for preferred shares and capital trust securities
Non-controlling interests in subsidiaries
Shareholders' equity
Capital stock
Common
Preferred
Retained earnings
Accumulated other comprehensive income Total
Total liabilities and shareholders' equity
$\stackrel{\text { LINE }}{\#}$
Q4
Q3 ${ }^{2007}$ Q2

| \$ | 1,790 | \$ | 1,986 | \$ | 1,994 | \$ | 2,113 | \$ | 2,019 | \$ | 1,958 | \$ | 2,046 | \$ | 2,158 | \$ | 1,673 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 14,746 |  | 11,343 |  | 9,796 |  | 8,724 |  | 8,763 |  | 10,236 |  | 10,295 |  | 11,226 |  | 11,745 |
|  | 77,637 |  | 72,756 |  | 69,093 |  | 78,071 |  | 77,482 |  | 73,733 |  | 69,809 |  | 75,000 |  | 65,775 |
|  | 2,012 |  | 1,935 |  | 1,862 |  | 1,916 |  |  |  |  |  |  |  |  |  |  |
|  | 35,650 |  | 36,209 |  | 35,668 |  | 38,394 |  |  |  |  |  |  |  | - |  |  |
|  | 7,737 |  | 8,528 |  | 11,887 |  | 11,810 |  | - |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  | 46,976 |  | 43,542 |  | 42,847 |  | 46,376 |  | 42,321 |
|  | 123,036 |  | 119,428 |  | 118,510 |  | 130,191 |  | 124,458 |  | 117,275 |  | 112,656 |  | 121,376 |  | 108,096 |
|  | 27,648 |  | 25,905 |  | 25,434 |  | 32,357 |  | 30,961 |  | 27,854 |  | 32,344 |  | 24,847 |  | 26,375 |
|  | 58,485 |  | 56,096 |  | 53,997 |  | 51,794 |  | 53,425 |  | 51,767 |  | 50,868 |  | 51,152 |  | 52,740 |
|  | 67,532 |  | 66,574 |  | 65,370 |  | 63,520 |  | 63,130 |  | 63,995 |  | 63,308 |  | 61,744 |  | 62,754 |
|  | 5,700 |  | 5,574 |  | 5,369 |  | 5,175 |  | 4,856 |  | 4,419 |  | 3,764 |  | 3,171 |  | 2,998 |
|  | 44,258 |  | 43,447 |  | 45,081 |  | 43,748 |  | 40,514 |  | 39,844 |  | 39,923 |  | 40,250 |  | 35,044 |
|  | 1,235 |  | 1,619 |  | 1,465 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 177,210 |  | 173,310 |  | 171,282 |  | 164,237 |  | 161,925 |  | 160,025 |  | 157,863 |  | 156,317 |  | 153,536 |
|  | $(1,295)$ |  | $(1,357)$ |  | $(1,378)$ |  | $(1,366)$ |  | $(1,317)$ |  | $(1,279)$ |  | $(1,291)$ |  | $(1,358)$ |  | $(1,293)$ |
|  | 175,915 |  | 171,953 |  | 169,904 |  | 162,871 |  | 160,608 |  | 158,746 |  | 156,572 |  | 154,959 |  | 152,243 |
|  | 9,279 |  | 9,192 |  | 9,233 |  | 8,425 |  | 8,676 |  | 7,244 |  | 7,035 |  | 6,699 |  | 5,989 |
|  | 4,515 |  | 4,749 |  | 5,131 |  | 5,113 |  | 4,379 |  | 4,284 |  | 3,783 |  | 3,327 |  |  |
|  | 36,052 |  | 29,520 |  | 27,569 |  | 26,871 |  | 27,845 |  | 32,308 |  | 35,430 |  | 33,781 |  | 33,651 |
|  | 7,918 |  | 8,407 |  | 8,940 |  | 8,176 |  | 7,396 |  | 7,411 |  | 7,652 |  | 7,376 |  | 6,518 |
|  | 2,104 |  | 2,264 |  | 2,368 |  | 1,896 |  | 1,946 |  | 2,007 |  | 2,185 |  | 2,275 |  | 2,124 |
|  | 1,822 |  | 1,824 |  | 1,905 |  | 1,877 |  | 1,862 |  | 1,865 |  | 1,857 |  | 1,701 |  | 1,801 |
|  | 17,299 |  | 17,319 |  | 15,950 |  | 19,602 |  | 14,001 |  | 14,657 |  | 16,741 |  | 14,652 |  | 14,995 |
|  | 78,989 |  | 73,275 |  | 71,096 |  | 71,960 |  | 66,105 |  | 69,776 |  | 74,683 |  | 69,811 |  | 65,078 |
| \$ | 422,124 | \$ | 403,890 | \$ | 396,734 | \$ | 408,216 | \$ | 392,914 | \$ | 385,845 | \$ | 388,596 | \$ | 384,377 | \$ | 365,210 |



## (\$MILLIONS) <br> AS AT

Unrealized gain(loss) on securities ${ }^{1,2}$

## Assets under administration

Canadian Personal and Commercial Banking
U.S. Personal and Commercial Banking

Wealth Management
Total

## Assets under management

U.S. Personal and Commercial Banking

Wealth Management
Total

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2007 |  |  |  |  |  |  |  | 2006 |  |  |  |  |  |  |  | $\begin{gathered} 2005 \\ \text { Q4 } \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |
| 1 | \$ | 1,236 | \$ | 1,010 | \$ | 1,027 | \$ | 990 | \$ | 774 | \$ | 707 | \$ | 706 | \$ | 806 | \$ | 750 |
| 2 | \$ | 50,017 | \$ | 50,142 | \$ | 52,089 | \$ | 50,942 | \$ | 47,450 | \$ | 42,150 | \$ | 40,898 | \$ | 40,766 | \$ | 39,485 |
| 3 |  | 7,328 |  | 7,770 |  | 8,142 |  | 8,659 |  | 8,316 |  | 9,337 |  | 9,904 |  | 9,529 |  | 9,307 |
| 4 |  | 185,392 |  | 176,951 |  | 175,213 |  | 169,058 |  | 160,799 |  | 153,004 |  | 153,723 |  | 147,439 |  | 315,075 |
| 5 | \$ | 242,737 | \$ | 234,863 | \$ | 235,444 | \$ | 228,659 | \$ | 216,565 | \$ | 204,491 | \$ | 204,525 | \$ | 197,734 | \$ | 363,867 |


| 6 | \$ | 5,761 | \$ | 6,061 | \$ | 6,487 | \$ | 6,537 | \$ | 6,137 | \$ | 6,054 | \$ | 6,551 | \$ | 5,995 | \$ | 5,859 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 7 |  | 159,580 |  | 160,065 |  | 162,869 |  | 156,777 |  | 151,243 |  | 143,339 |  | 138,722 |  | 137,009 |  | 130,108 |
| 8 | \$ | 165,341 | \$ | 166,126 | \$ | 169,356 | \$ | 163,314 | \$ | 157,380 | \$ | 149,393 | \$ | 145,273 | \$ | 143,004 | \$ | 135,967 |

${ }^{1}$ Excludes debt security positions which are managed as part of hedged portfolios.
${ }^{2}$ Includes unrealized gains on publicly traded available-for-sale securities which are included in other comprehensive income.

## (\$MILLIONS) <br> AS AT

## Identifiable intangible assets

Opening balance
Arising during the period - Privatization - Other

Amortized in the period
Sale of TD Waterhouse U.S.A
Foreign exchange and other adjustments

## Closing balance

Future tax liability on intangible assets
Opening balance
Arising during the period - Privatization - Other

Arising during the period - changes in income tax rates
Recognized in the period
Foreign exchange and other adjustments
Closing balance

## Net intangibles closing balance

## Goodwill

Opening balance
Arising during the period - Privatization
Sale of TD Waterhous
Foreign exchange and other adjustments
Closing balance

## Total net intangibles and goodwill closing balance

## Restructuring costs accrual

Opening balance
Expensed during the period
Amount utilized during the period:
Wholesale Banking
TD Banknorth
Closing balance

| $\$$ | 2,264 | $\$$ | 2,368 | $\$$ | 1,896 | $\$$ | 1,946 | $\$$ | 2,007 | $\$$ | 2,185 | $\$$ | 2,275 | $\$$ | 2,124 | $\$$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{5 2}$ | - | 580 | 42 |  | 64 |  | $(22)$ |  | 32 |  | 282 |  | - |  |  |
|  | - | - | 11 |  |  |  |  |  |  |  |  |  |  | $(132)$ |  |  |
|  | $(138)$ | $(131)$ | $(112)$ | $(118)$ | $(126)$ | $(126)$ |  | $(125)$ | $(128)$ | $(135)$ |  |  |  |  |  |  |
|  | - | - | - | - | - | - | - | $(6)$ | - |  |  |  |  |  |  |  |
|  | $(74)$ | 27 | $(7)$ | 26 |  | 1 | $(30)$ | 3 | 3 | $(27)$ |  |  |  |  |  |  |
| $\$$ | 2,104 | $\$$ | 2,264 | $\$$ | 2,368 | $\$ 1,896$ | $\$$ | 1,946 | $\$$ | 2,007 | $\$$ | 2,185 | $\$$ | 2,275 | $\$$ | 2,124 |


| \$ | (788) | \$ | (844) | \$ | (655) | \$ | (678) | \$ | (690) | \$ | (758) | \$ | (764) |  | (711) | \$ | (764) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (16) |  |  |  | (227) |  | (17) |  | (23) |  | (8) |  | (35) |  | (98) |  |  |
|  | (11) |  | - |  | (4) |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | 3 |  |  |  | 1 |  | 1 |  | 24 |  | - |  | - |  | - |
|  | 49 |  | 45 |  | 40 |  | 40 |  | 43 |  | 42 |  | 39 |  | 41 |  | 44 |
|  | 28 |  | 8 |  | 2 |  | (1) |  | (9) |  | 10 |  | 2 |  | 4 |  | 9 |
| \$ | (738) | \$ | (788) | \$ | (844) | \$ | (655) | \$ | (678) | \$ | (690) | \$ | (758) | \$ | (764) | \$ | (711) |


| $\$$ | 1,366 | $\$$ | 1,476 | $\$$ | 1,524 | $\$ 1,241$ | $\$$ | 1,268 | $\$$ | 1,317 | $\$$ | 1,427 | $\$$ | 1,511 | $\$$ | 1,413 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Full Year |  |  |  |
| :---: | :---: | :---: | :---: |
| 2007 | 2006 | 2005 |  |


| $\mathbf{\$}$ | $\mathbf{1 , 9 4 6}$ | $\$$ | 2,124 | $\$$ | 2,144 |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{6 7 4}$ |  | 356 |  | 557 |
|  | $\mathbf{1 1}$ |  | - |  | - |
|  | $\mathbf{( 4 9 9 )}$ |  | $(505)$ |  | $(546)$ |
|  | - | $(6)$ |  | - |  |
|  | $\mathbf{( 2 8 )}$ | $(23)$ | $(31)$ |  |  |
| $\$$ | $\mathbf{2 , 1 0 4}$ | $\$$ | 1,946 | $\$$ | 2,124 |


| \$ | (678) | \$ | (711) | \$ | (701) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (260) |  | (164) |  | (189) |
|  | (15) |  | - |  | - |
|  | 4 |  | 25 |  | - |
|  | 174 |  | 165 |  | 176 |
|  | 37 |  | 7 |  | 3 |
| \$ | (738) | \$ | (678) | \$ | (711) |
| \$ | 1,366 | \$ | 1,268 | \$ | 1,413 |


| \$ | $\begin{array}{r} \hline 8,407 \\ (36) \\ 2 \\ - \\ (455) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 8,940 \\ - \\ - \\ - \\ (533) \\ \hline \end{array}$ | \$ | $\begin{array}{r} \hline 8,176 \\ 881 \\ (27) \\ - \\ (90) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 7,396 \\ 528 \\ \hline \\ \hline 252 \\ \hline \end{array}$ | \$ | $\begin{array}{r} \hline 7,411 \\ (29) \\ \\ \hline \\ 14 \\ \hline \end{array}$ | \$ | $\begin{array}{r} \hline 7,652 \\ 27 \\ - \\ (268) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 7,376 \\ 316 \\ - \\ (40) \\ \hline \end{array}$ | \$ | $\begin{array}{r} \hline 6,518 \\ 1,722 \\ \\ (827) \\ (37) \\ \hline \end{array}$ | \$ | $6,785$ $(267)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 7,918 | \$ | 8,407 | \$ | 8,940 | \$ | 8,176 | \$ | 7,396 | \$ | 7,411 | \$ | 7,652 | \$ | 7,376 | \$ | 6,518 |
| \$ | 9,284 | \$ | 9,883 | \$ | 10,464 | \$ | 9,417 | \$ | 8,664 | \$ | 8,728 | \$ | 9,079 | \$ | 8,887 | \$ | 7,931 |


| $\mathbf{\$}$ | $\mathbf{7 , 3 9 6}$ | $\$$ | 6,518 | $\$$ | 2,225 |
| :---: | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{1 , 3 7 3}$ |  | 2,036 |  | 4,642 |
|  | $\mathbf{( 2 5 )}$ |  | - |  | - |
|  | - | $(827)$ |  | - |  |
|  | $\mathbf{( 8 2 6 )}$ | $(331)$ | $(349)$ |  |  |
| $\mathbf{\$}$ | $\mathbf{7 , 9 1 8}$ | $\$$ | 7,396 | $\$$ | 6,518 |


| $\$$ | $\mathbf{9 , 2 8 4}$ | $\$$ | 8,664 | $\$$ | 7,931 |
| :--- | :--- | :--- | :--- | :--- | :--- |


(\$MILLIONS)
FOR THE PERIOD ENDED

| LINE | 2007 |  |  |  | 2006 |  |  |  | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 |


| Full Year |  |  |
| ---: | ---: | ---: |
| 2007 | 2006 | 2005 |

Loans securitized and sold to third parties
Securitized/(repurchased) during the period ${ }^{\text {² }}$

| Mortgage | MBS Pool | 1 | \$ | 1,553 | \$ | 2,246 | \$ | 3,141 | \$ | 2,358 | \$ | 1,700 | \$ | 1,613 | \$ | 1,763 |  | 1,348 |  | 1,389 | \$ | 9,298 |  |  | 6,424 | \$ | 5,948 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Commercial | 2 |  | - |  | - |  | - |  | - |  | 205 |  | 132 |  | 287 |  | - |  | 350 |  | - |  |  | 624 |  | 633 |
| Personal | HELOC | 3 |  | - |  | - |  | - |  | 1,000 |  | 3,000 |  | 500 |  | - |  | - |  | - |  | 1,000 |  |  | 3,500 |  | 786 |
|  | Credit Card | 4 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  |  | - |  | - |
| Total |  | 5 | \$ | 1,553 | \$ | 2,246 | \$ | 3,141 | \$ | 3,358 | \$ | 4,905 | \$ | 2,245 | \$ | 2,050 | \$ | 1,348 | \$ | 1,739 | \$ | 10,298 |  |  | 10,548 | \$ | 7,367 |

Outstanding at period end
With retained interests

| Mortgage | Commercial |
| :--- | :--- |
| Personal | HELOC |
|  | Credit Card |

Sub-total
Without retained interests

| Mortgage | Conventional <br>  <br>  <br>  <br>  <br> MBS Pool |
| :--- | :--- |

al outstanding at period end
Economic impact - before-tax
Net interest income
Other income
Provision for credit losses
Total impact


| 10 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | \$ | \$ | \$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 11 |  | 18,353 |  | 18,822 |  | 18,864 |  | 17,494 |  | 16,344 | 16,099 | 16,180 | 15,703 | 15,476 |
| 12 |  | - |  | - |  | - |  | - |  | 2,553 | 2,360 | 2,395 | 2,123 | 2,161 |
| 13 | \$ | 18,353 | \$ | 18,822 | \$ | 18,864 | \$ | 17,494 | \$ | 18,897 | \$ 18,459 | \$18,575 | \$17,826 | \$ 17,637 |


| $\$$ | - | $\$$ | - | $\$$ |
| :--- | ---: | ---: | ---: | ---: |
|  | $\mathbf{1 8 , 3 5 3}$ |  | 16,344 | 15,476 |
|  | - |  | 2,553 | 2,161 |
| $\$$ | $\mathbf{1 8 , 3 5 3}$ | $\$$ | 18,897 | $\$ 17,637$ |

14 | $\$ 28,316$ | $\$$ | 28,793 | $\$$ | 28,918 | $\$$ | 27,475 | $\$$ | 27,917 | $\$ 24,482$ | $\$ 24,491$ | $\$ 23,750$ | $\$ 23,874$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

| $\$$ | $\mathbf{2 8 , 3 1 6}$ | $\$$ | 27,917 | $\$ 23,874$ |
| :--- | :--- | :--- | :--- | :--- |

Mortgage-backed Securities retained ${ }^{2}$
Outstanding at end of period

| 15 | \$ | (80) | \$ | (94) | \$ | (106) | \$ | (125) | \$ | (76) | \$ | (102) | \$ | (85) | \$ | (105) | \$ | (123) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 16 |  | 80 |  | 86 |  | 97 |  | 134 |  | 97 |  | 85 |  | 72 |  | 92 |  | 120 |
| 17 |  | 4 |  | 4 |  | 5 |  | 4 |  | 4 |  | 4 |  | 8 |  | 8 |  | 8 |
| 18 | \$ | 4 | \$ | (4) | \$ | (4) | \$ | 13 | \$ | 25 | \$ | (13) | \$ | (5) | \$ | (5) | \$ | 5 |


| $\$$ | $(405)$ | $\$$ | $(368)$ | $\$$ | $(420)$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | 397 |  | 346 |  | 414 |
|  | 17 |  | 24 |  | 35 |
| $\$$ | 9 | $\$$ | 2 | $\$$ | 29 |

${ }^{1}$ Excludes principal repayments during the period.
${ }^{2}$ Reported as available-for-sale securities under government and government-insured securities in Note 2 to the 2007 Consolidated Financial Statements.

## (SMILLIONS)

AS AT
CHANGE IN GROSS IMPAIRED LOANS BY SEGMENT

## Balance at beginning of period

dditions
Canadian Personal and Commercial Banking - retail
U.S. Personal and Commercial Banking

Wholesale Banking
Corporate - non-core
Total additions to impaired loans and acceptances
Return to performing status, repaid or sold
Net new additions (reductions)
Arising on acquisition of TD Banknorth
Write-offs
Foreign exchange and other adjustments
Change during the period
Balance at end of period
gross impaired Loans by Location ${ }^{2}$
Canada
United States
Offshore
Balance at end of period
GROSS IMPAIRED LOANS BY SEGMENT
Canadian Personal and Commercial Banking
Personal
Commercial Commercial Banking
U.s. Personal and Commercial Banking

Wholesale Banking
Corporate segment
Corporate loans - non-core
Total gross impaired loans
NET IMPAIRED LOANS BY SEGMENT
Canadian Personal and Commercial Banking Personal
Commercial
Total Canadian Personal and Commercial Banking
U.S. Personal and Commercial Banking

## Wholesale Banking

Corporate segment
Corporate loans - non-core
mpaired loans net of specific provisions
Specific allowance as a \% of gross impaired loans
Total loans (page 13, lines 17+18)
impaired loans net of specific allowance as a \% of net loans


| Full Year <br> 2006 |  |  |  | 2005 |
| :---: | :---: | :---: | :---: | :---: |


| 19 | \$ | 250 | \$ | 232 | \$ | 225 | \$ | 222 | \$ | 206 | \$ | 166 | \$ | 170 | \$ | 166 | \$ | 157 | \$ | 250 | \$ | 206 | \$ | 157 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 20 |  | 60 |  | 70 |  | 71 |  | 82 |  | 98 |  | 87 |  | 91 |  | 130 |  | 117 |  | 60 |  | 98 |  | 117 |
| 21 |  | 310 |  | 302 |  | 296 |  | 304 |  | 304 |  | 253 |  | 261 |  | 296 |  | 274 |  | 310 |  | 304 |  | 274 |
| 22 |  | 237 |  | 256 |  | 276 |  | 174 |  | 121 |  | 114 |  | 112 |  | 87 |  | 90 |  | 237 |  | 121 |  | 90 |
| 23 |  | 15 |  | 24 |  | 23 |  | 24 |  | 12 |  | 14 |  | - |  | - |  | - |  | 15 |  | 12 |  | - |
| 24 |  | 7 |  | 8 |  | 8 |  | 9 |  | 9 |  | 9 |  | 9 |  | 7 |  | 8 |  | 7 |  | 9 |  | 8 |
| 25 | \$ | 569 | \$ | 590 | \$ | 603 | \$ | 511 | \$ | 446 | \$ | 390 | \$ | 382 | \$ | 390 | \$ | 372 | \$ | 569 | \$ | 446 | \$ | 372 |



| \$ | 126 | \$ | 95 | 68 |
| :---: | :---: | :---: | :---: | :---: |
|  | 29 |  | 65 | 79 |
|  | 155 |  | 160 | 147 |
|  | 200 |  | 101 | 70 |
|  | 11 |  | 9 | - |
| - - . |  |  |  |  |
|  | 366 |  | 270 | 217 |
|  | 35.7 \% |  | 39.5\% | $41.7 \%$ |
| \$ | 185,194 | \$ | 169,284 | \$ 158,232 |
|  | 0.2\% |  | 0.2\% | 0.1\% |

${ }_{1}^{1}$ Including Small Business Banking.
${ }^{2}$ Based on geographic location of unit responsible for recording revenue.
Includes customers' liability under acceptances and net of specific and general allowances.

## (\$MILLIONS)

AS AT
ALLOWANCE FOR CREDIT LOSSES
Specific allowance
Balance at beginning of period

## Write-offs

Recoveries
Provision for credit losses
Arising on acquisitions
Foreign exchange and other adjustments
Balance at end of period

## General allowance

Balance at beginning of period
Provision for credit losses - TD Banknorth

Arising on acquisitions
Foreign exchange and other adjustments
Balance at end of period
Total allowance for credit losses at end of period

PROVISION FOR (REVERSAL OF) CREDIT LOSSES
New specifics (net of reversals)
Recoveries
Provision for (reversal of) credit losses - specifics
Change in general allowance - TD Banknorth

- VFC

Provision for (reversal of) credit losses

## PROVISION FOR (REVERSAL OF) CREDIT LOSSES BY SEGMENT

## Canadian Personal and Commercial Banking

U.S. Personal and Commercial Banking

Wholesale Banking ${ }^{1}$
Corporate
Initial set up of specific allowance for credit card and overdraft loans
Securitization
Wholesale Banking - CDS ${ }^{1}$
General allowance release
Sectoral related and other
Total Corporate
Provision for (reversal of) credit losses
LINE
$\#$

$\#$ 


| 1 | \$ | 211 | \$ | 231 | \$ | 197 | \$ | 176 | \$ | 145 | \$ | 138 | \$ | 157 | \$ | 155 | \$ | 239 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | (202) |  | (200) |  | (191) |  | (170) |  | (164) |  | (137) |  | (130) |  | (152) |  | (138) |
| 3 |  | 27 |  | 40 |  | 37 |  | 31 |  | 33 |  | 33 |  | 32 |  | 31 |  | 82 |
| 4 |  | 165 |  | 141 |  | 184 |  | 153 |  | 156 |  | 107 |  | 74 |  | 120 |  | (22) |
| 5 |  |  |  |  |  |  |  |  |  |  |  |  |  | - |  |  |  | - |
| 6 |  | 2 |  | (1) |  | 4 |  | 7 |  | 6 |  | 4 |  | 5 |  | 3 |  | (6) |
| 7 |  | 203 |  | 211 |  | 231 |  | 197 |  | 176 |  | 145 |  | 138 |  | 157 |  | 155 |
| 8 |  | 1,146 |  | 1,147 |  | 1,169 |  | 1,141 |  | 1,134 |  | 1,153 |  | 1,201 |  | 1,138 |  | 1,141 |
| 9 |  | 21 |  | 18 |  | (23) |  | (1) |  | 5 |  | (7) |  | 2 |  | (6) |  | 7 |
| 10 |  | 13 |  | 12 |  | 11 |  | 11 |  | 9 |  | 9 |  | - |  | - |  | - |
| 11 |  | (60) |  | - |  | - |  | - |  | - |  | - |  | (60) |  | - |  | - |
| 12 |  | - |  | - |  | - |  | 14 |  | - |  | - |  | 18 |  | 69 |  | - |
| 13 |  | (28) |  | (31) |  | (10) |  | 4 |  | (7) |  | (21) |  | (8) |  | - |  | (10) |
| 14 |  | 1,092 |  | 1,146 |  | 1,147 |  | 1,169 |  | 1,141 |  | 1,134 |  | 1,153 |  | 1,201 |  | 1,138 |
| 15 | \$ | 1,295 | \$ | 1,357 | \$ | 1,378 | \$ | 1,366 | \$ | 1,317 | \$ | 1,279 | \$ | 1,291 | \$ | 1,358 | \$ | 1,293 |


| $\$$ | $\mathbf{1 7 6}$ | $\$$ | 155 | $\$$ | 266 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{( 7 6 3 )}$ |  | $(583)$ |  | $(487)$ |
|  | $\mathbf{1 3 5}$ |  | 129 |  | 245 |
|  | $\mathbf{6 4 3}$ |  | 457 |  | 107 |
|  | - | - |  | 27 |  |
|  | $\mathbf{1 2}$ | 18 |  | $(3)$ |  |
|  | $\mathbf{2 0 3}$ | 176 |  | 155 |  |
|  |  |  |  |  |  |
|  | $\mathbf{1 , 1 4 1}$ | 1,138 |  | 917 |  |
|  | $\mathbf{1 5}$ | $(6)$ | $(17)$ |  |  |
|  | $\mathbf{4 7}$ | 18 |  | - |  |
|  | $\mathbf{( 6 0 )}$ | $(60)$ | $(35)$ |  |  |
|  | $\mathbf{1 4}$ | 87 |  | 289 |  |
|  | $\mathbf{( 6 5 )}$ |  | $(36)$ | $(16)$ |  |
|  | $\mathbf{1 , 0 9 2}$ | 1,141 | 1,138 |  |  |
| $\$$ | $\mathbf{1 , 2 9 5}$ | $\$$ | 1,317 | $\$$ | 1,293 |

(line 4)
(line 9)
(line 10)
(line 11)

| 16 | \$ | $\begin{aligned} & 192 \\ & (27) \\ & \hline \end{aligned}$ | \$ | $\begin{gathered} 181 \\ (40) \\ \hline \end{gathered}$ | \$ | $\begin{aligned} & 221 \\ & (37) \\ & \hline \end{aligned}$ | \$ | $\begin{gathered} \hline 184 \\ (31) \\ \hline \end{gathered}$ | \$ | $\begin{aligned} & 189 \\ & (33) \\ & \hline \end{aligned}$ | \$ | $\begin{aligned} & 140 \\ & (33) \\ & \hline \end{aligned}$ | \$ | $\begin{aligned} & 106 \\ & (32) \\ & \hline \end{aligned}$ | \$ | $\begin{gathered} 151 \\ (31) \\ \hline \end{gathered}$ | \$ | $\begin{array}{r} 60 \\ (82) \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 18 |  | 165 |  | 141 |  | 184 |  | 153 |  | 156 |  | 107 |  | 74 |  | 120 |  | (22) |
| 19 |  | 21 |  | 18 |  | (23) |  | (1) |  | 5 |  | (7) |  | 2 |  | (6) |  | 7 |
| 20 |  | 13 |  | 12 |  | 11 |  | 11 |  | 9 |  | 9 |  | - |  | - |  | - |
| 21 |  | (60) |  | - |  | - |  | - |  | - |  | - |  | (60) |  | - |  | - |
| 22 | \$ | 139 | \$ | 171 | \$ | 172 | \$ | 163 | \$ | 170 | \$ | 109 | \$ | 16 | \$ | 114 | \$ | (15) |

\(\left.$$
\begin{array}{|lccccc|}\hline \$ & \begin{array}{c}778 \\
(135)\end{array}
$$ \& \$ \& 586 <br>

(129)\end{array}\right)\)| 352 |
| :---: |
| $(245)$ |$|$

| (page 5) | 23 | \$ | 176 | \$ | 151 | \$ | 143 | \$ | 138 | \$ | 132 | \$ | 104 | \$ | 78 | \$ | 99 | \$ | 97 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (page 7) | 24 |  | 35 |  | 33 |  | 35 |  | 17 |  | 15 |  | 10 |  | 8 |  | 7 |  | 7 |
| (page 8) | 25 |  | 4 |  | 8 |  | 12 |  | 24 |  | 13 |  | 15 |  | 11 |  | 29 |  | 13 |
|  | 26 |  | - |  | - |  | - |  | - |  | 28 |  | - |  | - |  | - |  | - |
|  | 27 |  | (4) |  | (4) |  | (5) |  | (4) |  | (4) |  | (4) |  | (8) |  | (8) |  | (8) |
|  | 28 |  | (11) |  | (11) |  | (12) |  | (12) |  | (11) |  | (12) |  | (11) |  | (13) |  | (13) |
|  | 29 |  | (60) |  |  |  |  |  |  |  | - |  | - |  | (60) |  | - |  | - |
|  | 30 |  | (1) |  | (6) |  | (1) |  | - |  | (3) |  | (4) |  | (2) |  | - |  | (111) |
| (page 9) | 31 |  | (76) |  | (21) |  | (18) |  | (16) |  | 10 |  | (20) |  | (81) |  | (21) |  | (132) |
|  | 32 | \$ | 139 | \$ | 171 | \$ | 172 | \$ | 163 | \$ | 170 | \$ | 109 | \$ | 16 | \$ | 114 | \$ | (15) |


| $\$$ | $\mathbf{6 0 8}$ | $\$$ | 413 | $\$$ | 373 |
| ---: | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{1 2 0}$ |  | 40 |  | 4 |
|  | $\mathbf{4 8}$ | 68 |  | 52 |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  | - | 28 |  | - |  |
|  | $\mathbf{( 1 7 )}$ | $(24)$ |  | $(35)$ |  |
|  | $\mathbf{( 4 6 )}$ | $(47)$ | $(52)$ |  |  |
|  | $\mathbf{( 6 0 )}$ | $(60)$ | $(35)$ |  |  |
|  | $\mathbf{( 8 )}$ | $(9)$ | $(252)$ |  |  |
|  | $\mathbf{( 1 3 1 )}$ |  | $(112)$ | $(374)$ |  |
| $\$$ | $\mathbf{6 4 5}$ | $\$$ | 409 | $\$$ | 55 |

${ }^{1}$ Premiums on credit default swaps (CDS) recorded in provision for credit losses for Wholesale Banking are reclassified to trading income in the Corporate segment.
(\$MILLIONS)
FOR THE PERIOD ENDED

## Common shares

Opening balance
Issued - options

- dividend reinvestment plan
acquisition of VFC
Impact of shares (acquired) sold for trading purposes ${ }^{1}$
Repurchase of common shares
Closing balance
Preferred shares
Opening balance
ssued
Closing balance
Contributed surplus
Opening balance
Stock option expense
Stock option exercised
Conversion of TD Banknorth options on privatization
Closing balance
Retained earnings
Opening balance
Transition adjustment on adoption of Financial Instruments standards
Net income
Dividends - common
Dividends - preferred
Premium paid on common shares repurchase
Other
Closing balance
Accumulated other comprehensive income (page 20)
Opening balance
Transition adjustment on adoption of Financial Instruments standards
Net change in unrealized gains and (losses) on available-for-sale securities
Net change in unrealized foreign currency translation gains and (losses) on
investment in subsidiaries, net of hedging activities
Net change in gains and (losses) on derivatives designated as cash flow hedges Closing balance
Total shareholders' equity


## NUMBER OF COMMON SHARES (thousands)

Opening balance
Issued - options
dividend reinvestment plan
acquisition of TD Banknorth

- acquisition of VFC
mpact of shares (acquired) sold for trading purposes
Repurchase of common shares
Closing balance

| LINE | 2007 |  |  |  | 2006 |  |  |  | 2005 | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2007 | 2006 | 2005 |



| \$ | 6,334 | \$ | 5,872 | \$ | 3,373 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 173 |  | 119 |  | 125 |
|  | 85 |  | 328 |  | 380 |
|  | - |  | - |  | 1,988 |
|  | - |  | 70 |  | - |
|  | 30 |  | (20) |  | 6 |
|  | (45) |  | (35) |  |  |


| 6,577 | 6,334 | 5,872 |
| ---: | ---: | ---: |
|  |  |  |
| 425 | - | - |
| - | 425 | - |
| 425 | 425 | - |


| $\mathbf{6 6}$ | 40 | 20 |
| :---: | :---: | :---: |
| $\mathbf{2 0}$ | 31 | 21 |
| $\mathbf{( 1 9 )}$ | $(5)$ | $(1)$ |
| $\mathbf{5 2}$ | - | - |
| $\mathbf{1 1 9}$ | 66 | 40 |


| 13,725 | 10,650 | 9,540 |
| :---: | :---: | :---: |
| 80 | - | - |
| 3,997 | 4,603 | 2,229 |
| $(1,517)$ | $(1,278)$ | $(1,098)$ |
| (20) | (22) |  |
| (311) | (229) |  |
| - | 1 | (21) |
| 15,954 | 13,725 | 10,650 |
| (918) | (696) | (265) |
| 426 | - |  |
| 106 | - |  |
| $(1,155)$ | (222) | (431) |
| (130) | - |  |
| $(1,671)$ | (918) | (696) |
| 21,404 | 19,632 | 15,868 |


${ }^{1}$ Purchased by subsidiaries of the Bank, which are regulated securities entities in accordance with Regulation 92-313 under the Bank Act.

## (\$MILLIONS)

## FOR THE PERIOD ENDED

Unrealized gains/(losses) on available-for-sale securities

Opening balance
Transition adjustment on adoption of financial instrument standards
Change in unrealized gains and losses, net of income taxes Reclassification to earnings, net of income taxes
Net change for the period
Closing balance
Unrealized foreign currency translation gains and losses on investments in subsidiaries, net of hedging activities
Opening balance
Investment in subsidiaries
Hedging activities
Impact of change in investment in subsidiaries
Provision for/ benefit of income taxes
Closing balance
Gains/(losses) on derivatives designated as cash flow hedges
Opening balance
Transition adjustment on adoption of financial instrument standards
Change in gains and losses, net of income taxes
Reclassification to earnings, net of income taxes
Net change for the period
Closing balance

## Accumulated other comprehensive income

 closing balanceLINE $\square$ 2007
01


| Full Year |  |  |
| :---: | :---: | :---: |
| 2007 | 2006 | 2005 |



## (\$MILLIONS) <br> FOR THE PERIOD ENDED

Non-controlling interests in subsidiaries

## Opening balance

On acquisition/(privatization)
Shares repurchase/shares purchased by TD
Shares issued by TD Banknorth
Issuance of REIT preferred shares of subsidiary
Dilution loss
On account of income
Dividends paid by TD Banknorth to minority shareholders
Foreign exchange and other adjustments
Closing balance

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2007 |  |  |  | 2006 |  |  |  | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 |


| Full Year |  |  |
| :--- | :--- | :--- |
| 2007 | 2006 | 2005 |



| $\$ 2,439$ | $\$$ | 1,708 | $\$$ |
| :---: | :---: | :---: | ---: |
| $(2,482)$ | - | 1,695 |  |
| $(48)$ | $(363)$ | - |  |
| 107 | 1,130 | 22 |  |
| 524 | - | - |  |
| - | 66 | - |  |
| 95 | 184 | 132 |  |
|  | $(51)$ | $(96)$ | $(40)$ |
|  | $(60)$ | $(190)$ | $(101)$ |
| $\$ 524$ | $\$$ | 2,439 | $\$$ |

## Investment in TD Ameritrade

Opening balance
On acquisition
Purchase / (sale) of shares
Increase in reported investment through Lillooet Limited ${ }^{1}$ Equity in net income, net of income taxes
Foreign exchange and other adjustments
Closing balance

| 11 | $\$ 4,749$ | $\$ 5,131$ | $\$ 5,113$ | $\$ 4,379$ | $\$$ | 4,284 | $\$$ | 3,783 | $\$$ | 3,327 | $\$$ | - | $\$$ | - |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 12 | - | - | - | - | - | - | 45 | 3,327 |  | - |  |  |  |  |
| 13 | - | $(54)$ | - | - | - | - | 632 | 301 |  | - |  | - |  |  |
| 14 | - | - | - | 464 | 42 | - | - |  | - | - |  |  |  |  |
| 15 | 85 | 69 | 65 | 65 | 48 | 51 | 35 |  | - | - |  |  |  |  |
| 16 | $(319)$ | $(397)$ | $(47)$ | 205 |  | 5 |  | $(182)$ | 75 | - | - |  |  |  |
| 17 | $\$ 4,515$ | $\$ 4,749$ | $\$ 5,131$ | $\$ 5,113$ | $\$$ | 4,379 | $\$$ | 4,284 | $\$$ | 3,783 | $\$$ | 3,327 | $\$$ | - |


| $\$ 4,379$ | $\$$ | - | $\$$ | - |
| ---: | ---: | ---: | ---: | ---: |
| - | 3,372 |  | - |  |
| $(54)$ | 933 | - |  |  |
| 464 | 42 | - |  |  |
| 284 | 134 | - |  |  |
| $(558)$ | $(102)$ | - |  |  |
| $\$ 4,515$ | $\$$ | 4,379 | $\$$ | - |

[^3]
## (\$MILLIONS)

## AS AT

Balance sheet assets
Cash resources
Securitie
Customers' liability under acceptances
Other assets
Total balance sheet assets

## Off-balance sheet exposures

Credit instruments
Derivative financial instruments
Total off-balance sheet exposures
Total RWA equivalent - Credit risk
Total RWA equivalent - Market risk
Total RWA

## CAPITAL

TIER 1
Common shares
Less: TD Bank common shares held by subsidiaries
Retained earnings
Contributed surplus
Net unrealized foreign currency translation gains and (losses) on
investment in subsidiaries, net of hedging activities
Accumulated net after tax unrealized loss on AFS securities in OCI
Qualifying preferred shares - grandfathered ${ }^{1}$
Qualifying non-controlling interests in subsidiaries
Innovative instruments ${ }^{1}$
Less: goodwill and intangible assets in excess of $5 \%$ limit
Total Tier 1 capital
TIER 2
Subordinated notes and debentures
Less: amortization of subordinated notes and debentures and other General allowance for credit losses
Accumulated net after tax unrealized gain on AFS securities in OCI Total Tier 2 capital
Investment in unconsolidated subsidiaries/ substantial investments
First loss protection

## Total capital

Tangible common equity
Common shares
Retained earnings
Contributed surplus
Net unrealized foreign currency translation gains and (losses) on
investment in subsidiaries, net of hedging activities
Accumulated net after tax unrealized loss on AFS securities in OCI
Qualifying non-controlling interests in subsidiaries
Less: goodwill and net intangible assets
Tangible common equity

## Capital ratios

Tier 1 capital
Total capital
Tangible common equity as a percentage of RWA

| LINE$\#$ | 2007 |  |  |  |  |  | 2006 |  |  |  |  |  |  |  | $\begin{gathered} 2005 \\ \text { Q4 } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  |
| 1 | \$ 3,053 | 2,408 | \$ | 2,092 | \$ | 1,894 | \$ | 1,905 | \$ | 2,145 | \$ | 2,176 | \$ | 2,394 | \$ | 2,435 |
| 2 | 4,984 | 5,027 |  | 5,655 |  | 5,978 |  | 4,792 |  | 3,952 |  | 4,316 |  | 5,576 |  | 4,955 |
| 3 | 95,951 | 96,348 |  | 96,545 |  | 96,009 |  | 92,998 |  | 91,629 |  | 88,605 |  | 88,148 |  | 83,272 |
| 4 | 9,279 | 9,192 |  | 9,233 |  | 8,425 |  | 8,676 |  | 7,239 |  | 7,011 |  | 6,652 |  | 5,896 |
| 5 | 8,589 | 9,006 |  | 8,803 |  | 9,436 |  | 8,881 |  | 9,069 |  | 8,623 |  | 8,456 |  | 7,695 |
| 6 | 121,856 | 121,981 |  | 122,328 |  | 121,742 |  | 117,252 |  | 114,034 |  | 110,731 |  | 111,226 |  | 104,253 |
| 7 | 20,015 | 18,835 |  | 16,660 |  | 16,971 |  | 14,818 |  | 15,212 |  | 14,536 |  | 14,554 |  | 13,419 |
| 8 | 7,573 | 6,948 |  | 6,661 |  | 6,805 |  | 6,647 |  | 6,439 |  | 6,959 |  | 7,068 |  | 7,201 |
| 9 | 27,588 | 25,783 |  | 23,321 |  | 23,776 |  | 21,465 |  | 21,651 |  | 21,495 |  | 21,622 |  | 20,620 |
| 10 | 149,444 | 147,764 |  | 145,649 |  | 145,518 |  | 138,717 |  | 135,685 |  | 132,226 |  | 132,848 |  | 124,873 |
| 11 | 3,075 | 3,019 |  | 3,742 |  | 3,572 |  | 3,162 |  | 3,456 |  | 3,537 |  | 3,035 |  | 5,109 |
| 12 | \$ 152,519 | \$ 150,783 | \$ | 149,391 | \$ | 149,090 | \$ | 141,879 | \$ | 139,141 | \$ | 135,763 | \$ | 135,883 | \$ | 129,982 |


| (page 19) | 13 | \$ | 6,577 | \$ | 6,525 | \$ | 6,455 | \$ | 6,417 | \$ | 6,334 | \$ | 6,353 | \$ | 6,245 |  | 6,015 | \$ | 5,872 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 14 |  |  |  |  |  |  |  |  |  | (78) |  | (45) |  | (30) |  | (28) |  | (29) |
| (page 19) | 15 |  | 15,954 |  | 15,378 |  | 14,865 |  | 14,375 |  | 13,725 |  | 13,544 |  | 13,069 |  | 12,652 |  | 10,650 |
| (page 19) | 16 |  | 119 |  | 118 |  | 124 |  | 68 |  | 66 |  | 56 |  | 51 |  | 47 |  | 40 |
| (page 20) | 17 |  | $(2,073)$ |  | $(1,469)$ |  | (498) |  | (595) |  | (918) |  | (951) |  | (507) |  | (666) |  | (696) |
|  | 18 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
|  | 19 |  | 549 |  | 898 |  | 897 |  | 900 |  | 894 |  | 894 |  | 889 |  | 893 |  | 895 |
|  | 20 |  | 425 |  | 425 |  | 425 |  | 425 |  | 425 |  | 425 |  | 425 |  | 425 |  | - |
|  | 21 |  | 22 |  | - |  | - |  | 2,582 |  | 2,395 |  | 2,386 |  | 2,484 |  | 2,798 |  | 1,632 |
|  | 22 |  | 1,740 |  | 1,774 |  | 1,250 |  | 1,250 |  | 1,250 |  | 1,250 |  | 1,247 |  | 1,250 |  | 1,250 |
|  | 23 |  | $(7,668)$ |  | $(8,243)$ |  | $(8,838)$ |  | $(7,725)$ |  | $(7,014)$ |  | $(7,089)$ |  | $(7,444)$ |  | $(7,278)$ |  | $(6,508)$ |
| 24 |  |  | 15,645 |  | 15,406 |  | 14,680 |  | 17,697 |  | 17,079 |  | 16,823 |  | 16,429 |  | 16,108 |  | 13,106 |
| (page 13) | 25 |  | 9,449 | $\begin{gathered} 10,005 \\ (180) \end{gathered}$ |  |  | 9,210 |  | 9,209 |  | 6,900 |  | 6,915 |  | 7,748 |  | 7,225 |  | 5,138 |
|  | 26 |  | (163) |  |  |  | (120) |  | (213) |  | (182) |  | (205) |  | (171) |  | (243) |  | (39) |
|  | 27 |  | 1,092 |  |  |  | 1,151 |  | 1,174 |  | 1,145 |  | 1,138 |  | 1,155 |  | 1,189 |  | 1,137 |
|  | 28 |  | 354 | 323 |  |  | 392 |  | 339 |  | - |  | - |  | - |  | - |  | - |
|  | 29 |  | 10,732 | 11,294 |  |  | 10,633 |  | 10,509 |  | 7,863 |  | 7,848 |  | 8,732 |  | 8,171 |  | 6,236 |
|  | 30 |  | $(6,528)$ | $(6,513)$ |  |  | $(6,874)$ |  | $(7,094)$ |  | $(6,327)$ |  | $(6,327)$ |  | $(5,945)$ |  | $(5,420)$ |  | $(2,115)$ |
|  | 31 |  | (55) | (76) |  |  | (88) |  | (68) |  | (53) |  | (32) |  | (43) |  | (44) |  | (44) |
|  | 32 | \$ | 19,794 | \$ | 20,111 | \$ | 18,351 | \$ | 21,044 | \$ | 18,562 | \$ | 18,312 | \$ | 19,173 | \$ | 18,815 | \$ | 17,183 |

${ }^{1}$ In accordance with CICA Handbook s. 3860, the Bank is required to classify certain classes of preferred shares and innovative Tier 1 capital investments as liabilities on the balance sheet. For regulatory capital purposes, these capital instruments have been grandfathered by the Superintendent of Financial Institutions Canada and continue to be included in Tier 1 capital.


[^0]:    
     the needs of businesses, customizing a broad range of products and services to meet their financing, investment, cash management, insurance, international trade and day-to-day banking needs.

[^1]:    Wholesale Banking serves a diverse base of corporate, government and institutional clients in key financial markets around the world. Under the TD Securities brand, Wholesale Banking provides a wide range of capital markets and investment banking products and services that include: underwriting and distribution of new debt and equity issues, providing advice on strategic acquisitions and divestitures, and executing daily trading and investment needs.

[^2]:    Net of balance sheet restructuring charge of \$52 million in TD Banknorth in Q1 2006
    ${ }^{2}$ These gains (losses) are on instruments managed within Wholesale Banking's trading portfolios.
    Within the Bank's property \& casualty insurance subsidiaries, investments that fund policy liabilities are designated as trading under the fair value option.

[^3]:    ${ }^{1}$ This represents increase in the Bank's reported investment in TD Ameritrade through the consolidation of a variable interest entity, Lillooet Limited.

